<u>Motilal Oswal</u>

Indian Bank

BSE SENSEX	S&P CNX
37,319	11,222
Bloomberg	INBK IN
Equity Shares (m)	480
M.Cap.(INR b)/(USD b)	111.8 / 1.6
52-Week Range (INR)	380 / 201
1, 6, 12 Rel. Per (%)	-12/-3/-31
12M Avg Val (INR M)	535
Free float (%)	18.5

Financials & Valuations (INR b)

76.6 55.2 11.5 2.7	86.0 63.6 19.1
11.5	
-	19.1
2.7	
<i>,</i>	2.7
24.0	39.8
258.3	65.9
395	432
303	346
6.7	10.2
0.4	0.6
9.7	5.8
0.6	0.5
0.0	0.7
	303 6.7 0.4 9.7

CMP: INR233 TP: INR280 (+20%)

Buy

Operating performance in line; higher provisions drive losses

- INBK reported a loss of INR1.9b (our estimate: PAT of INR1.8b), dragged by higher provisions of INR16.4b (our estimate: INR10.1b). NII increased 8% YoY to INR17.6b (in-line), as the margin expanded 7bp QoQ to 2.95%. For FY19, NII grew by 12%, while PAT stood at INR3.2b (v/s INR12.6b in FY18).
 Total income grew 10% YoY, as fee income picked up to INR3.4b in a seasonally strong quarter, while forex income nearly doubled to INR841m. However, growth in total income trailed that in opex (+13% YoY), leading to modest PPoP growth of 7% YoY. C/I ratio was at 46.6% (4QFY18: 45.3%).
 Loan book grew by 15.8% YoY to INR1.8t, while deposits increased 16.2% YoY to INR2.4t. The share of RAM advances stood at 58.1% (v/s 56.9% in 4Q FY18). CASA deposit growth stood at 9.2% YoY, leading to a marginal
- decline in the CASA ratio to 35.5% (v/s 35.7% in 3QFY19). Slippages moderated to INR10.1b (v/s INR17.5b in 3QFY19), while recoveries/upgrades came in at INR2.6b/INR0.6b. Absolute GNPA increased 1.2% QoQ to INR133.5b, while NNPA declined 10.3% QoQ to INR67.9b. GNPA/NNPA ratio declined 35bp/67bp QoQ to 7.1%/3.8%, while the PCR ratio was up 649bp QoQ to 49.1% (PCR incl. TWO stood at 65.7%).
- Other highlights: (i) Slippages run-rate guided at INR8-9b/quarter for FY20. (ii) PCR on NCLT exposure at 83%. (iii) Tier-1 ratio was at 11.3%, with total CAR of 13.2%. (iv) O/s SMA-1/2 book was at 5.1%/1.5% of domestic advances.
- Valuation view: INBK has reported a weak performance over the past few quarters, as the focus of new management remains on balance sheet cleansing. We expect the bank to report a gradual recovery in earnings, led by an improved slippage trajectory, and RoA/RoE to improve to 0.6/10% by FY21. We have fine-tuned our earnings estimates to factor in the current weakness and elevated provisions. INBK has a strong capital position with tier-1 of 11.3%, and thus, is well poised to sustain healthy loan growth. We maintain **Buy** with a TP of INR280 (0.8x FY21E ABV).

Research Analyst: Nitin Aggarwal (Nitin.Aggarwal@MotilalOswal.com); +91 22 6129 1542 | Parth Gutka (Parth.Gutka@motilaloswal.com); +91 22 6129 1567 Alpesh Mehta (Alpesh.Mehta@MotilalOswal.com) | Himanshu Taluja (Himanshu.Taluja@motilaloswal.com) | Yash Agarwal (Yash.Agarwal@motilaloswal.com)

Investors are advised to refer through important disclosures made at the last page of the Research Report.

Motilal Oswal research is available on www.motilaloswal.com/Institutional-Equities, Bloomberg, Thomson Reuters, Factset and S&P Capital.

Quarterly performance

Y/E March		FY1	18			FY:	19		FY18	FY19	FY19E	v/s our
-	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q			4Q	Est
Net Interest Income	14,595	15,436	16,227	16,377	18,070	17,309	17,167	17,635	62,636	70,181	17,507	1%
Other Income	6,521	7,146	5,489	4,903	4,398	4,283	4,452	5,696	24,058	18,829	5,151	11%
Total Income	21,116	22,582	21,715	21,280	22,468	21,593	21,619	23,330	86,694	89,010	22,658	3%
Operating Expenses	8,592	8,826	9,623	9,643	9,492	9,682	10,153	10,876	36,684	40,204	10,131	7%
Operating Profit	12,524	13,756	12,092	11,638	12,976	11,910	11,466	12,454	50,010	48,806	12,527	-1%
% Change (YoY)	38.7	36.7	18.4	8.7	3.6	-13.4	-5.2	7.0	25.0	-2.4	7.6	-62
Other Provisions	7,156	7,446	9,181	15,463	10,296	10,043	9,237	16,388	39,246	45,964	10,070	63%
Profit before Tax	5,368	6,310	2,911	-3,826	2,680	1,867	2,229	-3,934	10,764	2,842	2,457	NM
Тах	1,644	1,795	-120	-5,145	587	366	707	-2,037	-1,826	-377	649	NM
Net Profit	3,724	4,515	3,031	1,320	2,093	1,501	1,523	-1,898	12,590	3,219	1,808	NM
% Change (YoY)	21.1	11.5	-18.8	-58.7	-43.8	-66.7	-49.8	NM	-10.4	-74.4	37.0	NM
Operating Parameter	s											
Deposits (INR b)	1,915	1,987	2,065	2,083	2,102	2,195	2,258	2,421	2,083	2,421	2,337	4%
Loans (INR b)	1,294	1,392	1,483	1,566	1,584	1,670	1,712	1,813	1,566	1,813	1,779	2%
Asset Quality												
Gross NPA (%)	7.2	6.7	6.3	7.4	7.2	7.2	7.5	7.1	7.4	7.1	7.8	-70
Net NPA (%)	4.1	3.4	3.3	3.8	3.8	4.2	4.4	3.8	3.8	3.7	4.2	-48
PCR (%)	45.7	50.7	48.9	50.3	49.3	42.8	42.6	49.1	50.3	49.1	45.8	336

Source: Company, MOFSL

Exhibit 1: Quarterly Snapshot

	FY	17		F	Y18			F	Y19		Chan	ge (%)
	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	ΥοΥ	QoQ
Profit and Loss (INRm)												
Net Interest Income	12,465	13,850	14,595	15,436	16, 227	16,377	18,070	17,309	17,167	17,635	8	3
Other Income	5,997	5,854	6,521	7,146	5,489	4,903	4,398	4,283	4,452	5,696	16	28
Trading profits	2,895	1,352	3,033	2,622	756	206	172	50	575	958	366	67
Recoveries	220	1,797	534	667	1,553	1,442	1,435	803	788	543	-62	-31
Core Fees	2,882	2,705	2,954	3,857	2,593	3,256	2,791	2,928	2,628	3,353	3	28
Total Income	18,462	19,704	21,116	22,582	21,715	21,280	22,468	21,593	21,619	23,330	10	8
Operating Expenses	8,250	9,002	8,592	8,826	9,623	9,643	9,492	9,682	10,153	10,876	13	7
Employee	4,974	5,143	5,110	5,097	5,312	5,484	5,543	5,320	5,646	5,719	4	1
Others	3,276	3,859	3,482	3,729	4,311	4,159	3,949	4,362	4,507	5,157	24	14
Operating Profits	10,212	10,702	12,524	13,756	12,092	11,638	12,976	11,910	11,466	12,454	7	9
Core Operating Profits	7,317	9,350	9,491	11,134	11,336	11,432	12,804	11,861	10,891	11,496	1	6
Provisions	5,403	8,069	7,156	7,446	9,181	15,463	10,296	10,043	9,237	16,388	6	77
NPA provisions	5,459	6,084	6,909	6,334	3,936	17,720	4,566	7,525	9,739	14,329	-19	47
Provisions on Inv.	12	1,631	-151	388	4,703	-1,804	6,481	3,260	-552	1,163	NM	NM
PBT	4,809	2,633	5,368	6, 310	2,911	-3,826	2,680	1,867	2,229	-3,934	NM	NM
Taxes	1,074	-565	1,644	1,795	-120	-5,145	587	366	707	-2,037	NM	NM
PAT	3,735	3,198	3,724	4,515	3,031	1,320	2,093	1,501	1,523	-1,898	NM	NM
Balance Sheet (INRb)		0,200	•,-= ·	.,	0,001	_,						
Deposits	1,837	1,825	1,915	1,987	2,065	2,083	2,102	2,195	2,258	2,421	16	7
Loans	1,220	1,277	1,294	1,392	1,483	1,566	1,584	1,670	1,712	1,813	16	6
Asset Quality (INRb)	1,220	1,277	1,231	1,352	1,105	1,500		_,	_,	_,	10	
GNPA	97	99	97	96	96	120	118	123	132	134	11	1
NNPA	58	56	52	47	49	60	60	71	76	68	14	-10
Slippages	9	6	7	4	10	30	14	23	17	10	-67	-43
Ratios	FY	-	,		Y18			-	Y19	10		e (bps)
Asset Quality Ratios (%)	3Q	4Q	1Q	2Q .	3Q	4Q	1Q	2Q	3Q	4Q	YoY	QoQ
GNPA	7.7	7.5	7.2	6.7	6.3	7.4	7.2	7.2	7.5	7.1	-26	-35
NNPA	4.8	4.4	4.1	3.4	3.3	3.8	3.8	4.2	4.4	3.8	-6	-67
PCR (Cal.)	40.1	43.2	45.7	50.7	48.9	50.3	49.3	42.8	42.6	49.1	-117	649
PCR (Inc. TWO)	56.5	58.1	61.7	65.4	40.5 64.7	64.3	64.4	60.8	60.9	65.7	145	481
Credit Cost	1.8	1.9	2.2	1.9	1.2	5.0	1.3	2.0	2.4	3.4	-159	401 95
Business Ratios (%)	1.0	1.9	2.2	1.5	1.2	5.0	1.5	2.0	2.7	5.4	-155	33
Fees to Total Income	16.8	22.8	16.5	20.0	21.8	22.1	18.8	19.6	17.9	20.3	-177	238
Cost to Core Income	53.0	22.8 49.1	47.5	20.0 44.2	45.9	45.8	42.6	44.9	48.2	20.5 48.6	286	238 37
Tax Rate	22.3	-21.5	30.6	28.4	43.9 -4.1	45.8 134.5	21.9	44.9 19.6	48.2 31.7	48.0 51.8	NM	NM
CASA	38.7						37.9	36.1	35.7	35.5		
		37.7	36.5	37.2	37.8	37.8	75.4	76.1	75.8	55.5 74.9	-232	-25
Loan/Deposit	66.4	70.0	67.6	70.1	71.8	75.2	75.4	70.1	75.8	74.9	-29	-91
Profitability Ratios (%)	0.4		0.7	0.6			0.0	0.4	0.4	0.4	20	
Yield on loans	9.1	9.2	8.7	8.6	8.6	8.2	8.6	8.4	8.4	8.4	28	2
Yield On Investments	0.0	7.2	7.3	7.2	7.2	7.3	7.2	7.1	7.5	7.6	34	16
Cost of Deposits	5.9	6.0	5.5	5.3	5.3	5.1	5.2	5.2	5.4	5.3	20	-3
Margins	2.5	2.7	2.7	2.9	2.9	2.8	3.1	3.0	2.9	3.0	11	7
ROA	0.7	0.6	0.7	0.8	0.5	0.2	0.3	0.2	0.2	-0.3	-49	-51
Other Details							0.005	0.00=	0.005	0.075	-	-
Branches	2,617	2,682	2,687	2,695	2,736	2,823	2,822	2,827	2,839	2,872	49	33
ATM	3,319	3,358	NA	3,202	NA	3,399	3,381	3,579	3,787	3,892	493	105

Source: Company, MOFSL

Y/E MARCH (INR m)	4QFY19A	4QFY19E	Var. (%)	Comments
Net Interest Income	17,635	17,507	1	In line
% Change (Y-o-Y)	8	7		in line
Other Income	5,696	5,151	11	Higher than expected fee income
Total Income	23,330	22,658	3	
Operating Expenses	10,876	10,131	7	Opex were higher than expected
Operating Profit	12,454	12,527	-1	Post in other income offert by mission on even led to in line DDer
% Change (Y-o-Y)	7	8		Beat in other income offset by miss on opex led to in line PPoF
Other Provisions	16,388	10,070	63	Provisions were higher than expected
Profit before Tax	-3,934	2,457	-260	
Тах	-2,037	649	-414	
Net Profit	-1,898	1,808	-205	Higher provisions led to lesses
% Change (Y-o-Y)	-244	37.0		Higher provisions led to losses

Exhibit 2: Actuals v/s estimates: Higher provisions led to losses

Source: Company, MOFSL

Other highlights

- Slippages declined 43% QoQ to INR10.1b (INR17.5b in 3QFY19), while recoveries/upgrades came in at INR2.6b/INR0.6b. The annualized slippage ratio stood at 2.6% (v/s 4.7% in 3QFY19).
- Provisions for NPA for 4QFY19 came in at INR14.3b v/s INR9.7b in 3QFY19. The bank's credit cost in the quarter increased to 3.4% v/s 2.4% in 3QFY19, while PCR increased 649bp to 49.1% (PCR Inc. TWO stood at 65.7%).
- Absolute GNPL increased 1.2% QoQ to 133.5b, while NNPLs declined 10.3% QoQ to INR67.9b. GNPL/NNPL ratio declined 35bp/67bp QoQ to 7.1%/3.8%.
- O/S SMA-1 and SMA-2 stood at 5.1%/1.46% of domestic advances as on 4QFY19 (v/s 7.84%/2.37% in 2HFY19).
- The bank remains sufficiently capitalized, with a CET 1 ratio at 11.0% and a tier 1 ratio at 11.3% (CAR of 13.2%).

4QFY19 concall highlights

Asset quality related

- Slippages include one account of INR3b.
- IL&FS turned sub-standard in January.
- Total exposure of INR18b.
- Except two accounts (INR2.5b), everything has been declared as NPA.
- PCR on the IL&FS stood at 23%.
- SMA-2 stands at INR23.6b.
- 50% of SMA-1 are corporate accounts.
- Exposure to stressed accounts
- DHFL: ~INR13b loan exposure including NCD
- ➢ IBHFL: INR12.64b
- ADAG: INR7b (NPA portion is INR5b). Provision has been made according to the IRAC norms.
- Essel: INR1b (Performing)
- No exposure to telecom, airways and media group.
- No upgrades in the power sector in this quarter. Resolution for 'Prayagraj' power project is in the advanced stage.
- INR9.6b of MSME has been restructured since Jan'19, on which a provision of 5% has been made.
- Total standard restructured assets stand at INR20b.

- Slippages: 66% from corporate, 16% from MSME, 10% from agri and retail each.
- INR2.2b of divergence provision was made in this quarter.

Balance sheet and P&L related

- Plans to monetize two subsidiaries.
- Ind Bank Housing: Deposit taking NBFC; planning to bring in a strategic partner.
- Merchant banking services (PAT: INR30m).
- Education loan portfolio is at INR30b.
- 80% of the agriculture portfolio is from south India and ~70% is collateralized.
- Branches: 2,872.

Guidance

- Growth of 13%-15% in advances and deposits.
- NNPA: 3%-3.1%.
- Slippage run rate: INR8b to INR9b per quarter.
- INR8b of recovery from NCLT is expected and upgrades of INR6b.
- Normal recovery: INR13b.
- Planning to raise capital in 2Q/3Q.

Buy with a target price of INR280 (0.8x FY21E ABV)

Valuation view

INBK has reported a weak performance over the past few quarters, as the focus of new management remains on balance sheet cleansing. We expect the bank to report a gradual recovery in earnings, led by an improved slippage trajectory, and RoA/RoE to improve to 0.6/10% by FY21. We have fine-tuned our earnings estimates to factor in the current weakness and elevated provisions. INBK has a strong capital position with tier-1 of 11.3%, and thus, is well poised to sustain healthy loan growth. We maintain Buy with a TP of INR280 (0.8x FY21E ABV).

	Old	Est.	Rev	Est.	Chg. (S	%)/bps
INR B	FY20	FY21	FY20	FY21	FY20	FY21
Net Interest Income	75.0	92.1	76.6	86.0	2.1	-6.6
Other Income	20.4	23.4	21.3	24.5	4.4	4.4
Total Income	95.4	115.5	97.9	110.5	2.6	-4.4
Operating Expenses	44.7	50.6	42.7	46.9	-4.4	-7.3
Operating Profit	50.7	64.9	55.2	63.6	8.8	-2.1
Provisions	34.3	36.2	39.8	37.4	15.8	3.1
РВТ	16.3	28.7	15.4	26.2	-5.9	-8.6
Тах	4.4	8.6	3.8	7.1	-12.9	-17.7
РАТ	11.9	20.1	11.5	19.1	-3.3	-4.7
Loans	2,108	2,508	2,085	2,418	-1.1	-3.6
Deposits	2,711	3,145	2,760	3,160	1.8	0.5
Margins (%)	2.6	2.7	2.7	2.7	13.5	-1.5
Credit Cost (%)	1.7	1.5	2.0	1.6	30.0	10.0
RoA (%)	0.4	0.6	0.4	0.6	-0.7	-1.2
RoE (%)	7.1	11.0	6.7	10.2	-42.7	-80.6
EPS	24.8	41.8	24.0	39.8	-3.3	-4.7
BV	384.6	421.2	395.4	431.7	2.8	2.5
ABV	274.5	322.9	303.1	346.1	10.4	7.2

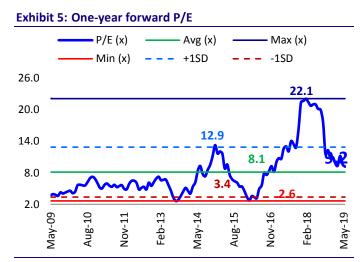
Exhibit 3: We fine tune our earnings estimates for FY19/20

Source: MOFSL, Company

Exhibit 4: DuPont Analysis: Return ratios expected to pick up gradually over FY21

	FY15	FY16	FY17	FY18	FY19	FY20E	FY21E
Interest Income	8.34	8.19	7.60	7.27	7.20	7.33	7.31
Interest Expense	5.99	5.95	5.16	4.61	4.57	4.77	4.79
Net Interest Income	2.35	2.24	2.44	2.66	2.63	2.55	2.52
Fee income	0.60	0.74	0.63	0.74	0.58	0.54	0.56
Trading and others	0.12	0.15	0.41	0.28	0.12	0.17	0.16
Other Income	0.72	0.90	1.05	1.02	0.71	0.71	0.72
Total Income	3.07	3.14	3.49	3.68	3.34	3.26	3.23
Operating Expenses	1.48	1.61	1.59	1.56	1.51	1.42	1.37
Employees	0.92	1.01	0.94	0.89	0.82	0.78	0.74
Others	0.56	0.60	0.65	0.67	0.69	0.64	0.63
Operating Profits	1.59	1.53	1.90	2.12	1.83	1.84	1.86
Provisions	0.81	1.05	1.06	1.67	1.73	1.33	1.09
NPA	0.68	1.21	0.98	1.47	1.68	1.30	1.05
Others	0.13	-0.16	0.08	0.19	0.05	0.03	0.04
PBT	0.77	0.48	0.83	0.46	0.11	0.51	0.77
Тах	0.24	0.12	0.17	-0.08	-0.01	0.13	0.21
RoA	0.53	0.36	0.67	0.53	0.12	0.38	0.56
Leverage (x)	15.8	15.2	15.1	15.5	16.3	17.3	18.3
RoE	8.3	5.5	10.1	8.3	2.0	6.7	10.2

Source: Company, MOFSL

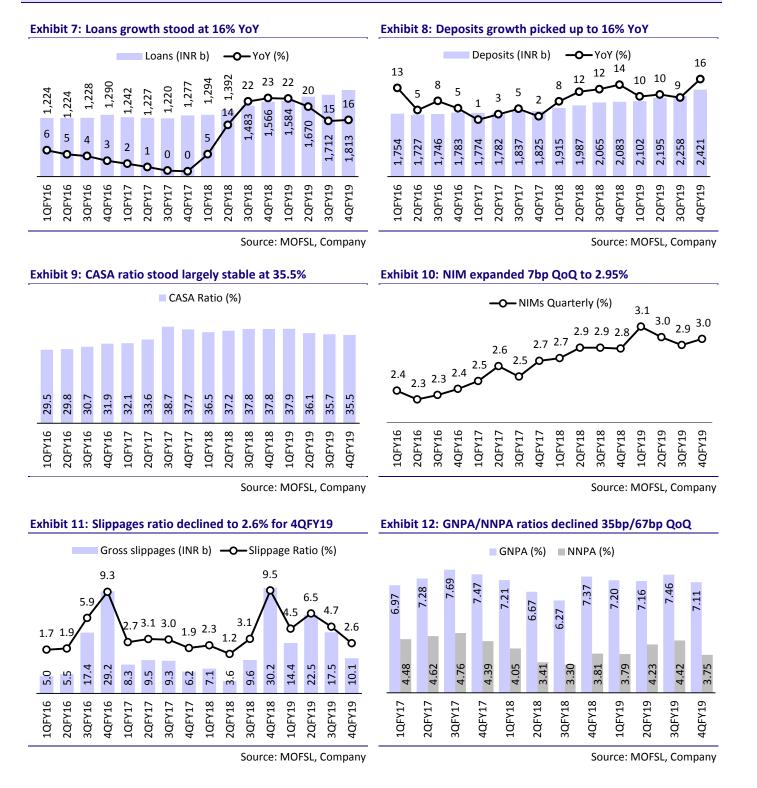






Source: MOFSL

Story in charts



Financials and valuations

Income Statement							(INR m)
Y/E March	FY15	FY16	FY17	FY18	FY19	FY20E	FY21E
Interest Income	1,58,530	1,62,438	1,60,398	1,71,136	1,91,848	2,19,711	2,49,584
Interest Expense	1,13,917	1,17,976	1,08,937	1,08,501	1,21,667	1,43,126	1,63,596
Net Interest Income	44,613	44,462	51,461	62,636	70,181	76,586	85,988
Growth (%)	2.3	-0.3	15.7	21.7	12.0	9.1	12.3
Non-Interest Income	13,634	17,814	22,114	24,058	18,829	21,277	24,468
Total Income	58,247	62,276	73,575	86,694	89,010	97,863	1,10,457
Growth (%)	1.6	6.9	18.1	17.8	2.7	9.9	12.9
Operating Expenses	28,109	31,955	33,567	36,684	40,204	42,697	46,890
Pre Provision Profits	30,138	30,321	40,008	50,010	48,806	55,166	63,566
Growth (%)	3.9	0.6	31.9	25.0	-2.4	13.0	15.2
Core PPoP	27,933	27,251	31,289	43,393	45,498	50,203	58,107
Growth (%)	10.9	-2.4	14.8	38.7	4.9	10.3	15.7
Provisions (exc. tax)	15,451	20,768	22,425	39,246	45,964	39,787	37,354
PBT	14,687	9,553	17,583	10,764	2,842	15,379	26,212
Тах	4,635	2,439	3,526	-1,826	-377	3,845	7,077
Tax Rate (%)	31.6	25.5	20.1	-17.0	-13.3	25.0	27.0
PAT	10,052	7,114	14,057	12,590	3,219	11,534	19,135
Growth (%)	-13.3	-29.2	97.6	-10.4	-74.4	258.3	65.9
Balance Sheet							
Y/E March	FY15	FY16	FY17	FY18	FY19	FY20E	FY21E
Equity Share Capital	4,803	4,803	4,803	4,803	4,803	4,803	4,803
Reserves & Surplus	1,43,530	1,57,795	1,66,817	1,79,681	1,89,084	1,99,499	2,16,955
Net Worth	1,48,333	1,62,598	1,71,620	1,84,484	1,93,887	2,04,302	2,21,758
Deposits	16,92,252	17,82,858	18,25,093	20,82,942	24,20,759	27,59,666	31,59,817
Growth (%)	4.3	5.4	2.4	14.1	16.2	14.0	14.5
of which CASA Dep.	4,86,919	5,57,592	6,76,778	7,69,653	8,34,590	9,86,649	12,76,566
Growth (%)	10.5	14.5	21.4	13.7	8.4	18.2	29.4
Borrowings	26,461	35,093	1,26,369	1,97,602	1,21,375	1,64,054	1,82,048
Other Liabilities & Prov.	61,313	56,555	59,250	62,130	64,631	67,862	71,934
Total Liabilities	19,28,359	20,37,104	21,82,332	25,27,158	28,00,653	31,95,885	36,35,558
Current Assets	1,30,811	1,19,992	1,00,417	1,29,278	2,00,204	1,84,194	1,97,170
Investments	4,58,986	5,30,894	6,75,518	7,13,978	6,49,922	7,47,410	8,07,203
Growth (%)	-1.9	15.7	27.2	5.7	-9.0	15.0	8.0
Loans	12,58,636	12,90,491	12,76,993	15,65,689	18,12,619	20,84,512	24,18,034
Growth (%)	3.0	2.5	-1.0	22.6	15.8	15.0	16.0
Fixed Assets	29,687	35,111	34,426	34,183	39,614	44,764	48,345
Other Assets	50,239	60,616	94,978	84,030	98,294	1,35,004	1,64,806
Total Assets	19,28,359	20,37,104	21,82,332	25,27,158	28,00,653	31,95,885	36,35,558
Accest Quality	EV1E	EV1C	EV17	FV10	FV10	EV20E	EV31E
Asset Quality	FY15	FY16	FY17	FY18	FY19	FY20E	FY21E
GNPA	56,705	88,269	98,650 56.065	1,19,901	1,33,535	1,32,445	1,31,381
NNPA CNDA Patio	31,470	54,195	56,065 7 72	59,596	67,931 7 2 7	61,985	57,312
GNPA Ratio	4.51	6.84	7.73	7.66	7.37	6.35	5.43
NNPA Ratio	2.50	4.20	4.39	3.81	3.75	2.97	2.37
Slippage Ratio Credit Cost	2.69 1.04	4.48 1.88	2.59 1.62	3.55 2.44	4.00	2.00	1.60 1.60
PCR (Exc. Tech. write off)	1.04 44.5	1.88 38.6	1.62 43.2	2.44 50.3	2.65 49.1	2.00 53.2	1.60 56.4
ren (Exc. Tech. Wille OII)	44.5	30.0	43.Z	50.3	49.1	53.2	50.4

Financials and valuations

Ratios Y/E March	FY15	FY16	FY17	FY18	FY19	FY20E	FY21E
Yield and Cost Ratios (%)	FTID	F110	F11/	F110	F119	FTZUE	FTZIC
Avg. Yield- on Earning Assets	8.7	8.6	8.0	7.7	7.6	7.7	7.8
Avg. Yield on loans	9.7	8.0 9.4	8.9	8.3	8.4	8.6	7.8 8.6
Avg. Yield on Investments	9.7 7.9	9.4 8.5	8.9 7.4	8.5 7.4	8.4 7.5	8.0 7.4	8.0 7.0
Avg. Cost of Int. Bear. Liab.	6.7	6.5 6.7	7.4 5.8	7.4 5.1	5.0	7.4 5.2	7.0 5.2
Avg. Cost of Deposits	6.8	6.6	5. 9	5.2	5.2	5.2 5.4	5.3
Interest Spread	0.8 2.0	0.0 1.9	2.3	3.2 2.5	2.5	5.4 2.5	
Net Interest Margin	2.0	2.3	2.5	2.5	2.5	2.5	2.5 2.7
	2.4	2.5	2.0	2.8	2.8	2.1	2.7
Capitalisation Ratios (%)							
CAR	12.9	13.2	13.6	12.8	13.2	12.8	12.1
Tier I	10.6	12.1	12.2	11.5	11.3	10.9	10.4
Tier II	2.3	1.1	1.4	1.2	1.9	1.8	1.7
Business and Efficiency Ratios (%)							
Loans/Deposit Ratio	74.4	72.4	70.0	75.2	74.9	75.5	76.5
CASA Ratio	28.8	31.3	37.1	37.0	34.5	35.8	40.4
Cost/Assets	1.5	1.6	1.5	1.5	1.4	1.3	1.3
Cost/Total Income	48.3	51.3	45.6	42.3	45.2	43.6	42.5
Cost/Core income	50.2	54.0	51.8	45.8	46.9	46.0	44.7
Int. Expense/Int. Income	71.9	72.6	67.9	63.4	63.4	65.1	65.5
Fee Income/Total Income	19.6	23.7	18.2	20.1	17.4	16.7	17.2
Non Int. Inc./Total Income	23.4	28.6	30.1	27.8	21.2	21.7	22.2
Emp. Cost/Total Expense	62.0	62.8	59.3	57.3	54.3	54.7	53.8
Investment/Deposit Ratio	27.1	29.8	37.0	34.3	26.8	27.1	25.5
Profitability Ratios and Valuation							
RoE	8.3	5.5	10.1	8.3	2.0	6.7	10.2
RoA	0.5	0.4	0.7	0.5	0.1	0.4	0.6
RoRWA	0.9	0.6	1.1	0.8	0.2	0.7	1.0
Book Value (INR)	283	307	326	354	374	395	432
Growth (%)	4.4	8.5	6.4	8.5	5.5	5.8	9.2
Price-BV (x)	0.8	0.8	0.7	0.7	0.6	0.6	0.5
Adjusted BV (INR)	236	227	244	265	273	303	346
Price-ABV (x)	1.0	1.0	1.0	0.9	0.9	0.8	0.7
EPS (INR)	21.3	14.8	29.3	26.2	6.7	24.0	39.8
Growth (%)	-17.9	-30.4	97.6	-10.4	-74.4	258.3	65.9
Price-Earnings (x)	10.9	15.7	8.0	8.9	34.7	9.7	5.8
Dividend Per Share (INR)	5.1	1.8	7.0	0.0	0.0	2.3	3.5
Dividend Yield (%)	2.2	0.8	3.0	0.0	0.0	1.0	1.5

Source: Company, MOFSL

Corporate profile

Company description

Set up in 1907, Indian Bank (INBK) is a mediumsized public sector bank. The bank made its initial public offering in 2007. INBK is amongst the oldest commercial banks. The bank has an established presence in South India with ~60% of branches in that region. INBK has a network of 2,872 branches and 3,892 ATMs in India.

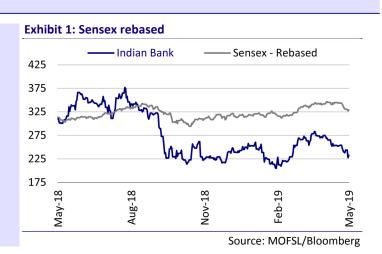


Exhibit 2: Shareholding pattern (%)

	Mar-19	Dec-18	Mar-18
Promoter	81.5	81.7	81.9
DII	10.0	10.2	8.6
FII	5.7	5.2	6.5
Others	2.8	2.9	3.1

Note: FII Includes depository receipts

Source: Capitaline

Exhibit 3: Top holders

Holder Name	% Holding
HDFC TRUSTEE COMPANY LTD	4.4
L&T Mutual Fund Trustee Limited	2.7
LIFE INSURANCE CORPORATION OF INDIA	1.9
HSBC GLOBAL INVESTMENT FUINDS – INDIAN EQUITY	1.1

Source: Capitaline

Exhibit 4: Top management

Name	Designation
T C Venkat Subramanian	Chairman (Non-Executive)
Padmaja Chunduru	Managing Director & CEO
Shenoy Vishwanath V	Executive Director
M K Bhattacharya	Executive Director
Krishnan P A	CFO
Sudhakar R Iyer	Chief Vigilance Officer

Exhibit 5: Directors

Name	Name
Amit Agrawal	S K Panigrahy
Vijay Kumar Goel	Bharat Krishna Sankar
Vinod Kumar Nagar	Salil Kumar Jha

Source: Capitaline

*Independent

Exhibit 6: Auditors

Name	Туре
K C Mehta & Co	Statutory
Gandhi Minocha & Co	Statutory
P S Subramania Iyer & CO	Statutory
PAMS & Associates	Statutory
M Thomas & CO	Statutory
	Source: Capitaline

Exhibit 7: MOFSL forecast v/s consensus

EPS (INR)	MOFSL forecast	Consensus forecast	Variation (%)
FY20	24.0	35.5	-32.4
FY21	39.8	52.3	-23.9

Source: Bloomberg

Explanation of Investment Rating		
Investment Rating	Expected return (over 12-month)	
BUY	>=15%	
SELL	< - 10%	
NEUTRAL	< - 10 % to 15%	
UNDER REVIEW	Rating may undergo a change	
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation	

*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

Disclosures

The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Investment Advisory Services, Depository participant services & distribution of various financial products. MOFSL is a subsidiary company of Passionate Investment Management Pvt. Ltd.. (PIMPL). MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL (erstwhile Motilal Oswal Securities Limited - MOSL) is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL),NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products. Details of associate entities of Motilal Oswal Financial Services Limited (RCR) and the website at

http://onlinereports.motilaloswal.com/Dormant/documents/List%20of%20Associate%20companies.pdf

MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may; (a) from time to time, have a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report

MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report. Compensation of Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions. Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available on the website at https://galaxy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx

A graph of daily closing prices of securities is available at <u>www.nseindia.com</u>, <u>www.bseindia.com</u>. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to Subject Company for which Research Team have expressed their views.

Regional Disclosures (outside India)

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

For Hong Kong:

This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Securities (SEBI Reg No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investors and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong. **For U.S.**

Motilal Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the"1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act" and together with the 1934 Act, the "Acts), and under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors. Any engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S. MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

For Singapore

In Singapore, this report is being distributed by Motilal Oswal Capital Markets Singapore Pte Ltd ("MOCMSPL") (Co.Reg. NO. 201129401Z) which is a holder of a capital markets services license and an exempt financial advisor in Singapore. As per the approved agreement under Paragraph 9 of Third Schedule of Securities and Futures Act (CAP 289) and Paragraph 11 of First Schedule of Financial Advisors Act (CAP 110) provided to MOCMSPL by Monetary Authority of Singapore. Persons in Singapore should contact MOCMSPL in respect of any matter arising from, or in connection with this report/publication/communication. This report is distributed solely to persons who qualify as "Institutional Investors", of which some of whom may consist of "accredited" institutional investors as defined in section 4A(1) of the Securities and Futures Act, Chapter 289 of Singapore ("the SFA"). Accordingly, if a Singapore person is not or ceases to be such an institutional investor, such Singapore Person must immediately discontinue any use of this Report and inform MOCMSPL.

Specific Disclosures

- 1 MOSL, Research Analyst and/or his relatives does not have financial interest in the subject company, as they do not have equity holdings in the subject company.
- 2 MOSL, Research Analyst and/or his relatives do not have actual/beneficial ownership of 1% or more securities in the subject company
- 3 MOSL, Research Analyst and/or his relatives have not received compensation/other benefits from the subject company in the past 12 months
- 4 MOSL, Research Analyst and/or his relatives do not have material conflict of interest in the subject company at the time of publication of research report
- 5 Research Analyst has not served as director/officer/employee in the subject company
- 6 MOSL has not acted as a manager or co-manager of public offering of securities of the subject company in past 12 months
- 7 MOSL has received compensation for investment banking/merchant banking/brokerage services from the subject company in the past 12 months
- 8 MOSL has not received compensation for other than investment banking/merchant banking/brokerage services from the subject company in the past 12 months
- 9 MOSL has not received any compensation or other benefits from third party in connection with the research report
- 10 MOSL has not engaged in market making activity for the subject company

The associates of MOFSL may have:

- financial interest in the subject company
- actual/beneficial ownership of 1% or more securities in the subject company
- received compensation/other benefits from the subject company in the past 12 months

- other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.
- acted as a manager or co-manager of public offering of securities of the subject company in past 12 months
- be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies)

- received compensation from the subject company in the past 12 months for investment banking / merchant banking / brokerage services or from other than said services. The associates of MOFSL has not received any compensation or other benefits from third party in connection with the research report

Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, It does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures.

Analyst Certification

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

Terms & Conditions:

This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent. This report and information herein is solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. The Disclosures of Interest Statement incorporated in this document is provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. This information is subject to change without any prior notice. The Company reserves the right to make modifications and alternations to this statement as may be required from time to time without any prior approval. MOFSL, its associates, their directors and the employees may from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. Each of these entities functions as a separate, distinct and independent of each other. The recipient should take this into account before interpreting the document. This report has been prepared on the basis of information that is already available in publicly accessible media or developed through analysis of MOFSL. The views expressed are those of the analyst, and the Company may or may not subscribe to all the views expressed therein. This document is being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. Neither the Firm, not its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. The person accessing this information specifically agrees to exempt MOFSL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays.

Registered Office Address: Motilal Óswal Tower, Řahimtullah Sayani Road, Opposite Parel ST Depót, Prabhadevi, Mumbai-400025; Tel No.: 022 71934200/ 022-71934263; Website www.motilaloswal.com.CIN no.: L67190MH2005PLC153397.Correspondence Office Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad(West), Mumbai-400 064. Tel No: 022 7188 1000.

Registration Nos.: Motilal Oswal Financial Services Limited (MOFSL)*: INZ000158836(BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412. AMFI: ARN - 146822; Investment Adviser: INA000007100; Insurance Corporate Agent: CA0579;PMS:INP000006712. Motilal Oswal Asset Management Company Ltd. (MOAMC): PMS (Registration No.: INP00000670); PMS and Mutual Funds are offered through MOAMC which is group company of MOFSL. Motilal Oswal Wealth Management Ltd. (MOWML): PMS (Registration No.: INP000004409) is offered through MOWML, which is a group company of MOFSL. Motilal Oswal Financial Services Limited is a distributor of Mutual Funds, PMS, Fixed Deposit, Bond, NCDs,Insurance Products and IPOs.Real Estate is offered through Motilal Oswal Real Estate Investment Advisors II Pvt. Ltd. which is a group company of MOFSL. Private Equity is offered through Motilal Oswal Private Equity Investment Advisors Pvt. Ltd which is a group company of MOFSL. Research & Advisory services is backed by proper research. Please read the Risk Disclosure Document prescribed by the Stock Exchanges carefully before investing. There is no assurance or guarantee of the returns. Investment in securities market is subject to market risk, read all the related documents carefully before investing. Details of Compliance Officer: Name: Neeraj Agarwal, Email ID: na@motilaloswal.com, Contact No.:022-71881085. * MOSL has been amalgamated with Motilal Oswal Financial Services Limited (MOFSL) w.e.f August 21, 2018 pursuant to order dated July 30, 2018 issued by Hon'ble National Company Law Tribunal. Mumbai Bench.