

# Petronet LNG (PLNG IN)

Rating: BUY | CMP: Rs241 | TP: Rs399

## Robust performance

### Quick Pointers:

- Sharp demand revival post Q1 lows, closure of Dabhol terminal for monsoon aided PLNG's strong earnings growth in Q2.
- PLNG exploring multiple LNG contracts globally to procure from the cheapest source.
- Lowest tariffs, superb pipeline network and well-entrenched reach in the domestic LNG markets to help PLNG compete with new terminals.

**We increase our FY21E estimates by 9% to factor in strong H1 performance, delay in commissioning of the Kochi-Mangalore pipeline and make other changes. PLNG is a play on India's rising LNG imports supported by soft spot LNG prices. We like PLNG's business model given high earnings visibility. We see limited competition to PLNG's well-entrenched reach in the LNG business. Reiterate BUY with a DCF based PT of Rs399 (Rs384) on roll over.**

- Record volumes, margins drive earnings beat:** Petronet LNG (PLNG) reported Q2FY21 EBITDA and PBT of Rs13.6bn (PLe Rs 10.2bn; +17% YoY) and Rs12.4bn (PLe Rs8.1bn; +30% YoY) respectively. PAT was at Rs9.2bn (-21%YoY; PLe Rs6.0bn) due to tax write back in Q2FY20. Operationally better results were due to record volumes, blended tariffs and inventory gains of Rs700m. Shutdown of competing Dabhol LNG terminal due to monsoon also aided better performance from PLNG.
- Dahej terminal remains the star:** During the quarter, regassification volumes were at 254tbtu (250 tbtu in Q2FY20; PLe 224). Dahej regassified volumes were at 243tbtu (240tbtu in Q2FY20) while Kochi volumes were at 11tbtu. PLNG's Q2 blended tariffs were at Rs59.7/tbtu against Rs53.5 in Q2FY20 and Rs55.1 in Q1FY21.
- The Kochi-Mangalore pipeline will be commissioned by December 2020 and utilization levels are expected to double from current 17%. Accordingly, Kochi tariffs have been fixed at Rs83.1 for FY21. At this rate there will be no impairment of the Kochi terminal value.
- Multiple projects at exploratory stage:** Management clarified that they are exploring multiple capex options like the Sri Lanka FSRU LNG terminal and opportunities on East Coast of India. While PLNG has signed a nonbinding agreement with Tellurian, project economics will decide about any investment.
- Limited threat from new terminals:** PLNG management seems quite confident of maintaining their pre dominant stature despite start of competing Mundra and Ennore LNG terminals given their low cost operations. Additionally, high growth opportunities from CGD and power sector ramp up will spur demand for gas in the country, which will necessitate more infrastructure coming on stream.

November 12, 2020

## Q2FY21 Result Update

☑ Change in Estimates | ☑ Target | ■ Reco

### Change in Estimates

|                | Current  |          | Previous |          |
|----------------|----------|----------|----------|----------|
|                | FY22E    | FY23E    | FY22E    | FY23E    |
| Rating         | BUY      |          | BUY      |          |
| Target Price   | 399      |          | 384      |          |
| Sales (Rs. m)  | 4,45,445 | 4,58,199 | 4,45,445 | 4,58,199 |
| % Chng.        | -        | -        | -        | -        |
| EBITDA (Rs. m) | 50,084   | 53,896   | 48,656   | 52,390   |
| % Chng.        | 2.9      | 2.9      | -        | -        |
| EPS (Rs.)      | 21.8     | 24.4     | 21.0     | 23.9     |
| % Chng.        | 3.8      | 2.3      | -        | -        |

### Key Financials - Standalone

| Y/e Mar        | FY20     | FY21E    | FY22E    | FY23E    |
|----------------|----------|----------|----------|----------|
| Sales (Rs. m)  | 3,54,520 | 3,83,241 | 4,45,445 | 4,58,199 |
| EBITDA (Rs. m) | 39,895   | 44,253   | 50,084   | 53,896   |
| Margin (%)     | 11.3     | 11.5     | 11.2     | 11.8     |
| PAT (Rs. m)    | 26,417   | 27,421   | 32,699   | 36,664   |
| EPS (Rs.)      | 17.6     | 18.3     | 21.8     | 24.4     |
| Gr. (%)        | 22.6     | 3.8      | 19.2     | 12.1     |
| DPS (Rs.)      | 12.5     | 14.6     | 16.3     | 18.3     |
| Yield (%)      | 5.2      | 6.1      | 6.8      | 7.6      |
| RoE (%)        | 27.2     | 26.5     | 29.6     | 30.8     |
| RoCE (%)       | 33.1     | 34.8     | 37.0     | 36.7     |
| EV/Sales (x)   | 0.9      | 0.8      | 0.7      | 0.6      |
| EV/EBITDA (x)  | 8.2      | 7.1      | 5.9      | 5.1      |
| PE (x)         | 13.7     | 13.2     | 11.1     | 9.9      |
| P/BV (x)       | 3.6      | 3.4      | 3.2      | 2.9      |

### Key Data

### PLNG.BO | PLNG IN

|                     |                     |
|---------------------|---------------------|
| 52-W High / Low     | Rs.285 / Rs.170     |
| Sensex / Nifty      | 43,594 / 12,749     |
| Market Cap          | Rs.361bn/ \$ 4,859m |
| Shares Outstanding  | 1,500m              |
| 3M Avg. Daily Value | Rs.1967.35m         |

### Shareholding Pattern (%)

|                         |       |
|-------------------------|-------|
| Promoter's              | 50.00 |
| Foreign                 | 28.07 |
| Domestic Institution    | 8.43  |
| Public & Others         | 13.50 |
| Promoter Pledge (Rs bn) | -     |

### Stock Performance (%)

|          | 1M   | 6M     | 12M    |
|----------|------|--------|--------|
| Absolute | 10.5 | 2.9    | (14.9) |
| Relative | 2.6  | (25.5) | (21.2) |

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**Exhibit 1: Q2FY21 Result Overview (Rs mn)**

| Y/e March                | Q2FY21        | Q2FY20        | YoY gr. (%)   | Q1FY21        | H1FY21          | H1FY20          | YoY gr. (%)   |
|--------------------------|---------------|---------------|---------------|---------------|-----------------|-----------------|---------------|
| <b>Sales</b>             | <b>55,578</b> | <b>87,302</b> | <b>(36.3)</b> | <b>43,836</b> | <b>99,414</b>   | <b>1,67,916</b> | <b>(40.8)</b> |
| Regassification services | 6,780         | 6,310         |               | 5,000         | 11,780          | 11,830          | (0.4)         |
| <b>Net sales</b>         | <b>62,358</b> | <b>93,612</b> | <b>(33.4)</b> | <b>48,836</b> | <b>1,11,194</b> | <b>1,79,746</b> | <b>(38.1)</b> |
| Total expenditure        | 48,726        | 82,007        | (40.6)        | 39,736        | 88,462          | 1,57,902        | (44.0)        |
| Raw material             | 47,199        | 80,229        | (41.2)        | 38,365        | 85,565          | 1,54,411        | (44.6)        |
| Staff cost               | 338           | 268           | 26.2          | 360           | 698             | 561             | 24.4          |
| Other expenditure        | 1,188         | 1,510         | (21.3)        | 1,011         | 2,199           | 2,930           | (25.0)        |
| Forex                    | -             | -             |               | -             | -               | -               |               |
| <b>Operating profit</b>  | <b>13,633</b> | <b>11,605</b> | <b>17.5</b>   | <b>9,099</b>  | <b>22,732</b>   | <b>21,844</b>   | <b>4.1</b>    |
| Other income             | 1,596         | 975           | 63.7          | 684           | 2,280           | 2,019           | 12.9          |
| Interest                 | 850           | 1,051         | (19.1)        | 881           | 1,732           | 2,057           | (15.8)        |
| Depreciation             | 1,952         | 1,960         | (0.4)         | 1,936         | 3,888           | 3,859           | 0.7           |
| <b>PBT</b>               | <b>12,426</b> | <b>9,568</b>  | <b>29.9</b>   | <b>6,966</b>  | <b>19,392</b>   | <b>17,948</b>   | <b>8.0</b>    |
| Tax                      | 3,153         | (2,184)       | (244.4)       | 1,764         | 4,916           | 593             | 729.2         |
| <i>Tax rate (%)</i>      | <i>25.4</i>   | <i>(22.8)</i> |               | <i>25.3</i>   | <i>25.4</i>     | <i>3.3</i>      |               |
| <b>Net profit</b>        | <b>9,274</b>  | <b>11,752</b> | <b>(21.1)</b> | <b>5,202</b>  | <b>14,476</b>   | <b>17,355</b>   | <b>(16.6)</b> |

Source: Company, PL

**Exhibit 2: PLNG quarterly volume and tariffs**

|                                 | Q2FY19 | Q3FY19 | Q4FY19 | Q1FY20 | Q2FY20 | Q3FY20 | Q4FY20 | Q1FY21 | Q2FY21 |
|---------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Volumes (tbtu)                  | 217.0  | 202.0  | 205.1  | 226.0  | 250.0  | 233.0  | 226.6  | 190.0  | 254.0  |
| Blended regas margins (Rs/tbtu) | 48.4   | 49.4   | 41.2   | 52.9   | 53.5   | 55.4   | 49.9   | 55.1   | 59.7   |

Source: Company, PL

**Conference Call Highlights**

- PLNG is exploring multiple opportunities to source the cheapest gas source. They are eyeing LT contract at spot prices going forward.
- Tariff negotiation for Kochi terminal is likely to be finalized in Q3FY21, which will decide any asset impairment going ahead. Operational breakeven for this terminal stands at 25%.
- PLNG's long term capex plans includes setting up two storage tanks for Rs12bn, a jetty at Dahej for Rs13bn. Srilanka FSRU project is likely to cost USD300m.
- Management remains confident of steady gas demand growth going ahead and next tariff hikes will be in January 2021.

## Financials

### Income Statement (Rs m)

| Y/e Mar                       | FY20            | FY21E           | FY22E           | FY23E           |
|-------------------------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net Revenues</b>           | <b>3,54,520</b> | <b>3,83,241</b> | <b>4,45,445</b> | <b>4,58,199</b> |
| YoY gr. (%)                   | (7.7)           | 8.1             | 16.2            | 2.9             |
| Cost of Goods Sold            | 3,04,959        | 3,33,194        | 3,88,679        | 3,97,184        |
| Gross Profit                  | 49,561          | 50,047          | 56,766          | 61,015          |
| Margin (%)                    | 14.0            | 13.1            | 12.7            | 13.3            |
| Employee Cost                 | 1,258           | 1,383           | 1,522           | 1,674           |
| Other Expenses                | -               | -               | -               | -               |
| <b>EBITDA</b>                 | <b>39,895</b>   | <b>44,253</b>   | <b>50,084</b>   | <b>53,896</b>   |
| YoY gr. (%)                   | 21.1            | 10.9            | 13.2            | 7.6             |
| Margin (%)                    | 11.3            | 11.5            | 11.2            | 11.8            |
| Depreciation and Amortization | 7,761           | 8,213           | 9,178           | 10,178          |
| <b>EBIT</b>                   | <b>32,134</b>   | <b>36,039</b>   | <b>40,906</b>   | <b>43,718</b>   |
| Margin (%)                    | 9.1             | 9.4             | 9.2             | 9.5             |
| Net Interest                  | 4,032           | 3,500           | 3,000           | 2,500           |
| Other Income                  | 3,726           | 4,105           | 5,792           | 7,779           |
| <b>Profit Before Tax</b>      | <b>31,828</b>   | <b>36,645</b>   | <b>43,697</b>   | <b>48,997</b>   |
| Margin (%)                    | 9.0             | 9.6             | 9.8             | 10.7            |
| Total Tax                     | 5,411           | 9,223           | 10,999          | 12,332          |
| Effective tax rate (%)        | 17.0            | 25.2            | 25.2            | 25.2            |
| <b>Profit after tax</b>       | <b>26,417</b>   | <b>27,421</b>   | <b>32,699</b>   | <b>36,664</b>   |
| Minority interest             | -               | -               | -               | -               |
| Share Profit from Associate   | -               | -               | -               | -               |
| <b>Adjusted PAT</b>           | <b>26,417</b>   | <b>27,421</b>   | <b>32,699</b>   | <b>36,664</b>   |
| YoY gr. (%)                   | 22.6            | 3.8             | 19.2            | 12.1            |
| Margin (%)                    | 7.5             | 7.2             | 7.3             | 8.0             |
| Extra Ord. Income / (Exp)     | -               | -               | -               | -               |
| <b>Reported PAT</b>           | <b>26,417</b>   | <b>27,421</b>   | <b>32,699</b>   | <b>36,664</b>   |
| YoY gr. (%)                   | 22.6            | 3.8             | 19.2            | 12.1            |
| Margin (%)                    | 7.5             | 7.2             | 7.3             | 8.0             |
| Other Comprehensive Income    | -               | -               | -               | -               |
| Total Comprehensive Income    | 26,417          | 27,421          | 32,699          | 36,664          |
| <b>Equity Shares O/s (m)</b>  | <b>1,500</b>    | <b>1,500</b>    | <b>1,500</b>    | <b>1,500</b>    |
| <b>EPS (Rs)</b>               | <b>17.6</b>     | <b>18.3</b>     | <b>21.8</b>     | <b>24.4</b>     |

Source: Company Data, PL Research

### Balance Sheet Abstract (Rs m)

| Y/e Mar                               | FY20            | FY21E           | FY22E           | FY23E           |
|---------------------------------------|-----------------|-----------------|-----------------|-----------------|
| <b>Non-Current Assets</b>             |                 |                 |                 |                 |
| <b>Gross Block</b>                    | <b>1,02,284</b> | <b>1,04,284</b> | <b>1,06,284</b> | <b>1,08,284</b> |
| Tangibles                             | 1,02,284        | 1,04,284        | 1,06,284        | 1,08,284        |
| Intangibles                           | -               | -               | -               | -               |
| <b>Acc: Dep / Amortization</b>        | <b>22,805</b>   | <b>31,019</b>   | <b>40,197</b>   | <b>50,375</b>   |
| Tangibles                             | 22,805          | 31,019          | 40,197          | 50,375          |
| Intangibles                           | -               | -               | -               | -               |
| <b>Net fixed assets</b>               | <b>79,478</b>   | <b>73,265</b>   | <b>66,087</b>   | <b>57,909</b>   |
| Tangibles                             | 79,478          | 73,265          | 66,087          | 57,909          |
| Intangibles                           | -               | -               | -               | -               |
| Capital Work In Progress              | 2,000           | 2,000           | 1,000           | 1,000           |
| Goodwill                              | -               | -               | -               | -               |
| Non-Current Investments               | -               | -               | -               | -               |
| Net Deferred tax assets               | (14,959)        | (16,854)        | (19,113)        | (21,646)        |
| Other Non-Current Assets              | -               | -               | -               | -               |
| <b>Current Assets</b>                 |                 |                 |                 |                 |
| Investments                           | -               | -               | -               | -               |
| Inventories                           | 7,785           | 8,415           | 9,781           | 10,061          |
| Trade receivables                     | 17,438          | 18,850          | 21,910          | 22,537          |
| Cash & Bank Balance                   | 34,019          | 48,091          | 67,742          | 87,833          |
| Other Current Assets                  | 530             | 530             | 530             | 530             |
| <b>Total Assets</b>                   | <b>1,47,011</b> | <b>1,56,913</b> | <b>1,72,812</b> | <b>1,85,632</b> |
| <b>Equity</b>                         |                 |                 |                 |                 |
| Equity Share Capital                  | 15,000          | 15,000          | 15,000          | 15,000          |
| Other Equity                          | 85,839          | 91,324          | 99,498          | 1,08,664        |
| <b>Total Network</b>                  | <b>1,00,839</b> | <b>1,06,324</b> | <b>1,14,498</b> | <b>1,23,664</b> |
| <b>Non-Current Liabilities</b>        |                 |                 |                 |                 |
| Long Term borrowings                  | -               | -               | -               | -               |
| Provisions                            | -               | -               | -               | -               |
| Other non current liabilities         | -               | -               | -               | -               |
| <b>Current Liabilities</b>            |                 |                 |                 |                 |
| ST Debt / Current of LT Debt          | -               | -               | -               | -               |
| Trade payables                        | 31,147          | 33,670          | 39,135          | 40,256          |
| Other current liabilities             | 66              | 66              | 66              | 66              |
| <b>Total Equity &amp; Liabilities</b> | <b>1,47,011</b> | <b>1,56,913</b> | <b>1,72,812</b> | <b>1,85,632</b> |

Source: Company Data, PL Research

**Cash Flow (Rs m)**

| Y/e Mar                              | FY20            | FY21E           | FY22E           | FY23E           |
|--------------------------------------|-----------------|-----------------|-----------------|-----------------|
| PBT                                  | 31,828          | 36,645          | 43,697          | 48,997          |
| Add. Depreciation                    | 7,761           | 8,213           | 9,178           | 10,178          |
| Add. Interest                        | 4,032           | 3,500           | 3,000           | 2,500           |
| Less Financial Other Income          | 3,726           | 4,105           | 5,792           | 7,779           |
| Add. Other                           | -               | -               | -               | -               |
| Op. profit before WC changes         | 43,621          | 48,358          | 55,875          | 61,675          |
| Net Changes-WC                       | 38,012          | (12,892)        | (34,936)        | (106)           |
| Direct tax                           | (5,411)         | (9,223)         | (10,999)        | (12,332)        |
| <b>Net cash from Op. activities</b>  | <b>76,222</b>   | <b>26,242</b>   | <b>9,941</b>    | <b>49,236</b>   |
| Capital expenditures                 | (39,557)        | (3,768)         | (5,384)         | (5,000)         |
| Interest / Dividend Income           | -               | -               | -               | -               |
| Others                               | -               | -               | -               | -               |
| <b>Net Cash from Inv. activities</b> | <b>(39,557)</b> | <b>(3,768)</b>  | <b>(5,384)</b>  | <b>(5,000)</b>  |
| Issue of share cap. / premium        | 1,202           | (1,509)         | -               | -               |
| Debt changes                         | (368)           | (184)           | (460)           | -               |
| Dividend paid                        | (18,750)        | (21,937)        | (24,524)        | (27,498)        |
| Interest paid                        | (4,032)         | (3,500)         | (3,000)         | (2,500)         |
| Others                               | -               | -               | -               | -               |
| <b>Net cash from Fin. activities</b> | <b>(21,948)</b> | <b>(27,130)</b> | <b>(27,984)</b> | <b>(29,998)</b> |
| <b>Net change in cash</b>            | <b>14,718</b>   | <b>(4,656)</b>  | <b>(23,427)</b> | <b>14,238</b>   |
| Free Cash Flow                       | 36,665          | 22,474          | 4,557           | 44,236          |

Source: Company Data, PL Research

**Quarterly Financials (Rs m)**

| Y/e Mar                           | Q3FY20        | Q4FY20        | Q1FY21        | Q2FY21        |
|-----------------------------------|---------------|---------------|---------------|---------------|
| <b>Net Revenue</b>                | <b>89,102</b> | <b>85,672</b> | <b>48,836</b> | <b>62,358</b> |
| YoY gr. (%)                       | (11.8)        | 2.2           | (43.3)        | (33.4)        |
| Raw Material Expenses             | 76,189        | 74,360        | 38,365        | 47,199        |
| Gross Profit                      | 12,913        | 11,312        | 10,470        | 15,159        |
| Margin (%)                        | 14.5          | 13.2          | 21.4          | 24.3          |
| <b>EBITDA</b>                     | <b>11,076</b> | <b>6,975</b>  | <b>9,099</b>  | <b>13,633</b> |
| YoY gr. (%)                       | 30.6          | 11.2          | (11.1)        | 17.5          |
| Margin (%)                        | 12.4          | 8.1           | 18.6          | 21.9          |
| Depreciation / Depletion          | 1,960         | 1,942         | 1,936         | 1,952         |
| <b>EBIT</b>                       | <b>9,116</b>  | <b>5,033</b>  | <b>7,164</b>  | <b>11,681</b> |
| Margin (%)                        | 10.2          | 5.9           | 14.7          | 18.7          |
| Net Interest                      | 940           | 1,035         | 881           | 850           |
| Other Income                      | 842           | 865           | 684           | 1,596         |
| <b>Profit before Tax</b>          | <b>9,017</b>  | <b>4,863</b>  | <b>6,966</b>  | <b>12,426</b> |
| Margin (%)                        | 10.1          | 5.7           | 14.3          | 19.9          |
| Total Tax                         | 2,265         | 1,272         | 1,764         | 3,153         |
| Effective tax rate (%)            | 25.1          | 26.2          | 25.3          | 25.4          |
| <b>Profit after Tax</b>           | <b>6,752</b>  | <b>3,590</b>  | <b>5,202</b>  | <b>9,274</b>  |
| Minority interest                 | -             | -             | -             | -             |
| Share Profit from Associates      | -             | -             | -             | -             |
| <b>Adjusted PAT</b>               | <b>6,752</b>  | <b>3,590</b>  | <b>5,202</b>  | <b>9,274</b>  |
| YoY gr. (%)                       | 19.4          | (18.4)        | (7.1)         | (15.9)        |
| Margin (%)                        | 7.6           | 4.2           | 10.7          | 14.9          |
| Extra Ord. Income / (Exp)         | -             | -             | -             | -             |
| <b>Reported PAT</b>               | <b>6,752</b>  | <b>3,590</b>  | <b>5,202</b>  | <b>9,274</b>  |
| YoY gr. (%)                       | 19.4          | (18.4)        | (7.1)         | (15.9)        |
| Margin (%)                        | 7.6           | 4.2           | 10.7          | 14.9          |
| Other Comprehensive Income        | -             | -             | -             | -             |
| <b>Total Comprehensive Income</b> | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>-</b>      |
| Avg. Shares O/s (m)               | -             | -             | -             | -             |
| <b>EPS (Rs)</b>                   | <b>-</b>      | <b>-</b>      | <b>-</b>      | <b>-</b>      |

Source: Company Data, PL Research

**Key Financial Metrics**

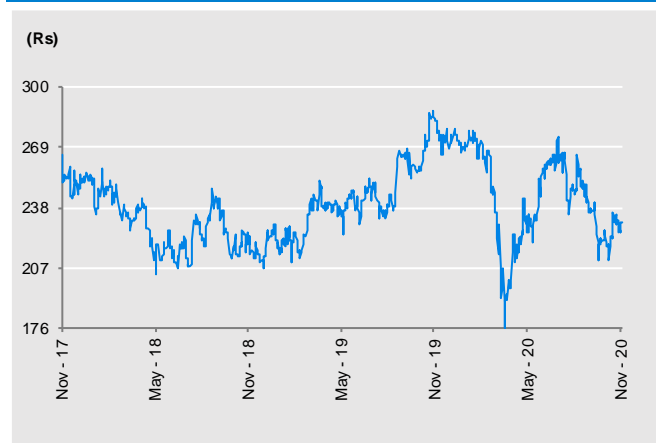
| Y/e Mar                    | FY20  | FY21E | FY22E | FY23E |
|----------------------------|-------|-------|-------|-------|
| <b>Per Share(Rs)</b>       |       |       |       |       |
| EPS                        | 17.6  | 18.3  | 21.8  | 24.4  |
| CEPS                       | 22.8  | 23.8  | 27.9  | 31.2  |
| BVPS                       | 67.2  | 70.9  | 76.3  | 82.4  |
| FCF                        | 24.4  | 15.0  | 3.0   | 29.5  |
| DPS                        | 12.5  | 14.6  | 16.3  | 18.3  |
| <b>Return Ratio(%)</b>     |       |       |       |       |
| RoCE                       | 33.1  | 34.8  | 37.0  | 36.7  |
| ROIC                       | 28.4  | 33.1  | 38.9  | 44.7  |
| RoE                        | 27.2  | 26.5  | 29.6  | 30.8  |
| <b>Balance Sheet</b>       |       |       |       |       |
| Net Debt : Equity (x)      | (0.3) | (0.5) | (0.6) | (0.7) |
| Net Working Capital (Days) | (6)   | (6)   | (6)   | (6)   |
| <b>Valuation(x)</b>        |       |       |       |       |
| PER                        | 13.7  | 13.2  | 11.1  | 9.9   |
| P/B                        | 3.6   | 3.4   | 3.2   | 2.9   |
| P/CEPS                     | 23.5  | 24.5  | 28.8  | 32.2  |
| EV/EBITDA                  | 8.2   | 7.1   | 5.9   | 5.1   |
| EV/Sales                   | 0.9   | 0.8   | 0.7   | 0.6   |
| Dividend Yield (%)         | 5.2   | 6.1   | 6.8   | 7.6   |

Source: Company Data, PL Research

**Key Operating Metrics**

| Y/e Mar                         | FY20 | FY21E | FY22E | FY23E |
|---------------------------------|------|-------|-------|-------|
| Dahej contract volume (MTPA)    | 16.5 | 16.0  | 16.8  | 16.8  |
| Dahej spot volume (MTPA)        | 0.5  | 1.0   | 1.8   | 1.8   |
| Kochi contract volume (MTPA)    | 0.7  | 0.3   | 1.0   | 1.5   |
| Kochi spot volume (MTPA)        | 0.1  | 0.8   | 1.0   | 1.0   |
| Dahej contract tariff (Rs/tbtu) | 49.9 | 52.4  | 55.0  | 57.7  |
| Dahej spot tariff (Rs/tbtu)     | 25.0 | 50.0  | 20.0  | 20.0  |
| Kochi contract tariff (Rs/tbtu) | 72.9 | 76.6  | 80.4  | 84.4  |

Source: Company Data, PL Research

**Price Chart**
**Recommendation History**


| No. | Date      | Rating | TP (Rs.) | Share Price (Rs.) |
|-----|-----------|--------|----------|-------------------|
| 1   | 07-Oct-20 | BUY    | 384      | 219               |
| 2   | 18-Aug-20 | BUY    | 384      | 254               |
| 3   | 07-Jul-20 | BUY    | 384      | 261               |
| 4   | 30-Jun-20 | BUY    | 384      | 260               |
| 5   | 08-Apr-20 | BUY    | 378      | 215               |
| 6   | 11-Feb-20 | BUY    | 388      | 271               |
| 7   | 03-Jan-20 | BUY    | 352      | 269               |

**Analyst Coverage Universe**

| Sr. No. | Company Name                    | Rating     | TP (Rs) | Share Price (Rs) |
|---------|---------------------------------|------------|---------|------------------|
| 1       | Aarti Industries                | Accumulate | 1,024   | 1,007            |
| 2       | Bharat Petroleum Corporation    | BUY        | 479     | 342              |
| 3       | GAIL (India)                    | Accumulate | 108     | 90               |
| 4       | Gujarat Gas                     | BUY        | 403     | 301              |
| 5       | Hindustan Petroleum Corporation | BUY        | 280     | 186              |
| 6       | Indian Oil Corporation          | BUY        | 118     | 78               |
| 7       | Indraprastha Gas                | BUY        | 590     | 384              |
| 8       | Mahanagar Gas                   | BUY        | 1,226   | 829              |
| 9       | NOCIL                           | BUY        | 169     | 143              |
| 10      | Oil & Natural Gas Corporation   | BUY        | 96      | 71               |
| 11      | Oil India                       | Accumulate | 110     | 89               |
| 12      | Petronet LNG                    | BUY        | 384     | 219              |
| 13      | Reliance Industries             | BUY        | 2,232   | 2,055            |

**PL's Recommendation Nomenclature (Absolute Performance)**

|                          |                                   |
|--------------------------|-----------------------------------|
| <b>Buy</b>               | : > 15%                           |
| <b>Accumulate</b>        | : 5% to 15%                       |
| <b>Hold</b>              | : +5% to -5%                      |
| <b>Reduce</b>            | : -5% to -15%                     |
| <b>Sell</b>              | : < -15%                          |
| <b>Not Rated (NR)</b>    | : No specific call on the stock   |
| <b>Under Review (UR)</b> | : Rating likely to change shortly |

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