

July 17, 2019

Q1FY20 Result Update

☑ Change in Estimates | ☑ Target | ☑ Reco

Change in Estimates

	Cu	rrent	Pre	vious
	FY20E	FY21E	FY20E	FY21E
Rating	Н	OLD	RE	DUCE
Target Price	1	01		190
NII (Rs. m)	101,454	118,658	117,093	139,639
% Chng.	(13.4)	(15.0)		
Op. Profit (Rs.	m)73,087	82,195	85,005	96,571
% Chng.	(14.0)	(14.9)		
EPS (Rs.)	4.8	13.2	11.7	17.5
% Chng.	(58.9)	(24.5)		

Key Financials - Standalone

Y/e Mar	FY18	FY19	FY20E	FY21E
NII (Rs bn)	77	98	101	119
Op. Profit (Rs bn)	77	81	73	82
PAT (Rs bn)	42	17	12	35
EPS (Rs.)	18.4	7.5	4.8	13.2
Gr. (%)	21.3	(59.6)	(35.4)	174.9
DPS (Rs.)	2.4	2.7	2.0	1.5
Yield (%)	2.4	2.7	2.0	1.5
NIM (%)	3.1	3.0	2.8	3.1
RoAE (%)	17.7	6.5	4.1	10.8
RoAA (%)	1.6	0.5	0.3	0.8
P/BV (x)	0.9	0.8	0.8	0.8
P/ABV (x)	0.9	0.9	1.0	0.9
PE (x)	5.3	13.2	20.5	7.4
CAR (%)	18.4	16.5	17.9	17.5

Key Data	YESB.BO YES IN
52-W High / Low	Rs.404 / Rs.86
Sensex / Nifty	39,216 / 11,688
Market Cap	Rs.228bn/ \$ 3,313m
Shares Outstanding	2,319m
3M Avg. Daily Value	Rs.23874.08m

Shareholding Pattern (%)

Promoter's	19.78
Foreign	33.69
Domestic Institution	17.03
Public & Others	29.50
Promoter Pledge (Rs bn)	-

Stock Performance (%)

	1M	6M	12M
Absolute	(15.3)	(51.2)	(74.2)
Relative	(15.8)	(54.7)	(75.9)

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YES Bank (YES IN)

Rating: HOLD | CMP: Rs98 | TP: Rs101

Risks factored in but recognition not over yet

Quick Pointers

- Large slippage of Rs62.3bn were recognized from watchlist and BB & Below impacting asset quality
- Stress watchlist remains unchanged at Rs100.0bn (Rs75.0bn net of slippage), although BB & below loan book increased from 8.3% to 9.4%.

Yes Bank recognized Rs62.3bn of slippages with large part coming from the watchlist and partly from BB & below book (non watchlist) impacting overall asset quality sharply. The bank also saw its BB & below book loans assets increase on net basis to 9.4% from 8.3% in Q4FY19 which puts asset quality under high risk as these are extremely lumpy exposures. On our deep dive we believe only certain part of exposure can be resolved quickly, while large part of exposure slipping into NPAs remains a high chance which we have factored in the same over FY20 & FY21. Although we take comfort from imminent capital raise (we build-in Rs30bn in near term) & operating profit would help mitigate large provisioning requirement and should not see capital deterioration. We upgrade to HOLD (from REDUCE) with revised TP of Rs101 (from Rs190) based on 1.0x (from 1.5x) Mar-21 ABV.

- **Treasury income helps topline:** NII growth was weak at 2.8% on back of slower loan growth of 10% and interest reversals of Rs2.23bn. Weakness in NII led to NIMs dropping by 30bps QoQ to 2.8%. Overall PPOP & topline was mainly supported by high treasury income of Rs4.5bn on large shift of investments from HTM to AFS to take benefit of lowered yields. Fee income largely was under pressure from both corporate & parts of retail and should continue as bank continues to consolidate corporate loan book.
- Large risks to asset quality getting factored in: Bank recognized Rs62.3bn of slippages (Rs45.0bn on net basis) from the watchlist and BB & Below book, while saw large addition to the BB & Below book as well, mainly in form of investment bonds from two stressed financial services company exposures. BB & Below book is now 9.4% with few large concentrated accounts poses high risk of falling into NPAs. Bank utilized ~Rs13.0bn of the Rs21.0bn of contingency provision done in Q4FY19, while Q1FY20 credit cost was mainly driven by MTM on the stressed bond investments. Bank retained its guidance of 125bps of credit cost in FY20 which combined with capital raise should help incremental provisioning on slippages.
- Business growth moderates on constraints in capital: Bank slowed down its loan growth to 10% YoY and deposits growth to 6% YoY. Liabilities especially saw higher de-growth as CA franchise slowed on consolidation in corporate business, while SA balances saw shift towards TDs, bringing down CASA ratio to 30% from 33.1% in Q4FY20. Bank believes CA growth to improve as corporate growth comes back post capital raising. In Ioan assets, retail continued to grow strong at 44%, while corporate/SME book was calibrated leading to increase in share of retail to 18.3% from 16.7% in Q4. We cut down our Ioan growth estimates to 5-6% from 15% due to capital constraints, while we build-in Rs30.0bn of capital raise immediately but will only help provisioning and led CET-I to 9% from 8% currently.

	P&L (Rs million)	Q1FY20	Q1FY19	YoY chg.	Q4FY19	QoQ chg.
NII growth was impacted from large	Interest Income	78,162	65,780	18.8	78,565	(0.5)
interest reversals of Rs2.2bn and	Interest Expense	55,353	43,589	27.0	53,506	3.5
consolidation in loan growth	Net interest income (NII)	22,809	22,191	2.8	25,059	(9.0)
Other income was mainly supported	Other income	12,727	16,941	(24.9)	5,317	139.4
Other income was mainly supported by strong treasury gains of Rs4.5bn,	Total income	35,535	39,133	(9.2)	30,376	17.0
while fee income continued to be	Operating expenses	15,944	14,586	9.3	17,142	(7.0)
weaker from both corporate & retail	-Staff expenses	6,615	5,906	12.0	6,598	0.3
	-Other expenses	9,329	8,680	7.5	10,544	(11.5)
	Operating profit	19,591	24,547	(20.2)	13,234	48.0
Provisions came in higher on back of	Core operating profit	13,030	19,944	(34.7)	13,124	(0.7)
higher slippages (partly covered from	Total provisions	17,841	6,257	185.2	36,617	(51.3)
contingent provisions) and MTM loss	Profit before tax	1,750	18,291	(90.4)	(23,383)	NA
on two large stressed investment	Тах	612	5,687	(89.2)	(8,317)	NA
exposure	Profit after tax	1,138	12,604	(91.0)	(15,066)	NA
	Balance Sheet					
Bank consolidated its business	Deposits	2,259,015	2,133,945	5.9	2,276,102	(0.8)
growth in view of capital constraints	Advances	2,363,002		10.1	2,414,996	(2.2)
	Profitability ratios					
	Yield on Advances	10.0	10.0	_	10.2	(20)
Margins continued to decline with	Cost of Funds	6.8	6.3	50	6.7	()
mpact of 30bps in Q1FY20 mainly on	NIM	2.8	3.3	(50)	3.1	(30)
back of reversals	RoAA	0.1	1.6	(150)	(1.6)	NA
	RoAE	1.7	19.4	(1,770)	(21.8)	NA
	Asset Quality					
Asset quality deteriorated as bank	Gross NPL (Rs m)	120,921	28,245	328.1	78,826	53.4
ecognized Rs62.3bn of fresh	Net NPL (Rs m)	68,833	12,626	445.2	44,849	53.5
slippages from the BB & below book	Gross NPL ratio	5.0	1.3	370	3.2	179
and watch list but bank maintained its	Net NPL ratio	2.9	0.6	232	1.9	105
PCR at 43%	Coverage ratio	43.1	55.3	(1,222)	43.1	(3)
	Business & Other Ratios					
CASA was under pressure with	CASA mix	30.2	35.1	(490)	33.1	(290)
lecline in both CA & SA	Cost-income ratio	44.9	37.3	(430) 760	56.4	(1,156)
	Non int. inc / total income	35.8	43.3	(748)	17.5	1,831
Bank's Tier-I was at 10.7%, although	Credit deposit ratio	104.6	100.6	398	106.1	(150)
CET-I came at 8.0% which is at	CAR	15.7	17.3	(160)	16.5	(80)
critical levels	Tier-I	10.7	12.8	(100)	11.3	(60)

Source: Company Data, PL Research

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Key Q1FY20 Concall Highlights

Business outlook & growth

- Liabilities De-growth of 0.8% QoQ was mainly on SA balances shifting to FDs and hence strong growth in TDs, while Corporate CA moved away as consolidation was underway on corporate loan book which should bounce back once corporate book starts to grow post capital raise.
- Assets Strategy has been on churning the portfolio to optimize capital which also helps to create space for other segments for growth. Retail growth has been fully organic and have not seen any buyouts. Renewable 4% of loan book of which AP is in single digit exposure of the renewable book.

Margins/Other income

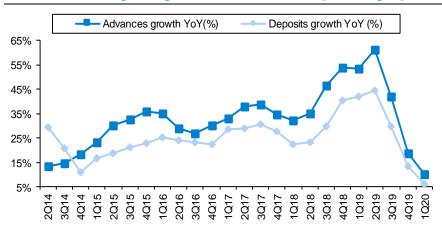
- Other income growth was supported from Rs4.5bn of treasury gains, while consolidation in corporate growth and change in accounting policy continues to impact corporate fees. Certain retail fee components were down on seasonality.
- Margins Core NIMs excl. reversals continue to be at 3.2-3.3%. Overall NIMs can improve as liabilities improve. Currently, Yield on corporate book is at 9.75-10% and retail yield 10.25-10.5% with similar for SME.

Asset Quality

- BB & Below book moved from 8.3% to 9.4% with two financial services exposures have become part of BB & below now and are lumpy exposures mainly from Diversified/Entertainment/Fin Services segments
- Asset quality stabilized (i) Real estate exposure Rs240bn 25% is BB & below or NPA. 75% of book has minimal slippages with SMA-2 is Rs2.0bn. (ii) SMA-2 on corporate book is Rs4.04bn (iii) Retail & SME NPA is ~1%.
- Of the total slippages, Rs25.0bn is from identified book (watchlist) and Rs21.0bn from BB & Below (part of non-watch list) while Retail & SME slippage was at Rs10.0bn. Management maintains the watchlist of Rs100.0bn and continues to monitor the Rs75.0bn of standard exposure.
- Credit cost guidance continues to remain at 125bps as management believes it has front loaded most of the provisions requirement from the slippages

Capital

- Capital optimization Management reiterated capital raising will be for growth as internal accruals will be enough to sustain provision if slippage pace increase
- Capital raising will be a Q2 event. CET-I was impacted due to 20bps of capital charge from change in regulation of RBI on unrated exposures to be moved to 150% from 100% from Apr'19 and 16bps impact from downgrade of 2 a/c investment book.





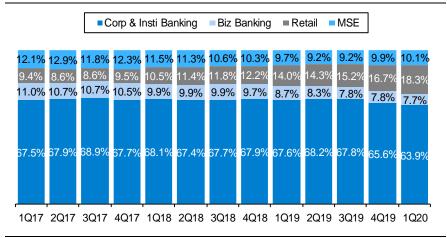
Source Company, PL

Exhibit 3: Segmental Mix of Loans - Growth in retail has been strong

Advances Break-up	Q1FY20	Q1FY19	YoY chg.	Q4FY19	QoQ chg.
Corporate Banking	1,509,958	1,451,508	4.0	1,584,237	(4.7)
International Banking Unit	193,766	188,954	2.5	188,370	2.9
Commercial Banking	853,044	695,693	22.6	830,759	2.7
Business Banking (SME)	181,951	186,806	(2.6)	188,370	(3.4)
Retail	432,429	300,608	43.9	403,304	7.2
MSE	238,663	208,278	14.6	239,085	(0.2)
Total	2,363,002	2,147,201	10.1	2,414,996	(2.2)
Retail Loans break-up	Q1FY20	Q1FY19	YoY chg.	Q4FY19	QoQ chg.
Mortgage Backed Loans	116,756	90,182	29.5	108,892	7.2
Business Equipment Loans	47,567	33,067	43.9	44,363	7.2
Consumer Loans	73,513	48,097	52.8	68,562	7.2
Vehicle Loans	177,296	120,243	47.4	165,355	7.2
SHG	17,297	12,024	43.9	16,132	7.2

Source: Company, PL

Exhibit 4: Retail mix improved on strong growth and consolidation in corporate loans



Source: Company, PL

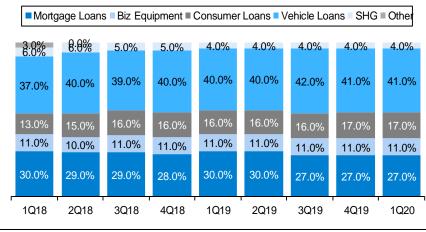
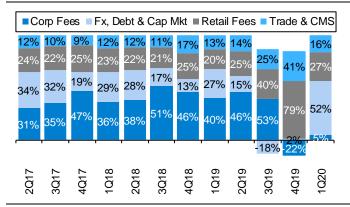


Exhibit 5: Retail loans – Mix largely unchanged with domination from vehicle

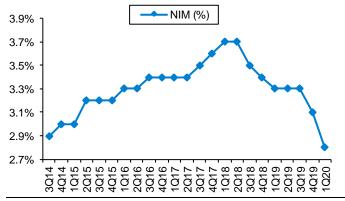
Source: Company, PL

Exhibit 6: Retail & Corporate fees both slow



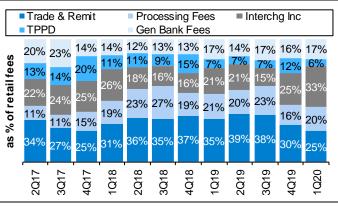
Source: Company, PL

Exhibit 8: NIMs decline continues impacted from slippages



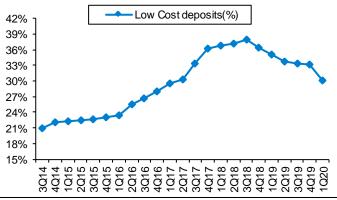
Source: Company, PL

Exhibit 7: Retail fees impacted from TPPD, loan processing



Source: Company, PL

Exhibit 9: CASA has been under pressure from both CA & SA



Source: Company, PL

Exhibit 10: Asset quality impacted on high slippages from BB & Below book and watch list

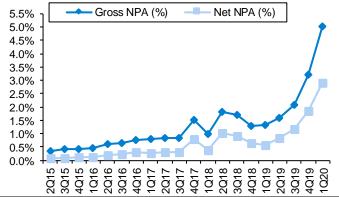
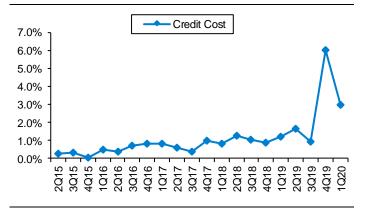


Exhibit 11: MTM provisions largely drives credit cost on stressed investments



Source: Company, PL

Exhibit 12: RoAE tree – Return ratios to be under pressure

RoAE decomposition (%)	FY14	FY15	FY16	FY17	FY18	FY19	FY20E	FY21E
Interest income	9.59	9.44	8.98	8.64	7.68	8.55	8.01	8.19
Interest expenses	6.98	6.59	5.95	5.59	4.75	5.72	5.40	5.32
Net interest income	2.61	2.85	3.03	3.05	2.93	2.83	2.61	2.86
Treasury income	0.35	0.06	0.22	0.43	0.28	0.23	0.25	0.20
Other Inc. from operations	1.30	1.61	1.58	1.76	1.70	1.10	0.87	0.95
Total income	4.26	4.51	4.83	5.23	4.91	4.15	3.73	4.02
Employee expenses	0.75	0.80	0.86	0.95	0.83	0.71	0.73	0.79
Other operating expenses	0.93	1.06	1.11	1.22	1.15	1.09	1.12	1.25
Operating profit	2.58	2.65	2.85	3.07	2.94	2.35	1.88	1.98
Loan loss provisions	0.68	0.74	0.81	0.42	0.59	1.67	1.44	0.79
Tax	0.35	0.28	0.36	0.90	0.75	0.18	0.13	0.36
RoAA	1.55	1.64	1.68	1.75	1.60	0.50	0.30	0.83
RoAE	25.02	21.33	19.94	18.58	17.67	6.53	4.13	10.82

Source: Company, PL

Exhibit 13: Estimates change table – We cut sharply NII on back of lower loan growth and interest reversals; we also factor in higher investment provisions in credit cost

(Rs mn)	Old		Revised		%Change	
	FY20E	FY21E	FY20E	FY21E	FY20E	FY21E
Net interest income	117,467	141,327	101,454	118,658	(13.6)	(16.0)
Operating profit	85,819	98,214	73,087	82,195	(14.8)	(16.3)
Net profit	27,303	40,045	11,861	34,585	(56.6)	(13.6)
EPS (Rs)	11.8	17.3	4.8	13.2	(59.2)	(23.5)
ABVPS (Rs)	115.2	130.6	95.2	103.6	(17.4)	(20.7)
Price target (Rs)	190		101		(46.9)
Recommendation	REDUC	CE	HOLD)		

Source: Company, PL

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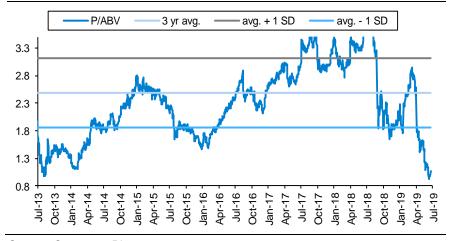
Exhibit 14: We revise our TP to Rs101 (from Rs190) based on 1.0x (1.5x) Mar-21 ABV

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PT calculation and upside	
Market Risk Premium	6.5%
Risk-free Rate	7.5%
Adjusted Beta	1.08
Cost of Equity	14.5%
Terminal Growth	5.0%

Fair price - P/AB, Rs	101
Target P/ABV (x)	1.0
Target P/E (x)	7.6
Current price, Rs	98
Upside (%)	2.5%
Dividend yield (%)	0.8%
Total return (%)	3.3%

Source: Company, PL

Exhibit 15: Yes Bank – One year forward P/ABV trends



Source: Company, PL

YES Bank

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Income Statement (Rs. m)				
Y/e Mar	FY18	FY19	FY20E	FY21E
Int. Earned from Adv.	154,782	229,226	240,111	263,718
Int. Earned from invt.	41,025	60,484	66,111	71,494
Others	6,867	6,537	5,393	4,233
Total Interest Income	202,674	296,247	311,614	339,445
Interest Expenses	125,304	198,157	210,160	220,787
Net Interest Income	77,371	98,090	101,454	118,658
Growth(%)	30.2	11.1	0.7	14.9
Non Interest Income	52,238	45,902	43,606	47,967
Net Total Income	129,609	143,992	145,061	166,625
Growth(%)	23.9	34.2	3.8	9.1
Employee Expenses	21,889	24,698	28,402	32,663
Other Expenses	27,929	34,930	40,868	49,041
Operating Expenses	52,128	62,643	71,974	84,430
Operating Profit	77,481	81,349	73,087	82,195
Growth(%)	32.7	5.0	(10.2)	12.5
NPA Provision	10,788	25,670	40,844	29,009
Total Provisions	15,538	57,776	56,143	32,789
PBT	61,943	23,573	16,944	49,407
Tax Provision	19,697	6,371	5,083	14,822
Effective tax rate (%)	31.8	27.0	30.0	30.0
PAT	42,246	17,203	11,861	34,585
Growth(%)	26.9	(59.3)	(31.1)	191.6
Balance Sheet (Rs. m)				
Y/e Mar	FY18	FY19	FY20E	FY21E
Face value	2	2	2	2
No. of equity shares	2,303	2,315	2,615	2,615
Equity	4,606	4,630	5,230	5,230
Networth	257,583	269,042	304,662	334,517
Growth(%)	16.8	4.4	13.2	9.8
Adj. Networth to NNPAs	13,127	44,848	83,080	94,716
Deposits	2,007,381	2,276,102	2,435,429	2,654,618
Growth(%)	40.5	13.4	7.0	9.0
CASA Deposits	731,762	752,533	818,304	907,879
% of total deposits	36.5	33.1	33.6	34.2
Total Liabilities	3,124,456	3,808,262	3,976,212	4,316,684
Net Advances	2,035,339	2,414,996	2,535,746	2,738,605
Growth(%)	53.9	18.7	5.0	8.0
Investments	683,989	895,220	959,580	1,060,383
Total Assets	3,124,456	3,808,262	3,976,212	4,316,684
Growth (%)	45.3	21.9	4.4	8.6
Asset Quality				
Y/e Mar	FY18	FY19	FY20E	FY21E
Gross NPAs (Rs m)	26,268	78,826	137,515	142,598
Net NPAs (Rs m)	13,127	44,848	83,080	94,716
Gr. NPAs to Gross Adv.(%)	1.3	3.3	5.4	5.2
5. W AS to 01000 AUV. (70)	0.6	3.3 1.9	3.3	5.2 3.5
Net NPAs to Net Adv. (%)	0.0			3.5
Net NPAs to Net Adv. (%)	50.0	421		55.0
Net NPAs to Net Adv. (%) NPA Coverage %	50.0	43.1	39.6	
	50.0	43.1	39.0	
NPA Coverage %	50.0 FY18	43.1 FY19	FY20E	FY21E
NPA Coverage % Profitability (%)				FY21E 3.1
NPA Coverage % Profitability (%) Y/e Mar	FY18	FY19	FY20E	
NPA Coverage % Profitability (%) Y/e Mar NIM	FY18 3.1	FY19 3.0	FY20E 2.8	3.1
NPA Coverage % Profitability (%) Y/e Mar NIM RoAA	FY18 3.1 1.6	FY19 3.0 0.5	FY20E 2.8 0.3	3.1 0.8

Quarterly Financiala (Ba.m)				
Quarterly Financials (Rs. m)	025740	025740	045740	045¥20
Y/e Mar	Q2FY19	Q3FY19	Q4FY19	Q1FY20
Interest Income	72,312	79,589	78,565	78,162
Interest Expenses	48,137	52,925	53,506	55,353
Net Interest Income	24,176	26,664	25,059	22,809
YoY growth (%)	65.1	66.4	49.1	27.0
CEB	10,290	8,248	2,944	4,084
Treasury	-	-	-	-
Non Interest Income	14,735	8,909	5,317	12,727
	87,047	88,498	83,882	90,888
Employee Expenses	5,940	6,254	6,598	6,615
Other expenses	9,306	9,416	10,544	9,329
Operating Expenses	15,246	15,669	17,142	15,944
Operating Profit	23,664	19,904	13,234	19,591
YoY growth (%)	24.1	(0.6)	(38.0)	(20.2)
Core Operating Profits	21,444	21,506	13,124	13,030
NPA Provision	-	-	-	-
Others Provisions	9,400	5,502	36,617	17,841
Total Provisions	9,400	5,502	36,617	17,841
Profit Before Tax	14,265	14,401	(23,383)	1,750
Tax	4,618	4,383	(8,317)	612
PAT	9,647	10,019	(15,066)	1,138
YoY growth (%)	(3.8)	(7.0)	(227.7)	(91.0)
Deposits	2,283,794	2,227,580	2,276,102	2,259,015
YoY growth (%)	44.6	29.7	13.4	5.9
Advances	2,396,275	2,438,850	2,414,996	2,363,002
YoY growth (%)	61.2	42.2	18.7	10.1
Key Ratios				
Y/e Mar	FY18	FY19	FY20E	FY21E
CMP (Rs)	98	98	98	98
EPS (Rs)	18.4	7.5	4.8	13.2
Book Value (Rs)	112	116	117	128
Adj. BV (70%)(Rs)	108	104	95	104
P/E (x)	5.3	13.2	20.5	7.4
P/BV (x)	0.9	0.8	0.8	0.8
P/ABV (x)	0.9	0.9	1.0	0.9
DPS (Rs)	2.4	2.7	2.0	1.5
Dividend Payout Ratio (%)	15.6	43.6	52.6	13.7
Dividend Yield (%)	2.4	2.7	2.0	1.5
Efficiency				
Y/e Mar	FY18	FY19	FY20E	FY21E
Cost-Income Ratio (%)	40.2	43.5	49.6	50.7
C-D Ratio (%)	101.4	106.1	104.1	103.2
Business per Emp. (Rs m)	222	222	196	177
Profit per Emp. (Rs lacs)	23	8	5	11
Business per Branch (Rs m)	3,675	4,188	3,629	3,329
Profit per Branch (Rs m)	38	15	9	21
Du-Pont Y/e Mar	FY18	FY19	FY20E	FY21E
NII	2.93	2.83	2.61	2.86
Total Income	4.91	4.15	3.73	4.02
Operating Expenses	1.98	1.81	1.85	2.04
PPoP	2.94	2.35	1.88	1.98
Total provisions	0.59	1.67	1.44	0.79
RoAA	1.60	0.50	0.30	0.83
RoAE	17.67	6.53	4.13	10.82
Source: Company Data, PL Research	1			

YES Bank



Recommendation History



No.	Date	Rating	TP (Rs.) Share I	Price (Rs.)
1	4-Jul-19	Reduce	190	96
2	28-Apr-19	Reduce	190	238
3	5-Apr-19	Accumulate	245	267
4	24-Jan-19	Accumulate	245	215
5	7-Jan-19	Accumulate	231	187
6	25-Oct-18	Accumulate	231	198
7	5-Oct-18	BUY	250	215
8	26-Sep-18	Accumulate	250	220
9	26-Jul-18	BUY	438	370

Analyst Coverage Universe

Sr. No.	CompanyName	Rating	TP (Rs)	Share Price (Rs)
1	Axis Bank	Accumulate	837	809
2	Bank of Baroda	BUY	161	129
3	Bank of India	Reduce	90	95
4	Federal Bank	BUY	121	105
5	HDFC Bank	BUY	2,700	2,484
6	HDFC Standard Life Insurance Company	BUY	464	489
7	ICICI Bank	BUY	475	436
8	ICICI Prudential Life Insurance Company	BUY	511	394
9	IDFC First Bank	BUY	55	45
10	IndusInd Bank	BUY	1,800	1,510
11	Jammu & Kashmir Bank	BUY	80	41
12	Kotak Mahindra Bank	Hold	1,385	1,498
13	Max Financial Services	BUY	629	414
14	Punjab National Bank	Reduce	75	82
15	SBI Life Insurance Company	BUY	787	757
16	South Indian Bank	BUY	18	13
17	State Bank of India	BUY	427	367
18	Union Bank of India	Reduce	71	85
19	YES Bank	Reduce	190	96

PL's Recommendation Nomenclature (Absolute Performance)

Buy	:	> 15%
Accumulate	:	5% to 15%
Hold	:	+5% to -5%
Reduce	:	-5% to -15%
Sell	:	< -15%
Not Rated (NR)	:	No specific call on the stock
Under Review (UR)	:	Rating likely to change shortly

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