

Kalyan Jewellers India Limited



Kalyan Jewellers India Ltd

Issue Opens On
Mar 16, 2021

Issue Closes On
Mar 18, 2021

Price Band (INR)
86 – 87

Issue Size (INR Cr.)
1,175

Rating
SUBSCRIBE

Kalyan Jewellers is one of India's largest Jewellery companies. The key business activities of the company is to design, manufacture, and sell a variety of gold, studded and other jewellery products for various occasions i.e., wedding, festivals, etc. Initially, the company was started with a single showroom in Kerala, and over the years, it has expanded its presence with 107 showrooms located across 21 states and union territories in India. It not just serves the domestic market but also serves overseas customers with 30 showrooms located in the Middle East. The company generates a significant portion of revenues from gold jewellery, accounted for 74.77% in fiscal 2020 followed by studded (diamond and precious stone) and other jewellery segments.

OFFER STRUCTURE

Particulars	IPO Details
No. of shares under IPO (#)	135,057,471 – 136,627,907
Net offer (# shares)	135,057,471 – 136,627,907
Price band (INR)	86 – 87
Post issue MCAP (INR Cr.)	8,476 – 8,392

Source: IPO Prospectus

Indicative Timetable	
Offer Closing Date	Mar 18, 2021
Finalization of Basis of Allotment with Stock Exchange	On or about 23 rd Mar 2021
Initiation of Refunds	On or about 24 th Mar 2021
Credit of Equity Shares to Demat accounts	On or about 25 th Mar 2021
Commencement of Trading of Eq.shares on NSE	On or about 26 th Mar 2021

Source: IPO Prospectus

Issue	# Shares	INR in Cr	%
QIB	67,528,736 – 68,313,953	588	50%
NIB	47,270,115 – 47,819,767	411	15%
Retail (Cr)	20,258,621 – 20,494,186	176	35%
Net Offer	135,057,471 – 136,627,907	1,175	100%

Source: IPO Prospectus

Objects of the Offer: The net proceeds will be utilized for the following purpose
Funding working capital requirements of the Company
General corporate purposes

Shareholding Pattern	Pre-Issue (%)	Post-Issue (%)
Promoters & Promoters Group	68.0%	60.5%
Others	32.0%	39.5%
Total	100.0%	100.0%

Source: IPO Prospectus

Particulars (In INR Mn)*	FY18	FY19	FY20
Revenue	105,479	97,708	101,009
EBITDA	7,327	5,803	7,603
EBITDA Margin	6.9%	5.9%	7.5%
PAT	1,423	-36	1,430
PAT Margin	1.3%	0.0%	1.4%
RONW	7.2%	-0.2%	6.9%
ROCE	13.3%	-3.3%	13.3%

Source: IPO Presentation, * Restated Consolidated, # Proforma Ind AS

Kalyan Jewellers India Ltd

INVESTMENT RATIONALE

Established brand built on the core values of trust and transparency:

Kalyan Jewellers has endeavored to establish a strong brand in the Indian jewellery market that their customers associate with trust and transparency. They were among the pioneers in the Indian jewellery market in (a) educating consumers about the industry issues; (b) instituting the highest quality standards for their jewellery, and (c) introducing complete price transparency with their products. Through the following initiatives, coupled with concurrent customer education and awareness campaigns, particularly through their “My Kalyan” network, they have helped strengthen their brand by building customer trust and promoting transparency. All of their jewellery items are accompanied by a detailed pricing tag disaggregating the various components such as metal weight, stone weight, stone price and making charges to aid transparency to consumers. In Fiscal 2020 and 9 months ended December 31, 2020, 27.13% and 31.50% of their revenue from operations involved customers exchanging or selling their previously purchased jewellery to them as payment for newly purchased jewellery. They have deployed a transparent process for valuing such exchange of customer gold, including verifying the exchanged gold purity in front of the customer to determine its fair value.

One of India’s largest jewellery companies with a pan-India presence:

Kalyan Jewellers has a pan-India presence with 107 showrooms located across 21 states and union territories in India and also has 30 showrooms located in the Middle East, as of December 31, 2020. In Fiscal 2020 and 9 months ended December 31, 2020, 78.19% and 86.21% of their revenue from operations was from India and 21.81% and 13.79% was from the Middle East. As of December 31, 2020, 72 of their 137 showrooms were located outside of South India (South India includes Kerala, Tamil Nadu, Andhra Pradesh, Telangana, Pondicherry and Karnataka). Their operations outside of South India contributed 57.69% and 49.92% of the gross profit and 47.81% and 40.40% of the revenue in Fiscal 2020 and 9 months ended December 31, 2020. In addition, they have a relatively diversified presence across larger and smaller cities, semi-urban and rural regions. For Fiscal 2020 and 9 months ended December 31, 2020, approximately 51.29% and 53.08% of their revenue in India was generated from sales outside of tier-I cities. The total showrooms have increased from 77 as of March 31, 2015 to 137 as of December 31, 2020.

Hyperlocal strategy to cater to the wide range of geographies and customer segments:

Jewellery consumption patterns in India are highly localized with customer preferences varying significantly by the region. Jewellery industry’s characteristic has acted as a significant barrier for jewellery brands to scale up in India as it demands (a) a nuanced understanding of local customer needs, (b) region-specific procurement and inventory models, which require operating at sufficient scale to attract the best artisans, and (c) significant investments in localized and region-specific marketing campaigns to build awareness and trust with consumers. The company strive to appeal to a broad base of customers via a multi-faceted hyperlocal strategy by deploying the following initiatives in their operations: a) localization of the product portfolio; b) localization in brand communication and marketing; c) localization through ‘My Kalyan’ network.

Leverage the scalable business model to expand the showroom network and diversify the channels of Distribution:

The Indian jewellery industry is expected to continue to witness a shift in demand in favour of organized jewellery companies. Company’s strong brand, scalable business model, effective operational processes and proven track record of profitable expansion, all positions them well to capitalize on this market opportunity, and accordingly they intend to further expand their network of showrooms. Between April 1, 2015 and December 31, 2020, Kalyan Jewellers opened 60 net new showrooms at an average rate of approximately 11 showroom openings per year across multiple regions. The significant investments they have already made in (a) brand building across a large number of local markets, (b) understanding the varying nuances of customer behavior across geographies, and (c) building an artisan network across various parts of India, will enable them to effectively utilize their previously proven playbook in successfully expanding their showroom network.

Widen the product offerings to further increase their consumer reach:

The company intends to continue to increase their focus on studded jewellery going forward as these products have widened the consumer base to which they cater and also typically have a higher gross margin profile than their gold jewellery. They have launched a number of sub-brands around their studded jewellery range. The revenue from sales of studded jewellery increased from 20.65% of their revenue from operations in Fiscal 2018 to 23.36% of revenue from operations in Fiscal 2020. In the last few years, they have introduced a range of jewellery collections under distinct sub-brands, such as “Muhurat”, “Mudhra”, “Rang”, “Nimah” and “Anokhi”, which are designed to cater to specific customer niches such as antique jewellery, temple jewellery and polki diamonds and precious stones jewellery. These brands are marketed through distinct promotional campaigns and have separate shelf-space in their showrooms.

Leverage the “My Kalyan” network to deepen customer outreach and strengthen the distribution network:

The company intends to continue leveraging their extensive “My Kalyan” network of 766 centres across India to deepen customer engagement and actively bolster their efforts to acquire a larger customer base in the markets in which they operate. Additionally, they intend to expand their “My Kalyan” network in areas where their network is currently underpenetrated relative to the scale of the latent demand opportunity in those particular markets. As they continue to embark upon their showroom expansion, they also plan to expand their “My Kalyan” network in tandem with their showroom footprint in order to promote their brand, showcase their product catalogue, enrich their customer database and help drive traffic to their showrooms.

Post Covid-19 recovery:

In May 2020, Kalyan Jewellers resumed operations and in June 2020 they opened most of their showrooms. Their pan-India presence, strong supply chain network and the capabilities and depth of their management team enabled them to restart the operations quickly after the lockdowns eased. They were able to leverage their 13 procurement centers across India to direct supplies from centres that were relatively unaffected by COVID-19. They have experienced a return of customer traffic to their showrooms and in July 2020 generated revenues in their open showrooms that were broadly in line with pre-COVID-19 levels and the corresponding period in Fiscal 2019.

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Kalyan Jewellers USP's

Hyperlocal Jeweller:

One of their key competitive strengths is their ability to operate as a hyperlocal jewellery company. They endeavor to cater to their customers' unique preferences, which often vary significantly by geography and micro market, through their local market expertise and region-specific marketing strategy and advertising campaigns. They engage local artisans to manufacture jewellery (based on their specifications) that is suited to local tastes in the markets in which they operate and hence endeavor to curate a localized product mix and store experience within each of their showrooms to suit their customers' preferences in the immediate micro market. It is in large part due to some of these strategies, as well as their ability to operate as a hyperlocal jewellery company, that has enabled them to become one of only the few pan-India jewellery companies.

Trusted Jewellery Brand:

The Company pride themselves on being a trusted jeweller and have endeavored to establish a strong brand that their customers associate with trust and transparency. They were one of the first jewellery companies in India to voluntarily have all of their jewellery BIS hallmarked as well as accompanied by a detailed pricing tag disaggregating the various components of price to aid transparency to consumers. These initiatives, along with their carefully crafted customer education and awareness campaigns around the lack of transparency historically prevalent in the Indian jewellery industry, have helped build the strength of their brand and enabled them to develop a loyal customer base. They were awarded the Superbrands title of being 'India's most preferred jewellery brand in Fiscal 2020'.

"My Kalyan" Neighbourhood Centres:

The "My Kalyan" network and strategy is a unique pillar of their business which significantly enhances the distribution footprint in a manner which is difficult for their peers to easily replicate and enables Kalyan Jewellers to access India's large pool of jewellery customers across urban, semi-urban and rural markets.

Industry Overview and Outlook

Jewellery's/gold's symbolic significance in India complements its investment proposition:

Indians have a strong cultural affinity to gold and its purchase is deeply ingrained in the psyche. It serves the dual purpose of consumption (jewellery) and investment (bars/coins). Strong association of jewellery with weddings and festivals creates a natural demand for expenditure for jewellery in India. Such an association is not only unique to India but also offers a natural advantage to jewellery retailing that caters to this association. India is a market of approximately 10 million marriages annually and this market alone is estimated to cater to 300 to 400 tonnes of gold. The age profile of the country will continue to sustain the high growth of weddings in India to support this demand. Across many parts of India, people start purchasing gold well in advance of their requirement. They do this through advance purchase schemes and periodically buying gold in small quantities for future weddings. Gold is purchased not only for the bride and groom but also for personal consumption by friends and families. Due to the COVID-19 pandemic, the scale of celebrations for weddings and other occasions have become muted. Many weddings are being held on a smaller scale. Therefore, the demand for wedding-related jewellery, which is largely price and income inelastic, has remained protected as the jewellery component of wedding expenditures has sustained.

Harvest Economy and Positive Implications on Rural India:

The cultural association with gold jewellery in rural India is even more pronounced than in urban India. As a result, rural India accounts for 60% of gold jewellery demand in India, whereas its share in total retail expenditure is 50%. Farm output, commodity prices and farm incomes therefore have strong causation with jewellery/gold demand. There has been a policy push (budget allocation for Ministry of Agriculture was increased by 78% for Fiscal 2020) that aims to increase farm incomes through better crop productivity (soil health cards, irrigation initiatives, reduction in cultivation cost), better price realizations (assured 50% profit on cost of production, crop insurance, reduction in post-harvest losses), access to formal credit ("KCC") and efficient market access ("eNAM" connecting wholesale to agri-markets). As a response to the COVID-19 crisis, the Government of India has announced the Aatma Nirbhar Bharat Abhiyan Package in order to stimulate investments.

Rising share of organized retail in Jewellery will continue:

Between 2007 and 2020, jewellery retailing in India has seen the fastest transition towards organized retailing compared to any other retail category in India. In 2007, organized share of jewellery retail was 6% and that increased to nearly approximately 32% in 2020. In other words, in the last 13 years organized retail not only captured incremental category demand but it has also succeeded in shifting demand away from unorganized retail in its favour. It will continue to consolidate further as COVID-19 has started to build even more pressure on the unorganized market and over-leveraged players with a weak balance sheet. This, combined with a policy push, such as mandatory hallmarking and know-your-customer norms, will weed out some unorganized players and companies lacking the financial stability to withstand this market dislocation. For many unorganized players, liquidating their gold inventory, leveraging higher prices and consequently shutting down operations may emerge as a more viable option since running operations may not be sustainable going forward. Furthermore, on the demand side, consumers' desire for a safer shopping experience with more space, well trained store personnel and sound systems/processes that ensure a safe retail experience will also benefit organized jewellers. The growth in organized jewellery retail will be driven by select national and regional players with strong fundamentals who will likely get a disproportionate share of this growth unlike organized retail in other discretionary categories which could be more broad-based.

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Company Overview

Kalyan Jewellers Limited is one of the largest jewellery companies in India based on revenue as of March 31, 2020, according to the Technopak Report. The company was established by their founder and one of their Promoters, T.S. Kalyanaraman, who has over 45 years of retail experience, of which over 25 years is in the jewellery industry. The company started their jewellery business in 1993 with a single showroom in Thrissur, Kerala. Kalyan Jewellers has since expanded to become a pan-India jewellery company, with 107 showrooms located across 21 states and union territories in India, and also has an international presence with 30 showrooms located in the Middle East as of December 31, 2020. All of their showrooms are operated and managed by them. In Fiscal 2020, and in the 9 months ended December 31, 2020, the revenue from operations was INR10,100.92 crore and INR5,516.70 crore, of which 78.19% and 86.21% was from India and 21.81% and 13.79% was from the Middle East. Their total showrooms have increased from 77 as of March 31, 2015 to 137 showrooms as of December 31, 2020, and they intend to continue to open additional showrooms as they expect significant opportunity for further penetration in their existing markets as well as in new markets, primarily in India. They also sell jewellery through their online platform at www.candere.com.

Kalyan Jewellers design, manufacture and sell a wide range of gold, studded and other jewellery products across various price points ranging from jewellery for special occasions, such as weddings, which is their highest-selling product category, to daily-wear jewellery. In Fiscal 2020 and in the 9 months ended December 31, 2020, 74.77% and 75.88% respectively, of their revenue from operations was from the sale of gold jewellery, 23.36% and 21.72% respectively, was from the sale of studded jewellery (which includes diamonds and precious stones), and 1.87% and 2.40% respectively, was from the sale of other jewellery.

Management:

Key Managerial Personnel	Position	Experience
Mr. T S Kalyanaraman	Promoter, Chairman & Managing Director	He has been associated with the company since the incorporation and has been associated with the brand 'Kalyan Jewellers' since 1993. He has over 45 years of retail experience, of which over 25 years is in the jewellery industry.
Mr. T K Seetharam	Promoter & WTD	He has been associated with the company since its incorporation and has been associated with the brand 'Kalyan Jewellers' since 1998. He has approximately 22 years of experience in the jewellery industry.
Mr. T K Ramesh	Promoter & WTD	He has been associated with the company since its incorporation and has been associated with the brand 'Kalyan Jewellers' since 2000. He has approximately 20 years of experience in the jewellery industry.
Mr. Sanjay Raghuraman	Chief Executive Officer	He joined the company on October 4, 2012, in his prior capacity as the Chief Operating Officer. He has approximately 14 years of experience in retail financial services and operations.
Mr. V Swaminathan	Chief Financial Officer	He has been associated with the company since September 22, 2016. He has approximately 26 years of experience in finance and corporate planning and control.

Source: IPO Prospectus

Kalyan Jewellers India Ltd

Product Portfolio

The company design, manufacture and sells a wide range of jewellery products at varying price points for uses ranging from jewellery for special occasions such as weddings, to daily-wear jewellery. They offer gold jewellery, studded jewellery (including diamond) and other jewellery (including platinum jewellery and silver jewellery). Within these product categories, they offer jewellery for personal milestones and occasions, festival jewellery, wedding jewellery, daily-wear jewellery and men's jewellery, with many different jewellery options, including rings, earrings, pendants, bracelets, necklaces, chains, waist bands and bangles. They also produce niche jewellery for specific target markets and consumer groups. In Fiscal 2020 and in the 9 months ended December 31, 2020, the average invoice value was INR43,609.40 and INR54,360. The company has launched a number of sub-brands around their studded jewellery, such as "Nimah", "Muhurat", "Tejasvi", "Rang", "Anokhi", "Glo", "Ziah", "Hera", "Laya" and "Apoorva", targeting different customer segments and occasions. The revenue from sales of studded jewellery increased from 20.65% of their revenue from operations in Fiscal 2018 to 23.36% in Fiscal 2020.

The breakdown of their revenue from operations in Fiscal 2020 and in the 9 months ended December 31, 2020 by product category:

Particulars	FY20		9MFY21	
	Revenue (INR Cr)	% of Revenue	Revenue (INR Cr)	% of Revenue
Gold	4,185.96	75.88%	7,552.53	74.77%
Studded	1,198.27	21.72%	2,359.97	23.36%
Others	132.48	2.40%	188.43	1.87%
Total	5,516.71	100.00%	10,100.93	100.00%

Manufacturing Units

The company manufactures their products through a network of artisans throughout India, who work in the capacity of contract manufacturers and as their independent contractors to manufacture their products. The company executes agreement with their contract manufacturers whereby they control the entire manufacturing process, and the ultimate risk of the raw materials and products lies with them. Their jewellery in the Middle East consists of a mix of products manufactured by them as well as finished products purchased from local manufacturers. They have 4 manufacturing facilities in Sharjah and Oman where they produce jewellery.

Units	Type of Jewellery	FY19			FY20			9MFY21		
		Install ed Capacity (in Kgs)	Actual Product ion (in Kgs)	%	Installe d Capacity (in Kgs)	Actual Product ion (in Kgs)	%	Installe d Capacity (in Kgs)	Actual Product ion (in Kgs)	%
SAIF Facility I	Gold Jewellery	1,020	102.9	10.1	1,020	123.2	12.1	1,020	166.2	16.3
SAIF Facility II	Gold Jewellery	1,800	55.6	3.1	-	-	-	-	-	-
	Old Gold Refinery	-	-	-	5,400	116.7	2.2	-	-	-
Kenouz Facility	Gold Jewellery	10,560	449.9	4.3	12,420	585.7	4.7	5,760	258.1	4.5
Oman Facility	Gold Jewellery	360	15.5	4.3	720	91.4	12.7	-	-	-

Source: IPO Prospectus

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VALUATION & VIEW:

Kalyan Jewellers face competition from both organized and unorganized companies in the Indian jewellery industry. A majority of the Indian jewellery industry consists of unorganized players who have historically dominated a large part of the market, although their share of the market has been falling and is expected to continue to decline. The company also face competition from organized jewellery companies who compete with them on a national, regional and local level. They have established a pan-India presence with strong brand recognition throughout India and the Middle East, while concurrently having numerous grassroots marketing initiatives, such as their “My Kalyan” network, which allow them to compete with organized and unorganized jewellery companies at a regional and local level across a wide range of geographies. While their primary competitor at the national level is Titan (Tanishq), they have multiple competitors at various regional and local levels across India. Tanishq (Titan Company Limited) is the leader in the Indian Jewellery market with 3.9% share of the overall jewellery market and 12.5% share of the organized jewellery market, based on FY19. For the same period, Kalyan Jewellers, also one of the largest jewellery companies in India based on revenues, had 1.8% share of the overall jewellery market and 5.9% share of the organized jewellery market.

At the upper band of issue price, Kalyan Jewellers will trade at an EV/EBITDA multiple of 22x of its annualized 9MFY21 revenue, which is at a discount to its listed peer like Titan (79.8x), however it is likely to trade at a premium to its peers like TBZ Ltd (7.5x). Looking at the growth potential in the company we anticipate listing gains and give a ‘SUBSCRIBE’ rating to Kalyan Jewellers India Ltd IPO.

Comparison of Retail Chains, Local and E-Commerce Players

	Retail Chains			Local Jewellers		E-Commerce
	1	2	3	Destination Stores	Neighborhood Jewellers	Online Jewellery Stores
Example	Tanishq	Kalyan	Malabar	Mehrasons	Various	Bluestone
Significant Focus	Pan-India	Pan-India	Regional	Regional / Local	Local	NA
Product Design Ethos	Uniform, Fashion, Contemporary	Uniquely localised	Regional	Regional / Local	Local Designs	Uniform
Price Positioning	Mid to Premium	Mass to Premium	Mass to mid	Mass to Premium	Mass	Mid Price
Product Focus	Daily and fashion wear	Wedding related & Daily	Wedding related & daily	Wedding related & daily	Daily wear	Fashion wear

Source: Company RHP

Kalyan Jewellers Valuation and Key financial metrics vs. peers

Company	Mkt Cap (INR Cr)	CMP	Revenue (INR Mn)	EPS	EV/EBITDA (x)	P/E (x)	RoE
Kalyan Jewellers	8,392	87	101,009	1.3	13.0	33.3	6.9%
Titan Company Ltd	131,614	1,482	210,520	8.5	79.8	174.0	23.6%
TBZ	513	76.8	18,100	5.5	7.5	14.0	4.7%

Company	Year	Revenue (INR Mn)	EBITDA (INR Mn)	PAT (INR Mn)	OPM (%)	NPM (%)	RoCE (%)	Gearing (x)	Interest coverage Ratio (x)	Current Ratio (x)
Kalyan Jewellers	FY20	101,009	7,603	1,430	7.5	1.4	13.3	1.7	1.6	1.1
Titan Company Ltd	FY20	210,520	24,630	15,010	12.0	7.1	24.3	0.6	13.7	1.7
TBZ	FY20	18,100	1,200	210	7.0	1.2	8.3	1.1	1.5	1.5

Source: Company RHP

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Financials:

Ratio Analysis (%)	FY18	FY19	FY20	9MFY20	9MFY21
EBITDA Margin	6.9%	5.9%	7.5%	7.3%	6.6%
PAT Margin	1.3%	0.0%	1.4%	1.2%	-1.5%
RONW	7.2%	-0.2%	6.9%	4.5%	-3.9%
ROCE	13.3%	-3.3%	13.3%	9.6%	11.1%
Asset Turnover (x)	5.1 x	4.4 x	4.3 x	3.4 x	2.5 x
Debt/Equity (x)	2.0 x	1.9 x	1.7 x	1.6 x	1.7 x
Diluted EPS (INR) (Adjusted Post IPO)	1.3	0.0	1.3	0.9	-0.7

Source: RHP

Income Statement (INR Mn)	FY18	FY19	FY20	9MFY20	9MFY21
Revenue from Operations from South India	61,125	50,544	52,717	41,990	32,880
Revenue from Operations from Outside South India	22,003	24,241	26,262	20,601	14,680
Revenue from Operations from Middle East Countries	22,351	22,922	22,030	17,011	7,608
Total Revenue from Operations	105,479	97,708	101,009	79,602	55,167
COGS	88,017	81,983	83,918	66,680	45,184
Gross profit	17,463	15,724	17,092	12,922	9,983
Employee cost	3,687	3,814	3,572	2,681	2,346
Other expenses	6,448	6,107	5,917	4,435	3,971
EBITDA	7,327	5,803	7,603	5,807	3,666
EBITDA Margin	6.9%	5.9%	7.5%	7.3%	6.6%
Other Income	323	433	801	398	331
Depreciation	2,020	2,236	2,392	1,791	1,700
EBIT	5,629	4,000	6,012	4,414	2,297
Interest expense	3,492	3,791	3,803	2,875	2,888
Exceptional Item	0	0	0	0	0
PBT	2,137	209	2,209	1,539	-591
Tax	728	258	786	595	208
Share of Profit / MI	14	13	7	6	-5
PAT	1,423	-36	1,430	949	-805
PAT Margin	1.3%	0.0%	1.4%	1.2%	-1.5%
Basic EPS (INR)	1.70	-0.04	1.70	1.13	-0.96
Diluted EPS (INR)	1.49	-0.04	1.49	0.99	-0.84

Source: RHP

Cashflow Statement (INR Mn)	FY18	FY19	FY20	9MFY20	9MFY21
Net cash flow from operating activities	10,431	3,889	3,195	1,110	-2,281
Net cash flow used in investing activities	-6,151	-1,237	343	991	1,452
Net cash flow generated from / (used in) in financing activities	-4,503	-2,933	-3,431	-2,003	501
Net increase / (decrease) in cash and cash equivalents (A+B+C)	-223.2	-281	108	98	-328
Adjustment for Forex changes	0.0	0.0	0.0	0.0	0.0
Opening Cash and cash equivalents	2,005	1,781.7	1,501	1,501	1,609
Closing Cash and cash equivalents	1,782	1,501	1,609	1,599	1,280

Source: RHP

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Financials:

Balance Sheet (INR Mn)	FY18	FY19	FY20	9MFY20	9MFY21
ASSETS					
Property, plant and equipment	10,083	10,897	10,792	10,594	9,862
Capital work-in-progress	180	167	242	278	384
Right-of-use assets	7,905	9,849	10,110	9,992	8,405
Investment property	622	622	622	622	611
Goodwill on Consolidation	51	51	51	51	51
Intangible assets	125	100	97	110	80
Intangible assets under development	0	50	2	2	1
Investments	11	26	0	0	0
Financial assets					
- Other financial assets	372	744	588	705	624
- Deferred tax assets (net)	426	302	81	81	331
- Other non-current assets	1,028	666	617	673	567
	20,802	23,475	23,203	23,108	20,918
Current assets					
Inventories	50,221	45,007	47,203	45,107	51,682
Financial assets					
- Trade receivables	1,818	1,467	2,137	2,424	1,305
- Cash and cash equivalents	1,782	1,501	1,609	1,599	1,280
- Bank balances other than (ii) above	8,397	6,753	5,893	5,444	4,231
- Other financial assets	432	461	812	452	379
Other current assets	2,060	1,936	1,330	1,177	1,435
Total Current Assets	64,710	57,125	58,984	56,202	60,312
Total Assets	85,512	80,599	82,187	79,310	81,230
EQUITY AND LIABILITIES					
Equity share capital	8,392	8,392	8,392	8,392	8,392
Compulsorily convertible preference share capital	1,190	1,190	1,190	1,190	1,190
Other equity	10,121	10,459	12,028	11,428	10,992
Non-controlling interest	-23	-36	-30	-29	4
	19,681	20,006	21,581	20,982	20,579
Financial liabilities					
Borrowings	1,786	1,075	848	250	557
Provisions	6,230	7,305	6,674	6,737	5,994
Deferred tax liabilities (net)	200	240	307	292	343
	8,216	8,620	7,829	7,279	6,894
Current liabilities					
Financial Liabilities					
Borrowings	18,436	21,000	23,382	23,660	26,355
Metal gold loan	19,529	14,964	11,671	10,536	8,035
Lease liabilities	715	681	903	880	834
Trade payables	7,486	4,194	5,576	4,922	5,284
Other financial liabilities	1,661	974	656	1,477	1,956
Provisions	68	71	78	74	90
Other current liabilities	9,273	10,084	10,119	9,170	10,454
Current tax liabilities (net)	448	5	391	330	749
Total Current Liabilities	57,616	51,973	52,777	51,050	53,757
Total Liabilities	85,512	80,599	82,187	79,310	81,230

Source: RHP

Kalyan Jewellers India Ltd

ANALYST CERTIFICATION:

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