# **Stock Update**

## Expect limited impact of decline in gasoline cracks

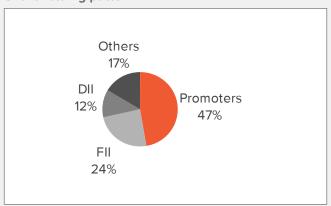
## **Reliance Industries**

Reco: Buy | CMP: Rs1,096

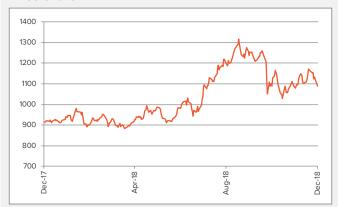
#### Company details

Price target:	Rs1,465
Market cap:	Rs694,833 cr
52-week high/low:	Rs1329/862
NSE volume: (No of shares)	92 lakh
BSE code:	500325
NSE code:	RELIANCE
Sharekhan code:	RELIANCE
Free float: (No of shares)	334.2 cr

### **Shareholding pattern**



#### **Price chart**



#### **Price performance**

(%)	1m	3m	6m	12m
Absolute	-0.3	-13.2	11.4	19.1
Relative to Sensex	0.3	-6.0	12.1	11.9

## **Key points**

- Sharp correction in the stock price of RIL provides a good opportunity to Buy as higher diesel cracks would largely offset fall in gasoline cracks: The stock price of Reliance Industries Limited (RIL) has corrected by ~11% in the past three months, which we believe is primarily driven by weakness in benchmark Singapore Complex refining margin (down sharply by 20% in Q3FY2019QTD to \$4.9/bbl as compared to \$6.1/bbl in Q2FY2019). Refining margins declined on account of the 61% decline in gasoline cracks to ~\$3.2/bbl in Q3FY2019QTD from average of \$8.3/ bbl in Q2FY2019. However, we see this fall in RIL's stock price as a good opportunity to Buy given our expectation of minimal impact on RIL's GRM (as compared to Singapore Complex GRM) from lower gasoline margins because of higher proportion of diesel in the overall refinery product slate. Moreover, the increase in diesel cracks by 18% to ~\$18.1/bbl in Q3FY2019QTD vs. average of \$15.4/bbl in Q2FY2019 would largely offset weakness in gasoline cracks. Hence, we maintain our Buy recommendation on RIL with unchanged price target (PT) of Rs. 1,465.
- Outlook Ramp-up of downstream projects to help boost refining and petchem margins; Retail and telecom businesses on strong footing: We expect RIL's refining margins to remain strong in FY2020E as the petcoke gasification project is expected to be fully ramped up by Q4FY2019E. Moreover, implementation of IMO regulation from January 2020 is expected to further benefit refining margins of RIL. Outlook for the petrochemical segment remains positive given full benefit of Refinery Off Gas Cracker (RoGC) in FY2020E and benefit of lower feedstock cost from ethane imports. Additionally, the company's unique online-offline retailing strategy would aid business growth and margin expansion for its retail business. Moreover, robust subscriber addition, revenue market share gain and launch of broadband services would result in sustained improvement in the financials of its digital services business over the next couple of uears.
- Valuation Maintain Buy rating with unchanged PT of Rs. 1,465: We maintain our Buy rating on RIL with unchanged price target (PT) of Rs. 1,465, given our expectation of strong earnings CAGR of 19% over FY2018-FY2020E led by ramp-up of RoGC and petcoke gasification projects, strong doubledigit earnings growth for the retail business and improvement in financials of the telecom business. At the CMP, the stock trades at 15.2x its FY2019E EPS and 13.1x its FY2020EPS.
- Key downside risk to our rating and PT: Substantially lower-than-expected refining and petchem margins and disappointment from the telecom business.

December 11, 2018 2

Sharekhan Stock Update

Valuation (Consolidated)

Rs cr

Particulars	FY2017	FY2018	FY2019E	FY2020E
Net sales (Rs cr)	305,382	391,677	503,440	529,164
Growth (%)	11.5	28.3	28.5	5.1
Operating Profit (Rs cr)	46,194	64,176	82,342	93,520
OPM (%)	15.1	16.4	16.4	17.7
Adj PAT (Rs cr)	29,833	34,993	42,575	49,545
Adj. EPS (Rs)	50.4	59.1	71.9	83.7
y-o-y change (%)	17.5	17.3	21.7	16.4
PER (x)	21.7	18.5	15.2	13.1
EV/EBIDTA (x)	17.9	12.9	10.0	8.8
Dividend yield (%)	0.5	0.5	0.5	0.5
RoCE (%)	9.3	10.6	11.4	11.7
RoNW (%)	11.2	11.9	12.3	12.7

Source: Company data, Sharekhan estimates

Sharekhan Limited, its analyst or dependant(s) of the analyst might be holding or having a position in the companies mentioned in the article.

December 11, 2018 3



Know more about our products and services

## For Private Circulation only

**Disclaimer:** This document has been prepared by Sharekhan Ltd. (SHAREKHAN) and is intended for use only by the person or entity to which it is addressed to. This Document may contain confidential and/or privileged material and is not for any type of circulation and any review, retransmission, or any other use is strictly prohibited. This Document is subject to changes without prior notice. This document does not constitute an offer to sell or solicitation for the purchase or sale of any financial instrument or as an official confirmation of any transaction. Though disseminated to all customers who are due to receive the same, not all customers may receive this report at the same time. SHAREKHAN will not treat recipients as customers by virtue of their receiving this report.

The information contained herein is obtained from publicly available data or other sources believed to be reliable and SHAREKHAN has not independently verified the accuracy and completeness of the said data and hence it should not be relied upon as such. While we would endeavour to update the information herein on reasonable basis, SHAREKHAN, its subsidiaries and associated companies, their directors and employees ("SHAREKHAN and affiliates") are under no obligation to update or keep the information current. Also, there may be regulatory, compliance, or other reasons that may prevent SHAREKHAN and affiliates from doing so. This document is prepared for assistance only and is not intended to be and must not alone be taken as the basis for an investment decision. Recipients of this report should also be aware that past performance is not necessarily a guide to future performance and value of investments can go down as well. The user assumes the entire risk of any use made of this information. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. We do not undertake to advise you as to any change of our views. Affiliates of Sharekhan may have issued other reports that are inconsistent with and reach different conclusions from the information presented in this report.

This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject SHAREKHAN and affiliates to any registration or licencing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction.

The analyst certifies that the analyst has not dealt or traded directly or indirectly in securities of the company and that all of the views expressed in this document accurately reflect his or her personal views about the subject company or companies and its or their securities and do not necessarily reflect those of SHAREKHAN. The analyst further certifies that neither he nor his relatives has any direct or indirect financial interest nor have actual or beneficial ownership of 1% or more in the securities of the company nor have any material conflict of interest nor has served as officer, director or employee or engaged in market making activity of the company. Further, the analyst has also not been a part of the team which has managed or co-managed the public offerings of the company and no part of the analyst's compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this document.

Either SHAREKHAN or its affiliates or its directors or employees / representatives / clients or their relatives may have position(s), make market, act as principal or engage in transactions of purchase or sell of securities, from time to time or may be materially interested in any of the securities or related securities referred to in this report and they may have used the information set forth herein before publication. SHAREKHAN may from time to time solicit from, or perform investment banking, or other services for, any company mentioned herein. Without limiting any of the foregoing, in no event shall SHAREKHAN, any of its affiliates or any third party involved in, or related to, computing or compiling the information have any liability for any damages of any kind.

Compliance Officer: Mr. Joby John Meledan; Tel: 022-61150000; email id: compliance@sharekhan.com;

For any queries or grievances kindly email igc@sharekhan.com or contact: myaccount@sharekhan.com

Registered Office: Sharekhan Limited, 10th Floor, Beta Building, Lodha iThink Techno Campus, Off. JVLR, Opp. Kanjurmarg Railway Station, Kanjurmarg (East), Mumbai – 400042, Maharashtra. Tel: 022 - 61150000. Sharekhan Ltd.: SEBI Regn. Nos.: BSE / NSE / MSEI (CASH / F&O / CD) / MCX - Commodity: INZ000171337; DP: NSDL/CDSL-IN-DP-365-2018; PMS: INP000005786; Mutual Fund: ARN 20669; Research Analyst: INH000006183;

Disclaimer: Client should read the Risk Disclosure Document issued by SEBI & relevant exchanges and the T&C on www.sharekhan. com; Investment in securities market are subject to market risks, read all the related documents carefully before investing.