

November 4, 2020

Q2FY21 Result Update

☑ Change in Estimates | ☑ Target | ■ Reco

Change in Estimates

	Cur	rent	Previous			
	FY22E FY23E		FY22E	FY23E		
Rating	HOLD		Н	OLD		
Target Price	3	30		37		
NII (Rs. m)	3,16,833	3,24,447	2,72,826	2,90,032		
% Chng.	16.1	11.9				
Op. Profit (Rs. m)	2,34,006	2,25,118	2,01,693	2,04,477		
% Chng.	16.0	10.1				
EPS (Rs.)	4.6	4.8	2.7	3.9		
% Chng.	70.7	24.8				

Key Financials - Standalone

Y/e Mar	FY20	FY21E	FY22E	FY23E
NII (Rs bn)	174	313	317	324
Op. Profit (Rs bn)	147	224	234	225
PAT (Rs bn)	3	27	43	45
EPS (Rs.)	0.6	3.4	4.6	4.8
Gr. (%)	(102.2)	473.8	35.1	4.6
DPS (Rs.)	-	-	-	-
Yield (%)	-	-	-	-
NIM (%)	2.3	3.2	2.6	2.6
RoAE (%)	0.6	3.7	4.8	4.8
RoAA (%)	0.0	0.3	0.3	0.3
P/BV (x)	0.3	0.3	0.3	0.3
P/ABV (x)	0.5	0.4	0.4	0.3
PE (x)	46.9	8.2	6.0	5.8
CAR (%)	14.2	12.0	12.3	12.6

Key Data	PNBK.BO PNB IN
52-W High / Low	Rs.70 / Rs.26
Sensex / Nifty	40,261 / 11,814
Market Cap	Rs.262bn/ \$ 3,516m
Shares Outstanding	9,411m
3M Avg. Daily Value	Rs.1940.97m

Shareholding Pattern (%)

Promoter's	85.59
Foreign	0.89
Domestic Institution	6.97
Public & Others	6.55
Promoter Pledge (Rs bn)	-

Stock Performance (%)

	1M	6M	12M
Absolute	(0.7)	(13.9)	(58.6)
Relative	(4.6)	(27.9)	(58.7)

Pritesh Bumb

priteshbumb@plindia.com | 91-22-66322232

Riddhi Mehta

riddhimehta@plindia.com | 91-22-66322258

Punjab National Bank (PNB IN)

Rating: HOLD | CMP: Rs28 | TP: Rs30

Muted expectations

Quick Pointers:

- Banks expects restructuring of 3% of loans; but morat book reveals higher number of customers not paying
- Margins improved to 3.21% from 2.5%; looks unsustainable

PNB earnings were higher than estimates at Rs6.2bn with only driver being a exceptionally strong NII (24% QoQ growth), otherwise fees were weak, while other income came off on lower income. Bank continued to make higher provisions to cover mostly the legacy as slippages have remained high as well as write-offs, nonetheless has helped asset quality. Legacy assets are not covered with 68% PCR, but continued to build high provisioning of 300bps in FY21 and 250bps in FY22 as slippages will remain high, Management expects restructuring outcome to be lower at 3% of loans v/s earlier assessment of 5-6% of loans which seems on lower side given morat book has remained on high side at end Aug'20. We increase credit cost and remove DTA impact from earnings and move to 35% tax rate. Retain HOLD with TP of Rs30 (from Rs37) based on 0.4x Sep ABV (rolled from Mar-22).

- Strong NII although may not sustain: Bank NII on merged basis grew strong by 29% YoY, with lower cost of deposits and shedding of high cost bulky deposits, boosted NII. NIMs improved to 3.21% v/s 2.5% in Q1FY21, but looks unstainable and should come off towards more normalized levels of 2.5-2.75%.
 Fees have remained weak comparatively, while other income also has been on lower side while opex has remained steady but recovered sequentially.
- Restructuring should be lower; slippages remain high: Management expects ~<3% of its book is expected to go under restructuring during FY21, versus expectation of 5%-6% during the morat period. In terms of retail and MSME, Bank has undertaken restructuring to the extent only of Rs0.41bn. with an additional Rs0.3bn in Nov'20. Bank is expecting MSME restructuring to the extent of ~Rs40bn-Rs50bn by Dec'20 and it has received applications from 15 corporates amounting to Rs20.2bn as yet and expects few more to come (2 accounts from retail trading and 1 from manufacturing). Bank's moratorium book ended at 39% of loans v/s 24% in Q1FY21 and was mainly for lower than 3 installments paid. Headline asset quality was better with slippages lower at ~Rs7bn and PCR moved to 68% from 65%, although slippages unrecognized were at Rs34.0bn and should see add in Q3FY21. We expect slippages and credit cost to remain on higher side over FY21 & FY22E.</p>
- Should continue to consolidate balance sheet: Bank will continue to consolidate its balance sheet mainly lowering its corporate exposures and growing retail & MSME. With corporate book de-growing we believe, impact would be on current accounts, but savings has been key strength. Bank is covered on some of the legacy issues like 68% PCR (85% incl. technical w.off), pension liabilities, CET-I of 9.53% is at comfortable given bank will not grow much. Bank's credit cost and slippages remain key deterrents for any improvement on earnings, while merger synergies are not visible as yet.

Punjab National Bank

	P&L (Rs m)	Q2FY21	Q2FY20	YoY gr. (%)	Q1FY21	QoQ gr. (%)
	Interest Income	2,09,458	1,32,919	57.6	2,06,049	1.7
NII comparable growth was strong at	Interest Expense	1,25,526	90,281	39.0	1,38,565	(9.4)
29% YoY by shedding high cost	Net Interest Income (NII)	83,932	42,638	96.8	67,484	24.4
deposits	- Treasury income	8,000	5,190	54.1	13,080	(38.8)
,	Other income	24,927	22,647	10.1	36,879	(32.4)
	Total income	1,08,859	65,285	66.7	1,04,363	4.3
Opex adversely impacted by AS-15	Operating expenses	52,110	29,666	75.7	51,563	1.1
provisions on employee expenses	-Staff expenses	32,413	16,748	93.5	33,072	(2.0)
,	-Other expenses	19,698	12,918	52.5	18,491	6.5
	Operating profit	56,749	35,620	59.3	52,801	7.5
Provisions remain high and contain	Core operating profit	48,749	30,430	60.2	39,721	22.7
~Rs4bn Covid provisions	Total provisions	46,962	29,289	60.3	46,859	0.2
	Profit before tax	9,788	6,331	54.6	5,942	64.7
	Тах	3,580	1,260	184.1	2,857	25.3
	Profit after tax	6,208	5,071	22.4	3,084	101.3
Deposits and Advances growth	Balance sheet (Rs m)					
remained weak at <5% on a	Deposits	1,06,97,471	69,57,821	53.7	1,07,49,171	(0.5)
comparable basis	Advances	65,26,627	42,79,029	52.5	65,61,971	(0.5)
	Profitability ratios					
Anomaly in NIMs due to standstill	NIM	3.3	2.4	95	2.6	75
benefits and lower costs	RoaA	0.2	0.2	(5)	0.1	10
	Asset Quality					(= .)
Asset Quality ratios showed	Gross NPA (Rs m)	9,63,139	7,94,581	21.2	10,18,493	(5.4)
improvement supported by PCR	Net NPA (Rs m)	3,09,198	3,26,587	(5.3)	3,53,030	(12.4)
enhancement and standstill benefits	Gross NPL ratio	13.4	16.8	(333)	14.1	(68)
	Net NPL ratio	4.8	7.7	(290)	5.4	(64)
	Coverage ratio	67.9	58.9	900	65.3	256
	Business & Other Ratios					
CASA mix remains impressive at	Low-cost deposit mix	44.1	43.5	59	43.5	65
44.1% supporting lower cost of funds	Cost-income ratio	47.9	45.4	243	49.4	(154)
	Non int. inc / total income	22.9	34.7	(1,179)	35.3	(1,244)
CET-1 ratio improved to 9.53% with a	Credit deposit ratio	61.0	61.5	(49)	61.0	(4)
Rs70bn QIP also planned in 3Q21	CAR	12.8	14.1	(123)	12.6	21
	Tier-I	10.3	12.2	(185)	10.3	8

P

Key Q2FY21 Concall Highlights

Business outlook & growth

- Assets Overall growth in FY21 is expected at 3%-4% but with growth support from 2H21 at 4%-6%. With festive season coming, Bank expects opportunities in retail, MSME, road and corporate projects. Bank's exposure under GECL is Rs109.6bn
- Liabilities Deposits continue to maintain stable levels with a healthy CASA ratio and support from both savings and current bucket. Growth is expected to be in the range of 4%-6% for FY21, revised downwards from 6%-8% guided in 2Q21.

Fees/Margins/Opex

- NIMs (global) are expected to remain around 2.75% for the year. Anomaly in the quarter was due to standstill benefits, change in income recognition entailing a Rs5bn benefit and strong control in high cost deposits
- Bank plans to be moderately profitable in each of the remaining quarters while simultaneously making adequate provisions to further strengthen balance sheet
- Bank expects C/I ratios to remain in the range of 47%-48% for FY21 with real benefit of merger expected to flow FY22 onwards
- Bank plans to sell non-core real estate assets amounting to Rs5bn at a time when it gets a proper valuation for the same

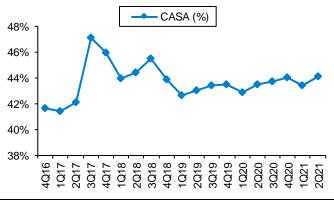
Asset quality

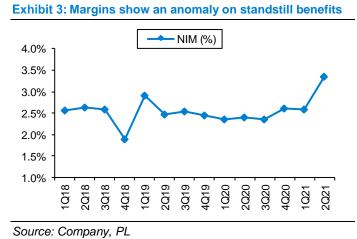
- Around ~<3% of its loan book is expected to go under restructuring during FY21, revised downwards from its earlier estimate of 5%-6% viz. amounting to Rs200bn v/s Rs400bn expected in 2Q21. In terms of retail and MSME, Bank has undertaken restructuring to the extent of Rs0.41bn. with an additional Rs0.3bn if considered upto 02.11.20. By 3Q21 Bank is expecting MSME restructuring to the extent of ~Rs40bn-Rs50bn. Bank has received applications from 15 corporates amounting to Rs20.22bn, lower than expected as, their ratings will be under pressure for a period of two years. Bank expects more restructuring requests especially from corporates under consortium (2 accounts from retail trading and 1 from manufacturing).</p>
- GNPA/NNPA are not expected to exceed 14%/4% for FY21. Slippages for FY21 are not expected to cross Rs100bn and credit costs to remain around 2.0%-2.5%. Bank targets PCR (incl. w.offs) of 85%+.
- Though SMA2 has risen to 2.73% v/s 1.5% QoQ, Bank has mentioned that entire MSME amount viz. ~35% of the SMA2 book, is expected to be eligible for restructuring
- Bank is aiming ~Rs160bn recoveries for FY21 also considering the pandemic's impact. In 1H21, bank has done cash recovery of Rs32bn and Rs50bn is expected to be further done by FY21. Bank is also expecting Rs80bn NCLT.

Others:

- Capital: The bank has already taken approval from the board for raising Rs140bn by way of Tier-II (Rs40bn-already raised Rs25bn), AT-1 bonds (Rs30bn) and QIP (Rs70bn). Thus Rs115bn is expected to be raised in 3Q21. And CRAR is expected to go up to 13.5%-14%.
- Value Unlocking: Bank has no plans currently w.r.t. unlocking value in subsidiaries, but will be looking at that proposal in future if anything is required.
- Bank has decided to infuse Rs6bn in its mortgage arm PNB Housing Finance through preferential issue or rights issue subject to RBI approval.

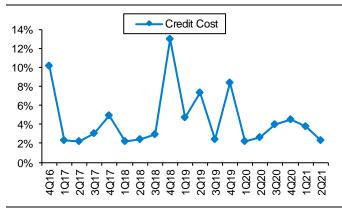
Exhibit 2: CASA ratio improves on support from SA





Note: Due to amalgamation 1Q21 onwards, numbers aren't comparable

Exhibit 4: Credit costs comes down but will move up in H2FY21



Source: Company, PL

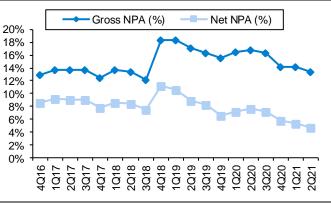
Note: Due to amalgamation 1Q21 onwards, numbers aren't comparable

Exhibit 5: Asset quality has been improving; need to watch

Note: Due to amalgamation 1Q21 onwards, numbers aren't



comparable



Source: Company, PL

Note: Due to amalgamation 1Q21 onwards, numbers aren't comparable

Source: Company, PL

RoAE decomposition	FY16	FY17	FY18	FY19	FY20	FY21E	FY22E	FY23E
Interest income	7.46	6.81	6.46	6.66	6.70	7.96	6.62	6.56
Interest expenses	5.05	4.65	4.45	4.43	4.53	4.95	4.14	4.13
Net interest income	2.41	2.16	2.01	2.23	2.17	3.01	2.48	2.43
Treasury income	0.11	0.38	0.44	0.14	0.20	0.27	0.12	0.11
Other Inc. from operations	0.97	0.91	0.76	0.82	0.95	0.93	0.88	0.86
Total income	3.49	3.45	3.20	3.18	3.33	4.21	3.48	3.40
Employee expenses	1.01	0.78	1.23	0.90	0.87	1.26	1.10	1.14
Other operating expenses	0.56	0.57	0.58	0.59	0.62	0.80	0.55	0.58
Operating profit	1.92	2.10	1.39	1.69	1.84	2.15	1.83	1.68
Тах	(0.28)	0.10	(0.98)	(0.70)	0.05	0.14	0.18	0.18
Loan loss provisions	2.83	1.81	4.02	3.68	1.74	1.75	1.31	1.16
RoAA	(0.63)	0.19	(1.65)	(1.29)	0.04	0.26	0.34	0.34
RoE	(10.87)	3.60	NA	NA	0.7	3.9	5.1	5.1

Exhibit 6: Return ratios decomposition tree

Source: Company, PL

Exhibit 7: We revise our TP to Rs30 (from Rs37) based on 0.4x Sep'22 ABV

PT calculation and upside	
Market risk premium	7.3%
Risk-free rate	6.5%
Adjusted beta	1.1
Terminal Growth	5.0%
Cost of equity	14.5%
Fair price - P/ABV	30
Target P/ABV	0.4
Target P/E	6.3
Current price, Rs	28
Upside (%)	7%
Dividend yield (%)	2%
Total return (%)	8%

Source: Company Data, PL

Exhibit 8: Change in earnings estimates – We increase our credit cost estimates and remove DTA impact from earnings moving back tax rate to 35%

(Do mn)		Old		Revised			%	% Change		
(Rs mn)	FY21E	FY22E	FY23E	FY21E	FY22E	FY23E	FY21E	FY22E	FY23E	
Net interest income	268,769	272,826	290,032	313,312	316,833	324,447	16.6	16.1	11.9	
Operating profit	190,859	201,693	204,477	224,038	234,006	225,118	17.4	16.0	10.1	
Net profit	(29,678)	25,347	36,270	27,468	43,268	45,276	(192.6)	70.7	24.8	
Loan Growth (%)	40.1	4.1	5.1	40.5	4.0	5.1	0.4	(0.1)	(0.0)	
Credit Cost (bps)	285.0	250.0	220.0	325.0	250.0	220.0	40.0	-	-	
EPS (Rs)	(3.7)	2.7	3.9	3.4	4.6	4.8	(192.6)	70.7	24.8	
ABVPS (Rs)	60.4	65.1	71.5	65.3	72.3	80.1	8.1	11.0	11.9	
Price target (Rs)		40		30			(25.8)			
Recommendation		HOLD			HOLD					

Source: Company Data, PL

P

Punjab National Bank

2

Income Statement (Rs. m)					
Y/e Mar	F	Y20	FY21E	FY22E	FY23E
Int. Earned from Adv.	3,58,	150	5,52,557	5,21,787	5,41,823
Int. Earned from invt.	1,53.		2,49,635		3,02,821
Others		422	1,609		2,509
Total Interest Income	5,38,		8,28,904		8,77,142
Interest Expenses	3,63,		5,15,592		5,52,695
Net Interest Income	1,74		3,13,312		3,24,447
Growth(%)		8.9	64.2		
Non Interest Income	92,	741	1,25,201	1,27,705	1,30,259
Net Total Income	2,67	119	4,38,512	4,44,538	4,54,706
Growth(%)		7.5	51.3	2.1	3.4
Employee Expenses	69,	617	1,30,880	1,40,041	1,52,645
Other Expenses	44,	040	57,252	62,119	67,709
Operating Expenses	1,19,	734	2,14,474	2,10,532	2,29,588
Operating Profit	1,47,	385	2,24,038	2,34,006	2,25,118
Growth(%)		13.4	52.0	4.4	(3.8)
NPA Provision	1,44,	641	1,83,246	1,67,239	1,53,808
Total Provisions	1,39,	996	1,81,780	1,67,441	1,55,464
РВТ	7,	390	42,259	66,566	69,655
Tax Provision	4,	028	14,791	23,298	24,379
Effective tax rate (%)		54.5	35.0	35.0	35.0
PAT	3,	362	27,468	43,268	45,276
Growth(%)	(10	3.4)	717.0	57.5	4.6
Balance Sheet (Rs. m)					
Y/e Mar	FY20		FY21E	FY22E	FY23E
Face value	2		2	2	2
No. of equity shares	6,738		9,411	9,411	9,411
Equity	13,475		18,821	18,821	18,821
Networth	6,23,575	8	3,79,150	9,18,653	9,59,223
Growth(%)	39.2	,	41.0	4.5	4.4
Adj. Networth to NNPAs	2,72,189		3,10,426	2,72,510	2,25,783
Deposits	70,38,463	1,0		,13,46,003	1,19,13,303
Growth(%)	4.1	4-	55.0	4.0	5.0
CASA Deposits % of total deposits	30,24,746	4	7,34,774 43.4	49,46,857	51,94,200
Total Liabilities	43.0	4 34		43.6	43.6
	83,06,659			,30,42,305	1,37,11,568
Net Advances Growth(%)	47,18,277	00	5,58,405	68,20,742	71,61,779
	3.0		39.0 2,18,700	4.0	5.0
Investments	24,04,656			44,02,069	46,64,611
Total Assets	83,06,659	1,2:		,30,42,305	1,37,11,568
Growth (%)	7.2		50.6	4.3	5.1
Asset Quality					
Y/e Mar	F	Y20	FY21E	FY22E	FY23E
Gross NPAs (Rs m)	7,34	791	10,10,470	8,94,778	7,84,065
Net NPAs (Rs m)	2,72,	189	3,10,426	2,72,510	2,25,783
Gr. NPAs to Gross Adv.(%)		14.2	13.9	12.0	10.2
Net NPAs to Net Adv. (%)		5.8	4.7	4.0	3.2
NPA Coverage %		63.0	69.3	69.5	71.2
Profitobility (9/)					
Profitability (%)	-	Vac	EVO4E	EVOOF	EVODE
V/e Mer	F	Y20	FY21E	FY22E	FY23E
Y/e Mar			3.2	2.6	2.6
NIM		2.3			0.0
NIM RoAA		2.3 0.0	0.3	0.3	0.3
NIM			0.3 3.7	0.3 4.8	0.3 4.8
NIM RoAA	1	0.0			
NIM RoAA RoAE		0.0 0.6	3.7	4.8	4.8

Overside El anti de la compañía					
Quarterly Financials (Rs. m)	005105	0.171		045961	0.051/07
Y/e Mar	Q3FY20	Q4FY2		Q1FY21	Q2FY21
Interest Income	1,35,627	1,38,59		2,06,049	2,09,458
Interest Expenses	92,076	91,81		1,38,565	1,25,526
Net Interest Income	43,551	46,77		67,484	83,932
YoY growth (%)	1.5	11		63.0	96.8
CEB	9,800	10,73	0	16,530	13,500
Treasury Non Interest Income	- 24,048	25,29	-	- 36,879	- 24,927
Total Income	1,59,675	1,63,88		2,42,928	2,34,327
Employee Expenses	17,515	18,53		33.072	2,34,300 32,413
Other expenses	12,455	14,20		18,491	19,698
Operating Expenses	29,970	32,74		51,563	52,110
Operating Profit	37,629	39,32		52,801	56,749
YoY growth (%)	21.4	37		51.7	59.3
Core Operating Profits	35,599	39,32		39,721	48,749
NPA Provision	44,450	46,18		48,364	38,112
Others Provisions	41,460	49,01		46,859	46,962
Total Provisions	41,460	49,01		46,859	46,962
Profit Before Tax	(3,831)	(9,69)		5,942	9,788
Tax	1,091	(2,71)		2,857	3,580
PAT	(4,923)	(6,97	,	3,084	6,208
YoY growth (%)	(299.7)	(85.		(69.7)	22.4
Deposits	70,85,444	70,38,46	<i>,</i>	7,49,171	1,06,97,471
YoY growth (%)	8.9		.1	59.8	53.7
Advances	42,55,045	47,18,27	76	5,61,971	65,26,627
YoY growth (%)	(2.0)		.0	55.6	52.5
	(=)				
Key Ratios					
Y/e Mar	ŀ		-Y21E	FY22E	
CMP (Rs)		28	28	28	
EPS (Rs)		0.6	3.4	4.6	
Book Value (Rs)		85	88	93	
Adj. BV (70%)(Rs)		57	65	72	
P/E (x)		46.9	8.2	6.0	
P/BV (x)		0.3	0.3	0.3	
P/ABV (x)		0.5	0.4	0.4	0.3
DPS (Rs)		-	-	-	
Dividend Payout Ratio (%)		-	-	-	
Dividend Yield (%)		-	-		
Efficiency					
Y/e Mar	F	Y20	FY21E	FY22E	FY23E
Cost-Income Ratio (%)					4 50.5
		44.8	48.9	47.4	
C-D Ratio (%)		44.8 67.0	48.9 60.1	47.4 60.	
<i>C-D Ratio (%)</i> Business per Emp. (Rs m)					1 60.1
Business per Emp. (Rs m)		67.0	60.1	60. 264	1 60.1 4 277
		67. <i>0</i> 171	60.1 254	60. 264	1 60.1 4 277 6 7
Business per Emp. (Rs m) Profit per Emp. (Rs lacs)		67.0 171 0	60.1 254 4	60. 264 (2,580	1 60.1 4 277 6 7 0 2,709
Business per Emp. (Rs m) Profit per Emp. (Rs lacs) Business per Branch (Rs m) Profit per Branch (Rs m)		67. <i>0</i> 171 0 670	60.1 254 4 2,481	60. 264 (2,580	1 60.1 4 277 6 7 0 2,709
Business per Emp. (Rs m) Profit per Emp. (Rs lacs) Business per Branch (Rs m) Profit per Branch (Rs m) Du-Pont	1,	67.0 171 0 670 0	60.1 254 4 2,481 4	60. 264 2,580 6	1 60.1 4 277 5 7 0 2,709 5 6
Business per Emp. (Rs m) Profit per Emp. (Rs lacs) Business per Branch (Rs m) Profit per Branch (Rs m) Du-Pont Y/e Mar	1. F	67.0 171 0 670 0 Y20 F	60.1 254 4 2,481 4	60. 264 2,58(6	1 60.1 4 277 5 7 0 2,709 5 6 FY23E
Business per Emp. (Rs m) Profit per Emp. (Rs lacs) Business per Branch (Rs m) Profit per Branch (Rs m) Du-Pont Y/e Mar NII	1, F	67.0 171 0 670 0 <u>Y20 F</u> 2.29	60.1 254 4 2,481 4 *Y21E 3.20	60. 264 (2,580 (6 (7 FY22E 2.65	1 60.1 4 277 5 7 0 2,709 5 6 FY23E 2.59
Business per Emp. (Rs m) Profit per Emp. (Rs lacs) Business per Branch (Rs m) Profit per Branch (Rs m) Du-Pont Y/e Mar NII Total Income	1, F	67.0 171 0 670 0 Y20 F 2.29 3.51	60.1 254 4 2,481 4 *Y21E 3.20 4.47	60. 264 2,58(6	1 60.1 4 2777 5 7 0 2,709 5 6 FY23E 2.59 3.63
Business per Emp. (Rs m) Profit per Emp. (Rs lacs) Business per Branch (Rs m) Profit per Branch (Rs m) Du-Pont Y/e Mar NII Total Income Operating Expenses	1, F ;	67.0 171 0 670 0 <u>Y20</u> F 2.29 3.51 1.57	60.1 254 4 2,481 4 *Y21E 3.20	60. 264 (2,580 (FY22E 2.65 3.71 1.76	1 60.1 4 277 5 7 0 2,709 5 6 FY23E 2.59 3.63 1.83
Business per Emp. (Rs m) Profit per Emp. (Rs lacs) Business per Branch (Rs m) Profit per Branch (Rs m) Du-Pont Y/e Mar	1, F ;	67.0 171 0 670 0 Y20 F 2.29 3.51	60.1 254 4 2,481 4 *Y21E 3.20 4.47	60. 264 2,580 6 FY22E 2.65 3.71	1 60.1 4 277 5 7 0 2,709 5 6 FY23E 2.59 3.63 1.83
Business per Emp. (Rs m) Profit per Emp. (Rs lacs) Business per Branch (Rs m) Profit per Branch (Rs m) Du-Pont Y/e Mar NII Total Income Operating Expenses	1, F	67.0 171 0 670 0 <u>Y20</u> F 2.29 3.51 1.57	60.1 254 4 2,481 4 FY21E 3.20 4.47 2.19	60. 264 (2,580 (FY22E 2.65 3.71 1.76	1 60.1 4 2777 5 7 0 2,709 5 6 FY23E 2.59 3.63 1.83 1.80
Business per Emp. (Rs m) Profit per Emp. (Rs lacs) Business per Branch (Rs m) Profit per Branch (Rs m) Du-Pont Y/e Mar NII Total Income Operating Expenses PPoP	1, F	67.0 171 0 670 0 Y20 F 2.29 3.51 1.57 1.93	60.1 254 4 2,481 4 Y21E 3.20 4.47 2.19 2.29	60. 264 (2,580 (FY22E 2.65 3.71 1.76 1.96	1 60.1 4 2777 5 7 0 2,709 5 6 FY23E 2.59 3.63 1.83 1.83 1.80 1.24

November 4, 2020

Punjab National Bank





No.	Date	Rating	TP (Rs.) Share Pric	æ (Rs.)
1	09-Oct-20	BUY	40	29
2	25-Aug-20	Hold	37	35
3	08-Jul-20	BUY	40	37
4	14-Apr-20	BUY	40	31
5	03-Jan-20	Reduce	57	65
6	06-Nov-19	Reduce	57	64

Recommendation History

Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	Axis Bank	Accumulate	570	505
2	Bank of Baroda	BUY	65	44
3	Federal Bank	BUY	69	52
4	HDFC Bank	BUY	1,385	1,203
5	HDFC Life Insurance Company	Reduce	533	571
6	ICICI Bank	BUY	520	393
7	ICICI Prudential Life Insurance Company	Hold	438	412
8	IDFC First Bank	Sell	21	32
9	IndusInd Bank	BUY	720	586
10	Kotak Mahindra Bank	Accumulate	1,503	1,417
11	Max Financial Services	Accumulate	680	591
12	Punjab National Bank	BUY	40	29
13	SBI Life Insurance Company	BUY	920	779
14	South Indian Bank	BUY	10	7
15	State Bank of India	BUY	276	198

PL's Recommendation Nomenclature (Absolute Performance)

Buy	:	> 15%
Accumulate	:	5% to 15%
Hold	:	+5% to -5%
Reduce	:	-5% to -15%
Sell	:	< -15%
Not Rated (NR)	:	No specific call on the stock
Under Review (UR)	:	Rating likely to change shortly

ANALYST CERTIFICATION

(Indian Clients)

We/l, Mr. Pritesh Bumb- MBA, M.com, Ms. Riddhi Mehta- CA Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

(US Clients)

The research analysts, with respect to each issuer and its securities covered by them in this research report, certify that: All of the views expressed in this research report accurately reflect his or her or their personal views about all of the issuers and their securities; and No part of his or her or their compensation was, is or will be directly related to the specific recommendation or views expressed in this research report.

DISCLAIMER

Indian Clients

Prabhudas Lilladher Pvt. Ltd, Mumbai, India (hereinafter referred to as "PL") is engaged in the business of Stock Broking, Portfolio Manager, Depository Participant and distribution for third party financial products. PL is a subsidiary of Prabhudas Lilladher Advisory Services Pvt Ltd. which has its various subsidiaries engaged in business of commodity broking, investment banking, financial services (margin funding) and distribution of third party financial/other products, details in respect of which are available at www.plindia.com.

This document has been prepared by the Research Division of PL and is meant for use by the recipient only as information and is not for circulation. This document is not to be reported or copied or made available to others without prior permission of PL. It should not be considered or taken as an offer to sell or a solicitation to buy or sell any security.

The information contained in this report has been obtained from sources that are considered to be reliable. However, PL has not independently verified the accuracy or completeness of the same. Neither PL nor any of its affiliates, its directors or its employees accepts any responsibility of whatsoever nature for the information, statements and opinion given, made available or expressed herein or for any omission therein.

Recipients of this report should be aware that past performance is not necessarily a guide to future performance and value of investments can go down as well. The suitability or otherwise of any investments will depend upon the recipient's particular circumstances and, in case of doubt, advice should be sought from an independent expert/advisor.

Either PL or its affiliates or its directors or its employees or its representatives or its clients or their relatives may have position(s), make market, act as principal or engage in transactions of securities of companies referred to in this report and they may have used the research material prior to publication.

PL may from time to time solicit or perform investment banking or other services for any company mentioned in this document.

PL is in the process of applying for certificate of registration as Research Analyst under Securities and Exchange Board of India (Research Analysts) Regulations, 2014

PL submits that no material disciplinary action has been taken on us by any Regulatory Authority impacting Equity Research Analysis activities.

PL or its research analysts or its associates or his relatives do not have any financial interest in the subject company.

PL or its research analysts or its associates or his relatives do not have actual/beneficial ownership of one per cent or more securities of the subject company at the end of the month immediately preceding the date of publication of the research report.

PL or its research analysts or its associates or his relatives do not have any material conflict of interest at the time of publication of the research report.

PL or its associates might have received compensation from the subject company in the past twelve months

PL or its associates might have managed or co-managed public offering of securities for the subject company in the past twelve months or mandated by the subject company for any other assignment in the past twelve months.

PL or its associates might have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months.

PL or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months

PL or its associates might have received any compensation or other benefits from the subject company or third party in connection with the research report.

PL encourages independence in research report preparation and strives to minimize conflict in preparation of research report. PL or its analysts did not receive any compensation or other benefits from the subject Company or third party in connection with the preparation of the research report. PL or its Research Analysts do not have any material conflict of interest at the time of publication of this report.

It is confirmed that Mr. Pritesh Bumb- MBA, M.com, Ms. Riddhi Mehta- CA Research Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

The Research analysts for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

The research analysts for this report has not served as an officer, director or employee of the subject company PL or its research analysts have not engaged in market making activity for the subject company

Our sales people, traders, and other professionals or affiliates may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest.

PL and its associates, their directors and employees may (a) from time to time, have a long or short position in, and buy or sell the securities of the subject company or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company or act as an advisor or lender/borrower to the subject company or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.

US Clients

This research report is a product of Prabhudas Lilladher Pvt. Ltd., which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by Prabhudas Lilladher Pvt. Ltd. only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Prabhudas Lilladher Pvt. Ltd. has entered into an agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo").

Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

Prabhudas Lilladher Pvt. Ltd.

3rd Floor, Sadhana House, 570, P. B. Marg, Worli, Mumbai-400 018, India | Tel: (91 22) 6632 2222 Fax: (91 22) 6632 2209 www.plindia.com