

October 31, 2025

To,

National Stock Exchange of India Limited
(NSE: RATEGAIN)

BSE Limited
(BSE: 543417)

Sub: Press Release on “RateGain and FLYR Partner to Power Smarter Hotel Pricing with Integrated Rate Shopping”

Dear Sir / Ma'am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on “*RateGain and FLYR Partner to Power Smarter Hotel Pricing with Integrated Rate Shopping*”

Please take the above information on record.

Thanking you.

Yours faithfully,

For RateGain Travel Technologies Limited

Mukesh Kumar
General Counsel,
Company Secretary & Compliance Officer
Membership No.: A17925

RateGain®

RateGain and FLYR Partner to Power Smarter Hotel Pricing with Integrated Rate Shopping

Strategic agreement enables FLYR Hospitality to offer RateGain's Navigator and other SaaS products globally

Noida, 30th October 2025: RateGain Travel Technologies Limited (RateGain), a global provider of AI-powered SaaS solutions for the travel and hospitality industry, today announced a strategic partnership with Flyr, a leading Revenue Management System provider in the United States. As part of this agreement, FLYR will offer RateGain's software products, including the flagship Navigator platform, to hotel customers worldwide.

By offering RateGain's Navigator along with the FLYR platform, this partnership delivers real-time, high-fidelity rate intelligence and actionable insights, replacing data overload with clarity right where pricing decisions are made. As part of the agreement, FLYR Hospitality will offer these solutions to hotel customers, supported by product resources and demonstration environments from RateGain.

"This partnership is about making it easy for our customers to get the data they need to run a world-class commercial organization," said **Andrew Rubinacci, Chief Commercial Officer at FLYR Hospitality**. "By combining RateGain's market-leading products with FLYR's AI-driven revenue and business intelligence capabilities, we can help hotels access more insights, make faster decisions, and drive stronger commercial outcomes."

"Our mission has always been to simplify growth for travel and hospitality companies," said **Toby March, EVP-Revenue (Americas), RateGain**. "With Navigator built into FLYR, pricing becomes faster and frictionless, and hotels now get real-time insights, exactly when they need them."

The collaboration reflects a shared commitment to accelerate innovation across the hospitality industry, giving hoteliers new pathways to adopt cutting-edge technologies that strengthen revenue performance and operational efficiency.

About FLYR Hospitality

FLYR Hospitality is a leading provider of AI-driven revenue management, business intelligence, and commercial optimization solutions for the global hospitality industry. By unifying data, automation, and decision intelligence, FLYR empowers hotel operators to unlock growth and efficiency at scale. Learn more at www.flyr.com/hospitality.

About RateGain

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality that works with 3,200+ customers and 700+ partners in 100+ countries helping them accelerate revenue generation through acquisition, retention, and wallet share expansion.

RateGain today is one of the world's largest processors of electronic transactions, price points, and travel intent data helping revenue management, distribution and marketing teams across hotels, airlines, meta-search companies, package providers, car rentals, travel management companies, cruises and ferries drive better outcomes for their business. Founded in 2004 and headquartered in India, today RateGain works with 26 of the Top 30 Hotel Chains, 25 of the Top 30 Online Travel Agents, 3 of the Top 4 Airlines, and all the top car rentals, including 15 Global Fortune 500 companies in unlocking new revenue every day. For more information, please visit www.rategain.com

Media Contact:

Aastha Khurana, Director- Corporate Communication
media@rategain.com