

Shriram Transport Finance

Estimate change

TP change

Rating change



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Bloomberg	SHTF IN
Equity Shares (m)	227
M.Cap.(INRb)/(USD)	144.7 / 1.9
52-Week Range (INR)	1367 / 440
1, 6, 12 Rel. Per (%)	-20/-24/-26
12M Avg Val (INR M)	2334

Financials & Valuations (INR b)

Y/E March	2020	2021E	2022E
Net Inc.	83.1	75.7	82.1
PPP	62.3	57.3	62.0
PAT	25.0	15.1	26.8
EPS (INR)	110	66	118
EPS Gr. (%)	-2.4	-39.7	77.8
BV/Sh (INR)	794	854	960
Ratios			
NIM (%)	8.0	7.3	7.9
C/I ratio (%)	25.0	24.3	24.5
RoA (%)	2.3	1.4	2.4
RoE (%)	14.9	8.1	13.0
Payout (%)	5.4	12.0	12.0
Valuations			
P/E (x)	5.8	9.6	5.4
P/BV (x)	0.8	0.7	0.7
Div. Yield (%)	0.8	1.0	1.9

Shareholding pattern (%)

As On	Mar-20	Dec-19	Mar-19
Promoter	26.3	26.3	26.1
DII	2.7	3.1	3.9
FII	64.7	64.3	50.9
Others	6.4	6.4	19.1

FII Includes depository receipts

CMP: INR638
TP: INR960 (+50%)
Buy

Moderate biz growth; COVID provisions mar profitability

- SHTF's 4QFY20 PAT declined 70% YoY to INR2.2b (65% miss). While operating profit missed our estimates by 8% due to lower-than-expected NII, higher COVID-19 related provisions of INR9.1b led to the PAT miss. PAT declined 2% YoY in FY20 while RoA/RoE stood at 2.3%/15%.
- The company collected money from 84%/23%/52% of its customers in Mar/Apr/May'20 and in value terms it stood at ~15%/30% of Apr/May'20 collections. NIMs declined 38bp QoQ to 6.76% as the currency movement on forex borrowings and higher excess liquidity impacted margins. GS3 remained stable YoY and declined 36bp QoQ to 8.36%
- We downgrade our EPS estimates by 11% for FY21E on the back of lower loan book growth. Our channel checks indicate that the used CV and driver-cum-operator segments (which are SHTF's target segments) are doing much better than other segments in CV financing. We believe risk-reward at the current level is favorable, **Buy with a TP of INR960 at 1x PBV FY22E.**

AUM growth remains muted on back of lower disbursements

- Disbursements declined ~9%/5% YoY/ QoQ to INR109b, led by 54%/22% YoY/ QoQ decline in new vehicles and 6%/4% YoY/QoQ decline in used vehicles at INR103b (95% of total disbursements).
- AUM was flat QoQ and grew 5% YoY to INR1.1t. Continuing the trend of the past 4-5 quarters, new-vehicle AUM declined 6%/16% QoQ/YoY to INR98b. Used-vehicle AUM grew 1.4%/8% QoQ/YoY to INR940b and forms 86% of AUM. Working capital loans grew 3% QoQ/YoY to INR60b.
- Rural portfolio contributed 41% of AUM (v/s 40% in 3QFY20 and 37% in 4QFY19).

USD500m ECB raise; Margins under pressure; Liquidity sufficient

- SHTF raised USD500m of foreign currency borrowings in 4QFY20; **its share in total borrowings is now up from 6% in FY19 and 13% in 9MFY20 to 18% in FY20.** NIMs declined 37bp QoQ to 6.8%, the lowest in several quarters.
- SHTF had INR104b/INR57b liquidity as of Mar/May'20 on its balance sheet. **The company has applied for moratorium, which has been granted by some banks. Expect moratorium of INR20b.**

GS3 declined while PCR improved; INR90b COVID-19 provisions

- GS3 ratio improved 35bp QoQ to 8.36% while PCR improved 250bp to 35%. **GS3 declined 2% QoQ to INR91.8b. The sequential decline was lower than that witnessed in the earlier quarter due to the lockdown**
- Write offs of ~INR5b is in line with the trend that we have noticed so far.
- The company made **INR9b vs INR90b** COVID-19 provisions (0.9% of AUM, largely in line with peers). As a result, total ECL provisions increased 50bp QoQ to 5.8%. Annualized credit costs stood at 4.1% for the quarter.

Management Commentary/Other highlights

- In Apr/May'20, 15%/30% of customers (in value terms) paid instalments.**
- Top management took 10-20% pay cut while other employees have not received salary hikes.
- Management did not discuss capital raise in the board meeting. Tier 1 capital is up 130bp QoQ to 18.1%.**
- Expect urban market to improve from Sep'20 and rural market from Jun-Jul'20. Seeing inquiries for used CVs in rural markets.

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Valuation and view

Since the IL&FS crisis, the company has diversified into newer borrowing sources like retail NCDs and ECBs. The share of ECBs in total borrowings has increased meaningfully from 6% to 18% YoY. SHTF has also increased liquidity to 9-10% of the balance sheet. However, AUM growth has been weak for the past several quarters. On the asset quality front, SHTF has done a good job of reducing the GNPL ratio over the past two quarters. In the current environment, the outlook on credit cost remains uncertain. We downgrade our EPS estimates by 11% for FY21E on the back of lower loan book growth. Maintain **Buy with a TP of INR960 at 1x PBV FY22E**.

Quarterly performance (INR m)

Y/E March	FY19				FY20				FY19	FY20	4QFY20E	Act v/s Est. (%)
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				
Interest Income	37,021	39,140	39,484	38,197	39,868	41,099	41,337	40,922	1,53,843	1,62,675	41,562	-2
Interest expenses	18,537	18,504	19,187	18,885	20,431	21,134	21,193	21,589	75,113	82,703	21,337	1
Net Interest Income	18,484	20,636	20,297	19,313	19,436	19,965	20,144	19,333	78,730	79,972	20,225	-4
Change YoY (%)	20.5	25.1	16.3	5.0	5.2	-3.3	-0.8	0.1	15.4	1.6	4.7	
Other Operating Income	271	240	427	516	671	1,077	1,524	762	1,382	2,949	1,012	-25
Other Income	21	98	23	91	78	23	22	46	233	203	40	14
Net Income	18,776	20,974	20,747	19,920	20,185	21,064	21,689	20,142	80,344	83,124	21,277	-5
Change YoY (%)	21.2	25.1	17.7	2.9	7.5	0.4	4.5	1.1	12.6	3.5	6.8	
Operating Expenses	4,719	4,748	4,546	4,799	4,758	5,189	5,382	5,416	18,739	20,788	5,237	3
Operating Profit	14,057	16,226	16,202	15,120	15,428	15,875	16,307	14,726	61,605	62,336	16,040	-8
Change YoY (%)	15.7	22.7	17.3	3.2	9.8	-2.2	0.7	-2.6	11.5	1.2	6.1	
Provisions	5,227	6,836	6,362	5,398	5,612	6,607	4,444	11,287	23,823	27,949	7,337	54
Profit before Tax	8,830	9,390	9,840	9,722	9,816	9,269	11,863	3,439	37,783	34,387	8,704	-60
Tax Provisions	3,101	3,295	3,485	2,262	3,473	1,618	3,072	1,205	12,143	9,360	2,245	-46
Net Profit	5,729	6,096	6,355	7,460	6,343	7,651	8,792	2,234	25,640	25,027	6,458	-65
Change YoY (%)	24.6	22.6	17.3	-9.2	10.7	25.5	38.4	-70.1	4.2	-2.4	-13.4	

Key Operating Parameters (%)

Yield on loans (Cal)	15.9	16.2	16.2	15.8	16.3	16.5	16.3	16.0				
Cost of funds (Cal)	8.9	8.5	8.6	8.5	9.2	9.3	9.3	9.3				
Spreads (Cal)	7.1	7.6	7.6	7.3	7.2	7.1	7.0	6.8				
NIMs (Reported)	7.4	7.5	7.4	7.2	7.2	7.2	7.1	6.8				
Credit Cost	2.1	2.7	2.4	2.1	2.1	2.5	1.6	4.1				
Cost to Income Ratio	25.1	22.6	21.9	24.1	23.6	24.6	24.8	26.9	23.3	25.0		
Tax Rate	35.1	35.1	35.4	23.3	35.4	17.5	25.9	35.0	32.1	27.2		

Balance Sheet Parameters

AUM (INR B)	1,005	1,044	1,038	1,045	1,063	1,081	1,089	1,097	1,045	1,097		
Change YoY (%)	21.7	20.9	14.1	8.5	5.8	3.6	4.9	5.0	8.5	5.0		
Loans (INR B)	951	987	963	968	988	1,007	1,018	1,022	968	1,022		
Change YoY (%)	23.6	22.3	13.1	6.6	4.0	2.1	5.7	5.7	6.6	5.7		
Disbursements (INR B)	134	138	96	120	123	133	114	109	485	479		
Change YoY (%)	24.1	11.5	-28.5	-20.9	-8.4	-3.7	19.2	-9.1	-6.2	-1.3		
Borrowings (INR B)	852	882	895	879	906	906	915	944	879	944		
Change YoY (%)	47.0	53.5	15.8	7.0	6.3	2.7	2.2	7.3	7.0	7.3		
Loans/Borrowings (%)	111.6	111.9	107.5	110.1	109.1	111.1	111.2	108.3	110.1	108.3		
Debt/Equity (x)	6.0	6.1	5.9	5.6	5.6	5.3	5.1	5.2	5.6	5.2		

Asset Quality Parameters (%)

GS 3 (INR B)	91.6	90.9	90.3	86.2	89.3	94.0	93.9	91.8	86.2	91.8		
Gross Stage 3 (% on Assets)	9.1	8.6	8.8	8.4	8.5	8.8	8.7	8.4	8.9	9.0		
NS 3 (INR B)	60.4	59.8	58.5	56.6	60.9	63.8	63.7	59.9	56.5	59.9		
Net Stage 3 (% on Assets)	6.3	6.0	6.0	5.8	6.1	6.3	6.2	5.8	6.0	6.0		
PCR (%)	34.0	34.2	35.3	34.4	31.8	32.1	32.1	34.7	34.5	34.7		
ECL (%)	5.4	5.4	5.7	5.4	5.3	5.4	5.3	5.8	5.4	5.8		

Return Ratios (%)

ROAA (Rep)	2.2	2.2	2.2	2.7	2.3	2.7	3.1	0.8				
ROAE (Rep)	16.5	17.0	17.1	19.3	15.8	18.4	20.2	5.0				



Highlights from management commentary

Business updates

- 30%/50%/70% of customers are using their vehicles in Apr/May/Jun'20. However, inter-state movement of trucks is not happening (10% of total AUM). 99% branches are operational.
- Expect urban market to improve from Sep'20 and rural market from Jun-Jul'20. Seeing inquiries for used CVs in rural markets.
- **LTV of portfolio up to 2018 was at 70%, but now stands at 65%. For new vehicles, it would be 75-80%.**
- Taxi segment contributes 3% of the total portfolio. This portfolio is seeing some challenges. However, 30-40% of the passenger vehicles are now operational. Shortage of drivers is not a problem that SHTF's customers would face..
- Expect to do some sanctions in the INR3t MSME emergency credit line scheme. Around 20-30% of borrowers would be eligible.
- **Did not discuss capital raise in the board meeting.**

Asset Quality/Moratorium

- Gave moratorium to ~95% customers (except chronic defaulters) but have asked customers to make some payments if they had the money. **In Apr/May'20, 15%/30% of customers (in value terms) paid instalments.** INR100b incremental moratorium in the second round of moratorium. If a customer under moratorium pays back some amount, it will be considered as a prepayment.
- Did not avail moratorium for the first three months. Approached banks for Moratorium 2.0 (amounting to INR20b). 8-9 banks have given consent so far, while the others are expected to give consent too.
- **Stage 2 loans: 11.21%.**

Liquidity/Funding

- Enough liquidity to meet debt obligations till Sep'20.
- Borrowed INR8b from banks in Apr-May'20 in addition to the INR2b in TLTRO. Should get more sanctions in Jun'20. INR40b of debt maturity in Sep'20 and another INR40b in 3QFY21.
- In the current quarter, margins are lower due to some accounting treatment on exchange rates with respect to foreign currency borrowings.
- Raised money from multi-lateral foreign institutions like IFC, Proparco and OAB in addition to dollar bonds and export credit agencies.
- INR23.69b securitization done in 4QFY20.
- **Re-launched deposit products across branches during the COVID-19 pandemic. Earlier it was outsourced. Cost of funds: Deposits – rates reduced by 30-40bp to 7.6%, Banks – 8.5-9% (from 9.25-9.5% earlier; 5-year tenure), Securitization – slightly lower than bank rate (but volumes have been lower).**

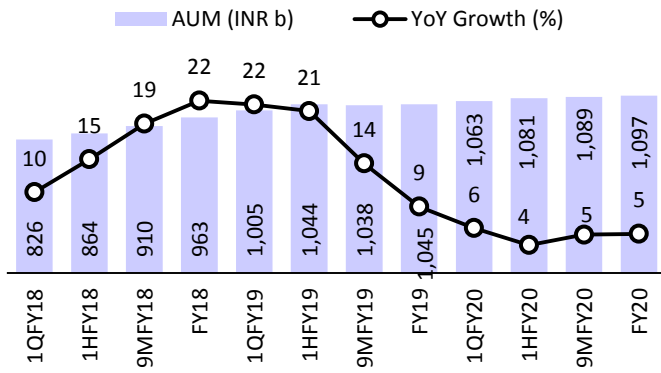
Others

- SHTF finances used tractors only (ticket size of INR150k).
- Up to three years back, NBFCs were not allowed to borrow from overseas. In addition, the minimum tenure of borrowings was brought down from 5 years to 3 years. If the USD750m overseas borrowing limit for a fiscal is exhausted, then the RBI could be approached for further borrowings.

- Government has released only part payment for food grain purchases. Once the full amount is released, borrowers would have more cash in their hands.
- INR110b fixed deposits.
- Repossession is only 1% of portfolio.

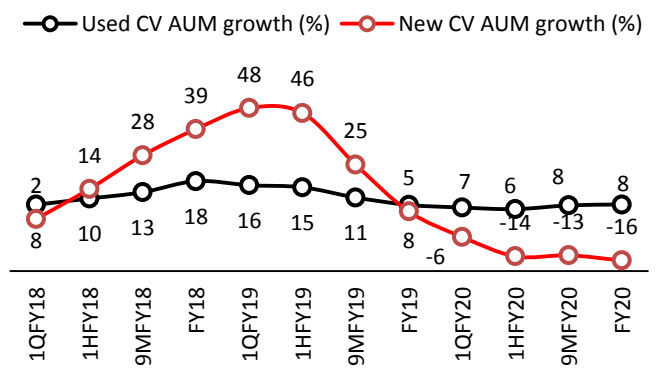
Key Exhibits

Exhibit 1: AUM growth remains modest...



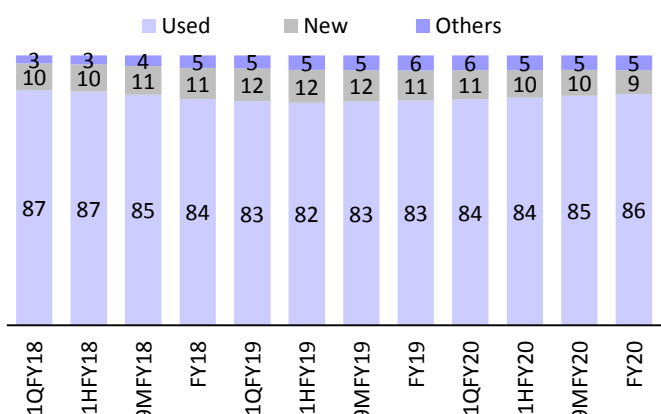
Source: MOFSL, Company

Exhibit 2: ...driven by decline in new CV AUM



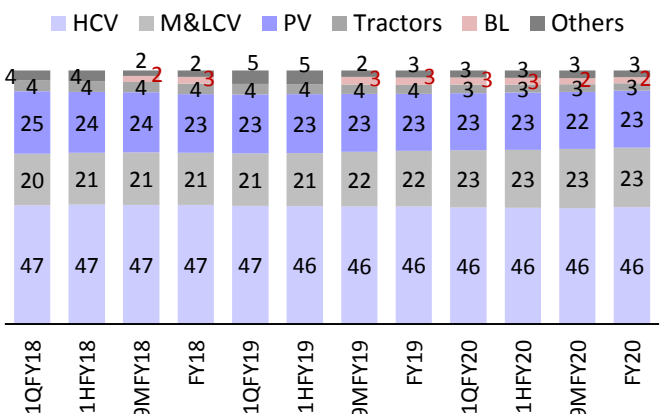
Source: MOFSL, Company

Exhibit 3: Share of used vehicles in AUM increasing (%)



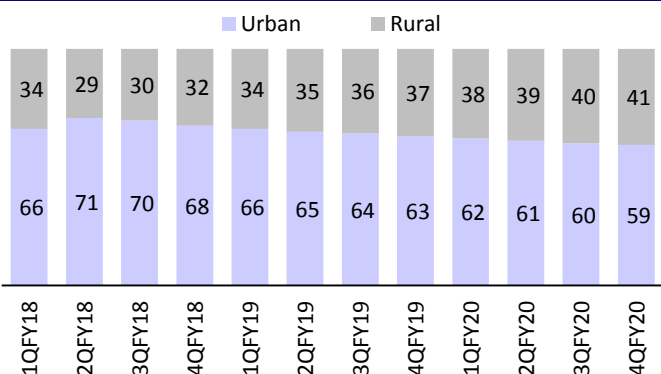
Source: MOFSL, Company

Exhibit 4: Product mix remains largely stable (%)



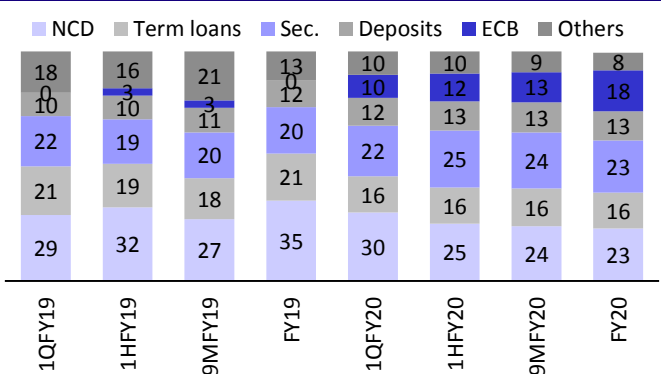
Source: MOFSL, Company

Exhibit 5: Share of rural AUM up 400bp YoY (%)



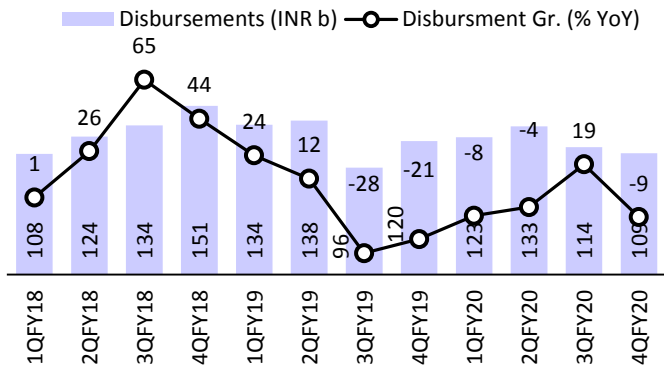
Source: MOFSL, Company

Exhibit 6: Share of ECBs up ~500bp/1,700bp QoQ/YoY (%)



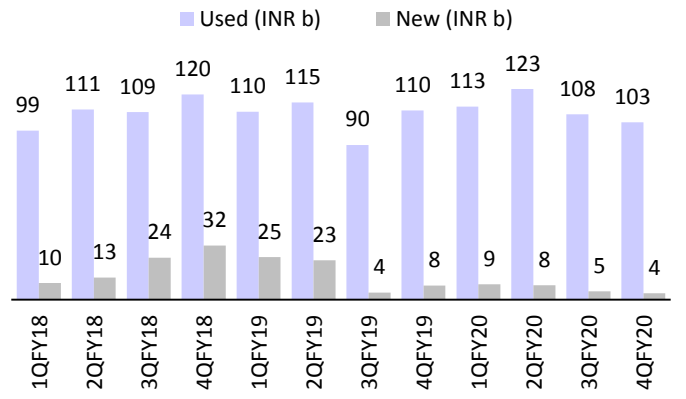
Source: MOFSL, Company

Exhibit 7: Disbursements down 9% YoY...



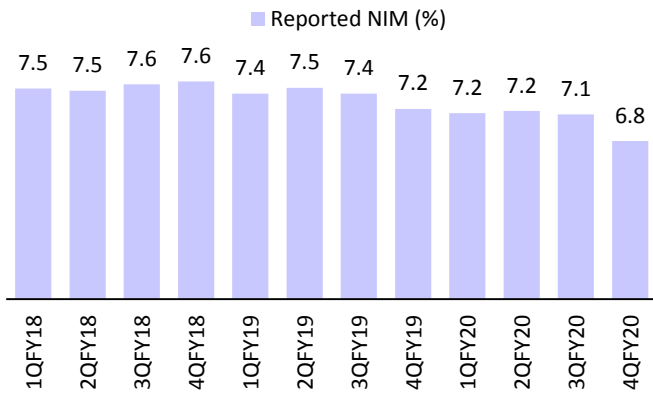
Source: MOFSL, Company

Exhibit 8: ...as new CV disbursements drag 22%/55% QoQ/YoY



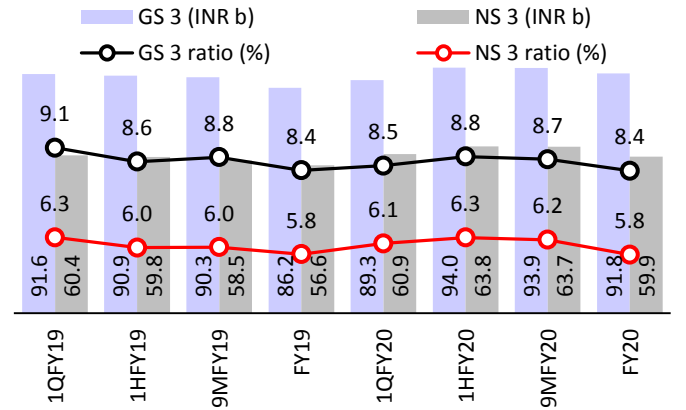
Source: MOFSL, Company

Exhibit 9: Margins down on a QoQ/YoY basis



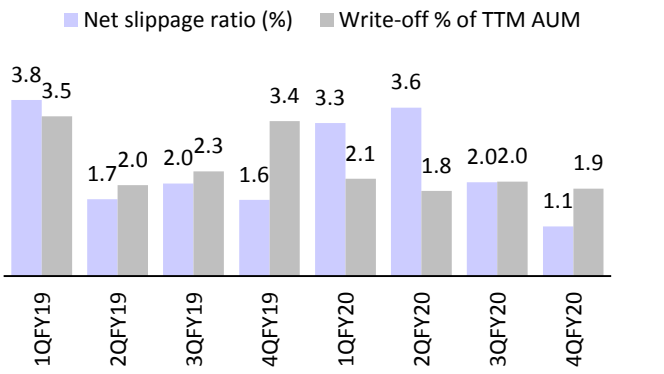
Source: MOFSL, Company

Exhibit 10: GS3/ PCR improve ~36bp/260bp QoQ



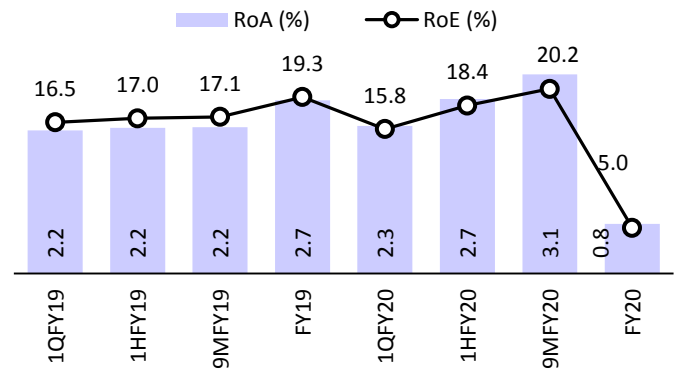
Source: MOFSL, Company

Exhibit 11: Net slippage ratio declines meaningfully



Source: MOFSL, Company

Exhibit 12: COVID-19 provisioning impacts profitability (%)



Source: MOFSL, Company, Reported

Valuation and view

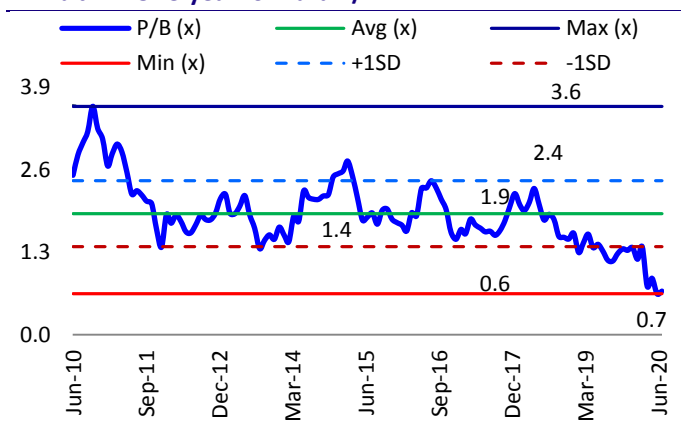
- Since the IL&FS crisis, the company has diversified into newer borrowing sources like retail NCDs and ECBs. The share of ECBs in total borrowings has increased meaningfully from 6% to 18% YoY. SHTF has also increased liquidity to 9-10% of the balance sheet.
- AUM growth has been weak for the past several quarters. Expect the trend to continue in the ensuing quarters due to the macro-economic outlook.
- Our channel checks indicate that SHTF's target segments – the used CV and driver cum operator segments – are doing much better than the other segments in CV financing.
- On the asset quality front, SHTF has done a good job of reducing the GNPL ratio over the past two quarters. In the current environment, the outlook on credit cost remains uncertain.
- We downgrade our EPS estimates by 11% for FY21E on the back of lower loan book growth. Maintain **Buy with a TP of INR960 at 1x PBV FY22E**.

Exhibit 13: We downgrade our EPS estimates for FY21 by ~11% to factor in lower AUM performance

INR b	Old Est.		New Est.		Change (%)	
	FY21	FY22	FY21	FY22	FY21	FY22
NII (incl. Sec. Inc.)	76.4	80.1	72.5	78.3	-5.0	-2.2
Other Income	5.1	5.9	3.2	3.8		
Total Income	81.5	86.0	75.7	82.1	-7.1	-4.5
Operating Expenses	18.2	20.2	18.4	20.1	0.9	-0.2
Operating Profits	63.3	65.8	57.3	62.0	-9.4	-5.8
Provisions	40.3	29.9	36.9	25.8	-8.3	-13.7
PBT	23.0	36.0	20.4	36.2	-11.4	0.8
Tax	6.0	9.3	5.3	9.4	-11.4	0.8
PAT	17.0	26.6	15.1	26.8	-11.4	0.8
AUM	1,073	1,129	1,045	1,094	-2.6	-3.1
Loans	987	1,038	972	1,017	-1.6	-2.0
Borrowings	851	880	868	892	2.0	1.4
NIM (%)	7.6	7.9	7.3	7.9		
Credit Cost (%)	4.0	2.9	3.7	2.6		
RoA	1.6	2.4	1.4	2.4		

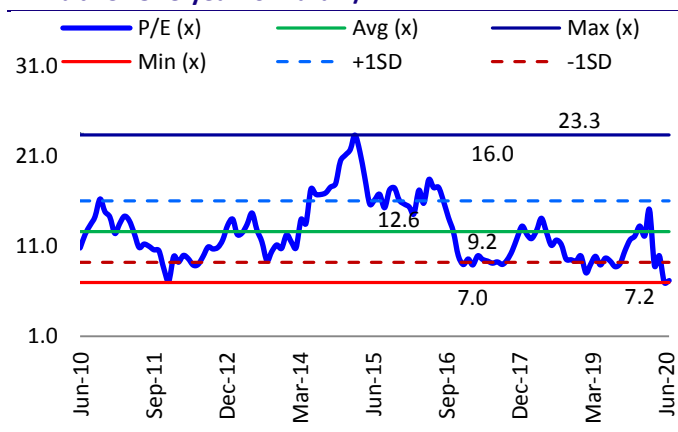
Source: MOFSL, Company

Exhibit 14: One-year forward P/B



Source: MOFSL, Company

Exhibit 15: One-year forward P/E



Source: MOFSL, Company

Valuation Matrix

	Rating	CMP (INR)	Mcap (USD b)	P/E (x)		P/BV (x)		RoA (%)		RoE (%)	
				FY21E	FY22E	FY21E	FY22E	FY21E	FY22E	FY21E	FY22E
HFCs											
HDFC*	Buy	1,787	41.1	17.0	12.9	1.8	1.4	1.6	1.5	11.2	11.0
LICHF	Buy	272	1.8	6.0	5.0	0.7	0.6	1.0	1.1	12.0	13.0
PNBHF	Neutral	211	0.4	4.1	3.2	0.4	0.3	1.1	1.4	9.6	11.5
REPCO	Buy	101	0.1	2.2	2.1	0.3	0.3	2.3	2.4	14.4	13.6
Vehicle fin.											
SHTF	Buy	638	1.9	10.1	5.8	0.8	0.7	1.3	2.3	7.7	12.2
MMFS	Buy	157	1.3	19.7	10.9	0.8	0.8	0.7	1.2	4.2	7.2
CIFC	Buy	151	1.7	15.9	11.7	1.4	1.3	1.2	1.6	9.4	11.6
Diversified											
BAF	Neutral	2,337	18.6	34.9	22.8	3.9	3.4	2.4	3.4	11.8	15.9
SCUF	Buy	684	0.6	5.1	4.5	0.6	0.5	3.0	3.4	11.4	11.8
LTFH	Buy	62	1.7	7.2	5.3	0.8	0.7	1.6	2.1	11.3	13.8
MUTH	Neutral	961	5.1	12.0	10.7	2.8	2.4	7.1	7.2	25.8	24.4
MAS	Buy	681	0.5	22.1	18.4	3.3	2.9	3.7	4.0	16.0	16.9

*Note: Adjusted investments in subsidiaries

Financials and Valuations

Income Statement								(INR M)
Y/E March	2015	2016	2017	2018	2019	2020	2021E	2022E
Interest Income	77,779	95,300	98,013	1,31,935	1,53,843	1,62,675	1,58,552	1,59,740
Interest Expenses	44,029	50,744	52,094	63,688	75,113	82,703	86,039	81,390
Net Interest Income	33,750	44,556	45,919	68,248	78,730	79,972	72,513	78,350
Change (%)	42.5	32.0	3.1	48.6	15.4	1.6	-9.3	8.0
Other Operating Income	7,379	6,171	9,293	1,051	1,382	2,949	2,949	3,539
Other Income	707	762	758	2,027	233	203	203	233
Net Income	41,836	51,489	55,970	71,326	80,344	83,124	75,664	82,121
Change (%)	9.7	23.1	8.7	27.4	12.6	3.5	-9.0	8.5
Operating Expenses	10,783	13,089	12,288	16,085	18,739	20,788	18,365	20,122
Operating Profit	31,054	38,400	43,682	55,241	61,605	62,336	57,299	61,999
Change (%)	8.7	23.7	13.8	26.5	11.5	1.2	-8.1	8.2
Provisions	12,630	20,586	24,443	17,223	23,823	27,949	36,920	25,756
PBT	18,424	17,814	19,239	38,018	37,783	34,387	20,380	36,244
Tax	6,046	6,032	6,666	13,413	12,143	9,360	5,299	9,423
Tax Rate (%)	32.8	33.9	34.6	35.3	32.1	27.2	26.0	26.0
PAT	12,378	11,782	12,573	24,605	25,640	25,027	15,081	26,820
Change (%)	-2.1	-4.8	6.7	95.7	4.2	-2.4	-39.7	77.8
Proposed Dividend	2,151	2,731	2,995	3,006	3,282	1,326	1,508	2,682

Balance Sheet								(INR M)
Y/E March	2015	2016	2017	2018	2019	2020	2021E	2022E
Capital	2,269	2,269	2,269	2,269	2,269	2,269	2,269	2,269
Reserves & Surplus (Ex OCI)	90,111	99,272	1,10,247	1,31,871	1,54,228	1,77,832	1,91,405	2,15,543
Net Worth	92,380	1,01,541	1,12,516	1,34,140	1,56,497	1,80,101	1,93,674	2,17,812
Other Comprehensive Income			-13	-26	-49	-49	-49	-49
Net Worth	92,380	1,01,541	1,12,503	1,34,114	1,56,448	1,80,052	1,93,624	2,17,763
Change (%)	11.7	9.9	10.8	19.2	16.7	15.1	7.5	12.5
Borrowings	4,42,762	4,97,907	6,87,982	8,21,308	8,79,144	9,43,718	8,67,640	8,92,145
Change (%)	23.2	12.5	38.2	19.4	7.0	7.3	-8.1	2.8
Other Liabilities	58,130	80,185	16,627	17,028	17,333	17,517	21,021	25,225
Total Liabilities	5,93,272	6,79,633	8,17,112	9,72,450	10,52,925	11,41,286	10,82,285	11,35,132
Investments	33,272	13,562	22,587	23,415	39,991	27,985	30,783	33,862
Change (%)	22.1	-59.2	66.5	3.7	70.8	-30.0	10.0	10.0
Loans	5,07,638	6,37,701	7,40,157	9,07,456	9,67,515	10,22,316	9,71,757	10,17,045
Change (%)	30.5	25.6	16.1	22.6	6.6	5.7	-4.9	4.7
Other Assets	52,362	28,371	54,369	41,579	45,419	90,985	79,745	84,225
Total Assets	5,93,272	6,79,633	8,17,112	9,72,450	10,52,925	11,41,286	10,82,285	11,35,132

E: MOFSL Estimates

Financials and Valuations

Ratios	(%)							
Y/E March	2015	2016	2017	2018	2019	2020	2021E	2022E
Spreads Analysis (%)								
Yield on loans	16.2	16.1	13.9	15.7	16.0	16.0	15.5	15.6
Cost of funds	11.0	10.8	8.8	8.4	8.8	9.1	9.5	9.3
Spread on loans	5.2	5.3	5.1	7.2	7.2	6.9	6.0	6.4
NIMs	7.5	7.8	6.7	8.3	8.4	8.0	7.3	7.9
Profitability Ratios (%)								
Cost/Income	25.8	25.4	22.0	22.6	23.3	25.0	24.3	24.5
Emp/Operating Exp	39.8	45.0	44.6	44.3	47.1	48.6	49.5	49.7
RoE	14.1	12.2	11.7	20.0	17.6	14.9	8.1	13.0
RoA	2.3	1.9	1.7	2.7	2.5	2.3	1.4	2.4
ROA (On AUM)	2.2	1.8	1.7	2.8	2.6	2.3	1.4	2.5
Asset Quality (%)								
GNPA	18,941	38,702	88,597	89,345	86,163	91,797	1,36,856	1,22,218
NNPA	3,791	11,437	56,419	58,401	56,465	59,911	88,957	79,442
GNPA %	3.7	6.1	12.0	9.8	8.9	9.0	14.1	12.0
NNPA %	0.8	1.9	8.0	6.7	6.0	6.0	9.6	8.2
PCR %	80.0	70.4	36.3	34.6	34.5	34.7	35.0	35.0
Capitalisation (%)								
CAR	23.4	20.6	16.6	17.4	20.3	20.4	22.4	23.2
Tier I	17.7	16.4	14.3	14.5	15.6	16.5	18.7	20.1
Tier II	5.7	4.1	2.4	2.9	4.7	3.9	3.7	3.1
Average Leverage on Assets (x)	6.2	6.6	7.0	7.3	7.0	6.5	5.9	5.4
Valuations								
Book Value (INR)	407	448	496	591	690	794	854	960
BV Growth (%)	11.7	9.9	10.8	19.2	16.7	15.1	7.5	12.5
Price-BV (x)					0.9	0.8	0.7	0.7
Adjusted BV (INR)	395	412	322	411	516	609	579	715
Price-ABV (x)					1.2	1.0	1.1	0.9
OPS (INR)	137	169	193	243	272	275	253	273
Growth (%)	8.7	23.7	13.8	26.5	11.5	1.2	-8.1	8.2
Price-Earnings (x)					2.3	2.3	2.5	2.3
EPS (INR)	55	52	55	108	113	110	66	118
Growth (%)	-2.1	-4.8	6.7	95.7	4.2	-2.4	-39.7	77.8
Price-Earnings (x)					5.6	5.8	9.6	5.4
Dividend	8.0	10.0	10.0	11.0	12.0	5.0	6.6	11.8
Dividend Yield (%)					1.9	0.8	1.0	1.9

E: MOFSL Estimates

NOTES

Explanation of Investment Rating	
Investment Rating	Expected return (over 12-month)
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SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

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