**BFSI** 



India Equity Research | BFSI - Banks



July 9, 2021 Sector Report



Refer to important disclosures at the end of this report

# Q1FY22 Preview: Credit growth to see disruption but less painful

- Credit growth disrupted due to new Covid-19 wave, but hopes abound with unlocking in progress: We estimate credit growth of 6% yoy (down 1% gog) in Q1FY22 for banks, largely in line with systemic credit growth and reflecting underlying disruption in retail/SME sectors. However, our channel checks and discussions with bankers point to a stronger rebound in retail credit in the absence of Covid 3.0 and easing of lockdowns. We estimate overall credit growth of ~9% for FY22 with a reasonable pick-up in retail credit in H2FY22 and back-end working capital demand from corporates.
- Moderate NPA formation partly offset by restructuring/ECGLS: Considering less stringent lockdowns this time unlike last year, we expect overall NPA formation to remain moderate (also reflected in the lower bounce rate of 30% vs. a peak of 38% last year), and will be partly offset by restructuring/ECGS. Within retail, stress remains elevated, mainly in CV, PL, LAP, TW and MFI, which should lead to higher stress formation for banks with higher exposure to these segments (e.g., HDFCB, IIB, RBL, Bandhan, AU SFB and Ujjivan). NPA formation in Cards could be limited as banks/customers explore the EMI option. SME stress could largely be suppressed via ECLGS/restructuring. Within large corporates, SREI Group could remain standard due to the NCLT order, while restructuring of Shapoorji Pallonji and sale proceeds of UB Group toward dues of Kingfisher could be positive for select banks.
- Earnings to moderate, partly cushioned by provision buffers: We expect overall PPoP growth to be soft due to: 1) subdued growth/continued softness in NIMs accentuated by NPA recognition, 2) moderate treasury support, and 3) lack of large one-off gains such as recovery from Bhushan Power in Q4 (though partly offset by recovery from KFA). Overall credit cost too could be elevated due to upfront stress recognition, partly offset by some contingent provision buffer usage by select banks. Among large banks, we expect ICICI to report healthy profitability, led by better NIMs/moderate credit cost, while Axis may have the option to claw back provisions to boost profitability. HDFCB's growth trajectory remains moderate, but it should be able to deliver ~20% yoy profit growth. IIB/RBL should report slightly weaker numbers. IIB, in particular, may look to strengthen provisioning buffers, leading to elevated credit cost. Bandhan should continue to reel under MFI pain. PSBs, in general, may report moderate PPoP due to soft treasury performance, but limited credit cost and lower tax incidence for select banks (Indian, Union) should boost profits. SBI and Indian will be outliers.
- **NBFCs/Insurance recovery disrupted:** After early signs of a pick-up (albeit on a lower base), we expect moderate growth in AUM of our NBFC coverage due to the lockdowns. Asset-quality pain in commercial retail could be partly suppressed via restructuring. We expect HDFC to report healthy growth amid better mortgage demand. We also see better growth for rural-facing NBFCs like CIFC/SHTF. Our insurance coverage universe is expected to report a decline in NBP on a sequential basis due to seasonal weakness and lockdowns in Apr-May'21. We expect VNB margins for our insurance coverage to marginally decline compared to Q4FY21 due to the revival of ULIPs. We expect tepid growth for all insurance companies under our coverage, i.e., HDFC Life, IPru Life, SBI Life and Max Life.
- Q1 disrupted but unlocking raises hope for swift & strong recovery: We believe growth should gradually recover as the unlocking process accelerates, and meaningful asset-quality normalization could be seen in H2. We retain a positive stance on financials but recommend a bottom-up approach. Among banks, we prefer high-quality players like ICICI, HDFCB, SBI and Axis in large-caps. IIB is for investors with a long-term horizon. Among NBFCs, we prefer HDFC, Chola and SHTF. In insurance, we prefer SBI Life, HDFC Life and Max Life.

Please see our sector model portfolio (Emkay Alpha Portfolio): BFSI-Banks (Page 25), NBFCs (Page 26) & Insurance (Page 27)

This report is solely produced by Emkay Global. The following person(s) are responsible for the production of the recommendation:

#### Anand Dama

anand.dama@emkayglobal.com +91 22 6624 2480

**Jignesh Shial** jignesh.shial@emkayglobal.com +91 22 6624 2468

Neelam Bhatia neelam.bhatia@emkayglobal.com +91 22 6612 1262

## Mayank Agarwal

mayank.agarwal@emkayglobal.com +91 22 6612 1244

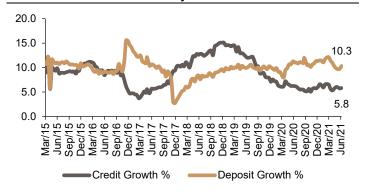
Aman Jain

aman.jain@emkayglobal.com +91 22 6612 1285

Shrishti Jagati shrishti.jagati@emkayglobal.com +91 22 6624 2485

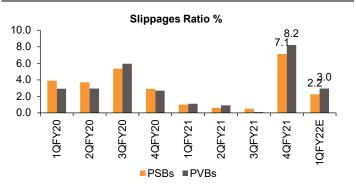
## Story in Charts

Exhibit 1: Credit recovery interrupted due to Covid-induced partial lockdowns in otherwise seasonally weak Q1



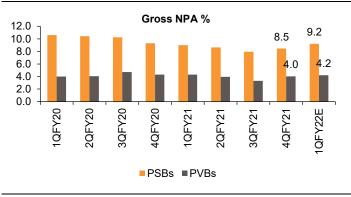
Source: RBI, Emkay Research

## Exhibit 3: Fresh NPA formation to be moderate, partly offset by restructuring/ECGLS in commercial retail/SME



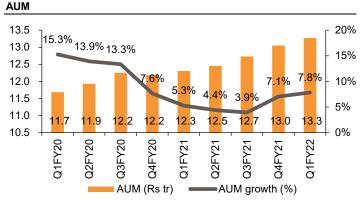
Source: Emkay Research

## Exhibit 5: NPA ratio may inch up in the near term, but should trend by year-end led by recoveries/w-offs and lumpy resolutions

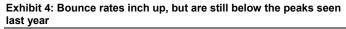


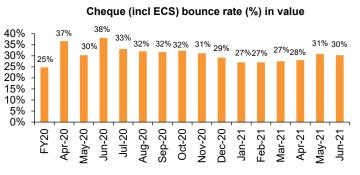
Source: Emkay Research

Exhibit 2: Moderate disbursements, lower repayment to drive up



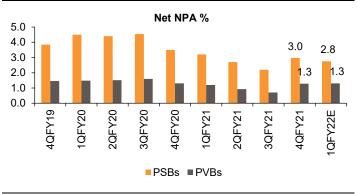
Source: Emkay Research





Source: NPCI, Emkay Research

## Exhibit 6: Expect banks to upfront credit cost during the quarter, thus keeping NNPA ratio in check



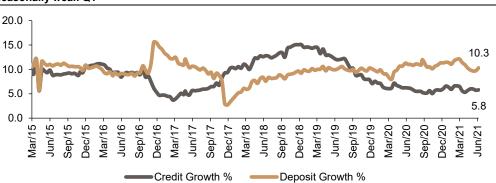
## Exhibit 7: Valuation summary for Banks, NBFCs and Insurance companies under our coverage

Companies	_	Mark	et Cap		RoA %			RoE %			P/ABVx	
Companies	Reco	Rs bn	USD bn	FY22E	FY23E	FY24E	FY22E	FY23E	FY24E	FY22E	FY23E	FY24E
Large PVBs												
AXIS	Buy	2,154	29.4	1.3	1.5	1.6	7.1	12.3	14.5	1.8	1.6	1.3
HDFCB	Buy	7,708	105.1	2.0	2.0	2.0	16.6	17.0	17.5	3.5	3.0	2.6
ICICI	Buy	4,181	57.0	1.6	1.7	1.8	12.6	13.8	15.2	2.3	2.0	1.8
INDUSIND	Buy	730	10.0	1.4	1.7	1.9	7.6	11.8	14.5	1.7	1.6	1.4
КОТАК	Hold	3,458	47.2	1.9	2.0	2.0	12.5	11.8	12.8	3.7	3.3	3.0
YES	Sell	331	4.5	-0.4	0.5	0.8	-12.6	-3.3	4.3	1.4	1.2	1.1
Small-Mid PVBs												
CUB	Buy	123	1.7	1.4	1.6	1.6	10.6	12.4	14.5	2.1	1.9	1.6
DCB	Sell	32	0.4	0.8	0.9	0.9	10.0	9.2	9.8	1.0	0.9	0.8
FB	Buy	163	2.2	0.9	1.0	1.1	10.4	11.2	12.9	1.0	0.9	0.8
KVB	Hold	43	0.6	0.6	0.8	0.9	5.3	7.1	9.6	0.6	0.5	0.5
RBL	Buy	112	1.5	1.0	1.3	1.4	4.4	8.1	11.3	1.1	1.0	0.9
New Age PVBs/SFBs												
AU SFB	Hold	300	4.1	1.8	2.1	2.1	22.0	15.6	19.4	5.3	4.5	3.8
BANDHAN	Buy	469	6.4	2.5	3.0	3.4	13.5	17.0	21.4	2.8	2.2	1.7
EQUITAS	Buy	64	0.9	1.9	1.9	2.0	12.6	14.0	15.4	2.1	1.8	1.5
UJJIVAN	Sell	51	0.7	1.3	1.3	1.7	0.3	9.4	11.8	1.8	1.6	1.4
PSBs												
BOB	Buy	384	5.2	0.2	0.6	0.7	1.1	5.6	9.6	0.7	0.6	0.6
CANARA	Buy	247	3.4	0.3	0.4	0.5	6.3	6.3	9.5	0.7	0.6	0.5
INDIAN	Hold	141	1.9	0.5	0.7	0.8	10.1	13.0	13.3	0.5	0.5	0.4
PNB	Sell	376	5.1	0.3	0.5	0.6	2.8	4.4	7.5	0.7	0.7	0.6
SBI	Buy	3,249	44.3	0.7	0.8	0.9	9.3	13.4	14.7	0.9	0.8	0.7
UBI	Sell	227	3.1	0.4	0.4	0.5	6.5	6.4	7.6	0.6	0.5	0.5
NBFCs	Reco	Mark	et Cap		RoA %			RoE %		P/ABVx		
NDFUS	Reco	Rs bn	USD bn	FY22E	FY23E	FY24E	FY22E	FY23E	FY24E	FY22E	FY23E	FY24E
HDFC	Buy	4,567	62.1	2.3	2.3	2.3	12.4	13.4	14.2	2.0	1.9	1.7
BAF	Hold	3,741	50.9	4.0	4.6	4.8	19.6	23.8	25.4	9.1	7.4	6.0
CIFC	Buy	426	5.8	2.8	3.1	3.5	21.5	22.3	23.5	3.9	3.0	2.4
SHTF	Buy	386	5.2	2.6	3.2	3.2	14.6	17.0	16.8	1.7	1.4	1.2
LICHF	Hold	234	3.2	1.3	1.3	1.4	14.4	13.8	14.8	1.3	1.1	1.0
LTFH	Hold	231	3.1	1.7	1.9	2.1	10.2	11.1	13.4	1.3	1.2	1.1
MMFS	Hold	199	2.7	1.8	2.2	2.5	9.6	11.5	13.5	1.4	1.2	1.1
MGMA	Buy	121	1.7	3.3	3.4	3.5	12.2	10.8	13.6	2.1	1.9	1.7
SCUF	Buy	114	1.6	3.3	3.7	3.9	12.7	13.9	15.0	1.4	1.2	1.1
Insurance	Reco	Mark	et Cap		RoEV %			RoE %			P/EVx	
insulance	Neco	Rs bn	USD bn	FY22E	FY23E	FY24E	FY22E	FY23E	FY24E	FY22E	FY23E	FY24E
HDFC Life	Buy	1,386	18.9	17.5	16.9	16.8	19.1	18.5	18.8	4.3	3.7	3.1
SBI Life	Buy	1,015	13.8	15.7	15.9	16.2	22.4	22.3	24.1	2.6	2.3	2.0
ICICI Pru	Hold	902	12.3	13.6	13.3	13.7	15.8	14.7	8.8	2.7	2.4	2.2
Max Financial	Buy	363	4.9	21.5	21.8	22.3	24.3	25.2	26.4	2.6	2.1	1.8

# Credit growth disrupted due to new Covid-19 wave, but hopes abound with unlocking in progress

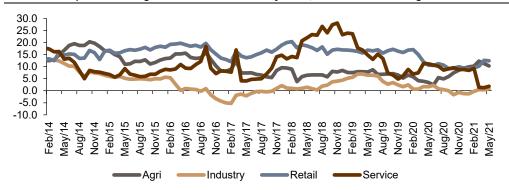
We estimate credit growth of 6% yoy (down 1% qoq) in Q1FY22 for banks, largely in line with systemic credit growth and reflecting underlying disruption in retail/SME sectors. Our channel checks and discussions with the managements suggest strong underlying appetite in mortgage and car segments, which should manifest into strong growth once lockdowns are lifted. Auto segment – mainly CV sales – surprised positively even in Q1 with the bulk of volumes in the fag end of Jun'21, once again indicating that the economic undercurrent remains strong. Corporate credit growth is likely to remain muted seasonally but should pick up mainly in the working capital segment due to rising inflation and benign rate environment. Corporate capex cycle could possibly see meaningful traction in late FY22 or early FY23 once the pandemic is largely behind and capacity utilization breach threshold levels. Deposit growth has slowed down a bit to 10% yoy from 11-12% levels, but CASA momentum continues given bankers focus. These trends are reflecting in recent business updates from banks – namely HDFCB, IIB, Federal, etc. We estimate overall credit growth of ~9% for FY22 with a reasonable pick-up in retail credit in H2FY22 and back-end working capital demand from corporate.

Exhibit 8: Credit recovery interrupted due to Covid-induced partial lockdowns in otherwise seasonally weak Q1

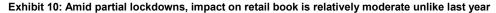


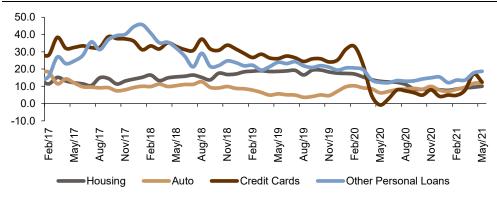
Source: RBI, Emkay Research

Exhibit 9: Corporate credit growth remains seasonally weak; retail too moderating



Source: RBI, Emkay Research

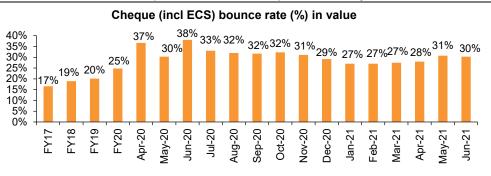




Source: RBI, Emkay Research

# Moderate NPA formation partly offset by restructuring/ECGLS

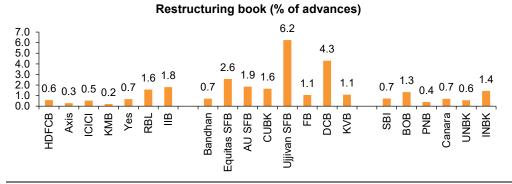
Recent data on cheque/EMI bounces points to stress building, but the situation is still better than last year, possibly due to less stringent localized lockdowns and corporate salaried segment being relatively less impacted. Accordingly, we expect overall NPA formation to remain moderate and will be partly offset by restructuring/ECGS. Within retail stress remains elevated mainly in CV, PL and MFI, which should lead to higher NPA formation for banks with sizeable exposure to these segments (e.g. HDFCB, IIB, RBL, Bandhan, AU SFB, Ujjivan). NPA formation in card could be limited with banks/customers exploring the EMI option. SME stress could largely be suppressed via ECLGS/restructuring. Within large corporates, SREI Group could remain standard due to the NCLT order, while restructuring of Shapoorji Pallonji and sale proceeds of UB group towards dues of Kingfisher could be positive for select banks (Federal, SBI, PNB).



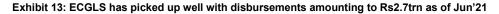
## Exhibit 11: Bounce rates inch up, but are still below the peaks seen last year

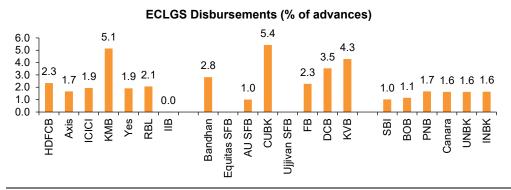
Source: NPCI, Emkay Research

Exhibit 12: Except for some banks, restructuring pool has been relatively lower than expected by the industry, which we expect should inch up in Q1/Q2

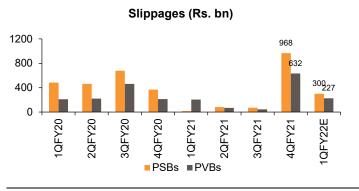


Source: Company, Emkay Research



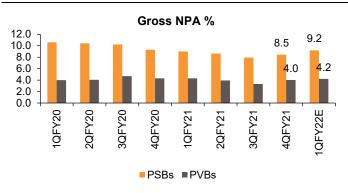


## Exhibit 14: Fresh slippages are expected to be limited despite a second Covid wave, suppressed by ECLGS/ Restructuring...



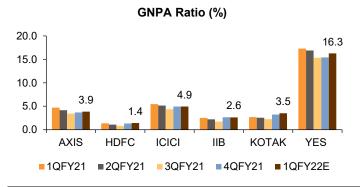
Source: Emkay Research

Exhibit 16: NPA formation to inch up in interim, but recoveries/woffs and lumpy corporate resolutions to drive-down NPAs by yearend



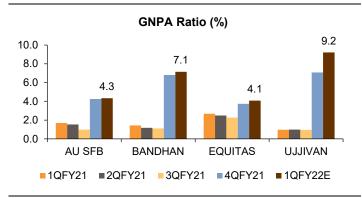
Source: Emkay Research

## Exhibit 18: Slight uptick in NPAs expected during Q1



Source: Emkay Research

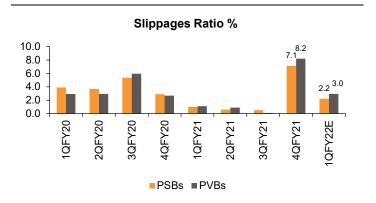
## Exhibit 20: Ujjivan to see far higher NPA formation



Source: Emkay Research

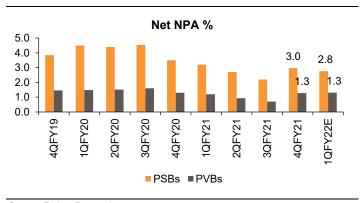
Emkay Research is also available on www.emkayglobal.com and Bloomberg EMKAY<GO>. Please refer to the last page of the report on Restrictions on Distribution. In Singapore, this research report or research analyses may only be distributed to Institutional Investors, Expert Investors or Accredited Investors as defined in the Securities and Futures Act, Chapter 289 of Singapore.

## Exhibit 15: ...leading to a more or less normalized slippage ratio



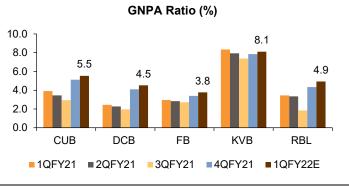
Source: Emkay Research

Exhibit 17: Up-fronted credit costs to keep Net NPA ratio in check



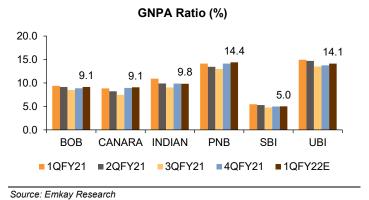
Source: Emkay Research

## Exhibit 19: NPA formation to be elevated vs. large peers



Source: Emkay Research

Exhibit 21: Absence of lumpy resolution to lead to slight rise in NPAs for PSBs



July 9, 2021 | 6

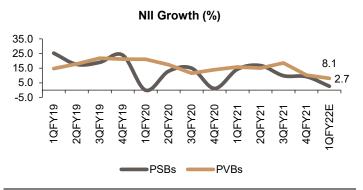
# Earnings to moderate, partly cushioned by provisioning buffers

We expect overall PPoP growth to be soft due to 1) subdued growth/continued softness in NIMs accentuated by NPA recognition, 2) moderate treasury support, and 3) lack of large one-off gains like recovery from Bhushan Power in Q4 (though partly offset by recovery from KFA). Overall credit cost too could be elevated due to upfront stress recognition, partly offset by some contingent provision buffer usage by select banks. Among large banks, we expect ICICI to report healthy profitability, led by better NIMs/moderate credit cost, while Axis may have the option to claw back provisions to boost profitability. HDFCB's growth trajectory remains moderate, but it should be able to deliver ~20% yoy profit growth. IIB/RBL should report slightly weaker numbers and IIB in specific may look to strengthen provisioning buffers, leading to elevated credit cost. Bandhan should continue to reel under MFI pain. PSBs, in general, may report moderate PPoP due to soft treasury performance, but limited credit cost and lower tax incidence for select banks (Indian, Union) should boost profits. SBI, Indian Bank will be outliers.

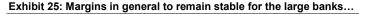
Exhibit 22: Overall PPOP growth to remain weak due to lower treasury gain and softness in NIMs, but limited credit costs supported by existing buffers to support earnings across the board

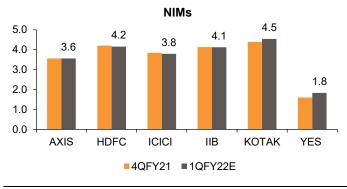
(Rs bn)	1QFY21	2QFY21	3QFY21	4QFY21	1QFY22E	YoY %	QoQ %
NII	1,043	1,096	1128	1,058	1,097	5.2	3.7
Non-interest Income	382	404	469	597	391	2.3	-34.5
Total Net Income	1,425	1,500	1597	1,655	1,488	4.4	-10.1
PPOP	799	819	876	877	791	-1.1	-9.8
LLP	553	454	507	515	424	-23.4	-17.8
PAT	187	269	281	255	278	NA	9.0
PAT - PVBs	139	187	194	155	171	22.8	10.5
PAT - PSBs	47	82	87	100	107	126.0	6.7
Source: Emkay Research							

Exhibit 23: Expect moderation in NII due to continued pressure on margins accentuated by NPA recognition...



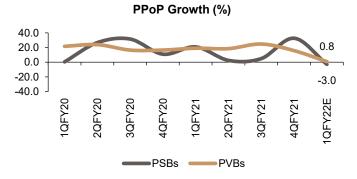
Source: Emkay Research



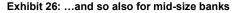


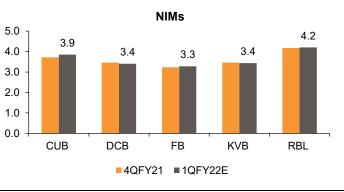
Source: Emkay Research

Exhibit 24: ...further impacting PPOP growth in addition to lower treasury gain and recoveries



Source: Emkay Research





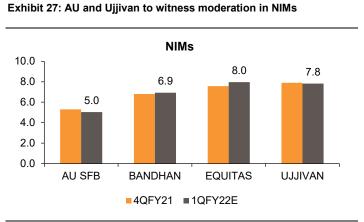
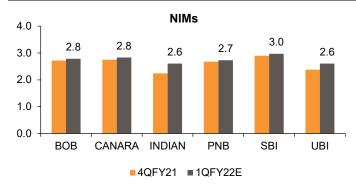


Exhibit 28: Barring PNB, other PSBs to witness a slight improvement in margin



Source: Emkay Research

Exhibit 29: Summary of financial estimates – Q1FY22E

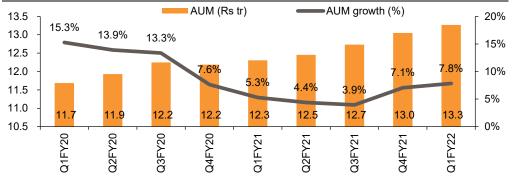
Banks		NII			PPoP			PAT			
Rs mn	1QFY22E	YoY %	QoQ %	1QFY22E	YoY %	QoQ %	1QFY22E	YoY %	QoQ %		
Large Private											
Axis	77,753	11.3	2.9	62,356	6.7	-9.2	21,958	97.4	-18.0		
HDFC	175,585	12.1	2.6	144,381	12.5	-7.0	79,700	19.7	-2.6		
ICICI	104,705	12.8	0.4	95,103	-11.7	11.4	48,179	85.4	9.4		
IIB	36,135	9.2	2.2	31,865	8.8	1.8	10,093	97.8	9.0		
Kotak	39,005	4.7	1.5	27,314	4.1	-19.8	13,689	10.0	-18.6		
Yes	11,374	-40.4	15.3	4,651	-59.4	151.8	-14,701	NA	NA		
Small-Mid Private											
City Union	4,476	2.4	4.5	3,516	-1.3	23.5	1,319	-14.4	18.6		
DCB	3,127	2.0	0.5	1,913	0.1	-6.8	676	-14.8	-13.4		
Federal	14,514	12.0	2.2	10,401	11.6	17.5	4,572	14.1	-4.3		
Karur Vysya	6,158	9.6	0.5	4,066	-14.2	62.8	987	-6.4	-5.4		
RBL	9,248	-11.2	2.1	6,205	-10.0	-29.2	855	-39.5	14.2		
New Age/SFBs											
AU SFB	6,509	26.2	-0.7	4,565	2.4	22.1	2,357	17.3	39.4		
Bandhan	18,888	4.3	7.5	15,935	0.6	-7.9	825	-85.0	-19.9		
Equitas	4,724	16.9	5.3	2,018	38.2	-19.2	852	42.0	-24.5		
Ujjivan	3,432	-25.1	-6.8	898	-58.2	-43.4	-517	-194.5	-137.9		
PSBs											
BOB	75,688	11.1	6.5	43,833	1.5	-30.0	8,578	NA	NA		
Canara	56,243	-7.7	0.6	36,248	-15.4	-36.4	7,015	72.7	-30.6		
Indian	37,649	-2.8	12.9	27,402	-0.5	7.5	8,968	142.9	-47.5		
PNB	70,740	4.8	2.0	53,098	0.6	-5.8	8,368	171.4	42.7		
SBI	280,592	5.3	3.7	181,916	0.7	-7.7	68,406	63.3	6.0		
UBI	60,305	-5.8	11.6	33,367	-17.3	-35.6	5,808	74.6	-56.3		

Source: Emkay Research

# NBFCs – Growth set to pick up as unlocking accelerates; liquidity rundown to be positive for NIMs

After early signs of a pick-up (albeit on lower base), we expect moderate growth in AUM for our NBFC coverage due to lockdowns and seasonal weakness. However, we expect growth momentum to improve as unlocking accelerates. Similar to BAF, we believe most NBFCs should report weak sequential growth in AUM, possibly due to the slowdown caused by the lockdown in Apr-May'21. We expect asset quality pain to largely remain suppressed on account of restructured loans, which is a key monitorable. The expectation of unsecured loans to make a comeback from Q1FY22 may get delayed by a couple of quarters as we believe lenders will turn a tad cautious with respect to maintaining liquidity/growth, given the impact on collections in Q1. We expect HDFC Ltd (Buy, TP Rs3,140) to report healthy disbursement growth on consistent mortgage demand on the back of favorable economic environment. We expect relatively better growth from agri/rural facing NBFCs like CIFC (Buy, TP Rs650) and SHTF (Buy, TP Rs1,630) on the back of their deep rural penetration and strong liability franchise.

Exhibit 30: Moderate disbursements and lower repayment to drive up AUM for the quarter



Source: Company, Emkay Research

NBFCs		NII			PPP		PAT			
NDFCS	Q1FY22E	YoY %	QoQ %	Q1FY22E	YoY %	QoQ %	Q1FY22E	YoY %	QoQ %	
Bajaj Finance	48,629	17.1	4.4	33,372	11.4	9.3	18,521	92.5	37.5	
Chola	13,564	38.0	1.1	9,464	48.5	14.3	4,406	2.2	81.2	
HDFC	38,796	30.5	0.0	47,175	32.3	1.6	32,235	5.6	1.4	
L&T Finance Holdings	16,971	20.5	-6.0	11,977	19.5	-12.6	3,599	142.6	34.9	
LIC Housing Fin	15,054	23.3	0.0	13,327	23.8	-0.3	8,160	-0.2	104.6	
Magma Fincorp	3,086	14.1	-4.3	1,635	20.7	-12.6	754	100.0	nm	
Mahindra Finance	14,155	2.9	-6.3	10,032	-4.0	-5.1	2,437	56.4	62.5	
Shriram City Union	8,985	2.8	-3.2	5,626	-0.7	1.8	2,412	25.4	-14.5	
Shriram Transport Finance	21,781	18.6	-0.1	16,663	11.4	0.3	6,321	97.5	-16.3	

## Insurance – NBP and VNB margins to weaken marginally

We expect our insurance universe to report a decline in NBP on a sequential basis due to seasonally weak Q1 as well as lockdowns. Also, we expect VNB margins for our insurance coverage to marginally decline compared to Q4FY21 due to the revival of ULIPs. However, we expect NBP and VNB margins will improve on a yoy basis on a low base of last year. We expect tepid growth for all insurance companies under our coverage i.e. HDFC Life, IPru Life, SBI Life and Max Life.

## Exhibit 32: Financial summary of Insurance companies- Q1FY22E

Insurance	GWP				APE			VNB Margin	PAT			
msurance	Q1FY22E	YoY %	QoQ %	Q1FY22E	YoY %	QoQ %	Q1FY22E	YoY (bps)	QoQ (bps)	Q1FY22E	YoY %	QoQ %
HDFC Life	80,755	37.7	-37.4	15,638	32.3	-44.3	26.50%	221bps	-47bps	3,693	-18.1	16.2
ICICI Pru Life	81,608	42.0	-32.6	12,192	68.1	-48.0	23.20%	-122bps	-36bps	2,284	-20.4	258.2
Max Life	35,144	27.7	-50.5	8,472	30.5	-56.7	23.30%	620bps	-43bps	1,875	9.6	77.5
SBI Life	85,609	12.0	-45.3	15,977	24.5	-59.2	21.80%	310bps	-37bps	3,531	-9.7	-33.7

## Exhibit 33: 1QFY22E BFSI – Banks Result Preview

Name			Q1FY22E	Q4FY21	Q1FY21	% Chg YoY	% Chg QoQ	Comments
Axis Bank								
CMP(Rs)	763	NII (Rs mn)	77,753	75,549	69,853	11.3%	2.9%	
Mkt Cap (Rs bn)	2,338	Op. Profit (Rs mn)	62,356	68,646	58,444	6.7%	-9.2%	Moderate growth and lower fees could keep PPoP in check. Bank may try to upfront NPA recognition/provisioning and preserve contingent buffer for
Reco	Buy	NIM (%)	3.6	3.6	3.4	16bps	0bps	the rest of the year. Slippages could remain elevated led by retail/SME book and one-odd corporate NPA.
		PAT (Rs mn)	21,958	26,771	11,122	97.4%	-18.0%	
		EPS (Rs)	7.2	8.7	3.6	97.4%	-18.0%	
HDFC Bank								
CMP(Rs)	1540	NII (Rs mn)	175,585	171,202	156,654	12.1%	2.6%	
Mkt Cap (Rs bn)	8,508	Op. Profit (Rs mn)	144,381	155,328	128,293	12.5%	-7.0%	Subdued growth/NIMs and fees should weigh on PPoP, but contained
Reco	BUY	NIM (%)	4.2	4.2	4.3	-14bps	-4bps	provisions should lead to reasonable profitability. Fresh slippages to remain elevated given higher stress in CV, TW, PL card and SME portfolio
		PAT (Rs mn)	79,700	81,865	66,586	19.7%	-2.6%	
		EPS (Rs)	14.4	14.8	12.0	19.7%	-2.6%	
ICICI Bank								
CMP(Rs)	654	NII (Rs mn)	104,705	104,311	92,797	12.8%	0.4%	
Mkt Cap (Rs bn)	4,529	Op. Profit (Rs mn)	95,103	85,398	107,764	-11.7%	11.4%	Better NIM trajectory and contained credit cost should lead to healthy
Reco	BUY	NIM (%)	3.8	3.8	3.7	10bps	-5bps	profitability. Slippages to remain elevated, but still lower qoq ex of proforma NPAs
		PAT (Rs mn)	48,179	44,026	25,991	85.4%	9.4%	
		EPS (Rs)	7.0	6.4	3.8	85.4%	9.4%	

## Exhibit 34: 1QFY22E BFSI – Banks Result Preview

Name			Q1FY22E	Q4FY21	Q1FY21	% Chg YoY	% Chg QoQ	Comments
IndusInd Bank								
CMP(Rs)	1045	NII (Rs mn)	36,135	35,346	33,092	9.2%	2.2%	Sub-par growth and flat margins should keep PPOP in check; credit cost
Mkt Cap (Rs bn)	809	Op. Profit (Rs mn)	31,865	31,287	29,277	8.8%	1.8%	to remain elevated due to higher fresh NPA/restructuring and bank's stance to create additional provision buffer. Slippages and restructuring
Reco	Buy	NIM (%)	4.1	4.1	4.3	-16bps	-1bps	may remain elevated due to stress in CV, LAP and business banking/SME segments.
		PAT (Rs mn)	10,093	9,261	5,103	97.8%	9.0%	ooginonio.
		EPS (Rs)	13.0	12.0	6.6	97.8%	9.0%	
Kotak Bank								
CMP(Rs)	1762	NII (Rs mn)	39,005	38,428	37,238	4.7%	1.5%	
Mkt Cap (Rs bn)	3,493	Op. Profit (Rs mn)	27,314	34,075	26,236	4.1%	-19.8%	We expect loan book to contract, but contained credit should aid
Reco	Hold	NIM (%)	4.5	4.4	4.4	14bps	15bps	profitability. Elevated slippages due to stress in VF and unsecured book
		PAT (Rs mn)	13,689	16,824	12,444	10.0%	-18.6%	
		EPS (Rs)	6.9	8.5	6.3	10.0%	-18.6%	
Yes Bank								
CMP(Rs)	13	NII (Rs mn)	11,374	9,866	19,081	-40.4%	15.3%	
Mkt Cap (Rs bn)	334	Op. Profit (Rs mn)	4,651	1,848	11,469	-59.4%	151.8%	Sub-par growth and elevated provisions should lead to continued loss.
Reco	Sell	NIM (%)	1.8	1.6	3.0	-117bps	23bps	NPAs to remain elevated due to stress in SME and mid corporate portfolios
		PAT (Rs mn)	-14,701	-37,879	454	NA	NA	
		EPS (Rs)	(0.6)	(1.5)	0.0	NA	NA	

## Exhibit 35: 1QFY22E BFSI – Banks Result Preview

Name			Q1FY22E	Q4FY21	Q1FY21	% Chg YoY	% Chg QoQ	Comments
City Union Bank								
CMP(Rs)	165	NII (Rs mn)	4,476	4,284	4,370	2.4%	4.5%	
Mkt Cap (Rs bn)	122	Op. Profit (Rs mn)	3,516	2,847	3,560	-1.3%	23.5%	Subdued margins and higher LLP should weigh on profitability. Slippages as
Reco	Buy	NIM (%)	3.9	3.7	4.0	-13bps	13bps	well as restructuring to remain high due to stress in SME book
		PAT (Rs mn)	1,319	1,112	1,540	-14.4%	18.6%	
		EPS (Rs)	1.8	1.5	2.1	-14.4%	18.6%	
DCB Bank								
CMP(Rs)	104	NII (Rs mn)	3,127	3,112	3,067	2.0%	0.5%	
Mkt Cap (Rs bn)	32	Op. Profit (Rs mn)	1,913	2,053	1,910	0.1%	-6.8%	Subdued growth and higher LLP should depress earnings. Higher stress in
Reco	Sell	NIM (%)	3.4	3.5	3.4	-1bps	-5bps	LAP, SME and CV should reflect in elevated NPA formation.
		PAT (Rs mn)	676	781	793	-14.8%	-13.4%	
		EPS (Rs)	2.2	2.5	2.6	-14.8%	-13.4%	
Federal Bank								
CMP(Rs)	86	NII (Rs mn)	14,514	14,203	12,965	12.0%	2.2%	
Mkt Cap (Rs bn)	172	Op. Profit (Rs mn)	10,401	8,851	9,324	11.6%	17.5%	Growth remains subdued, but reasonable NIMs, recovery from UB group stake sale should support profits. Stress to remain elevated from SME pool
Reco	Buy	NIM (%)	3.3	3.2	3.1	21bps	5bps	
		PAT (Rs mn)	4,572	4,778	4,008	14.1%	-4.3%	
		EPS (Rs)	2.3	2.4	2.0	14.1%	-4.3%	

## Exhibit 36: 1QFY22E BFSI – Banks Result Preview

Name			Q1FY22E	Q4FY21	Q1FY21	% Chg YoY	% Chg QoQ	Comments
Karur Vysya Bank								
CMP(Rs)	52	NII (Rs mn)	6,158	6,126	5,618	9.6%	0.5%	
Mkt Cap (Rs bn)	41	Op. Profit (Rs mn)	4,066	2,498	4,738	-14.2%	62.8%	Elevated credit cost could depress earnings. Slippages could remain
Reco	Hold	NIM (%)	3.4	3.5	3.4	8bps	-2bps	moderate mainly originating from SME pool.
		PAT (Rs mn)	987	1,044	1,055	-6.4%	-5.4%	
		EPS (Rs)	1.2	1.3	1.3	-6.4%	-5.4%	
RBL Bank								
CMP(Rs)	223	NII (Rs mn)	9,248	9,060	10,413	-11.2%	2.1%	
Mkt Cap (Rs bn)	134	Op. Profit (Rs mn)	6,205	8,765	6,897	-10.0%	-29.2%	Profitability to remain subdued due to slower growth and elevated provisions;
Reco	Buy	NIM (%)	4.2	4.2	4.9	-65bps	3bps	Elevated stress in cards and LAP should reflect in higher NPA formation.
		PAT (Rs mn)	855	748	1,412	-39.5%	14.2%	
		EPS (Rs)	1.4	1.3	2.4	-39.5%	14.2%	

## Exhibit 37: 1QFY22E BFSI – Banks Result Preview

Name			Q1FY22E	Q4FY21	Q1FY21	% Chg YoY	% Chg QoQ	Comments
AU SFB								
CMP(Rs)	1125	NII (Rs mn)	6,509	6,558	5,158	26.2%	-0.7%	
Mkt Cap (Rs bn)	352	Op. Profit (Rs mn)	4,565	3,739	4,456	2.4%	22.1%	Margins and PSLC fees should be subdued, but lower staff cost could lead
Reco	Hold	NIM (%)	5.0	5.3	5.0	4bps	-26bps	to reasonable PPoP. Elevated slippages from VF pool and slower recoveries should lead to higher NPAs.
		PAT (Rs mn)	2,357	1,690	2,009	17.3%	39.4%	
		EPS (Rs)	7.5	5.4	6.4	17.3%	39.4%	
Bandhan Bank								
CMP(Rs)	321	NII (Rs mn)	18,888	17,570	18,115	4.3%	7.5%	
Mkt Cap (Rs bn)	516	Op. Profit (Rs mn)	15,935	17,294	15,842	0.6%	-7.9%	
Reco	Buy	NIM (%)	6.9	6.8	8.2	- 122bps	13bps	Higher w-offs/elevated provisions should keep profits in check. Slippages could remain elevated due to lockdowns, mainly in Assam and WB.
		PAT (Rs mn)	825	1,030	5,498	-85.0%	-19.9%	
		EPS (Rs)	0.5	0.6	3.4	-85.0%	-19.9%	
Equitas SFB								
CMP(Rs)	111	NII (Rs mn)	4,724	4,486	4,040	16.9%	5.3%	
Mkt Cap (Rs bn)	38	Op. Profit (Rs mn)	2,018	2,498	1,460	38.2%	-19.2%	Lower PSLC fees and higher provisions should lead to some moderation in
Reco	Buy	NIM (%)	8.0	7.6	8.6	-66bps	40bps	profits. Elevated stress, mainly in VF, LAP, MFI book, could keep slippages elevated.
		PAT (Rs mn)	852	1,129	600	42.0%	-24.5%	
		EPS (Rs)	0.7	1.0	0.5	42.0%	-24.5%	

## Exhibit 38: 1QFY22E BFSI – Banks Result Preview

Name			Q1FY22E	Q4FY21	Q1FY21	% Chg YoY	% Chg QoQ	Comments
Ujjivan Small Financ	ce							
CMP(Rs)	206	NII (Rs mn)	3,432	3,681	4,580	-25.1%	-6.8%	
Mkt Cap (Rs bn)	25	Op. Profit (Rs mn)	898	1,586	2,147	-58.2%	-43.4%	
Reco	Sell	NIM (%)	7.8	7.9	10.2	- 238bps	-8bps	Subdued margins, lower PSLC fees and elevated credit cost could lead to a loss for the bank. Stress to remain elevated in MFI and SBL book
		PAT (Rs mn)	-517	1,364	547	NA	NA	
		EPS (Rs)	(4.2)	11.2	4.5	NA	NA	

## Exhibit 39: 1QFY22E BFSI – Banks Result Preview

Name			Q1FY22E	Q4FY21	Q1FY21	% Chg YoY	% Chg QoQ	Comments
Bank of Baroda								
CMP(Rs)	86	NII (Rs mn)	75,688	71,066	68,155	11.1%	6.5%	
Mkt Cap (Rs bn)	445	Op. Profit (Rs mn)	43,833	62,656	43,195	1.5%	-30.0%	Bank will continue to report healthy growth in retail, but corporate remains
Reco	Buy	NIM (%)	2.8	2.7	2.5	26bps	6bps	sluggish. Contained credit cost could lead to reasonable profits. Slippages in SME/Retail and Mid corporate book could remain high.
		PAT (Rs mn)	8,578	-10,465	-8,642	NA	NA	
		EPS (Rs)	1.7	(2.0)	(1.7)	NA	NA	
Canara Bank								
CMP(Rs)	155	NII (Rs mn)	56,243	55,892	60,956	-7.7%	0.6%	
Mkt Cap (Rs bn)	255	Op. Profit (Rs mn)	36,248	57,026	42,855	-15.4%	-36.4%	Slower growth, lower treasury gains and moderate credit cost could weigh on
Reco	Buy	NIM (%)	2.8	2.8	2.8	-1bps	8bps	earnings. Slippages could remain elevated due to stress in SME portfolio.
		PAT (Rs mn)	7,015	10,109	4,062	72.7%	-30.6%	
		EPS (Rs)	4.3	6.1	2.5	72.7%	-30.6%	
Indian Bank								
CMP(Rs)	139	NII (Rs mn)	37,649	33,343	38,743	-2.8%	12.9%	
Mkt Cap (Rs bn)	173	Op. Profit (Rs mn)	27,402	25,484	27,533	-0.5%	7.5%	Lower tax rate and contained credit cost could lead to healthy profits.
Reco	Hold	NIM (%)	2.6	2.2	2.8	-22bps	37bps	Slippages could remain elevated, but a recovery in lumpy a/c should help in containing NPAs.
		PAT (Rs mn)	8,968	17,088	3,693	142.9%	-47.5%	
		EPS (Rs)	7.2	13.7	3.0	142.9%	-47.5%	

## Exhibit 40: 1QFY22E BFSI – Banks Result Preview

Name			Q1FY22E	Q4FY21	Q1FY21	% Chg YoY	% Chg QoQ	Comments
Punjab National bank								
CMP(Rs)	42	NII (Rs mn)	70,740	69,375	67,483	4.8%	2.0%	
Mkt Cap (Rs bn)	459	Op. Profit (Rs mn)	53,098	56,343	52,799	0.6%	-5.8%	Subdued growth, lower margins and lower treasury gains could hurt PPoP,
Reco	Sell	NIM (%)	2.7	2.7	1.7	101bps	5bps	but recovery from KFA could support earnings. Bank has sizeable exposure to Bhushan Power and thus should help keep NPA ratios contained.
		PAT (Rs mn)	8,368	5,864	3,083	171.4%	42.7%	
		EPS (Rs)	0.8	0.5	0.3	171.4%	42.7%	
State Bank of India								
CMP(Rs)	433	NII (Rs mn)	280,592	270,670	266,416	5.3%	3.7%	
Mkt Cap (Rs bn)	3,863	Op. Profit (Rs mn)	181,916	197,002	180,611	0.7%	-7.7%	Healthy NIMs due to absence of interest waiver, recovery from UB group stake sale and contained credit cost should lead to strong profitability.
Reco	Buy	NIM (%)	3.0	2.9	3.0	-4bps	7bps	Slippages to remain moderate with limited NPAs in retail; stress in SME could be taken out via restructuring.
		PAT (Rs mn)	68,406	64,507	41,894	63.3%	6.0%	
		EPS (Rs)	7.7	7.2	4.7	63.3%	6.0%	
Union Bank of India								
CMP(Rs)	38	NII (Rs mn)	60,305	54,029	64,031	-5.8%	11.6%	
Mkt Cap (Rs bn)	259	Op. Profit (Rs mn)	33,367	51,799	40,340	-17.3%	-35.6%	Sub-par growth and lower treasury gains could weigh on earnings, partly offset by lower tax incidence. Slippages/restructuring may remain elevated
Reco	Sell	NIM (%)	2.6	2.4	2.6	2bps	23bps	due to higher exposure to stressed SME pool.
		PAT (Rs mn)	5,808	13,298	3,327	74.6%	-56.3%	
		EPS (Rs)	0.8	1.9	0.5	74.6%	-56.3%	

#### Exhibit 41: 1QFY22E BFSI – NBFCs Result Preview % Cha % Cha Jun'21E Mar'21 Jun'20 Name Comments YoY QoQ **Bajaj Finance** NII (Rs mn) 17.12 Bajaj Finance reported AUM growth of ~15.2% yoy and ~4% gog CMP(Rs) 6.199 48.629 46,594 41.521 4.37 despite lockdowns in Apr-May'21. However, bifurcation of AUM 9.30 would be key monitorable as the durable segment seems to have Mkt Cap (Rs bn) 3.741 Op. profit (Rs mn) 33.372 30.534 29.954 11.41 been affected by lockdowns. New loans stood at ~4.6mn in Q1FY22, up from ~1.8mn last year but down from ~5.5mn last Reco Hold NIM (%) 12.47% 12.57% 11.65% 82bps -10bps quarter, indicating the continued cautious stance of the company. BAF sits on a high liquidity buffer of Rs109bn. We expect asset PAT (Rs mn) 18.521 13.466 9.623 92.46 37.53 quality pressure is inevitable amid recent lockdowns. We also await commentary on company's digital journey, including the EPS (Rs) 30.8 22.4 16.0 91.93 37.53 launch of Bajaj Pay. **Cholamandalam Finance** 38.0 1.1 We expect disbursements to be lower by 27.6% sequentially CMP(Rs) 519 NII (Rs mn) 13,564 13.415 9.830 (+62.8% vov) on account of lockdowns in Apr-May'21. Margin 14.3 profile to remain stable on sequential basis; however, we do Mkt Cap (Rs bn) 426 Op. profit (Rs mn) 9.464 8.279 6.372 48.5 remain concerned about the asset quality profile during the guarter. We expect a rise in Stage 3 along with a surge in stage Reco Buy NIM (%) 7.68% 7.74% 6.34% 134bps -6bps 2 and restructured portfolio. PAT (Rs mn) 4,406 2,432 4.309 2.2 81.2 EPS (Rs) 3.0 22 5.4 5.3 81.2 HDFC Limited CMP(Rs) 2.529 NII (Rs mn) 38.796 38.801 29.736 30.47 -0.01 With retail loan disbursements gaining momentum on the back of improving housing demand, we expect HDFC's AUM growth to be at ~9.1% yoy in Q1FY21. Impact of lockdown on commercial real Mkt Cap (Rs bn) 4.567 Op. profit (Rs mn) 47,175 32.34 46,429 35,646 1.61 estate portfolio may continue. We await management commentary on restructuring of loans and NIMs; however, overall NIM (%) Reco Buy 3.44% 3.50% 3.40% 4bps -6bps we expect company to deliver healthy performance. PAT (Rs mn) 32.235 31.798 30.515 5.63 1.37 EPS (Rs) 16.1 17.7 17.6 -8.63 -8.78

## Exhibit 42: 1QFY22E BFSI – NBFCs Result Preview

Name			Jun'21E	Mar'21	Jun'20	% Chg YoY	% Chg QoQ	Comments
LIC Housing Finance								
CMP(Rs)	465	NII (Rs mn)	15,054	15,049	12,206	23.34	0.03	We expect LICHF to report loan book growth of 12.8% yoy as demand has improved for residential real estate on the back of
Mkt Cap (Rs bn)	234	Op. profit (Rs mn)	13,327	13,368	10,763	23.82	-0.31	availability of cheaper loans. We expect the margin profile to remain stable sequentially; however, asset quality profile and
Reco	Hold	NIM (%)	2.57%	2.66%	2.32%	25bps	-9bps	
		PAT (Rs mn)	8,160	3,989	8,175	-0.18	104.56	
		EPS (Rs)	16.2	7.9	15.3	5.68	104.56	
Mahindra Finance								
CMP(Rs)	161	NII (Rs mn)	14,155	15,114	13,759	2.88	-6.34	We expect AUM to remain flat on a yoy basis with regularization of repayments (including for moratorium accounts). Maintaining
Mkt Cap (Rs bn)	199	Op. profit (Rs mn)	10,032	10,573	10,447	-3.98	-5.12	liquidity/capital buffer takes priority on account of slowdown due to the lockdowns and dipping tractor volumes due to its
Reco	Hold	NIM (%)	6.92%	7.40%	6.94%	-2bps	-48bps	seasonality and pain in the cab aggregator portfolio segment may weigh on heavily. PAT may see recovery with lower provisions
		PAT (Rs mn)	2,437	1,500	1,558	56.40	62.53	compared to previous quarter.
		EPS (Rs)	2.0	1.2	2.5	-21.86	62.53	
Shriram City Union Fir	nance							
CMP(Rs)	1,735	NII (Rs mn)	8,985	9,283	8,742	2.78	-3.21	We expect a decline in AUM growth by 1.1% yoy on the back of higher repayments. NIMs are expected to marginally decline due
Mkt Cap (Rs bn)	114	Op. profit (Rs mn)	5,626	5,525	5,666	-0.71	1.83	to falling yields. We await management commentary on gold loans and vehicle loans. Asset quality and restructured portfolio
Reco	Buy	NIM (%)	12.46%	12.78%	12.16%	30bps	-32bps	will be key monitorables.
		PAT (Rs mn)	2,412	2,821	1,923	25.43	-14.50	
		EPS (Rs)	36.5	42.7	29.1	25.36	-14.50	

## Exhibit 43: 1QFY22E BFSI – NBFCs Result Preview

Name			Jun'21E	Mar'21	Jun'20	% Chg YoY	% Chg QoQ	Comments
L&T Finance								
CMP(Rs)	93	NII (Rs mn)	16,971	19,781	14,193	19.57	-14.20	We expect AUM growth of 2.3% sequentially on account of improvement in rural portfolio with recovery in collections and loan
Mkt Cap (Rs bn)	231	Op. profit (Rs mn)	11,977	13,703	10,019	19.55	-12.60	disbursals. Continued leadership in tractor book and loan restructuring should be monitored. Changing business model
Reco	Hold	NIM (%)	0.0%	8.2%	5.8%	-578bps	-817bps	toward retaliation remains interesting to watch out for along with the downsizing of de-focused book.
		PAT (Rs mn)	3,599	2,669	1,483	142.65	34.86	
		EPS (Rs)	1.46	1.08	0.74	97.00	34.86	
Shriram Transport F	inance							
CMP(Rs)	1,444	NII (Rs mn)	21,781	21,799	18,361	18.63	-0.08	We expect momentum to pick up Q2 onwards on the back of a turning CV cycle, scrappage policy and collection efficiency. We
Mkt Cap (Rs bn)	386	Op. profit (Rs mn)	16,663	16,617	14,952	11.44	0.28	expect cost of funds to improve after the recent capital infusion, which will help deliver stable margins. We await management
Reco	Buy	NIM (%)	7.5%	7.5%	6.6%	85bps	-3bps	commentary on utilization of capital, restructuring of loans and growth triggers going forward.
		PAT (Rs mn)	6,321	7,549	3,201	97.48	-16.27	growth triggers going forward.
		EPS (Rs)	23.52	29.84	14.11	66.66	-21.19	
Magma Fincorp								
CMP(Rs)	159	NII (Rs mn)	3,086	3,223	2,705	14.09	-4.26	We expect AUM growth by 1.5% sequentially, supported by a diversified product suite. We expect a gradual improvement in
Mkt Cap (Rs bn)	121	Op. profit (Rs mn)	1,635	1,870	1,354	20.74	-12.57	
Reco	Buy	NIM (%)	8.61%	8.82%	6.75%	186bps	-21bps	quality. Rundown in used CV/CE and tractors portfolios will be a key monitorable.
		PAT (Rs mn)	754	-6,477	377	100.00	nm	key monitorable.
		EPS (Rs)	1.0	-24.0	1.4	-29.43	nm	

BFSI	BFSI India Equity Research   Sector Update								
Exhibit 44: 1QFY22E BF	SI – NBFCs Resi	It Preview							
Name			Jun'21E	Mar'21	Jun'20	% Chg YoY	% Chg QoQ	Comments	
NAM India									
CMP(Rs)	371	Rev. from operations (Rs mn)	2,823	3,019	3,251	-13.16	-6.49	Revenue yields should remain under pressure due to rising share of ETFs over equity. We await management commentary on cost	
Mkt Cap (Rs bn)	136	PBT (Rs mn)	2,139	2,179	1,997	7.13	-1.82		
Reco	Hold	PBT (%)	76%	72%	61%	1435bps	360bps		
		PAT (Rs mn)	1,589	1,665	1,561	1.80	-4.55		
		EPS (Rs)	2.58	2.71	2.55	1.22	-4.58		

## Exhibit 45: 1QFY22E BFSI – Insurance Result Preview

Name			Jun'21E	Mar'21	Jun'20	% Chg YoY	% Chg QoQ	Comments
ICICI Prudential Life								
CMP(Rs)	628	GWP (Rs mn)	81,608	121,006	57,467	42.0	-32.6	We expect IPRU to witness GWP decline of 32.6% qoq (up 42% yoy) due to lockdowns in Apr-May'21 but supported by recovery
Mkt Cap (Rs bn)	902	APE (Rs mn)	12,192	23,452	7,255	68.1	-48.0	in Jun'21. The recovery in demand for the low-ticket, high-margin protection segment, and pick-up in Par product sales remain key
Reco	Hold	VNB Margin (%)	23.2%	23.6%	24.4%	-122bps	-36bps	monitorables. The VNB margin is likely to decline sequentially to 23.2% due to a revival in ULIPs.
		PAT (Rs mn)	2,284	638	2,869	-20.4	258.2	
		EPS (Rs)	1.59	0.44	2.00	-20.4	258.2	
HDFC Life								
CMP(Rs)	685	GWP (Rs mn)	80,755	129,102	58,626	37.7	-37.4	We believe that HDFCL's margin will decline sequentially to 26.5%, scaling traction for individual and group businesses. We
Mkt Cap (Rs bn)	1,386	APE (Rs mn)	15,638	28,063	11,820	32.3	-44.3	expect to see gradual growth in share of protection products. The company plans to maintain a balanced product mix.
Reco	Buy	VNB Margin (%)	26.5%	27.0%	24.3%	221bps	-47bps	
		PAT (Rs mn)	3,693	3,179	4,511	-18.1	16.2	
		EPS (Rs)	1.83	1.57	2.20	-16.9	16.4	
SBI Life								
CMP(Rs)	1,014	GWP (Rs mn)	85,609	156,417	76,434	12.0	-45.3	We expect SBIL to report a decline of 45% qoq (up 12% yoy) in GWP due to weak momentum in group policies. We expect the
Mkt Cap (Rs bn)	1,015	APE (Rs mn)	15,977	39,130	12,830	24.5	-59.2	VNB margin to decline sequentially to 21.8% with shift in product profile.
Reco	Buy	VNB Margin (%)	21.8%	22.2%	18.7%	310bps	-37bps	
		PAT (Rs mn)	3,531	5,324	3,909	-9.7	-33.7	
		EPS (Rs)	3.53	5.32	3.91	-9.7	-33.6	

BFSI								India Equity Research   Sector Update
Exhibit 46: 1QFY22E BF	SI – Insurance R	esult Preview						
Name			Jun'21E	Mar'21	Jun'20	% Chg YoY	% Chg QoQ	Comments
Max Life								
CMP(Rs)	1,051	GWP (Rs mn)	35,144	71,059	27,512	27.7	-50.5	We expect MAXL to report a decline in GWP growth by 50.5% qoq (up 27.7% yoy) and expect the VNB margin to decline
Mkt Cap (Rs bn)	363	APE (Rs mn)	8,472	19,560	6,493	30.5	-56.7	sequentially to 23.3% attributed to a shift from high-margin segments of the product mix to ULIPs.
Reco	Buy	VNB Margin (%)	23.3%	23.7%	17.1%	620bps	-43bps	
		PAT (Rs mn)	1,875	1,056	1,711	9.6	77.5	
		EPS (Rs)	0.98	0.55	0.89	9.6	77.5	

## Emkay Alpha Portfolio – BFSI-Banks

EAP sector portfolio

## Analyst: Anand Dama

**Contact Details** 

anand.dama@emkayglobal.com +91 22 6624 2480

## Sector

\_\_\_\_\_

## Banks

banks

Analyst bio Anand Dama is a CA, CPM (ICFAI) with total 13 years of research experience, in addition to 3 years in the finance/rating industry. His team currently covers 21

15

stocks

in

the

and

NBFC/Insurance space.

Company Name	BSE200 Weight	EAP Weight	OW/UW (%)	OW/UW (bps)	EAP Weight (Normalised)
BFSI-Banks	20.42	20.42	0.0%	0	100.00
Axis Bank	2.21	2.31	5%	10	11.31
AU Small Finance Bank	0.27	0.19	-29%	-8	0.94
Bandhan Bank	0.25	0.25	-1%	0	1.23
Bank of Baroda	0.17	0.15	-13%	-2	0.73
Canara Bank	0.09	0.00	-100%	-9	0.00
City Union Bank	0.13	0.13	0%	0	0.65
DCB Bank	0.00	0.00	NA	0	0.00
Equitas Small Finance Bank	0.00	0.02	NA	2	0.11
Federal Bank	0.19	0.19	0%	0	0.94
HDFC Bank	6.89	6.98	1%	10	34.18
ICICI Bank	4.93	5.12	4%	19	25.04
Indian Bank	0.00	0.04	NA	4	0.20
Indusind Bank	0.67	0.80	19%	12	3.91
Karur Vysya Bank	0.00	0.00	NA	0	0.00
Kotak Mahindra Bank	2.52	2.17	-14%	-35	10.63
Punjab National Bank	0.14	0.00	-100%	-14	0.00
RBL Bank	0.12	0.09	-27%	-3	0.43
State Bank of India	1.81	1.98	10%	17	9.71
Ujjivan Small Finance Bank	0.00	0.00	NA	0	0.00
Union Bank of India	0.05	0.00	-100%	-5	0.00
Yes Bank	0.00	0.00	NA	0	0.00
Cash	0.00	0.00	NA	0	0.00

Source: Emkay Research

\* Not under coverage: Equal Weight

High Conviction/Strong Over Weight

#### Sector portfolio NAV

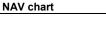
	Base					Latest
	1-Apr-19	9-Jul-20	7-Jan-21	8-Apr-21	8-Jun-21	8-Jul-21
EAP - BFSI-Banks	100.0	79.2	109.1	112.0	119.9	120.4
BSE200 Neutral Weighted Portfolio (ETF)	100.0	78.2	107.3	110.0	117.4	117.9

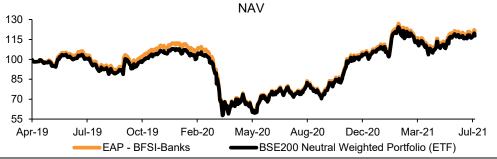
\*Performance measurement base date 1<sup>st</sup> April 2019 Source: Emkay Research

## Price Performance (%)

	1m	3m	6m	12m
EAP - BFSI-Banks	0.5%	7.5%	10.4%	52.0%
BSE200 Neutral Weighted Portfolio (ETF)	0.4%	7.2%	9.8%	50.7%
Source: Emkay Research				

Source. Ennay Reser





### Source: Emkay Research

Please see our model portfolio (Emkay Alpha Portfolio): Nifty

Please see our model portfolio (Emkay Alpha Portfolio): SMID

"Emkay Alpha Portfolio – SMID and Nifty are a supporting document to the Emkay Alpha Portfolios Report and is updated on regular intervals"

## Emkay Alpha Portfolio – BFSI-NBFCs

## EAP sector portfolio

Company Name	BSE200 Weight	EAP Weight	OW/UW (%)	OW/UW (bps)	EAP Weight (Normalised)
BFSI-NBFCs	7.78	7.78	0%	0	100.00
Bajaj Finance	1.80	1.80	0%	0	23.13
Cholamandalam Investment	0.22	0.23	1%	0	2.92
Edelweiss Financial Services	0.00	0.00	NA	0	0.00
HDFC	5.03	5.09	1%	6	65.40
L&T Finance Holdings	0.08	0.08	1%	0	1.05
LIC Housing Finance	0.15	0.15	0%	0	1.99
Magma Fincorp	0.00	0.02	NA	2	0.32
Mahindra Finance	0.11	0.00	-100%	-11	0.00
Nippon Life	0.06	0.06	1%	0	0.81
Shriram City Union Finance	0.00	0.02	NA	2	0.28
Shriram Transport Finance	0.32	0.32	0%	0	4.11
Cash	0.00	0.00	NA	0	0.00

Source: Emkay Research

\* Not under coverage: Equal Weight

High Conviction/Strong Over Weight High Conviction/Strong Under Weight

## Sector portfolio NAV

	Base					Latest
-	1-Apr-19	9-Jul-20	7-Jan-21	8-Apr-21	8-Jun-21	8-Jul-21
EAP - BFSI-NBFCs	100.0	97.7	139.2	135.1	142.3	141.5
BSE200 Neutral Weighted Portfolio (ETF)	100.0	91.8	130.9	127.0	133.5	132.7

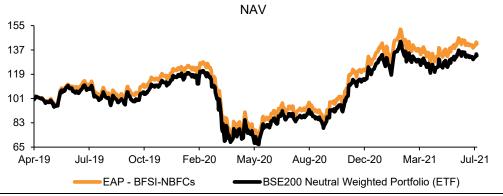
\*Performance measurement base date 1<sup>st</sup> April 2019 Source: Emkay Research

## Price Performance (%)

	1m	3m	6m	12m
EAP - BFSI-NBFCs	-0.6%	4.7%	1.6%	44.8%
BSE200 Neutral Weighted Portfolio (ETF)	-0.6%	4.5%	1.4%	44.5%

Source: Emkay Research





Source: Emkay Research

## Please see our model portfolio (Emkay Alpha Portfolio): Nifty

## Please see our model portfolio (Emkay Alpha Portfolio): SMID

"Emkay Alpha Portfolio – SMID and Nifty are a supporting document to the Emkay Alpha Portfolios Report and is updated on regular intervals"

## Analyst: Jignesh Shial

## **Contact Details**

jignesh.shial@emkayglobal.com +91 22 6624 2468

## Sector

NBFCs/AFCs

## Analyst bio

Jignesh Shial is a CA and has total 13 years of research experience. His team currently covers 11 NBFCs/AFCs.

## Emkay Alpha Portfolio – BFSI-Insurance

## EAP sector portfolio

Company Name	BSE200 Weight	EAP Weight	OW/UW (%)	OW/UW (bps)	EAP Weight (Normalised)
BFSI-Insurance	1.57	1.57	0%	0	100.00
HDFC Life	0.60	0.60	0%	0	38.03
ICICI Pru Life	0.27	0.27	1%	0	17.17
Max Financial	0.26	0.26	0%	0	16.66
SBI Life	0.44	0.44	0%	0	28.15
Cash	0.00	0.00	NA	0	0.00

Source: Emkay Research

\* Not under coverage: Equal Weight

High Conviction/Strong Over Weight High Conviction/Strong Under Weight

## Sector portfolio NAV

	Base					Latest
	1-Apr-19	9-Jul-20	7-Jan-21	8-Apr-21	8-Jun-21	8-Jul-21
EAP - BFSI-Insurance	100.0	134.2	157.8	158.8	169.8	174.3
BSE200 Neutral Weighted Portfolio (ETF)	100.0	134.9	158.7	159.3	170.7	175.3
*Performance measurement base date 1 <sup>st</sup> April 2019						

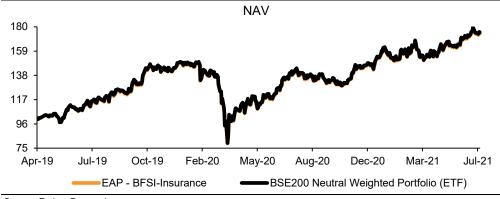
, Source: Emkay Research

#### Price Performance (%)

	1m	3m	6m	12m
EAP - BFSI-Insurance	2.6%	9.8%	10.4%	29.8%
BSE200 Neutral Weighted Portfolio (ETF)	2.7%	10.0%	10.5%	29.9%
Source: Emkou Desserab				

Source: Emkay Research

## NAV chart



Source: Emkay Research

## Please see our model portfolio (Emkay Alpha Portfolio): Nifty

## Please see our model portfolio (Emkay Alpha Portfolio): SMID

"Emkay Alpha Portfolio – SMID and Nifty are a supporting document to the Emkay Alpha Portfolios Report and is updated on regular intervals"



## Analyst: Jignesh Shial

#### **Contact Details**

jignesh.shial@emkayglobal.com +91 22 6624 2468

## Sector

NBFCs/AFCs

## Analyst bio

Jignesh Shial is a CA and has total 13 years of research experience. His team currently covers 11 NBFCs/AFCs.

## **Emkay Rating Distribution**

Ratings	Expected Return within the next 12-18 months.
BUY	Over 15%
HOLD	Between -5% to 15%
SELL	Below -5%
L	

Completed Date: 09 Jul 2021 15:01:26 (SGT) Dissemination Date: 09 Jul 2021 15:02:26 (SGT)

Sources for all charts and tables are Emkay Research unless otherwise specified.

## GENERAL DISCLOSURE/DISCLAIMER BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Emkay Global Financial Services Limited (CIN-L67120MH1995PLC084899) and its affiliates are a full-service, brokerage, investment banking, investment management and financing group. Emkay Global Financial Services Limited (EGFSL) along with its affiliates are participants in virtually all securities trading markets in India. EGFSL was established in 1995 and is one of India's leading brokerage and distribution house. EGFSL is a corporate trading member of Bombay Stock Exchange Limited (BSE), National Stock Exchange of India Limited (NSE), MCX Stock Exchange Limited (MCX-SX). EGFSL along with its subsidiaries offers the most comprehensive avenues for investments and is engaged in the businesses including stock broking (Institutional and retail), merchant banking, commodity broking, depository participant, portfolio management, insurance broking and services rendered in connection with distribution of primary market issues and financial products like mutual funds, fixed deposits. Details of associates are available on our website i.e. www.emkayglobal.com

EGFSL is registered as Research Analyst with SEBI bearing registration Number INH000000354 as per SEBI (Research Analysts) Regulations, 2014. EGFSL hereby declares that it has not defaulted with any stock exchange nor its activities were suspended by any stock exchange with whom it is registered in last five years, except that NSE had disabled EGFSL from trading on October 05, October 08 and October 09, 2012 for a manifest error resulting into a bonafide erroneous trade on October 05, 2012. However, SEBI and Stock Exchanges have conducted the routine inspection and based on their observations have issued advice letters or levied minor penalty on EGFSL for certain operational deviations in ordinary/routine course of business. EGFSL has not been debarred from doing business by any Stock Exchange / SEBI or any other authorities; nor has its certificate of registration been cancelled by SEBI at any point of time.

EGFSL offers research services to clients as well as prospects. The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

Other disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) covered in this report

EGFSL and/or its affiliates may seek investment banking or other business from the company or companies that are the subject of this material. Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that may be inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest including but not limited to those stated herein. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein. This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would subject EGFSL or its group companies to any registration or licensing requirement within such jurisdiction. Specifically, this document does not constitute an offer to or solicitation to any U.S. person for the purchase or sale of any financial instrument or as an official confirmation of any transaction to any U.S. person. Unless otherwise stated, this message should not be construed as official confirmation of any transaction. No part of this document may be used by private customers in United Kingdom. All material presented in this report, unless specifically indicated otherwise, is under copyright to Emkay. None of the material, nor its content, nor any copy of it, may be altered in any way, transmitted to, copied or distributed to any other party, without the prior express written permission of EGFSL . All trademarks, service marks and logos used in this report are trademarks or registered trademarks of EGFSL or its Group Companies. The information contained herein is not intended for publication or distribution or circulation in any manner whatsoever and any unauthorized reading, dissemination, distribution or copying of this communication is prohibited unless otherwise expressly authorized. Please ensure that you have read "Risk Disclosure Document for Capital Market and Derivatives Segments" as prescribed by Securities and Exchange Board of India before investing in Indian Securities Market. In so far as this report includes current or historic information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed.

• This publication has not been reviewed or authorized by any regulatory authority. There is no planned schedule or frequency for updating research publication relating to any issuer.

• Please contact the primary analyst for valuation methodologies and assumptions associated with the covered companies or price targets

**Disclaimer for U.S. persons only:** This research report is a product of Emkay Global Financial Services Limited (Emkay), which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of Financial Institutions Regulatory Authority (FINRA) or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account. This report is intended for distribution to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investors. In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors.

## ANALYST CERTIFICATION BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL)

The research analyst(s) primarily responsible for the content of this research report, in part or in whole, certifies that the views about the companies and their securities expressed in this report accurately reflect his/her personal views. The analyst(s) also certifies that no part of his/her compensation was, is, or will be, directly or indirectly, related to specific recommendations or views expressed in the report. The research analyst (s) primarily responsible of the content of this research report, in part or in whole, certifies that he or his associate<sup>1</sup> does not serve as an officer, director or employee of the issuer or the new listing applicant (which includes in the case of a real estate investment trust, an officer of the management company of the real estate investment trust; and in the case of any other entity, an officer or its equivalent counterparty of the entity who is responsible for the management of the issuer or the new listing applicant). The research analyst(s) primarily responsible for the content of this research report or his associate does not have financial interests<sup>2</sup> in relation to an issuer or a new listing applicant that the analyst reviews. EGFSL has procedures in place to eliminate, avoid and manage any potential conflicts of interests that may arise in connection with the production of research reports. The research analyst(s) responsible for this report operates as part of a separate and independent team to the investment banking function of the EGFSL and procedures are in place to ensure that confidential information held by either the research or investment banking function is handled appropriately. There is no direct link of EGFSL compensation to any specific investment banking function of the EGFSL.

<sup>1</sup> An associate is defined as (i) the spouse, or any minor child (natural or adopted) or minor step-child, of the analyst; (ii) the trustee of a trust of which the analyst, his spouse, minor child (natural or adopted) or minor step-child, is a beneficiary or discretionary object; or (iii) another person accustomed or obliged to act in accordance with the directions or instructions of the analyst.

<sup>2</sup> Financial interest is defined as interest that are commonly known financial interest, such as investment in the securities in respect of an issuer or a new listing applicant, or financial accommodation arrangement between the issuer or the new listing applicant and the firm or analysis. This term does not include commercial lending conducted at the arm's length, or investments in any collective investment scheme other than an issuer or new listing applicant notwithstanding the fact that the scheme has investments in securities in respect of an issuer or a new listing applicant.

## COMPANY-SPECIFIC / REGULATORY DISCLOSURES BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) covered in this report-:

- 1. EGFSL, its subsidiaries and/or other affiliates do not have a proprietary position in the securities recommended in this report as of July 9, 2021
- 2. EGFSL, and/or Research Analyst does not market make in equity securities of the issuer(s) or company(ies) mentioned in this Research Report Disclosure of previous investment recommendation produced:
- 3. EGFSL may have published other investment recommendations in respect of the same securities / instruments recommended in this research report during the preceding 12 months. Please contact the primary analyst listed in the first page of this report to view previous investment recommendations published by EGFSL in the preceding 12 months.
- 4. EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her relative's does not have any material conflict of interest in the securities recommended in this report as of July 9, 2021.
- 5. EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her relative's does not have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the July 9, 2021
- 6. EGFSL, its subsidiaries and/or other affiliates and Research Analyst have not received any compensation in whatever form including compensation for investment banking or merchant banking or brokerage services or for products or services other than investment banking or merchant banking or brokerage services from securities recommended in this report (subject company) in the past 12 months.
- 7. EGFSL, its subsidiaries and/or other affiliates and/or and Research Analyst have not received any compensation or other benefits from securities recommended in this report (subject company) or third party in connection with the research report.
- 8. Securities recommended in this report (Subject Company) has not been client of EGFSL, its subsidiaries and/or other affiliates and/or and Research Analyst during twelve months preceding the July 9, 2021

RESTRICTIONS ON I	DISTRIBUTION
General	This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation.
Australia	This report is not for distribution into Australia.
Hong Kong	This report is not for distribution into Hong Kong.
Indonesia	This report is being distributed in Indonesia by PT DBS Vickers Sekuritas Indonesia.
Malaysia	This report is not for distribution into Malaysia.
Singapore	This report is distributed in Singapore by DBS Bank Ltd (Company Regn. No. 16800306E) or DBSVS (Company Regn. No. 1860024G) both of which are Exempt Financial Advisers as defined in the Financial Advisers Act and regulated by the Monetary Authority of Singapore. DBS Bank Ltd and/or DBSVS, may distribute reports produced by its respective foreign entities, affiliates or other foreign research houses pursuant to an agreement under Regulation 32C of the financial Advisers Regulations. Singapore recipients should contact DBS Bank Ltd at 6327 2288 for matters arising from, or in connection with the report.
Thailand	This report is being distributed in Thailand by DBS Vickers Securities (Thailand) Co Ltd.
United Kingdom	This report is disseminated in the United Kingdom by DBS Vickers Securities (UK) Ltd, ("DBSVUK"). DBSVUK is authorised and regulated by the Financial Conduct Authority in the United Kingdom. In respect of the United Kingdom, this report is solely intended for the clients of DBSVUK, its respective connected and associated corporations and affiliates only and no part of this document may be (i) copied, photocopied or duplicated in any form or by any means or (ii) redistributed without the prior written consent of DBSVUK. This communication is directed at persons having professional experience in matters relating to investments. Any investment activity following from this communication will only be engaged in with such persons. Persons who do not have professional experience in matters relating to investments should not rely on this communication.
Dubai International Financial Centre	This research report is being distributed by DBS Bank Ltd., (DIFC Branch) having its office at units 608-610, 6 <sup>th</sup> Floor, Gate Precinct Building 5, PO Box 506538, Dubai International Financial Centre (DIFC), Dubai, United Arab Emirates. DBS Bank Ltd., (DIFC Branch) is regulated by The Dubai Financial Services Authority. This research report is intended only for professional clients (as defined in the DFSA rulebook) and no other person may act upon it.
United Arab Emirates	This report is provided by DBS Bank Ltd (Company Regn. No. 196800306E) which is an Exempt Financial Adviser as defined in the Financial Advisers Act and regulated by the Monetary Authority of Singapore. This report is for information purposes only and should not be relied upon or acted on by the recipient or considered as a solicitation or inducement to buy or sell any financial product. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situation, or needs of individual clients. You should contact your relationship manager or investment adviser if you need advice on the merits of buying, selling or holding a particular investment. You should note that the information in this report may be out of date and it is not represented or warranted to be accurate, timely or complete. This report or any portion thereof may not be reprinted, sold or redistributed without our written consent.
United States	DBSVUSA did not participate in its preparation. The research analyst(s) named on this report are not registered as research analysts with FINRA and are not associated persons of DBSVUSA. The research analyst(s) are not subject to FINRA Rule 2241 restrictions on analyst compensation, communications with a subject company, public appearances and trading securities held by a research analyst. This report is being distributed in the United States by DBSVUSA, which accepts responsibility for its contents. This report may only be distributed to Major U.S. Institutional Investors (as defined in SEC Rule 15a-6) and to such other institutional investors and qualified persons as DBSVUSA may authorize. Any U.S. person receiving this report who wishes to effect transactions in any securities referred to herein should contact DBSVUSA directly and not its affiliate.
Other jurisdictions	In any other jurisdictions, except if otherwise restricted by laws or regulations, this report is intended only for qualified, professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions.

## Emkay Global Financial Services Ltd. CIN - L67120MH1995PLC084899

7th Floor, The Ruby, Senapati Bapat Marg, Dadar - West, Mumbai - 400028. India Tel: +91 22 66121212 Fax: +91 22 66121299 Web: www.emkayglobal.com