

Tata Communications (TATCOM)

₹ 678

Modest performance...

- Revenues came in at ₹ 4310 crore vs. our estimate of ₹ 4235 crore. The beat was due to voice revenues, which came in at ₹ 1533.4 crore vs. our estimate of ₹ 1437.7 crore, as volumes of 10.8 billion minutes (decline of 3.6% YoY), were higher than estimated 10.2 billion minutes (8.7% YoY decline). Data revenues at ₹ 2776.6 crore (underlying growth of 4.6% YoY) was largely in line with our estimate of ₹ 2797.7 crore. The data business growth would have been higher but for disappointment in payment solutions business (decline of 35.7% YoY), which continues to be impacted by demonetisation woes
- EBITDA came in at ₹ 558.6 crore, with margins of 13% vs. our estimate of ₹ 550.6 crore (13% margin). The company reported data business margins of ~17%, which was slightly higher than our estimate of 16.9%. Voice business reported a margin of 5.7%
- PAT came in lower at ₹ 32.3 crore owing to lower other income, which was partly offset by lower depreciation and interest costs

Investment in new services, transformational opex to restrict data margin expansion

Data revenues at ₹ 2776.6 crore witnessed underlying growth of 4.6% YoY. Data business growth would have been higher but for disappointment in payment solutions business (decline of 35.7% YoY), which continues to be impacted by demonetisation woes (cash at ATM at 50-60% of pre-demonetisation levels). The company reiterated its intent to focus on opportunities in cross-border mobility in the internet of things (IOT), managed security, cloud and artificial intelligence domain. We build in data revenue CAGR of 9.4% in FY17-19E to ₹ 13316.1 crore. The estimated growth is optically lower as data centre revenue (now exited) has been excluded from FY18E onwards. We expect data margins of 20.5% by FY19E, up from 18.5% in FY17. We note that TCL has indicated its intention to continue with investments in newer services like IoT, cross-border mobility, security services, etc, along with annual ~ US\$20 million (annual capex + opex) for digital transformation. We lower our margin expansion estimates (earlier estimated 22.5% data margins in FY19E) as we believe these investments could restrict margins levers.

Voice stable cash flow generator; albeit in downward trajectory

Voice revenues came in at ₹ 1533.4 crore, down 14.3% YoY as volumes of 10.8 billion minutes (decline of 3.6% YoY) was higher than estimated 10.2 billion minutes (8.7% YoY decline). The voice business continues to remain under pressure from heightened competition. Though the voice business is in a downward trajectory owing to heightened competition, it is past its capex requirement and would yield annual free cash flows (FCF) of ~US\$45-50 million. We expect voice volumes to reach 37 billion minutes by FY19E (decline of 2.1% CAGR in FY17-19) with revenues at ₹ 5952.1 crore and 6.3% EBITDA margin.

Margin expansion to be back ended; maintain HOLD

The traction in the data business, albeit healthy, has witnessed some moderation. We have also lowered our margins expansion estimates as we believe investments in new services as well as digital transformation could restrict the margin levers in the medium term, with benefits being back ended. We maintain our **HOLD** recommendation valuing it at ₹ 670/share. The target price is inclusive of the value from the land bank (after a fair discount of 30%). Any quick resolution in the land monetisation process would be an upside risk.

Rating matrix		
Rating	:	Hold
Target	:	₹ 670
Target Period	:	12 months
Potential Upside	:	-1%

What's changed?	
Target	Changed from ₹ 650 to ₹ 670
EPS FY18E	Changed from ₹ 14.7 to ₹ 13.8
EPS FY19E	Changed from ₹ 22.7 to ₹ 21.3
Rating	Unchanged

Quarterly performance					
	Q1FY18	Q1FY17	YoY (%)	Q4FY17	QoQ (%)
Revenue	4,310.0	4,456.9	-3.3	4,293.7	0.4
EBITDA	558.6	672.0	(16.9)	502.4	9.6
EBITDA (%)	13.0	15.1	-212 bps	11.7	126 bps
PAT	32.3	41.8	NM	(261.8)	NM

Key financials				
₹ Crore	FY16	FY17	FY18E	FY19E
Net Sales	20,555	17,620	18,139	19,270
EBITDA	3,084	2,406	2,634	3,105
Adj. Net Profit	46.8	273.7	392.7	606.0
Adj EPS (₹)	1.6	9.6	13.8	21.3

Valuation summary				
	FY16	FY17	FY18E	FY19E
P/E	413.2	70.6	49.2	31.9
Target P/E	408.3	69.8	48.6	31.5
EV / EBITDA	10.6	11.1	10.1	8.3
Ro/BV	NA	12.1	11.0	9.1
RoNW	-12.9	17.2	22.5	28.6
RoCE	5.1	6.1	7.9	10.4

Stock data	
Particulars	Amount
Market Capitalization	₹ 19323 Crore
Total Debt (FY17)	₹ 9342.7 Crore
Cash (FY17)	₹ 1079.3 Crore
EV	₹ 32554.7 Crore
52 week H/L	784/ 430
Equity capital	285.0
Face value	10.0

Research Analyst

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Variance analysis

	Q1FY18	Q1FY18E	Q1FY17	Q4FY17	YoY (%)	QoQ (%)	Comments
Revenue	4,310.0	4,235.4	4,456.9	4,293.7	-3.3	0.4	The beat was due to voice revenues, which came in at ₹ 1533.4 crore vs. our estimate of ₹ 1437.7 crore, as volumes of 10.8 billion minutes (decline of 3.6% YoY), was higher than estimated 10.2 billion minutes (8.7% YoY decline)
Other Income	44.4	75.0	95.4	101.2	-53.5	-25.9	
Employee Expenses	722.9	741.2	700.9	746.3	3.1	-0.7	
Administrative Expenses	894.3	889.4	815.6	945.1	9.7	-5.9	
Network costs	2,134.1	2,054.2	2,268.4	2,100.0	-5.9	-2.2	
Raw Material Expenses	0.0	0.0	0.0	0.0	0.0	0.0	
EBITDA	558.6	550.6	672.0	502.4	-16.9	9.6	
EBITDA Margin (%)	13.0	13.0	15.1	11.7	-212 bps	126 bps	Margin was largely in line with our estimates
Depreciation	444.7	470.0	466.0	467.7	-4.6	-4.9	
Interest	76.1	83.5	93.3	78.0	-18.4	-2.4	
Exceptional Items	0.0	0.0	92.4	341.7	0.0	0.0	
Total Tax	46.1	36.0	73.4	-19.2	-37.2	-340.4	
PAT	32.3	35.0	41.8	-261.8	-22.9	-112.3	PAT was slightly lower owing to lower other income, which was partially offset by lower depreciation and interest costs
Total Minutes (in billion)	10.8	10.2	11.2	10.0	-3.6	8.0	Voice minutes were higher as ILD minutes inched up owing to temporary shift during the quarter
GDS Revenues	2,776.6	2,797.7	2,654.1	2,796.6	4.6	-0.7	

Source: Company, ICICIdirect.com Research

Change in estimates

(₹ Crore)	FY18E			FY19E			Comments
	Old	New	% Change	Old	New	% Change	
Revenue	18,227.5	18,138.6	-0.5	19,377.3	19,269.7	-0.6	We have realigned our revenues estimates to account for Q1FY18 performance
EBITDA	2,758.2	2,634.3	-4.5	3,315.7	3,104.6	-6.4	
EBITDA Margin (%)	15.1	14.5	-61 bps	17.1	16.1	-100 bps	We lower our data margin estimates based on management commentary on growth services trajectory and to capture transformational opex
PAT	418.5	392.7	-6.2	647.8	606.0	-6.5	
EPS (₹)	14.7	13.8	-6.2	22.7	21.3	-6.5	

Source: Company, ICICIdirect.com Research

Assumptions

	FY16	FY17	Current		Earlier	
			FY18E	FY19E	FY18E	FY19E
Total Minutes (Bn)	43.1	43.0	41.8	41.0	41.4	40.8
ARPM (₹)	1.9	1.6	1.4	1.5	1.5	1.5
GVS Revenues	8,055.6	6,717.8	6,040.4	5,952.1	6,108.2	6,045.5

Source: Company, ICICIdirect.com Research

Company Analysis

Investment to restrict margins expansion

The contribution of the data segment to overall revenues has been continuously increasing from 40% in FY14 to 58.7% in FY17.

Data revenues at ₹ 2776.6 crore witnessed underlying growth of 4.6% YoY. The data business growth would have been higher but for disappointment in payment solutions business (decline of 35.7% YoY), which continues to be impacted by demonetisation woes (cash at ATM at 50-60% of pre-demonetisation levels).

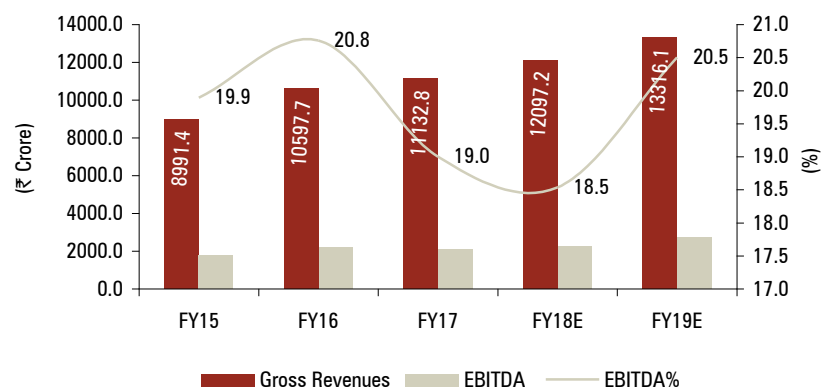
Traditional services (forming 68.8% of data revenues) witnessed revenue growth of 7% YoY with EBITDA margins of 28.7%. The traditional services margins were impacted by access facilitation charges and salary hike. The growth portfolio, which consists of unified communications, broadcasting & media services, cloud hosting enablement, security solutions, etc, showed healthy growth of 25.2% YoY in Q1FY18.

The company reiterated its intent to focus on opportunities in the cross-border mobility in the internet of things (IOT), managed security, cloud and artificial intelligence domain. We note that the company has indicated its intention to continue with investments in newer services like IoT, cross-border mobility & security services, etc, along with annual ~US\$20 million (annual capex + opex) for digital transformation.

We build in data revenue CAGR of 9.4% in FY17-19E to ₹ 13316.1 crore. The estimated growth is optically lower as the data centre revenue (now exited) has been excluded from FY18E onwards.

We expect data margins of 20.5% by FY19E, up from 18.5% in FY17. Though the company is striving towards achieving a 30% margin from the traditional data segment, growth services margins uptick could be a gradual process in the next couple of years. We lower our margin expansion estimates (earlier estimated 22.5% data margins in FY19E) as we believe investments in new services may restrict the margin levers.

Exhibit 1: GDS operating performance



Source: Company, ICICIdirect.com Research

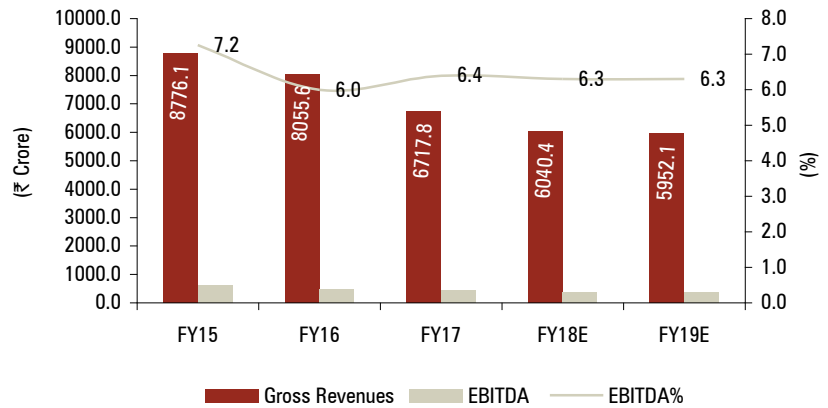
Voice business to be stable cash flow play

The voice business continues to remain under pressure from heightened competition and irrational pricing in India termination. Total minutes have fallen from ~53.7 billion minutes in FY13 to 38.6 billion minutes in FY17.

Voice revenues in Q1FY18 came in at ₹ 1533.4 crore, down 14.3% YoY. As volumes of 10.8 billion minutes (decline of 3.6% YoY), was higher than estimated 10.2 billion minutes (8.7% YoY decline). The voice business

continues to remain under pressure from heightened competition. Though the voice business is in a downward trajectory owing to heightened competition, it is past its capex requirement and would yield annual free cash flows (FCF) of ~US\$45-50 million. We expect voice volumes to reach 37 billion minutes by FY19E (decline of 2.1% CAGR over FY17-19) with revenues at ₹ 5952.1 crore and 6.3% EBITDA margin.

Exhibit 2: Global voice services operating performance

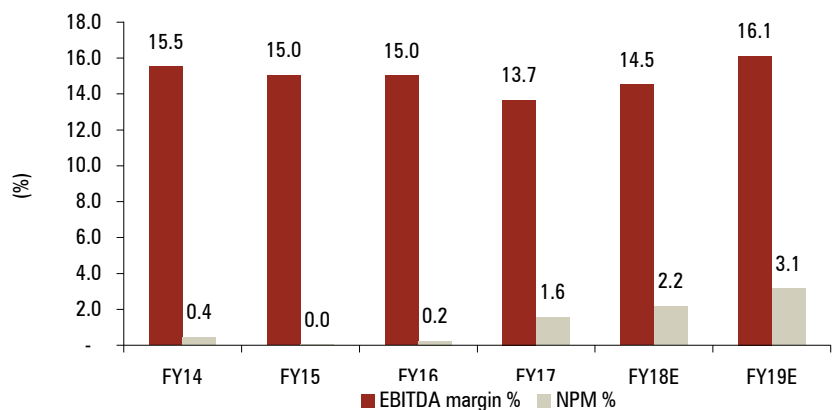


Source: Company, ICICIdirect.com Research

Margin expansion estimates pruned

The revenue mix of the company is constantly changing towards data, which earns margins about 3x the margins clocked by the voice segment. Voice margins are also expected to remain stable at ~6.3%. We expect consolidated margins to reach 16.1% by FY19E vs. 13.7% in FY17. The margin expansion estimates have been moderated as we believe investments in new services as well digital transformation could restrict the margins levers in the medium term, with benefits being back ended.

Exhibit 3: EBITDA and NPM margins trend



Source: ICICIdirect.com Research

Other highlights

- ATM business was impacted in Q1FY18 due to spillover of demonetisation. Cash at ATM was at 50-60% of pre-demonetisation levels
- The company announced its digital transformation investment, which will be undertaken to revamp the systems and its internal processes. It would take five years and there would be a cost of about \$90-100 million in capex and opex over this period. The company expects the productivity benefits of the same to start flowing into the P&L from FY 19
- Reported numbers in Q1FY18 have been impacted by currency translation as the rupee strengthened 3.9% QoQ vs. the US dollar during the quarter from 67.09 to 64.48
- The core business net debt stood at US\$ 1.2 billion as against US\$ 1.15 billion in the previous quarter, an increase of US\$ 54 million. This increase was largely due to dividend payment and increase in expenses.

Valuation

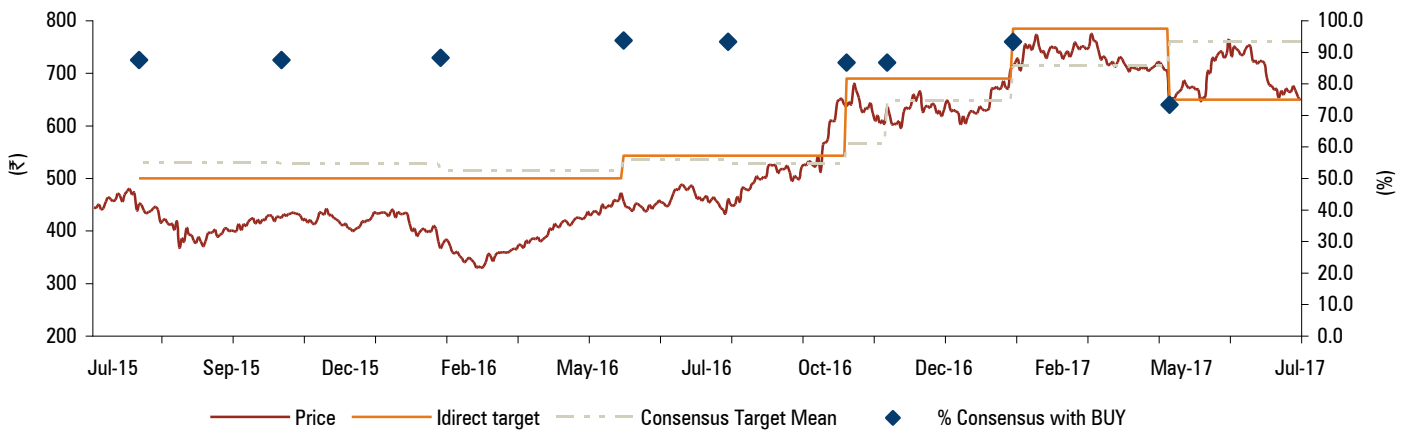
Tata Communications has geared up for the next phase of growth by de-leveraging its balance sheet (Neotel & Data Centre sale). The traction in data business, albeit healthy, has witnessed some moderation. We also lower our margin expansion estimates as we believe that investments in new services as well as digital transformation may restrict the margins levers in the medium term, with benefits being back ended. We maintain our **HOLD** rating valuing it at ₹ 670/share. The target price is inclusive of the value from the land bank (after a fair discount of 30%). Any quick resolution in the land monetisation process would be an upside risk.

Exhibit 4: Business valuation

Particulars	FY19 EBITDA		Amount (₹ Crore)
	(₹ Crore)	EV/EBITDA(X)	
GVS Business Enterprise Value	375.0	2.0	750.0
GDS Business Enterprise Value	2,729.8	7.5	20,473.6
Total Enterprise Value			21,223.5
Less: Net Debt			6,498.8
Equity Value of the business			14,724.8
No. of equity shares outstanding (Crore)			28.5
Target Price (ex-land)			517
Land Valuation per share			219
Land Valuation (70% included in Target Price)			153
Target Price			670

Source: ICICIdirect.com Research

Recommendation History versus Consensus



Source: Bloomberg, Company, ICICIdirect.com Research

Key events

Date	Event
2012	The government approves de-merger of land into a separate company. However, the de-merger process is still underway
2013	Successfully issues an inaugural SG\$250 million three-year bond and SG\$150 million tap at a coupon rate of 4.25%
2013	Delists ADR to satisfy minimum public shareholding norms by Sebi
2015	Modifies deal with Vodacom. Now, it would exclude the spectrum licenses of Neotel. The deal is subject to certain approvals at this point in time and the deal
Mar-16	Neotel deal between Tata Communications (TCL) and Vodacom terminated due to regulatory complexities surrounding the transaction and certain conditions being unfulfilled. In addition, the restructured transaction announced on December 10, cannot be processed
May-16	Tata Communications enters into definitive agreement with ST Telemedia through which the latter will acquire a 74% stake in TCL's data centre business in India and Singapore. The data centre business in India and Singapore have been assigned a 100% enterprise value of ₹ 3130 crore and ~₹ 1135 crore (SG\$232.4 million), respectively. Consequently, 74% stake sale is expected to result in cash inflow of ~₹ 3156 crore into the books of TCL, majority of which is expected to be used to reduce the debt
Jun-16	Enters into agreement with Liquid Telecom, owned by Econet Wireless Global, to sell its stake in African subsidiary Neotel at a consideration of ~ZAR 6.55 billion (~₹ 2900 crore). Liquid Telecom partners with Royal Bafokeng Holdings (RBH), a South African empowerment investment group, which has committed to take a 30% equity stake in Neotel. The deal value at ~ZAR 6.55 billion, though lower than the previous deal consideration with Vodacom of ~ZAR 7 billion, is on a higher EV/EBITDA multiple of ~8.3x
Oct-16	The Indian data centre deal gets concluded resulting in an inflow of US\$250 million post the debt, deal cost and tax expenses

Source: Company, ICICIdirect.com Research

Top 10 Shareholders

Rank	Name	Latest Filing Date	% O/S	Position (m)	Change (m)
1	Tata Group of Companies	31-03-2017	48.9	139.29M	0.0
2	Government of India	31-03-2017	26.1	74.45M	0.0
3	Life Insurance Corporation of India	31-03-2017	2.5	7.17M	-1.01M
4	Amansa Capital Pte Ltd.	31-03-2017	1.9	5.53M	0.0
5	Norges Bank Investment Management (NBIM)	31-03-2017	1.2	3.29M	+0.17M
6	Baron Capital Management, Inc.	31-03-2017	1.0	2.81M	+2.81M
7	Birla Sun Life Asset Management Company Ltd.	30-06-2017	1.0	2.80M	+0.01M
8	The Vanguard Group, Inc.	30-06-2017	0.9	2.43M	0.0
9	FIL Investment Management (Singapore) Ltd.	30-11-2016	0.9	2.43M	-0.00M
10	HDFC Asset Management Co., Ltd.	30-06-2017	0.8	2.36M	0.0

Source: Reuters, ICICIdirect.com Research

Shareholding Pattern

(in %)	Jun-16	Sep-16	Dec-16	Mar-17	Jun-17
Promoter	75.0	75.0	75.0	75.0	75.0
FII	7.6	8.9	8.9	7.8	12.5
DII	12.2	10.6	11.1	11.4	6.5
Others	5.3	5.6	5.1	5.8	6.1

Recent Activity

Buys			Sells		
Investor name	Value	Shares	Investor name	Value	Shares
Baron Capital Management, Inc.	+31.29M	+2.81M	Life Insurance Corporation of India	-11.27M	-1.01M
RAM Active Investments S.A.	+3.90M	+0.42M	JM Financial Asset Management Pvt. Ltd.	-3.08M	-0.27M
Norges Bank Investment Management (NBIM)	+1.86M	+0.17M	Franklin Templeton Asset Management (India) Pvt. Ltd.	-2.24M	-0.20M
BlackRock Institutional Trust Company, N.A.	+0.67M	+0.06M	Kotak Mahindra (UK) Ltd	-1.15M	-0.13M
L&T Investment Management Limited	+0.52M	+0.05M	ICICI Prudential Asset Management Co. Ltd.	-0.50M	-0.04M

Source: Reuters, ICICIdirect.com Research

Financial summary

Profit and loss statement		₹ Crore			
(Year-end March)	FY16	FY17	FY18E	FY19E	
Total operating Income	20605.5	17619.7	18138.6	19269.7	
Growth (%)	3.5	(14.5)	2.9	6.2	
Employee Expenses	3176.2	2839.4	3046.1	3131.5	
Network costs	10393.7	8811.9	8673.6	9095.3	
Administrative Expenses	3951.4	3562.5	3784.5	3938.2	
Other Expenses	0.0	0.0	0.0	0.0	
Total Operating Expenditure	17521.3	15213.8	15504.3	16165.0	
EBITDA	3084.2	2405.9	2634.3	3104.6	
Growth (%)	-1.6	-22.0	9.5	17.9	
Depreciation	2274.5	1865.8	1813.9	1927.0	
Interest	718.3	367.2	327.3	318.3	
Other Income	213.1	360.3	314.4	360.0	
Exceptional Items	258.6	-933.5	0.0	0.0	
PBT	46.0	1466.8	807.5	1219.3	
Minority Interest	1.8	2.6	2.9	3.7	
PAT from Associates	0.4	5.1	-3.2	0.0	
Total Tax	256.4	236.4	408.7	609.7	
PAT	-211.8	1232.9	392.7	606.0	
Growth (%)	217.4	NM	-68.1	54.3	
Adjusted PAT	46.8	273.7	392.7	606.0	
Growth (%)		485.3	43.5	54.3	
EPS (₹)	-7.4	43.3	13.8	21.3	

Source: Company, ICICIdirect.com Research

Balance sheet		₹ Crore			
(Year-end March)	FY16	FY17	FY18E	FY19E	
Liabilities					
Equity Capital	285.0	285.0	285.0	285.0	
Preference Share Capital	0.0	0.0	0.0	0.0	
Reserve and Surplus	-648.4	1,306.9	1,464.0	1,834.3	
Total Shareholders funds	-363.4	1,591.9	1,749.0	2,119.3	
Total Debt	16,068.4	9,342.7	8,842.7	8,842.7	
Others	4,426.3	3,823.0	3,823.7	3,824.2	
Total Liabilities	20,131.4	14,757.6	14,415.3	14,786.2	
Assets					
Gross Block	32,217.5	30,551.9	32,351.9	34,151.9	
Less: Acc Depreciation	17,636.0	19,501.7	21,315.6	23,242.6	
Net Block	14,581.6	11,050.1	11,036.2	10,909.3	
Capital WIP	668.7	629.3	629.3	629.3	
Total Fixed Assets	15,250.3	11,679.4	11,665.6	11,538.6	
Investments	1,830.6	2,434.0	2,504.0	2,574.0	
Goodwill on Consolidation	-	-	-	-	
Inventory	25.4	19.2	19.8	21.0	
Debtors	3,018.9	2,590.0	2,666.3	2,798.1	
Loans and Advances	270.9	811.2	835.0	887.1	
Other Current Assets	652.5	565.1	552.6	557.7	
Cash	1,976.3	1,079.3	779.5	1,504.6	
Total Current Assets	5,943.9	5,064.7	4,853.2	5,768.5	
Creditors	3,576.4	3,581.4	3,686.9	3,985.9	
Provisions	584.7	568.7	585.4	632.9	
Other current liabilities	881.2	2,194.7	2,259.3	2,400.2	
Total Current Liabilities	5,042.2	6,344.7	6,531.6	7,019.0	
Net Current Assets	901.7	-1,280.0	-1,678.4	-1,250.5	
Other non current assets	2,148.8	1,924.2	1,924.2	1,924.2	
Application of Funds	20,131.4	14,757.6	14,415.3	14,786.2	

Source: Company, ICICIdirect.com Research

Cash flow statement		₹ Crore			
(Year-end March)	FY16E	FY17E	FY18E	FY19E	
Profit after Tax	-211.8	1232.9	392.7	606.0	
Add: Depreciation	2274.5	1865.8	1813.9	1927.0	
Add: Interest Paid	718.3	367.2	327.3	318.3	
(Inc)/dec in Current Assets	1286.9	-17.8	-88.3	-190.2	
Inc/(dec) in CL and Provisions	0.0	0.0	0.0	ROE	
Others	-1484.7	1302.5	186.9	487.4	
CF from operating activities	2583.1	4750.5	2632.5	3148.6	
(Inc)/dec in Investments	-63.1	-603.4	-70.0	-70.0	
(Inc)/dec in Fixed Assets	-2567.4	1705.1	-1800.0	-1800.0	
Others	-1398.9	-378.7	0.7	0.5	
CF from investing activities	-4029.4	723.0	-1869.3	-1869.5	
Issue/(Buy back) of Equity	0.0	0.0	0.0	0.0	
Inc/(dec) in loan funds	2992.7	-6725.7	-500.0	0.0	
Less: Interest Paid	-718.3	-367.2	-327.3	-318.3	
Less: Dividend and dividend tax	-145.8	-135.7	-135.7	-135.7	
Others	-327.2	858.0	-100.0	-100.0	
CF from financing activities	1801.4	-6370.5	-1063.0	-554.0	
Net Cash flow	355.1	-897.0	-299.8	725.1	
Opening Cash	1621.2	1976.3	1079.3	779.5	
Closing Cash	1976.3	1079.3	779.5	1504.6	

Source: Company, ICICIdirect.com Research

Key ratios					
(Year-end March)	FY16	FY17	FY18E	FY19E	
Per share data (₹)					
EPS	-7.4	43.3	13.8	21.3	
Adj. EPS	1.6	9.6	13.8	21.3	
BV	-12.7	55.9	61.4	74.4	
DPS	5.1	4.8	4.8	4.8	
Cash Per Share	69.3	37.9	27.3	52.8	
Operating Ratios (%)					
EBITDA Margin	15.0	13.7	14.5	16.1	
PBT / Total Operating income	3.9	3.1	4.5	6.1	
PAT Margin	0.2	1.6	2.2	3.1	
Inventory days	0.5	0.4	0.4	0.4	
Debtor days	53.6	53.7	53.7	53.0	
Creditor days	63.5	74.2	74.2	75.5	
Return Ratios (%)					
RoE	-12.9	17.2	22.5	28.6	
RoCE	5.1	6.1	7.9	10.4	
RoC	5.3	4.3	6.6	9.6	
Valuation Ratios (x)					
P/E	NA	15.7	49.2	31.9	
EV / EBITDA	10.6	11.1	10.1	8.3	
EV / Net Sales	1.6	1.5	1.5	1.3	
Market Cap / Sales	0.9	1.1	1.1	1.0	
Price to Book Value	NA	12.1	11.0	9.1	
Solvency Ratios					
Debt/EBITDA	5.2	3.9	3.4	2.8	
Debt / Equity	NA	5.9	5.1	4.2	
Current Ratio	1.0	1.0	1.0	0.9	
Quick Ratio	0.9	1.0	0.9	0.9	

Source: Company, ICICIdirect.com Research

ICICIdirect.com coverage universe (Telecom)

Sector / Company	CMP (₹)		Rating	M Cap (₹ Cr)	EPS (₹)			P/E (x)			EV/EBITDA (x)			RoCE (%)			RoE (%)		
		TP(₹)			FY17	FY18E	FY19E	FY17	FY18E	FY19E	FY17	FY18E	FY19E	FY17	FY18E	FY19E	FY17	FY18E	FY19E
Bharti Airtel (BHAAIR)	424	410	Buy	169,670	9.5	4.5	7.2	44.7	93.6	59.3	7.7	8.5	7.8	8.4	6.2	7.4	7.6	2.7	4.2
Bharti Infratel (BHAINF)	410	410	Hold	75,834	14.9	16.4	18.1	27.606	24.983	22.656	12.5	11.2	10.2	20.1	23.4	25.2	17.7	19.8	21.6
Idea Cellular (IDECEL)	96	95	Hold	34,522	-1.1	-6.5	-5.3	NM	NA	NM	8.2	10.2	8.8	3.3	0.6	1.2	-1.6	-10.5	-9.3
Sterlite Tech. (STETEC)	220	230	Buy	8,760	5.1	6.5	8.8	43.5	NA	24.9	18.7	14.5	11.5	16.1	19.5	21.9	22.9	24.3	26.5
Tata Comm. (TATCOM)	678	670	Hold	19,323	43.3	13.8	21.3	15.7	49.2	31.9	11.1	10.1	8.3	6.1	7.9	10.4	17.2	22.5	28.6

Source: Company, ICICIdirect.com Research

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Buy: > 10%/15% for large caps/midcaps, respectively;
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