

Gladiator Stocks

New recommendations Time Frame: 6 Months

Date	Scrip	I-Direct Code	Buying Range	Target	Stoploss	Upside (%)
29-Sep-20	Blue Dart Express	BLUDAR	3100-3220	3,710.00	2,850.00	17

Open recommendations Time Frame: 6 Months

Date	Scrip	Avg Rec Price	Target	Stoploss	CMP	Return till date (%)
25-Sep-20	Ramco Cement	707.00	818.00	645.00	740.00	5%
18-Sep-20	Godrej Properties	911.00	1,065.00	840.00	878.00	-4%
18-Sep-20	Cadila Healthcare	408.00	485.00	372.00	388.00	-5%
18-Sep-20	Caplin Point Laboratories	593.00	710.00	537.00	558.00	-6%
3-Sep-20	Sun Pharma	518.00	605.00	467.00	506.00	-2%
18-Aug-20	Britannia Industries	3,812.00	4,510.00	3,560.00	3,740.00	-2%
1-Jun-20	Pidilite Industries	1,470.00	1,670.00	1,320.00	1,425.00	-3%

All the recommendations are in Cash segment

September 29, 2020

Open Recommendations

Momentum Picks

Scrip	Action
Adani Gas	Buy

Duration: 14 Days

Our Products

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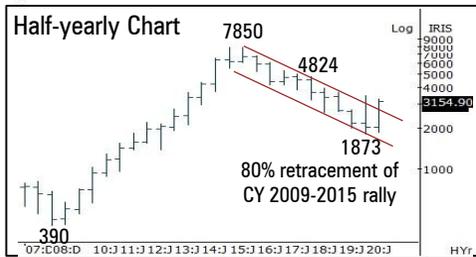
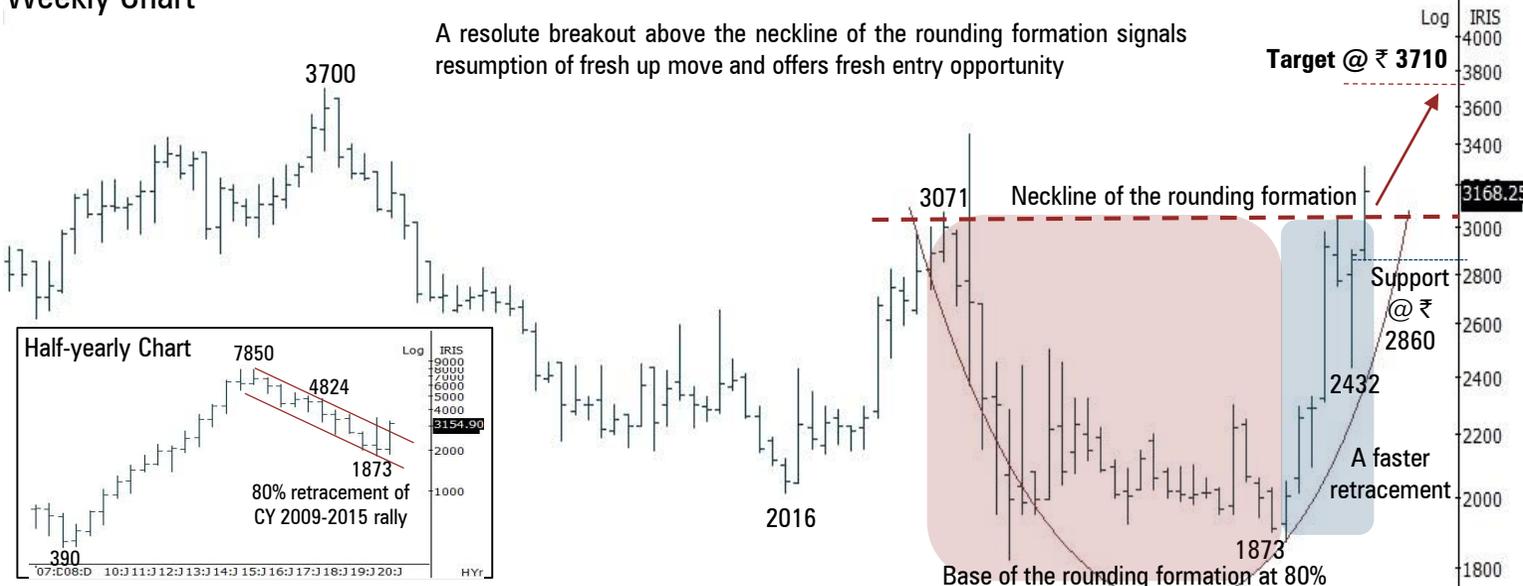
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Blue Dart Express (BLUDAR): Resolute breakout above bullish rounding formation, augurs well for next up move...

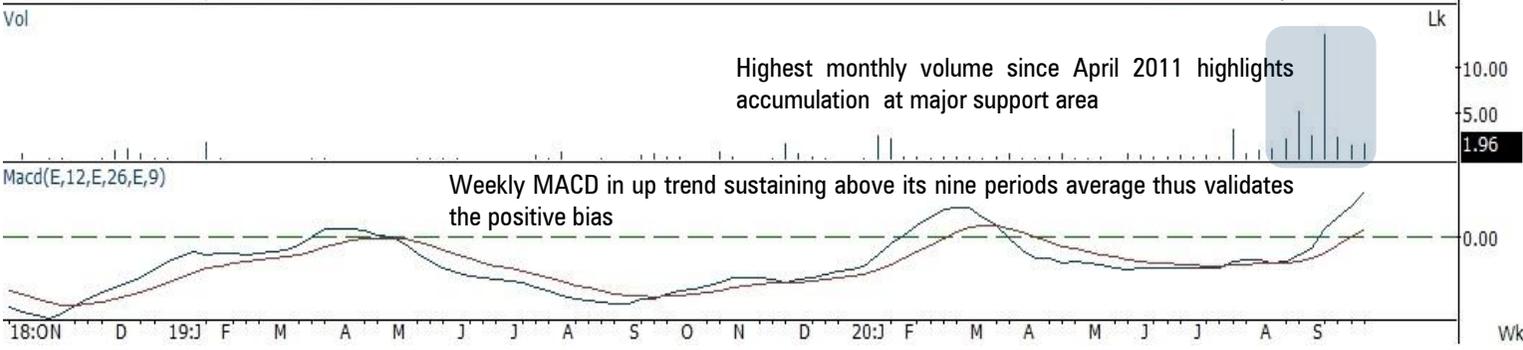
Rec. Price	3100.00-3220.00	Target	3710.00	Stop loss	2850.00	Upside	17%
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Weekly Chart

A resolute breakout above the neckline of the rounding formation signals resumption of fresh up move and offers fresh entry opportunity



Source : www.SpiderSoftwareIndia.Com



- The stock registered a resolute breakout above the bullish rounding formation of the last seven months signalling a reversal of the corrective trend and resumption of fresh up move, thus offering a fresh entry opportunity
- The base of the rounding formation is placed at the 80% retracement of the previous major rally of CY09-15 (₹ 390 to 7850). During the current month, the stock has witnessed highest monthly volume since April 2011 highlighting accumulation at the major support area
- Structurally, the stock has retraced its 24 week's decline ₹ 3071 to ₹ 1873 in just seven weeks. A faster retracement in less than half the time interval signals strength and a structural turnaround
- In case of any breather, we expect buying demand to emerge around ₹ 2900-2860 levels as it is the 50% retracement of the current up move (₹ 2432 to 3287)
- We expect the stock to continue its positive momentum and head towards ₹ 3710 levels in the coming months as it is the confluence of the high of March 2019 and the 61.8% retracement of CY18-20 decline (₹ 4824-1873) placed around ₹ 3710

Source: Spider Software, ICICI Direct Research
September 29, 2020

Recommended on I-click to gain on 29th September 2020 at 14:40
ICICI Securities Ltd. | Retail Equity Research

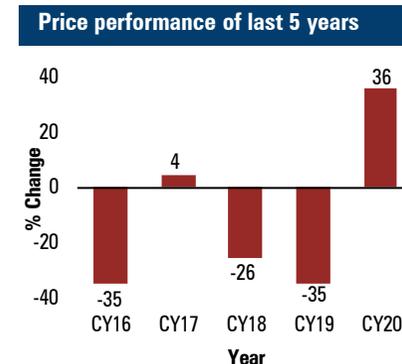
Fundamental View: Blue Dart Express (BLUDAR)

- Blue Dart Express is a premium express logistics company with a pan-India reach of ~14400 pin codes (against total of 19500 pincodes), covering 35000 locations. Global logistics market leader DHL is the parent of Blue Dart and regards the Indian subsidiary as part of its core strategy to capture the fast growing Indian express logistics market. DHL also helps Blue Dart to fulfil international deliveries from over 220 countries. Blue Dart maintains 45% share in the air express distribution, which contributes ~78% to its consolidated revenues. The rest 22% is contributed by the surface express business. Also, B2B forms 81-82% of revenues while B2C contributes 18-19%
- Covid-19 has hastened the expected consolidation of BlueDart's competitors (PE funded players) in the B2C and B2B segment, as they are seeing greater stress in cashflow management, inflated labour cost and other expenses. This can deter them from dealing in unprofitable business sales, lowering competitive intensity in the segment. BlueDart being an already profitable player in the space, remains a key beneficiary of such changing dynamics in the sector, which helps it to gain its lost market share
- BlueDart's cargo aircraft flew across domestic and international locations in Q1 to carry essential supplies (supported by DGCA and Government of India). Also, owing to continued challenges being faced by the surface and shipping players in timely delivery of the cargo, air cargo is expected to be a beneficiary of the situation in the near to medium term, as the industry normalises and manufacturers rush to transport shipments. For BlueDart, improved product mix (2x realisation to surface) can lower the impact of the slashing of courier prices by the company across segments (the measure is expected to be temporary in nature)
- While operations are expected to normalise by H2, we expect tonnage growth to return in FY22. BlueDart is expected to tide over the current crisis by continued automation, enhancing technological capabilities and enhance service capabilities. New client acquisitions and a focus on reducing costs is expected to keep the company on a profitable growth trajectory. On the EBITDA margin front, we largely expect it to stay rangebound at 15% in FY22. BlueDart will remain on its road to recovery in the near to medium term

Stock Data	
Particular	Amount
Market Capitalization (₹cr)	7,484
Total Debt (FY 20) (₹cr)	410.0
Cash (FY 20) (₹cr)	100.0
EV (₹cr)	7,794.4
52 week H/L	3450/1822
Equity Capital (₹cr)	23.7
Face Value (₹)	10.0

Financial Highlights			
₹Crore	FY20	FY21E	FY22E
Net Sales	3,175.1	2,800.5	3,234.5
EBITDA	474.2	374.0	497.0
Net Profit	(41.9)	(65.0)	28.0
EPS	(17.6)	(27.3)	11.8

Key Metrics			
	FY20	FY21E	FY22E
EV/EBITDA	16.4	20.6	15.1
P / BV (x)	15.2	19.2	19.6
RONW (%)	4.5	(16.7)	7.3
ROCE (%)	35.7	25.2	42.2



Summary Performance - Recommendations till date

Total Recommendations	571	Open	7
Closed Recommendations	564	Yield on Positive recommendations	17.0%
Positive Recommendations	416	Yield on Negative recommendations	-8.0%
Closed at cost	16		
Strike Rate	76%		

Momentum Picks open recommendations

Date	Scrip Name	Strategy	Recommendations Price	Target	Stoploss	Time Frame
28-Sep-20	Adani Gas	Buy	185-190	215.00	176.00	14 Days

All the recomedations are in Cash segment

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Price history of past three years

Blue Dart Express

BLUEDART [N495] 3168.90, 10.07%
Price



- It is recommended to enter in a staggered manner within the prescribed range provided in the report
- Once the recommendation is executed, it is advisable to keep strict stop loss as provided in the report on closing basis
- The recommendations are valid for six months and in case we intend to carry forward the position, it will be communicated through separate mail

Trading portfolio allocation

- It is recommended to spread out the trading corpus in a proportionate manner between the various technical research products
- Please avoid allocating the entire trading corpus to a single stock or a single product segment
- Within each product segment it is advisable to allocate equal amount to each recommendation
- For example: The 'Momentum Picks' product carries 2 intraday recommendations. It is advisable to allocate equal amount to each recommendation

Recommended product wise trading portfolio allocation

Product	Allocations		Number of Calls	Return Objective	Duration
	Product wise allocation	Max allocation In 1 Stock			
Momentum Picks-Intraday	10%	30-50%	2 Stocks	1-2%	Intraday
Momentum Picks-Positional	25%	8-10%	8-10 Per Month	5-8%	14 Days
Gladiator Stocks	35%	10-13%	Opportunity Based	15-20%	6 Months
Yearly Technical	25%	12-15%	7-9 Per Year	20-30%	1 Year
Cash	5%				
	100%				



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