Oil India

Refer to important disclosures at the end of this report

Value in serendipity; upgrade to Buy

- We consolidate Numaligarh Refinery into Oil India with a revised Sep'22E SOTP TP of Rs255 (previously Rs165 for Mar'22E). OIL's core outlook is positive with crude at USD70+ and gas prices on an uptick. We do not build in any output growth despite management's optimism.
- Although we believe NRL's acquisition should have been 100% with the Assam govt allotted OIL's share instead, the effective 69.6% stake is also material. OIL stands to benefit from NRL's massive excise duty-driven earnings and its ongoing 3x capacity expansion.
- It is difficult to assume NRL's current 50% excise-reimbursement benefit would continue indefinitely (though OIL management believes so). Nonetheless, we value NRL using DDM at Rs76/share, assuming 25% excise-reimbursement on expanded capacity.
- We bake in USD65 Brent/4.5 APM for the long term and value S/A using DCF now. OIL should receive Rs13-15bn in annual dividends from NRL and IOCL in the next 5 years; these, if upstreamed, could result in a 45%+ payout and a 7% yield at CMP. Upgrade to Buy from Hold.

NRL's excise duty-driven GRMs a material anomaly, OIL an inadvertent beneficiary: BPCL's upcoming disinvestment and Assam Accord restrictions have made OIL an unintended beneficiary of NRL. NRL's product slate is strong with a 90% auto-fuels share in output and a normalized 10-year average GRM of USD8/bbl. However, opex/bbl is also USD8+ due to staff cost, freight, duties and power & fuel being much higher than peers like MRPL and CPCL. This is the reason why 50% excise duty retention was provided to Northeast refineries. But with auto-fuel excise being raised to Rs30/ltr+, NRL's earnings surged in recent years. In FY21, NRL's book gross profit of Rs57bn (USD39/bbl) had ~Rs49bn of excise duty benefits. With NRL going for a 3mmtpa to 9mmtpa expansion, if benefits are retained, profits can jump from Rs31bn in FY21 to Rs100bn in 7-8 years. It is difficult to build a long-term scenario. Northeast transport fuel demand should reach 5-6mmtpa by the time NRL expands to 7mmtpa+ of output; hence, NRL has to continue selling in the rest of India (it has signed a deal with BPCL). NRL is also setting up a 1mmtpa HSD export pipeline to Bangladesh.

We see OIL as a dividend play over longer term, standalone outlook stable: On the back of multiple scenarios for NRL over the long term, we build in a 25% excise duty benefit on expanded capacity and value it using DDM (12% WACC, 0% TG) as that would be the real economic benefit for OIL. Despite B/S turning net cash in the long term, we cap our DPR at 50%. Adjusted for Rs63bn of acquisition debt, we arrive at Rs76/share value for NRL. We value OIL S/A using DCF and expect it to benefit from higher oil and the upcoming gas price rise. OIL's management is optimistic on Baghjan (3mmscmd of gas uptick by FY25) and has identified five fields for raising crude output. However, OIL should see a 5% standalone FCFF yield and with Rs13-15bn of dividend income, it can have a 45% payout - an attractive 7% yield. If OIL intends a back-ended deleveraging, then at a 70% DPR, yield comes to 12%. The stock trades at 3x Sep'23E consol PE. We upgrade OIL to Buy with an OW stance in EAP.

Please see our sector model portfolio (Emkay Alpha Portfolio): Oil & Gas (Page 8)

Financial Snapshot (Consolidated)

(Rs mn)	FY20	FY21	FY22E	FY23E	FY24E
Revenue	121,666	224,976	233,690	254,789	254,912
EBITDA	32,138	57,020	93,184	108,084	107,916
EBITDA Margin (%)	26.4	25.3	39.9	42.4	42.3
APAT	38,156	39,508	57,338	67,521	66,453
EPS (Rs)	35.2	36.4	52.9	62.3	61.3
EPS (% chg)	(0.8)	3.5	45.1	17.8	(1.6)
ROE (%)	13.2	15.1	20.4	19.4	17.0
P/E (x)	5.5	5.3	3.7	3.1	3.2
EV/EBITDA (x)	9.3	6.8	3.9	3.7	4.0
P/BV (x)	0.7	0.9	0.6	0.6	0.5

Emkay[®]

СМР	Target Price
Rs 195 as of (September 9, 2021)	Rs 255 (▲) 12 months
Rating	Upside
BUY (▲)	30.7 %

Change in Estimates

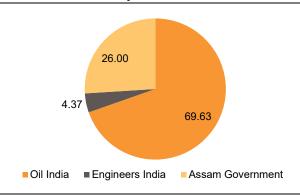
EPS Chg FY22E/FY2	23E (%	%)	NA	
Target Price change	-	,	54.4	
Target Period (Month	าร)		12	
Previous Reco			HOLD	
Emkay vs Consens	us			
EPS Es	stimat	es		
	F١	(22E	FY23E	
Emkay		52.9	62.3	
Consensus		34.0	40.5	
Mean Consensus TF	° (12№	I)	Rs 196	
Stock Details				
Bloomberg Code			OINL IN	
Face Value (Rs)			10	
Shares outstanding ((mn)		1,084	
52 Week H/L			199 / 83	
M Cap (Rs bn/USD b	-		11 / 2.88	
Daily Avg Volume (ne			,525,548	
Daily Avg Turnover (US\$ n	nn)	3.4	
Shareholding Patte	rn Ju	n '21		
Promoters			56.7%	
FIIs			8.5%	
DIIs			18.5%	
Public and Others 16.3%				
Fublic and Others			16.3%	
Price Performance			16.3%	
	3M	6M	16.3%	
Price Performance	3M 38	6M 50		
Price Performance (%) 1M	-	-	12M	
Price Performance(%)1MAbsolute18	38 24	50	12M 109	
Price Performance(%)1MAbsolute18Rel. to Nifty10	38 24	50	12M 109	
Price Performance(%)1MAbsolute18Rel. to Nifty10Relative price chart	38 24	50	12M 109 35	
Price Performance (%) 1M Absolute 18 Rel. to Nifty 10 Relative price chart 200 Rs Rs	38 24	50	12M 109 35	
Price Performance (%) 1M Absolute 18 Rel. to Nifty 10 Relative price chart 200 Rs 176 Rs	38 24	50	12M 109 35 % 40 28	
Price Performance (%) 1M Absolute 18 Rel. to Nifty 10 Relative price chart 200 Rs 1776 8 152 152	38 24	50	12M 109 35 % 40 28 16	
Price Performance (%) 1M Absolute 18 Rel. to Nifty 10 Relative price chart 200 Rs 176 Rs 128 Rs	38 24	50	12M 109 35 % 40 28 16 4	
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Source: Company, Emkay Research

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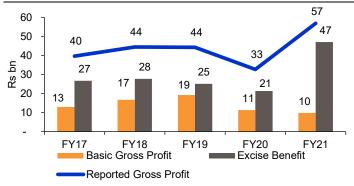
Story in Charts





Source: Company, Emkay Research





Source: Company, Emkay Research

Exhibit 5: NRL is undertaking a 3 to 9mmtpa expansion project

Capacity	3 to 9mmtpa
Capex (Rs bn)	280.0
Commissioning & Completion	CY25
Oil India's share of Equity (Rs bn)	30.0
Project Details	Incl. import terminal, pipelines
VGF	Yes but Rs11bn initially
Source: Company, Emkay Research	

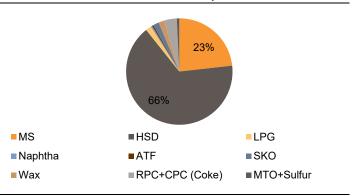
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37.2 40.0 31.9 35.0 28.6 28.1 30.0 24.6 USD/bbl 25.0 20.0 11.8 11.4 15.0 8.0 8.5 10.0 3 .9 4.1 5.0 8.7 7.6 **FY17 FY18** FY19 FY20 FY21 Basic GRM Reported GRM Opex/bbl



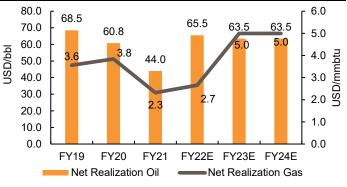
Source: Company, Emkay Research

Exhibit 4: NRL's share of auto-fuels in output mix is 90%+



Source: Company, Emkay Research

Exhibit 6: Oil India crude/gas realizations to improve



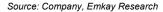
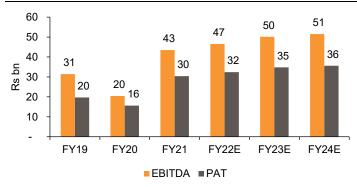
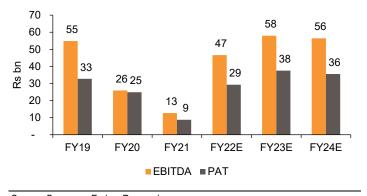


Exhibit 8: NRL S/A EBITDA/PAT to continue to remain healthy



Source: Company, Emkay Research

Exhibit 7: Oil India S/A EBITDA/PAT to rebound in FY22/23



Source: Company, Emkay Research

Emkay Research is also available on www.emkayglobal.com and Bloomberg EMKAY-GO>. Please refer to the last page of the report on Restrictions on Distribution. In Singapore, this research report or research analyses may only be distributed to Institutional Investors, Expert Investors or Accredited Investors as defined in the Securities and Futures Act, Chapter 289 of Singapore.

Exhibit 9: OIL cons. EBITDA/PAT to derive large value from NRL 120 108 108 93 100 80 68 66 Rs bn 57 57 56 60 32 ³⁸ 40 38 40 20 FY19 FY20 **FY21** FY22E FY23E FY24E ■EBITDA ■PAT

Source: Company, Emkay Research

Exhibit 11: Dividend income received from NRL can be upstreamed

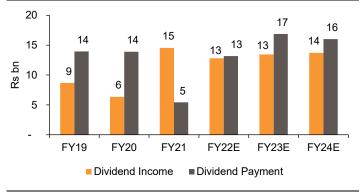
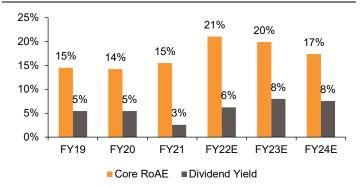
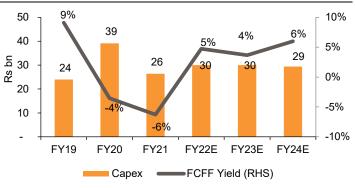


Exhibit 10: OIL's consol. core RoAE/dividend yield to turn attractive



Source: Company, Emkay Research

Exhibit 12: Expect 5% FCFF yield for OIL S/A going ahead



Source: Company, Emkay Research

Source: Company, Emkay Research

Valuation

Exhibit 13: Oil India – Standalone DCF Valuation

Assumptions		Sep'2022E (Rs mn)	Standalone
Risk Free Rate	6.5%	NPV Of FCF	106,682
Risk Premium	5.5%	Terminal Value	193,520
Beta	0.9	PV Of TV	74,467
Cost Of Equity	11.3%	Total Value	181,149
Cost Of Debt	7.5%	Less: Net Debt (Y/E)	57,811
Post Tax Cost Of Debt	5.6%	Equity Value	123,338
Average Debt:Equity Ratio	30.0%	No. Of Shares O/S (mn)	1,084
WACC	10.0%	Fair Value of Oil India S/A (Rs/sh)	114
Terminal Growth Rate	0.0%		

Source: Emkay Research

Exhibit 14: NRL's Standalone DDM Valuation

Assumptions		Sep'2022E (Rs mn)	Standalone
Risk Free Rate	6.5%	Value of Explicit Period Dividend	113,089
Risk Premium	5.5%	Terminal Value	297,683
Beta	1.0	PV of TV	95,846
Cost Of Equity	12.0%	Total Value	208,935
Cost Of Debt	8.5%	Oil India's Value	145,481
Post Tax Cost Of Debt	6.4%	Acquisition Debt	63,000
Average Debt:Equity Ratio	0.0%	Net Value of OIL's Stake	88,300
WACC	12.0%	Value/Share (Rs)	76
Terminal Growth Rate	0.0%		

Source: Emkay Research

Exhibit 15: SOTP Valuation - Sep'2022E

Components (Rs mn)	Basis of Valuation	Sep'2022E Equity Valuation	Value/Sh (Rs)	Comments
Oil India Standalone	DCF	123,338	114	WACC/TG at 10.0%/0%
NRL (69.63% Stake)	DDM	82,481	76	WACC/TG at 12.0%/0%; Acquisition net debt adjusted
Mozambique Upside	DCF	11	0	Breakeven Value at Current Assumptions
Core Business Valuation		205,830	190	
Value of Investments	TP/BV	70,340	65	At 30% HoldCo Discount
Target Price-Fair Value			255	

Source: Emkay Research

Exhibit 16: Schedule and Value of Investments (Sep'2022E Valuation)

Listed + Unlisted	Туре	Basis of Valuation	TP/CMP (Rs/sh)	Equity Value (Rs bn)	Oil India Stake	Pro-rata Value (Rs bn)	HoldCo Discount	Contr. to SOTP (Rs bn)	Per Share Value (Rs)
IOCL	Financial	TP (Emkay)	135	1,271	5.2%	66	30%	46	42
OIL International Pte (Russia)	Subsidiary	BV		35	100.0%	35	30%	24	23
Total Investments						100		70	65

Source: Bloomberg, Emkay Research

Key Financials (Consolidated)

Income Statement

Y/E Mar (Rs mn)	FY20	FY21	FY22E	FY23E	FY24E
Revenue	121,666	224,976	233,690	254,789	254,912
Expenditure	89,528	167,956	140,506	146,705	146,995
EBITDA	32,138	57,020	93,184	108,084	107,916
Depreciation	15,368	18,441	18,028	18,562	19,376
EBIT	16,770	38,579	75,156	89,522	88,540
Other Income	11,508	10,921	15,894	16,274	16,492
Interest expenses	6,446	6,605	8,659	9,183	9,907
PBT	21,831	42,895	82,392	96,613	95,125
Тах	(3,149)	2,227	20,763	24,347	23,971
Extraordinary Items	0	(260)	0	0	0
Minority Int./Income from Assoc.	13,175	(900)	(4,291)	(4,746)	(4,701)
Reported Net Income	38,156	39,508	57,338	67,521	66,453
Adjusted PAT	38,156	39,508	57,338	67,521	66,453

Balance Sheet

Y/E Mar (Rs mn)	FY20	FY21	FY22E	FY23E	FY24E
Equity share capital	10,844	10,844	10,844	10,844	10,844
Reserves & surplus	277,643	225,820	314,824	358,088	401,448
Net worth	288,487	236,664	325,668	368,932	412,292
Minority Interest	0	11,433	21,270	31,839	42,653
Loan Funds	126,695	194,059	181,000	213,000	255,000
Net deferred tax liability	28,134	31,905	27,865	27,798	27,737
Total Liabilities	443,316	474,061	555,803	641,568	737,683
Net block	108,872	145,860	152,217	170,969	188,401
Investment	271,450	257,356	258,667	264,008	269,374
Current Assets	93,933	103,384	135,515	146,280	157,051
Cash & bank balance	38,530	15,866	21,790	22,927	33,632
Other Current Assets	31,370	36,337	30,365	33,759	33,786
Current liabilities & Provision	71,118	78,078	95,600	101,928	106,569
Net current assets	22,815	25,306	39,916	44,351	50,482
Misc. exp	0	0	0	0	0
Total Assets	443,316	474,061	555,803	641,568	737,683

Cash Flow Y/E Mar (Rs mn) FY20 FY21 FY22E FY23E FY24E PBT (Ex-Other income) (NI+Dep) 10,324 31,974 66,498 80,339 78,633 Other Non-Cash items 41,392 7,110 (5,546)(5,823) (6, 114)Chg in working cap 12,272 (21,384) (12,726) (3,365) 4,514 **Operating Cashflow** 64,926 52,437 56,321 74,336 82,202 Capital expenditure (27,035)(60, 789)(83, 849)(94,550) (103, 995)**Free Cash Flow** (20,214) 37,890 (8,352) (27,528) (21,793) Investments (531) 14,094 (1,310) (5,342)(5, 366)Other Investing Cash Flow (6,071) (49,438) (3,582) 280 203 **Investing Cashflow** (22,130) (72,847) (83,337) (92,666) (85,212) Equity Capital Raised 0 0 0 0 0 Loans Taken / (Repaid) (24, 442)67,364 (13,059)32,000 42,000 Dividend paid (incl tax) (13,895) (16,010) (5,422) (13,172) (16, 875)Other Financing Cash Flow (23, 639)(45,226) 57,340 4,197 5,086 **Financing Cashflow** 10,111 22,450 10,138 21,168 (68,423) Net chg in cash (25,627) (22,664) 5,924 1,137 10,704 Opening cash position 64,157 38,530 15,866 21,790 22,927 **Closing cash position** 38,530 15,866 21,790 22,927 33,632

Source: Company, Emkay Research

Profitability (%)	FY20	FY21	FY22E	FY23E	FY24E
EBITDA Margin	26.4	25.3	39.9	42.4	42.3
EBIT Margin	13.8	17.1	32.2	35.1	34.7
Effective Tax Rate	(14.4)	5.2	25.2	25.2	25.2
Net Margin	20.5	18.1	26.4	28.4	27.9
ROCE	6.1	10.8	17.7	17.7	15.2
ROE	13.2	15.1	20.4	19.4	17.0
RolC	16.6	31.1	46.2	49.4	44.5
Per Share Data (Rs)	FY20	FY21	FY22E	FY23E	FY24E
EPS	35.2	36.4	52.9	62.3	61.3
CEPS	49.4	53.7	69.5	79.4	79.1
BVPS	266.0	218.2	300.3	340.2	380.2
DPS	10.6	5.0	12.1	15.6	14.8
Voluctions (x)	EV20	EV24	EVO2E	EVO2E	EVOAE
Valuations (x) PER	FY20	FY21	FY22E	FY23E	FY24E
P/CEPS	5.5	5.3	3.7	3.1	3.2
P/BV	3.9 0.7	3.6	2.8 0.6	2.5 0.6	2.5
		0.9			0.5
EV / Sales EV / EBITDA	2.5 9.3	1.7 6.8	1.6 3.9	1.6 3.7	1.7 4.0
Dividend Yield (%)	5.4	2.6	6.2	8.0	7.6
Gearing Ratio (x)	FY20	FY21	FY22E	FY23E	FY24E
Net Debt/ Equity	0.3	0.7	0.5	0.5	0.5
Net Debt/EBIDTA	2.7	3.1	1.7	1.7	2.0
Working Cap Cycle (days)	46.5	52.1	40.5	39.1	38.9
Growth (%)	FY20	FY21	FY22E	FY23E	FY24E
Revenue	(11.7)	84.9	3.9	9.0	0.0
EBITDA	(42.5)	77.4	63.4	16.0	(0.2)
EBIT	(58.6)	130.0	94.8	19.1	(1.1)
PAT	(0.8)	3.5	45.1	17.8	(1.6)
Quarterly (Rs mn)	Q1FY21	Q2FY21	Q3FY21	Q4FY21	Q1FY22
MUGHELIN INS IIIII		Q22 .			
		21 690	21 260	25 795	30 070
Revenue	17,439	21,690	21,260	25,795 4 247	
Revenue EBITDA	17,439 1,972	7,373	(938)	4,247	12,331
Revenue EBITDA EBITDA Margin (%)	17,439 1,972 11.3	7,373 34.0	(938) (4.4)	4,247 16.5	12,331 41.0
Revenue EBITDA EBITDA Margin (%) PAT	17,439 1,972 11.3 (2,486)	7,373 34.0 2,390	(938) (4.4) 9,037	4,247 16.5 8,476	12,331 41.0 5,079
Revenue EBITDA EBITDA Margin (%) PAT EPS (Rs)	17,439 1,972 11.3	7,373 34.0	(938) (4.4)	4,247 16.5	12,331 41.0 5,079
Revenue EBITDA EBITDA Margin (%) PAT EPS (Rs) Source: Company, Emkay Research	17,439 1,972 11.3 (2,486)	7,373 34.0 2,390	(938) (4.4) 9,037	4,247 16.5 8,476	12,331 41.0 5,079 4.7
Revenue EBITDA EBITDA Margin (%) PAT EPS (Rs) Source: Company, Emkay Research Shareholding Pattern (%)	17,439 1,972 11.3 (2,486) (2.3)	7,373 34.0 2,390 2.2	(938) (4.4) 9,037 8.3	4,247 16.5 8,476 7.8	12,331 41.0 5,079 4.7
Revenue EBITDA EBITDA Margin (%) PAT EPS (Rs) Source: Company, Emkay Research Shareholding Pattern (%) Promoters	17,439 1,972 11.3 (2,486) (2.3) Jun-20	7,373 34.0 2,390 2.2 Sep-20	(938) (4.4) 9,037 8.3 Dec-20	4,247 16.5 8,476 7.8 Mar-21	12,331 41.0 5,079 4.7 Jun-21 56.7
Revenue EBITDA EBITDA Margin (%)	17,439 1,972 11.3 (2,486) (2.3) Jun-20 56.7	7,373 34.0 2,390 2.2 Sep-20 56.7	(938) (4.4) 9,037 8.3 Dec-20 56.7	4,247 16.5 8,476 7.8 Mar-21 56.7	30,070 12,331 41.0 5,079 4.7 Jun-21 56.7 8.5 18.5

Source: Capitaline

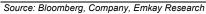
RECOMMENDATION HISTORY TABLE

Date	Closing Price	ТР	Period (months)	Rating	Analyst
26-Jul-21	161	165	12m	Hold	Sabri Hazarika
23-Jun-21	153	165	12m	Hold	Sabri Hazarika
29-May-21	133	100	12m	Hold	Sabri Hazarika
23-Apr-21	116	100	12m	Hold	Sabri Hazarika
23-Mar-21	118	100	12m	Hold	Sabri Hazarika
18-Feb-21	122	100	12m	Hold	Sabri Hazarika
12-Feb-21	116	100	12m	Hold	Sabri Hazarika
26-Nov-20	97	90	12m	Hold	Sabri Hazarika
10-Nov-20	89	90	12m	Hold	Sabri Hazarika
27-Oct-20	88	95	12m	Hold	Sabri Hazarika
28-Sep-20	89	95	12m	Hold	Sabri Hazarika
22-Aug-20	100	95	12m	Hold	Sabri Hazarika
30-Jun-20	94	95	12m	Hold	Sabri Hazarika
6-May-20	93	100	12m	Hold	Sabri Hazarika
11-Mar-20	85	100	12m	Hold	Sabri Hazarika
11-Feb-20	134	150	12m	Hold	Sabri Hazarika
24-Jan-20	142	170	12m	Hold	Sabri Hazarika
20-Dec-19	151	170	12m	Hold	Sabri Hazarika
11-Nov-19	164	205	12m	Buy	Sabri Hazarika
25-Oct-19	164	205	12m	Buy	Sabri Hazarika
23-Sep-19	152	205	12m	Buy	Sabri Hazarika
10-Aug-19	150	200	12m	Buy	Sabri Hazarika
10-Jun-19	180	220	12m	Buy	Sabri Hazarika
28-May-19	184	220	12m	Buy	Sabri Hazarika
1-Apr-19	183	220	12m	Buy	Sabri Hazarika
13-Feb-19	173	245	12m	Buy	Sabri Hazarika

Source: Company, Emkay Research

RECOMMENDATION HISTORY CHART







Analyst: Sabri Hazarika

Contact Details

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Sector

Oil & Gas

Analyst bio

Sabri Hazarika holds an MBA and comes with 12 years of research experience. His team currently covers 12 stocks in the Indian Oil & Gas space.

Emkay Alpha Portfolio – Oil & Gas

EAP sector portfolio

Company Name	BSE200 Weight	EAP Weight	OW/UW (%)	OW/UW (bps)	EAP Weight (Normalised)
Oil & Gas	10.19	10.18	0%	-1	100.00
BPCL	0.40	0.43	8%	3	4.20
GAIL	0.26	0.26	2%	0	2.60
Gujarat Gas	0.12	0.00	-100%	-12	0.00
Gujarat State Petronet	0.10	0.09	-6%	-1	0.93
Gulf Oil Lubricants	0.00	0.00	NA	0	0.00
HPCL	0.19	0.20	7%	1	2.00
Indian Oil	0.29	0.28	-4%	-1	2.72
Indraprastha Gas	0.20	0.21	5%	1	2.06
Petronet LNG	0.17	0.16	-8%	-1	1.57
Oil India	0.07	0.08	11%	1	0.75
ONGC	0.44	0.48	10%	4	4.72
Reliance Industries	7.95	7.99	1%	4	78.40
Cash	0.00	0.01	NA	1	0.05

Source: Emkay Research

* Not under coverage: Equal Weight

High Conviction/Strong Over Weight

Sector portfolio NAV

	Base					Latest
	1-Apr-19	9-Sep-20	10-Mar-21	9-Jun-21	9-Aug-21	8-Sep-21
EAP - Oil & Gas	100.0	128.3	136.6	138.9	132.3	151.2
BSE200 Neutral Weighted Portfolio (ETF)	100.0	127.3	135.7	138.4	132.2	150.9
*Porformance manufactor these data 1st	nril 2010					

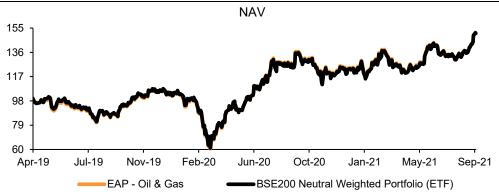
*Performance measurement base date 1st April 2019 Source: Emkay Research

Price Performance (%)

	1m	3m	6m	12m
EAP - Oil & Gas	14.3%	8.9%	10.7%	17.9%
BSE200 Neutral Weighted Portfolio (ETF)	14.1%	9.1%	11.2%	18.5%

Source: Emkay Research





Source: Emkay Research

Please see our model portfolio (Emkay Alpha Portfolio): Nifty

Please see our model portfolio (Emkay Alpha Portfolio): SMID

"Emkay Alpha Portfolio – SMID and Nifty are a supporting document to the Emkay Alpha Portfolios Report and is updated on regular intervals"

Emkay Rating Distribution

Ratings	Expected Return within the next 12-18 months.
BUY	Over 15%
HOLD	Between -5% to 15%
SELL	Below -5%
SELL	Below -5%

Completed Date: 10 Sep 2021 02:31:42 (SGT) Dissemination Date: 10 Sep 2021 02:32:42 (SGT)

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