#### **Result Update**

# **AU Small Finance Bank**



Refer to important disclosures at the end of this report

Healthy earnings beat; contingency buffer draw-down boosts PCR

**CMP** Rs 1,416 as of (April 26, 2022)

**Target Price** Rs 1,340 (A)

Rating HOLD (■) **Upside** (5.3) %

FY24E

- AU SFB posted a PAT beat at Rs3.4bn (est: Rs3bn) in Q4FY22, led by better NII growth, higher fees and lower taxes, partly offset by higher opex as the bank continued to invest in the franchisee network. The GNPA ratio fell 60bps qoq to 2%, but RSA remained elevated at 2.5%. The bank finally raised its specific PCR to a comfortable level of 75% from 51%, drawing down the contingent buffer.
- AUM growth was strong at 27% yoy/14% gog on the back of all-time high disbursements across loan products, including wheels, MSME and commercial banking. The bank has built a reasonable CASA ratio of 37%, offering a higher SA rate. However, we believe the bank will face some margin headwinds in a rising rate scenario, given its largely fixed-rate asset book.
- The bank has declared a share bonus in the ratio of 1:1 to improve stock float and also declared a dividend of Re1 (pre-bonus). The bank has also increased the number of independent directors to eight to allay concerns around corporate governance and exits in the audit/risk management team.
- We upgrade our FY23-24 estimates by 5% on better growth trajectory/fees and moderating LLP, leading to healthy RoA/RoE of ~1.9%/18%-21%. Retain Hold with a TP of Rs1,340 (Rs1,275 earlier) rolling fwd to 4.2x FY24E ABV (vs. 4.5x Dec'23E ABV). With the completion of five years, the bank is eligible to apply for universal bank status. But we believe the bank should further strengthen its risk/compliance architecture before the planned transition.

Strong growth momentum but may face margin headwinds in a rising interest rate scenario: The bank registered strong credit growth (AUM) at 27% yoy/14% qoq, led by growth across business segments, including MSME, commercial banking and wheels. It expects to maintain strong credit momentum, with Covid-induced disruption largely behind. However, in a rising interest rate scenario, this would call for equally robust fund mobilization and may lead to some margin headwinds, with its asset side being largely on the fixed rate.

Bank finally shores up specific PCR, drawing down counter-cyclical buffer: The GNPA ratio improved 60bps gog to 2%, mainly due to lower slippages. The restructured book too has moderated qoq but remained elevated at 2.5%. Specific PCR has finally improved to 75% from 51% in Q3, which otherwise was a major irritant. The contingent provision buffer stood at Rs3bn (0.8% of AUM), which we believe the bank should retain as a counter-cyclical buffer even after the pandemic, given its relatively high-risk/return business model.

Outlook and valuations: We expect the bank to report healthy RoA/RoE of ~1.9%/18%-21% over FY22-25E, led by strong growth and moderating LLP. However, we believe AU SFB runs a high growth-risk model, and thus should strengthen its risk/compliance architecture and build higher counter-cyclical buffers, more so in light of its planned transition toward a universal bank, Retain Hold with a revised TP of Rs1,340 (Rs1,275 earlier) valuing the bank at 4.2x FY24E. Key risks: More-than-expected slowdown in CASA/margins in a rising interest rate scenario; high NPA formation in Wheels/SBL portfolio; and key management attrition.

Please see our sector model portfolio (Emkay Alpha Portfolio): BFSI-Banks (Page 8)

#### **Financial Snapshot (Standalone)**

(Rs mn)	FY21	FY22	FY23E	FY24E	FY25E	+91 22 6624 2480
Net income	38,170	42,278	52,802	65,945	80,602	<b>Heet Khimawat</b>
Net profit	12,448	11,298	14,834	19,580	23,937	heet.khimawat@em
EPS (Rs)	40.4	36.0	47.1	62.2	76.0	+91 22 6612 1275
ABV (Rs)	185.3	234.1	268.1	315.6	375.7	Dixit Sankharva
RoA (%)	2.7	1.9	1.9	1.9	1.9	dixit.sankharva@en
RoE (%)	23.4	16.4	18.3	20.7	21.3	+91 22 6612 1281
PE (x)	35.0	39.3	30.0	22.8	18.6	Soumya Jain
P/ABV	7.6	6.0	5.3	4.5	3.8	soumya.jain@emka
Source: Company, Emk	ayl Researcheam.emka	y@whitemarqu	esolutions.com	use and down	loaded at 04/2	7/2 † 91 22 6612 1262

Change in Estimates	
EPS Chg FY23E/FY24E (%)	-/
Target Price change (%)	5.1
Target Period (Months)	12
Previous Reco	HOLD
FI O	

#### Emkay vs Consensus

EPS I	Estimates
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FY23E

Еткау	47.1	62.2
Consensus	43.8	56.1
Mean Consensus TP (12M	l) Rs	1,374
Stock Details		
Bloomberg Code	AUBA	NK IN
Face Value (Rs)		10
Shares outstanding (mn)		315
52 Week H/L	1,466	/ 910
M Cap (Rs bn/USD bn)	446 /	5.82
Daily Avg Volume (nos.)	13,6	4,606
Daily Avg Turnover (US\$ n	nn)	22.8

#### Shareholding Pattern Mar '22

Promoters	28.2%
FIIs	34.3%
DIIs	18.8%
Public and Others	18.7%

#### **Price Performance**

(%)	1M	3M	6M	12M
Absolute	17	14	12	35
Rel. to Nifty	17	14	19	13

#### Relative price chart



Source: Bloombera

This report is solely produced by Emkay Global. The following person(s) are responsible for the production of the recommendation:

#### **Anand Dama**

anand.dama@emkayglobal.com +91 22 6624 2480

#### **Heet Khimawat**

heet.khimawat@emkayglobal.com +91 22 6612 1275

#### Dixit Sankharva

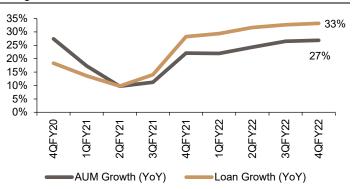
dixit.sankharva@emkayglobal.com +91 22 6612 1281

#### Soumya Jain

soumya.jain@emkayglobal.com

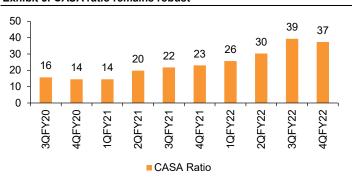
# **Story in Charts**

Exhibit 1: Healthy growth in SBL and commercial banking led to 33% growth in Loan book



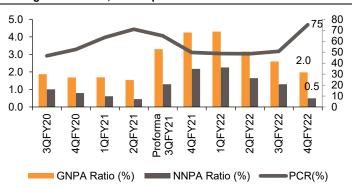
Source: Company, Emkay Research

Exhibit 3: CASA ratio remains robust



Source: Company, Emkay Research

Exhibit 5: GNPA ratio improves by 62bps qoq due to lower slippages and higher write-offs; PCR improves to 75%



Source: Company, Emkay Research

Exhibit 7: Return ratios to improve due to lower LLP and growth

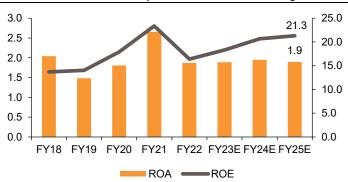
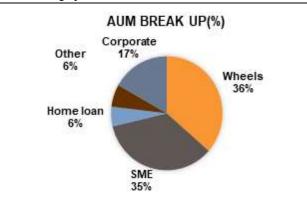
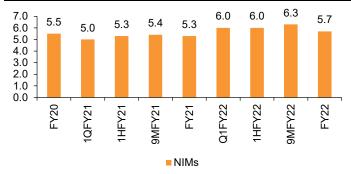


Exhibit 2: Retail loans driven mainly by wheels, SME and housing, which are largely secured



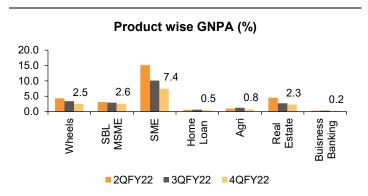
Source: Company, Emkay Research

Exhibit 4: NIM moderates marginally for FY22



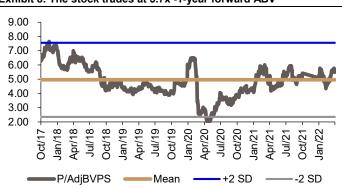
Source: Company, Emkay Research

Exhibit 6: Asset quality improves across the segments



Source: Company, Emkay Research

Exhibit 8: The stock trades at 5.7x -1-year forward ABV



Source: Company, Emkay Research Source: Company, Emkay Research Source: Company, Emkay Research 11st report is intended for team.emkay @ whitemarquesolutions.com use and downloaded at 04/27/2022 02:34 PM

# Exhibit 9: Actual vs. Estimates (Q4FY22)

Rs mn	Actual	Estimates		% Varia		Comments
	Actual	Emkay	Consensus	Emkay	Consensus	Comments
Net income	12,497	11,248	12,097	11%	3%	Higher fee income led to a beat
PPOP	4,841	4,815	4,815	1%	1%	Increase in opex led to largely inline PPoP
PAT	3,162	2,999	3,071	5%	3%	Lower tax exp due to tax refund led to PAT beat

Source: Company, Emkay Research

### **Exhibit 10: Quarterly Summary**

Rs (mn)	4QFY21	1QFY22	2QFY22	3QFY22	4QFY22	YoY (%)	QoQ (%)	FY22	FY23E	YoY (%)
Interest Earned	12,924	13,535	14,048	14,965	16,670	29	11	59,217	78,483	33
Interest Exp	6,365	6,295	6,516	6,760	7,305	15	8	26,876	37,476	39
Net Interest Income	6,558	7,240	7,531	8,204	9,366	43	14	32,341	41,007	27
Global NIMs (reported)	5.30	6.00	6.00	6.30	6.30	40bps	0bps	5.15	5.08	-7bps
Non-interest Income	2,766	2,140	1,909	2,756	3,114	13	13	9,937	11,795	19
Operating Expenses	5,586	4,569	5,526	6,376	7,656	37	20	24,128	29,027	20
Pre Provisioning Profit	3,739	4,811	3,914	4,584	4,823	29	5	18,151	23,775	31
Provision & Contingencies	1,778	1,766	36	560	932	-48	67	3,610	3,951	9
PBT	1,961	3,045	3,878	4,025	3,891	98	-3	14,541	19,824	36
Income Tax Expense (Gain)	271	715	1,093	1,004	430	59	-57	3,242	4,990	54
Net Profit/(Loss)	1,690	2,331	2,785	3,020	3,461	105	15	11,298	14,834	31
Gross NPA (%)	4.25	4.30	3.16	2.60	1.98	-227bps	-62bps	1.98	1.76	-21bps
Net NPA (%)	2.18	2.26	1.65	1.30	0.50	-168bps	-80bps	0.50	0.53	3bps
Deposits (Rs in bn)	360	370	390	443	526	46	19	526	694	32
Net Advances (Rs in bn)	346	340	358	402	461	33	15	461	597	29

Source: Company, Emkay Research

**Exhibit 11: Revision in estimates** 

Y/E Mar (Rs mn)		FY23E			FY24E		FY25E
T/E Mai (NS IIII)	Earlier	Revised	% change	Earlier	Revised	% change	Introduced
Net income	49,772	52,802	6.1%	62,351	65,945	5.76%	80,602
PPOP	22,247.0	23,775	6.9%	29,689	31,247	5.2%	39,800
PAT	14,133.0	14,834	5.0%	18,725	19,580	4.6%	23,937
EPS (Rs)	45.3	47.1	4.0%	60.0	62.2	3.6%	76.0
BV (Rs)	263.9	275.7	4.5%	311.9	325.9	4.5%	387.9

Source: Emkay Research

#### **Exhibit 12: Key Assumptions**

	FY22	FY23E	FY24E	FY25E
AUM Growth %	26.8	30.0	28.0	25.0
Deposit Growth %	42.0	32.1	32.1	26.6
NIM %	5.2	5.1	5.0	4.9
GNPA %	2.0	1.8	1.6	1.5
Credit Cost %	0.3	0.9	0.9	0.9

Source: Emkay Research

Exhibit 13: Key ratios and trends

Exhibit 13. Rey fatios and trends	4QFY20	1QFY21	2QFY21	3QFY21	4QFY21	1QFY22	2QFY22	3QFY22	4QFY22
Loans Rs mn	3,08,930	3,00,360	3,05,900	3,32,220	3,77,120	3,66,350	3,80,110	4,20,230	4,78,310
Growth YoY %	27.4	17.3	9.7	11.2	22.1	22.0	24.3	26.5	26.8
Growth QoQ %	3.4	(2.8)	1.8	8.6	13.5	(2.9)	3.8	10.6	13.8
Composition %		( - /				( - /			
Corporate	16	15	16	14	14	14	14	15	17
Retail & Treasury	84	85	84	86	86	86	86	85	83
Liability Profile									
Deposits	2,61,639	2,67,340	2,69,804	2,97,080	3,59,793	3,70,140	3,90,340	4,42,780	5,25,846
Growth YoY %	34.7	34.7	21.8	24.5	37.5	38.5	44.7	49.0	46.2
Growth QoQ %	9.6	2.2	0.9	10.1	21.1	2.9	5.5	13.4	18.8
Liability Profile									
CASA %	14.5	14.5	19.8	21.7	23.0	25.6	30.3	39.2	37.3
CA %	4.3	3.1	3.9	4.2	4.5	3.7	4.1	4.0	4.9
SA %	10.2	11.4	15.9	17.5	18.5	21.9	26.2	35.2	32.4
No. of Branches	528	594	686	714	729	742	794	830	863
NIM %	5.5	5.0	5.3	5.4	5.3	6.0	6.0	6.3	6.3
Asset Quality									
GNPA (%)	1.7	1.7	1.5	1.0	4.3	4.3	3.2	2.6	2.0
NNPA (%)	0.8	0.6	0.5	0.2	2.2	2.3	1.7	1.3	0.5
PCR (%)	52.5	63.5	71.0	76.0	49.7	48.8	48.6	50.8	75.0
Slippages (Rs mn)	810	50	230	60	12,440	2,500	2,100	2,490	1,950
Slippages - annualized (%)	1.3	0.1	0.3	0.1	16.1	3.3	2.7	3.0	2.1
CAR %	21.3	21.7	21.5	18.8	23.4	23.1	22.0	19.5	21.0
Tier I %	18.5	18.5	18.3	16.3	21.5	21.6	20.5	18.2	19.7
ROE Decomposition % (on total assets)									
NII	5.5	4.8	5.1	5.6	5.3	5.6	5.8	5.9	5.9
Other Income (Ex Treasury)	1.7	0.6	1.9	5.5	2.3	0.9	1.4	1.9	2.0
Opex	4.2	2.7	3.4	3.7	4.6	3.6	4.2	4.6	4.8
PPOP	3.1	4.1	4.0	7.7	3.0	3.7	3.0	3.3	3.0
Provisioning Cost	1.5	1.7	0.5	2.5	1.4	1.4	0.0	0.4	0.6
PBT	1.6	2.4	3.5	5.2	1.6	2.4	3.0	2.9	2.4
Tax	0.4	0.6	0.8	1.0	0.2	0.6	0.8	0.7	0.3
ROA	1.21	1.86	2.69	4.23	1.38	1.81	2.13	2.16	2.17
ROE Source: Company Emkay Research	11.4	17.9	25.0	39.0	12.1	14.6	16.8	17.4	18.9

Source: Company, Emkay Research

# **Key Financials (Standalone)**

### **Income Statement**

Y/E Mar (Rs mn)	FY21	FY22	FY23E	FY24E	FY25E
Net interest income	23,654	32,341	41,007	51,240	62,558
Other income	14,516	9,937	11,795	14,705	18,044
Fee income	4,283	5,930	7,590	9,640	12,050
Net income	38,170	42,278	52,802	65,945	80,602
Operating expenses	16,582	24,128	29,027	34,698	40,802
Pre provision profit	21,587	18,151	23,775	31,247	39,800
PPP excl treasury	12,739	16,721	22,775	30,047	38,300
Provisions	6,262	3,610	3,951	5,081	7,812
Profit before tax	15,326	14,541	19,824	26,165	31,988
Tax	2,878	3,242	4,990	6,586	8,051
Tax rate	19	22	25	25	25
Profit after tax	12,448	11,298	14,834	19,580	23,937

# **Balance Sheet**

Y/E Year End (Rs mn)	FY21	FY22	FY23E	FY24E	FY25E
Equity	3,122	3,149	3,149	3,149	3,149
Reserves	59,630	71,991	83,676	99,477	1,19,005
Net worth	62,752	75,140	86,825	1,02,626	1,22,154
Deposits	3,59,793	5,25,846	6,94,043	9,15,999	11,59,610
Borrowings	64,147	50,683	43,080	36,618	31,126
Total liabilities	5,15,912	6,90,778	8,81,008	11,30,259	13,95,776
Cash and bank	15,693	24,684	36,492	52,325	67,906
Investments	1,08,154	1,53,065	1,84,626	2,30,639	2,81,400
Loans	3,46,089	4,60,952	5,96,931	7,72,031	9,74,987
Others	9,033	11,249	20,179	30,032	23,060
Total assets	5,15,912	6,90,778	8,81,008	11,30,259	13,95,776

# Key Ratios (%)

Y/E Year End	FY21	FY22	FY23E	FY24E	FY25E
NIM	5.2	5.5	5.4	5.3	5.1
Non-II/avg assets	3.1	1.6	1.5	1.5	1.4
Fee income/avg assets	0.9	1.0	1.0	1.0	1.0
Opex/avg assets	3.5	4.0	3.7	3.5	3.2
Provisions/avg assets	1.3	0.6	0.5	0.5	0.6
PBT/avg assets	3.3	2.4	2.5	2.6	2.5
Tax/avg assets	0.6	0.5	0.6	0.7	0.6
RoA	2.7	1.9	1.9	1.9	1.9
RoAE	23.4	16.4	18.3	20.7	21.3
GNPA (%)	4.3	2.0	1.8	1.6	1.5
NNPA (%)	2.2	0.5	0.5	0.6	0.5

Per Share Data (Rs)	FY21	FY22	FY23E	FY24E	FY25E
EPS	40.4	36.0	47.1	62.2	76.0
BVPS	203.6	239.6	275.7	325.9	387.9
ABVPS	185.3	234.1	268.1	315.6	375.7
DPS	0.0	1.0	10.0	12.0	14.0

Valuations (x)	FY21	FY22	FY23E	FY24E	FY25E
PER	35.0	39.3	30.0	22.8	18.6
P/BV	7.6	6.0	5.3	4.5	3.8
P/ABV	7.6	6.0	5.3	4.5	3.8
P/PPOP	20.5	24.6	18.8	14.3	11.2
Dividend Yield (%)	0.0	0.1	0.7	0.8	1.0
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Source: Company, Emkay Research
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Growth (%)	FY21	FY22	FY23E	FY24E	FY25E
NII	23.9	36.7	26.8	25.0	22.1
PPOP	80.3	(15.9)	31.0	31.4	27.4
PAT	84.5	(9.2)	31.3	32.0	22.3
Loans	28.2	33.2	29.5	29.3	26.3

Quarterly (Rs mn)	Q4FY21	Q1FY22	Q2FY22	Q3FY22	Q4FY22
NII	6,558	7,240	7,531	8,204	9,366
NIM(%)	5.3	6.0	6.0	6.3	6.3
PPOP	3,739	4,811	3,914	4,584	4,841
PAT	1,690	2,331	2,785	3,020	3,162
EPS (Rs)	5.41	7.47	8.92	9.67	10.13

Source: Company, Emkay Research

Shareholding Pattern (%)	Mar-21	Jun-21	Sep-21	Dec-21	Mar-22
Promoters	28.5	28.4	28.4	28.3	28.2
FIIs	32.1	31.9	32.5	33.2	34.3
DIIs	20.5	21.4	20.9	20.0	18.8
Public and Others	19.0	18.3	18.3	18.5	18.7

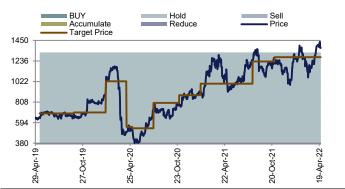
Source: Capitaline

#### RECOMMENDATION HISTORY TABLE

Date	Closing Price	TP	Period (months)	Rating	Analyst
11-Feb-22	1,320	1,275	12m	Hold	Anand Dama
29-Jan-22	1,272	1,275	12m	Hold	Anand Dama
04-Jan-22	1,096	1,275	12m	Hold	Anand Dama
30-Oct-21	1,216	1,275	12m	Hold	Anand Dama
31-Aug-21	1,131	1,230	12m	Hold	Anand Dama
07-Aug-21	1,249	1,230	12m	Hold	Anand Dama
01-May-21	1,004	1,000	12m	Hold	Anand Dama
30-Apr-21	1,004	1,000	12m	Hold	Anand Dama
09-Mar-21	1,233	1,000	12m	Hold	Anand Dama
30-Jan-21	873	1,000	12m	Hold	Anand Dama
20-Jan-21	920	1,000	12m	Hold	Anand Dama
30-Oct-20	775	880	12m	Hold	Anand Dama
24-Jul-20	791	800	12m	Hold	Anand Dama
04-May-20	517	535	12m	Hold	Anand Dama
11-Apr-20	496	550	12m	Hold	Anand Dama
23-Jan-20	975	1,025	12m	Hold	Anand Dama
22-Oct-19	689	700	12m	Hold	Anand Dama
09-Oct-19	641	700	12m	Hold	Anand Dama
23-Sep-19	683	700	12m	Hold	Anand Dama
26-Jul-19	659	690	12m	Hold	Anand Dama
15-May-19	651	690	12m	Hold	Anand Dama

Source: Company, Emkay Research

# RECOMMENDATION HISTORY CHART



Source: Bloomberg, Company, Emkay Research

#### **Analyst: Anand Dama**

#### **Contact Details**

anand.dama@emkayglobal.com +91 22 6624 2480

#### Sector

Banks

#### Analyst bio

Anand Dama is a CA, CPM (ICFAI) with total 13 years of research experience, in addition to 3 years in the finance/rating industry. His team currently covers 21 banks and 15 stocks in the NBFC/Insurance space.

# Emkay Alpha Portfolio - BFSI-Banks

EAP sector portfolio

Company Name	BSE200 Weight	EAP Weight	OW/UW (%)	OW/UW (bps)	EAP Weight based on Current NAV	vs last published
BFSI-Banks	19.30	19.30	0.0%	0	100.00	
Axis Bank	2.13	2.24	5%	12	11.62	0
AU Small Finance Bank	0.31	0.25	-17%	<b>-</b> 5	1.32	0
Bandhan Bank	0.22	0.22	0%	0	1.16	0
Bank of Baroda	0.21	0.21	0%	0	1.07	
Canara Bank	0.13	0.06	-54%	-7	0.30	0
City Union Bank	0.00	0.00	NA	0	0.00	
DCB Bank	0.00	0.00	NA	0	0.00	0
Equitas Small Finance Bank	0.00	0.00	NA	0	0.00	0
Federal Bank	0.19	0.26	39%	7	1.37	
HDFC Bank	5.97	6.05	1%	8	31.33	0
ICICI Bank	5.22	5.38	3%	15	27.85	0
Indian Bank	0.00	0.00	NA	0	0.00	0
Indusind Bank	0.57	0.57	0%	0	2.95	0
Karur Vysya Bank	0.00	0.00	NA	0	0.00	
Kotak Mahindra Bank	2.26	2.02	-11%	-24	10.48	0
Punjab National Bank	0.10	0.00	-100%	-10	0.00	0
RBL Bank	0.00	0.00	NA	0	0.00	0
State Bank of India	1.90	2.04	7%	14	10.55	0
Ujjivan Small Finance Bank	0.00	0.00	NA	0	0.00	0
Union Bank of India	0.05	0.00	-100%	<b>-</b> 5	0.00	0
Yes Bank	0.04	0.00	-100%	-4	0.00	0
Cash	0.00	0.00	NA	0	0.00	0

Source: Emkay Research

■ High Conviction/Strong Over Weight ■ High Conviction/Strong Under Weight

#### Sector portfolio NAV

	Base				_	Latest
	1-Apr-19	26-Apr-21	25-Oct-21	25-Jan-22	25-Mar-22	25-Apr-22
EAP - BFSI-Banks	100.0	110.7	141.5	129.5	121.2	123.5
BSE200 Neutral Weighted Portfolio (ETF)	100.0	108.6	138.6	126.9	118.8	121.0

\*Performance measurement base date 1st April 2019

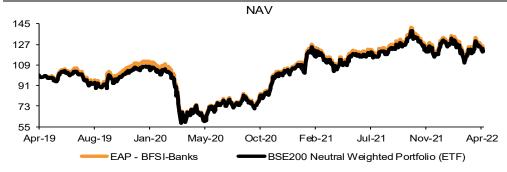
Source: Emkay Research

#### Price Performance (%)

	1m	3m	6m	12m
EAP - BFSI-Banks	1.9%	-4.7%	-12.8%	11.5%
BSE200 Neutral Weighted Portfolio (ETF)	1.8%	-4.7%	-12.7%	11.4%

Source: Emkay Research

#### **NAV** chart



Source: Emkay Research

Please see our model portfolio (Emkay Alpha Portfolio): Nifty

Please see our model portfolio (Emkay Alpha Portfolio): SMID

"Emkay Alpha Portfolio – SMID and Nifty are a supporting document to the Emkay Alpha Portfolios Report and is updated on regular intervals"

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## **Emkay Rating Distribution**

Ratings	Expected Return within the next 12-18 months.
BUY	Over 15%
HOLD	Between -5% to 15%
SELL	Below -5%

Completed Date: 27 Apr 2022 11:15:31 (SGT) Dissemination Date: 27 Apr 2022 11:16:31 (SGT)

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**CIN -** L67120MH1995PLC084899

7th Floor, The Ruby, Senapati Bapat Marg, Dadar - West, Mumbai - 400028. India Tel: +91 22 66121212 Fax: +91 22 66121299 Web: www.emkayglobal.com

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