

Mahindra & Mahindra

Refer to important disclosures at the end of this report

New model Scorpio-N unveiled at competitive pricing

- We attended the unveiling ceremony of Scorpio-N, which is targeted at upmarket urban customers. This model is superior to existing Scorpio Classic in terms of power and ride-handling, and sports an all-new design with comprehensive safety/connectivity features.
- Scorpio-N is developed with an investment of Rs16bn and has a production capacity of 6,000 units per month. It would compete with models like Tata Safari, Toyota Innova, Hyundai Alcazar, etc. Similar to XUV700, it will be launched at a competitive price, which will be applicable to the first 25,000 units.
- MM's order book stands at ~170,000 units, and the Scorpio-N launch on July 30 will further support bookings. Considering expectations of a staggered improvement in chip supplies and a large order book, we raise volume estimates by ~3% each for FY23 and FY24. We increase our FY23/FY24 EPS estimates by 6% due to an increase in margin assumptions.
- We have a Buy rating with a TP of Rs1,250 (Rs1,150 earlier), based on 16x core Jun'24E EPS (DCF-based) and the value of investments at Rs482/share. We increase the valuation multiple to 16x from 14x, factoring in higher revenue growth and margin assumptions in our DCF model.

Key highlights of Scorpio-N unveiling ceremony

- Scorpio-N manual transmission is priced competitively at Rs1.2-1.9mn for petrol versions and Rs1.25-1.95mn for diesel versions.
- It is built on the new 3rd generation body-on-frame platform and has no carryover components from Scorpio Classic. The petrol engine generates 149KW of power and 380NM of torque. The diesel engine produces 129KW of power and 400NM of torque. It scores over its peers on power (Exhibit 4).
- It features terrain management technology, which allows better ride-handling and allows shifting to a 4-wheel drive easily. It features multiple driving models. Suspension systems are better, supported by the usage of FDD (Frequency Dependent Damping) and MTV CL (Multi-tuned valve central land) systems.
- Relevant models compare favorably with Tata Safari (Exhibit 5) and Toyota Innova (Exhibit 6). Similar to XUV700, the introductory prices are applicable only for the first 25,000 bookings.
- The production capacity stands at 6,000 units per month, and deliveries are expected to commence in the festive season. Scorpio-N will be assembled at the Chakan plant in the newly setup line. The existing Scorpio Classic will be assembled at the Nashik plant.

Please see our sector model portfolio (Emkay Alpha Portfolio): [Automobiles & Auto Ancillaries \(Page 9\)](#)

Financial Snapshot (Standalone)

(Rs mn)	FY21	FY22	FY23E	FY24E	FY25E
Revenue	446,299	574,460	728,218	829,227	907,326
EBITDA	69,575	70,423	91,197	108,919	120,105
EBITDA Margin (%)	15.6	12.3	12.5	13.1	13.2
APAT*	35,064	37,809	49,765	61,989	69,295
EPS (Rs)*	28.2	30.4	40.0	49.9	55.7
EPS (% chg)*	37.8	7.8	31.6	24.6	11.8
ROE (%)*	19.0	19.2	21.4	23.2	22.3
P/E (x)*	24.9	23.1	17.6	14.1	12.6
EV/EBITDA (x)*	12.2	11.7	8.9	7.1	6.1
P/BV (x)*	5.0	4.0	3.5	3.0	2.6

Source: Company, Emkay Research Note: *Relates to Core business excluding dividends and investment for subsidiaries

CMP	Target Price
Rs 1,083 as of (June 27, 2022)	Rs 1,250 (▲) 12 months
Rating	Upside
BUY (■)	15.5 %

Change in Estimates

EPS Chg FY23E/FY24E (%)	6.4/ 6.4
Target Price change (%)	8.7
Target Period (Months)	12
Previous Reco	BUY

Emkay vs Consensus

EPS Estimates		
	FY23E	FY24E
Emkay	50.4	60.8
Consensus	48.1	57.5
Mean Consensus TP (12M)	Rs 1,154	

Stock Details

Bloomberg Code	MM IN
Face Value (Rs)	5
Shares outstanding (mn)	1,243
52 Week H/L	1,095 / 671
M Cap (Rs bn/USD bn)	1,346 / 17.18
Daily Avg Volume (nos.)	4,260,509
Daily Avg Turnover (US\$ mn)	50.6

Shareholding Pattern Mar '22

Promoters	18.9%
FIIs	36.2%
DIIIs	27.9%
Public and Others	17.0%

Price Performance

(%)	1M	3M	6M	12M
Absolute	14	42	32	36
Rel. to Nifty	17	53	43	37

Relative price chart



Source: Bloomberg

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Key highlights (continued)

- It is designed at Pininfarina, Italy, and Mahindra India Design Studio, Mumbai. It has been engineered by teams at Mahindra Research Valley, Chennai, and Mahindra North American Technical Center, USA.
- It has been unveiled in India, South Africa and Nepal. It will be soon introduced in Australia and New Zealand.
- For Connected features, Mahindra has partnered with Amazon Alexa, what3words, Qualcomm, Visteon, Blackberry QNX, Bosch, Sony and Amazon Web Services (AWS).
- It has lower CO2 emissions in comparison to peers as it uses the latest generation dip paint (CG 800 CED coating), low RRC tyres and LEDs for reducing energy consumption.

Exhibit 1: Scorpio-N unveiled; Launch of 30th July and deliveries expected in festive season

Source: Company

Exhibit 2: Variant wise prices of Scorpio-N

Variant	Gasoline MT	Diesel MT
Z2	₹ 11.99 L	₹ 12.49 L
Z4	₹ 13.49 L	₹ 13.99 L
Z6	-	₹ 14.99 L
Z8	₹ 16.99 L	₹ 17.49 L
Z8L	₹ 18.99 L	₹ 19.49 L

Source: Company; Note: Automatic and 4X4 prices to be unveiled on 21st July.

Exhibit 3: Variant wise walk-through

Z2	Z4	Z6	Z8	Z8 L
<ul style="list-style-type: none"> • Petrol: 149.14 kW (203 PS) • Diesel : 97 kW (132 PS) • Touchscreen Infotainment • Steering mounted audio controls • 2nd Row AC vents • Signature Dual Barrel Headlamps • LED Tail Lamps • LED Turn indicator • Electric Power Steering (Petrol) • Robust BOF Construction – RWD SUV • Double Wishbone Front Suspension with Coil springs • Pentalink Rear Suspension with WATT's linkage • Front and Rear Ventilated Disc Brakes • ABS+EBD • ISOFIX and i-SIZE compatibility • R17 Wheels 	<p>Offered Over Z2</p> <ul style="list-style-type: none"> • Diesel : 128.6 kW (175 PS) - AT • 4x4 (Option) • 20.32 cm Touchscreen Infotainment • Android Auto™ (wired) • Apple CarPlay Compatibility (wired) • Cruise control • 2nd Row AC Module • Full Fabric Upholstery • ESP Suite of features - AT • Hill Decent Control (HDC) - AT • Hill Hold Control (HHC) - AT • Command Seat with Height adjuster & Lumbar Support 	<p>Offered over Z4</p> <ul style="list-style-type: none"> • Diesel : 128.6 kW (175 PS) - MT & AT • Sunroof with anti-pinch • AdrenoX with built-in Amazon Alexa • 20.32 cm Touchscreen Infotainment Display with Navigation • 17.78 cm Driver Information Display • Drive Modes – Zip, Zap, Zoom (Diesel) • what3words -Alexa-enabled • ESP Suite of features (MT & AT) • Android Auto™ (wired & wireless) • Apple CarPlay Compatibility (wired & wireless) • Connected Car Features <ul style="list-style-type: none"> • Remote Command & Control • Location based services • In-Car Apps • Valet Mode , Alerts & Much more • E-call, SOS switch 	<p>Offered over Z6</p> <ul style="list-style-type: none"> • Rich Coffee Black Leatherette Interiors • 4XPLOr - Intelligent 4x4 System with selectable Terrain Modes • Push Button Start • Passive Keyless Entry • Power fold ORVM • Side & Curtain Airbags • Dual Zone FATC • Double barrel LED Projector Headlamps • LED Projector Fog Lamps • Sting like LED DRLs • LED - Sequential Turn Indicator • TPMS • Rear Camera • Auto Headlamp + Auto wiper • R18 Alloys (AT) • R17 Steel Wheel (MT) 	<p>Offered over Z8</p> <ul style="list-style-type: none"> • 6-Way Power Driver Seat • SONY®3D Immersive Audio 12 Speakers with dual Channel sub-woofer • Front Camera • Driver Drowsiness Detection • Front Park Assist Sensors • Wireless Charger (4WDAT) • R18 (AT) Alloys • R17 (MT) Alloys • Captain Seats Option

Source: Company

Exhibit 4: Comparison of various models – Best in terms of power and competitively priced

OEM	Model	Displacement (ltr)	Power	Torque	Length (mm)	Ex showroom price Delhi (base version; Rs mn)	Chassis Type
Petrol							
Mahindra	Scorpio-N	2.0	149kW@5000rpm	370Nm@1750-3000rpm	4,662	1.20	Body-on-frame
Mahindra	XUV 700	2.0	147kW@5000rpm	380Nm@1750-3000rpm	4,695	1.32	Monocoque
Hyundai	Alcazar	2.0	117kW@6500rpm	191Nm@4500rpm	4,500	1.64	Monocoque
MG	Hector	1.5	105kW@5000rpm	250Nm@1600-3600rpm	4,655	1.52	Monocoque
Kia	Carens	1.4	103kW@6000rpm	242Nm@1500-3200rpm	4,540	0.96	Monocoque
Toyota	Innova	2.7	122kW@5200rpm	245Nm@4000rpm	4,735	1.75	Body-on-frame
Diesel							
Mahindra	Scorpio-N	2.2	129kW@3500rpm	370Nm@1500-3000rpm	4,662	1.25	Body-on-frame
Mahindra	Scorpio Classic	2.2	89kW@4000rpm	280Nm@1800-2800rpm	4,456	1.35	Body-on-frame
Mahindra	XUV 700	2.2	114kW@3750rpm	360Nm@1500-2800rpm	4,695	1.37	Monocoque
Toyota	Fortuner	2.8	150kW@3400rpm	420Nm@1400-3400rpm	4,795	3.43	Body-on-frame
Toyota	Innova	2.4	110kW@3400rpm	343Nm@1400-2800rpm	4,735	1.86	Body-on-frame
Tata	Safari	2.0	125kW@3750rpm	350Nm@1750-2500rpm	4,661	1.52	Monocoque
MG	Gloster	2.0	120kW@4000rpm	375Nm@1500-2400rpm	4,985	3.15	Body-on-frame
Hyundai	Alcazar	1.5	85kW@4000rpm	250Nm@1500-2750rpm	4,500	1.69	Monocoque
MG	Hector	2.0	125kW@3750rpm	350Nm@1750-2500rpm	4,655	1.72	Monocoque
Kia	Carens	1.5	85kW@4000rpm	250Nm@1500-2750rpm	4,540	1.14	Monocoque

Source: Company, Emkay Research

Exhibit 5: Comparison with Tata Safari – Offers higher power and provides better features

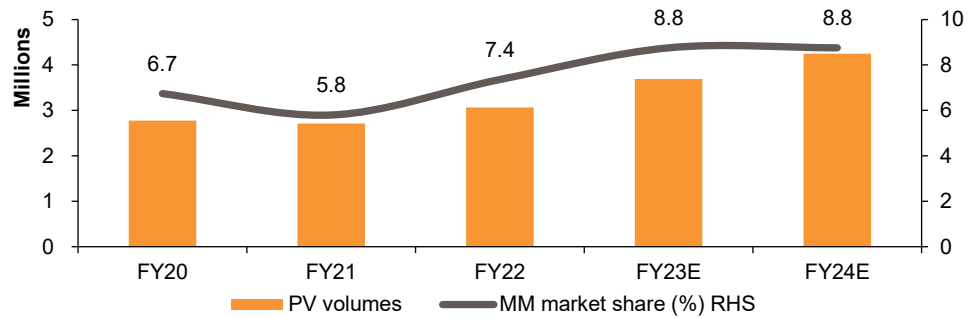
Diesel variant	Scorpio-N (Z6) - Mid variant	Tata Safari (XM) - Low variant
Price ex-showroom (mn)	1.49	1.67
Engine	Power - 175 PS, Torque - 370 Nm	Power - 170 PS, Torque - 350 Nm
Unique features	Larger touch screen	LED head lamps
	Digital instrument cluster	6 speaker
	Wireless Android and Carplay	
	Connected technology	
	Sunroof	
	Alexa	
	2nd row AC module	

Source: Mahindra presentation

Exhibit 6: Comparison with Toyota Innova Crysta – Offers higher power and provides better features

Diesel variant	Scorpio-N (Z8) - Top variant	Toyota Innova Crysta (VX) - Mid variant
Price ex-showroom (mn)	1.75	2.28
Engine	Power - 175 PS, Torque - 370 Nm	Power - 150 PS, Torque - 343 Nm
Transmission	6MT	5MT
Airbags	6	3
Unique features	Leather seats and Instrument panel	Captain seat option
	LED fog lamp	Front park sensor
	Digital instrument cluster	
	Sunroof	
	Alexa	
	Rear Camera	

Source: Mahindra presentation

Exhibit 7: PV industry volumes and MM market share: Large order book and ramp-up in production to drive market share gains

Source: Company, Emkay Research

Exhibit 8: Key assumptions; Expect revenue CAGR of 20% over FY22-24E

	FY21	FY22	FY23E	FY24E	FY25E	CAGR % (FY22-24E)
Volumes (units)						
Domestic tractors	343,833	337,052	347,562	371,891	394,204	5
YoY %	17.8	(2.0)	3.1	7.0	6.0	
Domestic PVs	157,215	225,895	322,687	371,115	400,802	28
YoY %	(15.9)	43.7	42.8	15.0	8.0	
Domestic CVs	156,159	177,117	212,352	238,088	257,282	16
YoY %	(21.6)	13.4	19.9	12.1	8.1	
Domestic 3Ws	16,897	30,079	38,163	46,940	49,757	25
YoY %	(70.9)	78.0	26.9	23.0	6.0	
Total Domestic	674,104	770,143	920,763	1,028,034	1,102,045	16
YoY %	(8.4)	14.2	19.6	11.7	7.2	
Exports	29,015	50,156	55,142	59,906	65,083	9
YoY %	(21.4)	72.9	9.9	8.6	8.6	
Total Sales	703,119	820,299	975,906	1,087,940	1,167,128	15
YoY %	(9.1)	16.7	19.0	11.5	7.3	
Realizations (Rs/unit)	634,741	700,305	746,197	762,200	777,401	4
YoY %	9.4	10.3	6.6	2.1	2.0	
Revenues (Rs mn)	446,299	574,460	728,218	829,227	907,326	20
YoY %	(0.5)	28.7	26.8	13.9	9.4	

Source: Emkay Research, Company

Exhibit 9: Change in estimates

Rs mn	FY23E				FY24E				FY25E			
	Earlier	Revised	% Change	% YoY	Earlier	Revised	% Change	% YoY	Earlier	Revised	% Change	% YoY
Volume (units)	946,426	975,906	3.1	19.0	1,054,319	1,087,940	3.2	11.5	1,130,817	1,167,128	3.2	7.3
Revenue	698,544	728,218	4.2	26.8	795,400	829,227	4.3	13.9	870,050	907,326	4.3	9.4
EBIDTA	86,187	91,197	5.8	29.5	102,839	108,919	5.9	19.4	113,321	120,105	6.0	10.3
<i>EBIDTA margin (%)</i>	12.3	12.5	19 bps	26 bps	12.9	13.1	21 bps	61 bps	13.0	13.2	21 bps	10 bps
Adj. PAT	58,939	62,714	6.4	21.9	71,036	75,585	6.4	20.5	78,494	83,571	6.5	10.6
EPS (Rs)	47.4	50.4	6.4	21.9	57.1	60.8	6.4	20.5	63.1	67.2	6.5	10.6

Source: Company, Emkay Research

Exhibit 10: SOTP valuation at Rs1,250

Components (Rs bn)	Basis of Valuation	Jun'24E PAT	P/E (x)	Equity value	M&M stake (%)	Pro-rata value	Hold-co discount (%)	Contr. To SOTP	SOTP (Rs/share)	SOTP breakdown (%)
M&M (S/A)	P/E	63.8	16.0	1,021		1,021		1,021	821	66
Tech Mahindra	TP (Emkay)			1,225	25.5	312	20	250	201	16
M&M Financial Services	TP (Emkay)			253	52.2	132	20	106	85	7
Other Subs/investments	Current m-cap/ investment value							180	145	12
Total								1,557	1,252	100
Total (Rounded off)									1,250	

Source: Company, Emkay Research; Note: Holdco discount calculated based on factors such as management control, size of free float, listed/unlisted, etc.

Exhibit 11: SOTP change

Components	New SOTP (Rs/share)	Earlier SOTP (Rs/share)	(Change%)
M&M(S/A)	821	666	23
Tech Mahindra	201	255	-21
M&M Financial Services	85	85	0
Other Subs/investments	145	142	2
Total	1,252	1,148	9

Source: Company, Emkay Research

Key Financials (Standalone)**Income Statement**

Y/E Mar (Rs mn)	FY21	FY22	FY23E	FY24E	FY25E
Revenue	446,299	574,460	728,218	829,227	907,326
Expenditure	376,724	504,037	637,021	720,308	787,221
EBITDA	69,575	70,423	91,197	108,919	120,105
Depreciation	23,699	24,511	26,450	28,556	30,830
EBIT	45,876	45,912	64,747	80,363	89,276
Other Income	11,995	20,759	20,921	22,490	24,205
Interest expenses	3,963	2,230	2,050	2,073	2,053
PBT	53,907	64,441	83,618	100,780	111,428
Tax	13,193	13,002	20,905	25,195	27,857
Extraordinary Items	(30,873)	(2,087)	0	0	0
Minority Int./Income from Assoc.	0	0	0	0	0
Reported Net Income	9,842	49,352	62,714	75,585	83,571
Adjusted PAT	40,714	51,439	62,714	75,585	83,571

Balance Sheet

Y/E Mar (Rs mn)	FY21	FY22	FY23E	FY24E	FY25E
Equity share capital	5,974	5,983	5,983	5,983	5,983
Reserves & surplus	343,536	383,627	430,662	487,350	550,028
Net worth	349,510	389,610	436,645	493,333	556,011
Minority Interest	0	0	0	0	0
Loan Funds	83,584	67,336	69,331	68,847	68,018
Net deferred tax liability	14,497	17,008	19,807	23,180	26,910
Total Liabilities	447,590	473,953	525,783	585,360	650,939
Net block	120,113	145,486	201,218	212,662	221,833
Investment	217,826	251,098	286,098	326,098	371,098
Current Assets	216,451	224,537	278,620	320,808	357,113
Cash & bank balance	63,952	36,505	39,588	48,621	59,290
Other Current Assets	26,570	36,016	45,656	51,989	56,886
Current liabilities & Provision	168,055	197,350	248,153	282,208	307,104
Net current assets	48,397	27,187	30,466	38,600	50,009
Misc. exp	0	0	0	0	0
Total Assets	447,590	473,953	525,783	585,360	650,939

Cash Flow

Y/E Mar (Rs mn)	FY21	FY22	FY23E	FY24E	FY25E
PBT (Ex-Other income) (NI+Dep)	41,913	43,682	62,697	78,290	87,223
Other Non-Cash items	0	0	0	0	0
Chg in working cap	35,866	(1,507)	(1,698)	(550)	(247)
Operating Cashflow	83,942	50,178	71,037	84,779	93,242
Capital expenditure	(33,113)	(38,811)	(40,000)	(40,000)	(40,000)
Free Cash Flow	50,829	11,367	31,037	44,779	53,242
Investments	(120,585)	(33,272)	(35,000)	(40,000)	(45,000)
Other Investing Cash Flow	8,338	28,494	0	0	0
Investing Cashflow	(133,365)	(22,830)	(54,079)	(57,510)	(60,795)
Equity Capital Raised	0	9	0	0	0
Loans Taken / (Repaid)	42,115	(16,248)	1,996	(485)	(829)
Dividend paid (incl tax)	(2,936)	(13,821)	(15,678)	(18,896)	(20,893)
Other Financing Cash Flow	35,869	(22,505)	1,858	3,218	1,996
Financing Cashflow	71,010	(54,795)	(13,875)	(18,236)	(21,778)
Net chg in cash	21,587	(27,447)	3,083	9,033	10,669
Opening cash position	42,365	63,952	36,505	39,588	48,621
Closing cash position	63,952	36,505	39,588	48,621	59,290

Source: Company, Emkay Research

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Key Ratios

Profitability (%)	FY21	FY22	FY23E	FY24E	FY25E
EBITDA Margin	15.6	12.3	12.5	13.1	13.2
EBIT Margin	10.3	8.0	8.9	9.7	9.8
Effective Tax Rate	24.5	20.2	25.0	25.0	25.0
Net Margin	9.1	9.0	8.6	9.1	9.2
ROCE	10.3	10.9	12.9	13.9	13.8
ROE	11.7	13.9	15.2	16.3	15.9
RoIC	29.8	30.4	29.6	30.5	32.3

Per Share Data (Rs)	FY21	FY22	FY23E	FY24E	FY25E
EPS	32.7	41.4	50.4	60.8	67.2
CEPS	51.8	61.1	71.7	83.8	92.0
BVPS	281.1	313.4	351.2	396.8	447.2
DPS	8.4	11.1	12.6	15.2	16.8

Valuations (x)	FY21	FY22	FY23E	FY24E	FY25E
PER	33.1	26.2	21.5	17.8	16.1
P/CEPS	20.9	17.7	15.1	12.9	11.8
P/BV	3.9	3.5	3.1	2.7	2.4
EV / Sales	3.0	2.3	1.8	1.5	1.3
EV / EBITDA	19.0	18.4	14.0	11.4	10.0
Dividend Yield (%)	0.8	1.0	1.2	1.4	1.6

Gearing Ratio (x)	FY21	FY22	FY23E	FY24E	FY25E
Net Debt/ Equity	(0.1)	(0.1)	(0.2)	(0.2)	(0.3)
Net Debt/EBIDTA	(0.4)	(0.7)	(0.7)	(0.9)	(1.2)
Working Cap Cycle (days)	(12.7)	(5.9)	(4.6)	(4.4)	(3.7)

Growth (%)	FY21	FY22	FY23E	FY24E	FY25E
Revenue	(0.5)	28.7	26.8	13.9	9.4
EBITDA	9.6	1.2	29.5	19.4	10.3
EBIT	15.0	0.1	41.0	24.1	11.1
PAT	33.0	401.5	27.1	20.5	10.6

Quarterly (Rs mn)	Q4FY21	Q1FY22	Q2FY22	Q3FY22	Q4FY22
Revenue	133,559	117,628	133,054	152,428	171,240
EBITDA	19,552	16,317	16,598	18,048	19,455
EBITDA Margin (%)	14.6	13.9	12.5	11.8	11.4
PAT	9,979	9,341	16,867	13,532	11,672
EPS (Rs)	8.0	7.5	13.6	10.9	9.4

Source: Company, Emkay Research

Shareholding Pattern (%)	Mar-21	Jun-21	Sep-21	Dec-21	Mar-22
Promoters	18.9	18.9	18.9	18.9	18.9
FIIIs	37.8	38.9	37.8	37.5	36.2
DIIIs	26.6	25.5	26.3	27.0	27.9
Public and Others	16.7	16.7	17.1	16.6	17.0

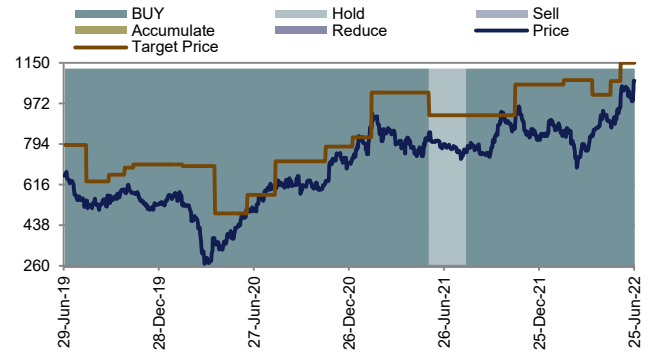
Source: Capitaline

RECOMMENDATION HISTORY TABLE

Date	Closing Price	TP	Period (months)	Rating	Analyst
30-May-22	998	1,150	12m	Buy	Raghunandhan NL
11-May-22	887	1,070	12m	Buy	Raghunandhan NL
06-Apr-22	828	1,010	12m	Buy	Raghunandhan NL
24-Feb-22	796	1,075	12m	Buy	Raghunandhan NL
10-Feb-22	853	1,075	12m	Buy	Raghunandhan NL
09-Nov-21	892	1,055	12m	Buy	Raghunandhan NL
07-Aug-21	758	920	12m	Buy	Raghunandhan NL
02-Jul-21	783	920	12m	Hold	Raghunandhan NL
18-Jun-21	782	920	12m	Hold	Raghunandhan NL
01-Jun-21	806	920	12m	Hold	Raghunandhan NL
30-May-21	846	920	12m	Hold	Raghunandhan NL
28-May-21	846	920	12m	Hold	Raghunandhan NL
07-Feb-21	866	1,020	12m	Buy	Raghunandhan NL
02-Jan-21	732	824	12m	Buy	Raghunandhan NL
11-Nov-20	633	783	12m	Buy	Raghunandhan NL
11-Oct-20	633	718	12m	Buy	Raghunandhan NL
28-Sep-20	615	718	12m	Buy	Raghunandhan NL
28-Aug-20	631	718	12m	Buy	Raghunandhan NL
07-Aug-20	600	718	12m	Buy	Raghunandhan NL
29-Jun-20	507	572	12m	Buy	Raghunandhan NL
14-Jun-20	508	572	12m	Buy	Raghunandhan NL
15-May-20	381	490	12m	Buy	Raghunandhan NL
04-May-20	357	490	12m	Buy	Raghunandhan NL
13-Apr-20	363	490	12m	Buy	Raghunandhan NL
27-Feb-20	494	697	12m	Buy	Raghunandhan NL
11-Feb-20	524	697	12m	Buy	Raghunandhan NL
09-Feb-20	569	705	12m	Buy	Raghunandhan NL
30-Jan-20	568	705	12m	Buy	Raghunandhan NL
27-Dec-19	530	705	12m	Buy	Raghunandhan NL
27-Nov-19	540	705	12m	Buy	Raghunandhan NL
09-Nov-19	580	705	12m	Buy	Raghunandhan NL
01-Nov-19	590	690	12m	Buy	Raghunandhan NL
30-Oct-19	617	690	12m	Buy	Raghunandhan NL
23-Oct-19	592	690	12m	Buy	Raghunandhan NL
01-Oct-19	557	660	12m	Buy	Raghunandhan NL
26-Sep-19	567	660	12m	Buy	Raghunandhan NL
23-Sep-19	565	660	12m	Buy	Raghunandhan NL
03-Sep-19	515	630	12m	Buy	Raghunandhan NL
28-Aug-19	540	630	12m	Buy	Raghunandhan NL
11-Aug-19	546	630	12m	Buy	Raghunandhan NL
01-Jul-19	660	790	12m	Buy	Raghunandhan NL

Source: Company, Emkay Research

RECOMMENDATION HISTORY CHART



Source: Bloomberg, Company, Emkay Research

Emkay Alpha Portfolio – Automobiles & Auto Ancillaries



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Sector

Automobiles and Ancillaries

Analyst bio

Raghu holds an MBA and comes with total 13 years of research experience. His team currently covers 17 stocks in the Indian Automobiles and Ancillaries space.

EAP sector portfolio

Company Name	BSE200 Weight	EAP Weight	OW/UW (%)	OW/UW (bps)	EAP Weight based on Current NAV	Change vs last published EAP (bps)
Auto & Auto Ancillaries	5.17	5.17	0%	0	100.00	
Amara Raja Batteries	0.00	0.00	NA	0	0.00	0
Apollo Tyres	0.00	0.00	NA	0	0.00	0
Ashok Leyland	0.22	0.22	0%	0	4.24	0
Atul Auto	0.00	0.00	NA	0	0.00	0
Bajaj Auto	0.54	0.54	0%	0	10.46	0
Bharat Forge	0.18	0.18	0%	0	3.48	0
Eicher Motors	0.44	0.35	-20%	-9	6.72	0
Escorts	0.00	0.02	NA	2	0.35	0
Exide Industries	0.00	0.00	NA	0	0.00	0
Hero Motocorp	0.39	0.39	0%	0	7.55	0
Mahindra & Mahindra	1.12	1.12	0%	0	21.63	0
Maruti Suzuki India	1.21	1.24	2%	3	23.89	0
Motherson Sumi	0.00	0.00	NA	0	0.00	0
Motherson Sumi Wiring India	0.00	0.02	NA	2	0.38	0
Tata Motors	0.78	0.80	2%	1	15.42	0
Tata Motors DVR*	0.10	0.11	10%	1	2.13	0
TVS Motor	0.19	0.19	0%	0	3.76	0
Cash	0.00	0.00	NA	0	0.0	0

Source: Emkay Research

■ High Conviction/Strong Over Weight ■ High Conviction/Strong Under Weight

Sector portfolio NAV

	Base					Latest
	1-Apr-19	24-Jun-21	24-Dec-21	24-Mar-22	24-May-22	24-Jun-22
EAP - Auto & Auto Ancillaries	100.0	127.1	126.9	124.7	134.6	140.9
BSE200 Neutral Weighted Portfolio (ETF)	100.0	126.8	125.9	123.7	134.3	140.6

*Performance measurement base date 1st April 2019

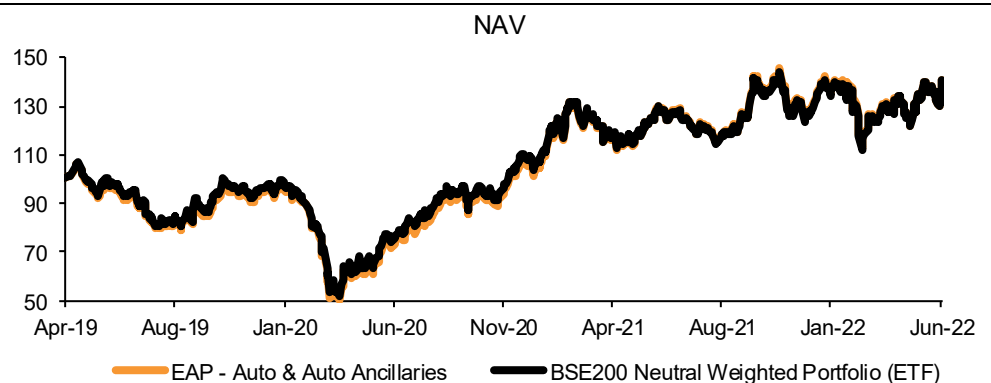
Source: Emkay Research

Price Performance (%)

	1m	3m	6m	12m
EAP - Auto & Auto Ancillaries	4.7%	13.0%	11.0%	10.8%
BSE200 Neutral Weighted Portfolio (ETF)	4.7%	13.6%	11.6%	10.9%

Source: Emkay Research

NAV chart



Source: Emkay Research

Please see our model portfolio (Emkay Alpha Portfolio): [Nifty](#)

Please see our model portfolio (Emkay Alpha Portfolio): [SMID](#)

“Emkay Alpha Portfolio – SMID and Nifty are a supporting document to the Emkay Alpha Portfolios Report and is updated on regular intervals”

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Emkay Rating Distribution

Ratings	Expected Return within the next 12-18 months.
BUY	Over 15%
HOLD	Between -5% to 15%
SELL	Below -5%

Completed Date: 28 Jun 2022 03:13:15 (SGT)

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