POWER GRID CORP OF INDIA

Impacted by one-offs; improvement in capex visibility key



India Equity Research | Power

Power Grid Corporation of India's (PGCIL) Q4FY18 operating performance came 5% below consensus, primarily due to INR2.5bn foreign exchange rate variation (FERV), though was P&L neutral. Key highlights:

1) FY18 capitalisation at INR274bn dipped 12% YoY & marginally missed lower end of management's INR280bn guidance; 2) with INR940bn projects in hand, management has pegged next three years' capitalisation at ~INR300bn plus on an average (our estimate: INR260bn for FY19/20), which we believe is aggressive considering ~INR250bn capex. We believe, regulated equity is still likely to post healthy 13% CAGR over FY18-20. There could be some time correction in the stock due to finalisation of CERC's 2019-24 norms' overhang. Maintain 'BUY' with revised TP of INR240 (INR250 earlier) building in higher COE due to high risk-free rate.

FY18 impacted by pay revision on conservative accounting

PGCIL's FY18 PAT grew 10%, which was impacted by INR3.5bn higher employee expenses on account of pay revision. While the company has filed a petition with CERC for tariff revision (will be cleared in all likelihood, in our view), it has not booked any provisional tariff in its books (contrary to NTPC's accounting). On operational parameters, availability of transmission lines was at 99.8%. Capitalisation of INR274bn in FY18 included completion of ~10 long overdue projects worth ~INR65bn.

Capex visibility beyond FY20 a tad challenging

Management estimates FY19 capitalisation/capex ratio at $^{\sim}1.2x$. While FY19/20E ratio could still be $^{\sim}1.1x$, we believe capex growth beyond FY20 could be challenging as: 1) conventional power generation capacity addition will taper to $^{\sim}10GW$ p.a. over the next few years from 23GW (FY10-16); 2) stability in regional imbalances likely post commissioning of transmission corridors; and 3) renewable capacity addition target (25GW p.a.) looks aggressive considering past 12 months' ordering scenario (10-12GW). However, upside in capex emanates from intra-state & international projects.

Outlook and valuations: Capex key; maintain 'BUY'

While PGCIL is conservative in picking projects, geographical diversification could add some additional risks, which is a key monitorable. Unlike the generation segment, core RoE is not contingent on utilisation / power demand growth in the system. We maintain 'BUY/SP' with SOTP-based target price of INR240 (1.6x P/BV on FY20E).

Financials (Standalone)								
Q4FY18	Q4FY17	% Change	Q3FY18	% Change	FY18	FY19E	FY20E	
78,113	67,120	16.4	75,069	4.1	297,525	350,373	382,845	
65,241	56,185	16.1	67,383	(3.2)	259,377	308,410	336,686	
20,047	19,164	4.6	20,408	(1.8)	80,317	100,790	114,036	
3.8	3.7	4.6	3.9		15.7	19.3	21.8	
					2.0	1.8	1.6	
					15.8	17.5	17.8	
	Q4FY18 78,113 65,241 20,047	Q4FY18 Q4FY17 78,113 67,120 65,241 56,185 20,047 19,164	Q4FY18 Q4FY17 % Change 78,113 67,120 16.4 65,241 56,185 16.1 20,047 19,164 4.6	Q4FY18 Q4FY17 % Change Q3FY18 78,113 67,120 16.4 75,069 65,241 56,185 16.1 67,383 20,047 19,164 4.6 20,408	Q4FY18 Q4FY17 % Change Q3FY18 % Change 78,113 67,120 16.4 75,069 4.1 65,241 56,185 16.1 67,383 (3.2) 20,047 19,164 4.6 20,408 (1.8)	Q4FY18 Q4FY17 % Change Q3FY18 % Change FY18 78,113 67,120 16.4 75,069 4.1 297,525 65,241 56,185 16.1 67,383 (3.2) 259,377 20,047 19,164 4.6 20,408 (1.8) 80,317 3.8 3.7 4.6 3.9 15.7 2.0 2.0 2.0 2.0	Q4FY18 Q4FY17 % Change Q3FY18 % Change FY18 FY19E 78,113 67,120 16.4 75,069 4.1 297,525 350,373 65,241 56,185 16.1 67,383 (3.2) 259,377 308,410 20,047 19,164 4.6 20,408 (1.8) 80,317 100,790 3.8 3.7 4.6 3.9 15.7 19.3 2.0 1.8 1.8 1.8 1.8	

EDELWEISS 4D RATINGS	
Absolute Rating	BUY
Rating Relative to Sector	Perform
Risk Rating Relative to Sector	Low
Sector Relative to Market	Underweight
MARKET DATA (R: PGRD.BO, B	: PWGR IN)
CMP	: INR 210

CMP	: INR 210
Target Price	: INR 240
52-week range (INR)	: 227 / 189
Share in issue (mn)	: 5,231.6
M cap (INR bn/USD mn)	: 1,096 / 16,408
Avg. Daily Vol.BSE/NSE('000)	: 6,759.8

SHARE HOLDING PATTERN (%)						
	Current	Q3FY18	Q2FY18			
Promoters *	56.9	56.9	57.9			
MF's, FI's & BK's	12.0	12.0	9.7			
FII's	24.4	24.4	25.7			
Others	6.6	6.6	6.6			
* Promoters pledge (% of share in issu	:	NIL				

PRICE PERFORMANCE (%)								
	EW Power Index							
1 month	0.8	(1.2)	(4.5)					
3 months	6.0	1.2	(3.9)					
12 months	2.6	10.3	(3.3)					

Swarnim Maheshwari +91 22 4040 7418

swarnim.maheshwari@edelweissfin.com

May 31, 2018

Table 1: SOTP valuation

	Value	Comments	Multiple	Comments	Value	Per share
Regulated equity	712,695	FY20E req equity	1.62	(RoE-g)/(CoE-g)	1,151,277	219
CWIP equity	33,610	FY19E CWIP	1.00	Equity value	33,610	6
Investments	14,220	FY19E Invst	1.00	At book value	14,220	3
Value of telecom business	8,000	Current equity	1.00	BV	8,000	2
Value of consultancy business	3,724	FY20E earnings	15.0	12x P/E	55,860	11
Total					1,262,967	240

Source: Edelweiss research

Q4FY18 conference call: Key takeaways

Capex outlay: Capitalisation/Capex>1 for FY18

- Capex: INR257bn.
- Completed projects INR290bn.
- Capitalisation INR279bn.

Management guided for capex of INR250bn for FY19. Total in hand order book of INR940bn expected to be completed in the next two-three years.

- Ongoing projects INR750bn.
- New projects INR25bn.
- TBCB projects INR165bn.

TBCB projects: Management indicated PGCIL's strong execution capabilities vis-a-vis the private sector given its expertise, scale and financial strength. Two new projects awarded for aggregate cost of INR22bn in FY18 (ERSS XXI, WR-NR Trans). TBCB projects profit for FY18 stood at INR1.23bn.

The revenue recognition for TBCB project is accounted as other income by the standalone entity, leading to higher other income (~INR10bn for FY18 versus INR8.6bn for FY17) and debt for TBCB projects leads to higher interest expense. Debt for TBCB projects at FY18 end stood at INR81bn.

Project execution:

- 9,250ckm transmission line in FY18 (2,927ckm in Q4FY18).
- 42.6k MVA transformation capacity addition in FY18 (8.4k MVA in Q4FY18).
- Sub-stations: 17 in FY18 (six in Q4FY18).

Raigarh-Pulga scheduled COD is in Feb 2020. Management expects to complete the project by Sep 2019.

Champa Kurukshetra HVDC project: Pole 2 of the project under stabilisation testing phase. Six months period has been provided for stabilising the system. Poles 3 and 4 as part of the second leg of project are expected to be completed by Oct 2020 and Jan 2021, respectively, for an aggregated cost of INR40bn.

Execution of pending projects: Management emphasized on successful completion of long delayed projects due to various reasons in FY18 including:

- Daltonganj-Sasaram
- Kishenpur-New Wanpoh

- Kameng-Balipara
- Pasighat-Roing-Tazu
- Aurangabad-Padghe
- Padghe-Kudus-Kala
- Kishenpur-Dulhasti
- Dehradun-Abdullapur
- Aurangabad-Boisar

Commissioning of following delayed sub-stations completed in FY18:

- Yelahanka GIS
- Daltonganj
- Padghe GIS
- Roing
- Tazu

Management also indicated that a large chunk of projects was implemented in FY18 within CERC's schedule.

Operational performance: Availability: 99.81%, 0.6 Tripping/Line in FY18.

Lower PAT due to one-offs: Higher other expenses in Q4FY18 on account of multiple reasons.

Large chunk of CSR expenditure (INR0.8bn for FY18) is being accounted for in Q4FY18. Wage revision provision for FY18 stood at INR3.4bn. $^{\sim}$ INR 310mn of hit taken because of tariff reconciliation with CERC against estimated tariff. Similar number for Q4FY17 stood at positive INR350mm.

Management indicated that the company now qualifies for Maharatna status and will apply for the same in FY19.

Green-Energy Corridors: Management indicated projects to be awarded through the competitive bidding route generally and only in some exceptional cases of importance PGCIL may be awarded on a nomination basis.

Projects from Ministry of Railway: Management indicated multiple project opportunities with Indian Railways. The Ministry of Railway is considering modernising the signaling system, for which E&Y has been appointed as consultant and the project is in study phase. Regarding railway electrification, management indicated that the Ministry of Railways is reviewing developing independent transmission systems for Indian Railways.

Management indicated that since these projects do not fall under CERC's regulations, the return for such projects has still not been finalised and need to be discussed. However, management indicated that PGCIL will look for regulated returns as a benchmark for evaluating these projects.

Power

Consultancy and telecom business: 25 new consultancy orders received in FY18. In hand GoI consultancy work order book of INR16. 5bn. Consultancy revenue for FY18 stood at INR6.5bn (up 13% YoY). Telecom network increased by 5,700km in FY18. Telecom revenue for FY18 stood at INR6.7bn (up 22% YoY). Management indicated some slowdown in telecom orders and weak order prices.

Higher share of 765kv lines in transmission mix: PGCIL's transmission mix is migrating towards 765kV, which now comprises 26% (36,711ckm) of transmission mix in FY18 compared to 2% (1,783ckm) in FY12. While this leads to lower absolute ckm growth (148,327ckm in FY18 versus 92,981ckm in FY12), the transmission capacity growth is much higher as higher voltage lines carry more quantum of transmission.

EV charging and battery storage an emerging opportunity: Management indicated that PGCIL is keen on exploring the EV charging business and with EV cars coming into the mainstream and in ensuing years this could be a big opportunity.

Increasing focus on renewable energy and higher share of incremental renewable capacity will require developing battery storage systems and PGCIL is looking to tap into this opportunity.

Financial snapshot								(INR mn)
Year to March	Q4FY18	Q4FY17	% change	Q3FY18	% change	FY18	FY19E	FY20E
Total operating Income	78,113	67,120	16.4	75,069	4.1	297,525	350,373	382,845
Transmission expense	8,147	5,561	46.5	3,677	121.5	22,089	24,298	26,728
Gross profit	69,967	61,560	13.7	71,392	(2.0)	275,436	326,075	356,117
Salaries and other exp.	4,726	5,374	(12.1)	4,009	17.9	16,059	17,665	19,431
Total expenditure	12,872	10,935	17.7	7,686	67.5	38,148	41,963	46,159
EBITDA	65,241	56,185	16.1	67,383	(3.2)	259,377	308,410	336,686
Depreciation	24,065	20,633	16.6	23,186	3.8	90,913	108,845	115,317
EBIT	41,176	35,552	15.8	44,197	(6.8)	168,464	199,565	221,368
Interest	20,055	15,558	28.9	19,555	2.6	75,907	81,037	87,729
Other income	2,876	3,424	(16.0)	2,781	3.4	10,139	9,639	11,371
Profit before tax	25,582	24,247	5.5	26,404	(3.1)	102,696	128,167	145,010
Provision for taxes	5,536	5,083	8.9	5,996	(7.7)	22,379	27,377	30,975
Add: Exceptional items	1,586	829	91.2	(1,019)	(255.5)	-	-	-
Reported net profit	20,047	19,164	4.6	20,408	(1.8)	80,317	100,790	114,036
Adjustments								
Adjusted Profit	20,047	19,164	4.6	20,408	(1.8)	80,317	100,790	114,036
Diluted shares (mn)	5,232	5,232		5,232		5,232	5,232	5,232
Adjusted Diluted EPS	3.8	3.7	4.6	3.9	(1.8)	15.4	19.3	21.8
As % of net revenues								
COGS	10.4	8.3		4.9		7.4	6.9	7.0
Gross profit	89.6	91.7		95.1		92.6	93.1	93.0
Other expenses	6.0	8.0		5.3		5.4	5.0	5.1
Total expenses	16.5	16.3		10.2		12.8	12.0	12.1
EBITDA	83.5	83.7		89.8		87.2	88.0	87.9
Adjusted net profit	25.7	28.6		27.2		27.0	28.8	29.8
Tax rate	21.6	21.0		22.7		21.8	21.4	21.4

Company Description

PGCIL commenced operations in 1992 by consolidating transmission assets of NTPC, NHPC, NEEPC, NPCIL, Tehri Hydro Development Corporation, and Neyveli Lignite. In 1994, the assets and communication systems of regional load dispatch centre (RLDC) were also transferred to the company with an objective to enhance grid management. Due to the central transmission utility status, PGCIL is mandated to undertake and operate inter-state transmission systems efficiently, provide for open access, and undertake various functions of RLDC. Recently, under the Rajiv Gandhi Grameen Vidyutikaran Yojana, PGCIL is mandated to implement the electrification of rural households in association with the Rural Electrification Corporation, SEBs, and the respective state governments.

Investment Theme

Growth visibility: With INR940bn orders in hand, PGCIL has a strong visibility for the next 2-3 years. This can keep the capitalisation ratio at more than 1.0x comfortably. But visibility beyond FY20 is tad challenging as generation capacity and inter regional transmission corridors seems topping out. Nevertheless, FY18-20 regulated Equity is slated to grow by 13% CAGR which is comforting.

Reversal in the current trend of capex and telecom earnings: If the company is able to scale up internal accruals through superior earnings from telecom which would in turn invested in power business then the overall earnings growth could be significant.

Key Risks

Telecom scale up: The company's strategy of leveraging its transmission towers also as telecom towers has not scaled up so far.

Funding issues: PGCIL is constrained by its limited retained earnings in undertaking significant capex programme under the 70:30 debt/equity norm. While the company could raise the threshold to 75% debt and 25% equity to meet its XII Plan target but earnings will continue to be on the actual equity deployed.

Slow pace of capex – dependant on generation capacity growth: Power Grid capex is dependant heavily (40-50% of total capex) on the capacity addition of its associated generation projects. Any delay in these generation assets will cascade to a delay in PGCIL's project execution slowing its pace of growth. Escalation in project costs, delay in commissioning of generation projects, and long gestation periods could impact profitability, if delays are not compensated through tariffs.

Financial Statements

Key Assumptions				
Year to March	FY17	FY18	FY19E	FY20E
Macro		-		
GDP(Y-o-Y %)	6.6	6.5	7.1	7.6
Inflation (Avg)	4.5	3.6	4.5	5.0
Repo rate (exit rate)	6.3	6.0	6.0	6.5
USD/INR (Avg)	67.1	64.5	66.0	66.0
Company				
Capex (INR mn)	245,000	257,900	250,000	235,000
Commissioning (INR mn)	310,000	274,000	270,000	246,750
Closing Reg. Eqty(INRmn)	475,470	557,670	638,670	712,695
RoE on Reg. Eqty (%)	15	13	15	15
Telecom Revenue (INR mn)	5,040	6,784	7,463	8,209
Telecom EBIT (INR mn)	2,540	3,144	1,866	2,052
Consultling Rev.(INRmn)	5,820	6,684	7,018	7,720
Consultling EBIT (INRmn)	4,084	4,317	5,053	5,558
Net borrowings (INR mn)	1,094,723	1,217,095	1,300,424	1,350,138
Avg. Interest rate (%)	5.7	6.4	6.3	6.4
Depreciation rate (%)	4.7	4.8	4.7	4.5
Dividend payout (%)	30.3	33.3	33.3	33.3
OI as %age of cash (%)	20.2	38.1	35.0	25.0
Tax rate (%)	21.4	21.4	21.4	21.4
Debtor days	42	42	42	42
Inventory days	13	13	13	13
Payable days	49	23	23	23

Income statement				(INR mn)
Year to March	FY17	FY18	FY19E	FY20E
Income from operations	257,865	299,597	350,373	382,845
Direct costs	17,379	22,089	24,298	26,728
Employee costs	13,771	16,059	17,665	19,431
Total operating expenses	31,150	38,148	41,963	46,159
EBITDA	226,715	261,449	308,410	336,686
Depreciation	76,628	90,913	108,845	115,317
EBIT	150,087	170,537	199,565	221,368
Less: Interest Expense	63,038	75,907	81,037	87,729
Add: Other income	8,649.2	10,138.6	9,639.00	11,370.74
Profit Before Tax	95,698	104,769	128,167	145,010
Less: Provision for Tax	20,496	22,379	27,377	30,975
Reported Profit	75,202	82,390	100,790	114,036
Exceptional Items	-	-	-	1
Adjusted Profit	75,202	82,390	100,790	114,035
Shares o /s (mn)	5,232	5,232	5,232	5,232
Adjusted Basic EPS	14.4	15.7	19.3	21.8
Diluted shares o/s (mn)	5,232	5,232	5,232	5,232
Adjusted Diluted EPS	14.4	15.7	19.3	21.8
Adjusted Cash EPS	29.1	33.2	40.1	43.8
Dividend per share (DPS)	4.4	5.3	6.4	7.3
Dividend Payout Ratio(%)	34.8	38.3	38.3	38.3

Common size metrics

Year to March	FY17	FY18	FY19E	FY20E
Operating expenses	12.1	12.7	12.0	12.1
Depreciation	29.7	30.3	31.1	30.1
EBITDA margins	87.9	87.3	88.0	87.9
Interest Expense	24.4	25.3	23.1	22.9
Net Profit margins	29.2	27.5	28.8	29.8

Growth ratios (%)

Year to March	FY17	FY18	FY19E	FY20E
Revenues	24.0	16.2	16.9	9.3
EBITDA	23.6	15.3	18.0	9.2
PBT	25.6	9.5	22.3	13.1
Adjusted Profit	24.8	9.6	22.3	13.1
EPS	24.8	9.6	22.3	13.1

Balance sheet				(INR mn)	Cash flow metrics				
As on 31st March	FY17	FY18	FY19E	FY20E	Year to March	FY17	FY18	FY19E	FY20E
Share capital	52,316	52,316	52,316	52,316	Operating cash flow	150,411	124,574	200,025	229,004
Reserves & Surplus	445,757	491,834	553,984	624,302	Financing cash flow	96,727	71,681	56,360	30,211
Shareholders' funds	498,073	544,150	606,300	676,618	Investing cash flow	(235,277)	(210,851)	(244,713)	(235,000)
Long term borrowings	1,113,154	1,228,799	1,323,799	1,397,728	Net cash Flow	11,862	(14,596)	11,671	24,214
Short term borrowings	15,000	10,000	10,000	10,000	Capex	(210,995)	(208,349)	(246,575)	(235,000)
Total Borrowings	1,128,154	1,238,799	1,333,799	1,407,728	Dividend paid	(22,757)	(27,466)	(33,600)	(38,016)
Long Term Liabilities	13,648	11,740	11,740	11,740					
Def. Tax Liability (net)	25,505	25,695	25,695	25,695	Profitability and efficiency ratios				
Deferred revenue	48,824	49,674	49,674	49,674	Year to March	FY17	FY18	FY19E	FY20E
Sources of funds	1,714,203	1,870,058	2,027,209	2,171,455	ROACE (%)	9.8	10.3	10.9	11.3
Gross Block	1,775,034	2,045,860	2,315,860	2,562,610	ROAE (%)	16.3	15.8	17.5	17.8
Net Block	1,342,526	1,522,439	1,683,594	1,815,026	Inventory Days	182	161	170	175
Capital work in progress	422,317	359,526	336,102	324,352	Debtors Days	42	42	42	42
Intangible Assets	12,554	13,665	13,665	13,665	Payable Days	76	54	38	38
Total Fixed Assets	1,777,396	1,895,630	2,033,360	2,153,042	Cash Conversion Cycle	147	148	174	179
Non current investments	13,556	16,082	14,220	14,220	Current Ratio	0.7	0.8	0.9	1.0
Cash and Equivalents	33,431	21,704	33,376	57,590	Gross Debt/EBITDA	5.0	4.7	4.3	4.2
Inventories	9,070	10,385	12,229	13,362	Gross Debt/Equity	2.3	2.3	2.2	2.1
Sundry Debtors	32,211	36,390	44,396	43,877	Adjusted Debt/Equity	2.3	2.3	2.2	2.1
Loans & Advances	77,815	140,363	140,363	140,363	Interest Coverage Ratio	2.4	2.2	2.5	2.5
Other Current Assets	3,316	8,504	8,504	8,505					
Current Assets (ex cash)	122,412	195,641	205,492	206,106	Operating ratios				
Trade payable	4,140	2,403	2,644	2,908	Year to March	FY17	FY18	FY19E	FY20E
Other Current Liab	228,452	256,596	256,596	256,596	Total Asset Turnover	0.2	0.2	0.2	0.2
Total Current Liab	232,591	258,999	259,240	259,504	Fixed Asset Turnover	0.2	0.2	0.2	0.2
Net Curr Assets-ex cash	(110,180)	(63,359)	(53,747)	(53,398)	Equity Turnover	0.5	0.5	0.6	0.6
Uses of funds	1,714,203	1,870,058	2,027,209	2,171,455					
BVPS (INR)	95.2	104.0	115.9	129.3	Valuation parameters				
					Year to March	FY17	FY18	FY19E	FY20E
Free cash flow				(INR mn)	Adj. Diluted EPS (INR)	14.4	15.7	19.3	21.8
Year to March	FY17	FY18	FY19E	FY20E	Y-o-Y growth (%)	24.8	9.6	22.3	13.1
Reported Profit	75,202	82,390	100,790	114,036	Adjusted Cash EPS (INR)	29.1	33.2	40.1	43.8
Add: Depreciation	76,628	90,913	108,845	115,317	Diluted P/E (x)	14.6	13.3	10.9	9.6
Interest (Net of Tax)	49,537	59,693	63,727	68,990	P/B (x)	2.2	2.0	1.8	1.6
Deferred tax	612	190	-	-	EV / Sales (x)	8.5	7.7	6.8	6.4
Others	(152,215)	(61,790)	(63,727)	(68,989)	EV / EBITDA (x)	9.7	8.8	7.8	7.3
Less: Changes in WC	100,648	(46,821)	(9,611)	(350)	Dividend Yield (%)	2.1	2.5	3.1	3.5
Operating cash flow	150,411	124,574	200,025	229,004					
Less: Capex	210,995	208,349	246,575	235,000					
Free Cash Flow	(60,584)	(83,775)	(46,551)	(5,996)					

Peer comparison valuation

	Market cap	EV / EBITDA (X)		P/B (X)		ROAE (%)	
Name	(USD mn)	FY19E	FY20E	FY19E	FY20E	FY19E	FY20E
Power Grid Corp of India	1,096,020,000	7.8	7.3	1.8	1.6	17.5	17.8
CESC	2,036	7.5	6.7	1.1	1.1	9.3	10.2
NTPC	1,362,974,538	10.1	8.9	1.3	1.2	10.9	11.9
Tata Power Co	-	9.7	9.3	1.2	1.1	10.9	11.5
Median	-	8.7	8.1	1.2	1.1	10.9	11.7
AVERAGE	-	8.8	8.1	1.4	1.2	12.2	12.9

Source: Edelweiss research

Additional Data

Directors Data

Shri I.S.Jha	Chairman & Managing Director	Shri R. T. Agarwal	Director (Finance)
Shri Ravi P. Singh	Director (Personnel)	Shri R. P. Sasmal	Director (Operations)
Dr. Pradeep Kumar	Govt. Nominee	Shri Jagdish I. Patel	Director (Independent)
Shri R K Gupta	Independent Director	Dr K Ramalingam	Independent Director
Shri Ajay Kumar Mittal	Independent Director	Shri R Krishnamoorthy	Independent Director
Shri Mahesh Shah	Independent Director	Smt. Jyoti Arora	Govt. Nominee

Auditors - M/s. S. K. Mehta & Co., M/s. Chatterjee & Co., M/s. Sagar & Associates

*as per last annual report

Holding - Top10

	Perc. Holding		Perc. Holding
Government of india	57.9	Icici prudential ass	4.18
Hdfc asset managemen	3.02	Capital group compan	2.36
Life insurance corp	2.32	Comgest s a	2.25
T rowe price group i	0.97	Vanguard group	0.97
Vontobel holding ag	0.88	Fil limited	0.87

*in last one year

Bulk Deals

Data	Acquired / Seller	B/S	Qty Traded	Price
15 Jan 2018	Okoworld Growing Markets 2.0	Buy	600000	196.00
15 Jan 2018	Hauck & Aufhauser Privatbankiers Kgaa Niederlassung Luxemb	Sell	600000	196.00

*in last one year

Insider Trades

Reporting Data	Acquired / Seller	B/S	Qty Traded	
No Data Available				

*in last one year

Absolute	Relative	Relative	Company	Absolute	Relative	Relative
reco	reco	risk		reco	reco	Risk
HOLD	SU	Н	CESC	BUY	None	None
BUY	SP	М	JSW Energy	HOLD	SP	M
BUY	SP	L	Power Grid Corp of India	BUY	SO	L
BUY	None	None	Tata Power Co	BUY	SP	М
	reco HOLD BUY BUY	reco reco HOLD SU BUY SP BUY SP	reco reco risk HOLD SU H BUY SP M BUY SP L	reco reco risk HOLD SU H CESC BUY SP M JSW Energy BUY SP L Power Grid Corp of India	reco reco risk reco HOLD SU H CESC BUY BUY SP M JSW Energy HOLD BUY SP L Power Grid Corp of India BUY	reco reco risk reco reco HOLD SU H CESC BUY None BUY SP M JSW Energy HOLD SP BUY SP L Power Grid Corp of India BUY SO

ABSOLUTE RATING				
Ratings	Expected absolute returns over 12 months			
Buy	More than 15%			
Hold	Between 15% and - 5%			
Reduce	Less than -5%			

RELATIVE RETURNS RATING					
Ratings	Criteria				
Sector Outperformer (SO)	Stock return > 1.25 x Sector return				
Sector Performer (SP)	Stock return > 0.75 x Sector return				
	Stock return < 1.25 x Sector return				
Sector Underperformer (SU)	Stock return < 0.75 x Sector return				

Sector return is market cap weighted average return for the coverage universe within the sector

RELATIVE RISK RATING				
Ratings	Criteria			
Low (L)	Bottom 1/3rd percentile in the sector			
Medium (M)	Middle 1/3rd percentile in the sector			
High (H)	Top 1/3rd percentile in the sector			

Risk ratings are based on Edelweiss risk model

SECTOR RATING				
Ratings	Criteria			
Overweight (OW)	Sector return > 1.25 x Nifty return			
Equalweight (EW)	Sector return > 0.75 x Nifty return			
	Sector return < 1.25 x Nifty return			
Underweight (UW)	Sector return < 0.75 x Nifty return			



Edelweiss Securities Limited, Edelweiss House, off C.S.T. Road, Kalina, Mumbai – 400 098. Board: (91-22) 4009 4400, Email: research@edelweissfin.com

Aditya Narain

Head of Research

aditya.narain@edelweissfin.com

Coverage group(s) of stocks by primary analyst(s): Power

Adani Power, Adani Transmission, CESC, India Grid Trust, JSW Energy, NTPC, PTC India, Power Grid Corp of India, Tata Power Co

Recent Research

Date	Company	Title	Price (INR)	Recos
28-May-18	NTPC	In-line quarter; limited downside with triggers in place; <i>Result Update</i>	168	Buy
23-May-18	CESC	Core healthy; ramp up of businesses key; Result Up	,	Buy
22-May-18	Power	High merchant rates to aggravate discom woes; Sector Update		

Distribution of Ratings / Market Cap

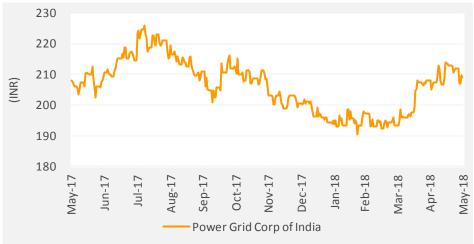
Edelweiss Research Coverage Universe

Luciweiss Research Coverage Offiverse									
		Buy	Hold	Reduce	Total				
Rating Distribution' * 1stocks under rev		161	67	11	240				
	> 50bn	Bet	ween 10bn ar	nd 50 bn	< 10bn				
Market Cap (INR)	156		62		11				

Rating Interpretation

Rating	Expected to
Buy	appreciate more than 15% over a 12-month period
Hold	appreciate up to 15% over a 12-month period
Reduce	depreciate more than 5% over a 12-month period

One year price chart



DISCLAIMER

Edelweiss Securities Limited ("ESL" or "Research Entity") is regulated by the Securities and Exchange Board of India ("SEBI") and is licensed to carry on the business of broking, depository services and related activities. The business of ESL and its Associates (list available on www.edelweissfin.com) are organized around five broad business groups — Credit including Housing and SME Finance, Commodities, Financial Markets, Asset Management and Life Insurance.

This Report has been prepared by Edelweiss Securities Limited in the capacity of a Research Analyst having SEBI Registration No.INH200000121 and distributed as per SEBI (Research Analysts) Regulations 2014. This report does not constitute an offer or solicitation for the purchase or sale of any financial instrument or as an official confirmation of any transaction. Securities as defined in clause (h) of section 2 of the Securities Contracts (Regulation) Act, 1956 includes Financial Instruments and Currency Derivatives. The information contained herein is from publicly available data or other sources believed to be reliable. This report is provided for assistance only and is not intended to be and must not alone be taken as the basis for an investment decision. The user assumes the entire risk of any use made of this information. Each recipient of this report should make such investigation as it deems necessary to arrive at an independent evaluation of an investment in Securities referred to in this document (including the merits and risks involved), and should consult his own advisors to determine the merits and risks of such investment. The investment discussed or views expressed may not be suitable for all investors.

This information is strictly confidential and is being furnished to you solely for your information. This information should not be reproduced or redistributed or passed on directly or indirectly in any form to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject ESL and associates / group companies to any registration or licensing requirements within such jurisdiction. The distribution of this report in certain jurisdictions may be restricted by law, and persons in whose possession this report comes, should observe, any such restrictions. The information given in this report is as of the date of this report and there can be no assurance that future results or events will be consistent with this information. This information is subject to change without any prior notice. ESL reserves the right to make modifications and alterations to this statement as may be required from time to time. ESL or any of its associates / group companies shall not be in any way responsible for any loss or damage that may arise to any person from any inadvertent error in the information contained in this report. ESL is committed to providing independent and transparent recommendation to its clients. Neither ESL nor any of its associates, group companies, directors, employees, agents or representatives shall be liable for any damages whether direct, indirect, special or consequential including loss of revenue or lost profits that may arise from or in connection with the use of the information. Our proprietary trading and investment businesses may make investment decisions that are inconsistent with the recommendations expressed herein. Past performance is not necessarily a guide to future performance. The disclosures of interest statements incorporated in this report are provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. The information provided in these reports remains, unless otherwise stated, the copyright of ESL. All layout, design, original artwork, concepts and other Intellectual Properties, remains the property and copyright of ESL and may not be used in any form or for any purpose whatsoever by any party without the express written permission of the copyright holders.

ESL shall not be liable for any delay or any other interruption which may occur in presenting the data due to any reason including network (Internet) reasons or snags in the system, break down of the system or any other equipment, server breakdown, maintenance shutdown, breakdown of communication services or inability of the ESL to present the data. In no event shall ESL be liable for any damages, including without limitation direct or indirect, special, incidental, or consequential damages, losses or expenses arising in connection with the data presented by the ESL through this report.

We offer our research services to clients as well as our prospects. Though this report is disseminated to all the customers simultaneously, not all customers may receive this report at the same time. We will not treat recipients as customers by virtue of their receiving this report.

ESL and its associates, officer, directors, and employees, research analyst (including relatives) worldwide may: (a) from time to time, have long or short positions in, and buy or sell the Securities, mentioned herein or (b) be engaged in any other transaction involving such Securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company/company(ies) discussed herein or act as advisor or lender/borrower to such company(ies) or have other potential/material conflict of interest with respect to any recommendation and related information and opinions at the time of publication of research report or at the time of public appearance. ESL may have proprietary long/short position in the above mentioned scrip(s) and therefore should be considered as interested. The views provided herein are general in nature and do not consider risk appetite or investment objective of any particular investor; readers are requested to take independent professional advice before investing. This should not be construed as invitation or solicitation to do business with ESL.

12

ESL or its associates may have received compensation from the subject company in the past 12 months. ESL or its associates may have managed or co-managed public offering of securities for the subject company in the past 12 months. ESL or its associates may have received compensation for investment banking or merchant banking or brokerage services from the subject company in the past 12 months. ESL or its associates may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months. ESL or its associates have not received any compensation or other benefits from the Subject Company or third party in connection with the research report. Research analyst or his/her relative or ESL's associates may have financial interest in the subject company. ESL and/or its Group Companies, their Directors, affiliates and/or employees may have interests/ positions, financial or otherwise in the Securities/Currencies and other investment products mentioned in this report. ESL, its associates, research analyst and his/her relative may have other potential/material conflict of interest with respect to any recommendation and related information and opinions at the time of publication of research report or at the time of public appearance.

Participants in foreign exchange transactions may incur risks arising from several factors, including the following: (i) exchange rates can be volatile and are subject to large fluctuations; (ii) the value of currencies may be affected by numerous market factors, including world and national economic, political and regulatory events, events in equity and debt markets and changes in interest rates; and (iii) currencies may be subject to devaluation or government imposed exchange controls which could affect the value of the currency. Investors in securities such as ADRs and Currency Derivatives, whose values are affected by the currency of an underlying security, effectively assume currency risk.

Research analyst has served as an officer, director or employee of subject Company: No

ESL has financial interest in the subject companies: No

ESL's Associates may have actual / beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of publication of research report.

Research analyst or his/her relative has actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of publication of research report: No

ESL has actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of publication of research report: No

Subject company may have been client during twelve months preceding the date of distribution of the research report.

There were no instances of non-compliance by ESL on any matter related to the capital markets, resulting in significant and material disciplinary action during the last three years except that ESL had submitted an offer of settlement with Securities and Exchange commission, USA (SEC) and the same has been accepted by SEC without admitting or denying the findings in relation to their charges of non registration as a broker dealer.

A graph of daily closing prices of the securities is also available at www.nseindia.com

Analyst Certification:

The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

Additional Disclaimers

Disclaimer for U.S. Persons

This research report is a product of Edelweiss Securities Limited, which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by Edelweiss Securities Limited only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Edelweiss Securities Limited has entered into an agreement with a U.S. registered broker-dealer, Edelweiss Financial Services Inc. ("EFSI"). Transactions in securities discussed in this research report should be effected through Edelweiss Financial Services Inc.

Disclaimer for U.K. Persons

The contents of this research report have not been approved by an authorised person within the meaning of the Financial Services and Markets Act 2000 ("FSMA").

In the United Kingdom, this research report is being distributed only to and is directed only at (a) persons who have professional experience in matters relating to investments falling within Article 19(5) of the FSMA (Financial Promotion) Order 2005 (the "Order"); (b) persons falling within Article 49(2)(a) to (d) of the Order (including high net worth companies and unincorporated associations); and (c) any other persons to whom it may otherwise lawfully be communicated (all such persons together being referred to as "relevant persons").

This research report must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this research report relates is available only to relevant persons and will be engaged in only with relevant persons. Any person who is not a relevant person should not act or rely on this research report or any of its contents. This research report must not be distributed, published, reproduced or disclosed (in whole or in part) by recipients to any other person.

Disclaimer for Canadian Persons

This research report is a product of Edelweiss Securities Limited ("ESL"), which is the employer of the research analysts who have prepared the research report. The research analysts preparing the research report are resident outside the Canada and are not associated persons of any Canadian registered adviser and/or dealer and, therefore, the analysts are not subject to supervision by a Canadian registered adviser and/or dealer, and are not required to satisfy the regulatory licensing requirements of the Ontario Securities Commission, other Canadian provincial securities regulators, the Investment Industry Regulatory Organization of Canada and are not required to otherwise comply with Canadian rules or regulations regarding, among other things, the research analysts' business or relationship with a subject company or trading of securities by a research analyst.

This report is intended for distribution by ESL only to "Permitted Clients" (as defined in National Instrument 31-103 ("NI 31-103")) who are resident in the Province of Ontario, Canada (an "Ontario Permitted Client"). If the recipient of this report is not an Ontario Permitted Client, as specified above, then the recipient should not act upon this report and should return the report to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any Canadian person.

ESL is relying on an exemption from the adviser and/or dealer registration requirements under NI 31-103 available to certain international advisers and/or dealers. Please be advised that (i) ESL is not registered in the Province of Ontario to trade in securities nor is it registered in the Province of Ontario to provide advice with respect to securities; (ii) ESL's head office or principal place of business is located in India; (iii) all or substantially all of ESL's assets may be situated outside of Canada; (iv) there may be difficulty enforcing legal rights against ESL because of the above; and (v) the name and address of the ESL's agent for service of process in the Province of Ontario is: Bamac Services Inc., 181 Bay Street, Suite 2100, Toronto, Ontario M5J 2T3 Canada.

Disclaimer for Singapore Persons

In Singapore, this report is being distributed by Edelweiss Investment Advisors Private Limited ("EIAPL") (Co. Reg. No. 201016306H) which is a holder of a capital markets services license and an exempt financial adviser in Singapore and (ii) solely to persons who qualify as "institutional investors" or "accredited investors" as defined in section 4A(1) of the Securities and Futures Act, Chapter 289 of Singapore ("the SFA"). Pursuant to regulations 33, 34, 35 and 36 of the Financial Advisers Regulations ("FAR"), sections 25, 27 and 36 of the Financial Advisers Act, Chapter 110 of Singapore shall not apply to EIAPL when providing any financial advisory services to an accredited investor (as defined in regulation 36 of the FAR. Persons in Singapore should contact EIAPL in respect of any matter arising from, or in connection with this publication/communication. This report is not suitable for private investors.

Copyright 2009 Edelweiss Research (Edelweiss Securities Ltd). All rights reserved

Access the entire repository of Edelweiss Research on www.edelresearch.com