

Rating matrix		
Rating	:	Buy
Target	:	₹ 1910
Target Period	:	12 months
Potential Upside	:	12%

What's changed?		
Target	Changed from ₹ 1880 to ₹ 1910	
EPS FY19E	Changed from ₹ 53.3 to ₹ 53.9	
EPS FY20E	Changed from ₹ 62.8 to ₹ 63.7	
Rating	Unchanged	

Quarterly performance					
	Q1FY19	Q1FY18	YoY (%)	Q4FY18	QoQ (%)
Revenue	715.2	570.0	-5.1	743.9	-15.5
EBITDA	155.0	129.3	0.7	166.0	-14.2
EBITDA (%)	21.7	22.7	168 bps	22.3	43 bps
PAT	104.2	88.1	3.3	151.2	-18.8

Key financials				
₹ Crore	FY17	FY18	FY19E	FY20E
Net Sales	2,246.0	2,445.1	2,972.1	3,520.9
EBITDA	560.3	535.7	693.4	846.8
Net Profit	414.1	440.2	508.0	600.8
EPS (₹)	43.9	46.7	53.9	63.7

Valuation summary				
	FY17	FY18	FY19E	FY20E
P/E	34.2	32.1	27.8	23.6
Target P/E	34.6	32.6	28.2	23.9
EV / EBITDA	23.4	24.1	19.2	15.8
P/BV	7.5	6.5	5.6	4.8
RoNW (%)	22.1	20.2	20.3	20.5
RoCE (%)	24.1	19.7	23.1	24.2

Stock data	
Particular	Amount
Market Capitalization	₹ 16034.5 Crore
Total Debt (FY18)	₹140 crore
Cash and Investments (FY18)	₹ 1365 crore
EV	₹14999
52 week H/L	₹ 1844/1276
Equity capital	₹ 18.9 Crore
Face value	₹ 2

Price performance				
	1M	3M	6M	12M
Cummins India	8.9	19.0	19.8	20.5
Greaves Cotton	1.4	(14.3)	(19.6)	(26.5)
VA Tech Wabag	9.3	12.5	18.9	1.3
AIA Engineering	0.1	(22.7)	(33.7)	(39.8)

Research Analyst	
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AIA Engineering (AIAENG)

₹ 1700

Improved volumes, indicating better outlook...

- AIA Engineering reported revenues of ₹ 715.2 crore, better than our estimate of ₹ 680.1 crore registering strong growth of 25.5% on YoY
- The sales volume came in at 64211 MT registering growth of 15.3% while production volumes grew 23% to 69843 YoY. Mining segment sales volume grew 15% to 39726 MT YoY. Net realisation per tonne grew 8.0% YoY to ₹ 107.6 per kg
- EBITDA came in at ₹ 155.0 crore, higher than our estimate of ₹ 152.4 crore. EBITDA margins came in at 21.7%, below our estimate of 22.4% and down 100 bps on a YoY basis on account of more than expected increase in raw material expenses and other expenses
- AIA reported PAT at ₹ 104.2 crore vs. our estimate of ₹ 105.9 crore registering a growth of 18.3% on YoY basis, however effective tax rate increased from 200bps to 33.5% YoY basis

Capacity expansion, incremental volumes in mining to boost revenue

The company is going to increase its capacity from 340000 TPA to 440000 TPA over next two years by adding 50000 TPA each year. AIA will continue to focus on replacement mining market where penetration of high chrome consumable is still very low. Bulk of future growth is expected to come from international market and in mining segment. The company has already received long term order from Barrick group of 18000 TPA. The delivery of chunky orders has started. As on Q1FY19, order book was at ₹ 835 crore vs. ₹ 744 crore in Q4FY18.

For Q1FY19, mining segment (60% of business) posted robust volume growth of 14.6% to 39726 MT with expected incremental volume sales expected to be in the range of 40000-50000 MTPA from FY19E onwards.

Optimistic capex plan for technical collaboration & capacity expansion:

AIA has planned cumulative capex of ₹ 800 crore towards grinding media, mill liners and wind turbine for FY18-20E of which ₹ 500 crore in FY19 and ₹ 300 crore in FY20. As part of its technical collaboration with EEMS, it has planned capex of ₹ 250 crore. Further ₹ 450 crore is for capacity expansion and maintenance capex, ₹ 100 crore for procurement of eight wind turbine generators (WTG) of 2.1 MW each to hedge power cost. During the quarter, AIA approved its unique technical collaboration with EE Mill Solutions LLP, USA (EEMS) for the Patent Applications and technical know-how for the products that improve performance of the mining liner mills with the objective of optimising energy efficiency in wet and dry grinding industries through re-designing of mill internals and proposes estimated capex of ₹ 250 crore. During the quarter, it has spent ₹ 40 crore and is confident of moving ahead as per planned capex plan.

Strategic developments to reap benefits in long term, maintain BUY

Strong visibility ramps up of mining segment along with focus on hedging power cost indicates margin recovery from FY19E onwards. We expect revenues and PAT to grow at a CAGR of 20% and 16.8%, respectively, in FY18E-20E. We believe that AIA could benefit significantly from recent recovery in sales volumes in mining segment and recent technical collaboration. We revise our target price upward at 30x FY20E pegs fair value of ₹ 1910/ share and maintain **BUY** rating.

Variance analysis

	Q1FY19	Q1FY19E	Q1FY18	YoY (Chg %)	Q4FY18	QoQ (Chg %)	Comments
Sales	715.2	680.1	570.0	25.5	743.9	-3.8	Volume increased by 15.3% YoY was higher than our estimates. Mining volumes grew 14.6% YoY. Realisations were up 8% YoY
Other Income	20.2	20.0	18.5	9.0	49.5	-59.3	
Raw Materials Expenses	286.5	265.3	229.4	24.9	313.5	-8.6	
Employee Cost	30.8	30.6	27.4	12.6	28.5	8.3	
Other Expenditure	242.3	231.2	183.4	32.1	235.3	3.0	
EBITDA	155.0	152.4	129.3	19.9	166.0	-6.6	
EBITDA Margin (%)	21.7	22.4	22.7	-101 bps	22.3	-65 bps	EBITDA margins saw light pressure as higher raw matareial costs was higher than expected
Depreciation	16.5	19.0	17.8	-6.8	14.0	18.4	
Interest	1.8	0.0	1.4	30.6	2.9	-35.8	
PBT	156.8	153.4	128.6	21.9	198.7	-21.1	
Taxes	52.6	47.6	40.5	29.8	47.5	10.6	Effective tax rate at 33.5% slightly higher on YoY maining due rebate received in Q1 last year making low base
PAT	104.2	105.9	88.1	18.3	151.2	-31.1	

Key Metrics

Volume (in tonnes)	64,211	61,695	55,680	15.3	66,375	-3.3	Sales volumes were higher than our estimates
Net Realisation (₹/tonne)	107,605	107,000	99,648	8.0	108,561	-0.9	Realisations were up 8% YoY

Source: Company, ICICI Direct Research

Change in estimates

(₹ Crore)	FY19E			FY20E			Comments
	Old	New	% Change	Old	New	% Change	
Revenue	2,891.8	2,972.1	2.8	3,443.1	3,520.9	2.3	
EBITDA	693.6	693.4	0.0	830.5	846.8	2.0	
EBITDA Margin (%)	24.0	23.3	-65 bps	24.1	24.0	-7 bps	
PAT	504.7	508.0	0.7	592.3	600.8	1.4	
EPS (₹)	53.5	53.9	0.7	62.8	63.7	1.4	

Source: Company, ICICI Direct Research

Assumptions

	Current				Earlier		
	FY17	FY18E	FY19E	FY20E	FY19E	FY20E	
Overall Volumes (tonnes)	214,677	228,020	270,575	318,196	268,239	316,522	Better prospects have led to volumes upgrade
Mining Volumes (tonnes)	120,665	131,246	166,464	205,756	164,128	204,082	Higher penetration in gold and copper will drive mining growth
Capacity	340,000	390,000	440,000	440,000	440,000	440,000	
Net Realisations	105,627	107,233	110,241	110,652	107,982	108,780	Realisations likely to rise on back of better pricing terms with customer

Source: Company, ICICI Direct Research

Company Analysis

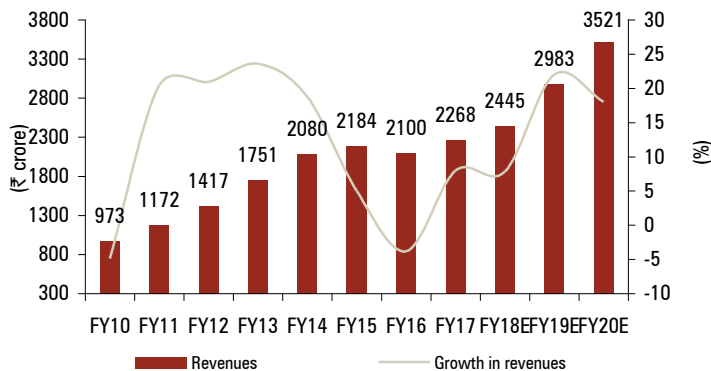
Capacity expansion, incremental volume growth to boost revenue:

The company is going to increase its capacity from 340000 TPA to 440000 TPA over next two years by adding 50000 TPA each year.

During the quarter, sales volume came in at 64211 MT registering a growth of 15.3% while production volumes grew by 23% to 69843 on YoY. Mining segment sales volume grew by 15% to 39726 MT on YoY. The net realisation per tonne grew by 8.0% to ₹ 107.6 per kg on YoY.

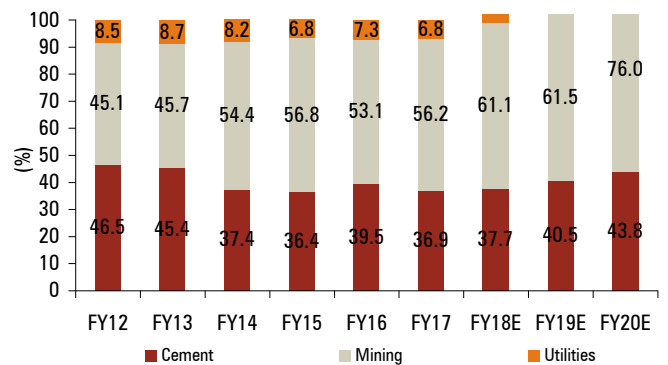
AIA will continue to focus on replacement mining market where penetration of high chrome consumable is still very low. Bulk of future growth is expected to come from international market and in mining segment. The company has already received long term order from BARRICK group of 18000 TPA, the delivery of chunky orders has started. As on Q1FY19, order book was at ₹ 835 crore vs. at ₹ 744 crore in Q4FY18. Mining segment (62% of business) registered robust volume growth of 14.6% to 39726 MT and is expected to continue the momentum with incremental volume sales in mining segment is estimated to be in the range of 40000 to 50000 MTPA from FY19E onwards.

Exhibit 1: Trend in revenues



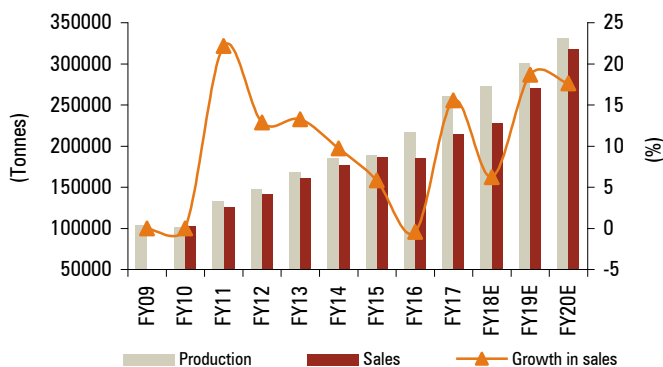
Source: Company, ICICI Direct Research

Exhibit 2: Share of mining segment to rise to 67% by FY18E



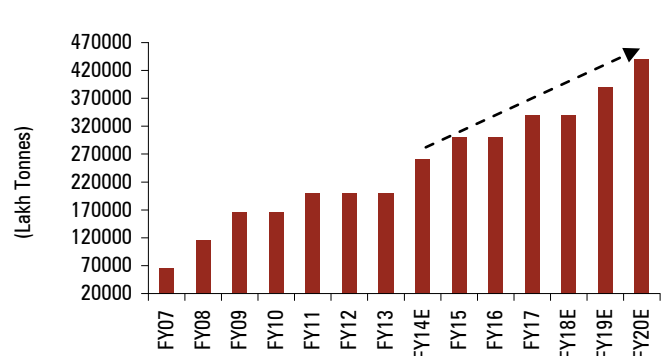
Source: Company, ICICI Direct Research

Exhibit 3: Trend in volume growth



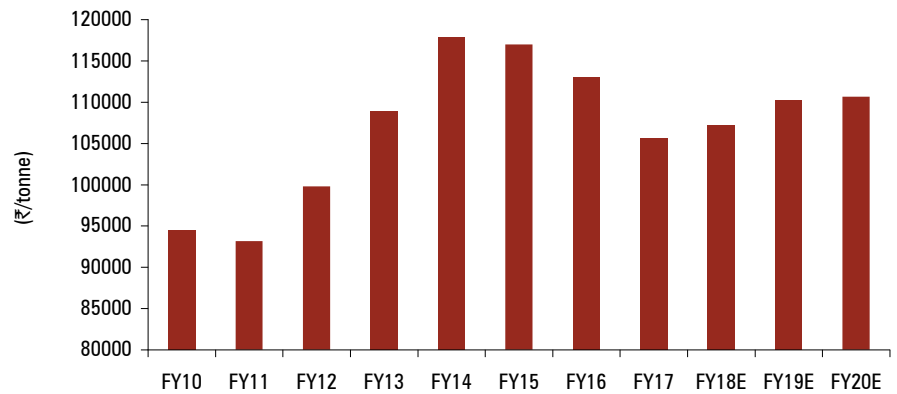
Source: Company, ICICI Direct Research

Exhibit 4: Trend in capacity



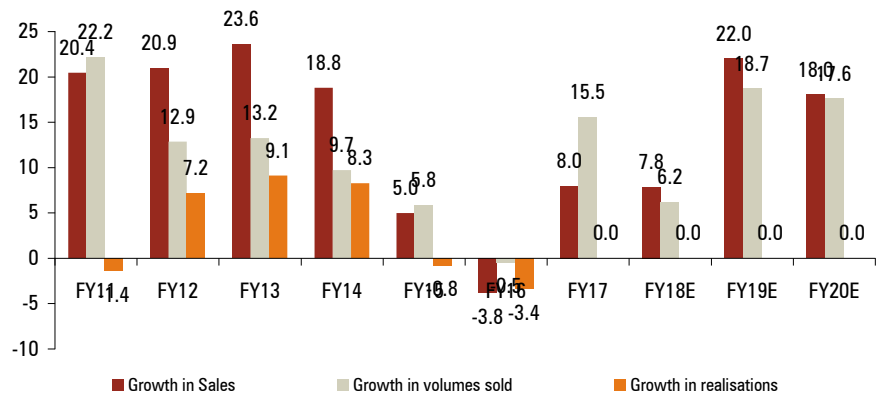
Source: Company, ICICI Direct Research

Exhibit 5: Trend in realisation



Source: Company, ICICI Direct Research

Exhibit 6: Volume growth will lead revenue CAGR for AIA over the next couple of years.



Source: Company, ICICI Direct Research

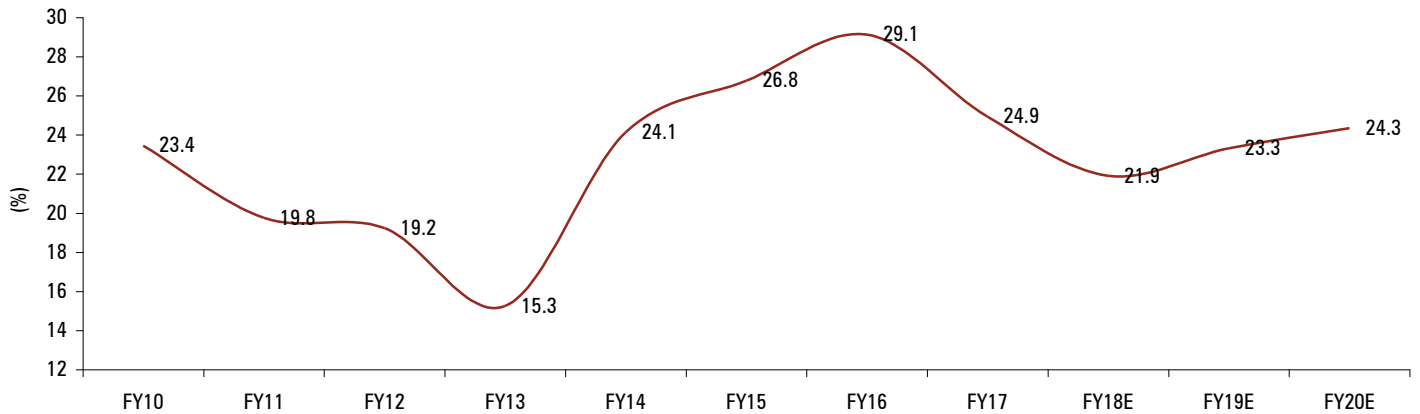
Margins going through transition phase likely to improve from FY19E.

For Q1FY19, EBITDA came in at ₹ 155.0 crore which were higher than our estimates of ₹ 152.4 crore. EBITDA margins came in at 21.7% which was below our estimate of 22.4% and declined by 100bps on YoY basis on account of more than expected increase in raw material expenses and other expenses. However, the margins are likely to improve in coming quarter as raw material cost has stabilised and will have some stability in coming quarters.

However, robust incremental volume growth, focus on reducing power cost in coming years will contribute to margins. The EBITDA margins are estimated to improve from 21.9% in FY18 to 24 % in FY20E.

Going ahead, with focus on increasing utilisation, penetrating new clients, aggressive marketing of new capacity, and expected robust volume growth in mining segment would help improve margins over next two years.

Exhibit 7: Trend in EBITDA margins

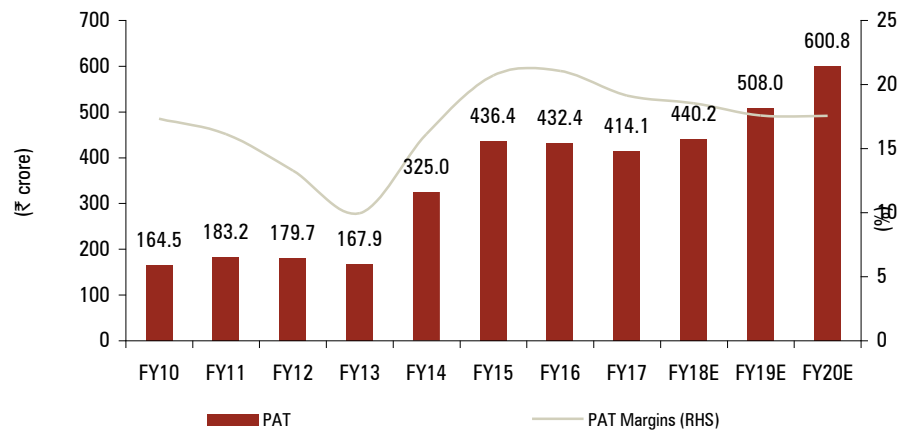


Source: Company, ICICI Direct Research

PAT will rebound at a 16.8% CAGR over FY18-FY20E

AIA's FY19E and FY20E PAT are estimated to grow by 15.4% and 18.2% YoY to ₹ 508 crore and ₹ 600.8 crore, respectively, backed by expected with strong pick up in mining volumes and resurrection of margins from FY9E onwards.

Exhibit 8: PAT to rise on the back of strong volume and margins



Source: Company, ICICI Direct Research

Planned capex of ₹ 800 crore over FY18-20E

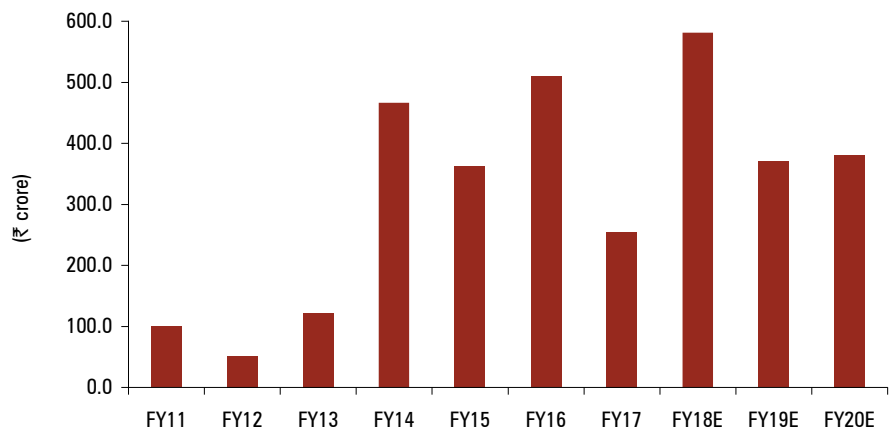
AIA has planned cumulative capex of ₹ 800 crore towards grinding media, mill liners and wind turbine for FY18-20E of which ₹ 500 crore in FY19 and ₹ 300 crore in FY20. As a part of its technical collaboration with EEMS for patent applications and technical know-how, the company has planned capex of ₹ 250 crore towards building dedicated plant for mining mill optimization products.

The company has planned ₹ 450 crore capex towards capacity expansion and maintenance capex for mining liner mills. The capacity is going to increase from present 340000 TPA to 440000 TPA by FY20E with capacity expansion of 100000 TPA. The company has so far spent ₹ 138 crore towards capacity expansion in FY18.

Further ₹ 100 crore will be invested toward procurement of 8 wind turbine generators (WTG) of 2.1 mw each. The company has already ordered 2 WTGs. The aim is to develop in-house power capabilities and hedge power cost over next few years.

During the quarter, the company has spent ₹ 40 crore and is confident of moving ahead as per planned capex plan.

Exhibit 9: Trend in cash flows



Source: Company, ICICI Direct Research

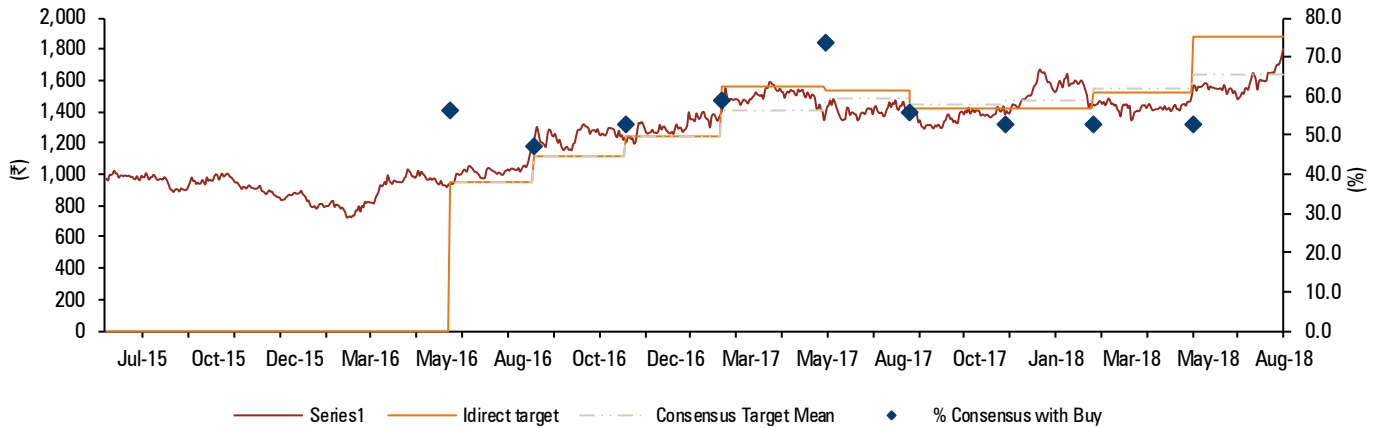
Technical collaboration with EEMS could be a long term game changer:

During the quarter, AIA approved its technical collaboration agreement with EE Mill Solutions LLP, USA (EEMS) for the Patent Applications and to give technical know-how assistance for the products and to improve performance of the mining liner mills. EEMS has special knowledge of optimizing energy efficiency and output of grinding equipment (know-how) like AG/SAG Ball mills in wet and dry grinding industries through re-designing of mill internals like head and shell liners, grate liners, grate liners etc. The company proposes to set up a dedicated plant for these products at an estimated capex of ₹ 250 crore. This collaboration is very unique in nature with EEMS providing patent technology to AIA to produce cost optimisation grinding mill products and to provide energy efficiency solutions to existing consumable grinding liner mill customers in mining segment leveraging its position in the market being one stop solution providers to Grinding liner mills customers.

Outlook and Valuation

Strong visibility ramps up of mining segment along with focus on hedging power cost indicates margin recovery from FY19E onwards. We expect over revenues and PAT to grow at a CAGR of 20% and 16.8% respectively over FY18E-FY20E. We believe that AIA could benefit significantly from recent recovery in sales volumes in mining segment and recent technical collaboration. We revise our target price upward at 30x FY20E pegs fair value of ₹ 1910/ share and maintain **BUY** rating.

Recommendation History vs. Consensus



Source: Company, ICICI Direct Research

Company snapshot

Date	Event
Mar-12	Though AIA witnesses traction in mining volumes at the cost of pricing as an entry strategy, consequently, EBITDA margins took a plunge from 26% in FY11 to 22.8% in FY12
Sep-12	AIA suffers its worst ever margins of 12% in Q3FY13 as the mining share had risen to 50% in overall volumes
Dec-13	AIA's financial performance witnesses turnaround as of 9MFY14. It claws back to its normalised margin range of 22-23%, coupled with more than 50% share of mining volumes
Jan-14	AIA announces aggressive capex plans of ₹ 600 crore for setting up a greenfield capacity of 180000 tonnes. AIA plans to have a capacity of 440000 tonnes by FY16E. On commissioning the same, AIA would be the world's largest player in the HCMI segment by FY16E
Apr-14	AIA commissions 60000 tonnes of brownfield capacity, thereby taking the total capacity to 260000 tonnes
Jan-14	AIA announces aggressive capex plans of ₹ 600 crore for setting up a greenfield capacity of 180000 tonnes. AIA plans to have a capacity of 440000 tonnes by FY16E. On commissioning the same, AIA would be the world's largest player in the HCMI segment by FY16E
Apr-14	AIA commissions 60000 tonnes of brownfield capacity, thereby taking the total capacity to 260000 tonnes
Mar-15	AIA records volume growth of 5.8% YoY to 186500 tonnes of HCMI whereas revenues and PAT were at ₹ 2183.6 crore and ₹ 413 crore, respectively
Mar-16	AIA recorded flattish volume growth YoY at 185800 tonnes of HCMI whereas revenues and PAT was at ₹ 2100 crore and ₹ 417 crore, respectively
Mar-17	AIA records volume growth of 5.8% YoY to 186500 tonnes of HCMI whereas revenues and PAT were at ₹ 2183.6 and ₹ 413 crore, respectively

Source: Bloomberg, Company, ICICI Direct Research

Top 10 Shareholders

Rank	Name	Latest Filing Date	% O/S	Position (m)	Change (m)
1	Shah (Bhadresh K)	30-Jun-18	58.4	55.1	0.0
2	Nalanda Capital Pte Ltd	30-Jun-18	9.7	9.1	0.0
3	HDFC Asset Management Co., Ltd.	30-Jun-18	3.0	2.9	0.5
4	Matthews International Capital Management, L.L.C.	31-Mar-18	2.8	2.7	-0.4
5	Goldman Sachs Asset Management International	31-May-18	2.2	2.1	0.0
6	SBI Funds Management Pvt. Ltd.	30-Jun-18	1.9	1.8	0.0
7	L&T Investment Management Limited	30-Jun-18	1.8	1.7	0.2
8	PineBridge India Private Limited	30-Jun-18	1.5	1.4	0.0
9	ICICI Prudential Asset Management Co. Ltd.	31-Mar-18	1.3	1.2	0.0
10	Kotak Mahindra Asset Management Company Ltd.	30-Jun-18	1.1	1.1	0.1

Shareholding Pattern

(in %)	Jun-17	Sep-17	Dec-17	Mar-18	Jun-18
Promoter	61.7	61.7	61.7	61.7	58.5
FII	26.5	26.0	23.9	23.1	23.0
DII	6.5	7.2	9.4	10.6	13.5
Others	5.4	5.2	5.0	4.7	5.0

Source: Reuters, ICICI Direct Research

Recent Activity

Buys			Sells		
Investor name	Value	Shares	Investor name	Value	Shares
HDFC Asset Management Co., Ltd.	+10.67M	+0.49M	Matthews International Capital Management, L.L.C.	-9.45M	-0.43M
L&T Investment Management Limited	+4.16M	+0.19M	Mirae Asset Global Investments (India) Pvt. Ltd.	-4.63M	-0.21M
Royce & Associates, LP	+3.61M	+0.16M	Florida State Board of Administration	-1.72M	-0.08M
Kotak Mahindra Asset Management Company Ltd.	+2.76M	+0.13M	Somerset Capital Management, L.L.P.	-0.84M	-0.04M
J.P. Morgan Asset Management (Hong Kong) Ltd.	+1.95M	+0.09M	Invesco Asset Management (India) Private Limited	-0.72M	-0.03M

Source: Reuters, ICICI Direct Research

Financial summary

Profit and loss statement				
₹ Crore				
(Year-end March)	FY17	FY18E	FY19E	FY20E
Total operating Income	2,246.0	2,445.1	2,972.1	3,520.9
Growth (%)	7.0	8.9	21.6	18.5
Raw Material Expenses	726.9	964.4	1,127.0	1,269.0
Employee Expenses	106.7	113.2	139.4	163.5
Other expenses	852.1	831.9	1,012.3	1,241.6
Total Operating Expenditure	1,685.8	1,909.4	2,278.7	2,674.2
EBITDA	560.3	535.7	693.4	846.8
Growth (%)	-8.4	-4.4	29.4	22.1
Depreciation	72.5	76.0	83.0	106.2
Interest	4.5	0.0	0.0	0.0
Other Income	104.4	121.8	131.2	128.0
PBT	587.7	581.6	741.6	868.5
Others	0.0	0.0	0.0	0.0
Total Tax	173.7	141.4	233.6	267.8
PAT	414.1	440.2	508.0	600.8
Growth (%)	-4.2	6.3	15.4	18.2
EPS (₹)	43.9	46.7	53.9	63.7

Source: Company, ICICI Direct Research

Cash flow statement				
₹ Crore				
(Year-end March)	FY17	FY18E	FY19E	FY20E
Profit after Tax	414.1	440.2	508.0	600.8
Add: Depreciation	72.5	76.0	83.0	106.2
(Inc)/dec in Current Assets	-258.5	81.6	-304.9	-314.4
Inc/(dec) in CL and Provisions	26.4	-16.6	61.9	39.0
Others	3.3	3.0	5.0	5.0
CF from operating activities	254.5	581.1	348.1	431.6
(Inc)/dec in Investments	-1.0	0.0	0.0	0.0
(Inc)/dec in Fixed Assets	-75.0	-270.7	-565.0	-350.0
Others	0.0	0.0	0.0	0.0
CF from investing activities	-105.0	-360.7	-358.0	-230.0
Issue/(Buy back) of Equity	0.0	0.0	0.0	0.0
Inc/(dec) in loan funds	-43.6	0.0	0.0	0.0
Dividend paid & dividend tax	-82.0	-136.2	-181.5	-181.5
Inc/(dec) in Sec. premium	0.0	0.0	0.0	0.0
Others	0.0	7.6	0.0	0.0
CF from financing activities	85.4	-136.2	-181.5	-181.5
Net Cash flow	234.9	84.3	-191.5	20.0
Opening Cash	-12.1	222.8	307.0	115.6
Closing Cash	222.8	307.0	115.6	135.6

Source: Company, ICICI Direct Research

Balance sheet				
₹ Crore				
(Year-end March)	FY17	FY18E	FY19E	FY20E
Liabilities				
Equity Capital	18.9	18.9	18.9	18.9
Reserve and Surplus	1,857.5	2,161.5	2,488.0	2,907.2
Total Shareholders funds	1,876.4	2,180.4	2,506.9	2,926.1
Total Debt	140.2	140.2	140.2	140.2
Deferred Tax Liability	71.2	71.2	71.2	71.2
Minority Interest / Others	0.0	0.0	0.0	0.0
Total Liabilities	2,095.8	2,409.8	2,743.3	3,182.5
Assets				
Gross Block	931.1	1,094.4	1,459.4	1,809.4
Less: Acc Depreciation	374.2	450.2	533.2	639.4
Net Block	556.9	644.2	926.2	1,170.0
Capital WIP	42.6	150.0	350.0	350.0
Total Fixed Assets	599.5	794.2	1,276.2	1,520.0
Investments	958.6	1,058.6	858.6	758.6
Inventory	534.1	454.9	575.4	644.5
Debtors	494.8	488.0	594.4	703.7
Loans and Advances	213.4	214.0	277.7	407.3
Other Current Assets	26.5	30.5	44.7	51.2
Cash	222.8	307.0	115.6	135.6
Total Current Assets	1,491.6	1,494.4	1,607.8	1,942.2
Creditors	189.4	169.2	206.0	225.2
Provisions	64.0	67.7	92.7	112.6
Total Current Liabilities	253.4	236.8	298.8	337.8
Net Current Assets	1,238.2	1,257.5	1,309.0	1,604.4
Others Assets	0.0	0.0	0.0	0.0
Application of Funds	2,095.8	2,409.8	2,743.3	3,182.5

Source: Company, ICICI Direct Research

Key ratios				
(Year-end March)	FY17	FY18E	FY19E	FY20E
Per share data (₹)				
EPS	43.9	46.7	53.9	63.7
Cash EPS	51.6	54.7	62.7	75.0
BV	198.9	231.2	265.8	310.2
DPS	8.0	12.0	0.0	0.0
Cash Per Share	23.6	32.6	12.3	14.4
Operating Ratios (%)				
EBITDA Margin	24.9	21.9	23.3	24.0
PBT / Total Operating income	27.1	24.5	25.6	25.4
PAT Margin	18.4	18.0	17.1	17.1
Inventory days	77.8	76.0	65.0	65.0
Debtor days	83.4	75.0	75.0	75.0
Creditor days	31.9	26.0	26.0	24.0
Return Ratios (%)				
RoE	22.1	20.2	20.3	20.5
RoCE	24.1	19.7	23.1	24.2
RoIC	30.5	28.4	28.5	27.8
Valuation Ratios (x)				
P/E	34.2	32.1	27.8	23.6
EV / EBITDA	23.4	24.1	19.2	15.8
EV / Net Sales	6.1	5.4	4.6	3.9
Market Cap / Sales	6.5	6.0	4.9	4.1
Price to Book Value	7.5	6.5	5.6	4.8
Solvency Ratios				
Debt/EBITDA	0.3	0.3	0.2	0.2
Debt / Equity	0.1	0.1	0.1	0.0
Current Ratio	5.9	6.3	5.4	5.7
Quick Ratio	5.0	5.0	5.0	5.3

Source: Company, ICICI Direct Research

ICICI Direct coverage universe (Capital Goods)

	CMP			M Cap (₹ Cr)	EPS (₹)			P/E (x)			RoCE (%)			RoE (%)		
	(₹)	TP(₹)	Rating		FY18	FY19E	FY20E	FY18	FY19E	FY20E	FY18	FY19E	FY20E	FY18	FY19E	FY20E
L&T (LARTOU)	1286	1,530	Buy	178368	39.1	48.1	53.4	36.6	29.7	26.8	11.3	12.7	13.4	12.5	14.4	14.8
Bhel (BHEL)	74	75	Hold	27167	2.0	3.4	4.7	41.8	25.3	18.1	1.4	2.1	3.7	2.2	3.5	4.8
AIA Engineering	1700	1,910	Buy	16034	46.7	53.9	63.7	32.1	27.8	23.6	19.7	23.1	24.2	20.2	20.3	20.5
Thermax (THERMA)	1122	1,317	Buy	13369	19.4	30.0	39.3	59.7	38.7	29.5	10.6	13.3	16.1	8.4	11.9	13.5
KEC International (KECIN)	309	400	Buy	7944	18.5	20.6	24.9	17.8	18.7	15.4	16.7	17.3	18.5	23.3	19.8	19.5
Kalpataru Power(KALPOW)	365	520	Buy	5601	20.6	24.2	29.0	23.8	20.3	16.9	15.0	15.3	16.1	11.2	11.8	12.5
Greaves Cotton (GREAVE)	155	145	Hold	3828	8.5	8.5	8.9	18.2	18.2	17.4	28.7	28.2	32.0	21.2	19.9	22.9
Bharat Electronics (BHAELE)	121	140	Buy	31271	5.7	6.4	7.3	21.1	18.8	16.7	24.9	25.2	25.5	18.0	18.1	18.3
Engineers India (ENGIND)	128	160	Buy	10782	6.0	6.3	6.7	21.9	20.8	19.5	22.7	23.4	22.4	16.7	16.9	17.5
VaTech Wabag (VATWAB)	379	550	Buy	2987	24.1	29.5	35.2	18.7	15.3	12.8	22.0	21.9	23.0	12.3	13.0	13.4
Cochin Shipyard (COCSHI)	457	725	Buy	8,213	29.2	36.2	39.6	14.9	12.0	11.0	13.4	14.8	14.5	12.2	14.1	14.3
SKF (SKFIND)	1718	2,070	Buy	10916	57.6	63.1	69.0	28.5	26.0	23.8	23.7	23.1	22.6	16.1	15.6	15.1
Timken India (TIMIND)	716	835	Hold	5677	13.5	16.7	19.3	51.7	42.0	36.3	18.9	20.4	20.8	13.1	14.1	14.3
NRB Bearing (NRBBEA)	183	215	Buy	2084	9.4	10.3	12.0	18.9	17.1	14.8	26.7	24.9	24.8	24.0	22.0	21.2
Grindwell Norton (GRINOR)	501	580	Buy	6422	13.5	15.4	17.5	38.1	33.4	29.4	22.2	23.0	23.4	15.1	15.6	15.9

Source: Company, ICICI Direct Research

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