

November 11, 2022

## Q2FY23 Result Update

Change in Estimates |  Target |  Reco

### Change in Estimates

	Current		Previous	
	FY24E	FY25E	FY24E	FY25E
<b>Rating</b>	<b>ACCUMULATE</b>		<b>BUY</b>	
<b>Target Price</b>	<b>549</b>		<b>442</b>	
Sales (Rs. m)	88,506	99,677	88,724	99,402
% Chng.	(0.2)	0.3		
EBITDA (Rs. m)	8,629	10,307	8,810	10,278
% Chng.	(2.1)	0.3		
EPS (Rs.)	34.1	42.5	34.5	40.4
% Chng.	(1.1)	5.0		

### Key Financials - Standalone

Y/e Mar	FY22	FY23E	FY24E	FY25E
Sales (Rs. m)	70,618	76,692	88,506	99,677
EBITDA (Rs. m)	6,517	6,619	8,629	10,307
Margin (%)	9.2	8.6	9.8	10.3
PAT (Rs. m)	3,602	3,720	5,083	6,326
EPS (Rs.)	24.2	25.0	34.1	42.5
Gr. (%)	(26.6)	3.3	36.6	24.4
DPS (Rs.)	6.5	6.2	8.5	5.5
Yield (%)	1.3	1.2	1.7	1.1
RoE (%)	8.8	8.3	10.5	11.9
RoCE (%)	9.8	8.6	11.0	12.4
EV/Sales (x)	1.2	1.1	1.0	0.8
EV/EBITDA (x)	13.0	13.1	9.9	8.2
PE (x)	20.8	20.2	14.8	11.9
P/BV (x)	1.7	1.6	1.5	1.3

### Key Data

KAPT.BO | KPP IN

52-W High / Low	Rs.516 / Rs.332
Sensex / Nifty	61,795 / 18,350
Market Cap	Rs.75bn/ \$ 929m
Shares Outstanding	149m
3M Avg. Daily Value	Rs.142.63m

### Shareholding Pattern (%)

Promoter's	51.55
Foreign	5.08
Domestic Institution	36.82
Public & Others	6.55
Promoter Pledge (Rs bn)	25.98

### Stock Performance (%)

	1M	6M	12M
Absolute	12.5	47.7	20.2
Relative	4.1	29.3	16.5

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## Subdued performance; margins likely to improve

### Quick Pointers:

- Order inflows came in at Rs23.8bn, driven by healthy order wins in international T&D.
- Execution of legacy orders, elevated freight cost and revenue decline impacted EBITDA margins (down 121bps YoY to 8.2%).

**We cut our FY23 earnings estimate by 5.4% given weak H1FY23 performance and downgrade to 'Accumulate' (Buy earlier), even as we roll forward to FY25E with revised SoTP of Rs549 (Rs442 earlier). Kalpataru Power Transmission (KPTL) reported subdued quarterly performance with standalone revenue decline of 5.6% YoY and EBITDA margin contraction of 8.2%. Margins impacted due to execution of legacy orders and elevated logistic cost. However, with completion of legacy orders, softening commodity and logistics costs, margins will likely improve from Q4FY23, in our view. Order pipeline remains healthy with strong traction seen in International T&D, Oil & Gas (domestic and international) and railways (orders ~Rs100bn to be tendered in next 4-5 months). Net debt remains at elevated level of Rs12.5bn (vs Rs9.3bn in Q1FY23) owing to higher working capital requirement. However, it is likely to reduce, led by better cash collections, softening commodity prices and prudent working capital management. Management guided revenue growth of ~7.5-10% for FY23.**

**We remain positive on KPP in the long run owing to 1) robust order backlog, 2) strong outlook for international markets, 3) revival in domestic T&D along with growth emerging in segments such as Railways/ O&G, deleveraging backed by asset monetization (Indore project), 4) expected strong performance in International Subsidiaries (Linjemontage, Fasttel) and 5) likely synergy benefits post JMC merger. The stock is currently trading at PE of 20.2x/14.8x/11.9x FY23/24/25E. Downgrade to 'Accumulate', also factoring recent rally in stock.**

**Higher input costs and lower revenue impacts margin:** Standalone revenue declined 5.6% YoY to Rs15.3bn (PL estimate ~Rs18.7bn), impacted due to lower opening order book in the T&D business and slower progress in select projects. EBITDA declined 17.8% YoY to Rs1.3bn (PL estimate of Rs1.6bn) with EBITDA margins contracting by 121bps YoY to 8.2%, owing to volatility in commodities, currency & elevated logistics costs, lower absorption of overheads, closure of old projects. Adj. PAT declined 9.2% YoY to Rs620mn (PL estimate ~Rs898mn), partly impacted by higher interest cost (up ~25% YoY to Rs350mn).

**Order book stands at Rs188.6bn:** Order inflows came in at Rs23.8bn in Q2FY23, mainly driven by international T&D. Order book stands at Rs188.6bn (2.7x TTM revenue) and is L1 in orders worth Rs43bn. Off the total order book, T&D accounts for 67%, Oil and Gas 12% and Railways 21%.

**Exhibit 1: Higher input costs and lower revenue impacts margin**

Y/e March (Rs mn)	Q2FY22	Q3FY22	Q4FY22	Q1FY23	Q2FY23	YoY gr. (%)	QoQ gr. (%)	H1FY23	H1FY22	YoY gr. (%)
<b>Revenue</b>	<b>16,180</b>	<b>18,480</b>	<b>20,100</b>	<b>15,420</b>	<b>15,280</b>	<b>(5.6)</b>	<b>(0.9)</b>	<b>30,700</b>	<b>32,040</b>	<b>(4.2)</b>
<b>Total Revenues</b>	<b>16,180</b>	<b>18,480</b>	<b>20,100</b>	<b>15,420</b>	<b>15,280</b>	<b>(5.6)</b>	<b>(0.9)</b>	<b>30,700</b>	<b>32,040</b>	<b>(4.2)</b>
<b>Expenditure</b>	<b>14,660</b>	<b>16,800</b>	<b>18,390</b>	<b>14,120</b>	<b>14,030</b>	<b>(4.3)</b>	<b>(0.6)</b>	<b>28,150</b>	<b>28,900</b>	<b>(2.6)</b>
<i>as % of sales</i>	<i>90.6</i>	<i>90.9</i>	<i>91.5</i>	<i>91.6</i>	<i>91.8</i>			<i>91.7</i>	<i>90.2</i>	
Consumption of RM	12,030	13,660	15,670	11,550	11,240	(6.6)	(2.7)	22,790	23,500	(3.0)
<i>as % of sales</i>	<i>74.4</i>	<i>73.9</i>	<i>78.0</i>	<i>74.9</i>	<i>73.6</i>			<i>74.2</i>	<i>73.3</i>	
Employee Cost	1,140	1,290	1,370	1,220	1,190	4.4	(2.5)	2,410	2,480	(2.8)
<i>as % of sales</i>	<i>7.0</i>	<i>7.0</i>	<i>6.8</i>	<i>7.9</i>	<i>7.8</i>			<i>7.9</i>	<i>7.7</i>	
Other expenditure	1,490	1,850	1,350	1,350	1,600	7.4	18.5	2,950	2,920	1.0
<i>as % of sales</i>	<i>9.2</i>	<i>10.0</i>	<i>6.7</i>	<i>8.8</i>	<i>10.5</i>			<i>9.6</i>	<i>9.1</i>	
<b>EBITDA</b>	<b>1,520</b>	<b>1,680</b>	<b>1,710</b>	<b>1,300</b>	<b>1,250</b>	<b>(17.8)</b>	<b>(3.8)</b>	<b>2,550</b>	<b>3,140</b>	<b>(18.8)</b>
Depreciation	270	260	260	250	250	(7.4)	-	500	530	(5.7)
<b>EBIT</b>	<b>1,250</b>	<b>1,420</b>	<b>1,450</b>	<b>1,050</b>	<b>1,000</b>	<b>(20.0)</b>	<b>(4.8)</b>	<b>2,050</b>	<b>2,610</b>	<b>(21.5)</b>
Other Income	210	270	190	620	210	-	(66.1)	830	350	137.1
Interest	280	320	300	280	350	25.0	25.0	630	620	1.6
<b>PBT</b>	<b>1,180</b>	<b>1,370</b>	<b>1,340</b>	<b>1,390</b>	<b>860</b>	<b>(27.1)</b>	<b>(38.1)</b>	<b>2,250</b>	<b>2,340</b>	<b>(3.8)</b>
Total Tax	360	840	470	260	240	(33.3)	(7.7)	500	760	(34.2)
<b>PAT</b>	<b>820</b>	<b>530</b>	<b>870</b>	<b>1,130</b>	<b>620</b>	<b>(24.4)</b>	<b>(45.1)</b>	<b>1,750</b>	<b>1,580</b>	<b>10.8</b>
Extra ordinary items	450	(2,620)	-	-	-	-	-	-	450	(100.0)
<b>Reported PAT</b>	<b>370</b>	<b>3,150</b>	<b>870</b>	<b>1,130</b>	<b>620</b>	<b>67.6</b>	<b>(45.1)</b>			
<b>Adj. PAT</b>	<b>683</b>	<b>2,136</b>	<b>870</b>	<b>1,130</b>	<b>620</b>	<b>(9.2)</b>	<b>(45.1)</b>	<b>1,750</b>	<b>1,580</b>	<b>10.8</b>
<b>Adjusted EPS</b>	<b>4.6</b>	<b>14.3</b>	<b>5.8</b>	<b>7.6</b>	<b>4.2</b>	<b>(9.2)</b>	<b>(45.1)</b>	<b>11.8</b>	<b>10.6</b>	<b>10.8</b>
<b>Margins (%)</b>	<b>Q2FY22</b>	<b>Q3FY22</b>	<b>Q4FY22</b>	<b>Q1FY23</b>	<b>Q2FY23</b>	<b>bps</b>	<b>bps</b>	<b>H1FY23</b>	<b>H1FY22</b>	<b>bps</b>
EBIDTA	9.4	9.1	8.5	8.4	8.2	(121)	(25)	8.3	9.8	(149)
EBIT	7.7	7.7	7.2	6.8	6.5	(118)	(26)	6.7	8.1	(147)
EBT	7.3	7.4	6.7	9.0	5.6	(166)	(339)	7.3	7.3	3
PAT	4.2	11.6	4.3	7.3	4.1	(16)	(327)	5.7	4.9	77
Effective Tax rate	30.5	61.3	35.1	18.7	27.9	(260)	920	22.2	32.5	(1,026)

Source: Company, PL

**Exhibit 2: SoTP Valuation**

Rs mn	Equity Investment/ PAT	1yr fwd (x)	Basis of Investment	Market Cap	KPTL Share (%)	Value for KPTL	Value per share
Kalpataru Power (Standalone)	6,326	10.5	PER	66,423	1.00	66,423	446
Linjemontage (100% stake)	2,320	1	PER	2,320	1.00	2,320	16
JMC Projects (67.19% subsidiary)	20,745	0.8	20% Holding Disc.	16,596	0.67	11,151	75
Enegylink (Indore Commercial-residential project)	1,500	0.8	PBV	1,500	0.80	1,200	8
Shubham Logistics	814	0.8	PBV	814	0.80	651	4
<b>Total</b>				<b>87,652</b>		<b>81,745</b>	<b>549</b>

Source: Company, PL

## Conference Call Highlights:

- Margins impact may continue in Q3FY23 and expected to improve from Q4FY23 with new project getting executed, commodity softening and declining logistic costs.
- Standalone net debt increased to Rs12.5bn vs Rs9.3bn in Q1FY23, mainly on account of increase in working capital.
- Consolidated working capital days have increased to 140 days' vs 121 days in March 2022, due to lower collecting in T&D, Oil & Gas and postponement of closure of legacy projects. Management targets to bring it down to 110 days with focus on cash collections, speedy closure of projects and cash collection from Indore property.
- Total exposure in Afghan was ~Rs1.5bn of which company has already received Rs1.2bn.
- Order momentum continues to remain strong from International T&D, Railways (conventional as well as new emerging areas like high speed, metro etc) and Oil and Gas segment.
- **Linjemontage (Sweden):** Revenue came in at Rs2.6bn in Q2FY23; Order Book of Rs9.5bn. EBITDA margin stands at ~7-8%.
- **Fasttel (Brazil):** Revenue came in at Rs980mn in Q2FY23; Order Book of Rs10.3bn. Reported a EBITDA loss during the quarter.
- **Railways:** Railways declined marginally during the quarter, due to monsoon in some part of country. Expanded presence in metro rail electrification. Order inflows visibility remains healthy from both conventional and emerging areas like metro, high speed, track expansion. Projects worth ~Rs100bn will likely come out for tenders in next 4-5 months in areas of metro, electrification, track expansion etc. Competition intensity has increased significantly in recent times.
- **Oil and Gas:** Secured orders worth Rs12bn and is L1 in few projects. Business grew 40% in Q2FY23. Opportunity remains healthy from domestic as well as international markets.
- **Indore real estate:** 35-40% of pending inventory is likely to be sold in next 10-12 months. Company has received Rs500mn in H1FY23 and expects to collect another Rs1bn in next six months. Total expected cash to be collected from balance inventory is ~Rs2.8bn.
- **Guidance:** Revenue growth to be ~7.5% to 10% for FY23. EBITDA margin to be ~8.5-9%.
  - Revenue is expected to pick-up from Q4FY23 onwards, with expected clearance of some issues like environmental, design etc.
  - International T&D to be key growth driver, going forward. Expect International to contribute ~45% of revenue in FY24 and ~50% going forward.

## Financials

### Income Statement (Rs m)

Y/e Mar	FY22	FY23E	FY24E	FY25E
<b>Net Revenues</b>	<b>70,618</b>	<b>76,692</b>	<b>88,506</b>	<b>99,677</b>
YoY gr. (%)	(7.9)	8.6	15.4	12.6
Cost of Goods Sold	29,697	30,293	34,119	38,216
Gross Profit	40,921	46,399	54,387	61,461
Margin (%)	57.9	60.5	61.5	61.7
Employee Cost	5,144	5,445	6,018	6,579
Other Expenses	2,359	2,991	4,248	4,685
<b>EBITDA</b>	<b>6,517</b>	<b>6,619</b>	<b>8,629</b>	<b>10,307</b>
YoY gr. (%)	(19.2)	1.6	30.4	19.4
Margin (%)	9.2	8.6	9.8	10.3
Depreciation and Amortization	1,048	1,293	1,427	1,574
<b>EBIT</b>	<b>5,470</b>	<b>5,325</b>	<b>7,202</b>	<b>8,732</b>
Margin (%)	7.7	6.9	8.1	8.8
Net Interest	1,240	1,406	1,485	1,537
Other Income	815	1,074	1,106	1,296
<b>Profit Before Tax</b>	<b>7,220</b>	<b>4,993</b>	<b>6,823</b>	<b>8,491</b>
Margin (%)	10.2	6.5	7.7	8.5
Total Tax	2,066	1,273	1,740	2,165
Effective tax rate (%)	28.6	25.5	25.5	25.5
<b>Profit after tax</b>	<b>5,153</b>	<b>3,720</b>	<b>5,083</b>	<b>6,326</b>
Minority interest	-	-	-	-
Share Profit from Associate	-	-	-	-
<b>Adjusted PAT</b>	<b>3,602</b>	<b>3,720</b>	<b>5,083</b>	<b>6,326</b>
YoY gr. (%)	(26.6)	3.3	36.6	24.4
Margin (%)	5.1	4.9	5.7	6.3
Extra Ord. Income / (Exp)	1,552	-	-	-
<b>Reported PAT</b>	<b>5,153</b>	<b>3,720</b>	<b>5,083</b>	<b>6,326</b>
YoY gr. (%)	(16.2)	(27.8)	36.6	24.4
Margin (%)	7.3	4.9	5.7	6.3
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	5,153	3,720	5,083	6,326
<b>Equity Shares O/s (m)</b>	<b>149</b>	<b>149</b>	<b>149</b>	<b>149</b>
<b>EPS (Rs)</b>	<b>24.2</b>	<b>25.0</b>	<b>34.1</b>	<b>42.5</b>

Source: Company Data, PL Research

### Balance Sheet Abstract (Rs m)

Y/e Mar	FY22	FY23E	FY24E	FY25E
<b>Non-Current Assets</b>				
<b>Gross Block</b>	<b>11,563</b>	<b>13,063</b>	<b>14,563</b>	<b>16,063</b>
Tangibles	11,563	13,063	14,563	16,063
Intangibles	-	-	-	-
<b>Acc: Dep / Amortization</b>	<b>5,253</b>	<b>6,546</b>	<b>7,973</b>	<b>9,547</b>
Tangibles	5,253	6,546	7,973	9,547
Intangibles	-	-	-	-
<b>Net fixed assets</b>	<b>6,310</b>	<b>6,517</b>	<b>6,590</b>	<b>6,516</b>
Tangibles	6,310	6,517	6,590	6,516
Intangibles	-	-	-	-
Capital Work In Progress	203	203	203	203
Goodwill	-	-	-	-
Non-Current Investments	12,127	15,573	15,292	17,753
Net Deferred tax assets	(644)	(644)	(644)	(644)
Other Non-Current Assets	650	614	1,062	1,495
<b>Current Assets</b>				
Investments	-	-	-	-
Inventories	6,109	6,934	7,759	8,466
Trade receivables	32,405	36,980	41,222	45,606
Cash & Bank Balance	7,471	5,288	6,670	8,787
Other Current Assets	33,661	34,511	36,907	41,366
<b>Total Assets</b>	<b>1,02,989</b>	<b>1,11,566</b>	<b>1,21,281</b>	<b>1,36,121</b>
<b>Equity</b>				
Equity Share Capital	298	298	298	298
Other Equity	43,315	46,105	49,918	55,422
<b>Total Network</b>	<b>43,613</b>	<b>46,403</b>	<b>50,216</b>	<b>55,719</b>
<b>Non-Current Liabilities</b>				
Long Term borrowings	5,058	5,158	5,258	5,758
Provisions	-	-	-	-
Other non current liabilities	-	-	-	-
<b>Current Liabilities</b>				
ST Debt / Current of LT Debt	12,012	12,012	12,012	12,012
Trade payables	24,397	26,054	29,583	32,771
Other current liabilities	17,265	21,294	23,568	29,217
<b>Total Equity &amp; Liabilities</b>	<b>1,02,989</b>	<b>1,11,566</b>	<b>1,21,281</b>	<b>1,36,121</b>

Source: Company Data, PL Research

**Cash Flow (Rs m)**

Y/e Mar	FY22	FY23E	FY24E	FY25E
PBT	7,220	4,993	6,823	8,491
Add. Depreciation	1,048	1,293	1,427	1,574
Add. Interest	1,240	1,406	1,485	1,537
Less Financial Other Income	815	1,074	1,106	1,296
Add. Other	(3,162)	-	-	-
Op. profit before WC changes	6,345	7,692	9,736	11,602
Net Changes-WC	(4,392)	(3,039)	(3,005)	(2,116)
Direct tax	(1,495)	(1,273)	(1,740)	(2,165)
<b>Net cash from Op. activities</b>	<b>457</b>	<b>3,380</b>	<b>4,990</b>	<b>7,321</b>
Capital expenditures	(385)	(3,327)	(952)	(3,345)
Interest / Dividend Income	443	-	-	-
Others	1,203	-	-	-
<b>Net Cash from Invt. activities</b>	<b>1,261</b>	<b>(3,327)</b>	<b>(952)</b>	<b>(3,345)</b>
Issue of share cap. / premium	-	-	-	-
Debt changes	3,433	100	100	500
Dividend paid	(223)	(930)	(1,271)	(822)
Interest paid	(1,244)	(1,406)	(1,485)	(1,537)
Others	667	-	-	-
<b>Net cash from Fin. activities</b>	<b>2,632</b>	<b>(2,236)</b>	<b>(2,656)</b>	<b>(1,859)</b>
<b>Net change in cash</b>	<b>4,351</b>	<b>(2,183)</b>	<b>1,382</b>	<b>2,117</b>
Free Cash Flow	(280)	1,880	3,490	5,821

Source: Company Data, PL Research

**Key Financial Metrics**

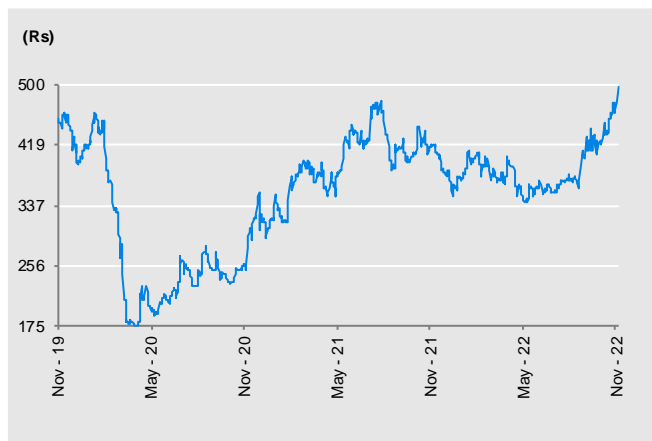
Y/e Mar	FY22	FY23E	FY24E	FY25E
<b>Per Share(Rs)</b>				
EPS	24.2	25.0	34.1	42.5
CEPS	31.2	33.7	43.7	53.1
BVPS	292.9	311.6	337.2	374.2
FCF	(1.9)	12.6	23.4	39.1
DPS	6.5	6.2	8.5	5.5
<b>Return Ratio(%)</b>				
RoCE	9.8	8.6	11.0	12.4
ROIC	8.0	7.0	9.1	10.5
RoE	8.8	8.3	10.5	11.9
<b>Balance Sheet</b>				
Net Debt : Equity (x)	0.2	0.3	0.2	0.2
Net Working Capital (Days)	73	85	80	78
<b>Valuation(x)</b>				
PER	20.8	20.2	14.8	11.9
P/B	1.7	1.6	1.5	1.3
P/CEPS	16.1	15.0	11.5	9.5
EV/EBITDA	13.0	13.1	9.9	8.2
EV/Sales	1.2	1.1	1.0	0.8
Dividend Yield (%)	1.3	1.2	1.7	1.1

Source: Company Data, PL Research

**Quarterly Financials (Rs m)**

Y/e Mar	Q3FY22	Q4FY22	Q1FY23	Q2FY23
<b>Net Revenue</b>	<b>18,480</b>	<b>20,100</b>	<b>15,420</b>	<b>15,280</b>
YoY gr. (%)	(7.3)	(14.0)	(2.8)	(5.6)
Raw Material Expenses	13,660	15,670	11,550	11,240
Gross Profit	4,820	4,430	3,870	4,040
Margin (%)	26.1	22.0	25.1	26.4
<b>EBITDA</b>	<b>1,680</b>	<b>1,710</b>	<b>1,300</b>	<b>1,250</b>
YoY gr. (%)	(18.8)	(29.6)	(19.8)	(17.8)
Margin (%)	9.1	8.5	8.4	8.2
Depreciation / Depletion	260	260	250	250
<b>EBIT</b>	<b>1,420</b>	<b>1,450</b>	<b>1,050</b>	<b>1,000</b>
Margin (%)	7.7	7.2	6.8	6.5
Net Interest	320	300	280	350
Other Income	270	190	620	210
<b>Profit before Tax</b>	<b>3,990</b>	<b>1,340</b>	<b>1,390</b>	<b>860</b>
Margin (%)	21.6	6.7	9.0	5.6
Total Tax	840	470	260	240
Effective tax rate (%)	21.1	35.1	18.7	27.9
<b>Profit after Tax</b>	<b>3,150</b>	<b>870</b>	<b>1,130</b>	<b>620</b>
Minority interest	-	-	-	-
Share Profit from Associates	-	-	-	-
<b>Adjusted PAT</b>	<b>1,082</b>	<b>870</b>	<b>1,130</b>	<b>620</b>
YoY gr. (%)	(20.7)	(33.1)	48.7	3.7
Margin (%)	5.9	4.3	7.3	4.1
Extra Ord. Income / (Exp)	2,068	-	-	-
<b>Reported PAT</b>	<b>3,150</b>	<b>870</b>	<b>1,130</b>	<b>620</b>
YoY gr. (%)	22.6	(33.1)	48.7	67.6
Margin (%)	17.0	4.3	7.3	4.1
Other Comprehensive Income	-	-	-	-
<b>Total Comprehensive Income</b>	<b>3,150</b>	<b>870</b>	<b>1,130</b>	<b>620</b>
Avg. Shares O/s (m)	149	149	149	149
<b>EPS (Rs)</b>	<b>7.3</b>	<b>5.8</b>	<b>7.6</b>	<b>4.2</b>

Source: Company Data, PL Research

**Price Chart**
**Recommendation History**


No.	Date	Rating	TP (Rs.)	Share Price (Rs.)
1	04-Oct-22	BUY	442	419
2	05-Aug-22	BUY	442	373
3	05-Jul-22	BUY	421	357
4	16-May-22	BUY	421	342
5	08-Apr-22	BUY	467	394
6	21-Feb-22	BUY	465	403
7	15-Feb-22	BUY	444	382
8	11-Jan-22	BUY	508	381

**Analyst Coverage Universe**

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	ABB India	Accumulate	3,115	3,100
2	Apar Industries	BUY	1,834	1,464
3	Bharat Electronics	BUY	125	110
4	BHEL	Sell	36	62
5	Cummins India	Accumulate	1,514	1,335
6	Engineers India	BUY	89	65
7	GE T&D India	Hold	102	129
8	Kalpataru Power Transmission	BUY	442	419
9	KEC International	Accumulate	495	435
10	Larsen & Toubro	BUY	2,384	2,023
11	Praj Industries	BUY	520	434
12	Siemens	Accumulate	3,116	2,750
13	Thermax	Accumulate	2,190	2,199
14	Triveni Turbine	BUY	328	283
15	Voltamp Transformers	Hold	2,748	2,616

**PL's Recommendation Nomenclature (Absolute Performance)**

<b>Buy</b>	: > 15%
<b>Accumulate</b>	: 5% to 15%
<b>Hold</b>	: +5% to -5%
<b>Reduce</b>	: -5% to -15%
<b>Sell</b>	: < -15%
<b>Not Rated (NR)</b>	: No specific call on the stock
<b>Under Review (UR)</b>	: Rating likely to change shortly



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