Result Update

Infosys



Refer to important disclosures at the end of this report

Strong margin beat; raises FY22 revenue growth guidance

CMP Rs 1,709 as of (October 13, 2021)

Target Price Rs 1,910 (▲)

INFO IN

Rating **Upside BUY** (**■**) 11.7 %

- Infosys' Q2FY22 operating performance was ahead of expectations due to a margin beat. Revenues grew 5.7% QoQ (6.3% CC) to USD4bn, in line with estimates. Operating efficiencies and SG&A leverage restricted the EBITM decline to 10bps QoQ to 23.6%.
- Infosys raised its FY22 revenue growth guidance to 16.5-17.5% CC (earlier 14-16%), implying a 1.5-2.5% CQGR over Q3-Q4, on the back of broad-based demand, solid deal intake and healthy deal pipeline. The company retained its EBITM guidance at 22-24%.
- Large deal intake was healthy at USD2.2bn in Q2FY22 (37% new), with 22 large deals signed during the quarter. The deal pipeline remains healthy, with a good mix of new and renewal deals offering good revenue visibility.
- We increase earnings estimates by 0.4%/0.6%/0.4% for FY22/FY23/FY24, factoring in Q2 performance. We maintain Buy with a TP of Rs1,910 at 28x Sep'23E EPS, considering strong earnings momentum and robust demand environment.

What we liked? Broad-based revenue growth, upward revision in FY22 revenue growth guidance, healthy deal intake, margin resilience

What we did not like? Spike in attrition (20.1% on LTM basis vs. 13.9% in Q1)

Robust revenue performance; FY22 revenue guidance raised to 16.5-17.5%: Infosys delivered strong revenue growth in Q2 and delivered double-digit YoY growth across major verticals. Revenue grew 5.7% QoQ to USD4bn, driven by strong traction in digital. Revenue growth was broad based, led by Manufacturing (18.8% QoQ), Lifesciences (10.4%), Hi-tech (8.3% QoQ), Communication (7.4%), and Financial Services (3.5%). Infosys signed 22 large deals with a TCV of USD2.2bn during the quarter (net new 37%). Infosys upped its FY22 revenue growth guidance to 16.5-17.5% CC (earlier 14-16%), implying a 1.5-2.5% CQGR over Q3-Q4. Infosys continued to gain market share and emerged as the preferred cloud and digital transformation partner for its clients as they accelerated their digital journeys.

EBITM remains resilient in Q2; FY22 EBITM guidance retained at 22-24%: EBITM contracted 10bps QoQ to 23.6% due to salary hikes (-110bps) and higher subcontracting costs (-50bps), partially offset by cost optimization and improvement in operational parameters (+60bps), SG&A leverage (+60bsp) and currency benefit (+30bps). The company retained its FY22 EBITM guidance of 22-24%, considering the impact of supply-side inflation, skill-based salary hikes, furloughs and likely normalization of discretionary costs like travel, facility and other related costs. However, revenue acceleration, improving business mix, employee pyramid and role ratio, pricing in digital projects, automation and other operating efficiencies would help to negate these headwinds.

Please see our sector model portfolio (Emkay Alpha Portfolio): Information Technology (Page 12)

Financial Snapshot (Consolidated)

(Rs mn)	FY20	FY21	FY22E	FY23E	FY24E
Revenue	9,07,910	10,04,730	11,97,356	13,97,578	16,10,574
EBITDA	2,22,680	2,78,900	3,18,894	3,75,017	4,30,346
EBITDA Margin (%)	24.5	27.8	26.6	26.8	26.7
APAT	1,65,950	1,93,510	2,22,782	2,64,562	3,06,389
EPS (Rs)	39.1	45.4	53.0	62.9	72.9
EPS (% chg)	10.8	16.2	16.6	18.8	15.8
ROE (%)	25.4	27.1	29.3	32.6	32.5
P/E (x)	43.7	37.6	32.3	27.2	23.5
EV/EBITDA (x)	31.4	24.7	21.4	18.0	15.4
P/BV (x)	11.0	9.5	9.6	8.2	7.1

Source: Company, Emkay Research

Change in Estimates	
EPS Chg FY22E/FY23E (%)	0.4/0.6
Target Price change (%)	0.5
Target Period (Months)	12
Previous Reco	BUY

Emkay vs Consensus

	FY22E	FY23E
Emkay	53.0	62.9
Consensus	52.1	60.1
Mean Consensus TP (12M)	Rs 1,899

EPS Estimates

Stock Details Bloombera Code

2.0020.9 0000	•
Face Value (Rs)	5
Shares outstanding (mn)	4,261
52 Week H/L	1,788 / 1,051
M Cap (Rs bn/USD bn)	7,283 / 96.63
Daily Avg Volume (nos.)	61,97,798
Daily Avg Turnover (LIS\$ n	nn) 137.5

Shareholding Pattern Jun '21

Promoters	13.0%
Fils	33.4%
DIIs	22.0%
Public and Others	31.7%

Price Performance (%) 1M 6M 12M 3M Absolute 48 Rel. to Nifty (3)

Relative price chart



Source: Bloomberg

This report is solely produced by Emkay Global. The following person(s) are responsible for the production of the recommendation:

Dipesh Mehta

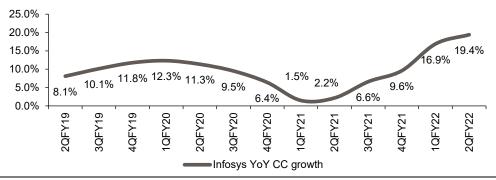
dipeshkumar.mehta@emkayglobal.com +91 22 6612 1253

Abhishek Mody

abhishek.mody@emkayglobal.com +91 22 6624 2491

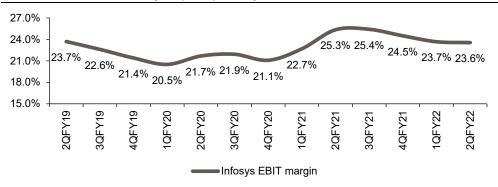
Story in Charts

Exhibit 1: Infosys YoY CC growth accelerated further



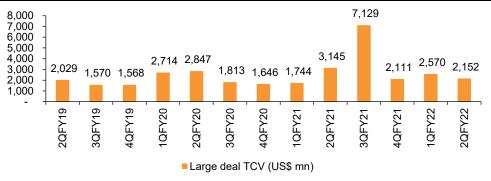
Source: Company, Emkay Research

Exhibit 2: EBITM moderated by 10bps sequentially



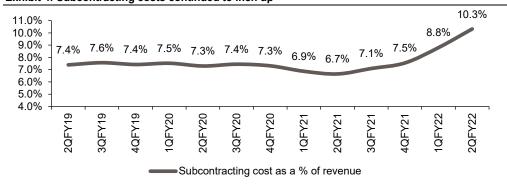
Source: Company, Emkay Research

Exhibit 3: Large deal intake was healthy during the quarter



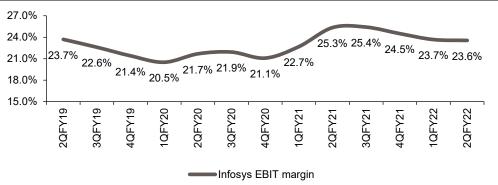
Source: Company, Emkay Research

Exhibit 4: Subcontracting costs continued to inch up



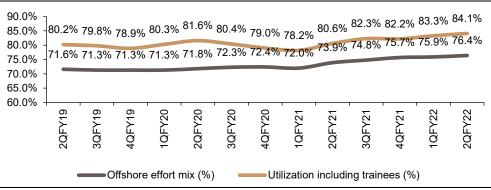
Robust revenue performance; FY22 revenue guidance raised to 16.5-17.5%: Q2FY22 revenue grew 5.7% QoQ/20.7% YoY to USD4bn, led by increased traction in digital and market share gains. Revenue growth in Q2FY22 was broad based, led by Manufacturing (18.8% QoQ), Lifesciences (10.4%), Hi-tech (8.3% QoQ), Communication (7.4%), and Financial Services (3.5%). The Daimler deal boosted growth in Manufacturing and management expects healthy growth momentum to continue in Manufacturing on the back of large deal wins and robust pipeline. The growth rate of the Communications vertical improved in Q2 on the back of rampups of recently signed deals, increased momentum around 5G rollout and capex uptick. Barring India, all other geographies saw positive sequential growth, led by Europe (8.3%) and North America (6.1%). Infosys continues to see increased demand in the areas of digital transformation, cloud, data analytics, Automation and cyber security. Infosys signed 22 large deals with a TCV of USD2.2bn during the quarter (net new 37%). Infosys upped its FY22 revenue growth guidance to 16.5-17.5% CC (earlier 14-16%), implying a 1.5-2.5% CQGR over Q3-Q4. Infosys continued to gain market share and emerged as preferred cloud and digital transformation partner for its clients as they accelerated their digital journeys. The attrition rate rose to 20.1% on LTM basis in Q2FY22 from 13.9% in Q1FY22. Management indicated that strong demand, mobility restrictions and offshore centric growth led to an uptick in the attrition rate and expects it to stay at elevated levels in the near term.

Exhibit 5: EBITM moderated by 10bps sequentially



Source: Company, Emkay Research

Exhibit 6: Utilization and offshoring were at an all-time high levels in Q2



Other Takeaways

Q2FY22 performance: Revenue rose 5.7% QoQ and 20.7% YoY (6.3% QoQ CC, 19.4% YoY CC) to USD4bn. EBITM declined ~10 bps QoQ to 23.6%. Digital revenues contributed 56.1% of the total revenue, up from 53.9% in the previous quarter. Large deal TCV was USD2.15bn. IT services voluntary attrition on LTM basis rose further to 20.1% in Q2FY22 from 13.9% in Q1FY22. Utilization (including trainees) increased to 84.1% at an all-time high during the quarter.

Outlook: Infosys upped its FY22 revenue growth guidance to 16.5%-17.5% CC from 14%-16% earlier. EBITM is expected to be within the 22-24% range.

Others:

- Infosys hired 25,000 freshers in H1. It plans to recruit 45,000 freshers globally in FY22 (earlier planned to hire ~35,000).
- Infosys expects the attrition rate to remain high on account of a strong demand environment.
- Subcontracting costs rose by ~150bps QoQ due to strong demand and higher attrition.
- It declared an interim dividend of Rs15 per share.

Exhibit 7: Actual vs estimates (Q2FY22)

(in Do man)	Astual	Estimates		% varia		Community
(in Rs mn)	Actual	Emkay	Consensus	Emkay	Consensus	Comment
Revenues (in US\$ mn)	3,998	3,994	3,971	0.1%	0.7%	Revenues were in line with expectations
Sales	2,96,020	2,95,541	2,93,857	0.2%	0.7%	
EBIT	69,720	65,299	66,410	6.8%	5.0%	
EBIT, margin %	23.6%	22.1%	22.6%	150 bps	100 bps	EBITM beat expectations
PAT	54,210	51,938	52,772	4.4%	2.7%	Net profit beat estimates due to margin beat

Source: Company, Bloomberg, Emkay Research

Exhibit 8: Quarterly snapshot

Rs mn	Q2 FY21	Q3 FY21	Q4 FY21	Q1 FY22	Q2 FY22	YoY (%)	QoQ (%)	FY21YTD	FY22YTD	YoY (%)
Revenues(in US\$ mn)	3,312	3,516	3,613	3,782	3,998	20.7	5.7	6,433	7,780	20.9
Revenue	2,45,700	2,59,270	2,63,110	2,78,960	2,96,020	20.5	6.1	4,82,350	5,74,980	19.2
Operating Expenditure	1,74,870	1,85,120	1,90,400	2,04,640	2,17,710	24.5	6.4	3,50,310	4,22,350	20.6
Cost of revenues	1,49,160	1,59,510	1,63,330	1,76,770	1,89,470	27.0	7.2	2,98,630	3,66,240	22.6
as % of sales	60.7	61.5	62.1	63.4	64.0			61.9	63.7	
SG&A expenses	25,710	25,610	27,070	27,870	28,240	9.8	1.3	51,680	56,110	8.6
as % of sales	10.5	9.9	10.3	10.0	9.5			10.7	9.8	
EBITDA	70,830	74,150	72,710	74,320	78,310	10.6	5.4	1,32,040	1,52,630	15.6
Depreciation	8,550	8,260	8,310	8,290	8,590	0.5	3.6	16,110	16,880	4.8
EBIT	62,280	65,890	64,400	66,030	69,720	11.9	5.6	1,15,930	1,35,750	17.1
Other Income	5,220	5,620	4,950	5,730	4,760			9,490	10,490	10.5
PBT	67,500	71,510	69,350	71,760	74,480	10.3	3.8	1,25,420	1,46,240	16.6
Total Tax	18,920	19,360	18,570	19,750	20,200	6.8	2.3	34,120	39,950	17.1
Adjusted PAT	48,580	52,150	50,780	52,010	54,280	11.7	4.4	91,300	1,06,290	16.4
APAT after MI	48,580	52,150	50,780	52,010	54,280	11.7	4.4	91,300	1,06,290	16.4
Reported PAT	48,580	52,150	50,780	52,010	54,280	11.7	4.4	91,300	1,06,290	16.4
Reported EPS (Rs)	11.4	12.2	11.9	12.2	12.9	13.3	5.5	21	25	17.8

Margins (%)						(bps)	(bps)			(bps)
EBIDTA	28.8	28.6	27.6	26.6	26.5	(237)	(19)	27.4	26.5	(83)
EBIT	25.3	25.4	24.5	23.7	23.6	(180)	(12)	24.0	23.6	(42)
EBT	27.5	27.6	26.4	25.7	25.2	(231)	(56)	26.0	25.4	(57)
PAT	19.8	20.1	19.3	18.6	18.3	(144)	(31)	18.9	18.5	(44)
Effective Tax rate	28.0	27.1	26.8	27.5	27.1	(91)	(40)	27.2	27.3	11

Source: Company, Emkay Research

Exhibit 9: Revenue by geography

Particulars	As a % of revenue								
	Q2FY22	Q1FY22	Q2FY21	QoQ (%)	YoY (%)				
North America	61.9%	61.7%	60.7%	6.1%	23.1%				
Europe	24.8%	24.2%	24.3%	8.3%	23.2%				
India	2.6%	2.9%	3.0%	-5.2%	4.6%				
Rest of the World	10.7%	11.2%	12.0%	1.0%	7.6%				
Total	100.0%	100.0%	100.0%	5.7%	20.7%				

Exhibit 10: Revenue by industry

Particulars					
	Q2FY22	Q1FY22	Q2FY21	QoQ (%)	YoY (%)
Financial Services	32.3%	33.0%	32.0%	3.5%	21.8%
Retail	14.6%	15.0%	14.9%	2.9%	18.3%
Communications	12.4%	12.2%	12.6%	7.4%	18.8%
Energy, Utilities, Resources and Services	11.8%	12.1%	12.3%	3.1%	15.8%
Manufacturing	10.9%	9.7%	9.1%	18.8%	44.6%
Hi Tech	8.5%	8.3%	9.1%	8.3%	12.8%
Life Sciences	7.1%	6.8%	6.8%	10.4%	26.0%
Others	2.4%	2.9%	3.2%	-12.5%	-9.5%
Total	100.0%	100.0%	100.0%	5.7%	20.7%

Source: Company, Emkay Research

Exhibit 11: Client data

Particulars	Q2FY22	Q1FY22	Q2FY21
Number of Clients	1,714	1,659	1,487
Added during the quarter	117	113	96
Client Concentration (%)			
Top 5 clients	11.4%	11.3%	11.3%
Top 10 clients	19.4%	18.8%	18.7%
Number of million dollar Clients (on LTM basis)			
Million US\$ clients	841	805	745
10 million US\$ clients	270	264	242
50 million US\$ clients	62	59	60
100 million US\$ clients	35	34	30

Exhibit 12: Segmental performance

Revenue (\$mn)	Q2FY20	Q3FY20	Q4FY20	Q1FY21	Q2FY21	Q3FY21	Q4FY21	Q1FY22	Q2FY22
Financial Services	1,023	1,021	1,000	984	1,061	1,163	1,192	1,250	1,292
Retail	489	496	498	447	492	515	535	566	585
Communications	420	421	415	417	417	436	433	462	495
Energy, Utilities, Resources and Services	420	414	411	399	408	441	444	457	473
Manufacturing	325	334	325	298	302	328	348	366	435
Hi Tech	243	246	251	272	303	289	292	313	339
Life Sciences	207	219	203	208	225	248	247	256	284
Others	83	92	93	96	104	96	122	112	95
Total	3,210	3,243	3,196	3,121	3,312	3,516	3,613	3,782	3,998

Growth YoY (%)	Q2FY20	Q3FY20	Q4FY20	Q1FY21	Q2FY21	Q3FY21	Q4FY21	Q1FY22	Q2FY22
Financial Services	8.6%	5.3%	3.4%	-0.1%	3.7%	13.9%	19.2%	27.0%	21.8%
Retail	-0.6%	1.4%	2.7%	-9.3%	0.6%	3.8%	7.4%	26.6%	18.9%
Communications	17.3%	18.6%	0.0%	-3.2%	-0.7%	3.6%	4.3%	10.8%	18.7%
Energy, Utilities, Resources and Services	17.3%	8.1%	5.1%	-2.0%	-2.9%	6.5%	8.0%	14.5%	15.9%
Manufacturing	15.2%	10.6%	5.9%	-1.0%	-7.1%	-1.8%	7.1%	22.8%	44.0%
Hi Tech	11.5%	12.3%	7.3%	12.9%	24.7%	17.5%	16.3%	15.1%	11.9%
Life Sciences	10.7%	17.1%	10.9%	7.8%	8.7%	13.2%	21.7%	23.1%	26.2%
Others	-1.2%	12.2%	19.2%	20.0%	25.3%	4.3%	31.2%	16.7%	-8.7%
Total	9.9%	8.6%	4.4%	-0.3%	3.2%	8.4%	13.0%	21.2%	20.7%

EBITDA (%)	Q2FY20	Q3FY20	Q4FY20	Q1FY21	Q2FY21	Q3FY21	Q4FY21	Q1FY22	Q2FY22
Financial Services	25.8%	25.7%	25.5%	26.8%	30.1%	27.3%	25.8%	25.6%	27.6%
Retail	30.1%	30.6%	29.3%	30.9%	35.6%	36.5%	35.5%	35.5%	34.7%
Communications	21.0%	20.7%	18.6%	19.7%	21.6%	25.0%	22.4%	20.8%	22.2%
Energy, Utilities, Resources and Services	27.6%	27.8%	28.5%	28.1%	27.2%	29.0%	28.8%	30.4%	29.2%
Manufacturing	22.2%	24.3%	23.7%	22.5%	29.5%	28.7%	27.9%	23.2%	22.5%
Hi Tech	23.0%	23.6%	23.1%	29.0%	29.7%	29.4%	26.4%	24.6%	24.5%
Life Sciences	27.1%	26.5%	23.2%	30.3%	33.3%	31.0%	30.4%	30.1%	27.8%
Others	1.2%	2.2%	5.4%	3.1%	5.8%	6.3%	22.1%	12.5%	-11.6%
Total	24.9%	25.1%	24.5%	25.9%	28.8%	28.6%	27.6%	26.7%	26.4%

Source: Company, Emkay Research

Exhibit 13: Change in estimates

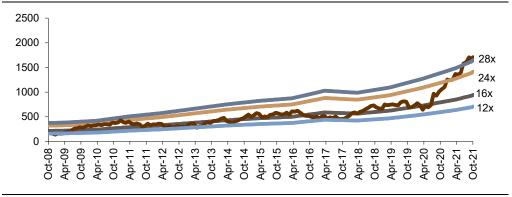
		FY22E			FY23E			FY24E	
(Rs mn)	Old	New	% change	Old	New	% change	Old	New	% change
Revenues(in US\$ mn)	16,045	16,078	0.2%	18,294	18,389	0.5%	20,678	20,782	0.5%
YoY revenue growth	18.3%	18.6%		14.0%	14.4%		13.0%	13.0%	
Revenues	11,94,687	11,97,356	0.2%	13,90,308	13,97,578	0.5%	16,02,559	16,10,574	0.5%
EBIT	2,80,946	2,83,661	1.0%	3,33,402	3,36,044	0.8%	3,84,972	3,87,086	0.5%
EBIT margins, %	23.5	23.7		24.0	24.0		24.0	24.0	
Net profits	2,21,741	2,22,782	0.5%	2,62,632	2,64,562	0.7%	3,04,920	3,06,389	0.5%
EPS (Rs)	52.8	53.0	0.4%	62.5	62.9	0.6%	72.6	72.9	0.4%

Source: Company, Emkay Research

Exhibit 14: Key Assumptions

Particulars	FY22E	FY23E	FY24E
USD revenue growth	18.6%	14.4%	13.0%
USD/INR	74.5	76.0	77.5
INR revenue growth	19.2%	16.7%	15.2%
EBIT Margins	23.7	24.0	24.0
EPS growth (%)	16.6%	18.8%	15.8%

Exhibit 15: Infosys' 1-year forward P/E band



Source: Company, Bloomberg, Emkay Research

Key Financials (Consolidated)

Income Statement

Y/E Mar (Rs mn)	FY20	FY21	FY22E	FY23E	FY24E
Revenue	9,07,910	10,04,730	11,97,356	13,97,578	16,10,574
Expenditure	6,85,230	7,25,830	8,78,462	10,22,561	11,80,227
EBITDA	2,22,680	2,78,900	3,18,894	3,75,017	4,30,346
Depreciation	28,940	32,680	35,233	38,972	43,260
EBIT	1,93,740	2,46,220	2,83,661	3,36,044	3,87,086
Other Income	26,340	20,060	21,520	24,557	30,586
Interest expenses	0	0	0	0	0
PBT	2,20,080	2,66,280	3,05,182	3,60,601	4,17,672
Tax	53,680	72,050	82,070	95,559	1,10,683
Extraordinary Items	0	0	0	0	0
Minority Int./Income from Assoc.	450	720	330	480	600
Reported Net Income	1,65,950	1,93,510	2,22,782	2,64,562	3,06,389
Adjusted PAT	1,65,950	1,93,510	2,22,782	2,64,562	3,06,389

Balance Sheet

Y/E Mar (Rs mn)	FY20	FY21	FY22E	FY23E	FY24E
Equity share capital	21,220	21,240	20,977	20,977	20,977
Reserves & surplus	6,37,220	7,46,580	7,30,025	8,51,601	9,93,977
Net worth	6,58,440	7,67,820	7,51,002	8,72,578	10,14,954
Minority Interest	0	0	0	0	0
Loan Funds	0	0	0	0	0
Net deferred tax liability	(7,760)	(2,230)	(2,000)	(2,000)	(2,000)
Total Liabilities	6,50,680	7,65,590	7,49,002	8,70,578	10,12,954
Net block	2,37,890	2,55,050	2,52,867	2,52,274	2,51,594
Investment	87,920	1,42,050	1,43,420	1,43,420	1,43,420
Current Assets	5,71,790	6,65,150	6,91,021	8,51,911	10,36,509
Cash & bank balance	1,86,490	2,47,140	2,12,423	3,06,141	4,20,345
Other Current Assets	0	0	0	0	0
Current liabilities & Provision	2,59,560	3,07,290	3,48,306	3,87,027	4,28,568
Net current assets	3,12,230	3,57,860	3,42,715	4,64,884	6,07,940
Misc. exp	0	0	0	0	0
Total Assets	6,50,680	7,65,590	7,49,002	8,70,578	10,12,954

Cash Flow

Y/E Mar (Rs mn)	FY20	FY21	FY22E	FY23E	FY24E
PBT (Ex-Other income) (NI+Dep)	1,93,740	2,46,220	2,83,661	3,36,044	3,87,086
Other Non-Cash items	55,130	71,930	82,070	95,559	1,10,683
Chg in working cap	(19,380)	6,330	(19,342)	(28,450)	(28,853)
Operating Cashflow	1,85,570	2,41,270	2,38,673	2,75,084	3,20,797
Capital expenditure	(51,730)	(34,860)	(32,420)	(38,380)	(42,580)
Free Cash Flow	1,33,840	2,06,410	2,06,253	2,36,704	2,78,217
Investments	33,800	(48,730)	(1,370)	0	0
Other Investing Cash Flow	0	0	0	0	0
Investing Cashflow	(17,930)	(83,590)	(33,790)	(38,380)	(42,580)
Equity Capital Raised	(74,720)	150	(1,13,436)	0	0
Loans Taken / (Repaid)	(5,710)	(6,640)	0	0	0
Dividend paid (incl tax)	(95,480)	(91,370)	(1,26,164)	(1,42,986)	(1,64,013)
Other Financing Cash Flow	(920)	830	0	0	0
Financing Cashflow	(1,76,830)	(97,030)	(2,39,600)	(1,42,986)	(1,64,013)
Net chg in cash	(9,190)	60,650	(34,717)	93,718	1,14,204
Opening cash position	1,95,680	1,86,490	2,47,140	2,12,423	3,06,141
Closing cash position	1,86,490	2,47,140	2,12,423	3,06,141	4,20,345

Key Ratios

Profitability (%)	FY20	FY21	FY22E	FY23E	FY24E
EBITDA Margin	24.5	27.8	26.6	26.8	26.7
EBIT Margin	21.3	24.5	23.7	24.0	24.0
Effective Tax Rate	24.4	27.1	26.9	26.5	26.5
Net Margin	18.3	19.3	18.6	19.0	19.1
ROCE	34.0	37.6	40.3	44.5	44.3
ROE	25.4	27.1	29.3	32.6	32.5
RoIC	57.0	67.5	75.8	84.6	91.1

Per Share Data (Rs)	FY20	FY21	FY22E	FY23E	FY24E
EPS	39.1	45.4	53.0	62.9	72.9
CEPS	45.9	53.1	61.4	72.2	83.1
BVPS	155.1	180.2	178.6	207.5	241.3
DPS	17.5	27.0	30.0	34.0	39.0

Valuations (x)	FY20	FY21	FY22E	FY23E	FY24E
PER	43.7	37.6	32.3	27.2	23.5
P/CEPS	37.2	32.2	27.9	23.7	20.6
P/BV	11.0	9.5	9.6	8.2	7.1
EV / Sales	7.7	6.9	5.7	4.8	4.1
EV / EBITDA	31.4	24.7	21.4	18.0	15.4
Dividend Yield (%)	1.0	1.6	1.8	2.0	2.3

Gearing Ratio (x)	FY20	FY21	FY22E	FY23E	FY24E
Net Debt/ Equity	(0.4)	(0.5)	(0.5)	(0.5)	(0.6)
Net Debt/EBIDTA	(1.2)	(1.4)	(1.1)	(1.2)	(1.3)
Working Cap Cycle (days)	50.6	40.2	39.7	41.5	42.5

Growth (%)	FY20	FY21	FY22E	FY23E	FY24E
Revenue	9.8	10.7	19.2	16.7	15.2
EBITDA	6.6	25.2	14.3	17.6	14.8
EBIT	2.6	27.1	15.2	18.5	15.2
PAT	7.7	16.6	15.1	18.8	15.8

Quarterly (Rs mn)	Q2FY21	Q3FY21	Q4FY21	Q1FY22	Q2FY22
Revenue	2,45,700	2,59,270	2,63,110	2,78,960	2,96,020
EBITDA	70,830	74,150	72,710	74,320	78,310
EBITDA Margin (%)	28.8	28.6	27.6	26.6	26.5
PAT	48,450	51,970	50,760	51,950	54,210
EPS (Rs)	11.4	12.2	11.9	12.2	12.9

Source: Company, Emkay Research

Shareholding Pattern (%)	Jun-20	Sep-20	Dec-20	Mar-21	Jun-21
Promoters	13.2	13.0	13.0	13.0	13.0
Fils	30.5	31.3	32.3	32.7	33.4
DIIs	25.4	25.0	23.8	23.1	22.0
Public and Others	31.0	30.8	31.0	31.3	31.7

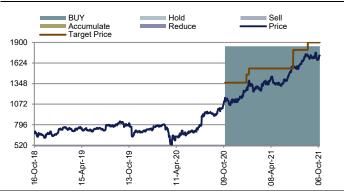
Source: Capitaline

RECOMMENDATION HISTORY TABLE

		.,			
Date	Closing Price	TP	Period (months)	Rating	Analyst
02-Oct-21	1,665	1,900	12m	Buy	Dipeshkumar Mehta
27-Aug-21	1,728	1,900	12m	Buy	Dipeshkumar Mehta
15-Jul-21	1,577	1,800	12m	Buy	Dipeshkumar Mehta
02-Jul-21	1,560	1,800	12m	Buy	Dipeshkumar Mehta
14-Apr-21	1,397	1,550	12m	Buy	Dipeshkumar Mehta
05-Apr-21	1,385	1,550	12m	Buy	Dipeshkumar Mehta
18-Mar-21	1,387	1,550	12m	Buy	Dipeshkumar Mehta
14-Jan-21	1,387	1,550	12m	Buy	Dipeshkumar Mehta
04-Jan-21	1,260	1,470	12m	Buy	Dipeshkumar Mehta
18-Dec-20	1,159	1,360	12m	Buy	Dipeshkumar Mehta
12-Nov-20	1,123	1,360	12m	Buy	Dipeshkumar Mehta
14-Oct-20	1,158	1,360	12m	Buy	Dipeshkumar Mehta

Source: Company, Emkay Research

RECOMMENDATION HISTORY CHART



Source: Bloomberg, Company, Emkay Research

Emkay Alpha Portfolio – Information Technology



Analyst: Dipesh Mehta

Contact Details

dipeshkumar.mehta@emkayglobal.com +91 22 6612 1253

Sector

IT Services, ITeS and Software

Analyst bio

Dipesh is a seasoned Equities professional who has covered Technology sector for over 15 years. Dipesh has completed his B.E. in Information Technology from Sardar Patel University and MMS in Finance from Mumbai University.

EAF	Sector	poi	tione

Company Name	BSE200 Weight	EAP Weight	OW/UW (%)	OW/UW (bps)	EAP Weight (Normalised)
Information Technology	13.47	13.20	-2%	-27	100.00
BirlaSoft	0.00	0.06	NA	6	0.47
Coforge	0.00	0.00	NA	0	0.00
eClerx Services*	0.00	0.00	NA	0	0.00
Firstsource Solutions	0.00	0.04	NA	4	0.32
HCL Tech	1.30	1.39	7%	9	10.31
Infosys	5.95	6.12	3%	17	45.42
Intellect Design*	0.00	0.00	NA	0	0.00
L&T Infotech	0.25	0.00	-100%	-25	0.00
Majesco*	0.00	0.00	NA	0	0.00
Mindtree	0.25	0.00	-100%	-25	0.00
Mphasis	0.25	0.18	-28%	-7	1.31
MPS*	0.00	0.00	NA	0	0.00
NIIT*	0.00	0.00	NA	0	0.00
Nucleus Software*	0.00	0.00	NA	0	0.00
Oracle Financial Services*	0.11	0.00	-100%	-11	0.00
Persistent Systems	0.00	0.38	NA	38	2.84
Ramco Systems*	0.00	0.00	NA	0	0.00
TCS	3.62	3.41	-6%	-21	25.30
Tech Mahindra	0.82	0.94	16%	13	7.00
Wipro	0.93	0.68	-28%	-26	5.01
Cash	0.00	0.27	NA	27	2.02

Source: Emkay Research

■ High Conviction/Strong Over Weight

Sector portfolio NAV

	Base					Latest
	1-Apr-19	13-Oct-20	13-Apr-21	13-Jul-21	13-Sep-21	12-Oct-21
EAP - Information Technology	100.0	153.9	179.2	197.3	230.1	227.5
BSE200 Neutral Weighted Portfolio (ETF)	100.0	146.0	168.6	183.2	215.7	212.9

^{*}Performance measurement base date 1st April 2019

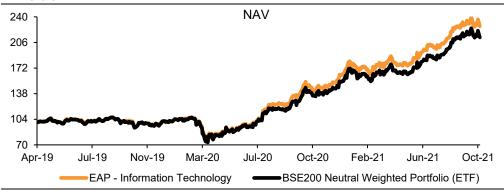
Source: Emkay Research

Price Performance (%)

	1m	3m	6m	12m
EAP - Information Technology	-1.1%	15.3%	26.9%	47.9%
BSE200 Neutral Weighted Portfolio (ETF)	-1.3%	16.2%	26.3%	45.8%

Source: Emkay Research

NAV chart



Source: Emkay Research

Please see our model portfolio (Emkay Alpha Portfolio): Nifty

Please see our model portfolio (Emkay Alpha Portfolio): SMID

"Emkay Alpha Portfolio – SMID and Nifty are a supporting document to the Emkay Alpha Portfolios Report and is updated on regular intervals"

^{*} Not under coverage: Equal Weight

Emkay Rating Distribution

Ratings	Expected Return within the next 12-18 months.	
BUY	Over 15%	
HOLD	Between -5% to 15%	
SELL	Below -5%	

Completed Date: 14 Oct 2021 07:51:52 (SGT) Dissemination Date: 14 Oct 2021 07:52:52 (SGT)

Sources for all charts and tables are Emkay Research unless otherwise specified.

GENERAL DISCLOSURE/DISCLAIMER BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Emkay Global Financial Services Limited (CIN-L67120MH1995PLC084899) and its affiliates are a full-service, brokerage, investment banking, investment management and financing group. Emkay Global Financial Services Limited (EGFSL) along with its affiliates are participants in virtually all securities trading markets in India. EGFSL was established in 1995 and is one of India's leading brokerage and distribution house. EGFSL is a corporate trading member of Bombay Stock Exchange Limited (BSE), National Stock Exchange of India Limited (NSE), MCX Stock Exchange Limited (MCX-SX). EGFSL along with its subsidiaries offers the most comprehensive avenues for investments and is engaged in the businesses including stock broking (Institutional and retail), merchant banking, commodity broking, depository participant, portfolio management, insurance broking and services rendered in connection with distribution of primary market issues and financial products like mutual funds, fixed deposits. Details of associates are available on our website i.e. www.emkayqlobal.com

EGFSL is registered as Research Analyst with SEBI bearing registration Number INH000000354 as per SEBI (Research Analysts) Regulations, 2014. EGFSL hereby declares that it has not defaulted with any stock exchange nor its activities were suspended by any stock exchange with whom it is registered in last five years, except that NSE had disabled EGFSL from trading on October 05, October 08 and October 09, 2012 for a manifest error resulting into a bonafide erroneous trade on October 05, 2012. However, SEBI and Stock Exchanges have conducted the routine inspection and based on their observations have issued advice letters or levied minor penalty on EGFSL for certain operational deviations in ordinary/routine course of business. EGFSL has not been debarred from doing business by any Stock Exchange / SEBI or any other authorities; nor has its certificate of registration been cancelled by SEBI at any point of time.

EGFSL offers research services to clients as well as prospects. The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

Other disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) covered in this report

EGFSL and/or its affiliates may seek investment banking or other business from the company or companies that are the subject of this material. Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that may be inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest including but not limited to those stated herein. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein. This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would subject EGFSL or its group companies to any registration or licensing requirement within such jurisdiction. Specifically, this document does not constitute an offer to or solicitation to any U.S. person for the purchase or sale of any financial instrument or as an official confirmation of any transaction to any U.S. person. Unless otherwise stated, this message should not be construed as official confirmation of any transaction. No part of this document may be used by private customers in United Kingdom. All material presented in this report, unless specifically indicated otherwise, is under copyright to Emkay. None of the material, nor its content, nor any copy of it, may be altered in any way, transmitted to, copied or distributed to any other party, without the prior express written permission of EGFSL. All trademarks, service marks and logos used in this report are trademarks or registered trademarks of EGFSL or its Group Companies. The information contained herein is not intended for publication or distribution or circulation in any manner whatsoever and any unauthorized reading, dissemination, distribution or copying of this communication is prohibited unless otherwise expressly authorized. Please ensure that you have read "Risk Disclosure Document for Capital Market and Derivatives Segments" as prescribed by Securities and Exchange Board of India before investing in Indian Securities Market. In so far as this report includes current or historic information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed.

- This publication has not been reviewed or authorized by any regulatory authority. There is no planned schedule or frequency for updating research publication relating to any issuer.
- Please contact the primary analyst for valuation methodologies and assumptions associated with the covered companies or price targets

Disclaimer for U.S. persons only: This research report is a product of Emkay Global Financial Services Limited (Emkay), which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of Financial Institutions Regulatory Authority (FINRA) or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account. This report is intended for distribution to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor. In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors.

ANALYST CERTIFICATION BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL)

The research analyst(s) primarily responsible for the content of this research report, in part or in whole, certifies that the views about the companies and their securities expressed in this report accurately reflect his/her personal views. The analyst(s) also certifies that no part of his/her compensation was, is, or will be, directly or indirectly, related to specific recommendations or views expressed in the report. The research analyst (s) primarily responsible of the content of this research report, in part or in whole, certifies that he or his associate does not serve as an officer, director or employee of the issuer or the new listing applicant (which includes in the case of a real estate investment trust, an officer of the management company of the real estate investment trust; and in the case of any other entity, an officer or its equivalent counterparty of the entity who is responsible for the management of the issuer or the new listing applicant). The research analyst(s) primarily responsible for the content of this research report or his associate does not have financial interests in relation to an issuer or a new listing applicant that the analyst reviews. EGFSL has procedures in place to eliminate, avoid and manage any potential conflicts of interests that may arise in connection with the production of research reports. The research analyst(s) responsible for this report operates as part of a separate and independent team to the investment banking function of the EGFSL and procedures are in place to ensure that confidential information held by either the research or investment banking function is handled appropriately. There is no direct link of EGFSL compensation to any specific investment banking function of the EGFSL.

¹ An associate is defined as (i) the spouse, or any minor child (natural or adopted) or minor step-child, of the analyst; (ii) the trustee of a trust of which the analyst, his spouse, minor child (natural or adopted) or minor step-child, is a beneficiary or discretionary object; or (iii) another person accustomed or obliged to act in accordance with the directions or instructions of the analyst.

COMPANY-SPECIFIC / REGULATORY DISCLOSURES BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) covered in this report-:

- EGFSL, its subsidiaries and/or other affiliates do not have a proprietary position in the securities recommended in this report as of October 14, 2021
- 2. EGFSL, and/or Research Analyst does not market make in equity securities of the issuer(s) or company(ies) mentioned in this Research Report Disclosure of previous investment recommendation produced:
- EGFSL may have published other investment recommendations in respect of the same securities / instruments recommended in this research
 report during the preceding 12 months. Please contact the primary analyst listed in the first page of this report to view previous investment
 recommendations published by EGFSL in the preceding 12 months.
- 4. EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her relative's does not have any material conflict of interest in the securities recommended in this report as of October 14, 2021.
- 5. EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her relative's does not have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the October 14, 2021
- 6. EGFSL, its subsidiaries and/or other affiliates and Research Analyst have not received any compensation in whatever form including compensation for investment banking or merchant banking or brokerage services or for products or services other than investment banking or merchant banking or brokerage services from securities recommended in this report (subject company) in the past 12 months.
- 7. EGFSL, its subsidiaries and/or other affiliates and/or and Research Analyst have not received any compensation or other benefits from securities recommended in this report (subject company) or third party in connection with the research report.
- 8. Securities recommended in this report (Subject Company) has not been client of EGFSL, its subsidiaries and/or other affiliates and/or and Research Analyst during twelve months preceding the October 14, 2021

² Financial interest is defined as interest that are commonly known financial interest, such as investment in the securities in respect of an issuer or a new listing applicant, or financial accommodation arrangement between the issuer or the new listing applicant and the firm or analysis. This term does not include commercial lending conducted at the arm's length, or investments in any collective investment scheme other than an issuer or new listing applicant notwithstanding the fact that the scheme has investments in securities in respect of an issuer or a new listing applicant.

RESTRICTIONS ON DISTRIBUTION

	This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or
General	located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation.
Australia	This report is not for distribution into Australia.
Hong Kong	This report is not for distribution into Hong Kong.
Indonesia	This report is being distributed in Indonesia by PT DBS Vickers Sekuritas Indonesia.
Malaysia	This report is not for distribution into Malaysia.
Singapore	This report is distributed in Singapore by DBS Bank Ltd (Company Regn. No. 16800306E) or DBSVS (Company Regn. No. 1860024G) both of which are Exempt Financial Advisers as defined in the Financial Advisers Act and regulated by the Monetary Authority of Singapore. DBS Bank Ltd and/or DBSVS, may distribute reports produced by its respective foreign entities, affiliates or other foreign research houses pursuant to an agreement under Regulation 32C of the financial Advisers Regulations. Singapore recipients should contact DBS Bank Ltd at 6327 2288 for matters arising from, or in connection with the report.
Thailand	This report is being distributed in Thailand by DBS Vickers Securities (Thailand) Co Ltd.
	This report is disseminated in the United Kingdom by DBS Vickers Securities (UK) Ltd, ("DBSVUK"). DBSVUK is authorised and regulated by the Financial Conduct Authority in the United Kingdom.
United Kingdom	In respect of the United Kingdom, this report is solely intended for the clients of DBSVUK, its respective connected and associated corporations and affiliates only and no part of this document may be (i) copied, photocopied or duplicated in any form or by any means or (ii) redistributed without the prior written consent of DBSVUK. This communication is directed at persons having professional experience in matters relating to investments. Any investment activity following from this communication will only be engaged in with such persons. Persons who do not have professional experience in matters relating to investments should not rely on this communication.
Dubai International Financial Centre	This research report is being distributed by DBS Bank Ltd., (DIFC Branch) having its office at units 608-610, 6th Floor, Gate Precinct Building 5, PO Box 506538, Dubai International Financial Centre (DIFC), Dubai, United Arab Emirates. DBS Bank Ltd., (DIFC Branch) is regulated by The Dubai Financial Services Authority. This research report is intended only for professional clients (as defined in the DFSA rulebook) and no other person may act upon it.
United Arab Emirates	This report is provided by DBS Bank Ltd (Company Regn. No. 196800306E) which is an Exempt Financial Adviser as defined in the Financial Advisers Act and regulated by the Monetary Authority of Singapore. This report is for information purposes only and should not be relied upon or acted on by the recipient or considered as a solicitation or inducement to buy or sell any financial product. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situation, or needs of individual clients. You should contact your relationship manager or investment adviser if you need advice on the merits of buying, selling or holding a particular investment. You should note that the information in this report may be out of date and it is not represented or warranted to be accurate, timely or complete. This report or any portion thereof may not be reprinted, sold or redistributed without our written consent.
United States	DBSVUSA did not participate in its preparation. The research analyst(s) named on this report are not registered as research analysts with FINRA and are not associated persons of DBSVUSA. The research analyst(s) are not subject to FINRA Rule 2241 restrictions on analyst compensation, communications with a subject company, public appearances and trading securities held by a research analyst. This report is being distributed in the United States by DBSVUSA, which accepts responsibility for its contents. This report may only be distributed to Major U.S. Institutional Investors (as defined in SEC Rule 15a-6) and to such other institutional investors and qualified persons as DBSVUSA may authorize. Any U.S. person receiving this report who wishes to effect transactions in any securities referred to herein should contact DBSVUSA directly and not its affiliate.
Other jurisdictions	In any other jurisdictions, except if otherwise restricted by laws or regulations, this report is intended only for qualified, professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions.

Emkay Global Financial Services Ltd.

CIN - L67120MH1995PLC084899

7th Floor, The Ruby, Senapati Bapat Marg, Dadar - West, Mumbai - 400028. India Tel: +91 22 66121212 Fax: +91 22 66121299 Web: www.emkayglobal.com