

Bajaj Finance

Estimate change



TP change



Rating change



Bloomberg	BAF IN
Equity Shares (m)	600
M.Cap.(INRb)/(USDb)	1948.3 / 26.7
52-Week Range (INR)	4923 / 1783
1, 6, 12 Rel. Per (%)	-10/21/-25
12M Avg Val (INR M)	18060

Financials & Valuations (INR b)

Y/E March	2020	2021E	2022E
Net Income	169.1	173.9	206.8
PPP	112.5	122.5	144.9
PAT	52.6	43.3	79.2
EPS (INR)	87.7	72.1	132.0
EPS Gr. (%)	26.7	-17.8	83.1
BV/Sh. (INR)	540	605	724

Ratios

NIM (%)	10.5	9.7	10.2
C/I ratio (%)	33.5	29.6	29.9
RoA (%)	3.6	2.6	4.2
RoE (%)	20.2	12.6	19.9
Payout (%)	13.8	10.0	10.0

Valuations

P/E (x)	36.8	44.8	24.5
P/BV (x)	6.0	5.3	4.5
Div. Yield (%)	0.3	0.2	0.4

Shareholding pattern (%)

As On	Jun-20	Mar-20	Jun-19
Promoter	56.2	56.2	58.3
DII	10.1	10.9	8.3
FII	21.5	21.5	21.7
Others	12.2	11.5	11.8

FII Includes depository receipts

CMP: INR3,233
TP: INR3,350 (+4%)
Neutral

In-line; Upfronting provisions; Guidance encouraging

- Bajaj Finance (BAF)'s 2QFY21 PAT declined ~36% YoY to INR9.6b (2% miss). NII beat of 2%, coupled with opex beat of 3%, led to 4% PPOP beat. With INR17b credit costs, BAF continued to build on its provision buffer – **its standard asset provisions of 3.7% are now among the highest in our NBFC coverage universe**. For 1HFY21, PPOP grew 20% YoY; however, PBT declined 32% YoY due to COVID-related provisioning.
- GNPA declined ~37bp QoQ to 1.03%, aided by high write-offs of INR4.7b and net recoveries. Adjusted for the impact of the Supreme Court order, GNPA/NNPA would have been higher by 31bp/19bp. The company declared a Stage 2 loan ratio of 8% (effective stress pool, in our view). **BAF reiterated loan loss provision guidance of INR60–63b for FY21 (MOFSL of INR64b).**
- We expect BAF to deliver 6% YoY AUM growth in FY21, followed by 20% YoY growth thereafter. Our operating profit estimates are largely unchanged. With the economic scenario improving, we cut our FY22 credit cost estimate by 100bp+ to 2.25% v/s management guidance of normalized levels of 1.7–1.8%. This has led to an upgrade in PAT estimates by 6%/15% for FY21/FY22. Maintain Neutral, with target price of INR3,350 (4.2x Sep' FY22 BV).

Disbursements improving month-on-month

- New customer additions were higher QoQ to 1.2m; however, they were still lower than the quarterly run-rate of 2–2.5m. The company disbursed 3.6m loans in the quarter, down 44% YoY. It remains cautious on Retail EMI (7% of loans) and Wallet Loans (2.3% of loans), which impacted disbursement volumes by 0.6m.
- BAF is witnessing improving month-on-month disbursement traction across product segments. It has restarted origination across businesses, except Retail EMI / Wallet Loans, which would be resumed in Jan/Mar'21. While it took a cautious stance on disbursements (as credit bureaus were not updated), it believes disbursements would pick up over the next 1–2 months as bureaus get updated with post-moratorium data.
- Reported AUM was largely flat QoQ and YoY at INR1.37t. Management guided to 6–7% AUM growth for the year (v/s earlier guidance of 10–12%).
- The consumer B2B book continues to see a sharp run-down, especially in sales finance (i.e., consumer durables finance). The share of the sales finance book is down ~300bp from pre-COVID levels and ~500bp from YoY levels to multi-year lows of 6%.

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Spreads improve; comfortable on liquidity

- **Spreads (calc.) improved ~70bp to 9.8%, driven by equal improvement in yield as well as cost of funds (down to multi-year lows of 7.7%).** In the past year, the share of deposits/ECBs increased to 17%/4% from 15%/nil, while the share of money market borrowings declined to 42% from 47%. The share of retail deposits in total deposits increased to 75% YoY from 56%, making the book more granular.
- BAF is sitting on ~INR248b liquidity on the balance sheet and has ~INR26b worth of SLR investments (as of 20th October), translating to ~22% of total borrowings. However, this is likely to come off in the ensuing quarters. The impact of negative carry stood at INR2.2b for the quarter (INR470m YoY).

INR17.5b flexi loan conversions in the quarter

- Cross-selling to existing customers accounted for ~66% of the 3.6m new loans booked in 2QFY21. The share is down 400bp YoY/QoQ.
- **During the quarter, BAF converted INR17.5b worth of term loans to flexi loans (v/s INR86b in 1QFY21), taking the total outstanding book to INR430b.** As per the management's guess, less than 25% of flexi loans would be on principal moratorium.

Highlights from management commentary

- It is working on a business transformation project that would be completed by Jul'21. This should meaningfully reduce opex – C/I ratio could decline to sub-30% post the implementation.
- Expect to reach pre-COVID volume levels by Mar/Apr'21.
- Stage 2 loans of 8% are equivalent to the Morat 2.0 number of 16%.

Other highlights

- During the quarter, BAF reversed capitalized interest amounting to INR1.42b on loans under moratorium. Overall interest income reversed in 1HFY21 stood at INR3.61b.
- The company has 32% provisions against Stage 2 assets.
- **Opex was flat QoQ and down 16% YoY to INR11.6b. According to management, approx. half of the YoY decline is structural.**
- BAF has provided a resolution plan on assets worth INR2.52b (INR2.14b in Mortgages and the balance in Consumer) as of the end of 2QFY21.

Valuation and view

BAF reported an in-line quarter on all fronts. A cautious stance on disbursements led to flattish AUM on a sequential basis. While this stance would continue for certain products going forward, we expect disbursements to see healthy improvement MoM from 3QFY21 with the onset of the festive season. We factor in 20%/25% YoY AUM growth in FY22/FY23. Performance on spreads is encouraging and expected to improve in FY22 as COF would decline and the impact of negative carry on excess liquidity would start abating. Performance on fee income surprised in 1HFY21, and with an expected uptick in disbursements, we expect continued performance. On the asset quality front, management is very clear that the company would take all the possible asset quality impacts in FY21 itself. Hence, it should revert to run-rate credit costs of 1.7–1.8% in FY22. We reduce our FY22 credit cost estimate to 2.2% (from 3.3%), resulting in an upgrade in FY21/FY22E EPS estimates by 6%/15%. Maintain Neutral, with target price of INR3,350 (4.2x Sep' FY22 BV).

Quarterly performance (INR m)

Y/E March	FY20				FY21				FY20	FY21E	2QFY21E	Act V/s Est
	1Q	2Q	3Q	4Q	1Q	2Q	3QE	4QE				
Interest Income	51,010	54,635	61,037	63,023	57,932	57,631	60,971	64,458	2,29,704	2,40,992	58,444	-1
Interest expenses	21,134	23,234	24,890	25,474	24,976	23,581	24,679	25,478	94,732	98,715	25,141	-6
Net Interest Income	29,876	31,400	36,147	37,549	32,956	34,050	36,292	38,980	1,34,972	1,42,278	33,303	2
YoY Growth (%)	38.9	40.8	38.9	36.9	10.3	8.4	0.4	3.8	38.8	5.4	6.1	
Other Operating Income	7,068	8,596	9,201	9,286	8,565	7,602	7,611	7,840	34,152	31,619	7,527	1
Net Income	36,944	39,997	45,347	46,834	41,521	41,652	43,904	46,820	1,69,124	1,73,897	40,830	2
YoY Growth (%)	43.3	47.7	41.4	38.4	12.4	4.1	-3.2	0.0	42.4	2.8	2.1	
Operating Expenses	12,922	13,830	15,339	14,515	11,567	11,593	13,127	15,112	56,608	51,399	11,982	-3
Operating Profit	24,022	26,167	30,008	32,320	29,954	30,059	30,777	31,708	1,12,516	1,22,498	28,848	4
YoY Growth (%)	47.9	49.6	43.8	45.5	24.7	14.9	2.6	-1.9	46.5	8.9	10.2	
Provisions and Cont.	5,507	5,942	8,308	19,538	16,857	17,004	15,000	14,987	39,295	63,848	15,500	10
Profit before Tax	18,514	20,224	21,701	12,782	13,097	13,055	15,777	16,721	73,221	58,650	13,348	-2
Tax Provisions	6,562	5,161	5,560	3,301	3,474	3,406	4,134	4,382	20,584	15,396	3,491	-2
Net Profit	11,953	15,063	16,141	9,481	9,623	9,649	11,643	12,339	52,638	43,254	9,858	-2
YoY Growth (%)	43.0	63.1	52.3	-19.4	-19.5	-35.9	-27.9	30.1	31.8	-17.8	-34.6	
Key Operating Parameters (%)												
Fees to Net Income Ratio	19.1	21.5	20.3	19.8	20.6	18.3	17.3	16.7	20.2			
Credit Cost	1.85	1.86	2.46	5.56	4.93	5.15	4.39	4.09	3.06			
Cost to Income Ratio	35.0	34.6	33.8	31.0	27.9	27.8	29.9	32.3	33.5			
Tax Rate	35.4	25.5	25.6	25.8	26.5	26.1	26.2	26.2	28.1			
Balance Sheet Parameters												
AUM (INR B)	1,289	1,355	1,451	1,472	1,381	1,371	1,453	1,560	1,472			
Change YoY (%)	41.2	38.3	35.0	27.0	7.1	1.1	0.2	6.0	27.0			
Borrowings (INR B)	1,122	1,195	1,221	1,298	1,211	1,249	1,288	1,317	1,298			
Change YoY (%)	66.4	46.1	31.4	27.8	8.0	4.5	5.5	1.5	27.8			
Loans/Borrowings (%)	111.5	109.4	114.3	108.9	109.3	105.5	110.0	114.9	108.9			
Asset Quality Parameters (%)												
GS 3 (INR B)	21.0	22.2	23.6	23.6	19.4	14.4			23.6			
Gross Stage 3 (% on Assets)	1.60	1.61	1.61	1.61	1.40	1.03			1.61			
NS 3 (INR B)	8.2	8.9	10.2	9.4	6.8	5.2			9.4			
Net Stage 3 (% on Assets)	0.64	0.65	0.70	0.66	0.50	0.37			0.66			
PCR (%)	60.7	59.9	56.7	60.3	64.9	64.3			60.3			
Return Ratios (%)												
ROAA (Rep)	4.0	4.8	4.8	2.8	2.8	2.8			3.6			
ROAE (Rep)	23.5	28.0	23.6	11.6	11.6	11.6			20.2			

Source: MOFSL, Company



Highlights from management commentary

Business updates

- It is witnessing month-on-month improvement in volumes across segments. **Expect to reach pre-COVID volume levels by Mar/Apr'21.**
- **Roughly half the YoY decline in opex is structural and the other half is cyclical.**
- Outstanding flexi loans amount to INR430b. Expect to do INR5–6b worth of flexi conversions on a quarterly basis going forward.
- **It is working on a business transformation project that would be completed by Jul'21. The objective of the project is to enable a customer to buy any product from BAF within three clicks. This should meaningfully reduce opex – C/I ratio could decline to sub-30% post the implementation. Fee income and cross-sell should also grow with this execution.**
- RBL Bank's credit card spends were back at 75% of pre-COVID levels. It may look for further tie-ups as it wants to be among the Top 5 credit card players.
- Flexi loans – It blocked INR55–60b worth of lines for some flexi customers in the peak of COVID. It has also restored some lines over the past few months. Less than 25% of flexi loans would probably be on principal moratorium (management guess).

Asset quality

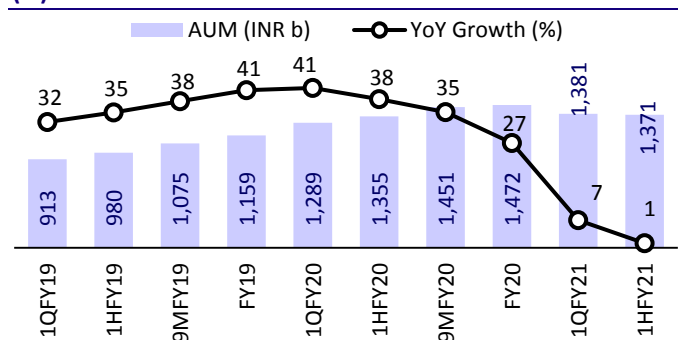
- It would frontload loan losses in FY21.
- **Stage 2 loans at 8% are equivalent to the Morat 2.0 number of 16%.**
- Mortgage customers and 3W customers are the most likely to undergo restructuring.

Others

- **BAF accounted for 70% of the CD OEM financing share. This fell to 62–63% in 2Q. However, it would return to earlier levels in 3Q.**
- Earlier, 40% of EMI card loans were at 100% LTV. Now, the max is 70%.
- 75% of customers have bureau scores.
- Online CD financing – relationships with Amazon and Flipkart.
- BAF was doing ~1m personal loans pre-COVID every year.
- Collections in CD financing would revert to normal levels by Mar'21.
- Flexi loans aren't given to Consumer B2B customers.
- INR20b CP is outstanding.

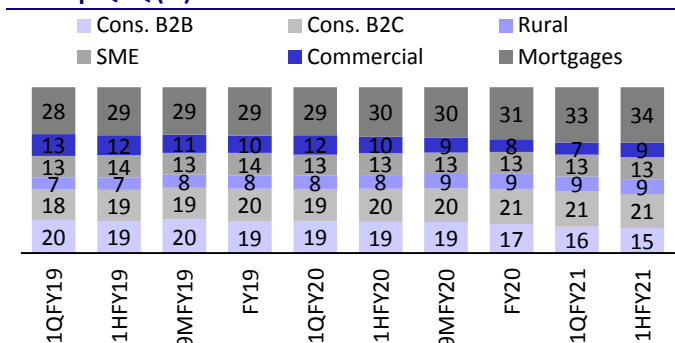
Key exhibits

Exhibit 1: Lower acquisitions lead to decline in AUM growth (%)



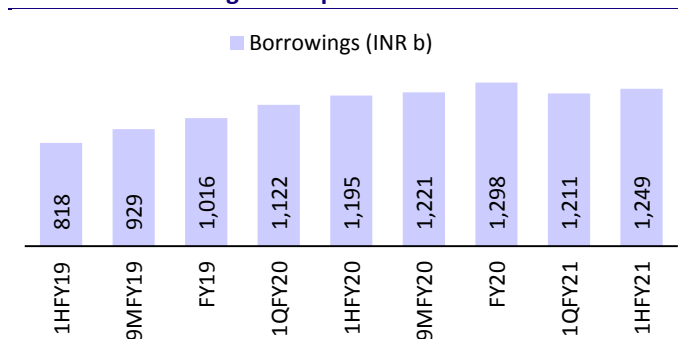
Source: MOFSL, Company

Exhibit 2: Share of commercial finance in AUM mix up ~140bp QoQ (%)



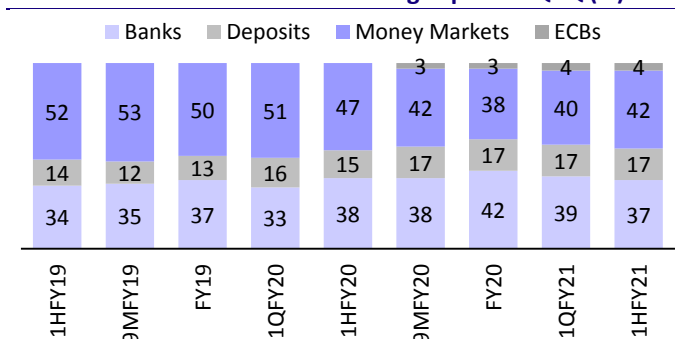
Source: MOFSL, Company

Exhibit 3: Borrowing book up ~4% YoY



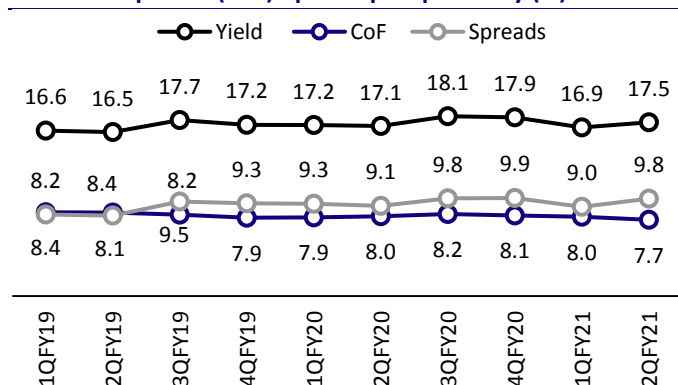
Source: MOFSL, Company

Exhibit 4: Share of market borrowings up 200b QoQ (%)



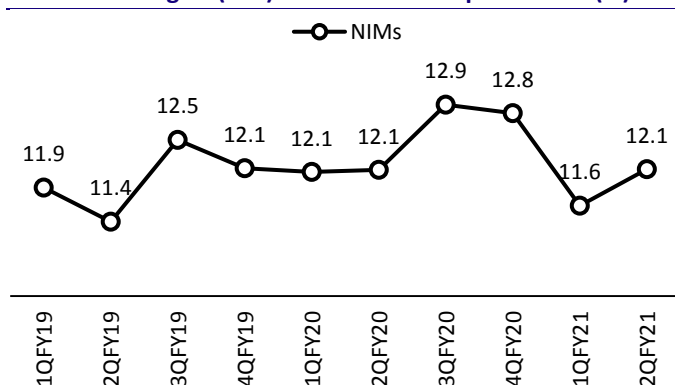
Source: MOFSL, Company

Exhibit 5: Spreads (Cal.) up ~80bp sequentially (%)



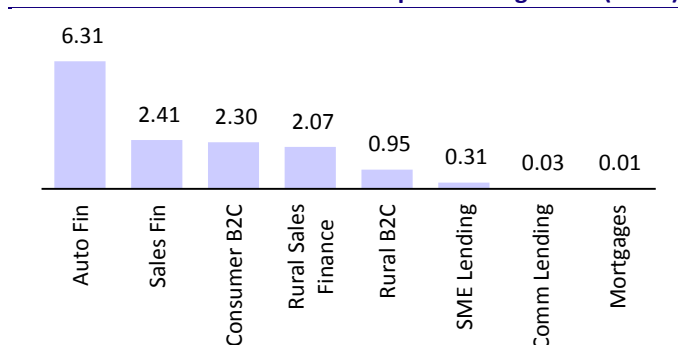
Source: MOFSL, Company

Exhibit 6: Margins (Cal.) witness some improvement (%)



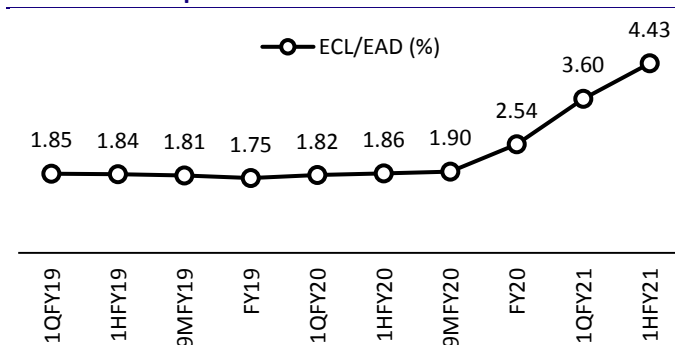
Source: MOFSL, Company

Exhibit 7: GS3 asset across various product segments (INR b)

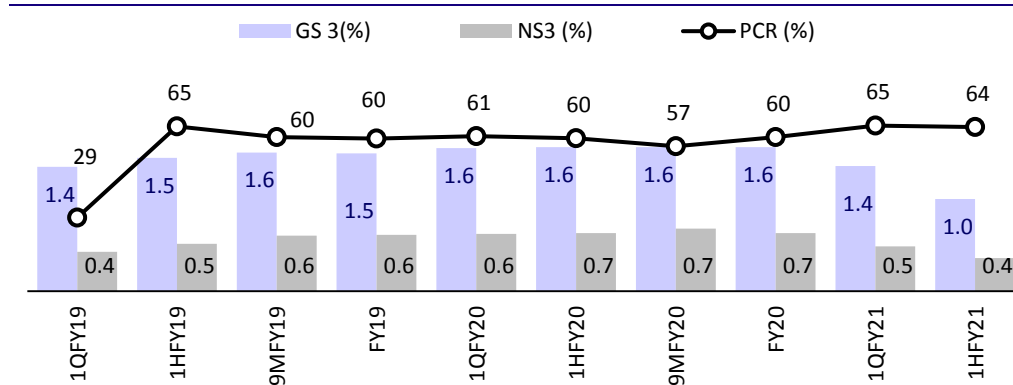


Source: MOFSL, Company, 1HFY21

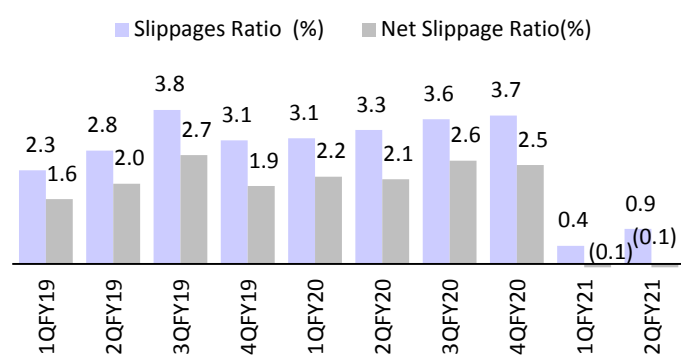
Exhibit 8: Total provisions at ~4.4% of loans



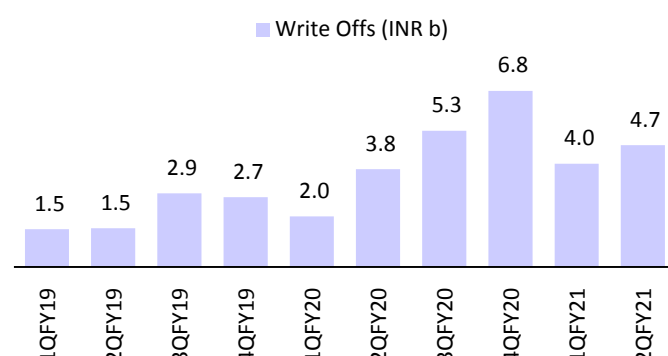
Source: MOFSL, Company

Exhibit 9: PCR up ~400bp YoY to 64% (%)

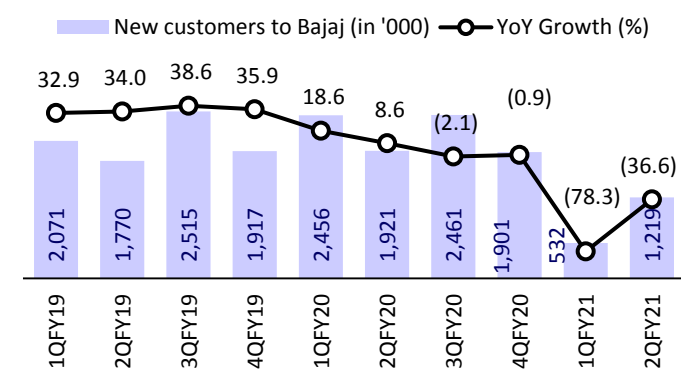
Source: MOFSL, Company

Exhibit 10: Trend in slippage ratio (%)

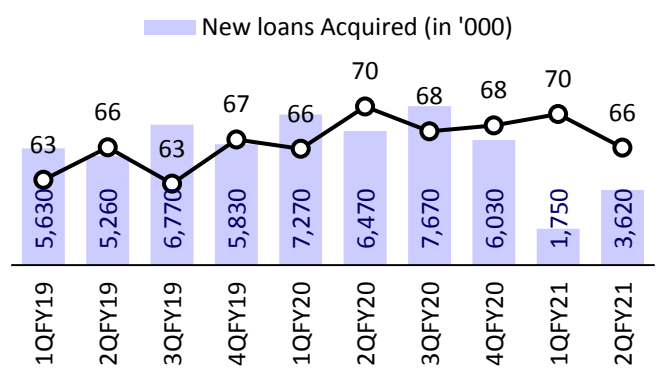
Source: MOFSL, Company; Slippages have been annualized

Exhibit 11: Write-offs up 1.3x YoY

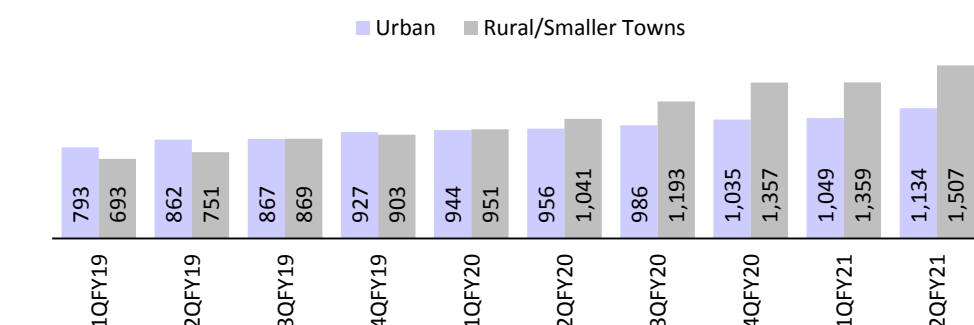
Source: MOFSL, Company

Exhibit 12: Lockdown results in decline in new customer adds

Source: MOFSL, Company

Exhibit 13: Share of existing customers down ~400bp QoQ (%) in new loan bookings

Source: MOFSL, Company

Rural distribution network
up by 466 branches YoY**Exhibit 14: Trend in branch expansions**

Source: MOFSL, Company

Valuation and view

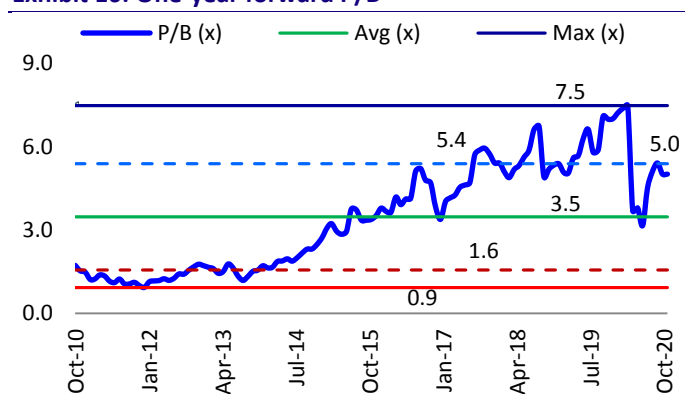
- Over the past decade, BAF has had nothing but a dream run; the company has delivered an AUM/PAT/MCAP CAGR of 44%/55%/48%, and its GNPL ratio has declined from 8% to 1.6%. BAF is well-placed among peers given the high liquidity on its balance sheet, healthy capitalization, and low net NPLs.
- However, given the current environment, FY21 is a year of consolidation and focus on collections. Disbursements have been picking up gradually month-on-month; however, normalcy is likely to return only by Mar'21. Hence, we forecast 6% YoY AUM growth for FY21 and 20%/25% for FY22/FY23.
- The performance on spreads is encouraging. With the share decline in the cost of incremental borrowings, we see further reduction in CoF over the next few quarters. Fee income would remain stable, in line with disbursements.
- On the asset quality front, management is very clear that the company would take all the possible asset quality impacts in FY21 itself. Hence, the company should revert to run-rate credit costs of 1.7–1.8% in FY22. Thus, we reduce our FY22 credit cost estimate to 2.2% (from 3.3%).
- We increase our FY21/FY22E EPS estimates by 6%/15%. The company would deliver 4.2% RoA and 20% RoE in FY22. However, given elevated valuations, we maintain Neutral, with target price of INR3,350 (4.2x Sep' FY22 BV).

Exhibit 15: We upgrade our EPS estimates by 6%/15% for FY21/FY22 to factor in lower credit costs

INR B	Old Est.			New Est.			% Change		
	FY21	FY22	FY23	FY21	FY22	FY23	FY21	FY22	FY23
NII	138.8	169.5	203.4	142.3	169.5	202.8	2.5	0.0	-0.3
Other operating Income	31.0	38.4	48.6	31.4	37.0	45.9	1.4	-3.6	-5.5
Other Income	0.1	0.2	0.2	0.2	0.2	0.3			
Total Income	169.9	208.1	252.2	173.9	206.8	249.0	2.3	-0.6	-1.3
Operating Expenses	49.2	59.9	73.1	51.4	61.9	75.2	4.5	3.3	2.8
Operating Profits	120.7	148.2	179.1	122.5	144.9	173.8	1.4	-2.2	-2.9
Provisions	65.6	54.7	61.8	63.8	37.5	41.2	-2.7	-31.5	-33.3
PBT	55.1	93.5	117.3	58.6	107.4	132.6	6.4	14.9	13.1
Tax	14.5	24.3	30.5	15.4	28.2	34.8	6.4	16.0	14.1
PAT	40.6	69.2	86.8	43.3	79.2	97.8	6.4	14.5	12.7
Loans	1,514	1,816	2,180	1,514	1,816	2,271	0.0	0.0	4.2
Borrowings	1,377	1,653	1,984	1,317	1,580	1,975	-4.4	-4.4	-0.4
RoA	2.4	3.6	3.8	2.6	4.2	4.3			
RoE	11.9	17.7	18.8	12.6	19.9	20.4			

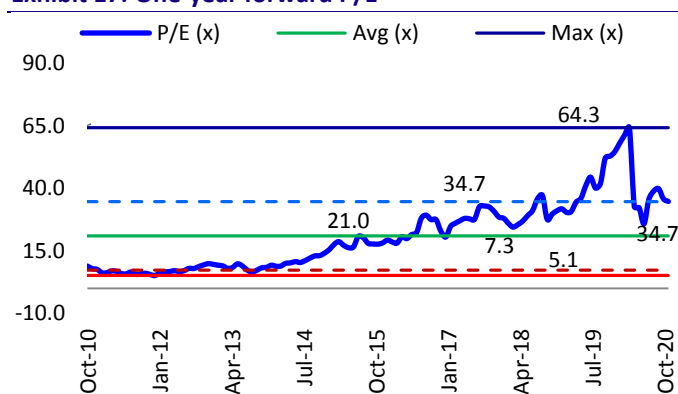
Source: MOFSL, Company

Exhibit 16: One-year forward P/B



Source: MOFSL, Company

Exhibit 17: One-year forward P/E



Source: MOFSL, Company

Valuation matrix

	Rating	CMP (INR)	Mcap (USD b)	P/E (x)		P/BV (x)		RoA (%)		RoE (%)	
				FY21E	FY22E	FY21E	FY22E	FY21E	FY22E	FY21E	FY22E
HFCs											
LICHF	Buy	299	2.0	5.4	5.7	0.8	0.7	1.2	1.1	14.7	12.6
PNBHF	Neutral	370	0.8	8.2	5.9	0.7	0.7	1.0	1.3	9.2	11.6
Vehicle fin.											
SHTF	Buy	666	2.0	9.4	5.8	0.8	0.7	1.5	2.3	9.2	12.9
MMFS	Buy	132	1.1	17.9	14.7	1.1	1.0	1.2	1.5	6.8	7.0
CIFC	Buy	242	2.7	16.1	11.5	2.2	1.9	1.8	2.3	14.4	17.5
Diversified											
BAF	Neutral	3,233	26.6	47.7	28.0	5.4	4.6	2.4	3.6	11.9	17.7
SCUF	Buy	803	0.7	7.1	5.6	0.7	0.6	2.4	3.0	9.9	11.4
LTFH	Buy	63	1.7	12.3	6.3	0.8	0.7	0.9	1.7	6.9	12.6
MUTH	Buy	1,212	6.7	14.2	12.1	3.4	2.8	6.5	6.9	26.4	25.2
MAS	Buy	840	0.6	27.2	22.8	4.1	3.6	3.7	4.0	16.0	16.9
Wholesale											
ABCL	Buy	68	2.0	10.3	6.6	0.7	0.5	1.2	1.4	7.2	8.3
Others											
IIFL Wealth	Buy	908	1.1	24.0	18.3	2.6	2.5	21.2	22.3	10.8	13.7
ISEC	Buy	426	1.9	17.7	16.1	9.5	8.1	0.0	0.0	58.6	54.2

Financials and valuations

Income Statement								INR b
Y/E MARCH	2016	2017	2018	2019	2020	2021E	2022E	2023E
Interest Income	65.5	87.1	115.9	163.5	229.7	241.0	274.5	331.7
Interest Expended	29.3	38.0	46.1	66.2	94.7	98.7	105.0	128.9
Net Interest Income	36.2	49.0	69.7	97.3	135.0	142.3	169.5	202.8
Change (%)	37.0	35.4	42.2	39.5	38.8	5.4	19.1	19.6
Other Operating Income	7.5	12.7	11.6	21.4	34.0	31.4	37.0	45.9
Other Income	0.4	0.3	0.1	0.1	0.1	0.2	0.2	0.3
Net Income	44.1	62.0	81.4	118.8	169.1	173.9	206.8	249.0
Change (%)	39.0	40.7	31.3	45.9	42.4	2.8	18.9	20.4
Operating Expenses	19.0	25.6	32.7	42.0	56.6	51.4	61.9	75.2
Operating Profits	25.1	36.4	48.7	76.8	112.5	122.5	144.9	173.8
Change (%)	44.0	45.0	34.1	57.6	46.5	8.9	18.3	20.0
Provisions and W/Offs	5.4	8.2	10.3	15.0	39.3	63.8	37.5	41.2
PBT	19.6	28.2	38.4	61.8	73.2	58.6	107.4	132.6
Tax	6.9	9.8	13.5	21.8	20.6	15.4	28.2	34.8
Tax Rate (%)	34.9	34.8	35.0	35.3	28.1	26.3	26.3	26.3
PAT	12.8	18.4	25.0	39.9	52.6	43.3	79.2	97.8
Change (%)	42.4	43.6	35.9	60.0	31.8	-17.8	83.1	23.5
Proposed Dividend	1.6	2.5	2.8	4.3	7.3	4.3	7.9	9.8

Balance Sheet								INR b
Y/E MARCH	2016	2017	2018	2019	2020	2021E	2022E	2023E
Capital	0.5	1.1	1.2	1.2	1.2	1.2	1.2	1.2
Reserves & Surplus (Ex OCI)	73.7	89.4	157.4	195.8	323.0	361.9	433.2	521.2
Net Worth	74.3	90.5	158.6	197.0	324.2	363.1	434.4	522.4
OCI	0.0	0.0	-0.1	0.0	-0.9	-0.9	-0.9	-0.9
Net Worth (Including OCI)	74.3	90.5	158.5	197.0	323.3	362.2	433.5	521.5
Change (%)	54.7	21.9	75.1	24.3	64.1	12.0	19.7	20.3
Borrowings	370.2	508.9	665.6	1,015.9	1,298.1	1,316.9	1,580.3	1,975.3
Change (%)	38.7	37.5	30.8	52.6	27.8	1.5	20.0	25.0
Other liabilities	25.2	19.9	23.9	29.5	22.6	26.0	29.9	34.3
Total Liabilities	469.7	619.4	848.0	1,242.3	1,643.9	1,705.1	2,043.6	2,531.2
Investments	10.3	41.3	31.4	86.0	175.4	149.1	171.5	197.2
Change (%)	211.2	299.5	-24.0	173.9	104.0	-15.0	15.0	15.0
Loans	438.3	564.0	800.0	1,137.1	1,428.0	1,513.7	1,816.4	2,270.5
Change (%)	40.5	28.7	41.8	42.1	25.6	6.0	20.0	25.0
Other assets	21.1	14.1	16.6	19.2	40.5	42.3	55.7	63.5
Total Assets	469.7	619.4	848.0	1,242.3	1,643.9	1,705.1	2,043.6	2,531.2

E: MOFSL Estimates

Financials and valuations

Ratios	(%)							
Y/E MARCH	2016	2017	2018	2019	2020	2021E	2022E	2023E
Spreads Analysis (%)								
Yield on Advances	17.5	17.4	17.0	16.9	17.9	15.9	16.0	15.8
Cost of borrowings	9.2	8.7	7.9	7.9	8.2	7.6	7.3	7.3
Interest Spread	8.3	8.7	9.1	9.0	9.7	8.4	8.8	8.5
Net Interest Margin	9.7	9.8	10.2	10.0	10.5	9.7	10.2	9.9
Profitability Ratios (%)								
Cost/Income	43.1	41.4	40.1	35.3	33.5	29.6	29.9	30.2
Empl. Cost/Op. Exps.	33.2	36.3	43.9	46.2	45.0	43.4	45.0	46.4
RoE	20.9	22.3	20.0	22.5	20.2	12.6	19.9	20.4
RoA	3.2	3.4	3.4	3.8	3.6	2.6	4.2	4.3
Asset Quality (%)								
GNPA	5.4	9.8	11.6	18.0	23.6	21.0	26.0	28.7
NNPA	1.2	2.6	3.5	7.3	9.4	8.4	10.4	11.5
GNPA %	1.2	1.7	1.4	1.6	1.6	1.3	1.4	1.2
NNPA %	0.3	0.5	0.4	0.6	0.7	0.5	0.6	0.5
PCR %	77.2	74.0	69.6	59.7	60.3	60.0	60.0	60.0
Capitalization (%)								
CAR	19.5	19.5	24.0	20.7	25.0	26.0	25.7	24.5
Tier I	16.1	13.3	18.4	16.3	21.3	22.7	23.0	22.5
Tier II	3.4	6.2	5.5	4.4	3.7	3.3	2.6	2.0
Average Leverage on Assets (x)	6.5	6.6	5.9	5.9	5.5	4.9	4.7	4.8
Valuation								
Book Value (INR)	138.7	165.5	275.7	341.4	540.3	605.2	724.0	870.7
Price-BV (x)					6.0	5.3	4.5	3.7
EPS (INR)	23.9	33.6	43.4	69.3	87.7	72.1	132.0	163.0
EPS Growth (%)	33.0	40.7	29.2	59.6	26.7	-17.8	83.1	23.5
Price-Earnings (x)					36.8	44.8	24.5	19.8
Dividend per Share (INR)	2.5	3.6	4.0	6.0	10.0	7.2	13.2	16.3
Dividend Yield (%)					0.3	0.2	0.4	0.5

E: MOFSL Estimates

Explanation of Investment Rating	
Investment Rating	Expected return (over 12-month)
BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

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