

January 30, 2019

₹ 1870

Rating matrix	
Rating	Buy
Target	₹ 2050
Target Period	12 months
Potential Upside	10%

Unchanged
Changed from ₹ 55.6 to ₹ 56.1
Changed from ₹ 61.2 to ₹ 55.8
Unchanged

Quarterly Performance											
	Q3FY19	Q3FY18	YoY (%)	Q2FY19	QoQ (%)						
NII	2,686	2,381	12.8	2,411	11.4						
Other income	625	5,764	-89.2	1,801	-65.3						
PPP	2,985	7,616	-60.8	3,890	-23.3						
PAT	2,114	5,300	-60.1	2,467	-14.3						

Key Financ	ials			
₹ crore	FY17	FY18E	FY19E	FY20E
NII	9,510	10,888	11,998	13,225
PPP	11,427	15,719	13,822	14,347
PAT	7,443	12,164	9,407	9,344

Valuation summar	y			
	FY17	FY18E	FY19E	FY20E
P/E	39.9	25.8	33.3	33.5
Target P/E	43.8	28.2	36.5	36.8
P/ABV	8.1	5.7	5.0	4.7
Target P/ABV	8.8	6.3	5.5	5.2
RoA	2.4	3.3	2.2	1.9
RoE	21.0	25.8	15.7	14.6

Stock data	
Market Capitalisation	₹ 323931 crore
GNPA (Q3FY19)	₹ 4703 crore
NNPA (Q3FY19)	Nil
NIM (Q3FY19) (reported)	3.20
52 week H/L	2051 /1646
Networth (Eq+Res)	₹ 75593 crore
Face value	₹2
DII Holding (%)	16.9
FII Holding (%)	72.2

Price performance (%)									
	1M	3M	6M	12M					
HDFC LTD	-2.9	13.2	-6.1	-2.3					
LICHF	-7.4	8.5	-15.7	-17.4					
Dewan Hous.	-29.4	-8.4	-72.4	-71.5					
Gruh Finance	-30.9	-19.6	-33.5	-21.9					

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HDFC Ltd (HDFC)

Slower home loan growth impact earnings...

- Net interest income declined ~6% YoY to ₹ 2685.6 crore, due to higher interest expenses. Margins declined ~10 bps QoQ to 3.2%, while spread remained broadly steady at 2.26%
- Overall credit growth came in slower compared to the previous run rate at 13.1% YoY to ₹ 385520 crore, on the back of declining individual & corporate growth. Individual loan portfolio increased ~15% YoY to ₹ 270972 crore and accounted for 70% of total loan book. Trajectory of corporate loans fell to single digit at 7.3% YoY
- Asset quality moderated slightly QoQ. GNPA ratio was at 1.22% (GNPA - ~₹ 4703 crore) vs. 1.13% in Q2FY19, led by slippages in developer loan book
- Non-performing loans in the non-individual portfolio rose 28 bps QoQ to 2.46% while individual portfolio stayed steady QoQ at 0.68%
- PAT came in lower at ₹ 2113.8 crore vs. ₹ 2467 crore in Q2FY19, down 14% on the back of lower NII & credit growth

Advances growth slows down; marginal pressure on margins seen

HDFC Ltd is the first specialised housing finance company (HFC) and also the largest. Including banks, it is second after SBI with a market share of ~16% (individual loan). Its total outstanding loan book is ₹ 385520 crore as on Q3FY19 of which individual loans account for ~70% while the corporate proportion has declined to ~30% from 36% in FY12. HDFC witnessed healthy traction of 18% CAGR in the past four years vs. 16% industry CAGR mainly driven by individual loans. HDFC has maintained its leading position despite a challenging macro environment. This is owing to its unique strengths such as a strong franchise, brand pedigree, inhouse model, large network and a dedicated business. Going ahead, owing to enhanced competition, we expect loan growth of 14.2% CAGR in FY18-20E to ₹ 467610 crore. We expect NIMs to contract, going ahead, at ~2.9% with calculated spreads maintained in range of 1.87-1.9%.

Asset quality to remain steady, going ahead

HDFC has one of the best asset quality parameters in the industry with nil NNPA. Owing to slippages in developer loan book GNPA as on Q3FY19 increased ~9 bps sequentially to 1.22%, which is adequately provided. Provision for contingencies balance at ₹ 5220 crore provides comfort. We expect GNPA at ~1.25% with nil NNPA in FY19-20E.

Housing growth moderating, return ratios still reasonable, maintain BUY

HDFC Ltd, due to its superior fundamentals, commanded premium valuations compared to its peers. The company has maintained superior return ratios across economic cycles with RoA at ~2-2.5% & credit growth at 20% CAGR since FY07. Going ahead, we expect PAT of ₹ 9344 crore in FY20E. With moderation in credit growth seen in the past quarter, we alter our loan estimates and expect 14.2% CAGR to ₹ 467610 crore by FY20E. Other parameters such as NIM/spread and asset quality are expected to moderate, going ahead. We value the standalone business at 2.5x FY20E ABV. We maintain our SOTP (15% discount) based target price at ₹ 2050/share. We maintain our **BUY** rating on the stock. With its leadership position intact in the housing finance space, in the current environment, we expect the company to be able to further gain market share and deliver a strong operating performance.



Variance analysis						
	Q3FY19	Q3FY18	YoY (%)	Q2FY19	QoQ (%)	Comments
NII	2,686	2,381	12.8	2,411	11.4	Subdued credit growth & marginal contraction in NIMs impacted NII growth
Reported NIM (%)	3.2	3.9	-66 bps	3.3	-10 bps	Higher interest expense led to marginal contraction
Other Income	625	5,764	-89.2	1,801	-65.3	Not comparable as Q3FY18 & Q2FY19 had stake sale in subsidiaries
Net Total Income	3,311	8,145	-59.4	4,212	-21.4	
Staff cost	135	114	17.9	119	13.2	
Other Operating Expenses	191	415	-53.9	203	-5.8	
PPP	2,985	7,616	-60.8	3,890	-23.3	
Provision	116	1,765	-93.4	401	-71.1	
PBT	2,869	5,851	-51.0	3,489	-17.8	
Tax Outgo	755	551	37.1	1,022	-26.1	
PAT	2,114	5,300	-60.1	2,467	-14.3	

Key Metrics

GNPA	4,703	3,937	19.5	4,278	9.9
NNPA	0	0	NM	0	NM
Loans	385,520	342,154	12.7	379,091	1.7
Borrowings	354,728	308,068	15.1	340,636	4.1

GNPA ratio increased 9 bps QoQ to 1.22%. GNPA ratio in non-individual segment increased 28 bps QoQ to 2.46% while in individual loans it stayed steady QoQ to 0.68% Growth moderated largely due to liquidity issue post IL&FS debacle

Source: Company, ICICI Direct Research

Change in estimates						
		FY19E			FY20E	
(₹ Crore)	Old	New	% Change	Old	New	% Change
Net Interest Income	13,315	11,998	-9.9	15,168	13,225	-12.8
Pre Provision Profit	14,609	13,822	-5.4	16,522	14,347	-13.2
NIM(%) (calculated)	3.2	3.0	-25 bps	3.1	2.9	-27 bps
PAT	9,746	9,407	-3.5	10,806	9,344	-13.5
ABV per share (₹)	369.9	371.0	0.3	398.8	395.0	-1.0

Source: Company, ICICI Direct Research

Assumptions						
	Current					Earlier
	FY17	FY18E	FY19E	FY20E	FY19E	FY20E
Credit growth (%)	14.3	21.3	12.9	15.5	18.1	16.6
NIM Calculated (%)	3.3	3.2	3.0	2.9	3.2	3.1
Cost to income ratio (%)	6.8	7.4	9.4	9.5	7.4	7.3
GNPA (₹ crore)	2,378	4,077	5,021	5,853	5,071	5,959
NNPA (₹ crore)	0.0	2,919.8	0.0	0.0	0.0	0.0

Source: Company, ICICI Direct Research

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Company Analysis

Advances growth slowing down; gradual improvement seen ahead

HDFC, the largest HFC, witnessed healthy loan traction of 20% CAGR since FY07, which has been ahead of industry CAGR of ~15%. It should be noted that HDFC has been able to maintain such healthy growth on a higher base. This is owing to its unique strengths such as strong franchise, brand pedigree, in-house model (sources ~83% of loans in-house), large network, dedicated business & experienced management.

HDFC's total advances as on FY18 were at ₹ 359442 crore with individual loans amounting to ₹ 251457 crore or ~70% of total advances. Its market share including banks is ~16%, which is second highest after SBI.

We believe major drivers for the housing finance industry such as a large population with a favourable demographic profile, increasing urbanisation, nuclearisation of families, demand-supply mismatch, etc. remain intact. However, owing to a weak economic environment in the past few years, industry growth is expected to witness some moderation.

Going ahead, we expect HDFC's loan to grow at 14.2% CAGR in FY18-20E to ₹ 467610 crore.



Source: Company, ICICI Direct Research

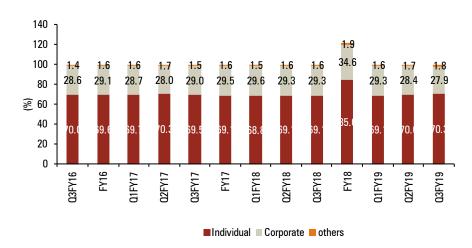
In the past four years, the major driver has been the individual loan book, which grew at 19% CAGR vs. 11% seen in the corporate book. This is owing to a strained economic environment leading to a weak investment cycle. Further, risks in the corporate portfolio also increased, leading the company to focus more on the relatively lower defaulting individual loan portfolio. Proportion of individual loan in the total book is on the up move from 68.2% in FY15 to ~70% in FY17.

Going ahead, we factor in ~15.5% CAGR in FY18-20E in individual loans while 10% CAGR is expected in the corporate portfolio. However, any improvement in the economic scenario may result in higher than estimated growth in case of the corporate portfolio.

We believe, going ahead, HDFC's growth may stay healthy at 14.2% CAGR over FY18-20E to ₹ 467610 crore







Source: Company, ICICI Direct Research

Flexible borrowing profile enables stability in spreads & margins

HDFC's sources of funding at ₹ 354728 crore, as on Q3FY19, are well diversified and include bank loans (21% of total borrowing), bonds & commercial paper (49%) and deposits (30%).

The company, owing to its brand, higher credit rating and sound track record of timely repayments has the ability to immediately change its borrowings mix profile to suit its need and take advantage of the prevailing market conditions. For instance, in Q2FY14, when wholesale rates increased to \sim 12% after the RBI's measure to stem rupee depreciation, the company immediately increased its funding via bank loans to 19% vs. 8% in the previous quarter as the average base rate was around 10.25-10.5%.

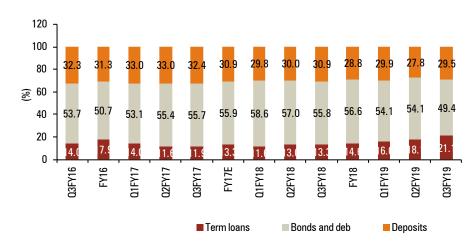
Such flexibility in the funding profile enables HDFC to maintain a healthy track record of sustaining reported spreads & NIMs above 2.2% and 3.5%, respectively, across volatile interest rate cycles. Further, it earns ~1.2% spread on loans sold to banks ($\sim \overline{\textbf{x}}$ 6959 crore loans sold in this quarter).

With slower traction in the corporate book, we expect margins to remain under pressure, partly offset by a declining rate cycle. Therefore, we expect NIMs (calculated) to contract marginally by \sim 30 to \sim 2.9% with calculated spreads close to \sim 1.87-1.9% levels.

We expect NIMs at ${\sim}2.9\%$ with calculated spreads in the range of 1.87-1.9% in FY18-20E

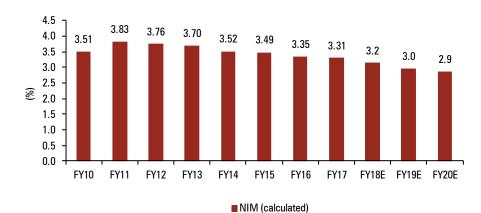


Exhibit 3: Diversified borrowing profile helps manage cost



Source: Company, ICICI Direct Research

Exhibit 4: Calculated margins to contract slightly



Source: Company, ICICI Direct Research

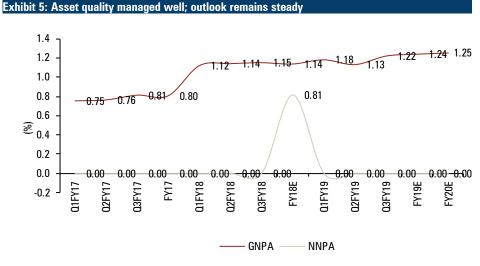


Asset quality to remain stable, going ahead

HDFC has one of the best asset quality parameters in the industry considering its large size. Owing to slippages in developer loan book slight deterioration in asset quality was seen, with GNPA ratio increased by ~9 bps to 1.22% as on Q3FY19 vs. 1.13% in Q2FY19 but overall asset quality remains manageable. Credit costs are lowest in the industry. During FY16, an additional provision to the tune of ₹ 450 crore, was made utilising part of exceptional gains from sale of stake in the life insurance business. In Q1FY18, GNPA witnessed a significant rise due to an exposure of ₹ 909 crore turning NPA. However, adequate provision has been made for this account.

The major reasons for such a benign asset quality have been HDFC's conservative lending policies, which enable it to avoid customers defaulting on loans. On an average, it lends only up to 66% of the assessed value of a property/asset. Other reasons include preventing aggressive loan growth or going for higher market share, 90% of individual portfolio belonging to salaried class wherein the default is lower. Further, exposure to real estate developers (~13% of the total loan portfolio) is backed by collateral of 2.0x the loan size.

We expect the asset quality to remain healthy, going forward, with GNPA ratio expected at 1.25% levels in FY18-20E.



Source: Company, ICICI Direct Research

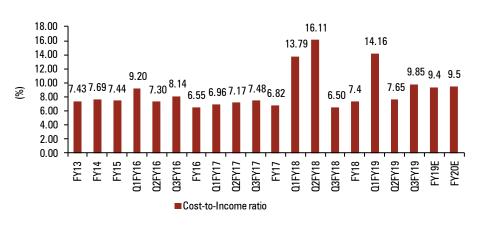
We expect the asset quality to remain healthy, going forward, with GNPA estimated at 1.25% levels over FY18-20E

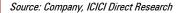


Best in class operating efficiency

HDFC has the best operating efficiency in the industry with the cost-to income ratio at <7%. Its peers like LIC Housing Finance and Dewan Housing Finance have a cost-to-income ratio of 14% and ~40%, respectively. This is mainly due to the in-house sourcing model of HDFC compared to the DSA based model (90%) of LIC Housing Finance and branch based model of Dewan Housing Finance. As of Q2FY18, 77% of loans were sourced through HDFC subsidiary while rest 23% were done through DSA mode or through direct walk-in. Further, the lower employee base of HDFC, compared to other HFCs and banks enables the company to maintain such low ratios. We expect HDFC to maintain such operating efficiency, going ahead.









Performance of subsidiaries

Consolidated earnings for FY18 were at ₹ 16255 crore vs. ₹ 11051 crore for FY17. The share of profit from subsidiary and associate companies in consolidated profit stayed at ~33% in FY18. In Q4FY18, consolidated PAT was ₹ 3961 crore against ₹ 3079 crore last year representing a growth of 29%.

Its four major subsidiaries include HDFC Life, HDFC Ergo, HDFC AMC and Gruh Finance.

HDFC Life, which is 51.7% owned by HDFC Ltd and 29.3% by Standard Life, is third in the private market share as on FY17. Its individual business market share is 12.7% (private sector). The HDFC group network is used to cross-sell by offering customised products. The company reported a PAT of ₹ 818 crore for FY16 vs. ₹ 786 crore in the previous year. For FY17, the PAT was at ₹ 890 crore. The company got listed in Q3FY18.

HDFC Ergo is the general insurance subsidiary of HDFC Ltd, which holds 50.8% stake while the balance 48.7% is held by Ergo. It is the fourth largest private player in the general insurance industry with a market share of 9.8% in the private sector space. Overall, its market share is 4.6% in terms of gross direct premium. As in case of HDFC Life, the HDFC group network is used to cross-sell home, health and other insurance products.

Gross direct premium in FY17 was ₹ 5840 crore vs. ₹ 3380 crore in FY16. PAT for FY17 was at ₹ 277 crore vs. ₹ 151 crore in FY16. In September 2016, HDFC Ergo acquired 100% shareholding of L&T General Insurance Company (LTGI) for a consideration of ₹ 551 crore. Accordingly, LTGI has become a fully owned subsidiary of HDFC Ergo.

HDFC AMC is a tie-up with Standard Life Investments. HDFC holds 59.9% in HDFC AMC. HDFC Mutual Fund manages 59 debt, equity, exchange traded and fund of fund schemes. Average AUM as on FY17 was at ~₹ 246000 crore. For FY17, HDFC AMC reported a PAT of ₹ 550 crore vs. ₹ 478 crore in the previous year.

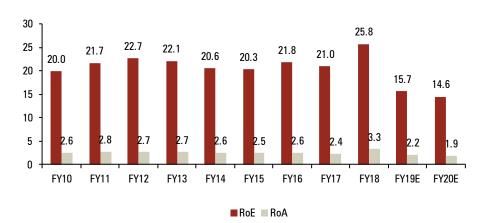
The share of profit from subsidiary & associate companies in the consolidated profit remained at ${\sim}33\%$ in FY18



Outlook and valuation

HDFC Ltd, due to its superior fundamentals, commanded premium valuations compared to its peers. The company has maintained superior return ratios across economic cycles with RoA at ~2-2.5% & credit growth at 20% CAGR since FY07. Going ahead, we expect PAT of ₹ 9344 crore in FY20E. With moderation in credit growth seen in the past quarter, we alter our loan estimates and expect 14.2% CAGR to ₹ 467610 crore by FY20E. Other parameters such as NIM/spread and asset quality are expected to moderate, going ahead. We value the standalone business at 2.5x FY20E ABV. We maintain our SOTP (15% discount) based target price at ₹ 2050/share. We maintain our **BUY** rating on the stock. With its leadership position intact in the housing finance space, in the current environment, we expect the company to be able to further gain market share and deliver a strong operating performance.





Source: Company, ICICI Direct Research

Exhibit 8: SOTP valuati	on		
Business Segment	Basis of valuation	HDFC's stake (%)	₹/share
HDFC Ltd	2.5x FY20E Core Mortgage ABV	100	970
HDFC Bank	3.8x FY20E ABV / 22x FY20 EPS	21.2	681
HDFC AMC	8% of MF AUM	60	103
HDFC Std. Life	3.6x FY20E Embedded Value	51.7	204
HDFC ERGO	15x FY20E PAT	50.8	21
GRUH Finance	Market cap	58.5	70

Value per share of HDFC

Source: Company, ICICI Direct Research

2,050





Source: Bloomberg, Company, ICICI Direct Research

Key events	
Date	Event
FY03	HDFC Board approves arrangement between HDFC & HDFC Bank wherein HDFC Bank will source housing loans for HDFC in return for a fee
FY04	Becomes first private corporate to raise ₹ 1,000 crore debt in a single tranche and in a single option
FY07	HDFC Ltd forges alliance with Germany's Ergo International AG as the new joint venture partner for its general insurance business
FY07	All subsidiaries, AMC, life insurance, etc. get higher valuations, taking the stock to peaks in 2008
FY09	HDFC - Agreement to acquire stake in Credila Ltd (an education finance company)
Feb-10	Company splits face value of shares from ₹ 10 to ₹ 2
FY11	Launches HDFC Real Estate Destination (HDFC RED), an online real estate portal
Feb-12	Housing credit growth continues to be strong at 19-20% and gains size. Banks also enter aggressively
May-13	Surpasses previous highs to make life-time high as housing finance, only segment, was growing
May-14	Speculation of announcement of reverse merger with HDFC Bank firms ground but nothing happens
Oct-15	Raises ~₹ 5000 crore via debentures and warrants
Source: Compa	any, ICICI Direct Research

Тор ′	10 shareholders					Sharehold	ling Patt	ern	
Rank	Name	Latest Filing Date	% 0/S	Position (m)	Change (m)	(in %)	Sep-17	Dec-17	Mar-18
1	Life Insurance Corporation of India	30-09-2018	3.74%	64.36M	0	Promoter	-	-	-
2	The Vanguard Group, Inc.	30-11-2018	3.40%	58.50M	+0.48M	FII	76.0	74.8	74.0
3	OppenheimerFunds, Inc.	30-11-2018	2.94%	50.60M	+0.91M	DII	12.9	13.8	12.8
4	BlackRock Institutional Trust Company, N.A.	31-12-2018	2.70%	46.41M	+0.13M	Others	11.1	11.4	13.2
5	Capital Research Global Investors	30-09-2017	2.40%	41.22M	-3.00M				
6	GIC Private Limited	30-09-2018	2.03%	34.95M	-0.15M				
7	Waverly Pte Ltd	30-09-2018	1.75%	30.13M	0				
8	JPMorgan Asset Management U.K. Limited	31-12-2018	1.63%	28.10M	-0.00M				
9	Fidelity Management & Research Company	30-11-2018	1.63%	27.98M	+0.28M				
10	SBI Funds Management Pvt. Ltd.	30-09-2018	1.51%	26.04M	+0.61M				

Source: Reuters, ICICI Direct Research

Recent Activity					
Buys			Sells		
Investor name	Value	Shares	Investor name	Value	Shares
Carmignac Gestion	+199.9M	+8.27M	Kotak Mahindra Asset Management Company Ltd.	-50.09M	-1.75M
ICICI Prudential Asset Management Co. Ltd.	+93.1M	+3.85M	Reliance Nippon Life Asset Management Limited	-49.13M	-1.72M
Nomura Asset Management Co., Ltd.	+105.09M	+3.61M	Capital World Investors	-39.96M	-1.65M
APG Asset Management	+54.34M	+1.95M	Orbis Investment Management Ltd.	-41.87M	-1.50M
Artisan Partners Limited Partnership	+35.71M	+1.48M	Eastspring Investments (Singapore) Limited	-30.79M	-1.29M

Source: Reuters, ICICI Direct Research

Sep-18

72.2

13.8

14.0

72.2

16.9

10.9



Financial summary

Profit and loss statement				₹ Crore
(Year-end March)	FY17	FY18	FY19E	FY20E
Interest Earned	30,405.8	33,122.6	39,038.3	44,434.0
Interest Expended	20896.2	22235.0	27040.4	31209.3
Net Interest Income	9,509.6	10,887.6	11,997.9	13,224.6
% growth	13.4	14.5	10.2	10.2
Non Interest Income	2753.8	5789.0	3170.0	2624.6
Net Income	12263.4	16676.6	15167.9	15849.2
Employee cost	388.8	425.5	596.1	669.4
Other operating Exp.	448.0	532.3	749.5	832.5
Operating Income	11426.6	15718.8	13822.4	14347.4
Provisions	700.0	455.0	765.5	707.0
PBT	10726.6	15263.8	13056.9	13640.3
Taxes	3284.0	3100.0	3649.7	4296.7
Net Profit	7,442.6	12,163.8	9,407.3	9,343.6
% growth	4.9	63.4	-22.7	-0.7
EPS (₹)	46.8	72.6	56.1	55.8

Source: Company, ICICI Direct Research

Key ratios				₹ Crore
(Year-end March)	FY17	FY18	FY19E	FY20E
Valuation				
No. of Equity Shares	158.9	167.6	167.6	167.6
EPS (₹)	46.8	72.6	56.1	55.8
BV (₹)	232.3	343.1	371.0	395.0
ABV (₹)	232.3	325.7	371.0	395.0
P/E	39.9	25.8	33.3	33.5
P/BV	8.1	5.5	5.0	4.7
P/adj.BV	8.1	5.7	5.0	4.7
Yields & Margins (%)				
Yield on interest earning assets	10.6	9.6	9.6	9.7
Avg. cost on funds	8.1	7.4	7.8	7.8
Net Interest Margins	3.3	3.2	3.0	2.9
Spreads	2.5	2.2	1.8	1.9
Quality and Efficiency				
Cost / Total net income	6.8	7.4	9.4	9.5
GNPA%	0.8	1.14	1.2	1.3
NNPA%	0.0	0.8	0.0	0.0
ROE (%)	21.0	25.8	15.7	14.6
ROA (%)	2.4	3.3	2.2	1.9
Source: Company. ICICI Direct Research				

Source: Company, ICICI Direct Research

Balance sheet				₹ Crore
(Year-end March)	FY17	FY18	FY19E	FY20E
Sources of Funds				
Capital	317.7	335.2	335.2	335.2
Reserves and Surplus	36631.9	57162.5	61844.2	65855.3
Networth	36949.6	57497.7	62179.4	66190.5
Borrowings	280533.6	320656.0	368988.2	430333.4
Other Liabilities & Provisions	17928.5	20359.8	20852.9	23067.9
Total	335,412	398,513	452,021	519,592
Applications of Funds				
Fixed Assets	780.5	789.6	804.6	827.4
Investments	20410.1	30532.5	29331.1	28597.7
Advances	295733.8	358704.0	405000.6	467610.0
Other Assets	18487.2	8537.7	16884.2	22556.7
Total	335,412	398,564	452,021	519,592

Source: Company, ICICI Direct Research

Key ratios				
(Year-end March)	FY17	FY18	FY19E	FY20E
Total assets	15.9	18.8	13.4	14.9
Advances	14.3	21.3	12.9	15.5
Borrowings	17.8	14.3	15.1	16.6
Total Income	7.1	6.2	17.3	13.9
Net interest income	13.4	14.5	10.2	10.2
Operating expenses	10.3	14.5	40.5	11.6
Operating profit (excl trading)	24.5	15.5	10.9	12.4
Net profit	4.9	63.4	-22.7	-0.7
Book value	8.3	55.8	8.1	6.5
EPS	4.3	54.9	(22.7)	(0.7)

Source: Company, ICICI Direct Research



ICICI Direct coverage universe (NBFC)

	CMP			M Cap		EPS (₹)			P/E (x)			P/ABV (>	()		RoA (%)			RoE (%)	
Sector / Company	(₹)	TP(₹)	Rating	(₹ Cr)	FY18	FY19E	FY20E	FY18	FY19E	FY20E	FY18	FY19E	FY20E	FY18	FY19E	FY20E	FY18	FY19E	FY20E
LIC Housing Finance (LICHF)	442	450	Hold	22,304	39.4	44.0	53.1	11.2	10.1	8.3	1.9	9 1.5	1.3	1.2	. 1.2	1.3	16.7	15.6	15.8
Reliance Capital (RELCAP)	195	233	Hold	5,244	51.7	64.9	69.6	3.8	3.0	2.8	0.4	4 0.3	0.3	1.5	1.7	1.6	10.0	12.0	11.9
HDFC (HDFC)	1,875	2,050	Buy	322,383	72.6	60.5	69.5	25.8	31.0	27.0	5.5	5 5.0	4.6	3.3	2.4	2.4	25.8	16.9	17.7
Bajaj Finserv (BAFINS)	6,313	6,950	Buy	100,465	172.3	226.8	294.9	36.6	27.8	21.4	4.8	3 4.1	3.5	1.9	2.0	2.1	15.0	16.0	17.6
Bajaj Finance (BAJFI)	2,616	2,900	Buy	151,204	44.5	59.2	80.0	58.8	44.2	32.7	9.6	5 7.8	6.6	3.3	3.4	3.5	19.6	19.0	20.9
Source: Company, ICICI Direct	Source: Company, ICICI Direct Research																		

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