

April 17, 2026

To,
National Stock Exchange of India Limited
(NSE: RATEGAIN)

BSE Limited
(BSE: 543417)

Sub: Press Release on “MIAT Mongolian Airlines Strengthens Pricing Agility with AI-Led Capabilities from RateGain”

Dear Sir / Ma'am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on “**MIAT Mongolian Airlines Strengthens Pricing Agility with AI-Led Capabilities from RateGain**”

Please take the above information on record.

Thanking you.

Yours faithfully,
For RateGain Travel Technologies Limited

Mukesh Kumar
General Counsel,
Company Secretary & Compliance Officer
Membership No.: A17925

MIAT Mongolian Airlines Strengthens Pricing Agility with AI-Led Capabilities from RateGain

India, 17th April 2026: RateGain Travel Technologies Limited (NSE: RATEGAIN), a global leader in AI-powered SaaS solutions for the travel and hospitality industry, today announced that MIAT Mongolian Airlines, the national flag carrier of Mongolia, has selected AirGain, RateGain's pricing intelligence platform for airlines, to enhance its rate shopping and competitive pricing capabilities.

Founded in 1956, MIAT Mongolian Airlines operates a growing network connecting Mongolia with key destinations across Asia and Europe. As the airline expands in an increasingly competitive market, access to timely and accurate market intelligence is essential for smarter pricing decisions. Through this partnership, MIAT will leverage AirGain to track competitive fares across both direct and indirect channels, enabling faster, data-driven pricing decisions across its network.

As part of this collaboration, MIAT will benefit from AirGain's AI-powered Route Performance Digest, which delivers daily automated route-level insights to detect pricing gaps and performance shifts. By surfacing actionable intelligence in a clear, structured format, the Digest helps revenue teams quickly identify where intervention is needed. These capabilities streamline how teams' access and act on market insights, enabling quicker and more confident pricing decisions.

Operating in a dynamic and price-sensitive market, MIAT aims to remain competitive while protecting profitability and ensuring consistent pricing across channels. With AirGain's high-frequency rate shopping and intuitive analytics, the airline can track fare movements, detect market shifts early, and respond swiftly through a single interface. This real-time visibility is powered by competitive intelligence across 300+ airlines, 170+ OTAs, and 50+ meta-search platforms, supported by enterprise-grade reliability and 99.95% uptime.

Commenting on the partnership, Mr. Erdene-Ochir Bat-Unen, Senior Marketing Officer at MIAT Mongolian Airlines, said, "Effective pricing decisions depend on having clear visibility into the competitive landscape. The insights we get from AirGain's dashboard give our revenue team immediate clarity on fare positioning, demand shifts, and competitor movements. As we continue to grow our international footprint, AirGain gives us the confidence to act quickly on market changes and ensure our fares remain competitive across channels."

Vinay Varma, Senior Vice President and General Manager at AirGain, added, "We are excited to welcome MIAT Mongolian Airlines to the AirGain community. In markets where demand patterns shift quickly and competition spans multiple regions, having clear, consolidated insights is critical. AirGain surfaces the signals that matter — fare movements, positioning gaps, and route-level trends — enabling revenue teams to act decisively rather than reactively."

With this partnership, MIAT joins a growing community of airlines, modernizing how revenue teams consume and act on competitive intelligence. As part of its AI-led product evolution, AirGain will soon introduce Smart Search — an industry-first natural-language capability in pricing intelligence. Instead of navigating multiple dashboards and static reports, revenue managers will be able to ask pricing questions directly and receive instant, contextual insights. This shift moves AirGain beyond traditional monitoring tools toward an AI-powered decision assistant, reinforcing its competitive differentiation and long-term strategic advantage.

About MIAT

Mongolian Airlines MIAT Mongolian Airlines is the national carrier of Mongolia, headquartered in Ulaanbaatar. The airline operates domestic and international services, connecting Mongolia to major destinations across Asia and beyond, with a strong focus on supporting tourism, trade, and economic growth.

About RateGain

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality, working with 13,000+ customers and 700+ partners across 160+ countries. RateGain helps travel and hospitality businesses accelerate revenue generation through acquisition, retention, and wallet share expansion.

RateGain Travel Technologies Limited



RateGain

Today, RateGain is one of the world's largest processors of electronic transactions, price points, and travel intent data, enabling revenue management, distribution, and marketing teams across hotels, airlines, destination marketing organizations, online travel agents, metasearch companies, package providers, car rentals, travel management companies, cruises, and ferries to drive better business outcomes.

Founded in 2004 and headquartered in India, RateGain works with 33 of the Top 40 Hotel Chains, 4 of the Top 5 Airlines, 7 of the Top 10 Car Rental companies, and all leading DMOs, OTAs, and metasearch platforms, including 25 Global Fortune 500 companies, unlocking new revenue every day.

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