

May 22, 2019

Q4FY19 Result Update

☑ Change in Estimates | ☑ Target | ■ Reco

Change in Estimates

	Current		Previous	
	FY20E	FY21E	FY20E	FY21E
Rating	BUY		BUY	
Target Price	1,832		1,791	
NII (Rs. m)	105,109	126,968	109,402	133,075
% Chng.	(3.9)	(4.6)		
Op. Profit (Rs. m)	98,366	118,537	100,241	122,599
% Chng.	(1.9)	(3.3)		
EPS (Rs.)	85.5	106.1	93.0	112.9
% Chng.	(8.0)	(6.0)		

Key Financials

	FY18	FY19	FY20E	FY21E
NII (Rs m)	74,974	88,462	105,109	126,968
Op. Profit (Rs m)	66,561	80,886	98,366	118,537
PAT (Rs m)	36,060	33,015	51,540	63,956
EPS (Rs.)	60.2	54.9	85.5	106.1
Gr. (%)	25.2	(8.8)	55.8	24.1
DPS (Rs.)	6.0	7.5	9.0	11.0
Yield (%)	0.4	0.5	0.6	0.7
NIM (%)	4.0	3.8	3.6	3.5
RoAE (%)	16.2	13.1	17.8	18.8
RoAA (%)	1.8	1.3	1.7	1.7
P/BV (x)	3.9	3.5	3.0	2.5
P/ABV (x)	4.0	3.8	3.2	2.7
PE (x)	25.4	27.8	17.9	14.4
CAR (%)	15.0	14.2	14.8	14.8

Key Data

INBK.BO | IIB IN

52-W High / Low	Rs.2,038 / Rs.1,333
Sensex / Nifty	39,110 / 11,738
Market Cap	Rs.921bn / \$ 13,218m
Shares Outstanding	603m
3M Avg. Daily Value	Rs.9007.83m

Shareholding Pattern (%)

Promoter's	16.80
Foreign	53.53
Domestic Institution	9.75
Public & Others	19.92
Promoter Pledge (Rs bn)	-

Stock Performance (%)

	1M	6M	12M
Absolute	(9.6)	(0.1)	(19.7)
Relative	(10.7)	(10.6)	(28.9)

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Recognizes stress and moving to normalization

Quick pointers

- Bank recognized entire exposure of Rs30.0bn to IL&FS into NPA with overall PCR of 55% but 70% PCR on holdco exposure
- Both CA & SA has seen strong growth of 26% much better than peers

IIB's earnings were below estimates at Rs3.6bn mainly on bank providing incrementally Rs11.2bn on recognizing IL&FS which had been indicated earlier. Ex-IL&FS, core performance has been decent but was weak on NII due to impact from cost of funds and was led by other income. Bank explained provisions on IL&FS are enough and have cushion from operating sub on recovery. Also, it has only 1.9% FB+NFB exposure to recent stressed groups, also SMA-1 & SMA-2 together remains benign at 0.6% of loans. Bank should quickly come back on track as operationally it remains strong with better NIM+fees, control in opex and moderation in credit cost, helping deliver ROEs of 17-18% in next 2 years. We maintain BUY with revised TP of Rs1,832 (from Rs1,791) based on 3.2x multiple as we roll forward to Mar-21 ABV.

- Impact from IL&FS recognition:** Bank saw impact on NII from IL&FS recognition which grew at 11% YoY on reversal of Rs1.53bn of interest for last two quarters. On Ex-IL&FS, NII seems to be weak at 18% YoY on back of slightly increase in cost of funds as deposit growth was quite strong at 28% YoY. NIMs came at 3.54% (3.84% excl. impact) but bank expects NIMs to again move back to 3.7-3.8% and towards 4.0% including BFIN merger. Bank also saw earnings disappoint (partly guided) on high provisions of Rs11.2bn on the IL&FS exposure to take adequate PCR on the account.
- Core fees growth strong, while opex was under control:** Core fees grew by 27% YoY with trade, loan fees & Fx growing strong. New disclosures on fees indicated fairly granular in both corporate & consumer fees of 42%:48% and within that spread amongst segments. Bank expect fee momentum will continue to be robust ahead. Meanwhile, opex growth was also under control mainly by lower staff cost growth, other opex growth has spiked on back of +100 branches opened in the quarter.
- Strong loan growth; deposits surprise:** Loan growth of 28% was led by both corporate & consumer. In corporate growth was driven by NBFCs but to BFIN as microfinance, while in consumer growth, tractors, UVs & CVs grew robust adding market share. Stronger surprise was on strong deposit growth of 28% matching loan growth, but partly was bulky CA and partly on strong traction retail term deposits and SA which grew by 30% YoY & 19% YoY respectively.
- Hanging sword of IL&FS recognized:** Bank recognized the Rs30bn of exposure to IL&FS in both Holdco and SPV with 55% overall coverage. Bank's new disclosures on recent stress names stands at 1.9% of loan assets which includes fund based & non-fund based (smaller compared to peers), while SMA-2 is tiny at 0.34% of loans. Bank does not expect the stressed book to fall into NPAs, while it has security cover of 140% and 50-60% of which is marketable securities.

Exhibit 1: Q4FY19 Financials – Operating performance in-line but led from other income

P&L	Q4FY19	Q4FY18	YoY chg. (%)	Q3FY19	QoQ chg. (%)
Interest Income	59,914	46,501	28.8	57,635	4.0
Interest Expense	37,591	26,425	42.3	34,754	8.2
Net interest income (NII)	22,324	20,076	11.2	22,881	(2.4)
Treasury income	1,400	950	47.4	2,030	(31.0)
Fee income	14,190	11,130	27.5	12,660	12.1
Other income	15,590	12,085	29.0	14,689	6.1
Total income	37,914	32,161	17.9	37,569	0.9
Operating expenses	17,237	14,467	19.1	16,400	5.1
-Staff expenses	4,812	4,535	6.1	4,521	6.5
-Other expenses	12,424	9,932	25.1	11,879	4.6
Operating profit	20,677	17,694	16.9	21,170	(2.3)
Core operating profit	19,277	16,744	15.1	19,140	0.7
Total provisions	15,607	3,356	365.1	6,067	157.3
Profit before tax	5,070	14,338	(64.6)	15,103	(66.4)
Tax	1,469	4,808	(69.4)	5,253	(72.0)
Profit after tax	3,601	9,531	(62.2)	9,850	(63.4)
Deposits	1,948,679	1,516,392	28.5	1,757,010	10.9
Advances	1,863,935	1,449,537	28.6	1,731,690	7.6
Profitability ratios					
RoAA	0.6	1.9	(130)	1.6	(106)
RoAE	5.5	16.6	(1,110)	15.4	(998)
NIM	3.6	4.0	(38)	3.8	(24)
Yield on Advances	11.3	11.1	17	11.5	(27)
Cost of Deposits	6.8	6.0	82	6.7	6
Asset Quality ratios					
Gross NPL (Rs m)	39,474	17,049	131.5	19,682	100.6
Net NPL (Rs m)	22,483	7,457	201.5	10,293	118.4
Gross NPL ratio	2.1	1.2	93	1.1	97
Net NPL ratio	1.2	0.5	70	0.6	62
Coverage ratio	43.0	56.3	(1,322)	47.7	(466)
Restructured adv. (Rs m)	1,678	760	120.7	1,905	(11.9)
% restructured adv.	0.1	0.1	4	0.1	(2)
Business & Other Ratios					
Low-cost deposit mix	43.1	44.0	(86)	43.6	(43)
Cost-income ratio	45.5	45.0	48	43.7	181
Non int. inc / total income	41.1	37.6	354	39.1	202
Credit deposit ratio	95.7	95.6	6	98.6	(291)
CAR	14.2	15.0	(87)	14.2	(3)
Tier-I	13.7	14.6	(88)	13.8	(8)

Source: Company, PL

NII grew by 11.2% YoY which was impacted from Rs1.53bn of interest reversals from last two quarters pertaining to IL&FS NPA recognition

Other income growth was strong from both fees and treasury. Fees growth of 27% was led from Fx, Loan fees and remittances

Bank's staff cost was under control on back of efficiencies, while other opex spiked as bank opened 107 branches in Q4FY19

Bank provided incremental Rs11.0bn on IL&FS NPA recognition denting earnings

Margins were impacted from interest reversals and some elevated cost of funding. Ex-IL&FS impact margins were flat QoQ

Asset quality deteriorated on recognition of Rs30.0bn of exposure in IL&FS as NPA, while bank provided Rs11.0bn (55% PCR), overall PCR was only at 43% due to write-off

CASA growth was much stronger partly due to bulky CA flow, while rest of CASA has been granular flow on back of higher balances and acquisition of customers

Q4FY19 Analyst Meet Takeaways

Loan book/Balance sheet

- Strong loan growth has been from both corporate & consumer of which all segments have continued to be robust. In corporate book, growth was particularly strong from incremental higher exposure in microfinance book (towards BFIN which is 80% of Rs130.0bn). Consumer loan growth has been in vehicle especially in UVs/CVs/Tractors where bank has gained market share, while in non-vehicle consumer growth has been on unsecured.
- LAP** still cautious but can look to as risk adjusted margins getting better, but NBFCs have stopped lending and hence need to be choosy as there are balance transfers. **Real estate exposure** - 60% commercial & 40% residential with average ticket size of Rs1.0bn and is spread across 70 accounts. Bank has stayed away from mkt with oversupply and not lending to holdco of real estate companies.
- Deposit growth matched loan growth post a long period with emphasis on retail deposits in both CASA & Term. Bank has been seeing inflow of Rs40.0-50.0bn of retail deposits per quarter. Focus is three pronged – tap NRI business, aspirational well off customers and household acquisition. This strategy can lead an average balance of Rs65k per account to 90-95k per account with duration increasing from 14-15 months to 3-4 years of account being with bank, increase from 4-5 transactions to 7-8 transactions and PPI from 3-4 to 7-8. Bank is planning to acquire incremental new Rs300bn in term deposits in FY20.

Margins

- Margins were impacted by 25bps from Rs1.53bn of interest reversals and came at 3.59%, while excl IL&FS was at 3.84%, flattish sequentially. Cost of funds had inched up marginally but incremental loan mix has helped margins.

Fees/Opex/Branches

- Core fee income grew by 27% YoY mainly from loan fees, trade/remittances and Fx. Large part of fees is granularly distributed with 42% in corporate and 48% in consumer. Within that, corporate fees break-up remains granular between IB & loan processing fees
- Opex growth was under control mainly from lower employee cost as efficiencies are kicking in, while other opex was up as opened +100 branches during the quarter. Bank is on track to build branches count to 2,000 by FY20 from 1,665 currently and at same time bring down C/I to 42% in FY20

Asset Quality

- Slippages were Rs36.9bn of which Rs30.0bn was from IL&FS recognition into NPAs which also led to incremental provision of Rs11.2bn apart from the contingent provisions done in earlier quarters. Bank also consequently partly took exposure to write-off of Rs11.0bn. Slippages ex-IL&FS were at Rs6.9bn, but on net basis has seen improvement. Bank has guided for credit cost of 60bps in FY20 and endeavor to take PCR to 60% ahead from 43% currently.

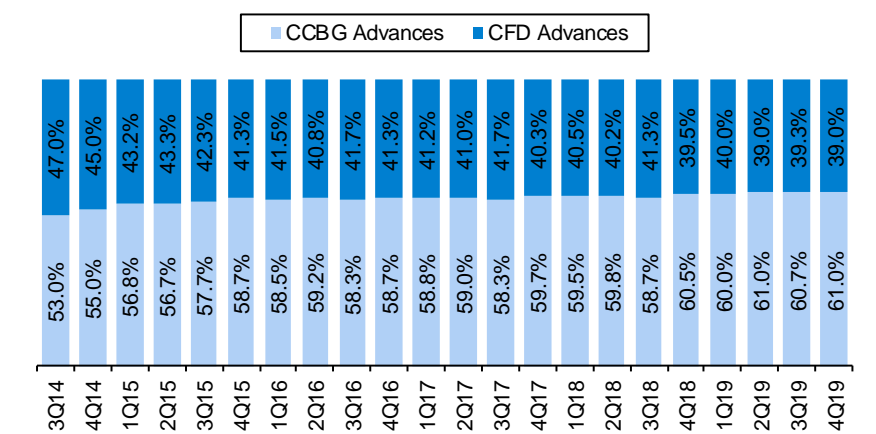
- Bank disclosed SMA1 at 0.3% of loans and 0.3% or Rs6.4bn in SMA-2 mainly in the other industry which has exposure <1% of loans and spread across 45 a/c. Bank also mentioned it has exposure of 1.9% of loans to some of the stressed groups recently under attention for weakness but remain standard with zero day DPD.

Exhibit 2: Strong growth led by both corporate & consumer loans

Loan Book mix	Q4FY19	Q4FY18	YoY gr. (%)	Q3FY19	QoQ gr. (%)
CV Loans / Tractors	244,440	198,720	23.0	233,040	4.9
UV Loans	35,970	28,660	25.5	33,830	6.3
3W/Small CV	31,350	25,280	24.0	30,340	3.3
2W Loans	44,820	35,890	24.9	43,220	3.7
Car Loans	65,370	53,450	22.3	62,850	4.0
Tractors	35,200	27,260	29.1	33,150	6.2
Equipment Financing	75,690	54,790	38.1	68,520	10.5
Credit Card	43,820	26,960	62.5	35,460	23.6
LAP	89,250	80,090	11.4	85,570	4.3
Others	60,950	41,300	47.6	54,350	12.1
Consumer Finance	726,860	572,400	27.0	680,330	6.8
Corporate Finance	1,137,100	877,150	29.6	1,051,360	8.2
Loan Mix					
Vehicle Finance	28.6%	29.3%	(0.7)	29.2%	(0.6)
Non-Vehicle Consumer	10.4%	10.2%	0.2	10.1%	0.3
Consumer Finance	39.0%	39.5%	(0.5)	39.3%	(0.3)
Corporate Finance	61.0%	60.5%	0.5	60.7%	0.3

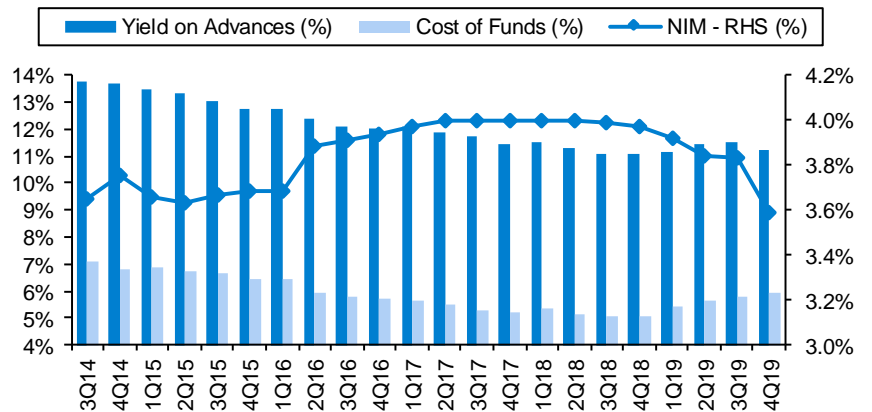
Source: Company, PL Research

Exhibit 3: Loan mix towards corporate, but excl. loans to BFIN retail mix higher



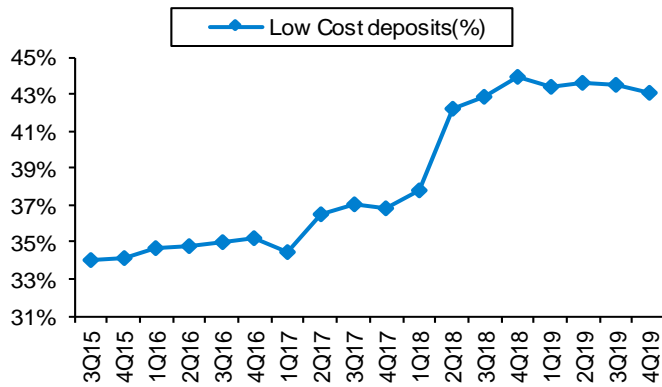
Source: Company, PL Research

Exhibit 4: Yields see impact from interest reversals but cost of funding also witnessed slight inch-up



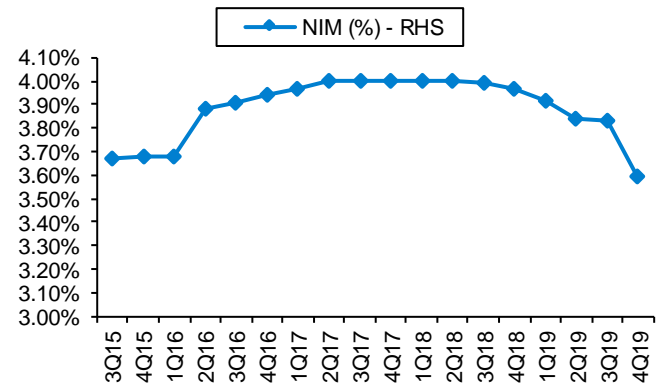
Source: Company, PL Research

Exhibit 5: CASA mix continues to be stable, while CASA growth was quite strong



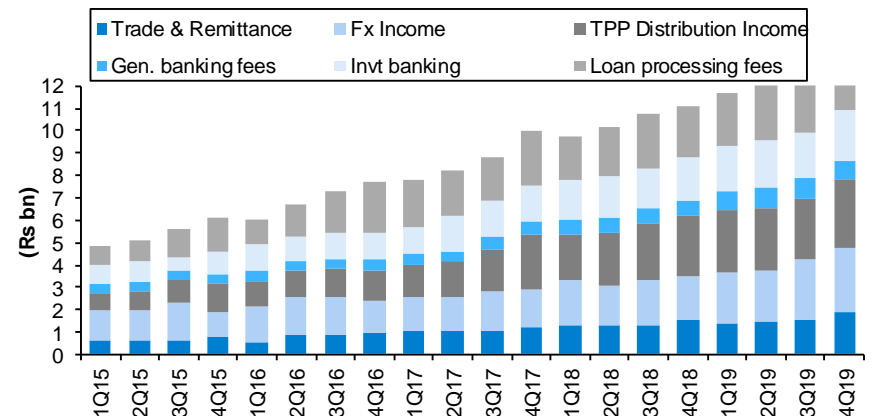
Source: Company, PL

Exhibit 6: Margins were down on back of interest reversals; excl the impact margins were flattish

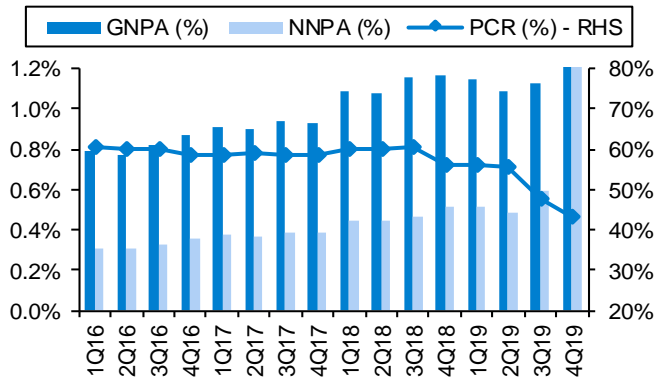


Source: Company, PL

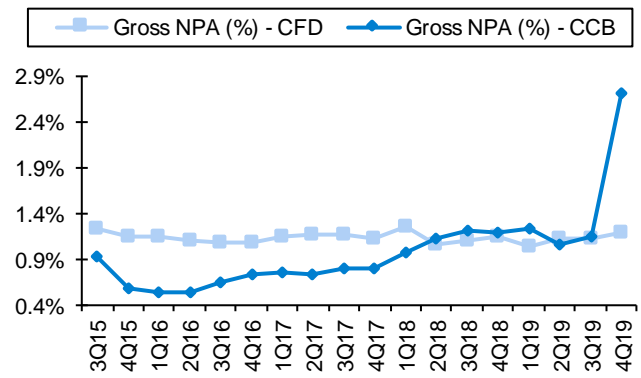
Exhibit 7: Core fees has been strong from loan processing, forex and trade fees



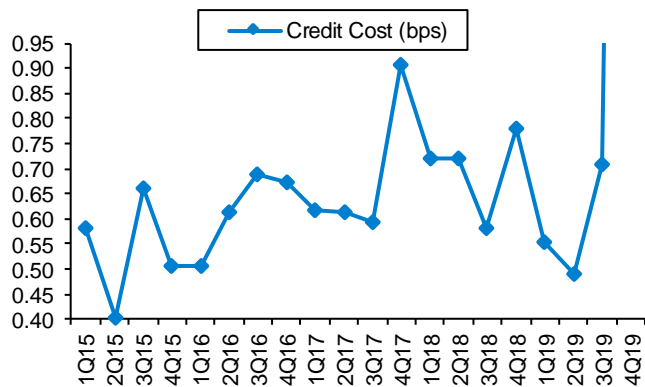
Source: Company, PL Research

Exhibit 8: Asset quality decreases on recognition of IL&FS


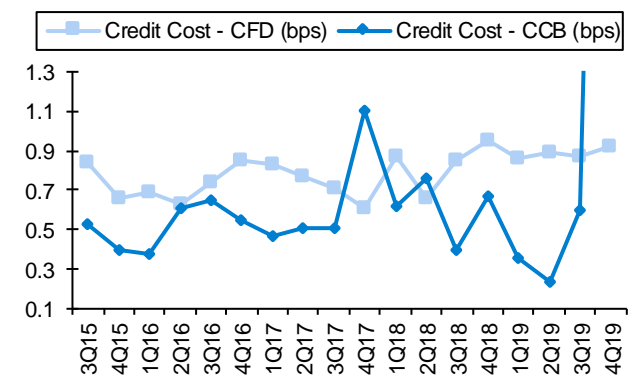
Source: Company, PL

Exhibit 9: Slippages higher in corporate during the quarter


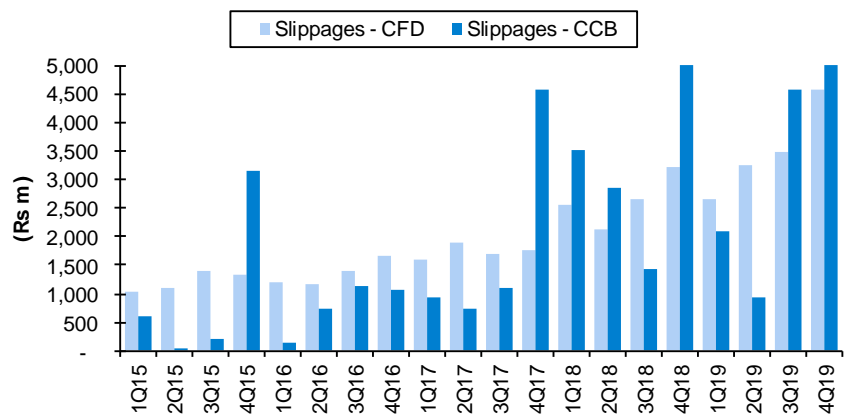
Source: Company, PL

Exhibit 10: Credit cost was higher on provisions towards IL&FS exposure


Source: Company, PL

Exhibit 11: Consumer credit cost has remained steady at 80-90bps over last few quarters


Source: Company, PL

Exhibit 12: Corporate slippage inched up on recognition of IL&FS


Source: Company, PL Research

Exhibit 13: Return ratios to improve gradually post taking in pain of IL&FS

RoE decomposition (%)	FY14	FY15	FY16	FY17	FY18	FY19	FY20E	FY21E
Interest income	10.30	9.75	9.09	8.96	8.63	8.91	8.99	9.10
Interest expenses	6.69	6.31	5.55	5.19	4.89	5.37	5.61	5.79
Net interest income	3.61	3.44	3.55	3.77	3.75	3.54	3.39	3.31
Treasury income	0.83	0.84	0.77	0.74	0.65	0.53	0.44	0.43
Other Inc. from operations	1.52	1.58	1.82	1.85	1.73	1.73	1.69	1.59
Total income	5.96	5.86	6.14	6.37	6.12	5.80	5.51	5.33
Employee expenses	1.01	0.99	0.97	0.95	0.89	0.74	0.64	0.57
Other operating expenses	1.72	1.76	1.91	2.03	1.90	1.82	1.70	1.66
Operating profit	3.24	3.12	3.25	3.39	3.33	3.24	3.17	3.09
Tax	0.90	0.92	0.93	0.93	0.94	0.67	0.87	0.87
Loan loss provisions	0.58	0.39	0.53	0.68	0.59	1.24	0.64	0.55
RoAA	1.76	1.80	1.80	1.78	1.80	1.32	1.66	1.67
RoAE	16.89	18.22	16.14	14.96	16.21	13.07	17.81	18.82

Source: Company, PL Research

Exhibit 14: Change in estimates table – We tweak deposit growth, margins and credit cost bringing earnings lower

(Rs mn)	Old		Revised		%Change	
	FY20E	FY21E	FY20E	FY21E	FY20E	FY21E
Net interest income	109,402	133,075	105,109	126,968	(3.9)	(4.6)
Operating profit	100,241	122,599	98,366	118,537	(1.9)	(3.3)
Net profit	55,960	67,995	51,540	63,956	(7.9)	(5.9)
EPS (Rs)	93.0	112.9	85.5	106.1	(8.0)	(6.0)
ABVPS (Rs)	503.8	600.2	481.6	571.4	(4.4)	(4.8)
Price target (Rs)	1,791		1,832		2.3%	
Recommendation	BUY		BUY			

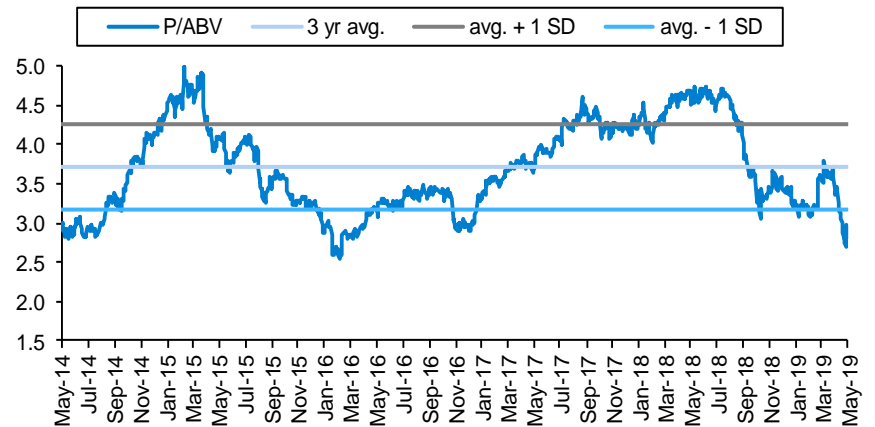
Source: Company, PL

Exhibit 15: Valuation Table – We increase TP to Rs1,832 (from Rs1,791) based on 3.2x Mar FY21 ABV (rolled over from Sep FY21)

PT calculation and upside	
Terminal growth	5.0%
Market risk premium	6.2%
Risk-free rate	7.5%
Adjusted beta	1.09
Cost of equity	14.2%
Fair price - P/ABV, Rs	1,832
Target P/ABV (x)	3.2
Target P/E (x)	17.3
Current price, Rs	1,528
Upside (%)	20%

Source: Company, PL Research

Exhibit 16: One year forward valuation chart



Source: Company, PL Research

Income Statement (Rs. m)

Y/e Mar	FY18	FY19	FY20E	FY21E
Int. Earned from Adv.	136,999	182,567	231,144	292,397
Int. Earned from invt.	30,744	36,773	44,804	52,755
Others	5,065	3,271	3,144	3,729
Total Interest Income	172,807	222,612	279,092	348,882
Interest Expenses	97,833	134,150	173,983	221,914
Net Interest Income	74,974	88,462	105,109	126,968
Growth(%)	19.7	18.3	18.1	19.3
Non Interest Income	47,501	56,471	66,071	77,303
Net Total Income	122,475	144,933	171,180	204,271
Growth(%)	18.6	26.7	23.7	23.5
Employee Expenses	17,807	18,535	20,018	22,020
Other Expenses	35,991	42,163	50,174	60,209
Operating Expenses	55,914	64,047	72,814	85,734
Operating Profit	66,561	80,886	98,366	118,537
Growth(%)	22.1	21.5	21.6	20.5
NPA Provision	9,009	27,606	17,943	18,692
Total Provisions	11,754	31,077	19,918	21,191
PBT	54,807	49,810	78,447	97,346
Tax Provision	18,747	16,795	26,907	33,390
Effective tax rate (%)	34.2	33.7	34.3	34.3
PAT	36,060	33,015	51,540	63,956
Growth(%)	25.7	(8.4)	56.1	24.1

Balance Sheet (Rs. m)

Y/e Mar	FY18	FY19	FY20E	FY21E
Face value	10	10	10	10
No. of equity shares	600	603	603	603
Equity	6,002	6,027	6,027	6,027
Networth	238,271	266,748	311,871	367,848
Growth(%)	15.5	12.0	16.9	17.9
Adj. Networth to NNPA's	7,456	22,483	18,353	20,193
Deposits	1,516,392	1,948,679	2,435,849	3,044,811
Growth(%)	19.8	28.5	25.0	25.0
CASA Deposits	667,293	840,700	1,047,415	1,294,045
% of total deposits	44.0	43.1	43.0	42.5
Total Liabilities	2,216,116	2,778,082	3,429,742	4,237,978
Net Advances	1,449,537	1,863,935	2,357,878	2,982,715
Growth(%)	28.2	28.6	26.5	26.5
Investments	500,767	592,662	690,241	799,074
Total Assets	2,216,262	2,778,194	3,429,742	4,237,978
Growth (%)	24.1	25.4	23.5	23.6

Asset Quality

Y/e Mar	FY18	FY19	FY20E	FY21E
Gross NPAs (Rs m)	17,049	39,470	41,394	45,797
Net NPAs (Rs m)	7,456	22,483	18,353	20,193
Gr. NPAs to Gross Adv.(%)	1.2	2.1	1.8	1.5
Net NPAs to Net Adv. (%)	0.5	1.2	0.8	0.7
NPA Coverage %	56.3	43.0	55.7	55.9

Profitability (%)

Y/e Mar	FY18	FY19	FY20E	FY21E
NIM	4.0	3.8	3.6	3.5
RoAA	1.8	1.3	1.7	1.7
RoAE	16.2	13.1	17.8	18.8
Tier I	14.6	13.7	14.1	14.1
CRAR	15.0	14.2	14.8	14.8

Source: Company Data, PL Research

Quarterly Financials (Rs. m)

Y/e Mar	Q1FY19	Q2FY19	Q3FY19	Q4FY19
Interest Income	50,682	54,381	57,635	59,914
Interest Expenses	29,457	32,348	34,754	37,591
Net Interest Income	21,224	22,033	22,881	22,324
YoY growth (%)	24.7	35.5	45.3	42.3
CEB	11,650	12,180	12,660	14,190
Treasury	-	-	-	-
Non Interest Income	13,016	13,173	14,689	15,590
Total Income	63,698	67,554	72,323	75,504
Employee Expenses	4,620	4,582	4,521	4,812
Other expenses	10,509	10,699	11,879	12,424
Operating Expenses	15,129	15,281	16,400	17,237
Operating Profit	19,111	19,924	21,170	20,677
YoY growth (%)	20.3	22.0	27.2	16.9
Core Operating Profits	17,741	18,932	19,140	19,277
NPA Provision	2,090	4,750	5,560	20,040
Others Provisions	3,500	5,903	6,067	15,607
Total Provisions	3,500	5,903	6,067	15,607
Profit Before Tax	15,611	14,022	15,103	5,070
Tax	5,254	4,819	5,253	1,469
PAT	10,357	9,203	9,850	3,601
YoY growth (%)	23.8	4.6	5.2	(62.2)
Deposits	1,588,620	1,682,193	1,757,010	1,948,679
YoY growth (%)	18.8	18.9	20.3	28.5
Advances	1,506,750	1,631,443	1,731,690	1,863,935
YoY growth (%)	29.4	32.4	34.7	28.6

Key Ratios

Y/e Mar	FY18	FY19	FY20E	FY21E
CMP (Rs)	1,528	1,528	1,528	1,528
EPS (Rs)	60.2	54.9	85.5	106.1
Book Value (Rs)	391	437	512	605
Adj. BV (70%)(Rs)	379	400	482	571
P/E (x)	25.4	27.8	17.9	14.4
P/BV (x)	3.9	3.5	3.0	2.5
P/ABV (x)	4.0	3.8	3.2	2.7
DPS (Rs)	6.0	7.5	9.0	11.0
Dividend Payout Ratio (%)	10.0	13.6	10.5	10.4
Dividend Yield (%)	0.4	0.5	0.6	0.7

Efficiency

Y/e Mar	FY18	FY19	FY20E	FY21E
Cost-Income Ratio (%)	45.7	44.2	42.5	42.0
C-D Ratio (%)	95.6	95.7	96.8	98.0
Business per Emp. (Rs m)	108	129	150	175
Profit per Emp. (Rs lacs)	13	11	16	19
Business per Branch (Rs m)	2,119	2,269	2,378	2,492
Profit per Branch (Rs m)	26	20	26	26

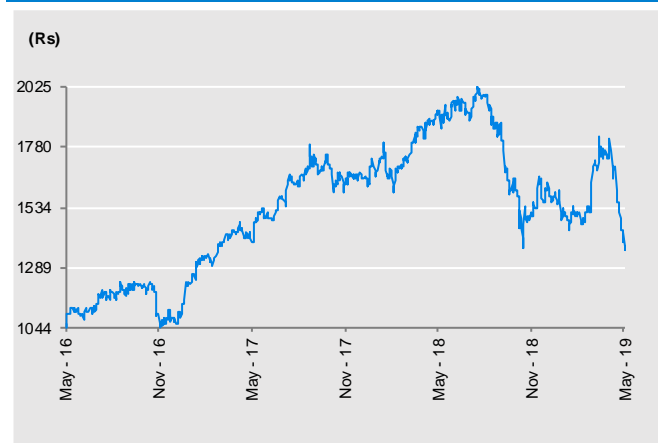
Du-Pont

Y/e Mar	FY18	FY19	FY20E	FY21E
NII	3.75	3.54	3.39	3.31
Total Income	6.12	5.80	5.51	5.33
Operating Expenses	2.79	2.56	2.35	2.24
PPoP	3.33	3.24	3.17	3.09
Total provisions	0.59	1.24	0.64	0.55
RoAA	1.80	1.32	1.66	1.67
RoAE	16.21	13.07	17.81	18.82

Source: Company Data, PL Research

Price Chart

Recommendation History



No.	Date	Rating	TP (Rs.)	Share Price (Rs.)
1	23-May-18	BUY	2,075	1,910
2	21-Jun-18	BUY	2,075	1,955
3	10-Jul-18	BUY	2,075	1,967
4	10-Jul-18	BUY	2,075	1,952
5	5-Oct-18	BUY	2,075	1,590
6	15-Oct-18	BUY	2,000	1,627
7	7-Jan-19	BUY	1,750	1,559
8	9-Jan-19	BUY	1,765	1,602
9	5-Apr-19	BUY	1,791	1,768

Analyst Coverage Universe

Sr. No.	CompanyName	Rating	TP (Rs)	Share Price (Rs)
1	Axis Bank	Accumulate	837	741
2	Bank of Baroda	BUY	161	114
3	Bank of India	Reduce	89	106
4	Federal Bank	BUY	112	98
5	HDFC Bank	BUY	2,700	2,293
6	HDFC Standard Life Insurance Company	BUY	465	399
7	ICICI Bank	BUY	475	401
8	ICICI Prudential Life Insurance Company	BUY	511	368
9	IDFC First Bank	BUY	55	49
10	IndusInd Bank	BUY	1,791	1,768
11	Jammu & Kashmir Bank	BUY	80	56
12	Kotak Mahindra Bank	Hold	1,385	1,387
13	Max Financial Services	BUY	629	439
14	Punjab National Bank	Hold	83	73
15	SBI Life Insurance Company	BUY	779	612
16	South Indian Bank	BUY	18	14
17	State Bank of India	BUY	427	308
18	Union Bank of India	Reduce	71	76
19	YES Bank	Reduce	190	238

PL's Recommendation Nomenclature (Absolute Performance)

Buy	: > 15%
Accumulate	: 5% to 15%
Hold	: +5% to -5%
Reduce	: -5% to -15%
Sell	: < -15%
Not Rated (NR)	: No specific call on the stock
Under Review (UR)	: Rating likely to change shortly

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