

# **Jindal Steel and Power**

Estimate change

TP change

Rating change

Motilal Oswal values your support in the Asiamoney Brokers Poll 2021 for India Research, Sales, Corporate Access and Trading team. We request your ballot.



Bloomberg	JSP IN
Equity Shares (m)	1,020
M.Cap.(INRb)/(USDb)	408.8 / 5.5
52-Week Range (INR)	502 / 160
1, 6, 12 Rel. Per (%)	-3/22/56
12M Avg Val (INR M)	3912

### Financials & Valuations (INR b)

Tillaticials & Valuations (IIIII b)							
2021	2022E	2023E					
388.6	468.8	451.7					
147.6	144.9	99.1					
62.7	75.5	46.9					
61.4	74.0	45.9					
na	20	-38					
312	386	432					
19.6	21.2	11.2					
16.7	18.3	11.5					
0.0	0.0	0.0					
6.5	5.4	8.7					
1.3	1.0	0.9					
4.3	3.5	4.5					
0.0	0.0	0.0					
	2021 388.6 147.6 62.7 61.4 na 312 19.6 16.7 0.0	2021 2022E 388.6 468.8 147.6 144.9 62.7 75.5 61.4 74.0 na 20 312 386 19.6 21.2 16.7 18.3 0.0 0.0 6.5 5.4 1.3 1.0 4.3 3.5					

### Shareholding pattern (%)

As On	Jun-21	Mar-21	Jun-20
Promoter	60.5	60.5	60.5
DII	15.2	16.9	14.0
FII	10.5	11.0	12.0
Others	13.8	11.6	13.5

FII Includes depository receipts

CMP: INR400 TP: INR495 (+24%) Buy

### **Deleveraging to continue**

### JPL's divestment to support a further decline in debt

- JSP's 1QFY22 result was strong as expected, with the highest ever EBITDA/t of INR28,098/t (7% above our estimate). However, standalone EBITDA fell 7% QoQ to INR45.3b due to a 16% QoQ decline in volume. Adjusted for the JPL divestment, net debt fell only 4% QoQ to INR152b due to an increase in working capital.
- We raise our FY22E EBITDA by 13% on expectations of higher steel prices in the fiscal. Strong cash flows, coupled with cash proceeds of INR30.1b from the JPL divestment, should lead to a fall in net debt to INR34.5b by FY23E, implying 0.3x FY23E EBITDA. We reiterate our **Buy** rating.

### Lower volumes led to a decline in EBITDA, margin stays strong

- Consolidated (excluding JPL) revenue/EBITDA/PAT was 6%/4%/3% higher than our estimate at INR106b/INR45.4b/INR25.2b (nil/-9%/-12% QoQ). JSP has classified JPL as discontinued operations as it has entered into an agreement to sell the asset to Worldone.
- **Steel (standalone)** revenue/EBITDA/PAT was 4%/5%/6% higher than our estimate at INR103.8b/INR45.3b/INR26.6b (nil/-7%/-4% QoQ).
- Steel sales declined by 16% QoQ to 1.61mt (-2% lower than our estimate) due to weak domestic demand and congestion at ports limiting exports.
- JSP surprised with 18% QoQ growth in blended steel realization to INR64,501/t (7% higher than our estimate of INR60,306/t). However, the increase in realization was offset by higher cost on account of higher iron ore prices and exhaustion of free of cost iron ore inventory in 1QFY22. As a result, EBITDA/t stood at INR28,098, up 10% QoQ (est. INR26,166).
- Consolidated net debt (excluding JPL) declined by ~4% QoQ to INR152.2b, implying a net debt/EBITDA of 0.96x (v/s 1.53x in 4QFY21).

### Targets net debt of INR80b by FY22-end, CoP to increase

- The management expects to close the JPL divestment within 12 months.
- The reduction in net debt was limited by finished and raw material inventory build-up in 1QFY22. Working capital is expected to normalize in coming months. The management is targeting a net debt of INR80b by FY22-end, assuming the deal proceeds of INR30b from JPL would be received by then.
- Capex for FY22 is guided to remain in the INR20-25b range.
- Cost of production (CoP) is likely to rise in the coming quarters due to exhaustion of free of cost iron ore and sharp increase in coking coal prices.
   Higher coking coal cost would impact margin from 3QFY22 onwards as it has low-cost coking coal inventories, which would suffice till Sep'21.

### Valuation catch up to drive upsides

- While margin for JSP is expected to drop in the near term due to exhaustion of zero cost Sarda iron inventory (in Apr'21) and higher coking coal prices, EBITDA/t should remain healthy ~INR12,000/t in FY23E (v/s an average of ~INR9,500/t in FY16-20).
- Our TP of INR495/share is based on 5x FY23E EV/EBITDA. At the CMP, the stock trades at an attractive 4.5x FY23E EV/EBITDA.

Amit Murarka - Research analyst (Amit.Murarka@motilaloswal.com)

Basant Joshi - Research analyst (Basant.Joshi@motilaloswal.com)

**Consolidated performance (INR b)** 

Y/E March		FY	21			FY2	2		FY21	FY22E	FY22E	Var.
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QE	(%)
Net sales	74.6	89.8	105.3	118.8	106.1	122.0	120.8	119.8	388.6	468.8	100.4	3
Change (YoY, %)	-25	0	13	35	42	36	15	1	5	21	48	
EBITDA	20.8	28.1	45.8	52.9	45.4	38.5	30.4	29.9	147.6	144.9	44	1
Change (YoY, %)	-4	71	152	138	118	37	-34	-43	88	-2	0	
Interest	9.2	8.0	7.3	6.4	5.6	5.3	5.0	4.6	30.9	20.5	4	-6
Depreciation	8.6	8.7	8.7	8.5	6.0	6.0	5.9	5.9	34.5	23.8	6	-3
Other income	0.0	0.2	3.7	0.2	0.3	0.0	0.0	0.0	4.1	0.0	-1.2	
PBT (before EO item)	3.0	11.6	33.5	38.2	34.1	27.3	19.5	19.3	86.3	100.6	33	3
Extra-ordinary income	1.2	0.2	-5.0	-9.7	0.0	0.0	0.0	0.0	-13.3	0.0	0.0	
PBT (after EO item)	4.2	11.8	28.5	28.5	34.1	27.3	19.5	19.3	73.0	100.6	32.6	-23
Total tax	1.3	2.8	4.2	9.5	8.9	6.8	4.9	4.8	17.7	25.3	8.1	
Reported PAT	2.9	9.0	24.3	19.0	25.2	20.5	14.7	14.5	55.3	75.3	24.4	-29
MI - Loss/(Profit)	0.8	0.6	1.8	-0.7	-0.3	0.0	0.0	0.0	2.5	-0.3	0.3	
Adjusted PAT	1.2	8.3	23.9	29.4	25.4	20.5	14.7	14.5	62.7	75.1	24.4	18
Change (YoY, %)	1196	-375	-1165	1221	1975	148	-39	-51	-1306	20	0	
Cash profit (pre-tax and MI)	11.6	20.3	42.2	46.7	40.1	33.2	25.4	25.3	120.8	124.4	41.3	2

Source: MOFSL estimates; FY21 includes JPL's financials, hence not comparable

Standalone quarterly performance

INR m

Transmit dam to the	• • • • • • • • • • • • • • • • • • • •											
Y/E March		FY2	21			FY2	22		FY21	FY22E		v/s
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE			1QFY22e	est. (%)
Net sales	61.6	78.5	87.4	104.3	103.8	119.8	118.6	117.6	331.8	459.8	99.5	4
NSR (INR/t)	39,491	40,691	46,577	54,607	64,501	59,900	59,300	56,256	45,604	59,717	60,306	7
Change (YoY, %)	-13	19	32	76	69	53	36	13	27	39	62	
EBITDA	17.1	24.3	39.1	48.8	45.2	37.9	29.9	29.3	129.3	142.3	43.2	5
INR/t	10,949	12,585	20,833	25,569	28,098	18,968	14,930	14,016	17,769	18,484	26,166	7
Interest	6.0	5.5	5.3	5.0	4.4	4.2	3.9	3.5	21.9	16.0	4.4	1
Depreciation	5.6	5.7	5.7	5.5	5.6	5.5	5.4	5.5	22.4	22.0	5.4	3
Other income	0.0	0.1	0.0	0.0	0.3	0.0	0.0	0.0	0.1	0.0	0.0	
PBT (before EO item)	5.4	13.2	28.1	38.4	35.5	28.3	20.5	20.3	85.1	104.3	33.3	7
Extra-ordinary income	1.2	0.1	-1.7	6.5	0.0	0.0	0.0	0.0	6.1	0.0	0.0	
PBT (after EO item)	6.6	13.2	26.4	44.9	35.5	28.3	20.5	20.3	91.2	104.3	33.3	7
Total tax	1.6	3.3	4.2	10.6	8.9	7.1	5.1	5.1	19.6	26.1	8.3	
Tax (%)	24	25	16	24	25	25	25	25	22	25	25	
Reported PAT	5.0	10.0	22.3	34.3	26.6	21.2	15.4	15.2	71.5	78.3	25.0	6
Adjusted PAT	4.1	9.9	24.0	27.7	26.6	21.2	15.4	15.2	65.8	78.3	25.0	6

Source: MOFSL

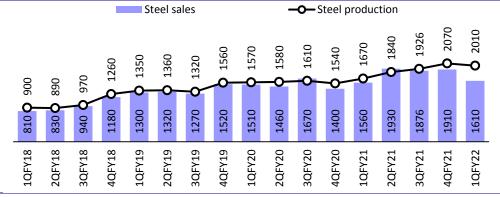
### Standalone operational performance

		FY21	L		FY2	2		
	1Q	2Q	3Q	4Q	1Q	2QE	3QE	4QE
Sales volumes	1,560	1,930	1,876	1,910	1,610	2,000	2,000	2,090
Change (YoY, %)	3.3	32.2	12.3	36.4	3.2	3.6	6.6	9.4
Change (QoQ, %)	11.4	23.7	-2.8	1.8	-15.7	24.2	0.0	4.5
Realization	39,491	40,691	46,577	54,607	64,501	59,900	59,300	56,256
Change (YoY, %)	-15.8	-9.6	17.1	28.9	63.3	47.2	27.3	3.0
Change (QoQ, %)	-6.8	3.0	14.5	17.2	18.1	-7.1	-1.0	-5.1
EBITDA (INR/t)	10,949	12,585	20,833	25,569	28,098	18,968	14,930	14,016
Change (YoY, %)	2.8	46.4	157.3	129.1	156.6	50.7	-28.3	-45.2
Change (QoQ, %)	-1.9	14.9	65.5	22.7	9.9	-32.5	-21.3	-6.1

11 August 2021

Exhibit 1: Standalone steel volumes and production (kt)

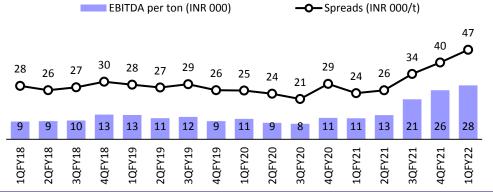
Volumes impacted by weak domestic demand



Source: MOFSL

### Exhibit 2: Spreads and EBITDA/t

EBITDA/t at a fresh high on record high spreads



Source: MOFSL



### Highlights from the management call

### Accepts Worldone's revised offer for JPL's divestment

- JSP has accepted the revised offer from Worldone for sale of its Power subsidiary: JPL. Under the new offer, Worldone has agreed to simplify the deal structure by netting off the value of preference shares (payable after 20 years) issued by JPL to JSP against the inter-corporate debt issued by JPL to JSP.
- Worldone would pay a cash of INR30.1b and take over the inter-company loans/deposits of INR43.8b to be paid by JSP to JPL. It would receive rights for the INR70.5b preference shares issued by JPL to JSP, which are redeemable in 20 years.
- The company would now seek shareholders' approval at the EGM. The deal is expected to be closed in 12 months.

### Other highlights

- Weak domestic demand impacted sales: JSP produced ~2.01mt steel in 1QFY22. However, sales were lower at 1.61mt (-16% QoQ) due to weak domestic demand and congestion at the port owing to the cyclone in Odisha and COVID-related norms. Domestic demand was weak in Jul'21, and the management maintained its focus on exports.
- Increased working capital led to marginal net debt reduction: Excluding JPL's debt (~INR63b), the company's net debt declined marginally in 1QFY22 to INR152.3b. This was due to finished and raw material inventory build-up in 1QFY22. However, the company expects to release working capital by Oct'21.

- The management is targeting a net debt of INR80b by FY22-end, assuming the deal proceeds of INR30b from JPL would be received by then.
- Iron ore not a constraint for JSP: The company exhausted its free Sarda iron ore inventory in Apr'21. The management does not see any challenge in procuring iron ore from the market. It has a tie-up with NMDC, OMC, and other merchant miners for supply of iron ore. The management highlighted that Odisha iron ore miners have reduced prices by ~INR2,000/t in Aug'21.
- Coking coal cost rise partly, hedged through an overseas entity: JSP has built up coking coal inventories at significantly lower costs (over USD150/t) v/s a spot price of USD230/t, and the same would last till Sep'21. It highlighted that production of coking coal at Mozambique mines provides a cost hedge up to 40% at the group level.
- Update on the Australia business: The company expects to start one out of the two mines, i.e. Russell Vale mine by the end of CY21 and expects to ramp it to 2mtpa by CY22-end. It is willing to partly divest its stake in its Australian subsidiary at reasonable valuations.
- Capex for FY22 is guided to remain in the INR20-25b range.

### Valuation and view

- Expansion to sustain volume outperformance: Despite the COVID-related disruptions, JSP's steel volumes grew 21% in FY21, implying 88% utilization. The announced 85% expansion in its steel capacity to 15.9mtpa in phases by FY25, at a competitive cost of ~USD390/t, should be RoCE accretive and further support volume outperformance in the longer term.
- EBITDA margin to stay strong: With rebar prices sustaining at higher levels of over INR50,000/t, we expect margin in the steel business to stay strong in the near term. Even after exhaustion of the zero cost Sarda iron inventory (in 1QFY22) and higher coking coal costs, we expect steel EBITDA margin to remain over INR14,000/t (v/s an average of ~INR9,500/t in FY16-20) due to better sales mix and operating leverage gains (over 90% plant utilization).
- JPL's divestment to increase focus on the steel business: JSP has announced the sale of its Power business JPL at an enterprise value (EV) of ~INR95b. While we find the deal value, implying ~5.3x FY22E EV/EBITDA, a bit underwhelming, it does improve the growth outlook for the Steel business by freeing up both the Balance Sheet and management bandwidth. Moreover, by hiving off thermal Power plants and reducing its carbon footprint, access to global capital should improve for JSP.
- Deleveraging at comfortable levels: Led by strong EBITDA growth, limited capex, and Oman divestment proceeds, consolidated net debt has declined to INR221b as of Mar'21, implying a net debt/EBITDA of 1.5x. JPL's divestment is likely to reduce JSP's debt by ~INR93b. As a result, we expect net debt to fall to INR34.5b by Mar'23.
- Valuation remains comfortable: Our TP of INR495/share is based on 5x FY23E EV/EBITDA and factors in further net debt reduction of INR30.1b from the divestment of JPL. At the CMP, the stock trades at an attractive 4.5x FY23E EV/EBITDA.

11 August 2021

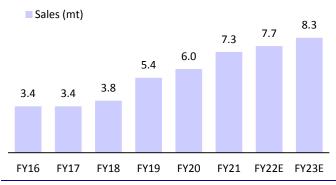
**Exhibit 3: Target price calculation** 

0 1							
Y/E March	FY17	FY18	FY19	FY20	FY21	FY22E	FY22E
A. EBITDA	36,133	50,351	73,300	66,418	1,30,002	1,44,920	99,124
B. Target EV/EBITDA (x)							5.0
C. Enterprise value (A*B)							4,95,619
D. Net debt (factoring in JPL deal)	4,61,427	4,38,319	4,10,943	3,58,725	2,21,460	94,614	34,501
E. CWIP							45,903
Equity value (C-D+E)							5,07,020
Target price (INR/share)							495

Source: MOFSL, company; factored in INR30b proceeds from JPL's divestment in FY23E

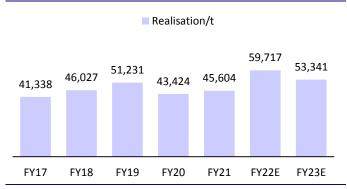
### **Story in charts**

Exhibit 4: Expect sales to rise by ~7% CAGR over FY21-23E



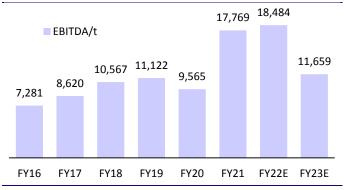
Source: Company, MOFSL

**Exhibit 5: Expect strong realization...** 



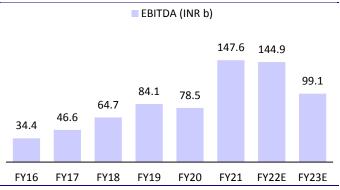
Source: Company, MOFSL

Exhibit 6: ...to result in robust EBITDA margin in FY22E



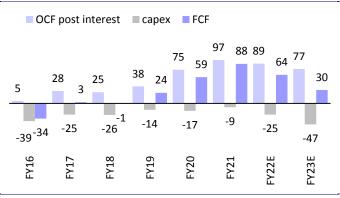
Source: Company, MOFSL

Exhibit 7: Expect consolidated EBITDA to remain strong in FY22E



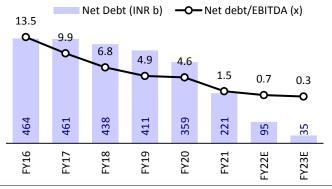
Source: Company, MOFSL; FY21 includes JPL EBITDA

**Exhibit 8: Expect FCF generation to stay strong despite capex** 



Source: Company, MOFSL

Exhibit 9: Expect net debt/EBITDA to dip to 0.3x in FY23E



Source: Company, MOFSL

### **Financials and valuations**

Appl. of Funds

Consolidated Income Statement Y/E March	FY16	FY17	FY18	FY19	FY20	FY21	FY22E	(INR m) FY23E
Net sales	1,83,709	2,10,194	2,76,244	3,93,721	3,69,955	3,88,625	4,68,818	4,51,725
Change (%)	-8.9	14.4	31.4	42.5	-6.0	5.0	20.6	-3.6
Total Expenses	1,49,299	1,63,581	2,11,553	3,09,666	2,91,416	2,41,034	3,23,898	3,52,601
EBITDA	34,410	46,613	64,691	84,056	<b>78,539</b>	1,47,592	1,44,920	99,124
% of Net Sales	18.7	22.2	23.4	21.3	21.2	38.0	30.9	21.9
Depn. and Amortization	28,194	39,490	38,830	41,938	41,604	34,533	23,810	23,553
EBIT	6,216	7,122	25,861	42,118	36,935	1,13,058	1,21,110	75,570
Net Interest	32,808	34,240	38,657	42,642	41,493	30,933	20,518	13,435
Other income	2,200	411	29	157	262	4,137	·	, ,
PBT before EO	-24,391	-26,706	-12,767	-367	-4,296	86,262	1,00,593	62,136
EO income	-2,358	-3,723	-5,874	-27,650	1,838	-13,305	0	0
PBT after EO	-26,750	-30,429	-18,641	-28,017	-2,458	72,957	1,00,593	62,136
Tax	-6,763	-5,027	-2,398	-3,902	1,539	17,687	25,324	15,524
Rate (%)	25.3	16.5	12.9	13.9	-62.6	24.2	25.2	25.0
Reported PAT	-19,987	-25,402	-16,243	-24,115	-3,996	55,269	75,269	46,611
Minority interests	-980	-2,524	-2,064	-7,644	2,096	2,548	-276	-276
Preference dividend	0	0	0	0	0	0	0	0
Share of Associates	-14	27	87	0	0	0	0	0
Adjusted PAT	-16,662	-19,128	-8,218	3,178	-7,929	62,738	75,545	46,887
Change (%)	-363.0	14.8	-57.0	-138.7	-349.5	-1,306.3	20.4	-37.9
								(m )
Consolidated Balance Sheet	E)/4.6		E1/4 0	F1/4.0	F1/20	EV04	EV205	(INR m)
Y/E March	FY16	FY17	FY18	FY19	FY20	FY21	FY22E	FY23E
Share Capital	915	915	968	968	1,020	1,020	1,020	1,020
Reserves Net Worth	1,80,556 <b>1,81,471</b>	2,99,590 <b>3,00,505</b>	3,02,878 <b>3,03,846</b>	3,23,309 <b>3,24,276</b>	3,20,351 <b>3,21,371</b>	3,17,127 <b>3,18,147</b>	3,92,671 <b>3,93,691</b>	4,39,558 <b>4,40,578</b>
Minority Interest	8,003	6,467	4,403	-3,011	-7,764	-8,777	-9,053	-9,328
Total Loans	4,70,132	4,66,571	4,43,104	4,15,227	3,88,364	2,93,232	2,03,232	1,53,232
Deferred Tax Liability	13,477	53,586	50,284	53,643	56,225	62,393	69,657	74,263
Capital Employed	6,73,082	8,27,129	8,01,638	7,90,135	7,58,196	6,64,994	6,57,527	6,58,745
Gross Block	6,27,116	7,83,127	8,46,580	9,00,003	9,50,772	8,32,786	8,37,786	8,67,786
Less: Accum. Deprn.	1,78,233	1,29,476	1,68,002	2,09,940	2,51,544	2,86,077	3,09,887	3,33,441
Net Fixed Assets	4,48,883	6,53,651	6,78,578	6,90,063	6,99,228	5,46,708	5,27,898	5,34,345
Capital WIP	1,18,266	97,162	49,775	40,272	19,745	8,903	28,903	45,903
Goodwill and Revaluation	5,485	5,670	5,922	6,164	6,098	5,001	5,001	5,001
Investments	3,577	3,677	1,458	1,452	1,430	1,443	1,443	1,443
Curr. Assets	1,59,182	1,45,820	1,56,572	1,57,902	1,70,917	2,16,350	1,99,159	1,75,759
Inventory	32,360	35,993	49,596	65,095	63,687	59,426	70,644	68,068
Account Receivables	14,292	17,166	18,261	30,292	35,493	27,944	25,689	24,752
Cash and Bank Balance	6,204	5,144	4,786	4,284	9,519	71,772	45,618	25,731
Loans and advances and others	1,06,326	87,517	83,930	58,231	62,219	57,208	57,208	57,208
Curr. Liability and Prov.	62,310	78,850	90,667	1,05,718	1,39,222	1,13,410	1,04,877	1,03,706
Account Payables	42,186	22,221	28,434	32,087	35,651	40,645	32,111	30,940
Provisions and Others	20,124	56,629	62,233	73,631	1,03,571	72,766	72,766	72,766
Net Current Assets	96,872	66,970	65,905	52,184	31,695	1,02,939	94,282	72,053
	C =0 000	0.07.420	0.04.020	7 00 425	7 50 400	C C C C C C C	C E 7 E 2 7	C EO 745

11 August 2021 6

8,27,129

6,73,082

8,01,638

7,58,196

6,64,994

6,57,527

6,58,745

7,90,135

## **Financials and valuations**

Consolidated ratios Y/E March	FY16	FY17	FY18	FY19	FY20	FY21	FY22E	FY23E
Basic (INR)				-	-			
EPS	(18.2)	(20.9)	(8.5)	3.3	(7.8)	61.4	74.0	45.9
Cash EPS	9.0	15.4	23.3	18.4	36.9	88.0	97.1	68.8
BV/Share	198.4	328.4	313.9	335.0	315.1	311.9	386.0	431.9
DPS	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Payout (%)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Valuation (x)								
P/E						6.5	5.4	8.7
Cash P/E						4.5	4.1	5.8
P/BV						1.3	1.0	0.9
EV/Sales						1.6	1.1	1.0
EV/EBITDA						4.3	3.5	4.5
Dividend Yield (%)						0.0	0.0	0.0
Return Ratios (%)								
EBITDA Margin	18.7	22.2	23.4	21.3	21.2	38.0	30.9	21.9
Net Profit Margin	(9.1)	(9.1)	(3.0)	0.8	(2.1)	16.1	16.1	10.4
RoE	(8.5)	(7.9)	(2.6)	1.0	(2.4)	19.6	21.2	11.2
RoCE (pre-tax)	1.2	1.0	3.2	5.3	4.8	16.7	18.3	11.5
RoIC (pre-tax)	1.1	1.1	3.6	5.7	5.1	17.7	21.0	13.1
Working Capital ratios								
Fixed Asset Turnover (x)	0.3	0.3	0.4	0.5	0.5	0.7	0.8	0.8
Asset Turnover (x)	0.3	0.3	0.3	0.5	0.5	0.4	0.4	0.4
Inventory (Days)	64	63	66	60	63	56	55	55
Debtor (Days)	28	30	24	28	35	26	20	20
Payable (Days)	84	39	38	30	35	38	25	25
Leverage Ratio (x)						8	20	20
Current Ratio	2.6	1.8	1.7	1.5	1.2			
Interest Coverage Ratio	0.2	0.2	0.7	1.0	0.9	1.9	1.9	1.7
Debt/Equity	2.6	1.5	1.4	1.3	1.2	3.7	5.9	5.6
Consolidated Cook Flour State								(INID)
Consolidated Cash Flow State Y/E March	FY16	FY17	FY18	FY19	FY20	FY21	FY22E	(INR m) FY23E
EBITDA	34,410	46,613	64,691	84,056	78,539	1,47,592	1,44,920	99,124
Non-cash exp. (income)	-4,581	-1,020	2,853	1,262	1,569	-1,653	1,44,320	33,124
(Inc.)/Dec. in Wkg. Cap.	11,762	7,190	-9,267	-23,983	-771	-12,434	-17,496	2,341
Tax Paid	-170	450	-5,207	296	35	515	-18,060	-10,918
Others	-170	15,840	14,101	22,001	15,894	-14,328	-18,000	-10,516
CF from Op. Activity	41,422	69,072	71,825	83,632	95,265	1,19,692	1,09,364	90,547
(Inc.)/Dec. in FA + CWIP	-39,500	-24,975	-25,767	-14,333	-16,646	-8,581	-25,000	-47,000
(Pur.)/Sale of Investments	15,904	5,164	12,299	2,436	339	213	23,000	47,000
Acquisition in subsidiaries	1,052	3,101	12,233	2,130	333	213	0	0
Loans and advances	-1,337	-934	-2,376	3,044	-219	-3,937		
Int. and Dividend Income	2,292	754	1,533	532	527	986	0	0
Other investing activities	1,699	1,511	-533	-533	327	300		
CF from Inv. Activity	-19,889	-18,481	-14,845	-8,853	-15,999	-11,319	-25,000	-47,000
Equity raised/(repaid)	0	0	13,883	0	5,129	0		,
Debt raised/(repaid)	9,230	-10,256	-24,391	-30,260	-40,676	-23,367	-90,000	-50,000
Dividend (incl. tax)	-8	0	15	-18	-18	-18	0	0
Interest paid	-35,941	-41,396	-46,845	-45,699	-40,054	-22,735	-20,518	-13,435
Other financing	0	_,-50	-,5	-,	-,,	,. 55		
	-26,719	-51,651	-57,338	-75,280	-74,032	-46,120	-1,10,518	-63,435
CF from Fin. Activity	- /	- ,	- ,					
CF from Fin. Activity (Inc.)/Dec. in Cash	-5.187	-1,060	-358	-502	5.235	62.254	-26.154	-19.887
(Inc.)/Dec. in Cash Add: Opening Balance	<b>-5,187</b> 11,391	<b>-1,060</b> 6,204	- <b>358</b> 5,144	- <b>502</b> 4,786	<b>5,235</b> 4,284	<b>62,254</b> 9,519	<b>-26,154</b> 71,772	<b>-19,887</b> 45,618

### NOTES

Explanation of Investment Rating						
Investment Rating	Expected return (over 12-month)					
BUY	>=15%					
SELL	<-10%					
NEUTRAL	< - 10 % to 15%					
UNDER REVIEW	Rating may undergo a change					
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation					

\*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Investment Advisory Services, Depository participant services & distribution of various financial products. MOFSL is a subsidiary company of Passionate Investment Management Pvt. Ltd.. (PIMPL). MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL (erstwhile Motilal Oswal Securities Limited - MOSL) is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL), NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products. Details of associate entities of Motilal Oswal Financial Services Limited are available on the website at http://onlinereports.motilaloswal.com/Dormant/documents/List%20of%20Associate%20companies.pdf

MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may; (a) from time to time, have a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein. (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions, however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report

MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report. Compensation of Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions. Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available on the website at <a href="https://galaxy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx">https://galaxy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx</a>

A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to Subject Company for which Research Team have expressed their views.

#### Regional Disclosures (outside India)

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

### For Hong Kong:

This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Securities (SEBI Reg No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

#### For U.S.

Motilal Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the "1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act" and together with the 1934 Act, the "Acts), and under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered brokerdealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

### For Singapore

In Singapore, this report is being distributed by Motilal Oswal Capital Markets Singapore Pte Ltd ("MOCMSPL") (Co.Reg. NO. 201129401Z) which is a holder of a capital markets services license and an exempt financial adviser in Singapore As per the approved agreement under Paragraph 9 of Third Schedule of Securities and Futures Act (CAP 289) and Paragraph 11 of First Schedule of Financial Advisors Act (CAP 110) provided to MOCMSPL by Monetary Authority of Singapore. Persons in Singapore should contact MOCMSPL in respect of any matter arising from, or in connection with this report/publication/communication. This report is distributed solely to persons who qualify as "Institutional Investors", of which some of whom may consist of "accredited" institutional investors as defined in section 4A(1) of the Securities and Futures Act, Chapter 289 of Singapore ("the SFA"). Accordingly, if a Singapore person is not or ceases to be such an institutional investor, such Singapore Person must immediately discontinue any use of this Report and inform MOCMSPL.

### Specific Disclosures

- MOFSL, Research Analyst and/or his relatives does not have financial interest in the subject company, as they do not have equity holdings in the subject company.
- MOFSL, Research Analyst and/or his relatives do not have actual/beneficial ownership of 1% or more securities in the subject company MOFSL, Research Analyst and/or his relatives have not received compensation/other benefits from the subject company in the past 12 months
- MOFSL, Research Analyst and/or his relatives do not have material conflict of interest in the subject company at the time of publication of research report
- Research Analyst has not served as director/officer/employee in the subject company
- MOFSL has not acted as a manager or co-manager of public offering of securities of the subject company in past 12 months

  MOFSL has not received compensation for investment banking/ merchant banking/brokerage services from the subject company in the past 12 months
- MOFSL has not received compensation for other than investment banking/merchant banking/brokerage services from the subject company in the past 12 months
- MOFSL has not received any compensation or other benefits from third party in connection with the research report
- MOFSL has not engaged in market making activity for the subject company

11 August 2021 9

The associates of MOFSL may have:

- financial interest in the subject company
- actual/beneficial ownership of 1% or more securities in the subject company
- received compensation/other benefits from the subject company in the past 12 months
- other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.
- acted as a manager or co-manager of public offering of securities of the subject company in past 12 months
- be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies)
- received compensation from the subject company in the past 12 months for investment banking / merchant banking / brokerage services or from other than said services.

The associates of MOFSL has not received any compensation or other benefits from third party in connection with the research report

Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, it does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures.

### **Analyst Certification**

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

#### Terms & Conditions

This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendatory in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.

#### Disclaimer:

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent. This report and information herein is solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. The Disclosures of Interest Statement incorporated in this document is provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. This information is subject to change without any prior notice. The Company reserves the right to make modifications and alternations to this statement as may be required from time to time without any prior approval. MOFSL, its associates, their directors and the employees may from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. Each of these entities functions as a separate, distinct and independent of each other. The recipient should take this into account before interpreting the document. This report has been prepared on the basis of information that is already available in publicly accessible media or developed through analysis of MOFSL. The views expressed are those of the analyst, and the Company may or may not subscribe to all the views expressed therein. This document is being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. Neither the Firm, not its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. The person accessing this information specifically agrees to exempt MOFSL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays.

Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 71934200/ 022-71934263; Website <a href="https://www.motilaloswal.com">www.motilaloswal.com</a>. CIN no.: L67190MH2005PLC153397. Correspondence Office Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad(West), Mumbai- 400 064. Tel No: 022 7188 1000.

Registration Nos.: Motilal Oswal Financial Services Limited (MOFSL)\*: INZ000158836(BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412. AMFI: ARN - 146822; Investment Adviser: INA000007100; Insurance Corporate Agent: CA0579;PMS:INP000006712. Motilal Oswal Asset Management Company Ltd. (MOAMC): PMS (Registration No.: INP000000670); PMS and Mutual Funds are offered through MOAMC which is group company of MOFSL. Motilal Oswal Financial Services Limited is a distributor of Mutual Funds, PMS, Fixed Deposit, Bond, NCDs,Insurance Products and IPOs.Real Estate is offered through Motilal Oswal Real Estate Investment Advisors II Pvt. Ltd. which is a group company of MOFSL. Private Equity is offered through Motilal Oswal Private Equity Investment Advisors Pvt. Ltd which is a group company of MOFSL. Research & Advisory services is backed by proper research. Please read the Risk Disclosure Document prescribed by the Stock Exchanges carefully before investing. There is no assurance or guarantee of the returns. Investment in securities market is subject to market risk, read all the related documents carefully before investing. Details of Compliance Officer: Name: Neeraj Agarwal, Email ID: na@motilaloswal.com, Contact No.:022-71881085.

\* MOSL has been amalgamated with Motilal Oswal Financial Services Limited (MOFSL) w.e.f August 21, 2018 pursuant to order dated July 30, 2018 issued by Hon'ble National Company Law Tribunal, Mumbai Bench.