

RBL Bank

Estimate change	1
TP change	—
Rating change	←

Bloomberg	RBK IN
Equity Shares (m)	509
M.Cap.(INRb)/(USDb)	128.5 / 1.8
52-Week Range (INR)	347 / 102
1, 6, 12 Rel. Per (%)	-5/-4/-51
12M Avg Val (INR M)	4767

Financials & Valuations (INR b)

Y/E March	FY20	FY21E	FY22E	FY23E
NII	36.3	38.5	44.9	55.7
OP	27.5	29.7	34.5	42.6
NP	5.1	5.7	10.1	15.1
		4.3	4.5	4.8
NIM (%)	4.5			
EPS (INR)	9.9	9.5	16.8	25.3
EPS Gr. (%)	-51.1	-4.8	77.8	50.1
BV/Sh. (INR)	208.0	211.6	225.6	246.2
ABV/Sh. (INR)	189.8	191.8	206.1	228.1
Ratios				
RoE (%)	5.6	4.9	7.7	10.7
RoA (%)	0.6	0.6	0.9	1.2
Valuations				
P/E(X)	21.6	22.7	12.8	8.5
P/BV (X)	1.0	1.0	1.0	0.9
P/ABV (X)	1.1	1.1	1.0	0.9

Shareholding pattern (%)

	1 1 1 1 1		
As On	Dec-20	Sep-20	Dec-19
Promoter	0.0	0.0	0.0
DII	24.7	22.0	30.2
FII	35.2	27.8	24.3
Others	40.2	50.3	45.5

FII Includes depository receipts

CMP: INR215 TP: INR270 (+26%) Buy

Asset quality under pressure; deposit franchise stabilizing Credit Card growth picks up, while Wholesale continues to decline

- RBL Bank (RBK) reported a modest quarter on weak NII growth as margins declined 15bp QoQ, impacted by higher interest reversal. However, a sharp improvement in core fees, led by Credit Card, resulted in a PAT beat. On the business front, deposit growth picked up sequentially, led by CASA, while loan growth was affected by continued decline in the Wholesale portfolio. The Credit Card business, however, picked up sharply QoQ.
- Asset quality witnessed sharp deterioration, with the proforma GNPA/NNPA ratio up to 4.57%/2.37%, led by elevated slippages from the Retail portfolio, predominantly from the unsecured portfolio. On the other hand, corporate slippages were contained. Total restructuring is expected at 1.5% of total loans.
- Overall, we expect the slippage trend to remain elevated and estimate credit cost to remain high in the near term at 3.8%/3.3% for FY21/FY22. However, we increase our estimates by 6%/11% for FY22/FY23, factoring in higher other income. **Maintain Buy.**

Interest reversal drags down NII; proforma PCR plunges to ~49%

- 3QFY21 PAT stood at ~INR1.5b (110% YoY; MOSLe: INR1.05b), led by higher other income, as core fees were above pre-COVID levels (37% growth QoQ). However, NII declined 2% YoY (4% miss), with NIM declining 15bp QoQ to 4.19%, affected by higher interest reversal on potential slippages.
- Other income reflected improving trends and grew at 27% QoQ to INR5.8b, supported by core fee income (37% QoQ) to ~INR5b. This was led by improvement in card fees (63% QoQ) as card spends crossed pre-COVID levels. Retail contributes 86% to total fees.
- Operating expenses were flat YoY; thus, the C/I ratio stood at 45.9% (~320bp YoY improvement). Thus, PPoP grew 12% YoY (11% beat).
- Loan growth declined 5% YoY, with the Wholesale portfolio declining 25% YoY, while the Retail book increased 16% YoY. Among the retail segments, the MFI / Credit Card portfolio grew 22%/30% YoY. Thus, the Wholesale to Retail mix stood at 42:58. Also, the share of both the Credit Card and MFI book increased to 32%.
- Deposits increased 4.2% QoQ to INR672b, led by CASA growth of 4% QoQ. Overall, the CASA ratio stood flat QoQ at 31.1% (avg. CASA ratio improved to 29.5% v/s 28.7% in 2QFY21).
- On the asset quality front, GNPA/NNPA ratio improved 150bp/67bp QoQ to 1.84%/0.71%. However, the proforma GNPA/NNPA ratio increased to 4.57%/2.37% (v/s 3.49%/1.49% in 2QFY21) as proforma slippages increased to INR14.7b in 3QFY21. Thus, PCR (including proforma GNPA) declined to 49.3% v/s 58.2% in 2QFY21.

Research Analyst: Nitin Aggarwal (Nitin.Aggarwal@MotilalOswal.com) | Himanshu Taluja (Himanshu.Taluja@motilaloswal.com)

Alpesh Mehta (Alpesh.Mehta@MotilalOswal.com); Yash Agarwal (Yash.Agarwal@motilaloswal.com)

Highlights from management commentary

- Overall, the bank expects restructuring at 1.5% of total loans.
- **Credit Card:** Expect total delinquency of ~10% of the total portfolio, of which ~70% is already part of current proforma slippages. Also, 4% of the portfolio is restructured; therefore, expect to reach normalized asset quality trends in another two quarters.
- MFI: It remains cautious in lending to certain states such as West Bengal, Assam, Maharashtra, and Punjab which had a collection efficiency of 88–90%, while it declined to 60% in Assam. Overall, collection efficiency stood at 92%; expect the GNPA ratio to increase to 5.0–5.5% v/s 2.6% currently.

Valuation and view

Overall, we expect loan growth to remain weak as the bank remains cautious in wholesale lending; expect improving trends in the Credit Card portfolio. A higher focus in the near term would be on garnering deposits and improving collections. On the asset quality front, the proforma GNPA/NNPA ratio increased sharply, while provision coverage dropped to ~49%. Also, expect restructuring at around 1.5% of total loans. We expect further deterioration in asset quality as the slippage trajectory would remain elevated in Retail, particularly from the unsecured portfolio. Thus, we expect credit cost to remain elevated at 3.8%/3.3% for FY21/FY22. However, we increase our earnings estimates for FY22/FY23 by 6%/11% on the back of improvement in core operating performance. The stock currently trades at cheap valuations of 1x FY22E ABV; Maintain BUY, with TP of INR270 (1.2x Sep'22E ABV).

 Quarterly performance
 (INR m)

 FY20
 FY21E
 FY20E
 FY21E
 FY21E
 FY21E
 V/s our

		FY2	20			FY2	1E		FY20	FY21E	FY21E	V/s our
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4QE			3Q	Est
Net Interest Income	8,173	8,687	9,227	10,210	10,413	9,321	9,082	9,677	36,296	38,492	9,434	-4%
% Change (Y-o-Y)	47.9	46.5	40.8	38.2	27.4	7.3	-1.6	-5.2	42.9	6.0	2.2	
Other Income	4,812	4,415	4,870	5,005	3,333	4,562	5,799	5,217	19,102	18,911	4,745	22%
Total Income	12,985	13,102	14,096	15,215	13,746	13,883	14,880	14,894	55,399	57,404	14,179	5%
Operating Expenses	6,960	6,744	6,929	7,696	6,849	6,685	6,832	7,303	27,883	27,670	6,924	-1%
Operating Profit	6,026	6,358	7,167	7,519	6,897	7,198	8,048	7,591	27,516	29,734	7,255	11%
% Change (Y-o-Y)	39.4	41.6	43.8	34.3	14.5	13.2	12.3	1.0	41.8	8.1	-0.9	
Other Provisions	1,970	5,333	6,228	6,012	5,002	5,256	6,098	5,826	19,989	22,181	5,852	4%
Profit before Tax	4,056	1,025	939	1,508	1,896	1,942	1,951	1,765	7,528	7,553	1,403	39%
Tax Provisions	1,386	482	239	364	483	500	480	438	2,471	1,901	354	36%
Net Profit	2,671	543	700	1,144	1,412	1,442	1,471	1,328	5,057	5,652	1,049	40%
% Change (Y-o-Y)	40.5	-73.4	-68.9	-53.7	-47.1	165.4	110.2	16.1	-41.7	11.8	50.0	
Operating Parameters												
Deposit (INR b)	608.1	628.3	629.1	578.1	617.4	645.1	671.8	688.0	578.1	688.0	659.3	2%
Loan (INR b)	568.4	584.8	596.4	580.2	566.8	561.6	564.4	586.0	580.2	586.0	583.7	-3%
Deposit Growth (%)	35.3	31.5	20.5	-1.0	1.5	2.7	6.8	19.0	-1.0	19.0	4.8	199
Loan Growth (%)	34.7	27.5	19.5	6.8	-0.3	-4.0	-5.4	1.0	6.8	1.0	-2.1	-322
Asset Quality												
Gross NPA (%)	1.4	2.6	3.3	3.6	3.5	3.3	1.8	5.5	3.6	5.5	4.5	-266
Net NPA (%)	0.7	1.6	2.1	2.1	1.7	1.4	0.7	2.9	2.0	2.9	2.2	-150
PCR (%)	52.9	40.7	38.5	44.3	53.2	59.4	61.7	48.9	44.3	48.9	52.0	968

E:MOFSL Estimates

Quarterly snapshot

Quarterly snapshot													1
			19				20			FY21		Chang	
INR m	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	YoY	QoQ
Profit and Loss												_	_
Interest Income	13,642	14,634	16,389	18,341	20,227	21,262	21,573	22,082	22,350	20,773	19,799	-8	-5
Loans	10,774	11,734	13,304	14,686	16,186	17,202	17,614	18,065	17,991	16,471	15,644	-11	-5 -
Investment	2,608	2,614	2,738	2,974	3,403	3,390	3,547	3,387	3,329	3,347	3,526	-1	5
Interest Expenses	8,115	8,705	9,839	10,954	12,054	12,575	12,347	11,873	11,937	11,452	10,717	-13	-6
Net Interest Income	5,527	5,930	6,551	7,387	8,173	8,687	9,227	10,210	10,413	9,321	9,082	-2	-3
Other Income	3,260	3,331	3,741	4,092	4,812	4,415	4,870	5,005	3,333	4,562	5,799	19	27
Trading profits	359	67	262	205	722	530	146	300	967	958	812	456	-15
Fee Income	2,901	3,264	3,479	3,888	4,090	3,885	4,724	4,705	2,367	3,604	4,987	6	38
Total Income	8,787	9,261	10,291	11,480	12,985	13,102	14,096	15,215	13,746	13,883	14,880	6	7
Operating Expenses	4,464	4,770	5,307	5,880	6,960	6,744	6,929	7,696	6,849	6,685	6,832	-1 12	2
Employee	1,530	1,509	1,641	1,682	1,845	1,961	1,880	1,999	2,124	2,153	2,107	12	-2
Others	2,934	3,261	3,666	4,198	5,114	4,783	5,049	5,697	4,725	4,532	4,725	-6	4
Operating Profits	4,323	4,491	4,985	5,600	6,026	6,358	7,167	7,519	6,897	7,198	8,048	12	12
Core PPoP Profits	4,323	4,491	4,985	5,600	6,026	6,358	7,167	7,519	6,897	7,198	8,048	12	12
Provisions	1,404	1,397	1,607	2,000	1,970	5,333	6,228	6,012	5,002	5,256	6,098	-2 100	16
PBT	2,920	3,094	3,378	3,600	4,056	1,025	939	1,508	1,896	1,942	1,951	108	0
Taxes	1,019	1,048	1,126	1,128	1,386	482	239	364	483	500	480	101	-4
PAT	1,900	2,045	2,252	2,472	2,671	543	700	1,144	1,412	1,442	1,471	110	2
Balance Sheet	440	470	F22	F04	600	C20	620	F 70	C17	CAE	672	7	4
Deposits (INR b)	449	478	522	584	608	628	629	578	617	645	672	7	4
Loans (INR b)	422	459	499	543	568	585	596	580	567	562	564	-5	1
Asset Quality	E 050	6.450	6.055	7.546	7 002	15 201	20.105	21 265	10.021	10 117	10 502	40	45
GNPA NNPA	5,959	6,450 3,386	6,955 3,582	7,546 3,727	7,892 3,716	15,391 9,123	20,105 12,364	21,365 11,894	19,921 9,327	19,117 7,758	10,502 4,025	-48 -67	-45 -48
Slippages	3,158 1,480	1,420	2,110	2,060	2,250	13,770	10,480	7,090	50	1,450	4,025 Nil	-100	-48 -100
Ratios (%)	1,460		19	2,000	2,230			7,090	30	FY21	INII		
Asset Quality Ratios	1Q	2Q	3Q	4Q	FY20 1Q 2Q 3Q 4Q				1Q 2Q 3Q			Change (bps) YoY QoQ	
GNPA	1.4	1.4	1.4	1.4	1.4	2.6	3.3	3.6	3.5	3.3	•	-149	-150
NNPA	0.8	0.7	0.7	0.7	0.7	2.6 1.6	2.1	2.1	1.7		1.8 0.7	-149 -136	-150 -67
PCR (Calc.)		0. <i>7</i> 48					39	2.1 44		1.4			
, ,	47	48 61	48 63	51 65	53 69	41 58	58	64	53 70	59 75	62 86	2,318	226
PCR (Reported) Business Ratios	60	91	03	03	09	30	36	04	70	/3	00	2,833	1,165
	22.0	25.2	22.0	22.0	21.5	20.7	22.5	20.0	17.2	26.0	22.5	0	755
Fees to Total Income	33.0	35.3	33.8	33.9	31.5	29.7	33.5	30.9	17.2	26.0	33.5	0	755 216
Cost to Core Income Tax Rate	53.0 34.9	51.9 33.9	52.9 33.3	52.1 31.3	56.8 34.2	53.6 47.0	49.7 25.5	51.6 24.1	53.6 25.5	51.7 25.8	48.6 24.6	-111 -89	-316 -116
CASA mix	24.4	24.5	24.6	25.0	25.8	26.5		29.6	30.1	31.1	31.0	-69 420	-116 -10
Loan/Deposit	93.9	96.0	95.6	93.0	93.5	93.1	26.8 94.8	100.4	91.8	87.1	84.0	-1,078	-10 -305
RWA / Assets (%)	81.9	83.2	78.1	74.2	78.2	76.4	74.5	75.7	74.3	74.8	74.5	-1,076	-305 -30
Profitability Ratios	61.9	05.2	76.1	74.2	70.2	70.4	74.5	75.7	74.5	74.0	74.5	-3	-30
Yield on loans	10.8	10.9	11.2	11.8	12.0	12.1	12.3	12.5	13.0	12.3	11.5	-80	-80
Yield On Investments	7.0	7.5	7.7	7.5	8.1	7.4	7.3	7.3	7.0	6.5	6.1	-120	-80 -40
Yield on Funds	9.5	9.9	10.3	10.5	10.7	10.7	10.6	7.5 11.1	11.4	10.4	9.5	-120	-40 -86
Cost of funds	6.4	6.4	6.6	6.80	6.8	6.8	6.6	6.37	6.2	5.9	5.6	-98	-31
Margins	3.8	4.0	4.1	4.2	4.3	4.4	4.6	5.1	5.3	4.7	4.4	-18	-31
RoA	1.3	1.3	1.3	1.3	1.3	0.3	0.3	0.5	0.6	0.6	0.6	30	-29 0
RoE	11.2	1.5 11.6	1.5	1.5 13.4	13.8	2.7	3.1	4.3	5.2	5.2	4.8	166	-44
Distribution reach	11.2	11.0	12.4	13.4	13.6	۷.1	3.1	4.3	٥.۷	٦.۷	4.0	100	-44
	266	260	200	224	222	2/6	271	206	202	200	403	22	5
Branches	266	268	288	324	332	346	371	386	392	398 402		32	
ATMS's	369	382	390	388	376	394	383	389	389	402	412	29	10



Highlights from management commentary

P&L and balance sheet related

- The Credit Card business has bounced back well, with spends growing 30% YoY.
- Deposit growth has been granular and is strong for the bank.
- Cost of funds improved significantly and provides competitive intensity to the bank. It expects cost of funds to improve further over the next 2–3 quarters.
- In the Wholesale book, the focus is on high-rated corporates, with 75% toward A & better rated customers. 110 corporate clients were acquired in 3QFY21, 70 of which were liability-based, with a focus on FX income, CMS, etc.
- The bank plans to open 75 branches in FY22.

Asset quality related

- Overall, expect restructuring to be ~1.5% of total loans.
- The BB & below pool is declining. Slippages from this pool have been low and are behaving well, with the portfolio fairly granular.
- A large proportion of proforma slippages were from the Retail book, while corporate slippages were INR1.5–1.7b.
- Proforma PCR is ~71%, which is more than adequate in the current scenario.
- The bank utilized its COVID provision buffer in 3QFY21 (INR2.8–3.0b).
- It expects credit cost for FY21 to be broadly similar to last year's levels.

Asset quality and business trends across segments

Credit Card

- Business trends: The bank is acquiring ~120k customers per month, which means acquisitions are back at pre-COVID levels. On the other hand, spends have exceeded pre-COVID levels. Spends per card have also improved.
- Asset quality trends: Expect delinquency of ~10% (considering proforma slippages, it has already reached 7.4%) with annualized credit cost of 5.0–5.5%. Collection efficiency is back at pre-COVID levels. ~4% of the book (53k customers) has been restructured; therefore, expect to reach normalized asset quality trends in another two quarters. ~7% of card customers have savings accounts. On a proforma basis, the GNPA ratio stood at 5.7%.

MFI business

- Collection efficiency is stable at 92%. Incremental disbursements are toward existing customers only. The bank remains cautious on lending to certain states such as West Bengal, Assam, Punjab, and Maharashtra. Expect a GNPA ratio of 5–5.5%, while credit cost of ~2.5%.
- Collection efficiency in West Bengal, Maharashtra, Punjab, and Odisha stands at 88–90%, while it is ~60% in Assam. On a proforma basis, the GNPA ratio was 2.6% in 3Q.

MSME

- Total disbursements under the ECLGS scheme stood at INR6.85b.
- ~INR0.5b has been restructured; expect a GNPA ratio of ~6%, while LGDs would remain lower – as these are backed by collateral.

- Overall, the sector would take longer to recover. On a proforma basis, the GNPA ratio stood at 3.4%. Collection efficiency was at 96% of pre-COVID levels.
- Other retail segments: On a proforma basis, the GNPA ratio was at 4.5%.
- Wholesale Banking: On a proforma basis, the GNPA ratio was at 4.0%.

Key exhibits

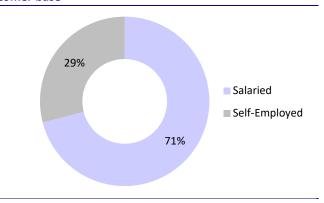
Exhibit 1: Credit Card constitutes ~22% of the total Loan portfolio

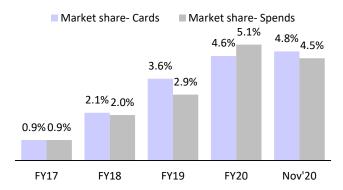
INRm	2QFY20	3QFY20	4QFY20	1QFY21	2QFY21	3QFY21	YoY	QoQ
Total Spends	70,350	82,870	83,270	46,820	70,030	86,250	4.1%	23.2%
Credit card book	80,590	94,630	106,200	103,120	114,010	121,720	28.6%	6.8%
As a % of total book	13.8%	15.9%	18.3%	18.2%	20.3%	21.6%		

Source: MOFSL, Company

Exhibit 2: Salaried forms 71% of the total Credit Card customer base

Exhibit 3: RBL market share in Cards, and spending trends





Source: MOSL, Company

Source: MOSL, Company

Exposure toward NBFCs declined 9% QoQ

Exhibit 4: Top-10 industry exposures (Fund + Non-fund)

	<u> </u>							
INRb	2QFY20	3QFY20	4QFY20	1QFY21	2QFY21	3QFY21	YoY (%)	QoQ (%)
Retail / distribution	29.7	25.7	22.3	21.3	17.5	16.7	-35%	-4%
Construction	39.6	37.8	35.3	32.3	30.8	29.7	-21%	-4%
Pharmaceuticals	22.4	17.1	15.5	15.1	13.0	20.0	17%	54%
Power	24.4	22.7	19.0	19.6	18.0	11.7	-49%	-35%
NBFC	40.3	37.7	34.6	46.0	45.4	41.1	9%	-9%
Engineering	35.5	26.6	26.1	22.8	23.0	25.1	-5%	10%
Real Estate	25.0	25.4	24.0	20.7	17.6	17.5	-31%	-1%
Professional Services	21.3	23.4	22.5	17.8	15.9	14.7	-37%	-8%
Metals	19.4	16.7	15.8	16.7	15.7	12.6	-24%	-20%
Logistics	13.4	NM	12.9	12.5	NM	NM	NA	NA

Source: MOFSL, Company

Exhibit 5: State-wise exposure of MFI book

Exposure to the Top-3 states is ~39%, while exposure to the Top-5 states is ~57%.

State Name	3QFY21
Tamil Nadu	14%
Bihar	13%
Maharashtra	10%
Karnataka	9%
West Bengal	8%
Rajasthan	8%

Source: MOFSL, Company

Valuation and view

■ Asset quality to remain under pressure: The bank saw a sharp rise in its proforma slippages, weighed by the Retail book, which resulted in proforma GNPA/NNPA rising to 4.57%/2.52%. The bank remains cautious and expects the NPL formation to remain elevated in the near term due to higher delinquencies in the Credit Card / MFI / MSME segment. Furthermore, BBB-/BB-rated exposures would also pose asset quality risk; thus, we expect slippage trends to remain elevated over the next few quarters. Overall, we expect credit cost trends to remain elevated at 3.8%/3.3% for FY21E/FY22E.

- Business growth to pick up gradually: Growth in overall loans was muted, led by decline in the Wholesale book, while Retail growth was healthy. The business mix thus improved in favor of Retail, with share of ~58%. Going forward, the bank expects growth to pick up gradually, led by the Retail segment. On the other hand, RBK would grow its Wholesale book in a calibrated manner as the bank remains cautious overall. We expect PPoP growth to moderate to 16% over FY20–23E.
- Buy, with Target Price of INR270: Overall, we expect loan growth to remain weak as the bank remains cautious on wholesale lending, while we expect improving trends in the Credit Card portfolio. A higher focus in the near term would be on garnering deposits and improving collections. On the asset quality front, the proforma GNPA/NNPA ratio increased sharply, while provision coverage dropped to ~49%. Also, expect restructuring at around 1.5% of total loans. We expect further deterioration in asset quality as the slippage trajectory would remain elevated in Retail, particularly from the unsecured portfolio. Thus, we expect credit cost to remain elevated at 3.8%/3.3% for FY21/FY22. However, we increase our earnings estimates for FY22/FY23 by 6%/11% on the back of improvement in core operating performance. The stock currently trades at cheap valuations of 1x FY22E ABV; Maintain BUY, with TP of INR270 (1.2x Sep'22E ABV).

Exhibit 6: One-year forward P/B

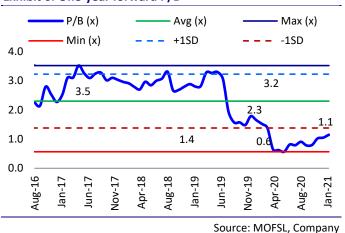
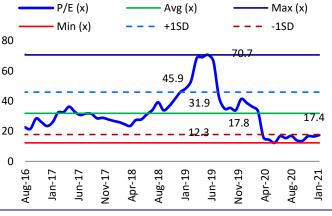


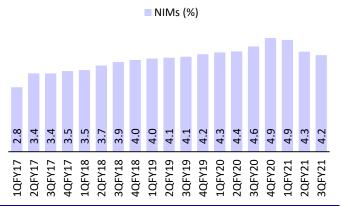
Exhibit 7: One-year forward P/E



Source: MOFSL, Company

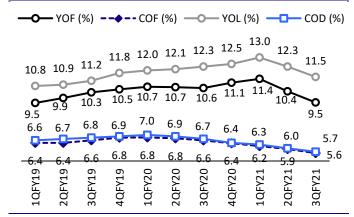
Story in charts

Exhibit 8: NIM declined 15bp QoQ to 4.2%



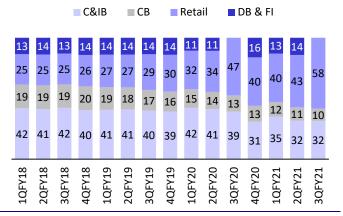
Source: MOFSL, Company

Exhibit 9: Cost of deposits improved 30bp QoQ to ~5.7%



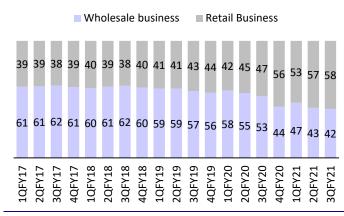
Source: MOFSL, Company

Exhibit 10: Loan mix composition was in favor of Retail



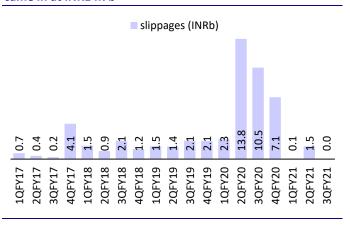
Source: MOFSL, Company

Exhibit 11: Share of the Non-Wholesale business improved to 58%



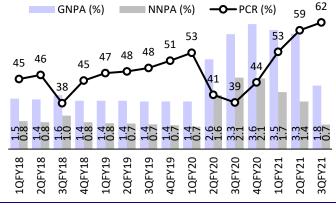
Source: MOFSL, Company

Exhibit 12: Reported slippages were nil; proforma slippages came in at INR14.7b



Source: MOFSL, Company

Exhibit 13: GNPA/NNPA ratio improved to 1.8%/0.7%; proforma GNPA/NNPA stood at 4.57%/2.52%



Source: MOFSL, Company

Exhibit 14: DuPont Analysis: Return ratios would remain under pressure in the near term

Y/E MARCH	FY16	FY17	FY18	FY19	FY20	FY21E	FY22E	FY23E
Interest Income	8.28	8.45	8.16	8.86	10.06	9.40	9.32	9.43
Interest Expense	5.81	5.67	4.96	5.29	5.77	5.30	5.09	4.89
Net Interest Income	2.47	2.78	3.20	3.57	4.29	4.10	4.23	4.55
Fee income	1.30	1.45	1.63	1.92	2.07	1.81	1.92	2.00
Trading and others	0.18	0.27	0.30	0.11	0.19	0.20	0.22	0.23
Non Interest income	1.48	1.72	1.93	2.03	2.26	2.01	2.14	2.22
Total Income	3.95	4.50	5.13	5.60	6.54	6.11	6.37	6.77
Operating Expenses	2.32	2.41	2.72	2.87	3.29	2.94	3.12	3.29
Employee cost	1.12	1.02	1.00	0.89	0.91	0.92	0.97	1.02
Others	1.20	1.39	1.72	1.98	2.39	2.02	2.15	2.27
Operating Profit	1.64	2.10	2.41	2.73	3.25	3.16	3.25	3.48
Core Operating Profit	1.46	1.82	2.11	2.62	3.06	2.96	3.03	3.26
Provisions	0.35	0.54	0.66	0.90	2.36	2.36	1.98	1.83
NPA	0.24	0.35	0.47	0.66	2.20	2.36	1.95	1.79
Others	0.10	0.20	0.19	0.24	0.16	0.00	0.03	0.04
PBT	1.29	1.55	1.75	1.83	0.89	0.80	1.27	1.65
Tax	0.41	0.54	0.60	0.61	0.29	0.20	0.32	0.41
RoA	0.88	1.02	1.15	1.22	0.60	0.60	0.95	1.23
Leverage (x)	12.7	12.1	10.1	10.0	9.3	8.1	8.1	8.7
RoE	11.2	12.3	11.6	12.2	5.6	4.9	7.7	10.7

Exhibit 15: We increase our estimates, factoring in an improvement in core operating performance

INRb	C	Old Estimate	es	Rev	vised Estima	ites	CI	nange (%)/b	ps
	FY21	FY22	FY23	FY21	FY22	FY23	FY21	FY22	FY23
Net Interest Income	39.5	45.5	52.8	38.5	44.9	55.7	-2.5	-1.3	5.5
Other Income	17.6	21.1	25.3	18.9	22.7	27.2	7.6	7.6	7.6
Total Income	57.0	66.6	78.1	57.4	67.6	82.9	0.6	1.5	6.2
Operating Expenses	27.9	32.4	37.8	27.7	33.1	40.3	-1.0	2.1	6.6
Operating Profits	29.1	34.2	40.3	29.7	34.5	42.6	2.2	0.9	5.8
Provisions	22.3	21.5	22.1	22.2	21.0	22.5	-0.3	-2.3	1.6
PBT	6.8	12.6	18.2	7.6	13.4	20.2	10.3	6.3	11.0
Tax	1.7	3.2	4.6	1.9	3.4	5.1	10.3	6.3	11.0
PAT	5.1	9.5	13.6	5.7	10.1	15.1	10.3	6.3	11.0
Loans	615	707	835	586	668	795	-4.7	-5.5	-4.7
Deposits	682	819	991	688	805	958	0.8	-1.7	-3.3
Margins (%)	4.42	4.54	4.60	4.30	4.45	4.79	-12	-8	19
Credit Cost (%)	3.70	3.20	2.80	3.80	3.30	3.00	10	10	20
RoA (%)	0.53	0.85	1.04	0.60	0.95	1.23	7	10	19
RoE (%)	4.4	7.3	9.8	4.9	7.7	10.7	45	42	95
EPS	8.6	15.8	22.8	9.5	16.8	25.3	10.3	6.3	11.0
BV	210.8	224.0	242.5	211.6	225.6	246.2	0.4	0.7	1.5
ABV	194.8	204.9	226.4	191.8	206.1	228.1	-1.6	0.6	0.7

Financials and Valuations

Income Statement								(INR m)
Y/E March	FY16	FY17	FY18	FY19	FY20	FY21E	FY22E	FY23E
Interest Income	27,443	37,132	45,076	63,007	85,144	88,327	98,871	115,474
Interest Expense	19,251	24,918	27,413	37,612	48,847	49,835	53,996	59,797
Net Interest Income	8,192	12,213	17,663	25,395	36,296	38,492	44,875	55,677
Growth (%)	47.2	49.1	44.6	43.8	42.9	6.0	16.6	24.1
Non Interest Income	4,905	7,555	10,682	14,424	19,102	18,911	22,694	27,233
Total Income	13,097	19,768	28,345	39,818	55,399	57,404	67,569	82,910
Growth (%)	36.5	50.9	43.4	40.5	39.1	3.6	17.7	22.7
Operating Expenses	7,673	10,564	15,034	20,420	27,883	27,670	33,117	40,299
Pre Provision Profits	5,424	9,204	13,311	19,398	27,516	29,734	34,452	42,611
Growth (%)	50.6	69.7	44.6	45.7	41.8	8.1	15.9	23.7
Core PPP	4,818	7,965	11,645	18,615	25,921	27,820	32,155	39,854
Growth (%)	67.3	65.3	46.2	59.8	39.3	7.3	15.6	23.9
Provisions (excl. tax)	1,144	2,389	3,645	6,407	19,989	22,181	21,020	22,453
PBT	4,280	6,815	9,665	12,992	7,528	7,553	13,433	20,158
Tax	1,355	2,354	3,315	4,322	2,471	1,901	3,381	5,074
Tax Rate (%)	31.7	34.5	34.3	33.3	32.8	25.2	25.2	25.2
PAT	2,925	4,460	6,351	8,670	5,057	5,652	10,052	15,084
Growth (%)	41.2	52.5	42.4	36.5	-41.7	11.8	77.8	50.1
Balance Sheet								
Y/E March	FY16	FY17	FY18	FY19	FY20	FY21E	FY22E	FY23E
Equity Share Capital	3,247	3,752	4,197	4,267	5,087	5,972	5,972	5,972
Reserves & Surplus	26,645	38,791	62,643	71,206	100,742	120,376	128,781	141,042
Net Worth	29,892	42,543	66,840	75,473	105,829	126,348	134,753	147,014
Deposits	243,487	345,881	439,023	583,944	578,122	687,965	804,920	957,854
Growth (%)	42.4	42.1	26.9	33.0	-1.0	19.0	17.0	19.0
of which CASA Dep	45,378	76,027	106,783	145,875	171,156	217,397	259,989	326,628
Growth (%)	43.7	67.5	40.5	36.6	17.3	27.0	19.6	25.6
Borrowings	105,362	79,798	92,614	118,321	170,067	131,875	140,479	153,234
Other Liabilities & Prov.	12,870	18,526	20,031	25,850	35,759	43,626	50,606	59,209
Total Liabilities	391,611	486,748	618,508	803,588	889,778		1,130,758	
Cash & Balances with RBI	13,397	29,479	25,893	48,395	64,151	65,587	68,069	76,665
Balances with Banks & Call money	11,102	12,457	16,951	17,626	24,421	30,334	29,307	29,999
Investments	144,360	134,817	154,475	168,404	181,497	263,171	310,542	357,123
Growth (%)	47.4	-6.6	14.6	9.0	7.8	45.0	18.0	15.0
Loans	212,291	294,490	402,678	543,082	580,190	585,992	668,031	794,957
Growth (%)	46.9	38.7	36.7	34.9	6.8	1.0	14.0	19.0
Fixed Assets	1,773	2,587	3,340	4,025	4,698	5,623	7,739	10,538
Other Assets	8,688	12,917	15,170	22,056	34,820	39,106	47,069	48,027
Total Assets	391,611	486,748	618,508	803,588	889,778	989,815	1,130,758	1,317,310
Asset Quality								
GNPA (INR m)	2,081	3,569	5,667	7,546	21,365	33,071	35,600	35,617
NNPA (INR m)	1,244	1,900	3,126	3,728	11,894	16,897	16,683	15,410
GNPA Ratio	0.98	1.20	1.40	1.38	3.62	5.49	5.18	4.37
NNPA Ratio	0.59	0.65	0.78	0.69	2.05	2.88	2.50	1.94
Slippage Ratio	1.38	2.51	1.93	1.76	6.19	5.70	4.10	3.20
Credit Cost	0.45	0.60	0.74	0.99	3.32	3.80	3.30	3.00
PCR (Exc. Tech. write off)	40.2	46.8	44.8	50.6	44.3	48.9	53.1	56.7

Financials and Valuations

Ratios								
Y/E March	FY16	FY17	FY18	FY19	FY20	FY21E	FY22E	FY23E
Yield and Cost Ratios (%)								
Avg. Yield-Earning Assets	8.5	8.7	8.4	9.2	10.5	9.9	9.8	9.9
Avg. Yield on loans	10.9	10.4	9.8	10.7	12.3	12.0	12.2	12.3
Avg. Yield on Investments	6.2	7.1	7.0	6.9	7.9	7.2	6.9	6.8
Avg. Cost-Int. Bear. Liabilities	6.5	6.4	5.7	6.1	6.7	6.4	6.1	5.8
Avg. Cost of Deposits	7.3	6.7	6.0	6.3	6.9	6.4	6.1	5.8
Interest Spread	2.0	2.3	2.7	3.1	3.8	3.5	3.7	4.1
Net Interest Margin	2.7	3.0	3.3	3.7	4.5	4.3	4.5	4.8
Capitalization Ratios (%)								
CAR	12.9	13.7	15.3	13.5	16.5	18.0	17.3	16.6
Tier I	11.1	11.4	13.6	12.1	15.3	16.9	16.2	15.5
Tier II	1.8	2.3	1.7	1.4	1.1	1.1	1.1	1.1
Business & Efficiency Ratios (%)								
Loans/Deposit Ratio	87.2	85.1	91.7	93.0	100.4	85.2	83.0	83.0
CASA Ratio	18.6	22.0	24.3	25.0	29.6	31.6	32.3	34.1
Cost/Assets	2.0	2.2	2.4	2.5	3.1	2.8	2.9	3.1
Cost/Total Income	58.6	53.4	53.0	51.3	50.3	48.2	49.0	48.6
Cost/Core Income	61.4	56.9	56.4	52.3	51.8	49.9	50.7	50.3
Int. Expense/Int. Income	70.1	67.1	60.8	59.7	57.4	56.4	54.6	51.8
Fee Income/Net Income	26.7	26.2	26.5	30.2	28.7	25.8	26.1	25.6
Non Int. Inc./Net Income	37.5	38.2	37.7	36.2	34.5	32.9	33.6	32.8
Emp. Cost/Total Expense	48.2	42.2	36.6	31.2	27.6	31.4	31.2	31.0
Investment/Deposit Ratio	59.3	39.0	35.2	28.8	31.4	38.3	38.6	37.3
Profitability & Valuation Ratios								
RoE	11.2	12.3	11.6	12.2	5.6	4.9	7.7	10.7
RoA	0.9	1.0	1.1	1.2	0.6	0.6	0.9	1.2
RoRWA	1.3	1.4	1.5	1.6	0.8	0.8	1.3	1.7
Book Value (INR)	92.0	113.4	159.3	176.9	208.0	211.6	225.6	246.2
Growth (%)	21.1	23.2	40.5	11.1	17.6	1.7	6.7	9.1
Price-BV (x)	2.3	1.9	1.4	1.2	1.0	1.0	1.0	0.9
Adjusted BV (INR)	89.4	109.8	152.8	168.5	189.8	191.8	206.1	228.1
Price-ABV (x)	2.4	2.0	1.4	1.3	1.1	1.1	1.0	0.9
EPS (INR)	9.0	11.9	15.1	20.3	9.9	9.5	16.8	25.3
Growth (%)	27.6	32.0	27.3	34.3	-51.1	-4.8	77.8	50.1
Price-Earnings (x)	23.9	18.1	14.2	10.6	21.6	22.7	12.8	8.5

Explanation of Investment Rating			
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BUY	>=15%		
SELL	<-10%		
NEUTRAL	< - 10 % to 15%		
UNDER REVIEW	Rating may undergo a change		
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Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 71934200/ 022-71934263; Website www.motilaloswal.com.cln no.: L67190MH2005PLC153397.Correspondence Office Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad(West), Mumbai-400 064. Tel No: 022 7188 1000.

Registration Nos.: Motilal Oswal Financial Services Limited (MOFSL)*: INZ000158836(BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412. AMFI: ARN - 146822; Investment Adviser: INA000007100; Insurance Corporate Agent: CA0579;PMS:INP000006712. Motilal Oswal Asset Management Company Ltd. (MOAMC): PMS (Registration No.: INP000000670); PMS and Mutual Funds are offered through MOAMC which is group company of MOFSL. Motilal Oswal Wealth Management Ltd. (MOWML): PMS (Registration No.: INP0000004409) is offered through MOWML, which is a group company of MOFSL. Motilal Oswal Financial Services Limited is a distributor of Mutual Funds, PMS, Fixed Deposit, Bond, NCDs,Insurance Products and IPOs.Real Estate is offered through Motilal Oswal Real Estate Investment Advisors II Pvt. Ltd. which is a group company of MOFSL. Private Equity is offered through Motilal Oswal Private Equity Investment Advisors Pvt. Ltd which is a group company of MOFSL. Research & Advisory services is backed by proper research. Please read the Risk Disclosure Document prescribed by the Stock Exchanges carefully before investing. There is no assurance or guarantee of the returns. Investment in securities market is subject to market risk, read all the related documents carefully before investing. Details of Compliance Officer: Name: Neeraj Agarwal, Email ID: na@motilaloswal.com, Contact No.:022-71881085.

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