

June 27, 2020

## Q4FY20 Result Update

Change in Estimates |  Target |  Reco

### Change in Estimates

	Current		Previous	
	FY21E	FY22E	FY21E	FY22E
<b>Rating</b>	<b>ACCUMULATE</b>		<b>ACCUMULATE</b>	
<b>Target Price</b>	<b>468</b>		<b>509</b>	
Sales (Rs. m)	51,736	68,470	69,715	77,071
% Chng.	(25.8)	(11.2)		
EBITDA (Rs. m)	11,919	17,085	16,839	18,815
% Chng.	(29.2)	(9.2)		
EPS (Rs.)	11.2	18.7	18.0	20.4
% Chng.	(37.7)	(8.0)		

### Key Financials - Standalone

Y/e Mar	FY19	FY20	FY21E	FY22E
Sales (Rs. m)	68,819	64,738	51,736	68,470
EBITDA (Rs. m)	17,800	16,749	11,919	17,085
Margin (%)	25.9	25.9	23.0	25.0
PAT (Rs. m)	12,154	9,929	6,827	11,407
EPS (Rs.)	19.9	16.3	11.2	18.7
Gr. (%)	16.4	(18.3)	(31.2)	67.1
DPS (Rs.)	8.6	8.3	4.5	7.5
Yield (%)	2.0	1.9	1.0	1.7
RoE (%)	12.3	9.7	6.6	10.5
RoCE (%)	13.3	11.0	6.7	10.9
EV/Sales (x)	3.9	3.7	4.6	3.5
EV/EBITDA (x)	15.1	14.5	20.1	13.9
PE (x)	21.7	26.6	38.7	23.2
P/BV (x)	2.5	2.6	2.5	2.4

### Key Data

CCRI.BO | CCRI IN

52-W High / Low	Rs.666 / Rs.263
Sensex / Nifty	35,171 / 10,383
Market Cap	Rs.264bn/ \$ 3,494m
Shares Outstanding	609m
3M Avg. Daily Value	Rs.1587.29m

### Shareholding Pattern (%)

Promoter's	54.80
Foreign	26.84
Domestic Institution	13.56
Public & Others	4.80
Promoter Pledge (Rs bn)	-

### Stock Performance (%)

	1M	6M	12M
Absolute	23.5	(23.5)	(23.8)
Relative	7.5	(10.5)	(14.2)

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## EXIM volume growth revival a key monitorable

### Quick Pointers:

- EXIM volumes degrew 5% YoY in 4Q amidst Covid-19 pandemic impacting economic activities both at domestic and global level.
- Based on overall economic situation and uncertainties due to the pandemic, we have revised our earnings estimates downward by 38%/8% for FY21E/22E.
- Strategic initiatives like FMLM, coastal shipping, distribution services, etc. likely to help CCRI in sustaining growth momentum ahead.

**CCRI reported stellar EBITDA margins during 4Q despite de-growth in volumes primarily due to lower employee cost and reversal of provisions (Rs300mn). On EXIM front, CCRI reported 5% YoY volume decline in 4Q amidst Covid-19 pandemic impacting global as well as domestic economic activities. However, domestic segment witnessed 2.1% YoY growth led by various strategic initiatives. Given current stressed economic scenario and muted global economic activity, management has guided for 20% decline in handling volumes with EBITDA margins in 24-25% range.**

**We believe CCRI's unmatched presence across the country as compared to its peers coupled with positive long-term industry prospects would support its prolonged growth and help maintain its market leadership. We remain positive on the structural growth story considering 1) continuous market share gains in the domestic segment 2) strong EXIM volumes, 3) new strategic initiatives and 4) expected pick-up in economic activity. At CMP, the stock trades at a P/E of 38.7x/23.2x FY21E/FY22E earnings and trades at EV/EBITDA of 20.1x/13.9x FY21E/FY22E earnings. We have an ACCUMULATE rating on the stock with a TP of Rs468 (earlier TP of Rs509).**

**EXIM volumes decline, domestic volumes rise marginally:** CCRI's 4QFY20 volumes declined 3.8% YoY to 941,270 TEUs (PLe 934,920 TEUs), led by subdued activity in the EXIM segment (down 5% YoY) primarily on account of slowdown in global economic activity amidst outbreak of Covid-19 pandemic. Domestic segment saw marginal 2.1% growth in volumes to 165,951 TEUs (PLe 166,296 TEUs) in 4QFY20 led by a) various strategic initiatives such as first mile-last mile (FMLM) logistics service, market share gain in rail transport, etc. and b) gain in market share through commissioning of MMLPs. The blended realization contracted 11.1% to Rs16,665/TEU on account of lower volumes and flat lead distance.

**Subdued revenues led by lower volumes, margins surprise positively:** For 4QFY20 standalone revenues declined 14.5% YoY to Rs15.7bn (PLe ~Rs17bn) led by decline in volumes. EXIM revenues came in at Rs11.3bn, down 19.3%YoY whereas domestic segment revenues grew marginally by 1.2% YoY to Rs4.4bn. EBITDA grew 1.5% YoY to Rs4.7bn with EBITDAM coming at 30.2% (above PLe of 25%). Margins emerged strong led by lower empty running costs, decline in employee costs and reversal of provision to the tune of Rs300mn. During 4Q, the company took impairment for its investment in a wholly owned subsidiary- M/s Fresh & Healthy Enterprises Ltd (FHLE) to the tune of ~Rs206mn.

**Exhibit 1: Quarterly Financials (Standalone): Margins rise due to reversal of provision and lower employee cost (Rs mn)**

Y/e March	Q4FY19	Q1FY20	Q2FY20	Q3FY20	Q4FY20	YoY gr. (%)	QoQ gr. (%)	FY20	FY19	YoY gr. (%)
<b>Revenue</b>	<b>18,343</b>	<b>16,389</b>	<b>17,387</b>	<b>15,276</b>	<b>15,686</b>	<b>(14.5)</b>	<b>2.7</b>	<b>64,738</b>	<b>68,819</b>	<b>(5.9)</b>
<b>Total Revenues</b>	<b>18,343</b>	<b>16,389</b>	<b>17,387</b>	<b>15,276</b>	<b>15,686</b>	<b>(14.5)</b>	<b>2.7</b>	<b>64,738</b>	<b>68,819</b>	<b>(5.9)</b>
Expenditure	13,671	12,357	13,132	11,559	10,942	(20.0)	(5.3)	47,989	51,019	(5.9)
<i>as % of sales</i>	<i>74.5</i>	<i>75.4</i>	<i>75.5</i>	<i>75.7</i>	<i>69.8</i>			<i>74.1</i>	<i>74.1</i>	
Rail Freight Expenses	9,640	11,035	11,648	10,111	9,674	0.4	(4.3)	42,468	37,314	13.8
<i>as % of sales</i>	<i>52.6</i>	<i>67.3</i>	<i>67.0</i>	<i>66.2</i>	<i>61.7</i>			<i>65.6</i>	<i>54.2</i>	
Employee Cost	1,097	806	829	898	602	(45.1)	(32.9)	3,135	3,368	(6.9)
<i>as % of sales</i>	<i>6.0</i>	<i>4.9</i>	<i>4.8</i>	<i>5.9</i>	<i>3.8</i>			<i>4.8</i>	<i>4.9</i>	
Other expenditure	2,933	516	654	550	665	(77.3)	21.0	2,386	10,337	(76.9)
<i>as % of sales</i>	<i>16.0</i>	<i>3.1</i>	<i>3.8</i>	<i>3.6</i>	<i>4.2</i>			<i>3.7</i>	<i>15.0</i>	
<b>EBITDA</b>	<b>4,672</b>	<b>4,033</b>	<b>4,255</b>	<b>3,717</b>	<b>4,745</b>	<b>1.5</b>	<b>27.6</b>	<b>16,749</b>	<b>17,800</b>	<b>(5.9)</b>
Depreciation	1,117	1,253	1,278	1,263	1,336	19.6	5.8	5,130	4,246	20.8
<b>EBIT</b>	<b>3,555</b>	<b>2,779</b>	<b>2,977</b>	<b>2,454</b>	<b>3,409</b>	<b>(4.1)</b>	<b>38.9</b>	<b>11,619</b>	<b>13,554</b>	<b>(14.3)</b>
Other Income	1,288	583	637	626	952	(26.1)	51.9	2,797	3,342	(16.3)
Interest	7	112	81	60	108		80.5	361	7	4774.3
<b>PBT</b>	<b>4,837</b>	<b>3,250</b>	<b>3,532</b>	<b>3,021</b>	<b>4,253</b>	<b>(12.1)</b>	<b>40.8</b>	<b>14,056</b>	<b>16,889</b>	<b>(16.8)</b>
Total Tax	1,313	971	-1,858	1,266	1,102	(16.1)	(13.0)	1,482	4,735	(68.7)
<b>PAT</b>	<b>3,523</b>	<b>2,278</b>	<b>5,390</b>	<b>1,755</b>	<b>3,151</b>	<b>(10.6)</b>	<b>79.5</b>	<b>12,574</b>	<b>12,154</b>	<b>3.5</b>
Extra ordinary items	0	0	-8,611	0	-206			-8,816	0	
(Profit)/loss from JV's/Ass/MI	0	0	0	0	0	0.0	0.0	0	0	0.0
<b>Reported PAT</b>	<b>3,523</b>	<b>2,278</b>	<b>-3,220</b>	<b>1,755</b>	<b>2,945</b>	<b>(16.4)</b>	<b>67.8</b>	<b>3,758</b>	<b>12,154</b>	<b>(69.1)</b>
Extra ordinary items	0	0	-8,611	0	-206			-8,816	0	
<b>Adjusted PAT</b>	<b>3,523</b>	<b>2,278</b>	<b>2,807</b>	<b>1,755</b>	<b>3,089</b>	<b>(12.3)</b>	<b>76.0</b>	<b>9,929</b>	<b>12,154</b>	<b>(18.3)</b>
<b>Adjusted EPS</b>	<b>5.8</b>	<b>3.7</b>	<b>4.6</b>	<b>2.9</b>	<b>4.8</b>	<b>(16.4)</b>	<b>67.8</b>	<b>6.2</b>	<b>19.9</b>	<b>(69.1)</b>
						<b>bps</b>	<b>bps</b>			<b>bps</b>
EBIDTA	25.5	24.6	24.5	24.3	30.2	477.5	591.4	25.9	25.9	(0.8)
EBIT	19.4	17.0	17.1	16.1	21.7	235.0	566.4	17.9	19.7	174.7
EBT	26.4	19.8	20.3	19.8	27.1	74.5	733.5	21.7	24.5	282.9
PAT	19.2	13.9	16.1	11.5	19.7	48.5	820.3	15.3	17.7	232.3
Effective Tax rate	27.2	29.9	(52.6)	41.9	25.9	NA	NA	10.5	28.0	NA

Source: Company, PL

**Exhibit 2: Segmental Performance**

Particulars	Q4FY19	Q1FY20	Q2FY20	Q3FY20	Q4FY20	YoY gr. (%)	QoQ gr. (%)	FY20	FY19	YoY gr. (%)
<b>Revenues</b>										
EXIM	14,015	12,704	13,577	11,713	11,307	(19.3)	-3.5	49,301	54,018	(8.8)
Domestic	4,328	3,685	3,810	3,562	4,380	1.2	22.9	15,437	14,801	4.3
Total	18,343	16,389	17,387	15,276	15,686	(14.5)	2.7	64,738	68,819	(5.9)
<b>EBIT</b>										
EXIM	3,916	2,926	3,139	2,805	3,425	(12.6)	22.1	12,295	14,094	(12.8)
Domestic	227	189	198	25	397	75.0	1,515.4	809	941	(14.1)
Total	4,144	3,114	3,337	2,830	3,822	(7.8)	35.1	13,103	15,036	(12.9)
<b>EBIT Margin</b>										
EXIM	27.9	23.0	23.1	23.9	30.3	234.4	634.0	24.9	26.1	(115.4)
Domestic	5.2	5.1	5.2	0.7	9.1	382.7	838.4	5.2	6.4	(112.3)
Total	22.6	19.0	19.2	18.5	24.4	177.6	584.1	20.2	21.8	(160.8)

Source: Company, PL

**Exhibit 3: Segmental Volumes**

Volumes (TEU's)	Q4FY19	Q1FY20	Q2FY20	Q3FY20	Q4FY20	YoY gr. (%)	QoQ gr. (%)	FY20	FY19	YoY gr. (%)
EXIM	8,16,396	7,86,442	8,26,013	7,66,822	7,75,319	(5.0)	1.1	31,54,596	32,45,259	(2.8)
Domestic	1,62,534	1,40,481	1,43,145	1,43,585	1,65,951	2.1	15.6	5,93,162	5,84,160	1.5
<b>Total</b>	<b>9,78,930</b>	<b>9,26,923</b>	<b>9,69,158</b>	<b>9,10,407</b>	<b>9,41,270</b>	<b>(3.8)</b>	<b>3.4</b>	<b>37,47,758</b>	<b>38,29,419</b>	<b>(2.1)</b>

Source: Company, PL

**Exhibit 4: Key Assumptions**

Year ending March	FY17	FY18	FY19	FY20	FY21E	FY22E
<b>Volumes (TEUs)</b>						
EXIM	26,41,695	30,01,948	32,45,259	31,54,596	23,65,947	31,23,050
Domestic	4,60,516	5,30,352	5,84,160	5,93,162	5,87,230	7,04,676
Total Volumes	31,02,211	35,32,300	38,29,419	37,47,758	29,53,177	38,27,726
<b>Volume Growth (%)</b>						
EXIM	6.7%	13.6%	8.1%	-2.8%	-25.0%	32.0%
Domestic	2.8%	15.2%	10.1%	1.5%	-1.0%	20.0%
Total Volumes	6.1%	13.9%	8.4%	-2.1%	-21.2%	29.6%
<b>Realizations (Rs/TEU)</b>						
Blended Realization	18,071	17,459	17,971	17,274	17,519	17,888

Source: Company, PL

## Concall Highlights

- CCRI reported volumes of ~3.7mn TEUs in FY20, a decline of 2.1% YoY primarily led by subdued volumes in EXIM segment amidst Covid-19 pandemic impacting economic activities globally and domestically.
  - Domestic segment continued its growth (up 1.5%) to ~5.9mn TEUs led by a) various strategic initiatives such as first mile last mile (FMLM) logistics, gain in market share for rail transport, etc. and b) gain in market share through commissioning of MMLPs.
- Margins continue to remain healthy at 25.9% due to a) management's focus on operating profitable routes (despite ~6% loss in market share), b) reversal of some provisions (Rs300mn in 4Q) and c) lower than anticipated employee cost on account of lower incentives/bonuses.
- Rebate given by government led to empty running cost remaining flat sequentially at Rs504mn. Due to Covid-pandemic, lower volumes, slowdown in economic activity and nationwide lockdown, the company was able to double stack lesser number of trains to 494 trains vs 780 trains in 4QFY19.
- The company's strategy to focus on profitability has resulted into a flat lead distance of 738km (721km in 3QFY20) for EXIM and 1367 kms for domestic (1,352km in 3QFY20).
- During 4Q, the company took an impairment for its investment in wholly owned subsidiary M/s Fresh & Healthy Enterprises Ltd (FHEL) to the tune of ~Rs206mn.
- The company is in talks with Indian Railways (IR) for a moratorium on payment of Land License Fees (LLF). However, based on current trend it expects to increase from Rs1.4bn in FY20 to Rs4.5bn in FY21E for the remaining terminals.
- As company's strategy continues to focus on profitability and foreclosure of certain loss making terminals, CCRI has surrendered 15 terminals to Indian Railways w.e.f. from 1st April'20. However, there would not be any material impact on company's business performance as volume's have already been shifted to nearby/others terminals.
- Given current economic situation and global economic activity, management has guided for handling ~3mn TEUs in FY21E vs 3.74mn TEUs in FY20 with margins remaining stable at 24-25%.
- Going forward, various new initiatives such as handling commodities in Bangladesh, restarting coastal shipping services, increasing its reach into distribution business, handling cargo for Karnataka electricity board, etc. will help CCRI in sustaining growth momentum. Further, containerized warehousing concepts are seeing good traction and should see sizeable pick up in revenues for FY21E.

## Financials

### Income Statement (Rs m)

Y/e Mar	FY19	FY20	FY21E	FY22E
<b>Net Revenues</b>	<b>68,819</b>	<b>64,738</b>	<b>51,736</b>	<b>68,470</b>
YoY gr. (%)	11.8	(5.9)	(20.1)	32.3
Railway Expenses	45,175	42,468	34,663	44,848
Gross Profit	68,819	64,738	51,736	68,470
Margin (%)	100.0	100.0	100.0	100.0
Employee Cost	3,368	3,135	3,292	3,456
Other Expenses	2,477	2,386	1,862	3,081
<b>EBITDA</b>	<b>17,800</b>	<b>16,749</b>	<b>11,919</b>	<b>17,085</b>
YoY gr. (%)	20.6	(5.9)	(28.8)	43.3
Margin (%)	25.9	25.9	23.0	25.0
Depreciation and Amortization	4,246	5,130	5,019	5,265
<b>EBIT</b>	<b>13,554</b>	<b>11,619</b>	<b>6,899</b>	<b>11,820</b>
Margin (%)	19.7	17.9	13.3	17.3
Net Interest	7	361	-	-
Other Income	3,342	2,797	2,225	3,423
<b>Profit Before Tax</b>	<b>16,889</b>	<b>5,240</b>	<b>9,124</b>	<b>15,243</b>
Margin (%)	24.5	8.1	17.6	22.3
Total Tax	4,735	1,482	2,296	3,837
Effective tax rate (%)	28.0	28.3	25.2	25.2
<b>Profit after tax</b>	<b>12,154</b>	<b>3,758</b>	<b>6,827</b>	<b>11,407</b>
Minority interest	-	-	-	-
Share Profit from Associate	-	-	-	-
<b>Adjusted PAT</b>	<b>12,154</b>	<b>9,929</b>	<b>6,827</b>	<b>11,407</b>
YoY gr. (%)	16.4	(18.3)	(31.2)	67.1
Margin (%)	17.7	15.3	13.2	16.7
Extra Ord. Income / (Exp)	-	(6,171)	-	-
<b>Reported PAT</b>	<b>12,154</b>	<b>3,758</b>	<b>6,827</b>	<b>11,407</b>
YoY gr. (%)	16.4	(69.1)	81.7	67.1
Margin (%)	17.7	5.8	13.2	16.7
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	12,154	3,758	6,827	11,407
<b>Equity Shares O/s (m)</b>	<b>609</b>	<b>609</b>	<b>609</b>	<b>609</b>
<b>EPS (Rs)</b>	<b>19.9</b>	<b>16.3</b>	<b>11.2</b>	<b>18.7</b>

Source: Company Data, PL Research

### Balance Sheet Abstract (Rs m)

Y/e Mar	FY19	FY20	FY21E	FY22E
<b>Non-Current Assets</b>				
<b>Gross Block</b>	<b>57,038</b>	<b>69,915</b>	<b>74,915</b>	<b>84,915</b>
Tangibles	57,038	69,915	74,915	84,915
Intangibles	-	-	-	-
<b>Acc: Dep / Amortization</b>	<b>15,091</b>	<b>20,221</b>	<b>25,240</b>	<b>30,505</b>
Tangibles	15,091	20,221	25,240	30,505
Intangibles	-	-	-	-
<b>Net fixed assets</b>	<b>41,947</b>	<b>49,694</b>	<b>49,674</b>	<b>54,410</b>
Tangibles	41,947	49,694	49,674	54,410
Intangibles	-	-	-	-
Capital Work In Progress	6,247	9,375	9,375	9,375
Goodwill	-	-	-	-
Non-Current Investments	14,737	15,247	15,503	15,573
Net Deferred tax assets	(1,616)	145	145	145
Other Non-Current Assets	15,826	12,266	13,598	14,488
<b>Current Assets</b>				
Investments	-	-	-	-
Inventories	233	261	567	750
Trade receivables	884	1,591	1,417	1,876
Cash & Bank Balance	1,704	21,686	24,808	26,551
Other Current Assets	42,753	4,036	4,184	4,458
<b>Total Assets</b>	<b>1,26,068</b>	<b>1,15,522</b>	<b>1,20,576</b>	<b>1,29,024</b>
<b>Equity</b>				
Equity Share Capital	3,047	3,047	3,047	3,047
Other Equity	1,00,632	97,601	1,01,697	1,08,541
<b>Total Network</b>	<b>1,03,679</b>	<b>1,00,647</b>	<b>1,04,744</b>	<b>1,11,588</b>
<b>Non-Current Liabilities</b>				
Long Term borrowings	7,007	-	-	-
Provisions	719	692	621	753
Other non current liabilities	-	-	-	-
<b>Current Liabilities</b>				
ST Debt / Current of LT Debt	-	-	-	-
Trade payables	3,504	1,553	2,073	2,675
Other current liabilities	9,544	12,776	13,284	14,153
<b>Total Equity &amp; Liabilities</b>	<b>1,26,068</b>	<b>1,15,522</b>	<b>1,20,576</b>	<b>1,29,024</b>

Source: Company Data, PL Research

**Cash Flow (Rs m)**

Y/e Mar	FY19	FY20	FY21E	FY22E
PBT	16,889	5,240	9,124	15,243
Add. Depreciation	4,432	5,130	5,019	5,265
Add. Interest	(2,398)	361	-	-
Less Financial Other Income	3,342	2,797	2,225	3,423
Add. Other	(20)	-	-	-
Op. profit before WC changes	18,903	10,730	14,143	20,508
Net Changes-WC	(33,386)	43,067	(994)	(366)
Direct tax	(5,404)	(1,482)	(2,296)	(3,837)
<b>Net cash from Op. activities</b>	<b>(19,887)</b>	<b>52,316</b>	<b>10,853</b>	<b>16,305</b>
Capital expenditures	(7,498)	(12,877)	(5,000)	(10,000)
Interest / Dividend Income	3,153	(361)	-	-
Others	18,805	(3,540)	-	-
<b>Net Cash from Inv. activities</b>	<b>14,461</b>	<b>(16,778)</b>	<b>(5,000)</b>	<b>(10,000)</b>
Issue of share cap. / premium	-	-	-	-
Debt changes	7,007	(7,007)	-	-
Dividend paid	(2,201)	(6,063)	(2,731)	(4,563)
Interest paid	-	-	-	-
Others	-	(2,487)	-	-
<b>Net cash from Fin. activities</b>	<b>4,805</b>	<b>(15,557)</b>	<b>(2,731)</b>	<b>(4,563)</b>
<b>Net change in cash</b>	<b>(621)</b>	<b>19,982</b>	<b>3,122</b>	<b>1,743</b>
Free Cash Flow	(27,430)	39,439	5,853	6,305

Source: Company Data, PL Research

**Key Financial Metrics**

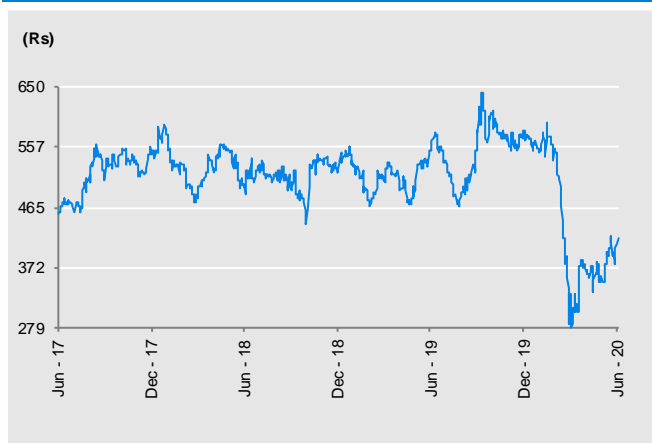
Y/e Mar	FY19	FY20	FY21E	FY22E
<b>Per Share(Rs)</b>				
EPS	19.9	16.3	11.2	18.7
CEPS	26.9	24.7	19.4	27.4
BVPS	170.2	165.2	171.9	183.1
FCF	(45.0)	64.7	9.6	10.3
DPS	8.6	8.3	4.5	7.5
<b>Return Ratio(%)</b>				
RoCE	13.3	11.0	6.7	10.9
ROIC	9.7	9.9	6.6	10.8
RoE	12.3	9.7	6.6	10.5
<b>Balance Sheet</b>				
Net Debt : Equity (x)	0.1	(0.2)	(0.2)	(0.2)
Net Working Capital (Days)	(13)	2	(1)	0
<b>Valuation(x)</b>				
PER	21.7	26.6	38.7	23.2
P/B	2.5	2.6	2.5	2.4
P/CEPS	16.1	17.6	22.3	15.9
EV/EBITDA	15.1	14.5	20.1	13.9
EV/Sales	3.9	3.7	4.6	3.5
Dividend Yield (%)	2.0	1.9	1.0	1.7

Source: Company Data, PL Research

**Quarterly Financials (Rs m)**

Y/e Mar	Q1FY20	Q2FY20	Q3FY20	Q4FY20
<b>Net Revenue</b>	<b>16,389</b>	<b>17,387</b>	<b>15,276</b>	<b>15,686</b>
YoY gr. (%)	4.5	(4.6)	(7.8)	(14.5)
Raw Material Expenses	-	-	-	-
Gross Profit	16,389	17,387	15,276	15,686
Margin (%)	100.0	100.0	100.0	100.0
<b>EBITDA</b>	<b>4,033</b>	<b>4,255</b>	<b>3,717</b>	<b>4,745</b>
YoY gr. (%)	3.4	(15.6)	(11.2)	1.5
Margin (%)	24.6	24.5	24.3	30.2
Depreciation / Depletion	1,253	1,278	1,263	1,336
<b>EBIT</b>	<b>2,779</b>	<b>2,977</b>	<b>2,454</b>	<b>3,409</b>
Margin (%)	17.0	17.1	16.1	21.7
Net Interest	112	81	60	108
Other Income	583	637	626	952
<b>Profit before Tax</b>	<b>3,250</b>	<b>(5,078)</b>	<b>3,021</b>	<b>4,047</b>
Margin (%)	19.8	(29.2)	19.8	25.8
Total Tax	971	(1,858)	1,266	1,102
Effective tax rate (%)	29.9	36.6	41.9	27.2
<b>Profit after Tax</b>	<b>2,278</b>	<b>(3,220)</b>	<b>1,755</b>	<b>2,945</b>
Minority interest	-	-	-	-
Share Profit from Associates	-	-	-	-
<b>Adjusted PAT</b>	<b>2,278</b>	<b>2,807</b>	<b>1,755</b>	<b>3,089</b>
YoY gr. (%)	(9.7)	(16.5)	(36.1)	(12.3)
Margin (%)	13.9	16.1	11.5	19.7
Extra Ord. Income / (Exp)	-	(6,027)	-	(144)
<b>Reported PAT</b>	<b>2,278</b>	<b>(3,220)</b>	<b>1,755</b>	<b>2,945</b>
YoY gr. (%)	(9.7)	(195.8)	(36.1)	(16.4)
Margin (%)	13.9	(18.5)	11.5	18.8
Other Comprehensive Income	-	-	-	-
<b>Total Comprehensive Income</b>	<b>2,278</b>	<b>(3,220)</b>	<b>1,755</b>	<b>2,945</b>
Avg. Shares O/s (m)	-	-	-	-
<b>EPS (Rs)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

Source: Company Data, PL Research

**Price Chart**
**Recommendation History**


No.	Date	Rating	TP (Rs.)	Share Price (Rs.)
1	10-Feb-20	Accumulate	595	572
2	03-Jan-20	BUY	652	570
3	31-Oct-19	BUY	652	588
4	03-Oct-19	BUY	601	632
5	01-Aug-19	BUY	601	515

**Analyst Coverage Universe**

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	ABB	Hold	874	836
2	Ahluwalia Contracts (India)	Accumulate	264	142
3	Apar Industries	BUY	587	368
4	Ashoka Buildcon	BUY	147	56
5	Bharat Electronics	Hold	89	70
6	BHEL	Hold	34	31
7	Capacite's Infraprojects	BUY	162	114
8	Container Corporation of India	Accumulate	595	572
9	Cummins India	BUY	472	370
10	Engineers India	BUY	83	67
11	GE T&D India	Hold	91	86
12	H.G. Infra Engineering	BUY	259	164
13	IRB Infrastructure Developers	BUY	139	71
14	ITD Cementation India	BUY	67	50
15	J.Kumar Infraprojects	BUY	340	185
16	Kalpataru Power Transmission	BUY	261	193
17	KEC International	BUY	295	197
18	KNR Constructions	BUY	305	197
19	Larsen & Toubro	BUY	1,192	955
20	NCC	BUY	83	23
21	PNC Infratech	BUY	205	94
22	Power Grid Corporation of India	BUY	205	179
23	Sadbhav Engineering	BUY	128	25
24	Siemens	BUY	1,402	1,049
25	Thermax	Accumulate	798	752
26	Triveni Turbine	BUY	83	68
27	Voltamp Transformers	BUY	1,244	1,020

**PL's Recommendation Nomenclature (Absolute Performance)**

<b>Buy</b>	: > 15%
<b>Accumulate</b>	: 5% to 15%
<b>Hold</b>	: +5% to -5%
<b>Reduce</b>	: -5% to -15%
<b>Sell</b>	: < -15%
<b>Not Rated (NR)</b>	: No specific call on the stock
<b>Under Review (UR)</b>	: Rating likely to change shortly





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