

Retail Equity Research Infosys Limited

IT Services

BSE CODE: 500209 **NSE CODE: INFY** Bloomberg CODE: INFO:IN SENSEX: 61,223 **BUY**

12 Months Investment period Rating as per Large Cap CMP Rs. 1,928 TARGET Rs. 2,299 RETURN 19% (Closing: 14-01-22)

KEY CHANGES:

TARGET 1

RATING (

EARNINGS

Resilient performance; Outlook promising

Infosys Limited provides IT consulting and software services, including ebusiness, program management and supply chain solutions. The Group's services include application development, product co-development, and system implementation and system engineering. Infosys targets businesses specializing in the insurance, banking, telecom and manufacturing sectors.

- Revenue rose 22.9% YoY to Rs. 31,867cr in Q3FY22. The Company posted Q3FY22 PAT of Rs. 5,809cr (+11.8% YoY). Retail, communication, manufacturing, and life sciences collectively showed 20% YoY growth
- EBITDA margin contracted by 230bps YoY to 26.3% due to supply side issues, lower utilization, and higher costs.
- With continued growth momentum in revenues, we reiterate our BUY rating on the stock with a revised target price of Rs. 2,299 based on 32x FY24E adj. EPS.

Double digit growth momentum

Topline expanded to Rs. 31,867cr in Q3FY22 (+22.9% YoY), mainly driven by healthy growth in manufacturing segment (+48.9% YoY to Rs. 3,598cr) due to continued ramp up in Daimler deal and steady momentum in new deal wins. EBITDA grew 13.1% YoY to Rs. 8,383cr in Q3FY22, however, EBITDA margin contracted by 230bps YoY to 26.3% due to huge cost breakout out initiatives taken to improve business resilience. Return on equity increased further to 30.4%, an increase of 3% over Q3 of the prior year, driven by robust performance and consistent capital return to share buybacks and increased dividend payout.

Key concall highlights

- Infosys advanced Indian Income tax portal, where more than 5.8cr tax return were filed during the assessment year 2020-21, and the company is also working for further modules and updation.
- Update on the headcount the company recruited ~12,450 employees in the quarter, highest recruitment rate ever.
- Balance sheet continued to be strong and debt-free. Company was able to maintain strong consolidated cash and investments of Rs. 4.28 billion even after paying over 850 million of interim dividend during the quarter
- The management upgraded its annual revenue growth guidance from 16.5% to 17.5% moving up from 19.5% to 20% in constant currency

On-course to build robust customer base

Company has bagged 25 large deals with over 15 million TCV totaling \$2.5 billion of TCV. The share of new deals increased in Q3 to 44% within the large deal numbers. Client metrics improved further with 100 million client count increasing to 37, an increase of 8% YoY. In last quarter added clients i.e., 111 new clients operating parameters remain robust, but utilization was 88.5% slightly lower than the previous quarter due to supply side pressures.

Valuation

Infosys is expected to fare better on the back of the digital transformation wave with the influx of 5G network which will drive multi segmental growth in upcoming years We expect earnings to grow at healthy 16% CAGR over FY21-24E. We reiterate our BUY rating on the stock with a revised target price of Rs. 2,299 based on 32x FY24E adj. EPS.

Company Data			
Market Cap (cr)	Market Cap (cr)		
Enterprise Value (cr)		R	s. 798,866
Outstanding Shares (cr)		422.4
Free Float			87.0%
Dividend Yield			1.5%
52 week high			Rs. 1,954
52 week low			Rs. 1,230
6m average volume (lac)		3.3
Beta			0.7
Face value			Rs. 5
Shareholding %	Q1FY22	Q2FY22	Q3FY22
Promoters	13.0	13.1	13.1
FII's	33.4	33.5	33.2
MFs/Insti	22.3	16.0	16.7
Public	27.7	28.3	27.9
Others	3.6	9.1	9.2
Total	100.0	100.0	100.0
Promoters' pledge	0.0	0.0	0.0
Price Performance	3 Month	6 Month	1 Year
Absolute Return	12.4%	22.3%	40.7%
Absolute Sensex	-0.1%	15.7%	23.5%
Relative Return*	12.5%	6.6%	17.2%
*over or under perfor	mance to bei	nchmark inde	-x

over or under performance to benchmark index



Consolidated (cr)	FY22E	FY23E	FY24E
Sales	121,282	139,480	156,707
Growth (%)	20.7	15.0	12.4
EBITDA	32,397	37,055	40,907
EBITDA Margin (%)	26.7	26.6	26.1
Adj. PAT	23,092	26,604	30,558
Growth (%)	19.3	15.2	14.9
Adj. EPS	54.3	62.5	71.8
Growth (%)	19.3	15.2	14.9
P/E	35.5	30.8	26.8
P/B	10.6	9.1	7.7
EV/EBITDA	24.7	21.3	19.0
ROE (%)	29.8	29.4	28.7
D/E	0.0	0.0	0.0





Quarterly Financials (Consolidated)

Profit & Loss Account

	Q3FY22	Q3FY21	YoY Growth %	Q2FY22	QoQ Growth %	9MFY22	9MFY21	YoY Growth %
Revenue	31,867	25,927	22.9	29,602	7.7	89,365	74,162	20.5
EBITDA	8,383	7,415	13.1	7,830	7.1	23,645	20,619	14.7
EBITDA margins	26.3	28.6	(230bps)	26.5	(20bps)	26.5	27.8	(130bps)
Depreciation	899	826	8.8	858	4.8	2,586	2,437	6.1
EBIT	7,484	6,589	13.6	6,972	7.3	21,059	18,182	15.8
Interest	52	49	6.1	49	6.1	150	145	3.4
Other Income	512	611	(16.2)	524	(2.3)	1,658	1,656	0.1
Exceptional Items	-	-	n.m.	-	n.m.	-	-	n.m.
PBT	7,944	7,151	11.1	7,447	6.7	22,567	19,693	14.6
Tax	2,122	1,936	9.6	2,019	5.1	6,116	5,348	14.4
Share of profit from Associate	-	-	n.m.	-	n.m.	-	-	n.m.
Minority Interest	13	18	(27.8)	7	85.7	26	70	(62.9)
Reported PAT	5,809	5,197	11.8	5,421	7.2	16,425	14,275	15.1
Adjustments	-	-	n.m.	-	n.m.	-	-	n.m.
Adj. PAT	5,809	5,197	11.8	5,421	7.2	16,425	14,275	15.1
No. of shares	422.4	425.1	(0.6)	421.8	0.1	422.4	425.1	(0.6)
Adj. EPS (Rs.)	13.8	12.2	12.5	12.9	7.0	38.9	33.6	15.8

Change in Estimates

	Old es	Old estimates		New estimates		New estimates			Change %	
Year / Rs. cr	FY22E	FY23E	FY22E	FY23E	FY24E	FY22E	FY23E			
Revenue	120,305	136,320	121,282	139,480	156,707	0.8	2.3			
EBITDA	32,118	36,135	32,397	37,055	40,907	0.9	2.5			
Margins (%)	26.7	26.5	26.7	26.6	26.1	0bps	10bps			
Adj. PAT	22,892	25,944	23,092	26,604	30,558	0.9	2.5			
Adj. EPS	53.8	61.0	54.3	62.5	71.8	0.9	2.5			



PROFIT & LOSS

Y.E March (Rs. cr)	FY20A	FY21A	FY22E	FY23E	FY24E
Revenue	90,791	100,472	121,282	139,480	156,707
% change	9.8	10.7	20.7	15.0	12.4
EBITDA	22,267	27,889	32,397	37,055	40,907
% change	6.6	25.2	16.2	14.4	10.4
Depreciation	2,893	3,267	3,418	3,528	3,349
EBIT	19,374	24,622	28,978	33,528	37,558
Interest	170	195	209	212	203
Other Income	2,803	2,201	3,302	3,632	5,084
PBT	22,007	26,628	32,071	36,948	42,439
% change	4.6	21.0	20.4	15.2	14.9
Tax	5,368	7,205	8,916	10,271	11,798
Tax Rate (%)	24.4	27.1	27.8	27.8	27.8
Reported PAT	16,594	19,351	23,092	26,604	30,558
Adj*	-	-	-	-	-
Adj PAT	16,594	19,351	23,092	26,604	30,558
% change	7.7	16.6	19.3	15.2	14.9
No. of shares (cr)	424.6	425.1	425.3	425.3	425.3
Adj EPS (Rs.)	39.1	45.5	54.3	62.5	71.8
% change	10.5	16.5	19.3	15.2	14.9
DPS (Rs.)	17.5	27.0	30.0	32.0	34.0
CEPS (Rs.)	45.9	53.2	62.3	70.8	79.7

BALANCE SHEET

Y.E March (Rs. cr)	FY20A	FY21A	FY22E	FY23E	FY24E
Cash	18,649	24,714	21,751	30,775	44,259
Accounts Receivable	18,487	19,294	23,044	26,780	28,991
	10,407	19,294	23,044	20,780	20,991
Inventories	-	-	-	-	-
Other Cur. Assets	17,440	16,725	18,760	20,654	21,748
Investments	4,137	11,863	12,456	13,079	13,733
Gross Fixed Assets	26,198	28,305	30,973	34,042	37,489
Net Fixed Assets	12,435	12,560	11,764	11,256	11,304
CWIP	954	922	968	1,017	1,067
Intangible Assets	11,354	12,945	13,006	13,067	13,129
Def. Tax (Net)	1,744	1,098	1,627	1,735	1,862
Other Assets	7,568	8,265	8,556	8,861	8,925
Total Assets	92,768	108,386	111,930	127,225	145,017
Current Liabilities	20,856	23,865	25,902	27,850	29,302
Provisions	-	-	-	-	-
Debt Funds	-	-	-	-	-
Other Liabilities	6,068	7,739	8,071	8,374	8,557
Equity Capital	2,122	2,124	2,124	2,124	2,124
Reserves & Surplus	63,328	74,227	75,339	88,311	104,385
Shareholder's Fund	65,450	76,351	77,463	90,435	106,509
Minority Interest	394	431	494	566	649
Total Liabilities	92,768	108,386	111,930	127,225	145,017
BVPS (Rs.)	154	180	182	213	250

CASH FLOW

Y.E March (Rs. cr)	FY20A	FY21A	FY22E	FY23E	FY24E
Net inc. + Depn.	19,487	22,618	26,511	30,132	33,907
Non-cash adj.	1,750	2,686	(1,991)	(1,764)	(1,380)
Changes in W.C	(4,234)	(2,080)	(2,999)	(3,185)	(1,705)
C.F. Operation	17,003	23,224	21,521	25,183	30,821
Capital exp.	(3,307)	(2,107)	(2,668)	(3,069)	(3,448)
Change in inv.	2,702	(5,366)	(593)	(623)	(654)
Other invest.CF	366	17	757	1,165	1,247
C.F - Investment	(239)	(7,456)	(2,504)	(2,527)	(2,854)
Issue of equity	(7,472)	15	(9,200)	-	-
Issue/repay debt	-	-	-	-	-
Dividends paid	(9,515)	(9,117)	(12,780)	(13,632)	(14,484)
Other finance.CF	(604)	(684)	-	-	-
C.F - Finance	(17,591)	(9,786)	(21,980)	(13,632)	(14,484)
Chg. in cash	(827)	5,982	(2,963)	9,024	13,483
Closing cash	18,649	24,714	21,751	30,775	44,259

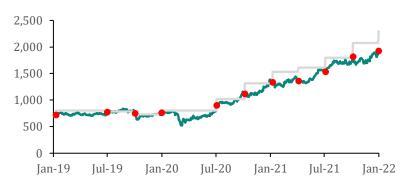
RATIOS

FY20A	FY21A	FY22E	FY23E	FY24E
24.5	27.8	26.7	26.6	26.1
21.3	24.5	23.9	24.0	24.0
18.3	19.3	19.0	19.1	19.5
25.4	25.3	29.8	29.4	28.7
29.4	32.1	37.2	36.8	35.0
74.3	70.1	69.4	70.1	67.5
-	-	-	-	-
110.5	85.4	91.3	93.1	93.4
2.6	2.5	2.5	2.8	3.2
2.0	1.9	1.8	2.2	2.6
3.7	3.7	4.1	4.3	4.4
1.0	1.0	1.1	1.2	1.2
114.0	126.3	138.5	158.5	184.6
-	-	-	-	-
2.8	5.5	6.6	5.7	5.0
11.2	20.0	24.7	21.3	19.0
16.2	30.0	35.5	30.8	26.8
4.1	7.6	10.6	9.1	7.7
	24.5 21.3 18.3 25.4 29.4 74.3 - 110.5 2.6 2.0 3.7 1.0 114.0 - 2.8 11.2	24.5 27.8 21.3 24.5 18.3 19.3 25.4 25.3 29.4 32.1 74.3 70.1	24.5 27.8 26.7 21.3 24.5 23.9 18.3 19.3 19.0 25.4 25.3 29.8 29.4 32.1 37.2 74.3 70.1 69.4 - - - 110.5 85.4 91.3 2.6 2.5 2.5 2.0 1.9 1.8 3.7 3.7 4.1 1.0 1.0 1.1 114.0 126.3 138.5 - - - 2.8 5.5 6.6 11.2 20.0 24.7 16.2 30.0 35.5	24.5 27.8 26.7 26.6 21.3 24.5 23.9 24.0 18.3 19.3 19.0 19.1 25.4 25.3 29.8 29.4 29.4 32.1 37.2 36.8 74.3 70.1 69.4 70.1 - - - - 110.5 85.4 91.3 93.1 2.6 2.5 2.5 2.8 2.0 1.9 1.8 2.2 3.7 3.7 4.1 4.3 1.0 1.0 1.1 1.2 114.0 126.3 138.5 158.5 - - - - 2.8 5.5 6.6 5.7 11.2 20.0 24.7 21.3 16.2 30.0 35.5 30.8





Recommendation Summary (Last 3 Years)



Dates	Rating	Target
14-Jan-20	HOLD	804
17-Jul-20	BUY	1,018
20-Oct-20	BUY	1,319
22-Jan-21	BUY	1,535
19-Apr-21	BUY	1,614
19-Jul-21	BUY	1,797
19-0ct-21	BUY	2,074
17-Jan-22	BUY	2,299

Source: Bloomberg, Geojit research

Investment Rating Criteria

Ratings	Large caps	Midcaps	Small Caps
Buy	Upside is above 10%	Upside is above 15%	Upside is above 20%
Accumulate	-	Upside is between 10%-15%	Upside is between 10%-20%
Hold	Upside is between 0% - 10%	Upside is between 0%-10%	Upside is between 0%-10%
Reduce/sell	Downside is more than 0%	Downside is more than 0%	Downside is more than 0%
Not rated/Neutral			

Definition:

Buy: Acquire at Current Market Price (CMP), with the target mentioned in the research note.

Accumulate: Partial buying or to accumulate as CMP dips in the future. **Hold:** Hold the stock with the expected target mentioned in the note.

Reduce: Reduce your exposure to the stock due to limited upside.

Sell: Exit from the stock.

Not rated/Neutral: The analyst has no investment opinion on the stock.

To satisfy regulatory requirements, we attribute 'Accumulate' as Buy and 'Reduce' as Sell.

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