

October 23, 2022

Q2FY23 Result Update

☑ Change in Estimates | ☑ Target | ■ Reco

Change in Estimates

| | Cur | rent | Pre | vious |
|--------------------|----------|----------|----------|----------|
| | FY24E | FY25E | FY24E | FY25E |
| Rating | В | UY | B | UY |
| Target Price | 1, | 090 | 9 | 50 |
| NII (Rs. m) | 6,72,368 | 7,68,249 | 6,45,317 | 7,38,042 |
| % Chng. | 4.2 | 4.1 | | |
| Op. Profit (Rs. m) | 5,34,680 | 6,12,313 | 5,37,512 | 6,09,168 |
| % Chng. | (0.5) | 0.5 | | |
| EPS (Rs.) | 48.4 | 55.6 | 48.5 | 55.4 |
| % Chng. | (0.2) | 0.3 | | |

Key Financials - Standalone

| Y/e Mar | FY22 | FY23E | FY24E | FY25E |
|--------------------|------|-------|-------|-------|
| NII (Rs bn) | 475 | 608 | 672 | 768 |
| Op. Profit (Rs bn) | 393 | 468 | 535 | 612 |
| PAT (Rs bn) | 233 | 308 | 336 | 387 |
| EPS (Rs.) | 33.6 | 44.2 | 48.4 | 55.6 |
| Gr. (%) | 43.5 | 31.6 | 9.6 | 14.9 |
| DPS (Rs.) | 2.0 | 8.0 | 9.7 | 11.1 |
| Yield (%) | 0.2 | 0.9 | 1.1 | 1.2 |
| NIM (%) | 4.0 | 4.4 | 4.2 | 4.1 |
| RoAE (%) | 15.0 | 17.0 | 16.2 | 16.4 |
| RoAA (%) | 1.8 | 2.0 | 1.9 | 1.9 |
| P/BV (x) | 3.8 | 3.2 | 2.9 | 2.5 |
| P/ABV (x) | 3.9 | 3.3 | 3.0 | 2.6 |
| PE (x) | 27.0 | 20.5 | 18.7 | 16.3 |
| CAR (%) | 19.2 | 18.9 | 18.1 | 17.6 |
| | | | | |

| Key Data | ICBK.BO ICICIBC IN |
|---------------------|------------------------|
| 52-W High / Low | Rs.937 / Rs.642 |
| Sensex / Nifty | 59,307 / 17,576 |
| Market Cap | Rs.6,323bn/ \$ 76,461m |
| Shares Outstanding | 6,970m |
| 3M Avg. Daily Value | Rs.10472.3m |

Shareholding Pattern (%)

| Promoter's | - |
|-------------------------|-------|
| Foreign | 44.75 |
| Domestic Institution | 42.27 |
| Public & Others | 12.98 |
| Promoter Pledge (Rs bn) | - |

Stock Performance (%)

| | 1M | 6M | 12M |
|----------|-------|------|------|
| Absolute | (0.9) | 19.0 | 20.1 |
| Relative | (0.6) | 16.2 | 23.3 |

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ICICI Bank (ICICIBC IN)

Rating: BUY | CMP: Rs907 | TP: Rs1,090

Stable quarter with a stronger balance sheet

Quick Pointers:

- Steady quarter with core PAT a tad higher led by better NIM/loan growth.
- Balance sheet further bolstered; pace of NIM expansion could slow.

ICICIBC saw a stable quarter with core PAT being higher by 1.6%. Better loan growth and NIM was partly offset by opex miss. As per the bank, opex might remain elevated as healthy revenue profile provides headroom to invest in business. Loan growth QoQ was largely led by retail while corporate and BuB also saw traction. NIM rose by 19bps QoQ to 4.76% due to slower rise in cost of funds. TD grew by 4.3% QoQ and management stated that RTD rates have accelerated in last few weeks which may boost RTD flows. Hence funding cost may rise at a faster pace in coming quarters which may arrest the rate of NIM increase. Led by lower slippages GNPA reduced by 17bps QoQ to 3.2% and buffer provisions of Rs15bn were created taking its total pool to Rs100bn or 1.5% of RWA. Rolling forward to Sep'24 core ABV, we maintain multiple at 3.0x and raise SOTP based TP from Rs950 to Rs1090. Retain BUY.

- Core earnings tad higher led by better NIM: NII was a beat at Rs147.9bn (est. Rs145bn) led by slightly better loan growth and NIM. Loan growth was 22.7% YoY (PLe 22%) while deposit accretion was 11.5%YoY (PLe 11%). NIM (calc.) was 4bps higher at 4.76% (PLe 4.72%), +19bps QoQ led by lower rise in CoF which came in at 3.95%. Other income was higher at Rs50.5bn (PLe Rs46.6bn) led by dividend income while treasury saw a loss of Rs0.85bn. Opex was a miss at Rs81.6bn (PLe Rs80.2bn) as other opex was higher. PPoP was 116.8bn (PLe Rs111.4bn), +17.8% YoY. Core PPoP was Rs111bn higher by 2.5%. Asset quality was better with GNPA/NNPA reducing by 17bps/8bps QoQ to 3.24%/0.6%. Provisions were Rs16.4bn (PLe Rs15bn). PAT was a beat at Rs75.6bn (est. Rs72.5bn) while core PAT at Rs71.25bn was higher by 1.6%.
- Loan growth QoQ led by retail; NIM uptrend may be slower: Loan growth was strong at 4.8% QoQ (PLe 4.2%) driven by retail (+6.0%), corporate (+6.8%) and BuB (+10.8%). Retail growth was primarily led by mortgages, PL and CC. BuB growth was driven by leveraging our branch network and digital offerings. Deposit traction was healthy (+3.8% QoQ) compared to some peers and TD growth was 4.3%. RTD growth is expected to pick up in H2FY23 since RTD rates have started to see an accelerated rise. Hence cost of funds might rise more in H2FY23 sharply compared to H1FY23 although increase in yields may continue as EBLR linked loans have a 3-month reset.
- Opex intensity may continue; balance sheet further fortified: Bank added 200 branches in H1FY23 and as long as the revenue profile is strong business investments would happen at a faster pace. Gross slippages were lower at Rs43.4bn (2.0% of loans) mainly emanating from retail (84%). Contingent provision made during Q2FY23 was Rs15bn implying negligible credit costs for the quarter. Hence buffer provisions increased QoQ from 95bps to 107bps. OTR pool declined QoQ from 82bps to 72bps on which coverage of 31% was maintained. BB & below rated book reduced QoQ from 92bps to 81bps.

| | P & L (Rs mn) | Q2FY23 | Q2FY22 | YoY gr. (%) | Q1FY23 | QoQ gr. (%) |
|---|-----------------------------|-------------------|-------------------|----------------|---------|---------------------|
| NII grew at 26.5% YoY due to | Interest income | 260,330 | 212,337 | 22.6 | 236,715 | 10.0 |
| continued strong advances & better | Interest expense | 112,462 | 95,439 | 17.8 | 104,615 | 7.5 |
| margins | Net interest income (NII) | 147,868 | 116,898 | 26.5 | 132,100 | 11.9 |
| | - Treasury income | (850) | 3,970 | NA | 360 | NA |
| | Other income | 50,549 | 47,971 | 5.4 | 46,652 | 8.4 |
| Other income grew steadily driven by | Total income | 198,417 | 164,869 | 20.3 | 178,752 | 11.0 |
| fee income growth | Operating expenses | 81,614 | 65,722 | 24.2 | 75,663 | 7.9 |
| | -Staff expenses | 28,885 | 23,846 | 21.1 | 28,492 | 1.4 |
| | -Other expenses | 52,728 | 41,876 | 25.9 | 47,171 | 11.8 |
| | Operating profit | 116,803 | 99,147 | 17.8 | 103,089 | 13.3 |
| Provisions for Q2FY23 consists | Core operating profit | 117,653 | 99,147 | 18.7 | 102,729 | 14.5 |
| mainly of contingency provisions of | Total provisions | 16,445 | 27,135 | (39.4) | 11,438 | 43.8 |
| Rs.15bn | Profit before tax | 100,358 | 72,012 | 39.4 | 91,651 | 9.5 |
| | Тах | 24,780 | 16,903 | 46.6 | 22,601 | 9.6 |
| | Profit after tax | 75,578 | 55,110 | 37.1 | 69,049 | 9.5 |
| | Balance Sheet (Rs bn) | | | | | |
| Loan growth was supported from both | Deposits | 10,900 | 9,262 | 11.5 | 10,503 | 3.8 |
| etail & business banking | Advances | 9,385 | 7,286 | 22.7 | 8,596 | 4.8 |
| | Profitability ratios (%) | | | | | |
| | NIM | 4.3 | 3.9 | 31 | 4.0 | 30 |
| | RoAA | 4.3 2.2 | 3.9 1.6 | 38 | 2.1 | 9 9 |
| Margins improve to 4.3% with rate transmission. | RoAE | 17.8 | 13.6 | 285 | 16.7 | 9 109 |
| | NOAL | 17.0 | 15.0 | 200 | 10.7 | 109 |
| | Asset Quality | | | | | |
| | Gross NPA (Rs m) | 325,709 | 431,483 | (21.4) | 331,632 | (1.8) |
| Asset quality improved further with a | Net NPA (Rs m) | 60,993 | 93,058 | (25.3) | 66,562 | (8.4) |
| strong PCR ratio of 81% | Gross NPL ratio | 3.2 | 5.2 | (158) | 3.5 | (17) |
| | Net NPL ratio | 0.6 | 1.2 | (37) | 0.7 | (8) |
| | Coverage ratio (calc.) | 81.3 | 78.4 | 97 | 79.9 | 134 |
| | Business & Other Ratios | | | | | |
| | CASA mix | 46.6 | 45.9 | 48 | 48.0 | (26) |
| CASA mix sees improvement driven | CASA mix - Average | 45.8 | 44.0 | 170 | 45.8 | (= 3) |
| by CA | Cost-income ratio | 41.1 | 40.4 | 127 | 42.3 | (120) |
| Bank's Tier-I capital ratio is at healthy | Non int. inc / total income | 25.5 | 26.8 | (362) | 26.1 | (120) |
| 18% | Credit deposit ratio | 86.1 | 79.7 | 785 | 85.3 | (<u>32</u>) 84 |
| | CAR | 18.3 | 19.3 | (125) | 18.0 | (47) |
| | Tier-I | 17.5 | 18.2 | (102) | 17.3 | (44) |
| | Source: Company, PL | | | | | . , |

Exhibit 1: Strong earnings led by operating metrics and better asset quality

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Key Q2FY23 Concall Highlights

Assets/Liabilities outlook & review

- Strategy for growth 1) Grow PPOP in risk calibrated manner 2) Strong deposit franchise 3) Growing loan portfolio in granular manner with focus on risk & reward 4) leveraging digital across business 5) Protecting balance from potential risk 6) Strong capital base
- Retail Loans grew by 24.6% YoY/6% QoQ primarily led by Credit Cards, Personal Loans and Mortgage Loan Portfolio. Card spends have increased due to retail discretionary spends, rationalization in commercial spends have led to build up of CC book. Revolver however continues to remain lower than precovid levels. During the quarter, 817000 inactive cards were closed.
- Corporate loans grew 6.8%YoY/23,1%QoQ mainly to better rated corporates and PSUs. The mix would continue to remain 70% in the A & above rated portfolio.
- SME Portfolio grew by 26.5% YoY/6.4% QoQ, so far the portfolio has behaved quite well, outcomes have been better or in-line as management's expectation; however due to macro volatility portfolio could see vulnerability.
- Overseas book The decline in overseas both primarily reflects maturities, of the short-term India linked trade book. The overseas loan portfolio was about 4% of the overall loan book at September 30 2022
- Deposits grew by 11.5% YoY/3.8% QoQ driven by savings account deposit growth of 13.8% YoY and TD growth of 10.5% YoY. CASA ratio was strong at 46.6%. With rates going up, Retail TD has started seeing traction and momentum is expected to pcik-up.

P&L

- On margins front, NIM improved to 4.31% in Q2FY23 due to repricing benefit on the yield side (44% of the domestic book is repo linked). However, with further rate hike as on 30th Sept'22; management expects the cost of funds to move upwards, which may impact margins. Repo book also has resent period of 3 Months
- Employee expenses have bene higher due to employee addition & attrition (common phenomenon across industry). Other opex increased 33.3%YoY & 8% QoQ, mainly on account of business related expenses and continued tech expenses. Tech expenses accounted for 9% of opex.
- C/I focus would be on PPOP growth, currently revenue has been strong, however expenses are expected to go up to expand franchise, continued investment in tech, cost overshooting shouldn't be a concern.

Asset Quality

 Incremental slippages were Rs43.7bn in Q2FY23 mainly from retail book of Rs36.6bn and Rs7.1bn from corporate SME.

- Restructuring & Stress book: Total fund based o/s under resolution stood same at Rs67.13bn or 0.7% of loans, of which Rs20bn were from corporate & SME, while retail, rural and business banking portfolio accounted for Rs.47.4bn. Bank holds Rs20.6bn of provisions on these loans. BB & below declined to rs76.38bn v/s Rs82.09bn in Q1FY23. As on Sep 30, 2022, provisions held on this book Rs8.12bn
- Credit cost & COVID provisions: Credit cost stood 0.77% despite additional contingency provisions of Rs.15bn (Total contingent provisions RS100bn). As on Sep 30, 2022, bank holds total of Rs.200.59bn of other specific provisions or 2.1% of advances.

Exhibit 2: Loan split and growth trends

| Loan Book Details (Rs bn) | Q2FY23 | Q2FY22 | YoY gr. (%) | Q1FY23 | QoQ gr. (%) |
|---------------------------|--------|--------|----------------|--------|----------------|
| Total Loan Book | 9,386 | 7,649 | 22.7 | 8,956 | 4.8 |
| Domestic Loan book | 9,005 | 7,262 | 32.0 | 8,501 | 8.5 |
| Retail Loan book | 5,065 | 4,065 | 24.6 | 4,779 | 6.0 |
| Domestic Corporate book | 2,160 | 1,755 | 23.1 | 2,023 | 6.8 |
| SME | 419 | 331 | 26.5 | 394 | 6.4 |
| Rural | 799 | 715 | 11.7 | 770 | 3.8 |
| Business Banking | 636 | 446 | 42.6 | 574 | 10.8 |
| International Loan book | 380 | 387 | (1.8) | 458 | (17.0) |
| Retail Loan book break-up | | | | | |
| Home Loans | 3,186 | 2,647 | 20.4 | 3,051 | 4.4 |
| Vehicle loans | 726 | 636 | 14.1 | 702 | 3.4 |
| Personal Loans & CC | 1,077 | 724 | 48.8 | 964 | 11.8 |
| Others | 75 | 58 | 30.4 | 63 | 20.6 |
| Composition of Loan Book | | | | | |
| Domestic Loan book | 96% | 95% | 101 | 95% | 103 |
| Retail Loan book | 56% | 56% | 27 | 56% | 2 |
| Domestic Corporate book | 24% | 24% | (18) | 24% | 19 |
| SME | 5% | 5% | 9 | 5% | 2 |
| Rural | 16% | 18% | (182) | 16% | (34) |
| Business Banking | 29% | 25% | 404 | 28% | 106 |
| International Loan book | 4% | 5% | (101) | 5% | (106) |
| Retail Loan book break-up | | | | | |
| Home Loans | 63% | 65% | (221) | 64% | (93) |
| Vehicle loans | 14% | 16% | (131) | 15% | (36) |
| Personal Loans & CC | 21% | 18% | 346 | 20% | 111 |
| Others | 1% | 1% | 7 | 1% | 18 |

Source: Company, PL

Domestic loan growth strong across segments; international loan book saw decline with maturity of short term India-linked book

Retail was led by strong credit card; Personal Loan growth & mortgage

Commentary on retail lending remained strong and should be driven by digitization and ecosystem growth



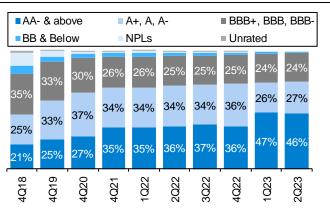
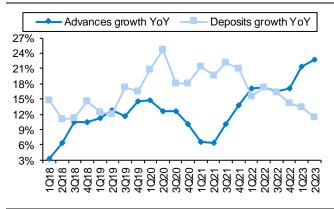


Exhibit 3: Better rated book continues to dominate

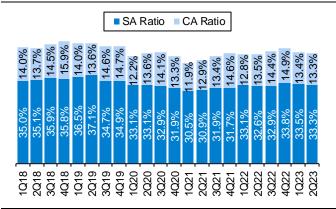
Source: Company, PL

Exhibit 5: Advances grow faster than deposits



Source: Company, PL

Exhibit 7: CASA has improved to ~47%



Source: Company, PL

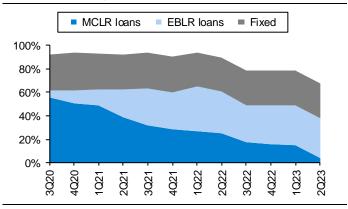
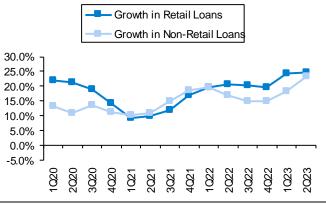


Exhibit 4: Floating rate book constant at 70%

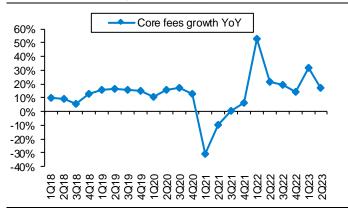
Source: Company, PL

Exhibit 6: Both retail & domestic non-retail has delivered



Source: Company, PL

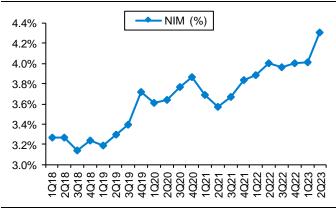
Exhibit 8: Core fees growth steady



Source: Company, PL

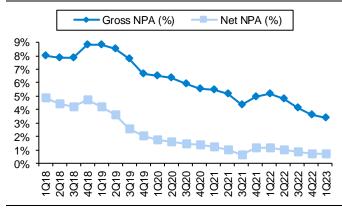


Exhibit 9: NIM expands as yields rise



Source: Company, PL

Exhibit 11: Asset quality continues improve with to controlled slippages & maintained PCR



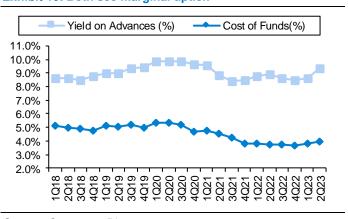
Source: Company, PL

Exhibit 13: Slippages controlled, recovery sees improvement

| Particulars (Rs Million) | 1Q21 | 2Q21 | 3Q21 | 4Q21 | 1Q22 | 2Q22 | 3Q22 | 4Q22 | 1Q23 | 2Q23 |
|--|---------|---------|---------|---------|---------|---------|---------------|---------|---------|---------|
| Gross Restructured Loans | 1,680 | 2,080 | 1,640 | 14,050 | 32,690 | 32,420 | 36,920 | 23,890 | 22,890 | 21,980 |
| Non Fund O/s to non-performing loans | 48,290 | 42,380 | 44,070 | 44,050 | 41,010 | 37,140 | 36,830 | 36,400 | 36,700 | 35,160 |
| Other loans under RBI scheme not included above | 14,600 | 12,350 | 12,220 | 7,990 | 8,130 | 7,670 | NA | NA | NA | NA |
| Borrowers with o/s >Rs1.0bn | 70,690 | 68,450 | 83,010 | 71,170 | 64,310 | 50,810 | 52,340 | 58,810 | 38,050 | 32,550 |
| Borrowers with o/s <rs1.0bn< td=""><td>35,840</td><td>36,410</td><td>39,670</td><td>37,760</td><td>34,620</td><td>36.240</td><td>29,140</td><td>25,380</td><td>21,150</td><td>21,850</td></rs1.0bn<> | 35,840 | 36,410 | 39,670 | 37,760 | 34,620 | 36.240 | 29,140 | 25,380 | 21,150 | 21,850 |
| Total BB & Below rated book | 171,100 | 161,670 | 180,610 | 175,050 | 180,760 | 164,280 | 154,800 | 144,480 | 118,790 | 111,540 |
| Total BB & Below rated book (excl. NFB o/s to NPL) | 122,810 | 119,290 | 136,540 | 130,980 | 139,750 | 127,140 | 118,420 | 108,080 | 82.090 | 76,380 |
| Movement in BB & Below Book | | | | | | | | | | |
| Slippage to NPA | 1,710 | 12,120 | 2,270 | 10,670 | 1,900 | 7,300 | 230 | 1,560 | 1,190 | 570 |
| Upgrades to investment grade & O/s reduction | 8,600 | 14,290 | 1,180 | 6,760 | 5,730 | 8,780 | 9,460 | 18,040 | 26,730 | 8,570 |
| Downgrades from investment grade | 14,730 | 16,980 | 22,390 | 11,870 | 5,270 | 3,470 | 970 | 3,850 | 1,930 | 3,430 |
| BB & Below at end of period | 171,100 | 161,670 | 180,610 | 175,050 | 183,830 | 127,140 | 118,420 | 144,480 | 118,790 | 111,540 |
| % of Net Advances | 2.7% | 2.5% | 2.6% | 2.4% | 2.4% | 2.1% | 1.9% | 1.7% | 1.3% | 1.2% |
| GNPA % | 5.5% | 5.2% | 4.4% | 5.0% | 5.1% | 4.8% | 4.1% | 3.6% | 3.5% | 3.2% |
| NNPA % | 1.4% | 1.0% | 0.6% | 1.1% | 1.1% | 1.0% | 0. 9 % | 0.8% | 0.7% | 0.6% |
| Net Stressed Assets % | 4.1% | 3.7% | 4.0% | 3.6% | 3.7% | 3.2% | 2.8% | 2.5% | 2.1% | 1.8% |

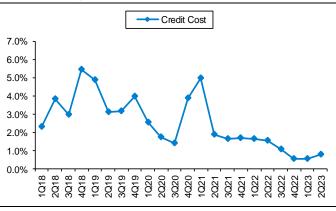
Source: Company, PL Note – GNPA/NNPA for 2Q21 & 3Q21 are pro-forma basis; Part of restructured loans overlap with BB book

Exhibit 10: Both see marginal uptick



Source: Company, PL

Exhibit 12: Credit cost remains benign owing to better recoveries/upgrades



Source: Company, PL

Exhibit 14: Slippages were mainly from Retail book; write-offs were softer

| Asset Quality Break-up | 4Q19 | 1Q20 | 2Q20 | 3Q20 | 4Q20 | 1Q21 | 2Q21 | 3Q21 | 4Q21 | 1Q22 | 2Q22 | 3Q22 | 4Q22 | 1Q23 | 2Q23 |
|--------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|--------|--------|--------|--------|--------|
| Fresh Slippages | 35,470 | 27,790 | 24,820 | 43,630 | 53,060 | 11,600 | 30,170 | 4,710 | 118,180 | 72,310 | 55,780 | 40,180 | 42,040 | 58,250 | 43,360 |
| Fresh Slippages - Pro-forma | | | | | | | 14,100 | 82,800 | 55,230 | | | | | | |
| - Retail | 8,230 | 15,110 | 13,230 | 18,900 | 12,940 | 6,020 | 17,490 | 3,940 | 99,560 | 67,730 | 46,240 | 38,530 | 37,360 | 50,370 | 36,580 |
| - Retail Slippages - Pro-forma | | | | | | | | 75,210 | 43,500 | | | | | | |
| - Non retail (corporate/SME) | 27,240 | 12,680 | 11,590 | 24,730 | 40,120 | 5,580 | 12,680 | 770 | 18,620 | 4,580 | 9,540 | 1,650 | 4,680 | 7,880 | 7,080 |
| - Slippage from Restructured | - | 1,860 | | | | | | | | | | | | | |
| - Slippages below Investment grade | 18,770 | 9,770 | 3,730 | 7,070 | 17,260 | 1,710 | 12,120 | 2,270 | 10,670 | 1,900 | 7,300 | 230 | 1,560 | 1,190 | 570 |
| - In existing NPA on Re depreciation | - | - | 3,490 | 800 | 4.680 | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| Recovery & Upgrades | 15,220 | 9,310 | 12,630 | 40,880 | 18,830 | 7,570 | 19,450 | 18,640 | 25,600 | 36,270 | 54,820 | 42,090 | 46,930 | 54,430 | 37,610 |
| Write-offs & Sale of NPA | 73,248 | 23,766 | 13,433 | 24,599 | 54,677 | 14,259 | 24,691 | 27,360 | 27,450 | 15,890 | 17,170 | 40,880 | 26,440 | 11,260 | 11,030 |
| Source: Company Pl | | | | | | | | | | | | | | | |

Source: Company, PL

Exhibit 15: We slightly tinker with our estimates, while we retain our TP

| Change in Estimates Table | Old | | Revised | | % Change | | |
|---------------------------|---------|---------|---------|---------|----------|-------|--|
| (Rs mn) | FY23E | FY24E | FY23E | FY24E | FY23E | FY24E | |
| Net interest income | 567,594 | 645,317 | 607,564 | 672,368 | 7.0 | 4.2 | |
| Operating profit | 460,486 | 537,512 | 467,572 | 534,680 | 1.5 | (0.5) | |
| Net profit | 288,010 | 339,530 | 307,888 | 336,474 | 6.9 | (0.9) | |
| Loan Growth (%) | 18.0 | 18.0 | 20.0 | 18.0 | 2.0 | 0.1 | |
| Credit Cost (bps) | 87.1 | 82.2 | 61.3 | 76.6 | (25.8) | (5.6) | |
| EPS (Rs) | 41.2 | 48.5 | 44.2 | 48.4 | 7.3 | (0.2) | |
| ABVPS (Rs) | 261.6 | 298.6 | 271.1 | 304.4 | 3.6 | 2.0 | |
| Price target (Rs) | 950 | | 1,090 | | 14.7 | | |

Source: Company, PL

Exhibit 16: On track towards +15% ROEs - best in a decade

| RoA decomposition | FY16 | FY17 | FY18 | FY19 | FY20 | FY21 | FY22 | FY23E | FY24E | FY25E |
|----------------------------|------|------|------|------|------|------|------|-------|-------|-------|
| Net interest income | 3.1 | 2.9 | 2.8 | 2.9 | 3.2 | 3.3 | 3.6 | 4.0 | 3.9 | 3.8 |
| Other Inc. from operations | 2.2 | 2.6 | 2.1 | 1.6 | 1.6 | 1.6 | 1.4 | 1.3 | 1.4 | 1.4 |
| Total income | 5.3 | 5.5 | 4.9 | 4.5 | 4.8 | 5.0 | 5.0 | 5.4 | 5.3 | 5.2 |
| Employee expenses | 0.7 | 0.8 | 0.7 | 0.7 | 0.8 | 0.7 | 0.7 | 0.8 | 0.8 | 0.8 |
| Other operating expenses | 1.1 | 1.2 | 1.2 | 1.2 | 1.3 | 1.2 | 1.3 | 1.4 | 1.4 | 1.4 |
| Operating profit | 3.5 | 3.5 | 3.0 | 2.5 | 2.7 | 3.1 | 3.0 | 3.1 | 3.1 | 3.0 |
| Тах | 0.4 | 0.2 | 0.1 | 0.0 | 0.6 | 0.3 | 0.6 | 0.7 | 0.6 | 0.6 |
| Loan loss provisions | 1.7 | 2.0 | 2.1 | 2.1 | 1.4 | 1.4 | 0.7 | 0.4 | 0.5 | 0.5 |
| RoAA | 1.4 | 1.3 | 0.8 | 0.4 | 0.8 | 1.4 | 1.8 | 2.0 | 1.9 | 1.9 |
| RoAE | 11.6 | 10.7 | 6.8 | 3.2 | 7.3 | 12.6 | 15.0 | 17.0 | 16.2 | 16.4 |

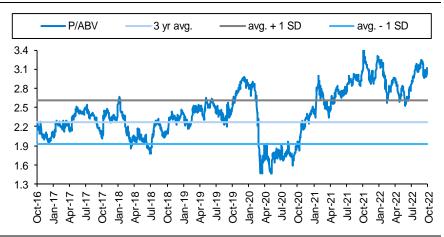
Source: Company, PL

Exhibit 17: We increase our TP to Rs1,090 as we roll forward to Sep-24 3x P/ABV and subs at Rs.152

| Value per share (Rs) | Holding (%) | Multiple | Basis | Sep-24E |
|----------------------------|-------------|----------|------------|---------|
| ICICI Standalone | | 3.0x | | 954 |
| Subsidiaries / Others | | | | |
| Life insurance | 51 | M-Cap | M-Cap | 54 |
| General insurance | 48 | M-Cap | Мсар | 39 |
| Asset management | 51 | 30x | Mar-22 PAT | 232 |
| Broking & IB | 75 | M-Cap | M-Cap | 21 |
| Others | | | | 7 |
| Total subsidiaries' value | • | | | 152 |
| % contribution of Subsidia | aries | | | 14 |
| Hold –Co Discount | | 15% | | 15 |
| Total fair value per share | 9 | | | 1,090 |

Source: Company, PL

Exhibit 18: ICICIBC one year forward P/ABV trend



Source: Company, PL

ICICI Bank

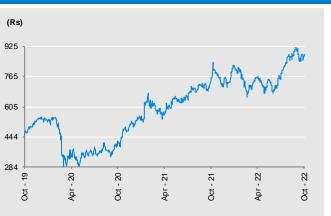
| P |
|---|
| |

| Income Statement (Rs. m) | | | - | | |
|--|---------------------|------------|---------------------------|-------------|------------------------------|
| Y/e Mar | FY2 | | FY23 | | FY25E |
| Int. Earned from Adv. | 6,38 | | 8,40,15 | | |
| Int. Earned from invt. | 1,64 | | 2,09,59 | | |
| Others | | ,709 | 29,09 | | , |
| Total Interest Income | 8,63 | | 10,94,84 | | |
| Interest Expenses Net Interest Income | 3,89 4,74 | | 4,87,28 6,07,56 | | 9,03,568 7,68,24 9 |
| Growth(%) | | 21.7 | 28. | | |
| Non Interest Income | 1,85 | | 2,00,62 | | |
| Net Total Income | 6,59 | | 8,08,18 | | |
| Growth(%) | -,, | 6.9 | 23. | | |
| Employee Expenses | 96 | ,727 | 1,22,26 | 5 1,35,107 | 1,53,377 |
| Other Expenses | 1,58 | ,895 | 2,18,34 | 8 2,44,243 | 2,80,545 |
| Operating Expenses | 2,67 | ,333 | 3,40,61 | 4 3,79,350 | 4,33,922 |
| Operating Profit | 3,92 | ,503 | 4,67,57 | 2 5,34,680 | 6,12,313 |
| Growth(%) | | 7.8 | 19. | 1 14.4 | 14.5 |
| NPA Provision | 61 | ,640 | 65,76 | 1 64,953 | 73,499 |
| Total Provisions | 86 | ,414 | 57,88 | 3 86,048 | , |
| PBT | 3,06 | ,089 | 4,09,68 | 8 4,48,632 | |
| Tax Provision | | ,694 | 1,01,80 | | |
| Effective tax rate (%) | | 23.7 | 24. | | |
| PAT | 2,33 | | 3,07,88 | | |
| Growth(%) | | 44.1 | 31. | 9 9.3 | 14.9 |
| Balance Sheet (Rs. m) | | | | | |
| Y/e Mar | FY22 | | FY23E | FY24E | FY25E |
| Face value | 2 | | 2 | 2 | 2 |
| No. of equity shares | 6,950 | | 6,969 | 6,950 | 6,950 |
| Equity | 13,900 | | 13,938 | 13,900 | 13,900 |
| Networth | 17,05,120 | 19 | 9,88,329 | 22,29,365 | 25,38,640 |
| Growth(%) | 15.6 | | 16.6 | 12.1 | 13.9 |
| Adj. Networth to NNPAs | 69,310 | | 62,637 | 76,945 | 88,995 |
| Deposits | 1,06,45,716 | 1,18 | 3,48,492 | 1,41,64,643 | 1,67,21,159 |
| Growth(%) | 14.2 | | 11.3 | 19.5 | 18.0 |
| CASA Deposits | 51,84,366 | 56 | 6,18,847 | 62,50,193 | 71,79,158 |
| % of total deposits | 48.7 | | 47.4 | 44.1 | 42.9 |
| Total Liabilities | 1,41,12,977 | | | 1,86,91,088 | 2,19,34,348 |
| Net Advances | 85,90,204 | 1,03 | 3,08,188 | 1,21,68,463 | 1,43,57,852 |
| Growth(%) | 17.1 | | 20.0 | 18.0 | 18.0 |
| Investments | 31,02,410 | | 4,36,063 | 39,30,688 | 47,32,924 |
| Total Assets | 1,41,12,977 | 1,60 |),75,551 | 1,86,91,088 | 2,19,34,348 |
| Growth (%) | 14.7 | | 13.9 | 16.3 | 17.4 |
| Asset Quality | | | | | |
| Y/e Mar | F | Y22 | FY23 | E FY24E | FY25E |
| Gross NPAs (Rs m) | 3,32 | ,949 | 3,09,22 | 9 3,66,013 | 4,21,576 |
| Net NPAs (Rs m) | 69 | ,310 | 62,63 | 7 76,945 | 88,995 |
| Gr. NPAs to Gross Adv.(%) | | 4.0 | 3. | 2 3.2 | 3.1 |
| Net NPAs to Net Adv. (%) | | 0.8 | 0. | 6 0.6 | 0.6 |
| NPA Coverage % | | 79.2 | 79. | 7 79.0 | 78.9 |
| Profitability (%) | | | | | |
| Y/e Mar | F | Y22 | FY23E | FY24E | FY25E |
| NIM | | 4.0 | 4.4 | | 4.1 |
| RoAA | | 4.0 1.8 | 4.4 | | 4.1 |
| RoAE | | 15.0 | 17.0 | | 16.4 |
| Tier I | | 18.3 | 17.0 | | 16.6 |
| CRAR | | | | | |
| UNAN | 19.2 | | 18.9 |) 18.1 | 17.6 |

| Quarterly Financials (Rs. m) | | | | | | |
|------------------------------------|------------------|--------------|---------------|------------|--------------|--------------|
| Y/e Mar | Q3FY22 | Q | 4FY22 | | Q1FY23 | Q2FY23 |
| Interest Income | 2,20,826 | 2,2 | 26,749 | 2 | 2,36,715 | 2,60,330 |
| Interest Expenses | 98,466 | 1,0 | 00,703 | 1 | ,04,615 | 1,12,462 |
| Net Interest Income | 1,22,360 | 1,: | 26,046 | 1 | ,32,100 | 1,47,868 |
| YoY growth (%) | 23.4 | | 20.8 | | 20.8 | 26.5 |
| CEB | 42,910 | 4 | 43,660 | | 42,430 | 44,800 |
| Treasury | - | | - | | - | - |
| Non Interest Income | 49,871 | 4 | 47,374 | | 46,652 | 50,549 |
| Total Income | 2,70,697 | 2, | 74,123 | 2 | 2,83,367 | 3,10,879 |
| Employee Expenses | 24,848 | | 24,289 | | 28,492 | 28,885 |
| Other expenses | 45,900 | | 46,201 | | 47,171 | 52,728 |
| Operating Expenses | 70,749 | | 70,490 | | 75,663 | 81,614 |
| Operating Profit | 1,01,483 | 1,0 | 02,929 | 1 | ,03,089 | 1,16,803 |
| YoY growth (%) | 15.1 | | 20.5 | | 15.9 | 17.8 |
| Core Operating Profits | 1,00,603 | 1,0 | 01,639 | 1 | ,02,729 | 1,17,653 |
| NPA Provision Others Provisions | 20,073 20,073 | | 440 10,690 | | - 11,438 | - 16,445 |
| Total Provisions | 20,073 | | 10,690 | | 11,438 | 16,445 |
| Profit Before Tax | 81,410 | | 92,240 | | 91,651 | 1,00,358 |
| Tax | 19,471 | | 22,053 | | 22,601 | 24,780 |
| PAT | 61,938 | | 70,187 | | 69,049 | 75,578 |
| YoY growth (%) | 25.4 | | 59.4 | | 49.6 | 37.1 |
| Deposits | 1,01,74,667 | 1,06,4 | 45,716 | 1,05 | 5,03,490 | 1,09,00,080 |
| YoY growth (%) | 16.4 | | 14.2 | | 13.4 | 11.5 |
| Advances | 81,39,916 | 85,9 | 90,204 | 89 | ,56,248 | 93,85,628 |
| YoY growth (%) | 16.4 | | 17.1 | | 21.3 | 22.7 |
| Key Ratios | | | | | | |
| Y/e Mar | | FY22 | FY | 23E | FY24E | FY25E |
| CMP (Rs) | | 907 | | 907 | 907 | 907 |
| EPS (Rs) | | 33.6 | | 4.2 | 48.4 | |
| Book Value (Rs) | | 241 | | 281 | 316 | 361 |
| Adj. BV (70%)(Rs) | | 230 | | 271 | 304 | 347 |
| P/E (x) | | 27.0 | 2 | 20.5 | 18.7 | 16.3 |
| P/BV (x) | | 3.8 | | 3.2 | 2.9 | 2.5 |
| P/ABV (x) | | 3.9 | | 3.3 | 3.0 | 2.6 |
| DPS (Rs) | | 2.0 | | 8.0 | 9.7 | 11.1 |
| Dividend Payout Ratio (%) | | 5.9 | 1 | 18.0 | 20.0 | 20.0 |
| Dividend Yield (%) | | 0.2 | | 0.9 | 1.1 | 1.2 |
| Efficiency | | | | | | |
| Y/e Mar | | FY22 | FY | 23E | FY24E | FY25E |
| Cost-Income Ratio (%) | | 40.5 | | 42.1 | 41.5 | 5 41.5 |
| C-D Ratio (%) | | 80.7 | ä | 87.0 | 85.9 | 9 85.9 |
| Business per Emp. (Rs m) | | 182 | | 204 | 239 | 278 |
| Profit per Emp. (Rs lacs) | | 22 | | 28 | 31 | 35 |
| Business per Branch (Rs m) | | 3,550 | 3, | 875 | 4,488 | 5,164 |
| Profit per Branch (Rs m) | | 43 | | 54 | 57 | 64 |
| Du-Pont | | | | | | |
| Y/e Mar | | FY22 | FY2 | 3F | FY24E | FY25E |
| | | | | | | |
| NII Total Income | | 3.59 | | .03 | 3.87 | 3.78 |
| Total Income | | 5.00 | | .35 | 5.26 | 5.15 |
| | | 2.02 | 2 | .26 | 2.18 | 2.14 |
| Operating Expenses | | 207 | ~ | 10 | <u></u> , 00 | 2 0 4 |
| PPoP | | 2.97 | | .10 | 3.08 | 3.01 |
| PPoP Total provisions | | 0.65 | 0 | .38 | 0.50 | 0.48 |
| PPoP Total provisions RoAA | | 0.65 1.77 | 0 2 | .38 .04 | 0.50 1.94 | 0.48 1.90 |
| PPoP Total provisions | esearch | 0.65 | 0 2 | .38 | 0.50 | 0.48 |

ICICI Bank

Price Chart



| No. | Date | Rating | TP (Rs.) | Share Price (Rs.) |
|-----|-----------|--------|----------|-------------------|
| 1 | 05-Oct-22 | BUY | 950 | 868 |
| 2 | 24-Jul-22 | BUY | 950 | 800 |
| 3 | 08-Jul-22 | BUY | 950 | 742 |
| 4 | 24-Apr-22 | BUY | 950 | 748 |
| 5 | 09-Apr-22 | BUY | 906 | 754 |
| 6 | 23-Jan-22 | BUY | 906 | 805 |
| 7 | 12-Jan-22 | BUY | 819 | 811 |
| | | | | |

Recommendation History

Analyst Coverage Universe

| Sr. No. | Company Name | Rating | TP (Rs) | Share Price (Rs) |
|---------|----------------------|------------|---------|------------------|
| 1 | AAVAS Financiers | Hold | 2,300 | 2,197 |
| 2 | Axis Bank | BUY | 1,080 | 826 |
| 3 | Bank of Baroda | Accumulate | 130 | 133 |
| 4 | Can Fin Homes | BUY | 700 | 524 |
| 5 | City Union Bank | BUY | 190 | 173 |
| 6 | DCB Bank | BUY | 120 | 103 |
| 7 | Federal Bank | BUY | 165 | 130 |
| 8 | HDFC | BUY | 2,900 | 2,349 |
| 9 | HDFC Bank | BUY | 1,800 | 1,439 |
| 10 | ICICI Bank | BUY | 950 | 868 |
| 11 | IDFC First Bank | UR | - | 53 |
| 12 | IndusInd Bank | BUY | 1,450 | 1,218 |
| 13 | Kotak Mahindra Bank | Accumulate | 1,950 | 1,823 |
| 14 | LIC Housing Finance | BUY | 450 | 418 |
| 15 | Punjab National Bank | BUY | 50 | 36 |
| 16 | State Bank of India | BUY | 650 | 533 |

PL's Recommendation Nomenclature (Absolute Performance)

| Buy | : | > 15% |
|-------------------|---|---------------------------------|
| Accumulate | : | 5% to 15% |
| Hold | : | +5% to -5% |
| Reduce | : | -5% to -15% |
| Sell | : | < -15% |
| Not Rated (NR) | : | No specific call on the stock |
| Under Review (UR) | : | Rating likely to change shortly |

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