



# Steel Exchange India Limited

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**GSTIN :** 36AABCP9362L1ZX & 37AABCP9362L1ZV

**CIN :** L74100TG1999PLC031191

**August 06, 2025**

To  
The Manager,  
Department of Corporate Services,  
BSE Limited  
P.J. Towers, Dalal Street,  
Port, Mumbai — 400001

To  
The Manager,  
Listing Department,  
National Stock Exchange of India Limited,  
Exchange Plaza, Bandra Kurla Complex,  
Bandra (East), Mumbai — 400051

**Scrip Code: 534748/960441**

**Scrip ID: STEELXIND**

**Sub:** Intimation of press release under Regulation 30 of SEBI (LODR) Regulations, 2015 regarding Strategic Collaboration to Strengthen Multimodal Logistics Capabilities in Visakhapatnam.

Dear Sir/Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed a copy of the press release regarding Strategic Collaboration to Strengthen Multimodal Logistics Capabilities in Visakhapatnam.

We request you to take the same on your records.

Thanking you,

Yours faithfully,

For **Steel Exchange India Limited**

**Raveendra Babu M**

Company Secretary & Compliance Officer

M.No: A34409

**WORKS**

**Integrated Steel Plant:** Sreerampuram, L.Kota Mandal, Vizianagaram District - 535161. Phone: +91-8966-267218, 267111



## Steel Exchange India Limited Announces Strategic Collaboration to Strengthen Multimodal Logistics Capabilities in Vizag

**Visakhapatnam – August 06, 2025: Steel Exchange India Limited (NSE: STEELXIND, BSE: 534748)**, one of the leading integrated steel manufacturers in South India and a trusted name in TMT rebars under the brand ‘**SIMHADRI TMT**’, has announced a strategic **non-binding collaboration** with **Vizag Profiles Logistics Pvt. Ltd. (VPL)** and **Hind Terminals Pvt. Ltd. (HTPL)** to explore the development of a **General Cargo Terminal (GCT)** and a **Multi-Modal Logistics Park (MMLP)** in **Visakhapatnam**.

This collaboration marks a significant step toward unlocking cargo movement potential across both **inland and coastal routes**. The parties intend to jointly evaluate and pursue opportunities related to:

- **Operation of container trains** from the proposed General Cargo Terminal (GCT)
- **Coastal shipping** of cargo using domestic barges and containers
- **Rail-based inland transport** for steel and general cargo
- **Development of end-to-end multimodal logistics services**

The proposed initiatives will bring together the strengths of all three entities:

- **SEIL’s developing GCT rail siding,**
- **VPL’s established regional logistics infrastructure,** and
- **HTPL’s expertise in port-linked cargo operations.**

Together, the partners aim to **improve logistics efficiency, reduce transit times,** and enable **scalable cargo handling solutions** in and around Visakhapatnam.

This agreement reflects a **shared vision to build integrated logistics infrastructure** that caters to both **captive and third-party cargo movement**. While non-binding in nature, the collaboration sets the foundation for **detailed feasibility studies, pilot operations,** and potential **future commercial partnerships**.

**For Steel Exchange India**, the initiative is expected to significantly **enhance supply chain efficiency, unlock value** from its logistics assets, and **support the long-term competitiveness** of its core steel business.

**Commenting on the development Mr. Suresh Kumar Bandi, Joint Managing Director, Steel Exchange India Limited said,** “This collaboration is a strategic step forward in our efforts to expand beyond steel manufacturing and strengthen our presence in infrastructure and logistics. With Vizag’s growing role as a logistics hub, aligning our GCT project with the capabilities of VPL and HTPL presents a strong opportunity to enable efficient, multimodal cargo movement. We are confident this initiative will significantly enhance operational efficiency and contribute meaningfully to our long-term growth plans.”

### About Steel Exchange India Limited

Steel Exchange India Limited (SEIL), part of the Vizag Profiles Group, is a leading manufacturer of TMT rebars under the brand ‘SIMHADRI TMT’. Founded in 1999, the Company has grown from a steel trading and online platform into one of the most trusted integrated steel manufacturers in Andhra Pradesh and Telangana.

SEIL operates an Integrated Steel Plant & Power Unit in Vizianagaram Dist, Near Visakhapatnam. These facilities house sponge iron, billet, rolling mill, and power generation capacities, enabling complete backward and forward integration for long steel production.


With a strong brand presence and supply track record to the Armed Forces and critical infrastructure projects, SEIL is known for quality and reliability. In line with the 'Atmanirbhar Bharat' vision, the Company is diversifying into specialty steels under the PLI scheme to support import substitution and expand its value-added offerings.

For FY25, the company has reported Total Income of ₹1,163.37 Cr, EBITDA of ₹143.60 Cr and Net Profit of ₹25.93 Cr.

#### Disclaimer

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

#### For Further Information Please Contact Corporate Communication Advisor

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