August 03, 2017

RESULT UPDATE - Q1FY18

Yes Bank

Sensex: 32477

CMP: INR 1830

Target: INR 2142



BFSI

Yes Bank reported good set of numbers with NII growth of 44% y-o-y on the back of improved C/D ratio (+674bps y-o-y) and higher other income resulting in 32% y-o-y growth in PAT. NIMs improved by 10bps y-o-y to 3.70% due to better spreads, higher loan book growth of 32.1% y-o-y and an improved CASA ratio. GNPA / NNPA / PCR stood at 0.97% / 0.39% / 60% respectively for the quarter. We expect return ratios to remain stable at ~18% for FY19E despite branch additions and asset quality to remain a key monitorable for the bank which is focused on corporate loan book in a weak macro environment. We recommend a BUY on the stock with a TP of INR 2,142 in 18 months, implying a multiple of 3.4x P/ Adj. BV on FY19E BV.

PPOP remains strong led by core earnings

PPOP grew by 30.4% y-o-y largely due to higher NII growth of 44% yo-y and robust loan book growth of 32.1% y-o-y. Retail & Business Banking grew by 29.7% y-o-y, despite MSME / MSE witnessed slowdown due to seasonality and Corporate & Institutional Banking continues to see strong growth with 33.3% y-o-y. NIMs for the quarter stood at 3.7% (+10bps y-o-y) and expects to exit FY18 with NIMs of ~3.7-3.8%. Further, the bank has also targeted 4.0%+ NIMs for FY20 on the back of strong traction in CASA and reduction in SA rates. Retail fee income showed robust grow of 45.9% y-o-y, while corporate fees remained subdued (-12.6% y-o-y). Cost to Income ratio stood at 42.1% vs 41.1% in Q1 FY17.

Asset Quality Back to Normal

Fresh slippages stood at INR 2bn of which INR 1.28bn were from corporate book where one account fell from SDR book and three accounts fell from restructured book. GNPA / NNPA decreased by 55bps / 42bps q-o-q to 0.97%/0.39% mainly on 60% recovery seen from one large a/c which slipped in Q4FY17. Bank expects further 15% recovery by Q2 FY18. On the provision front, bank has made INR 946mn on 2 accounts out of 12 taken from NCLT. Gross stress assets (GNPLs + restructured + 5:25/SRs/SDR/S4A etc) came down to 1.63% from 2.24% in Q4 FY17. Bulk of the telecom exposure is towards 3 top group companies, so bank is not seeing any pressure in this portfolio in any manner whatsoever. Credit cost stood at 18 bps for Q1FY18 and the guidance for FY18 of 50-70bps is maintained. No new restructuring; Sale to ARC; SDR; 5:25 Refinancing; S4A during the quarter

Other Highlights

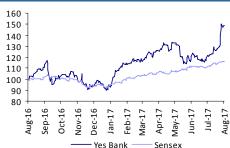
- The bank has reduced its branch expansion target to 1800 from 2500 by FY20.
- The bank aims to maintain a PCR of 60%
- 75% of the corporate portfolio is rated A and above.
- Board has decided towards 5 for 1 stock split. This will be referred to shareholder and RBI for further approval.
- The Bank added 20 branches during the quarter taking the total strength to 1020.
- As per Basel III norms, CAR stands at 17.1% at the end of Q1FY18 with tier1 capital at 13.8%.

Outlook and Valuation

Yes Bank continues to give stellar results and its Q1 FY18 performance should instill more confidence. Skeptics have been expressing doubts over the bank's asset quality, however ~28% CAGR loan book growth for the last 5 years and steady improvement in margin on the back of a gradual increase in CASA showcases an optimistic view on the bank. We expect return ratios to remain stable at ~18% for FY19E despite branch additions and asset quality to remain a key monitor able for the bank which is focused on corporate loan book in a weak macro environment. We recommend a BUY on the stock with a TP of INR 2,142 in 18 months, implying a multiple of 3.4x P/ Adj. BV on FY19E BV.

Shareholding (%)	Jun-17
Promoters	20.14
FIIs	46.19
DIIs	22.88
Others	10.79

Relative Price Performance



Key Data	
BSE Code	532648
NSE Code	YESBANK
Bloomberg Code	YES IN
Reuters Code	YESB.BO
Shares Outstanding	g (mn) 457.69
Face Value	10
Mcap (INR bn)	835.76
52 Week H/L	1860.00/1091.25
2W Avg. Qty.NSE	4607875
Free Float (INR Bn)	667.15
Beta	1.42

Y/E March (INR mn)	FY16	FY17	FY18E	FY19E
Interest income	135334	164246	202975	245750
Interest Expended	89667	106273	126737	150947
Net interest income	45667	57973	76238	94803
Growth	30.9%	26.9%	31.5%	24.4%
NIM	3.2%	3.3%	3.4%	3.5%
APAT	25394	33301	41612	53150
Growth	26.6%	31.1%	25.0%	27.7%
Adj. EPS (INR)	60.4	73.0	91.2	116.4
ABV (INR)	321	460	539	630
P/ABV (x)	4.82	3.23	3.36	2.88
Net NPA (%)	0.3%	0.8%	0.5%	0.6%
RoA	1.7%	1.8%	1.7%	1.8%
RoE	19.9%	18.6%	17.5%	19.2%

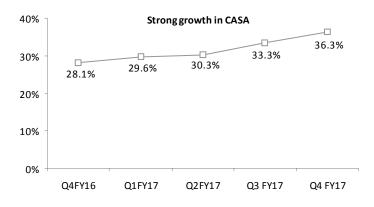
SPA THE FINANCIAL ADVISORS

BFSI

Quarterly Financials

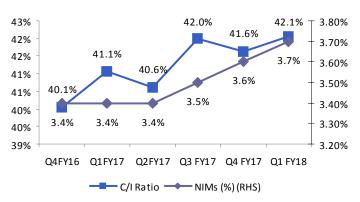
Qualitienty manerals					
Particulars (INR mn)	Q1 FY18	Q1 FY17	Q4 FY17	YoY	QoQ
Interest Earned	46538	38018	43490	22.4%	7.0%
Interest Expended	28449	25457	27093	11.8%	5.0%
Net Interest Income	18089	12561	16397	44.0%	10.3%
NIM (%)	3.7	3.4	3.6	30 bps	10 bps
Other Income	11322	9610	12574	17.8%	-10.0%
Net Total Income	29411	22171	28971	32.7%	1.5%
Operating Expenses	12369	9103	12061	35.9%	2.6%
Employee Cost	5461	4074	4968	34.1%	9.9%
Other operating expenses	6908	5030	7093	37.3%	-2.6%
Cost/Income Ratio (%)	42.1%	41.1%	41.6%	100 bps	42 bps
Operating Profits	17042	13068	16910	30.4%	0.8%
Provisions & Contingencies	2858	2066	3097	38.3%	-7.7%
Profit Before Tax	14184	11001	13813	28.9%	2.7%
Provision for Tax	4529	3683	4671	23.0%	-3.0%
Net Profit	9655	7318	9141	31.9%	5.6%
EPS	21.1	17.4	20.0	21.4%	5.4%
Equity	4575	4211	4565	8.6%	0.2%
Advances	1399718	1059420	1322627	32.1%	5.8%
GNPA	13644	8446	20186	61.5%	-32.4%
NNPA	5453	3024	10723	80.3%	-49.1%
GNPA (%)	1.0	0.8	1.5	18 bps	-55 bps
NNPA (%)	0.4	0.3	0.8	10 bps	-42 bps
RoA (%)	1.8	1.7	1.8	10 bps	0 bps

Source: Company, SPA Research





NIMs improved sequentially due to better spreads and Stable C/I Ratio



SPA THE FINANCIAL ADVISORS

BFSI

Financials

Income Statement

Y/E March (INR mn)	FY16	FY17	FY18E	FY19E
Interest income	135334	164246	202975	245750
Growth (%)	16.9%	21.4%	23.6%	21.1%
Interest Expended	89667	106273	126737	150947
Net interest income	45667	57973	76238	94803
Growth	30.9%	26.9%	31.5%	24.4%
Other Income	27121	41568	48202	60081
Net Income	72789	99541	124440	154884
Operating Expenditure	29764	41165	51439	62024
Pre Provisioning Profit	43025	58375	73000	92861
Provisions & Contingencies	5363	7934	9971	12354
РВТ	37662	50441	63029	80506
Тах	12268	17140	21418	27356
PAT	25394	33301	41612	53150
Growth	26.6%	31.1%	25.0%	27.7%
EPS (INR)	60	73	91	116

Balance Sheet				
Y/E March (INR mn)	FY16	FY17	FY18E	FY19E
SOURCES OF FUNDS				
Equity Share Capital	4205	4565	4565	4565
Reserves	133661	215976	250131	294760
Total Shareholders Funds	137866	220541	254696	299324
Total Deposits	1117195	1428739	1771636	2161396
Growth	22.5%	27.9%	24.0%	22.0%
Borrowings	316590	386067	463280	555936
Other Liabilities & Provisions	80983	115253	122107	129441
Total Liabilities	1652634	2150599	2611719	3146097

APPLICATION OF FUNDS

Total Assets	1652046	2149852	2611719	3146097
Other Assets	95259	125325	131591	138170
Fixed Assets	4119	6089	7604	9142
Growth	30.0%	34.7%	28.0%	25.0%
Advances	982099	1322627	1692962	2116203
Investments	488385	500318	586495	667906
C/B with RBI and Call Money	82184	195494	193067	214676

Key Ratios	FY16	FY17	FY18E	FY19E
Y/E March Per Share Data (INR)	FY16	FY17	FY18E	FYI9E
EPS	60.4	73.0	91.2	116.4
BVPS	327.8	483.1	557.9	655.7
ABVPS	321.1	459.6	538.7	630.1
DPS	10.0	12.0	14.0	16.0
Profitability Ratios				
Yield on Advances	11.2%	10.6%	10.3%	10.1%
Cost of Deposits	7.8%	7.3%	7.1%	6.9%
Net Interest Margin (Calc)	3.2%	3.3%	3.4%	3.5%
RoA	1.7%	1.8%	1.7%	1.8%
RoE	19.9%	18.6%	17.5%	19.2%
Balance Sheet Ratios				
Credit/Deposit Ratio	87.9%	92.6%	95.6%	97.9%
Investment/Deposit Ratio	29.6%	23.3%	22.5%	21.2%
CASA Ratio	28.1%	36.3%	36.6%	38.7%
Capital Adequacy Ratio (CAR)	16.5%	17.0%	16.3%	15.6%
Aseet Quality Ratios				
Gross NPA (%)	0.8%	1.5%	1.3%	1.4%
Net NPA (%)	0.3%	0.8%	0.5%	0.6%
Provision Coverage Ratio	62.0%	46.9%	60.0%	60.0%
Efficiency Ratios				
Cost to Income Ratio	40.9%	41.4%	41.3%	40.0%
Business per Employee (in INR mn)	140.0	136.7	145.9	158.4
Profit per Employee (in INR mn)	1.7	1.7	1.8	2.0
Valuation Ratios				
P/E (x)	25.6	20.4	19.9	15.6
P/ABV (x)	4.8	3.2	3.4	2.9
Dividend Yield	0.6%	0.8%	0.8%	0.9%

THE FINANCIAL ADVISORS

BFSI

Sharad Avasthi Head - Equity Research sharad.avasthi@spagroupindia.com	Tel.: +91-022-4289 5600	Ext.205
--	-------------------------	---------

Analyst Certification of Independence: The analyst(s) for this report certifies that all the views expressed in this report accurately reflect his or her personal views about the subject company(ies) or issuers and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report. The research analysts are bound by stringent internal regulations and also legal and statutory requirements of the Securities and Exchange Board of India (hereinafter "SEBI") and the analysts' compensation are completely delinked from all the other companies and/or entities of SPA Securities Limited, and have no bearing whatsoever on any recommendations that they have given in the Research Report. Disclaimer and Disclosures as required under SEBI (Research Analyst) Regulations, 2014: SPA Securities Limited (hereinafter refer as SPA Securities) and its affiliates are engaged in investment banking, investment advisory, stock broking, institutional equities, Mutual Fund Distributor and insurance broking. SPA Securities is a SEBI registered securities broking Company having membership of NSE, BSE & MCX for Equity, Future & Option, Currency Derivatives segment and Wholesale Debt Market. The Company is focused primarily on providing securities broking services to institutional clients and is empanelled as an approved securities broker with all the major Nationalised, Private and Co-operative banks, Corporate houses, Insurance Companies, Financial Institutions, Asset Management Companies and Provident Fund Trusts. Details of affiliates are available on our website i.e. www.spasecurities.com.

are available of und website it.e. www.spaseculities.com. SPA Securities Limited is registered as a Research Analyst under SEBI (Research Analyst) Regulations, 2014. SEBI Reg. No. INH00002615. We hereby declare that our activities were neither suspended nor we have defaulted with any stock exchange authority with whom we are registered in the last five years. We have not been debarred from doing business by any Stock Exchange/SEBI or any other authorities, nor has our certificate of registration been cancelled by SEBI at any point of time. General Disclosures: This Research Report (hereinafter called "report") has been prepared by SPA Securities and is meant for sole use by the recipient and not for circulation. This Report does not constitute a personal recommendation

to take into account the particular investment objectives, financial situations, or needs of individual clients. The recommendations, if any, made herein are expression of views and/or opinions and should not be deemed or construed to be neither advice for the purpose of purchase or sale of any security, (as defined under section 2(h) of securities Contracts (Regulation) Act. 1956, through SPA Securities nor any solicitation or offering of any investment /trading opportunity on behalf of the issuer(s) of the respective security (ies) referred to herein. Recipients of this Report should rely on information/data arising out of their own investigations. Readers are advised to seek independent professional advice and arrive at an informed trading/investment decision before executing any trades or making any investments

This Report has been prepared on the basis of publicly available information, internally developed data and other sources believed by SPA Securities to be reliable, although its accuracy and completeness cannot be guaranteed. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. Any review, retransmission or any other use is prohibited. The information, opinions, views expressed in this Research Report are those of the research analyst as at the date of this Research Report which are subject to change and do not represent to be an authority on the subject. While we would endeavour to update the information herein on a reasonable basis, we are under no obligation to update the information. Also, there may be regulatory, compliance or other reasons that prevent us from doing so. Hence all such information and opinions are subject to change without notice.

Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that may be inconsistent with the recommendations expressed herein. This Research Report should be read and relied upon at the sole discretion and risk of the recipient. If you are dissatisfied with the contents of this complimentary Research Report or with the terms of this Disclaimer, your sole and

exclusive remedy is to stop using this Research Report. Neither SPA Securities or their respective directors, employees, agents or representatives shall be responsible or liable in any manner, directly or indirectly for the losses or the damages sustained due to the investments made or any action taken on basis of this report, including but not restricted to, fluctuation in the prices of shares and bonds, changes in the currency rates, diminution in the NAVs, reduction in the dividend or income, etc.

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions. SPA Securities may have issued other reports in the past that are inconsistent with and reach different conclusion from the information presented in this report. SPA Securities, its affiliates and employees may, from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to

perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. The user should consult their own advisors to determine the merits and risks of investment and also read the Risk Disclosure Documents for Capital Markets and Derivative Segments as prescribed by Securities and Exchange Board

of India before investing in the Indian Markets.

A graph of daily closing prices of securities is available at www.nseindia.com and http://economictimes.indiatimes.com/markets/stocks/stock-quotes. (Choose a company from the list on the browser and select the "three years" icon in the price chart).

Disclaimers in respect of jurisdiction: This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident or located in any locality, state, country or other jurisdiction where such distribution, publication, reproduction, availability or use would be contrary to law or regulation or what would subject SPA Securities or its affiliates to any registration or licensing requirement within such jurisdiction. If this report is inadvertently send or has reached any individual in such country, especially, USA, the same may be ignored and brought to the attention of the sender. This document may not be reproduced, distributed or published for any purposes without prior written approval of SPA Securities.

List of Associates as per SEBI (Research Analyst) Regulations, 2014

Statements on ownership and material conflicts of interest, compensation - SPA and Associates

Disclosure of interest statement Yes/No SPA Securities/its Affiliates/Analyst/his or her Relative financial interest in the company No SPA Securities/its Affiliates/Analyst/his or her Relative actual/beneficial ownership of more than 1% in subject company at the end of the month No Immediately preceding the date of the publication of the research report or date of public appearance. Investment banking relationship with the company covered No Any other material conflict of interest at the time of publishing the research report No Receipt of compensation by SPA Securities or its Affiliated Companies from the subject company covered for in the last twelve months: Managing/co-managing public offering of securities • Investment banking/merchant banking/brokerage services No products or services other than those above . in connection with research report No Whether Research Analyst has served as an officer, director or employee of the subject company covered Whether the Research Analyst or Research Entity has been engaged in market making activity of the Subject Company; No

For statements on ownership and material conflicts of interest, compensation, etc. for individual Research Analyst(s), please refer to each specific research report.

SPA Securities Ltd: Mittal Court, A-Wing, 10th Floor, Nariman Point, Mumbai - 400 021, Tel. No. : +91-022-4289 5600, Fax: +91 (22) 2657 3708/9

For More Information Visit Us At : www.spasecurities.com

SPA CAPITAL SERVICES LIMITED	SPA Securities Ltd	SEBI Reg. Nos.
Investment Advisory services,	NSE Cash	INB231178238
AMFI Reg. No. ARN-0007	NSE Future & Option	INF231173238
SPA CAPITAL ADVISORS LIMITED	NSE Currency Derivatives	INE231178238
SEBI registered Category-1	BSE Cash	INB011178234
Merchant Bankers	BSE Currency Derivatives	INE011178234
SEBI Regn. No. INM000010825	MCX-SX Cash	INB261178231
SPA COMTRADE PRIVATE LIMITED	MCX-SX Future & Option	INF261178231
SPA COMITRADE PRIVATE LIMITED	MCX-SX Currency Derivatives	INE261178238
SPA INSURANCE BROKING SERVICES LTD	Mutual Fund	ARN 77388
Direct Broker for Life and General	CDSL DP	IN-DP-CDSL-485-20
Insurance Broking	NSDL DP	IN-DP-NSDL-316-20
IRDA Lic. Code No. DB053/03	SEBI Research Analyst	INH100002615