

JUBILANT FOODWORKS

Tough quarter; surgery underway with new CEO in place

India Equity Research | Retail



Jubilant FoodWorks' (JFL) Q4FY17 revenue and EBITDA came below our estimates and we expect the stock to be under pressure near term. Key negative was 7.5% SSG dip due to demonetisation. The company's focus on profitability (has hired AT Kearney to rationalise cost) led to shut down of 13 *Dunkin Donuts* (DD) and 8 Dominos stores in Q4FY17. Further, FY18 store opening guidance is sharply lower—40-50 Dominos versus past 3 years' average of ~135 stores. These rationalisations also coincide with change of baton (New CEO Mr. Pratik Pota). Key near-term positive will be GST (200bps plus benefit). The company continues to focus on value offerings to consumers via Everyday Value in Q1FY18 (good initial traction). Maintain 'HOLD'.

Cost rationalisation prime focus

SSG dip of 7.5 YoY on a base of 2.9% YoY growth was due to slowdown largely in delivery sales impacted by demonetisation. We estimate 3.7% and 5% YoY SSG in FY18 and FY19, respectively, aided by the company's focus on value offerings and product innovation. Staff cost fell 2.5% YoY due to reduction in headcount (employee per store reduced from 25 to 22) though minimum wage hike will pressurise employee cost.

Q4FY17 conference call: Key takeaways

JFL rationalised menu in FY17, which resulted in 2% YoY price hike. We do not expect price hikes in FY18 as the company focuses on value offerings. GST implementation will benefit the company—JFL will be able to take input credit on service tax paid, which currently it is able to enjoy only partially. It will earn further benefit of 200bps due to GST rate of 18% (initially 20%). Pizza and non-pizza contribution currently stands at 75:25. The company is planning to cut Dunkin's losses to half in FY18 compared to FY17. Capex planned is INR1.3bn in FY18.

Outlook and valuations: Challenging; maintain 'HOLD'

In the medium term, the industry is expected to go through a rough patch. However, focus on cost efficiency will aid margin. GST and loss reduction in Dunkin will be saviors. However, higher competitive intensity from online players (Swiggy, Zomato) and PE-funded food players remains a key monitorable. We maintain 'HOLD/SU' with target price of INR951. At CMP, the stock is trading at 44.8x FY18E and 36.6x FY19E EPS.

Financials

(INR mn)

Year to March	Q4FY17	Q4FY16	% change	Q3FY17	% change	FY17	FY18E	FY19E
Revenue	6,128	6,180	(0.9)	6,588	(7.0)	25,461	27,436	29,700
EBIDTA	605	713	(15.1)	641	(5.5)	2,466	3,479	4,030
Adjusted profit	168	278	(75.9)	200	(66.4)	756	1,383	1,695
Adj. diluted EPS	0.9	4.2	(77.6)	3.0	(68.7)	11.5	21.0	25.7
Dil. P/E (x)						82.0	44.8	36.6
EV / EBITDA (x)						24.8	17.1	14.3
ROAE (%)						9.6	16.0	17.4

EDELWEISS 4D RATINGS

Absolute Rating	HOLD
Rating Relative to Sector	Underperform
Risk Rating Relative to Sector	Medium
Sector Relative to Market	Underweight

MARKET DATA (R: JUBI.BO, B: JUBI IN)

CMP	: INR 940
Target Price	: INR 951
52-week range (INR)	: 1,299 / 761
Share in issue (mn)	: 66.0
M cap (INR bn/USD mn)	: 62 / 961
Avg. Daily Vol.BSE/NSE('000)	: 676.4

SHARE HOLDING PATTERN (%)

	Current	Q2FY17	Q1FY17
Promoters *	45.0	45.0	45.0
MF's, FI's & BK's	13.3	12.4	10.9
FII's	28.9	29.4	31.8
Others	12.8	13.3	12.3
* Promoters pledged shares (% of share in issue)	:	21.6	

PRICE PERFORMANCE (%)

	Stock	Nifty	EW Retail Index
1 month	(9.8)	3.2	(2.9)
3 months	(7.0)	8.2	6.0
12 months	(15.4)	17.8	26.6

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Table 1: Trends at a glance

Period	Dominos					Dunkin Donuts		Consolidated						
	SSG	Dominos stores added	City / Town Coverage	Average OLO contribution to delivery sales	Mobile ordering as % of OLO	Total Dunkin Donuts Stores	Dunkin Donuts new store additions	Gross margin	Staff costs (% of revenues)	Rent (as % of revenues)	EBITDA margin	PAT margin	Number of employees	
Q2FY13	19.8	26	NA	NA	NA	NA	NA	74.0	20.5	8.0	17.2	9.5	18,451	
Q3FY13	16.1	37	NA	NA	NA	NA	NA	74.3	18.2	8.0	17.4	9.8	20,659	
Q4FY13	7.7	24	NA	NA	NA	NA	NA	73.9	19.4	9.1	16.7	8.9	19,734	
Q1FY14	6.3	26	NA	NA	NA	14	NA	74.1	19.0	8.8	16.8	8.6	21,070	
Q2FY14	6.6	30	132	18.0	12	19	5	73.2	19.5	8.4	15.0	7.6	21,899	
Q3FY14	(2.6)	47	142	16.0	15	21	2	73.3	18.5	8.9	14.8	7.4	26,153	
Q4FY14	(3.4)	47	150	18.0	16	26	5	75.3	21.2	9.9	12.8	5.8	24,969	
Q1FY15	(2.4)	35	154	21.8	22	31	5	74.6	20.8	9.8	12.4	5.8	25,780	
Q2FY15	(5.3)	36	167	27.0	21	37	6	74.7	21.3	9.9	12.2	5.8	26,818	
Q3FY15	1.9	41	184	27.0	21	46	9	74.8	20.8	9.6	13.1	6.3	29,465	
Q4FY15	6.6	38	196	29.0	23	54	8	75.3	21.7	10.1	12.9	5.8	27,108	
Q1FY16	4.6	35	208	33.0	28	59	5	75.7	22.3	10.6	11.8	4.8	28,684	
Q2FY16	3.2	39	216	36.0	30	66	7	76.1	23.7	10.2	10.8	4.1	29,169	
Q3FY16	2.0	40	225	36.0	38	70	4	77.0	23.8	10.1	12.0	5.0	30,328	
Q4FY16	2.9	36	235	41.0	38	71	1	76.5	23.6	11.0	11.5	4.5	27,719	
Q1FY17	(3.2)	23	243	44.0	41	77	7	76.8	23.0	11.8	9.5	3.1	27,662	
Q2FY17	4.2	32	250	47.0	54	73	1	74.8	22.6	10.9	9.7	3.2	28,321	
Q3FY17	(3.3)	32	259	49.0	56	73	1	74.9	23.1	11.1	9.7	3.0	27,971	
Q4FY17	(7.5)	18	265	51.0	68	63	(10)	76.9	23.2	NA	9.9	2.7	26,604	

Source: Company, Edelweiss research

Jubilant Foodworks: Q4FY17 conference call takeaways

Price hike

- The company rationalised menu in FY17, which resulted in 2% YoY price hike.
- The company is not planning to hike prices in FY18.

Same Store sales growth

- JFL has reported 7.5% YoY SSG dip impacted by demonetisation. Q3FY17 had seen less impact of demonetisation as new offerings helped the company. However, January and February saw high demonetisation effect. Demonetisation impacted delivery sales more than dine-in.
- Reduce deep discount also impacted SSG. The incremental benefit of deep discount was not much. It also hurt brand equity. It also hurt margins and profitability.

Gross margin

- Gross margin could be under pressure on as no price hike planned.
- Improve efficiency and tightly controlled cost.

GST impact

- The company initially has to pay 20% service tax against GST rate of 18%. Thus, the company will make 200bps benefit. Further, it will be set off input against output. JFL plans to pass on the entire benefit to customers.

Employee cost

- Employee cost growth is a function of regular inflation hike and minimum wages.
- Headcount per store has reduced to 22 from 25 employees.

- Minimum wages in Delhi is on hold while minimum wages in Karnataka already implemented.
- Bulk of manpower happened in corporate office without impacting the stores.

Dunkin Store

- The company is planning to bring Dunkin losses to half in FY18.
- In FY17, Dunkin reduced overall 200bps EBITDA margin.

Everyday value offer

- It will not be margin dilutive. The company started Everyday value offer from April.
- It is a value accretive proposition.

Network expansion

- The target is be to open ~40-50 new Domino's Pizza restaurants and 4 - 5 new Dunkin' Donuts restaurants in FY18.
- The company also plans to reimage around 100 restaurants for a better customer experience.
- It closed 8 Dominos stores (mall closure and non-performance of stores from 2001, 2005, 2007 and 2014) and 13 Dunkin stores in Q4FY17.

Other key takeaways

- Capex in FY18 will be INR1.3bn. The company incurred INR1.05bn for Noida commissary which will be operational soon.
- Capex per store will remain same at INR9-10mn
- The company is completely ready for GST migration.
- Capex for reimaging cost: INR2.5-3mn per store. Reimaging takes 30-40 days.
- Pizza versus Non Pizza mix stood at 75: 25. The company expects contribution from both to remain stable.
- Store closure expenses stood at INR50mn in Q4FY17 and INR80mn in FY17.
- SSG for Sri Lanka business stood at 20% YoY in FY17.

Outlook and valuations: Challenging; maintain 'HOLD'

In our view, delayed recovery in SSG over medium term seems not just cyclical, but also structural. JFL undertook 6.8% price hike in FY16, but given subdued consumer sentiments is unlikely to initiate substantial price hikes in coming 12 months (there could be one measured price hike at best, which will not be very high). Dominos has not seen double-digit SSG for quite some time.

Over long term, we expect JFL's SSG to be aided by its market dominance, play on urban revival and sturdy brand equity. International performance of Dominos offers hope given that in past 5 quarters in the US, Dominos clocked double-digit growth, which came post 6-8 years of single-digit SSG. Globally, the company is experiencing an unprecedented 22-year record of positive quarterly SSG.

In the medium term, the industry is expected to go through a rough patch. Focus on cost efficiency will aid margin. GST and loss reduction in Dunkin will be the savior. However, higher competitive intensity of online players (Swiggy, Zomato) and PE-funded food players remains a key monitorable. We maintain '**HOLD/SU**' with target price of INR951 (37x FY19E EPS).

Chart 1: JFL's 1-year forward PE band



Source: Bloomberg, Edelweiss research

Financial snapshot

(INR mn)

Year to March	Q4FY17	Q4FY16	% change	Q3FY17	% change	FY17	FY18E	FY19E
Net revenues	6,128	6,180	(0.9)	6,588	(7.0)	25,461	27,436	29,700
Staff costs	1,423	1,460	(2.5)	1,520	(6.3)	5,845	6,087	6,512
Cost of goods sold	1,418	1,452	(2.3)	1,651	(14.1)	6,160	6,489	7,025
Other expenses	2,681	2,555	4.9	2,778	(3.5)	10,990	11,381	12,134
EBITDA	605	713	(15.1)	641	(5.5)	2,466	3,479	4,030
Depreciation	438	328	33.6	381	14.9	1,512	1,634	1,754
EBIT	167	385	(56.7)	259	(35.6)	954	1,844	2,276
Other income	36	29	22.5	35	1.0	145	160	180
Interest								
Add: Prior period items								
Add: Exceptional items	(122)					(122)		
Profit before tax	81	415	(80.4)	295	(72.5)	978	2,004	2,456
Provision for taxes	14	136	(89.8)	95	(85.4)	305	621	761
Minority interest								
Associate profit share								
Reported net profit	67	278	(75.9)	200	(66.4)	673	1,383	1,695
Adjusted Profit	168	278	(39.6)	200	(15.9)	756	1,383	1,695
Adjusted Diluted EPS	0.9	4.2	(77.6)	3.0	(68.7)	11.5	21.0	25.7
Diluted P/E (x)	-	-		-		82.0	44.8	36.6
ROAE (%)	-	-		-		9.6	16.0	17.4
EV/Revenues (x)	-	-		-		2.4	2.2	1.9
As % of net revenues								
COGS	23.1	23.5		25.1		24.2	23.7	23.7
Employee cost	23.2	23.6		23.1		23.0	22.2	21.9
Rent	-	11.0		11.1		10.8	11.5	12.5
Other expenses	43.8	41.3		42.2		43.2	41.5	40.9
Total expenses	90.1	88.5		90.3		90.3	87.3	86.4
EBITDA	9.9	11.5		9.7		9.7	12.7	13.6
Reported net profit	2.7	4.5		3.0		3.0	5.0	5.7
Tax rate	17.2	32.9		32.2		31.2	31.0	31.0

Change in Estimates

	FY18E			FY19E			
	New	Old	%change	New	Old	%change	Comments
Net Revenue	27,436	29,888	(8.2)	29,700	33,948	(12.5)	SSG growth reduced to 3.7% YoY in FY18 and 5% YoY in FY19
EBITDA	3,479	3,962	(12.2)	4,030	4,645	(13.2)	
EBITDA Margin	12.7	13.3		13.6	13.7		
Adjusted Profit	1,383	1,740	(20.5)	1,695	2,085	(18.7)	
After Tax							
Net Profit	5.0	5.8		5.7	6.1		
Margin							
Capex	1,290	2,070	(37.7)	1,190	2,070	(42.5)	

Company Description

JFL is one of the largest QSR companies in India and is also one of the fastest growing multi-national fast food chains. The company, part of the Jubilant Bhartia Group, was founded in 1995 and opened its first store in January 1996. The company offers both dine-in and delivery options. JFL commands 72% market share in the organised Indian pizza market (as per Euromonitor). The master franchise agreement with Dominos International is till 2024 and is renewable for another 10 years. The company also has exclusive rights for developing and operating Dunkin' Donuts restaurants in India.

Investment Theme

Over the long term, we expect JFL's SSG to be aided by likely recovery in urban sentiments due to strong Central government. Also JFL will benefit due to new Government's strong focus on improving urban infrastructure and creating 100 new cities. In the medium term industry is expected to go through a rough patch. We expect competitive intensity by online players (Swiggy, Zomato) and PE funded food players will remain an overhang. Also, promotional and marketing spends will be continue to be high as the environment remains subdued.

Key Risks

Delay in recovery in consumer discretionary spends.

Increase in competition from players across the food space – in dine, online.

Response to Dunkin' Donuts might be lower than expectations.

Demand for pizzas in smaller towns needs to be monitored.

Financial Statements

Key Assumptions

Year to March	FY16	FY17	FY18E	FY19E
Macro				
GDP(Y-o-Y %)	7.2	6.5	7.1	7.7
Inflation (Avg)	4.9	4.8	5.0	5.2
Repo rate (exit rate)	6.8	6.3	6.3	6.3
USD/INR (Avg)	65.0	67.5	67.0	67.0
Company				
SSSG (%)	3.1	(2.5)	3.7	5.3
Stores additions	150	105	40	40
Total stores - Dominos	1,026	1,131	1,171	1,211
Dunkin' Donuts	-	-	1	1
Stores additions	17	15	15	15
Total stores DD	71	86	101	116
Raw Material (% net rev)	23.7	24.2	23.7	23.7
Employee cost (% of rev)	23.6	23.0	22.2	21.9
Rent as % of sales	10.5	10.8	11.5	12.5
Financial assumptions	-	-	1	1
Other exp (% net rev)	31.0	32.4	30.0	28.4
Tax rate (%)	32.9	31.2	31.0	31.0
Capex (INR mn)	2,108	2,347	1,290	1,190
Debtor days	2	2	2	2
Inventory days	31	31	31	31
Payable days	171	171	171	171
Cash conversion cycle	(138)	(138)	(138)	(138)
Int rate on debt (%)	10.0	10.0	10.0	10.0
Dep. (% gross block)	8.9	10.1	10.0	10.0

Income statement

(INR mn)

Year to March	FY16	FY17	FY18E	FY19E
Net revenue	24,102	25,461	27,436	29,700
Materials costs	5,701	6,160	6,489	7,025
Other operating expenses	7,461	8,240	8,221	8,421
Employee costs	5,684	5,845	6,087	6,512
Rent and lease expenses	2,539	2,750	3,160	3,713
EBITDA	2,718	2,466	3,479	4,030
Depreciation	1,243	1,512	1,634	1,754
EBIT	1,475	954	1,844	2,276
Add: Other income	113.27	144.85	160.00	180.00
Add: Exceptional items	-	(122)	-	-
Profit Before Tax	1,588	978	2,004	2,456
Less: Provision for Tax	522	305	621	761
Reported Profit	1,066	673	1,383	1,695
Exceptional Items	-	(84)	-	-
Adjusted Profit	1,066	756	1,383	1,695
Shares o/s (mn)	66	66	66	66
Diluted shares o/s (mn)	66	66	66	66
Adjusted Diluted EPS	16.2	11.5	21.0	25.7
Dividend per share (DPS)	0.4	2.5	5.1	6.3

Common size metrics

Year to March	FY16	FY17	FY18E	FY19E
Rent and lease expenses	10.5	10.8	11.5	12.5
Materials costs	23.7	24.2	23.7	23.7
Other operational exp	31.0	32.4	30.0	28.4
Staff costs	23.6	23.0	22.2	21.9
EBITDA margins	11.3	9.7	12.7	13.6
Net Profit margins	4.4	3.0	5.0	5.7

Growth ratios (%)

Year to March	FY16	FY17	FY18E	FY19E
Revenues	16.2	5.6	7.8	8.3
EBITDA	3.4	(9.3)	41.1	15.9
Adjusted Profit	(13.5)	(29.1)	82.9	22.5
EPS	(13.6)	(29.1)	82.9	22.5

Balance sheet (INR mn)				
As on 31st March	FY16	FY17	FY18E	FY19E
Share capital	658	659	659	659
Reserves & Surplus	7,023	7,497	8,473	9,668
Shareholders' funds	7,681	8,157	9,132	10,327
Long Term Liabilities	165	165	165	165
Def. Tax Liability (net)	678	678	678	678
Sources of funds	8,524	9,000	9,975	11,170
Gross Block	12,068	14,323	15,563	16,703
Net Block	7,790	8,606	8,289	7,759
Capital work in progress	252	252	252	252
Intangible Assets	265	285	257	223
Total net fixed assets	8,307	9,143	8,798	8,234
Non current investments	2,094	2,117	2,117	2,117
Cash and Equivalents	1,222	763	2,392	4,231
Inventories	538	500	593	591
Sundry Debtors	125	132	145	155
Loans & Advances	256	256	256	256
Other Current Assets	15	15	15	15
Current Assets (ex cash)	933	903	1,008	1,016
Trade payable	2,935	2,829	3,244	3,331
Other Current Liab	1,097	1,097	1,097	1,097
Total Current Liab	4,032	3,926	4,340	4,427
Net Curr Assets-ex cash	(3,099)	(3,023)	(3,332)	(3,411)
Uses of funds	8,524	9,000	9,975	11,170
BVPS (INR)	116.6	123.7	138.5	156.6

Free cash flow (INR mn)				
Year to March	FY16	FY17	FY18E	FY19E
Reported Profit	1,066	673	1,383	1,695
Less: Changes in WC	125	99	(309)	(79)
Operating cash flow	2,120	1,940	3,166	3,348
Less: Capex	2,108	2,347	1,290	1,190
Free Cash Flow	12	(406)	1,876	2,158

Cash flow metrics				
Year to March	FY16	FY17	FY18E	FY19E
Operating cash flow	2,120	1,940	3,166	3,348
Investing cash flow	(2,014)	(2,194)	(1,130)	(1,010)
Financing cash flow	(177)	(197)	(408)	(499)
Net cash Flow	(71)	(451)	1,629	1,839
Capex	(2,108)	(2,347)	(1,290)	(1,190)
Dividend paid	(34)	(198)	(408)	(499)

Profitability and efficiency ratios				
Year to March	FY16	FY17	FY18E	FY19E
ROAE (%)	14.8	9.6	16.0	17.4
ROACE (%)	22.1	13.9	23.2	25.2
Inventory Days	31	31	31	31
Debtors Days	2	2	2	2
Payable Days	171	171	171	171
Cash Conversion Cycle	(138)	(138)	(138)	(138)
Current Ratio	0.5	0.4	0.8	1.2

Operating ratios				
Year to March	FY16	FY17	FY18E	FY19E
Total Asset Turnover	3.0	2.9	2.9	2.8
Fixed Asset Turnover	3.2	3.0	3.1	3.6
Equity Turnover	3.3	3.2	3.2	3.1

Valuation parameters				
Year to March	FY16	FY17	FY18E	FY19E
Adj. Diluted EPS (INR)	16.2	11.5	21.0	25.7
Y-o-Y growth (%)	(13.6)	(29.1)	82.9	22.5
Adjusted Cash EPS (INR)	35.0	34.4	45.8	52.3
Diluted P/E (x)	58.1	82.0	44.8	36.6
P/B (x)	8.1	7.6	6.8	6.0
EV / Sales (x)	2.5	2.4	2.2	1.9
EV / EBITDA (x)	22.4	24.8	17.1	14.3
Dividend Yield (%)	-	0.3	0.5	0.7

Peer comparison valuation

Name	Market cap (USD mn)	Diluted P/E (X)		EV / EBITDA (X)		ROAE (%)	
		FY18E	FY19E	FY18E	FY19E	FY18E	FY19E
Jubilant Foodworks	1,015	37.6	31.4	15.8	13.1	18.1	18.2
Titan Company	6,514	42.0	33.1	27.8	21.8	23.5	25.3
Wonderla Holidays	325	36.9	25.3	18.6	12.8	12.6	16.5
Median	NM	37.6	31.4	15.8	13.1	12.6	18.2
AVERAGE	NM	38.4	28.7	15.6	14.1	11.2	18.3

Source: Edelweiss research

Additional Data

Directors Data

Shyam S. Bhartia	Chairman & Non-Executive Director	Hari S. Bhartia	Co-Chairman & Non-Executive Director
Ajay Kaul	CEO cum Whole Time Director	Arun Seth	Independent Director
Vishal Marwaha	Independent Director	Ramni Nirula	Independent Director
Phiroz Vandrevalla	Independent Director		

Auditors - S.R. Batliboi & Co.

**as per last annual report*

Holding - Top10

	Perc. Holding		Perc. Holding
Jpmorgan Chase & Co	8.19	Reliance Capital Trustee Co Ltd	5.02
Fil Limited	2.67	Icici Prudential Asset Mgmt Co	2.48
Copthall Mauritius Inv Ltd	2.40	Napean Trdg Inves Co Pvt	1.98
Templeton Asset Mgmt	1.94	Morgan Stanley	1.87
Blackrock	1.83	Uti Asset Management Co Ltd	1.70

**as per last available data*

Bulk Deals

Data	Acquired / Seller	B/S	Qty Traded	Price
31 Jan 2017	Merrill Lynch Markets Singapore Pte Ltd	Sell	519205	855.12
06 Sep 2016	Morgan Stanley Mauritius Company Ltd	Sell	430845	1083.67
30 Jun 2016	Credit Suisse (Singapore) Ltd A/C Credit Suisse (Singap	Sell	416597	1134.90

**in last one year*

Insider Trades

Reporting Data	Acquired / Seller	B/S	Qty Traded
23 Feb 2017	Ajay Kaul	Sell	15000.00

**in last one year*

Company	Absolute reco	Relative reco	Relative risk	Company	Absolute reco	Relative reco	Relative Risk
Aditya Birla Fashion and Retail Ltd	BUY	SO	L	Shoppers Stop	BUY	SP	L
Jubilant Foodworks	HOLD	SU	M	Wonderla Holidays	BUY	SP	M
Titan Company	BUY	SO	L				

ABSOLUTE RATING

Ratings	Expected absolute returns over 12 months
Buy	More than 15%
Hold	Between 15% and - 5%
Reduce	Less than -5%

RELATIVE RETURNS RATING

Ratings	Criteria
Sector Outperformer (SO)	Stock return > 1.25 x Sector return
Sector Performer (SP)	Stock return > 0.75 x Sector return
	Stock return < 1.25 x Sector return
Sector Underperformer (SU)	Stock return < 0.75 x Sector return

Sector return is market cap weighted average return for the coverage universe within the sector

RELATIVE RISK RATING

Ratings	Criteria
Low (L)	Bottom 1/3rd percentile in the sector
Medium (M)	Middle 1/3rd percentile in the sector
High (H)	Top 1/3rd percentile in the sector

Risk ratings are based on Edelweiss risk model

SECTOR RATING

Ratings	Criteria
Overweight (OW)	Sector return > 1.25 x Nifty return
Equalweight (EW)	Sector return > 0.75 x Nifty return
	Sector return < 1.25 x Nifty return
Underweight (UW)	Sector return < 0.75 x Nifty return

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Coverage group(s) of stocks by primary analyst(s): Retail

Aditya Birla Fashion and Retail Ltd, Jubilant Foodworks, Shoppers Stop, Titan Company, Wonderla Holidays

Recent Research

Date	Company	Title	Price (INR)	Recos
25-May-17	Wonderla Holidays	Hyderabad park's scale up heartening; GST key monitorable; <i>Result Update</i>	363	Buy
15-May-17	Aditya Birla Fashion and Retail	Transparency improves, Pantaloon's SSG to recover; <i>Result Update</i>	170	Buy
12-May-17	Titan Company	Sales zoom; margin miss a one off; <i>Result Update</i>	495	Buy

Distribution of Ratings / Market Cap

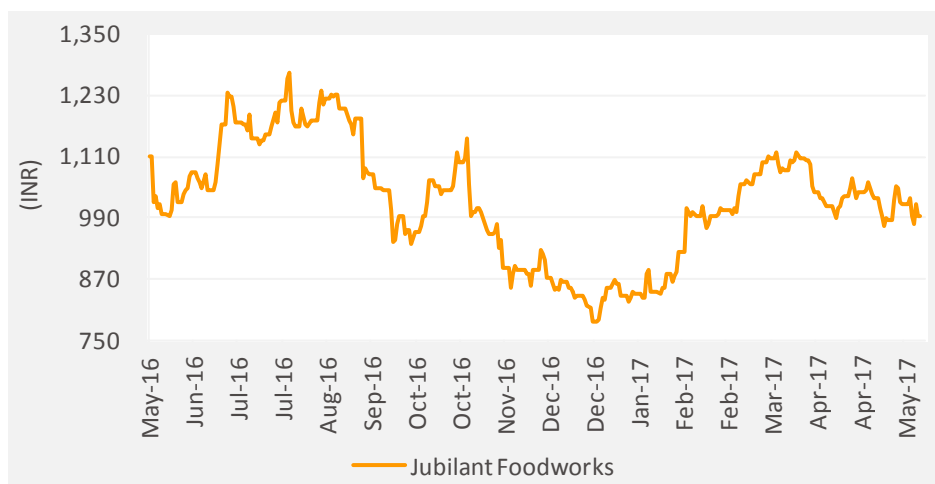
Edelweiss Research Coverage Universe

	Buy	Hold	Reduce	Total
Rating Distribution*	161	67	11	240
* 1stocks under review				
	> 50bn	Between 10bn and 50 bn	< 10bn	
Market Cap (INR)	156	62	11	

Rating Interpretation

Rating	Expected to
Buy	appreciate more than 15% over a 12-month period
Hold	appreciate up to 15% over a 12-month period
Reduce	depreciate more than 5% over a 12-month period

One year price chart



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