# Sharekhan by BNP PARIBAS

# Sadbhav Engineering

# Project rating downgrade resolvable

Sector: Infrastructure
Event Update

	Change
Reco: Buy	$\leftrightarrow$
CMP: <b>Rs. 249</b>	
Price Target: <b>Rs. 285</b>	$\leftrightarrow$
↑ Upgrade ← No change ↓	Downgrade

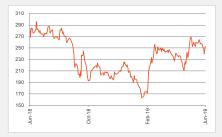
# Company details

Market cap:	Rs. 4,264 cr
52-week high/low:	Rs. 303/202
NSE volume: (No of shares)	2.0 lakh
BSE code:	532710
NSE code:	SADBHAV
Sharekhan code:	SADBHAV
Free float: (No of shares)	14.7 cr

# Shareholding (%)

Promoters	47
FII	15
DII	24
Others	15

#### **Price chart**



#### **Price performance**

(%)	1m	3m	6m	12m
Absolute	-4.0	1.2	22.4	-9.1
Relative to Sensex	-4.0	-2.9	10.0	-20.1
Sharekhan Research, Bloomberg				

Sadbhav Engineering Limited (SEL) has received a credit rating downgrade for its Rohtak-Hisar project (executed under Sadbhav Infrastructure Project Limited, SIPL) on account of delay in debt servicing. The project commenced tolling (FY2019 tolling revenue of Rs. 65 crore) since July 2016, which has not been sufficient enough for debt obligations (interest plus principal payment, Rs. 110 crore for FY2019). SIPL has infused Rs. 277 crore, including equity in the project till FY2019, and has been intimating NHAI about the presence of alternate routes leading to losses in the project. SEL expects the issue to get resolved as it is protected under the concession agreement (no alternate route shall be constructed within 15 years of the appointed date).

# Credit rating of Rohtak-Hisar downgraded

CARE has downgraded the credit rating of Rohtak-Hisar Tollway Pvt. Limited (RHTPL), a wholly owned subsidiary of SIPL (subsidiary of SEL) to 'CARE D' from 'CARE BB+' maintaining 'Stable' outlook. RHTPL had received the appointed date in December 2013 and started tolling from July 2016. Toll income during FY2017/FY2018/FY2019 stood at "Rs. 39 crore/57 crore/65 crore versus project debt of Rs. 952 crore. As per management, toll collection remained subdued due to presence of alternate routes leading to diversion of traffic. Management has intimated NHAI about the issue and the protection available under the concession agreement, which is yet to be resolved.

#### Our Call

**Valuation - Maintain Buy with unchanged PT of Rs. 285:** We expect the resolution of Rohtak-Hisar project as the issue is well covered in the concession agreement. Management has time and again clarified on the delays in such matters due to procedural delays. Hence, at this stage, we maintain our Buy rating with unchanged price target (PT) of Rs. 285.

# **Key Risks**

Macro economic slowdown and high interest rates can negatively affect earnings.

Valuation (Standalone)					Rs cr
Particulars	FY17	FY18	FY19	FY20E	FY21E
Revenue	3,320.3	3,505.1	3,549.2	4,087.9	4,763.5
OPM (%)	10.7	11.8	12.1	12.1	12.2
Adjusted PAT	187.8	220.7	186.1	208.8	259.8
% YoY growth	24.0	17.5	(15.7)	12.2	24.4
Adjusted EPS (Rs.)	10.9	12.9	10.8	12.2	15.1
P/E (x)	22.7	19.3	22.9	20.4	16.4
P/B (x)	2.5	2.3	2.1	1.9	1.7
EV/EBITDA (x)	13.5	11.6	11.3	9.7	8.3
RoNW (%)	11.9	12.5	9.5	9.8	11.1
RoCE (%)	10.0	10.7	8.8	9.0	9.7

Source: Company Data; Sharekhan estimates

June 28, 2019 7



# **About company**

Incorporated in 1988, SEL is engaged in 1) engineering, procurement and construction (EPC) business for the transport, mining and irrigation sector and 2) development of roads and highways on build, operate and transfer (BOT) through SIPL. SEL is present in 15 different states and has strong in-house integrated execution capabilities. SEL has been making profits since inception in its standalone business and has paid regular dividend over the past 16 years.

#### Investment theme

SEL has a healthy order book of Rs. 11,981 crore (3.4x its FY2019 standalone revenue) with presence in 11 states. The company has robust in-house integrated execution capabilities with qualified human resource and owned equipment. We expect SEL to benefit from improved order execution, enhanced order inflows (particularly from the transport segment) and resolution of working capital issues, resulting in a sturdier balance sheet. Further, improving outlook for the Indian road sector and limited competitive intensity augur well for SEL since it is present in the asset creation as well as the EPC vertical.

### **Key Risks**

- Weak macro environment leading to lower toll revenue growth in its BOT assets.
- Delay in execution of projects can negatively affect revenue and net earnings.
- Inability to divest or monetise road assets.

#### **Additional Data**

# Key management personnel

Name	Designation
Mr. Vishnubhai M Patel	Chairman Emeritus
Mr. Shashin V Patel	Chairman and Managing Director
Mr. Nitin R Patel	CFO & Whole time Director
Mr. Tushar Shah	Company Secretary

Source: Company

# Top 10 shareholders

Sr. No.	Holder Name	Holding (%)
1	V PATEL SHANABEN	28.07
2	PATEL SHANTABEN V	28.07
3	SADBHAV FINSTOCK PVT LTD	9.64
4	HDFC Asset Management Co Ltd	9.18
5	ICICI Prudential Life Insurance Co	7.75
6	Nomura Holdings Inc	6.34
7	SBI Funds Management Pvt Ltd	4.12
8	PATEL SHASHIN	3.64
9	Reliance Capital Trustee Co Ltd	2.72
10	Patel Vikramkumar R	2.70

Source: Bloomberg

Sharekhan Limited, its analyst or dependant(s) of the analyst might be holding or having a position in the companies mentioned in the article.

June 28, 2019 8



Know more about our products and services

# For Private Circulation only

**Disclaimer:** This document has been prepared by Sharekhan Ltd. (SHAREKHAN) and is intended for use only by the person or entity to which it is addressed to. This Document may contain confidential and/or privileged material and is not for any type of circulation and any review, retransmission, or any other use is strictly prohibited. This Document is subject to changes without prior notice. This document does not constitute an offer to sell or solicitation for the purchase or sale of any financial instrument or as an official confirmation of any transaction. Though disseminated to all customers who are due to receive the same, not all customers may receive this report at the same time. SHAREKHAN will not treat recipients as customers by virtue of their receiving this report.

The information contained herein is obtained from publicly available data or other sources believed to be reliable and SHAREKHAN has not independently verified the accuracy and completeness of the said data and hence it should not be relied upon as such. While we would endeavour to update the information herein on reasonable basis, SHAREKHAN, its subsidiaries and associated companies, their directors and employees ("SHAREKHAN and affiliates") are under no obligation to update or keep the information current. Also, there may be regulatory, compliance, or other reasons that may prevent SHAREKHAN and affiliates from doing so. This document is prepared for assistance only and is not intended to be and must not alone be taken as the basis for an investment decision. Recipients of this report should also be aware that past performance is not necessarily a guide to future performance and value of investments can go down as well. The user assumes the entire risk of any use made of this information. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. We do not undertake to advise you as to any change of our views. Affiliates of Sharekhan may have issued other reports that are inconsistent with and reach different conclusions from the information presented in this report.

This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject SHAREKHAN and affiliates to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction.

The analyst certifies that the analyst has not dealt or traded directly or indirectly in securities of the company and that all of the views expressed in this document accurately reflect his or her personal views about the subject company or companies and its or their securities and do not necessarily reflect those of SHAREKHAN. The analyst further certifies that neither he or its associates or his relatives has any direct or indirect financial interest nor have actual or beneficial ownership of 1% or more in the securities of the company at the end of the month immediately preceding the date of publication of the research report nor have any material conflict of interest nor has served as officer, director or employee or engaged in market making activity of the company. Further, the analyst has also not been a part of the team which has managed or co-managed the public offerings of the company and no part of the analyst's compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this document. Sharekhan Limited or its associates or analysts have not received any compensation for investment banking, merchant banking, brokerage services or any compensation or other benefits from the subject company or from third party in the past twelve months in connection with the research report.

Either SHAREKHAN or its affiliates or its directors or employees / representatives / clients or their relatives may have position(s), make market, act as principal or engage in transactions of purchase or sell of securities, from time to time or may be materially interested in any of the securities or related securities referred to in this report and they may have used the information set forth herein before publication. SHAREKHAN may from time to time solicit from, or perform investment banking, or other services for, any company mentioned herein. Without limiting any of the foregoing, in no event shall SHAREKHAN, any of its affiliates or any third party involved in, or related to, computing or compiling the information have any liability for any damages of any kind.

Compliance Officer: Mr. Joby John Meledan; Tel: 022-61150000; email id: compliance@sharekhan.com; For any queries or grievances kindly email igc@sharekhan.com or contact: myaccount@sharekhan.com

Registered Office: Sharekhan Limited, 10th Floor, Beta Building, Lodha iThink Techno Campus, Off. JVLR, Opp. Kanjurmarg Railway Station, Kanjurmarg (East), Mumbai – 400042, Maharashtra. Tel: 022 - 61150000. Sharekhan Ltd.: SEBI Regn. Nos.: BSE / NSE / MSEI (CASH / F&O / CD) / MCX - Commodity: INZ000171337; DP: NSDL/CDSL-IN-DP-365-2018; PMS: INP000005786; Mutual Fund: ARN 20669; Research Analyst: INH000006183;

Disclaimer: Client should read the Risk Disclosure Document issued by SEBI & relevant exchanges and the T&C on www.sharekhan.com; Investment in securities market are subject to market risks, read all the related documents carefully before investing.