

Estimate change	↔
TP change	↔
Rating change	↔

Bloomberg	ICICIBC IN
Equity Shares (m)	6969
M.Cap.(INRb)/(USDb)	6073.5 / 74.9
52-Week Range (INR)	958 / 642
1, 6, 12 Rel. Per (%)	-2/2/6
12M Avg Val (INR M)	10899

#### Financials & Valuations (INR b)

Y/E March	FY23E	FY24E	FY25E
NII	618.3	691.1	807.8
OP	495.5	556.5	656.5
NP	324.6	367.0	428.4
NIM (%)	4.5	4.4	4.4
EPS (INR)	46.7	52.8	61.6
EPS Gr (%)	38.8	13.1	16.7
ABV/Sh. (INR)	270	320	378
Cons. BV/Sh. (INR)	306	358	421

#### Ratios

RoE (%)	17.8	17.1	17.0
RoA (%)	2.2	2.2	2.2

#### Valuations

P/BV (x) (Cons)	2.8	2.4	2.1
P/ABV (x)	2.6	2.2	1.9
P/E (x)	15.1	13.3	11.4

\*Adjusted for Investment in subsidiaries

#### Shareholding pattern (%)

As On	Sep-22	Jun-22	Sep-21
Promoter	0.0	0.0	0.0
DII	37.4	38.0	33.5
FII	54.2	53.0	58.7
Others	8.5	9.1	7.8

FII Includes depository receipts

**CMP: INR870**      **TP: INR1,150 (+32%)**      **Buy**

## Another strong quarter

### Margin expands 34bp QoQ; contingent provision prudently scaled up

- ICICI Bank (ICICIBC) reported another strong quarter with in-line earnings (RoA of 2.2%) despite making contingent provisions of INR15b and INR11.96b toward NPAs due to strict provisioning norms. Core PPOP grew 32% YoY, while NIMs expanded by 34bp QoQ to 4.65%.
- The asset quality performance was exemplary as the GNPA/NNPA ratios and PCR improved further. The bank now has a total contingency buffer of INR115b.
- Business growth was strong and broad-based across Retail and Corporate segments. The bank continued to invest in tech and digital initiatives to further boost growth momentum.
- With a floating-rate book of 70%, we think the bank is well placed to ride the rising interest rate environment. We estimate ICICIBC to deliver RoA/RoE of 2.2%/17.0% in FY25. **Maintain Buy.**

### Business growth robust; PCR improves further to ~83%

- ICICIBC's 3QFY23 PAT grew 34% YoY (in line) to INR83.1b, aided by healthy NII growth and controlled opex, even as the bank continued to create contingent provisions (INR15b) and strengthen provisioning norms, which resulted in additional provisions of INR11.96b. The bank, thus, reported 3QFY23 annualized RoA and RoE of 2.2% and 17.6%, respectively. For 9MFY23, PAT grew 40% YoY to INR227.7b.
- NII grew 35% YoY (6% beat), aided by 34bp QoQ expansion in margins to 4.65% and healthy loan growth of 20% YoY. For 9MFY23, NII grew 28% YoY to INR444.6b. Other income was flat at INR50.2b, with treasury gains of INR360m. Fee income remained modest and grew 4% YoY.
- Opex rose 16% YoY, resulting in a healthy 31% YoY growth in PPOP to INR132.7b (8% beat). Core PPOP grew 32% YoY.
- On the business front, advances grew 20% YoY/4% QoQ, led by 21%/23% YoY growth in Domestic/Retail loans. Growth was driven by home loans, credit cards and personal loans. The SME book grew 38% YoY, while the corporate book too reported a healthy pick-up and grew 15% YoY (+3% QoQ).
- On the liability front, deposits grew 10% YoY (+3% QoQ), while CASA deposits saw 6% YoY growth (flat QoQ). The average CASA mix declined 40bp QoQ to 44.6% (period-end CASA ratio at 45.3%).
- Fresh slippages increased to INR57.2b (2.8% annualized). However, higher recoveries restricted the increase in net slippages to INR11.2b. The GNPA/NNPA ratios improved 12bp/6bp QoQ to 3.1%/0.6%, while PCR improved to ~83%. The restructuring book moderated to INR49.9b (0.5% of loans). The bank created additional contingent provisions of INR15b, taking the contingency buffer to INR115b (1.2% of loans).

Nitin Aggarwal - Research Analyst (Nitin.Aggarwal@MotilalOswal.com)

Yash Agarwal - Research Analyst (Yash.Agarwal@motilalosal.com)

Investors are advised to refer through important disclosures made at the last page of the Research Report.

Motilal Oswal research is available on [www.motilalosal.com/Institutional-Equities](http://www.motilalosal.com/Institutional-Equities), Bloomberg, Thomson Reuters, Factset and S&P Capital.

**Highlights from the management commentary**

- Loan growth is likely to remain healthy, with Retail, SME and Business Banking to be the key growth drivers. Capex activity has picked up in the private sector, while the government sector is already doing well.
- The cost of funds is likely to increase at a faster pace from 4QFY23/1QFY24 onward.
- About 45% loans are linked to repo, 21% to MCLR, 4% to other EBLR and 30% are fixed rate in nature.
- Tech expenses were ~9.3% of total opex in 9MFY23 vs 8.6% in FY22.

**Valuation and view**

ICICIB reported a strong performance in 3QFY23, driven by healthy NII/Core PPop growth and controlled provisions (despite creation of contingent and additional NPA provisions) underpinned by pristine asset quality. The stable mix of a high-yielding portfolio (Retail/Business Banking) and a low-cost liability franchise is driving steady NII growth, resulting in margin expansion to 4.65%. The bank is seeing a strong recovery across segments, while asset quality trends remain steady with industry-best PCR at ~83%. The additional Covid-related provision buffer (1.2% of loans) provides further comfort. We estimate ICICBC to deliver RoA/RoE of 2.2%/17.0% in FY25. **Reiterate Buy with our SoTP-based TP of INR1,150 (2.8x Sep'24E ABV).**

**Quarterly performance (INR b)**

	FY22				FY23E				FY22	FY23E	FY23	v/s
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4QE				
<b>Net Interest Income</b>	<b>109.4</b>	<b>116.9</b>	<b>122.4</b>	<b>126.0</b>	<b>132.1</b>	<b>147.9</b>	<b>164.6</b>	<b>173.7</b>	<b>474.7</b>	<b>618.3</b>	<b>154.8</b>	<b>6%</b>
% Change (YoY)	17.8	24.8	23.4	20.8	20.8	26.5	34.6	37.8	21.7	30.3	26.5	
Other Income	40.0	48.0	49.9	47.4	46.7	50.5	50.2	52.6	185.2	200.0	53.0	-5%
<b>Total Income</b>	<b>149.3</b>	<b>164.9</b>	<b>172.2</b>	<b>173.4</b>	<b>178.8</b>	<b>198.4</b>	<b>214.9</b>	<b>226.3</b>	<b>659.8</b>	<b>818.3</b>	<b>207.8</b>	<b>3%</b>
Operating Expenses	60.4	65.7	70.7	70.5	75.7	81.6	82.2	83.4	267.3	322.8	84.5	-3%
<b>Operating Profit</b>	<b>88.9</b>	<b>99.1</b>	<b>101.5</b>	<b>102.9</b>	<b>103.1</b>	<b>116.8</b>	<b>132.7</b>	<b>142.9</b>	<b>392.5</b>	<b>495.5</b>	<b>123.4</b>	<b>8%</b>
% Change (YoY)	-17.5	20.0	15.1	20.5	15.9	17.8	30.8	38.8	7.8	26.2	21.6	
Provisions	28.5	27.1	20.1	10.7	11.4	16.4	22.6	13.9	86.4	64.4	17.1	32%
<b>Profit before Tax</b>	<b>60.4</b>	<b>72.0</b>	<b>81.4</b>	<b>92.2</b>	<b>91.7</b>	<b>100.4</b>	<b>110.1</b>	<b>129.0</b>	<b>306.1</b>	<b>431.1</b>	<b>106.3</b>	<b>4%</b>
Tax	14.3	16.9	19.5	22.1	22.6	24.8	27.0	32.1	72.7	106.5	25.9	4%
<b>Net Profit</b>	<b>46.2</b>	<b>55.1</b>	<b>61.9</b>	<b>70.2</b>	<b>69.0</b>	<b>75.6</b>	<b>83.1</b>	<b>96.9</b>	<b>233.4</b>	<b>324.6</b>	<b>80.4</b>	<b>3%</b>
% Change (YoY)	77.6	29.6	25.4	59.4	49.6	37.1	34.2	38.0	44.1	39.1	29.7	
<b>Operating Parameters</b>												
Deposit	9,262	9,774	10,175	10,646	10,503	10,900	11,220	11,657	10,646	11,657	11,411	-2%
Loan	7,386	7,649	8,140	8,590	8,956	9,386	9,740	10,179	8,590	10,179	9,814	-1%
Deposit Growth (%)	15.5	17.3	16.4	14.2	13.4	11.5	10.3	9.5	14.2	9.5	12.2	(187)
Loan Growth (%)	17.0	17.2	16.4	17.1	21.3	22.7	19.7	18.5	17.1	18.5	20.6	(91)
<b>Asset Quality</b>												
Gross NPA (%)	5.2	4.8	4.1	3.6	3.4	3.2	3.1	2.9	3.6	2.9	3.1	1
Net NPA (%)	1.2	1.0	0.9	0.8	0.7	0.6	0.6	0.5	0.8	0.5	0.6	(5)
PCR (%)	78.4	80.3	80.2	79.5	79.9	81.3	82.6	82.8	79.2	82.8	81.0	163

Source: MOFSL, Company

## Quarterly snapshot (INR b)

Profit and Loss (INRb)	FY21				FY22				FY23			Change (%)	
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	YoY	QoQ
<b>Interest Income</b>	<b>199.2</b>	<b>196.2</b>	<b>197.3</b>	<b>198.4</b>	<b>203.8</b>	<b>212.3</b>	<b>220.8</b>	<b>226.7</b>	<b>236.7</b>	<b>260.3</b>	<b>285.1</b>	<b>29</b>	<b>9</b>
Loans	145.8	140.4	140.3	146.4	149.8	157.4	162.3	168.8	176.3	199.3	221.8	37	11
Investment	41.9	43.1	41.2	39.1	40.4	41.0	40.5	42.2	45.8	51.2	53.4	32	4
Others	11.6	12.7	15.7	12.9	13.6	14.0	18.0	15.8	14.6	9.8	9.8	-45	0
<b>Interest Expenses</b>	<b>106.4</b>	<b>102.6</b>	<b>98.2</b>	<b>94.1</b>	<b>94.5</b>	<b>95.4</b>	<b>98.5</b>	<b>100.7</b>	<b>104.6</b>	<b>112.5</b>	<b>120.4</b>	<b>22</b>	<b>7</b>
<b>Net Interest Income</b>	<b>92.8</b>	<b>93.7</b>	<b>99.1</b>	<b>104.3</b>	<b>109.4</b>	<b>116.9</b>	<b>122.4</b>	<b>126.0</b>	<b>132.1</b>	<b>147.9</b>	<b>164.6</b>	<b>35</b>	<b>11</b>
<b>Other Income</b>	<b>61.4</b>	<b>40.3</b>	<b>46.9</b>	<b>41.1</b>	<b>40.0</b>	<b>48.0</b>	<b>49.9</b>	<b>47.4</b>	<b>46.7</b>	<b>50.5</b>	<b>50.2</b>	<b>1</b>	<b>-1</b>
Trading profits	37.6	5.4	7.7	-0.3	2.9	4.0	0.9	1.3	0.4	-0.9	0.4	-59	-142
Fee Income	21.0	31.4	36.0	38.2	32.2	38.1	42.9	43.7	42.4	44.8	44.5	4	-1
Others	2.8	3.5	3.2	3.2	4.9	5.9	6.1	2.4	3.9	6.6	5.4	-11	-18
<b>Total Income</b>	<b>154.2</b>	<b>133.9</b>	<b>146.0</b>	<b>145.4</b>	<b>149.3</b>	<b>164.9</b>	<b>172.2</b>	<b>173.4</b>	<b>178.8</b>	<b>198.4</b>	<b>214.9</b>	<b>25</b>	<b>8</b>
<b>Operating Expenses</b>	<b>46.5</b>	<b>51.3</b>	<b>57.8</b>	<b>60.0</b>	<b>60.4</b>	<b>65.7</b>	<b>70.7</b>	<b>70.5</b>	<b>75.7</b>	<b>81.6</b>	<b>82.2</b>	<b>16</b>	<b>1</b>
Employee	21.7	19.7	19.5	20.1	23.7	23.8	24.8	24.3	28.5	28.9	29.2	18	1
Others	24.8	31.7	38.3	39.9	36.6	41.9	45.9	46.2	47.2	52.7	53.0	15	0
<b>Operating Profits</b>	<b>107.8</b>	<b>82.6</b>	<b>88.2</b>	<b>85.4</b>	<b>88.9</b>	<b>99.1</b>	<b>101.5</b>	<b>102.9</b>	<b>103.1</b>	<b>116.8</b>	<b>132.7</b>	<b>31</b>	<b>14</b>
<b>Core Operating Profits</b>	<b>70.1</b>	<b>77.2</b>	<b>80.5</b>	<b>85.6</b>	<b>86.0</b>	<b>95.2</b>	<b>100.6</b>	<b>101.6</b>	<b>102.7</b>	<b>117.7</b>	<b>132.4</b>	<b>32</b>	<b>12</b>
<b>Provisions</b>	<b>75.9</b>	<b>30.0</b>	<b>27.4</b>	<b>28.8</b>	<b>28.5</b>	<b>27.1</b>	<b>20.1</b>	<b>10.7</b>	<b>11.4</b>	<b>16.4</b>	<b>22.6</b>	<b>12</b>	<b>37</b>
<b>PBT</b>	<b>31.8</b>	<b>52.7</b>	<b>60.8</b>	<b>56.6</b>	<b>60.4</b>	<b>72.0</b>	<b>81.4</b>	<b>92.2</b>	<b>91.7</b>	<b>100.4</b>	<b>110.1</b>	<b>35</b>	<b>10</b>
Taxes	5.8	10.1	11.4	12.5	14.3	16.9	19.5	22.1	22.6	24.8	27.0	39	9
<b>PAT</b>	<b>26.0</b>	<b>42.5</b>	<b>49.4</b>	<b>44.0</b>	<b>46.2</b>	<b>55.1</b>	<b>61.9</b>	<b>70.2</b>	<b>69.0</b>	<b>75.6</b>	<b>83.1</b>	<b>34</b>	<b>10</b>
<b>Balance Sheet (INR b)</b>													
<b>Loans</b>	<b>6,312</b>	<b>6,526</b>	<b>6,990</b>	<b>7,337</b>	<b>7,386</b>	<b>7,649</b>	<b>8,140</b>	<b>8,590</b>	<b>8,956</b>	<b>9,386</b>	<b>9,740</b>	<b>20</b>	<b>4</b>
Investments	3,019	2,896	2,753	2,813	2,948	2,852	2,848	3,102	3,213	3,330	3,371	18	1
<b>Deposits</b>	<b>8,016</b>	<b>8,329</b>	<b>8,743</b>	<b>9,325</b>	<b>9,262</b>	<b>9,774</b>	<b>10,175</b>	<b>10,646</b>	<b>10,503</b>	<b>10,900</b>	<b>11,220</b>	<b>10</b>	<b>3</b>
Borrowings	1,649	1,364	1,116	916	891	830	1,096	1,072	1,155	1,299	1,306	19	0
<b>Total Assets</b>	<b>11,386</b>	<b>11,630</b>	<b>11,932</b>	<b>12,304</b>	<b>12,207</b>	<b>12,760</b>	<b>13,542</b>	<b>14,113</b>	<b>14,156</b>	<b>14,887</b>	<b>15,217</b>	<b>12</b>	<b>2</b>
<b>Asset Quality (INR b)</b>													
GNPA	403.9	389.9	348.6	413.7	431.5	414.4	370.5	339.2	331.6	325.7	325.3	-12	0
NNPA	86.7	71.9	48.6	91.8	93.1	81.6	73.4	69.6	66.6	61.0	56.5	-23	-7
<b>Deposits Break Up</b>													
<b>CASA Deposits</b>	<b>3,406</b>	<b>3,646</b>	<b>3,954</b>	<b>4,316</b>	<b>4,251</b>	<b>4,507</b>	<b>4,807</b>	<b>5,184</b>	<b>4,921</b>	<b>5,078</b>	<b>5,088</b>	<b>6</b>	<b>0</b>
% of total Deposits	42	44	45	46	46	46	47	49	47	47	45		
Savings	2,448	2,571	2,787	2,955	3,066	3,186	3,346	3,600	3,518	3,625	3,632	9	0
% of total Deposits	31	31	32	32	33	33	33	34	33	33	32		
Current	958	1,075	1,167	1,362	1,185	1,321	1,460	1,585	1,403	1,454	1,456	0	0
% of total Deposits	12	13	13	15	13	14	14	15	13	13	13		
Term Deposits	4,610	4,684	4,789	5,009	5,011	5,267	5,368	5,461	5,582	5,822	6,132	14	5
% of total Deposits	58	56	55	54	54	54	53	51	53	53	55		
<b>Loan Break Up</b>													
<b>Agriculture</b>													
SME Loans	209	233	271	303	298	331	364	405	394	419	454	25	8
Corporate Loans	1,588	1,574	1,701	1,766	1,739	1,705	1,861	1,924	1,981	2,087	2,143	15	3
Retail Loans	3,787	3,984	4,238	4,519	4,552	4,780	5,024	5,315	5,549	5,855	6,121	22	5
<i>of which</i>													
- Housing	2,011	2,117	2,258	2,437	2,494	2,647	2,783	2,931	3,051	3,186	3,314	19	4
- Personal Loans	440	445	464	493	495	526	570	629	684	744	809	42	9
- Credit Cards	147	155	173	173	172	198	228	251	280	334	345	52	3
- Others	1,189	1,267	1,344	1,416	1,392	1,409	1,444	1,505	1,535	1,592	1,653	14	4
<b>International Loans</b>	<b>470</b>	<b>423</b>	<b>431</b>	<b>376</b>	<b>401</b>	<b>387</b>	<b>407</b>	<b>413</b>	<b>458</b>	<b>380</b>	<b>353</b>	<b>-13</b>	<b>-7</b>
<b>Loan Mix (%)</b>													
SME Loans	3.3	3.6	3.9	4.1	4.0	4.3	4.5	4.7	4.4	4.5	4.7	20	20
Corporate Loans	25.2	24.1	24.3	24.1	23.5	22.3	22.9	22.4	22.1	22.2	22.0	-85	-23
Retails	60.0	61.1	60.6	61.6	61.6	62.5	61.7	61.9	62.0	62.4	62.8	112	46
International Loans	7.5	6.5	6.2	5.1	5.4	5.1	5.0	4.8	5.1	4.0	3.6	-138	-43

Source: MOFSL, Company

## Quarterly snapshot (INR b)

Ratios (%)	FY21				FY22				FY23			Change (bp)	
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	YoY	QoQ
<b>Asset Quality Ratios</b>													
GNPA	5.5	5.2	4.4	5.0	5.2	4.8	4.1	3.6	3.4	3.2	3.1	-106	-12
NNPA	1.2	1.0	0.6	1.1	1.2	1.0	0.9	0.8	0.7	0.6	0.6	-30	-6
PCR (Calculated)	78.5	81.6	86.1	77.8	78.4	80.3	80.2	79.5	79.9	81.3	82.6	245	135
Credit Cost	5.0	1.9	1.6	1.7	1.7	1.5	1.1	0.5	0.6	0.8	1.0	-5	24
<b>Business Ratios (%)</b>													
Fees to Total Income	13.6	23.4	24.7	26.2	21.6	23.1	24.9	25.2	23.7	22.6	20.7	-421	-188
Cost to Core Income	39.8	39.9	41.8	41.2	41.2	40.8	41.3	41.0	42.4	41.0	38.3	-298	-265
Tax Rate	18.3	19.3	18.7	22.2	23.6	23.5	23.9	23.9	24.7	24.7	24.5	61	-16
CASA	42.5	43.8	45.2	46.3	45.9	46.1	47.2	48.7	46.9	46.6	45.3	-190	-130
Domestic Loan/Deposit	72.9	73.3	75.0	74.7	75.4	74.3	76.0	76.8	80.9	82.6	83.7	766	105
Loan / Deposit	78.7	78.4	79.9	78.7	79.7	78.3	80.0	80.7	85.3	86.1	86.8	681	70
<b>Profitability Ratios (%)</b>													
Yield on loans	9.3	8.9	8.4	8.5	8.3	8.3	8.2	8.3	8.1	8.6	9.1	94	50
Yield On Investments	6.4	6.7	6.6	5.9	5.4	5.7	5.8	5.7	5.9	6.6	6.9	109	24
Yield on Funds	7.9	7.5	7.3	7.3	7.3	7.3	7.2	7.2	7.2	7.6	8.1	92	48
Cost of funds	4.6	4.4	4.1	4.0	3.8	3.7	3.7	3.7	3.7	3.8	4.0	29	17
Margins	3.7	3.6	3.7	3.8	3.9	4.0	4.0	4.0	4.0	4.3	4.7	69	34
RoA (cal)	1.0	1.5	1.7	1.5	1.5	1.8	1.9	2.1	2.0	2.1	2.2	30	14
RoE (Cal)	8.9	13.2	14.0	12.3	12.3	14.1	15.4	17.1	15.9	16.6	17.6	220	100
<b>Other Details</b>													
Branches	5,324	5,288	5,267	5,266	5,268	5,277	5,298	5,418	5,534	5,614	5,718	420	104
ATM	15,661	15,158	14,655	14,136	14,141	14,045	13,846	13,626	13,379	13,254	13,186	-660	-68
<b>Subs PAT (INR m)</b>												<b>Change (%)</b>	
I Sec	1,930	2,780	2,670	3,290	3,110	3,510	3,800	3,400	2,740	3,000	2,810	-26	-6
I Sec PD	3,460	260	1,320	660	1,240	1,610	30	420	200	920	120	300	-87
I Venture	260	-80	-20	-120	10	-90	-80	160	-80	0	100	-225	NM
Pru AMC	2,570	2,820	3,580	3,480	3,800	3,830	3,340	3,570	3,050	4,060	4,200	26	3
ICICI Home Finance	10	20	30	150	170	460	480	530	400	600	1,050	119	75
ICIC Life Insurance	2,880	3,030	3,060	640	-1,860	4,450	3,110	1,850	1,560	1,990	2,210	-29	11
ICICI General Insurance	3,980	4,160	3,140	3,460	1,520	4,460	3,180	3,130	3,490	5,910	3,530	11	-40
Consolidation adj.	-9,902	-6,683	-8,196	-6,726	-6,520	-12,420	-10,438	-6,057	-6,559	-11,988	-9,219	-12	-23
<b>Subsidiaries PAT</b>	<b>5,188</b>	<b>6,307</b>	<b>5,584</b>	<b>4,834</b>	<b>1,470</b>	<b>5,811</b>	<b>3,422</b>	<b>7,003</b>	<b>4,801</b>	<b>4,492</b>	<b>4,802</b>	<b>40</b>	<b>7</b>
ICICI Bank	25,992	42,513	49,396	44,026	46,160	55,110	61,938	70,187	69,049	75,578	83,119	34	10
<b>Consol Profit</b>	<b>31,180</b>	<b>48,820</b>	<b>54,980</b>	<b>48,860</b>	<b>47,630</b>	<b>60,920</b>	<b>65,360</b>	<b>77,190</b>	<b>73,850</b>	<b>80,070</b>	<b>87,920</b>	<b>35</b>	<b>10</b>

Source: MOFSL, Company



## Highlights from the management commentary

## Operating environment, balance sheet and P&amp;L

- ICICI changed the provisioning norm for NPAs across the lending segments, which resulted in additional provisions of INR11.96b.
- The maximum single borrower outstanding to an account rate BB & Below is less than INR5b.
- The builder portfolio includes well-established builders and amounts to ~3.5% of total loans.
- Systemic liquidity has come down from INR8t to INR1t. The bank does not see deposit accretion as a challenge in sustaining healthy loan growth.
- The loan-to-deposit rate is at the higher end of the historical range. The bank expects deposit accretion to gain pace in coming quarters, which will be sufficient to fund loan growth.
- There has been higher borrowing appetite from NBFCs.

- Loan growth is likely to remain healthy, with Retail, SME and BB to be the key growth drivers. Capex activity has picked up in the private sector, while the government sector is already doing well.
- Dividend income for the quarter stood at INR5.06b vs ~INR6.0b last year.
- There was a treasury gain of INR0.36b in 3QFY23 vs a loss of INR0.85b in 2QFY23.
- Fee growth has been modest, but the bank has been focused on the risk-calibrated core PPOP as revenue metric. Fee growth, however, is likely to recover from current levels but will continue to lag loan growth for some time.
- The cost of funds will increase at a faster pace from 4QFY23/1QFY24 onward.
- About 45% of loans are linked to repo, 21% to MCLR, 4% to other EBLR and 30% are fixed rate in nature.
- The employee count has increased by 15,200 in the past one year, while the branch count has increased by 420.
- Tech expenses have been around 9.3% of opex during 9MFY23 vs 8.6% during FY22.

#### Asset quality

- Net additions to GNPA stood at INR11.9b. The gross NPA addition of INR6.72b happened from the KCC portfolio.
- The bank made contingent provisions of INR15b and now holds total contingency provisions of INR115b – 1.2% of total loans.
- There was no sale of NPAs in 3QFY23 vs INR0.94b NPAs sold in 2QFY23.
- ICICIBC has tightened its provisioning policy in Corporate, SME and BB portfolios. It was already making higher provisions in the retail and agriculture segments.
- Recoveries continue to pour in from older NPAs. This quarter also included 1-2 large corporate recoveries.

## Key exhibits

### Exhibit 1: Net stressed loans declined to 1.2% of total loans

INR b	2QFY22	3QFY22	4QFY22	1QFY23	2QFY23	3QFY23
GNPA	414	371	339	332	326	325
Security Receipts	16	10	8	6	5	5
BB & below (fund and non-fund based)	127	118	108	82	76	56
<b>Stress loans</b>	<b>558</b>	<b>499</b>	<b>455</b>	<b>420</b>	<b>407</b>	<b>386</b>
Specific provisions	333	297	270	265	265	269
<b>Net stressed loans</b>	<b>225</b>	<b>202</b>	<b>186</b>	<b>155</b>	<b>143</b>	<b>117</b>
<b>Gross stressed loans (% of advances)</b>	<b>7.3</b>	<b>6.1</b>	<b>5.3</b>	<b>4.7</b>	<b>4.3</b>	<b>4.0</b>
<b>Net stressed loans (% of advances)</b>	<b>2.9</b>	<b>2.5</b>	<b>2.2</b>	<b>1.7</b>	<b>1.5</b>	<b>1.2</b>

Blended margin expanded  
34bp QoQ to 4.65%

### Deposit growth at 10% YoY, Domestic NIM improves 34bp QoQ to 4.79%

- Deposits grew 10% YoY/2.9% QoQ to INR11.2t, with CASA/TDs up ~163%/~14% YoY. On a sequential basis, CASA deposits stood flat, while TDs grew 5% QoQ. CA/SA deposits stood flat QoQ. The average CASA mix declined 40bp QoQ to 44.6%.
- NIM expanded 34bp QoQ to 4.65%. The cost of deposits increased 10bp QoQ to 3.65%. Domestic margin expanded 34bp QoQ to 4.79%, while overseas NIM improved 12bp QoQ to 0.63%.



Domestic loan growth stood at ~21% YoY, led by ~23% growth in the Retail book, which now constitutes 62.8% of total loans

### Loan growth healthy at 20% YoY (+3.8% QoQ); retail loans up 23% YoY

- The loan book grew 19.7% YoY (+3.8% QoQ) to INR9.7t, led by 23% growth in Retail loans. Domestic loans increased ~21% YoY, while international loans declined ~13% YoY. The proportion of international loans in total loans stood at ~3.6%.
- Retail loans grew ~23% YoY and 4.5% QoQ, within which Home/Personal loans grew 4.0%/8.8% QoQ. Growth in Credit Cards/Vehicle loans stood at ~3.4%/4.2% QoQ.
- SME loans grew 25% YoY/8.3% QoQ, accounting for 4.7% of total loans.
- Corporate loans grew 15% YoY (+2.7% QoQ).

Quantum of BB & below exposure stood at INR55.8b (0.6% of loans)

### BB & below pool stood at 0.6% of loans; PCR improves to ~83%

- Total slippages came in at INR57.2b in 3QFY23 (v/s INR43.7b in 2QFY23), with Retail slippages at INR41.6b and Corporate & SME slippages at INR15.6b.
- ICICIBC's absolute GNPA was flat at INR325.3b, while NNPA fell 7% QoQ to INR56.5b. The GNPA/NNPA ratios moderated to 3.1%/0.55% v/s 3.2%/0.61% in Sep'22. PCR improved to 82.6%.
- The bank made further contingent provisions of INR15b and additional NPA provisions of INR11.96b. Thus, in addition to reported PCR, the bank is carrying additional provisions of INR115b (1.2% of loans), along with a provision of INR19.93b on non-fund based outstanding to NPAs. ICICIBC holds INR78b in general provisions on standard assets and other provisions.
- Total restructuring for the bank moderated to INR49.9b (0.5% of loans in 3QFY23 v/s 0.7% of loans in 2QFY23), on which it is carrying provisions of INR15.3b. Restructuring breakup – Retail & Business Banking (INR41.9b) and Corporate & SME (INR8.0b).
- The BB & below portfolio declined to INR55.8b (0.6% of loans) v/s INR76.4b in 2QFY23.

#### Exhibit 2: ICICIBC's total exposure: BB & below stood at 0.6% of total loans in 3QFY23

INR b	2Q	3Q	4Q	1Q	2Q	2Q
	FY22	FY22	FY22	FY23	FY23	FY23
Fund and non-fund o/s to restructured loans	32.4	36.9	23.9	22.9	22.0	8.8
Borrowers with o/s greater than INR1b	58.5	52.3	58.8	38.1	32.6	26.1
Borrowers with o/s less than INR1b	36.2	29.2	25.4	21.2	21.9	21.0
<b>BB and below outstanding</b>	<b>127.1</b>	<b>118.4</b>	<b>108.1</b>	<b>82.1</b>	<b>76.4</b>	<b>55.8</b>

Of the other borrowers, ~90% were rated A- and above (excluding exposure to state electricity boards)

#### Exhibit 3: Exposure to the Power sector stood at INR439b in 3QFY23

INR b	2QFY22	3QFY22	4QFY22	1QFY23	2QFY23	3QFY23	%
Gross restructured loans	77.1	75.8	73.2	66.3	64.0	51.0	12
Other borrowers*	326.0	301.4	327.5	308.1	361.3	387.6	88
<b>Total power sector exposure</b>	<b>403.2</b>	<b>377.2</b>	<b>400.7</b>	<b>374.4</b>	<b>425.3</b>	<b>438.6</b>	<b>100</b>

### Valuation and view

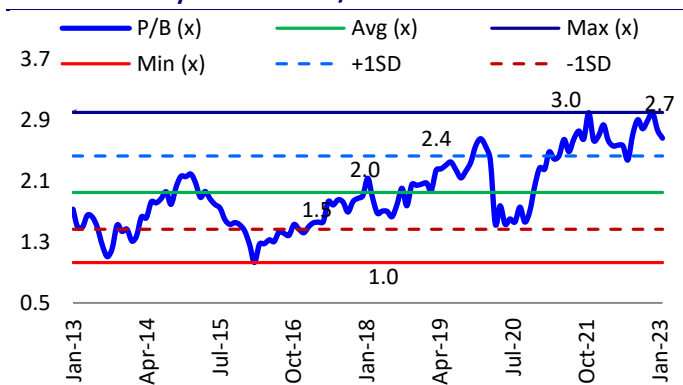
- **Robust liability franchise:** ICICIBC continues to witness strong growth in Retail deposits and has succeeded in building a robust liability franchise over the past few years. Total/CASA deposits clocked a ~17%/16% CAGR over FY17-22, leading to a healthy CASA mix. The bank enjoys one of the lowest funding costs among Private Banks, helping the bank underwrite a profitable business without taking undue balance sheet risk.

- Asset quality improved** on the back of higher recoveries/upgrades, with the GNPA/NNPA ratios moderating to 3.1%/0.55%. The BB & below pool also declined, while the restructuring book decreased to ~0.5% of loans. However, the bank is carrying ~31% provisions, higher than the regulatory requirement. We expect slippages to moderate significantly over FY22-25. PCR remained healthy at ~83%, which, along with the additional provision buffer of INR115b, should keep its credit cost in check. We estimate credit costs of 0.6% over FY23-25.
- Maintain BUY with a TP of INR1,150:** ICICIB reported a strong performance, driven by healthy NII/Core PPop growth and controlled provisions (despite creation of contingent and additional NPA provisions) underpinned by pristine asset quality. A stable mix of a high-yielding portfolio (Retail/Business Banking) and a low-cost liability franchise is driving steady NII growth, resulting in margin expansion to 4.65%. The bank is seeing a strong recovery across segments, while asset quality trends remain steady with industry best PCR ~83%. The additional Covid-related provision buffer (1.2% of loans) provides further comfort. We estimate the bank to deliver RoA/RoE of 2.2%/17.0% in FY25. **Reiterate BUY with our SoTP-based TP of INR1,150 (2.8x Sep'24E ABV).**

**Exhibit 4: SoTP-based target price; implies 32% potential upside from current level**

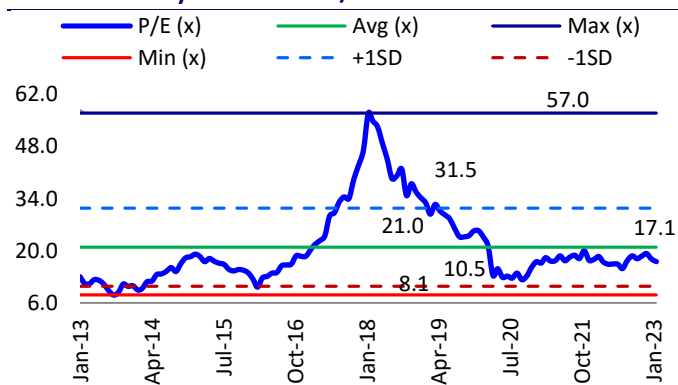
	Stake (%)	Total Value INR b	Value Per Share INR	% of Total Value	Rationale
<b>ICICI Bank</b>	<b>100</b>	<b>6,868</b>	<b>984</b>	<b>85.6</b>	<b>2.8x Sep'24E ABV</b>
ICICI Pru Life Insurance	51	420	60	5.3	1.8x Sep'24E Embedded Value
ICICI Lombard Gen. Ins	48	325	47	4.1	32x Sep'24E PAT
ICICI Pru AMC	51	401	58	5.0	30x Sep'24E PAT
ICICI Securities	75	154	22	1.9	15x Sep'24E PAT
ICICI Bank UK	100	30	4	0.4	0.8x Sep'24E Net-worth
ICICI Bank Canada	100	35	5	0.4	0.8x Sep'24E Net-worth
Others (Ventures, Home Finance, PD)	100	75	11	0.9	
<b>Total Value of Ventures</b>		<b>1,439</b>	<b>207</b>	<b>18.0</b>	
Less: 20% holding Discount		288	41	3.6	
<b>Value of Key Ventures (Post Holding Co. Disc)</b>		<b>1,151</b>	<b>166</b>	<b>14.4</b>	
<b>Target Price Post 20% Holding Co. Disc.</b>		<b>8,019</b>	<b>1,150</b>		

**Exhibit 5: One-year forward P/B**



Source: MOFSL, Company

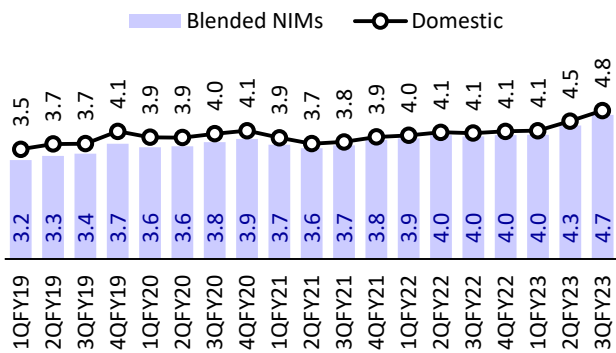
**Exhibit 6: One-year forward P/E**



Source: MOFSL, Company

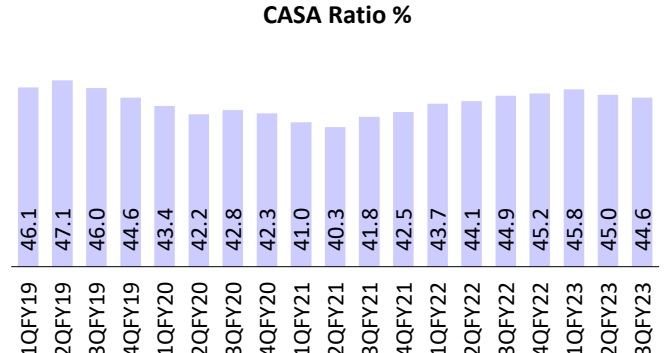
Story in charts

Exhibit 7: Domestic NIM expanded 34bp QoQ to 4.79%



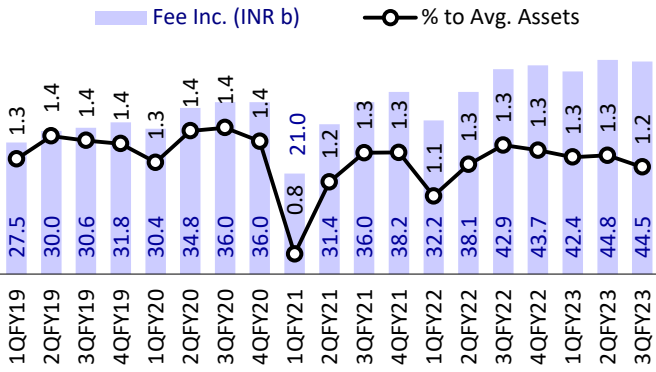
Source: MOFSL, Company

Exhibit 8: Average CASA ratio moderated 40bp QoQ



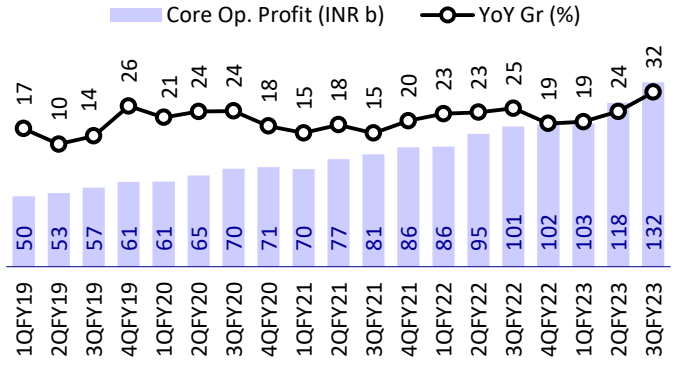
Source: MOFSL, Company

Exhibit 9: Fee income grew 4% YoY



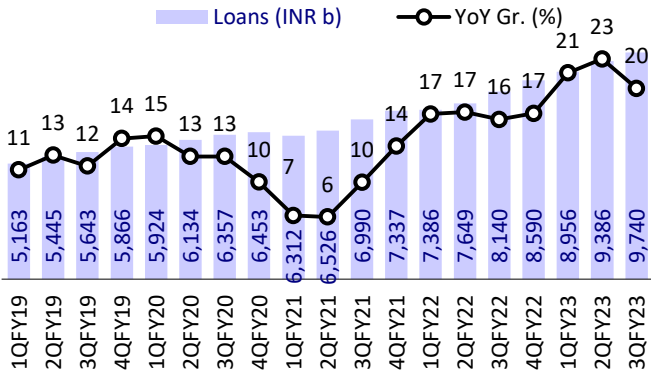
Source: MOFSL, Company

Exhibit 10: Core operating profit grew 32% YoY



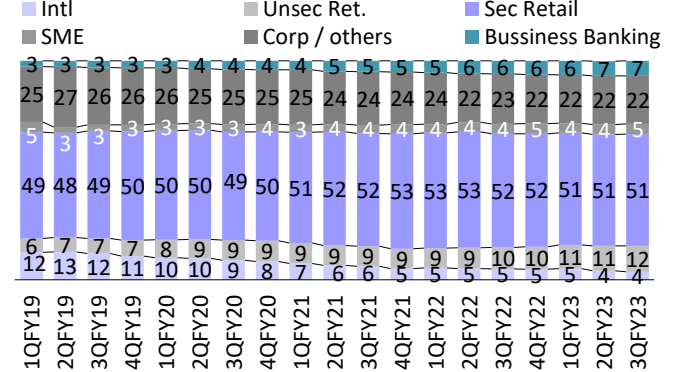
Source: MOFSL, Company

Exhibit 11: Overall loan book grew 20% YoY (+3.8% QoQ)



Source: MOFSL, Company

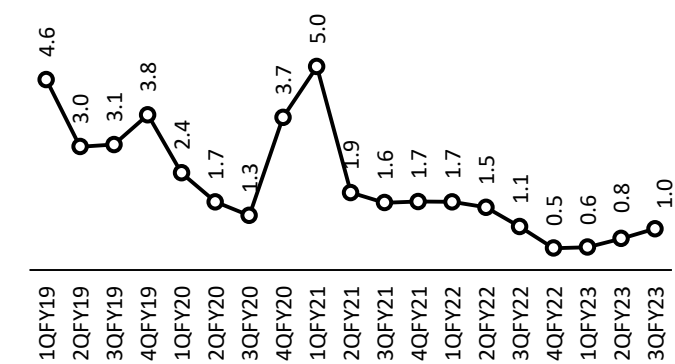
Exhibit 12: Retail loans continued to drive loan growth



Source: MOFSL, Company

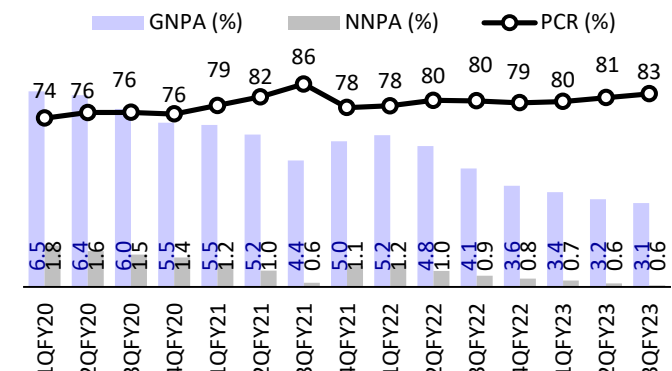


**Exhibit 13: Credit cost stable at 1% despite creation of further contingent provisions of INR15b**



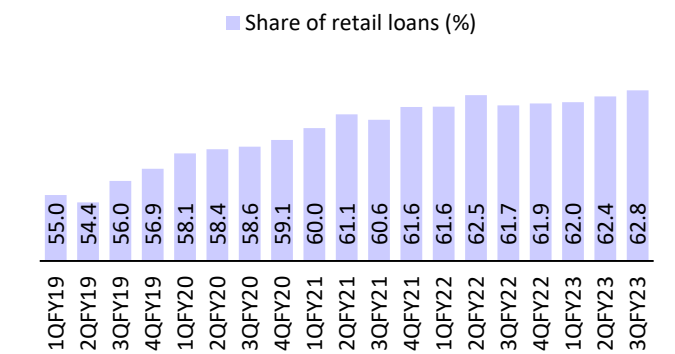
Source: MOFSL, Company

**Exhibit 14: GNPA/NNPA ratio moderated 12bp/5bp QoQ to 3.1%/0.55% as of Dec'22; PCR improves to ~83%**



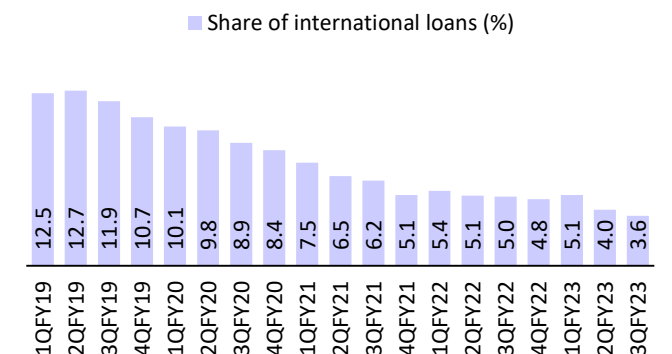
Source: MOFSL, Company

**Exhibit 15: Share of Retail loans stood at 62.8% of total loans**



Source: MOFSL, Company

**Exhibit 16: Share of International loans declined to 3.6% of total loans**



Source: MOFSL, Company

**Exhibit 17: DuPont Analysis – Return ratios to pick up further, led by moderation in credit cost and pick up in NII**

Y/E March	FY18	FY19	FY20	FY21	FY22	FY23E	FY24E	FY25E
Interest Income	6.66	6.88	7.25	6.79	6.54	7.34	7.76	7.75
Interest Expense	3.87	3.95	4.03	3.45	2.95	3.20	3.71	3.68
<b>Net Interest Income</b>	<b>2.79</b>	<b>2.93</b>	<b>3.23</b>	<b>3.35</b>	<b>3.59</b>	<b>4.14</b>	<b>4.05</b>	<b>4.07</b>
Core Fee Income	1.32	1.26	1.28	1.27	1.04	1.19	1.15	1.17
Trading and others	0.79	0.31	0.32	0.36	0.36	0.15	0.23	0.25
<b>Non-Interest income</b>	<b>2.11</b>	<b>1.57</b>	<b>1.59</b>	<b>1.63</b>	<b>1.40</b>	<b>1.34</b>	<b>1.38</b>	<b>1.41</b>
<b>Total Income</b>	<b>4.90</b>	<b>4.50</b>	<b>4.82</b>	<b>4.98</b>	<b>5.00</b>	<b>5.48</b>	<b>5.43</b>	<b>5.48</b>
<b>Operating Expenses</b>	<b>1.90</b>	<b>1.96</b>	<b>2.10</b>	<b>1.85</b>	<b>2.02</b>	<b>2.16</b>	<b>2.17</b>	<b>2.18</b>
Employee cost	0.72	0.74	0.80	0.69	0.73	0.79	0.79	0.79
Others	1.19	1.22	1.29	1.16	1.29	1.37	1.38	1.39
<b>Operating Profits</b>	<b>3.00</b>	<b>2.54</b>	<b>2.72</b>	<b>3.13</b>	<b>2.97</b>	<b>3.32</b>	<b>3.26</b>	<b>3.31</b>
<b>Core operating Profits</b>	<b>2.21</b>	<b>2.23</b>	<b>2.41</b>	<b>2.77</b>	<b>2.61</b>	<b>3.17</b>	<b>3.03</b>	<b>3.06</b>
<b>Provisions</b>	<b>2.10</b>	<b>2.13</b>	<b>1.36</b>	<b>1.39</b>	<b>0.65</b>	<b>0.43</b>	<b>0.41</b>	<b>0.44</b>
NPA	1.73	1.82	0.85	0.93	0.47	0.39	0.36	0.40
Others	0.37	0.31	0.51	0.47	0.19	0.04	0.05	0.05
<b>PBT</b>	<b>0.90</b>	<b>0.41</b>	<b>1.36</b>	<b>1.73</b>	<b>2.32</b>	<b>2.89</b>	<b>2.86</b>	<b>2.86</b>
Tax	0.08	0.04	0.59	0.34	0.55	0.71	0.71	0.71
<b>RoA</b>	<b>0.82</b>	<b>0.36</b>	<b>0.77</b>	<b>1.39</b>	<b>1.77</b>	<b>2.17</b>	<b>2.15</b>	<b>2.16</b>
Leverage	8.3	8.9	9.4	9.0	8.5	8.2	7.9	7.9
<b>RoE</b>	<b>6.8</b>	<b>3.2</b>	<b>7.3</b>	<b>12.6</b>	<b>15.0</b>	<b>17.8</b>	<b>17.1</b>	<b>17.0</b>
<b>Core RoE</b>	<b>7.6</b>	<b>3.6</b>	<b>8.0</b>	<b>13.6</b>	<b>15.9</b>	<b>18.6</b>	<b>17.7</b>	<b>17.5</b>

## Financials and valuations

Income Statement						(INR b)		
Y/E March	FY18	FY19	FY20	FY21	FY22	FY23E	FY24E	FY25E
Interest Income	549.7	634.0	748.0	791.2	863.7	1,096.1	1,323.9	1,538.4
Interest Expended	319.4	363.9	415.3	401.3	389.1	477.8	632.8	730.6
<b>Net Interest Income</b>	<b>230.3</b>	<b>270.1</b>	<b>332.7</b>	<b>389.9</b>	<b>474.7</b>	<b>618.3</b>	<b>691.1</b>	<b>807.8</b>
Growth (%)	5.9	17.3	23.1	17.2	21.7	30.3	11.8	16.9
Other Income	174.2	145.1	164.5	189.7	185.2	200.0	236.0	280.8
<b>Total Income</b>	<b>404.5</b>	<b>415.3</b>	<b>497.2</b>	<b>579.6</b>	<b>659.8</b>	<b>818.3</b>	<b>927.1</b>	<b>1,088.6</b>
Growth (%)	-1.9	2.7	19.7	16.6	13.8	24.0	13.3	17.4
Operating Exp.	157.0	180.9	216.1	215.6	267.3	322.8	370.6	432.1
<b>Operating Profits</b>	<b>247.4</b>	<b>234.4</b>	<b>281.0</b>	<b>364.0</b>	<b>392.5</b>	<b>495.5</b>	<b>556.5</b>	<b>656.5</b>
Growth (%)	-6.6	-5.3	19.9	29.5	7.8	26.2	12.3	18.0
<b>Core PPP</b>	<b>189.5</b>	<b>221.0</b>	<b>264.6</b>	<b>312.2</b>	<b>385.5</b>	<b>492.0</b>	<b>552.6</b>	<b>652.1</b>
Growth (%)	6.1	16.6	19.7	18.0	23.5	27.6	12.3	18.0
Provisions & Cont.	173.1	196.6	140.5	162.1	86.4	64.4	69.1	87.6
<b>PBT</b>	<b>74.3</b>	<b>37.8</b>	<b>140.5</b>	<b>201.8</b>	<b>306.1</b>	<b>431.1</b>	<b>487.4</b>	<b>568.9</b>
Tax	6.6	4.1	61.2	39.9	72.7	106.5	120.4	140.5
Tax Rate (%)	8.8	10.9	43.5	19.8	23.7	24.7	24.7	24.7
<b>PAT</b>	<b>67.8</b>	<b>33.6</b>	<b>79.3</b>	<b>161.9</b>	<b>233.4</b>	<b>324.6</b>	<b>367.0</b>	<b>428.4</b>
Growth (%)	-30.9	-50.4	135.8	104.2	44.1	39.1	13.1	16.7
<b>Balance Sheet</b>								
Y/E March	FY18	FY19	FY20	FY21	FY22	FY23E	FY24E	FY25E
Equity Share Capital	12.9	12.9	12.9	13.8	13.9	13.9	13.9	13.9
Reserves & Surplus	1,038.7	1,070.8	1,152.1	1,461.2	1,688.6	1,996.5	2,342.7	2,746.0
<b>Net Worth</b>	<b>1,051.6</b>	<b>1,083.7</b>	<b>1,165.0</b>	<b>1,475.1</b>	<b>1,702.5</b>	<b>2,010.4</b>	<b>2,356.6</b>	<b>2,759.9</b>
<b>Deposits</b>	<b>5,609.8</b>	<b>6,529.2</b>	<b>7,709.7</b>	<b>9,325.2</b>	<b>10,645.7</b>	<b>11,657.1</b>	<b>13,522.2</b>	<b>15,821.0</b>
Growth (%)	14.5	16.4	18.1	21.0	14.2	9.5	16.0	17.0
<b>Of which CASA Deposits</b>	<b>2,899.3</b>	<b>3,239.4</b>	<b>3,478.2</b>	<b>4,316.2</b>	<b>5,184.4</b>	<b>5,175.7</b>	<b>5,895.7</b>	<b>6,977.0</b>
Growth (%)	17.5	11.7	7.4	24.1	20.1	-0.2	13.9	18.3
Borrowings	1,828.6	1,653.2	1,629.0	916.3	1,072.3	1,240.4	1,438.7	1,594.8
Other Liabilities & Prov.	302.0	378.5	479.9	587.7	689.8	862.3	1,034.7	1,190.0
<b>Total Liabilities</b>	<b>8,791.9</b>	<b>9,644.6</b>	<b>10,983.6</b>	<b>12,304.3</b>	<b>14,110.3</b>	<b>15,770.1</b>	<b>18,352.2</b>	<b>21,365.6</b>
Current Assets	841.7	803.0	1,191.6	1,331.3	1,678.2	1,283.2	1,463.5	1,587.5
<b>Investments</b>	<b>2,029.9</b>	<b>2,077.3</b>	<b>2,495.3</b>	<b>2,812.9</b>	<b>3,102.4</b>	<b>3,536.7</b>	<b>4,031.9</b>	<b>4,677.0</b>
Growth (%)	25.7	2.3	20.1	12.7	10.3	14.0	14.0	16.0
<b>Loans</b>	<b>5,124.0</b>	<b>5,866.5</b>	<b>6,452.9</b>	<b>7,337.3</b>	<b>8,590.2</b>	<b>10,179.4</b>	<b>12,011.7</b>	<b>14,173.8</b>
Growth (%)	10.4	14.5	10.0	13.7	17.1	18.5	18.0	18.0
<b>Net Fixed Assets</b>	<b>79.0</b>	<b>79.3</b>	<b>84.1</b>	<b>88.8</b>	<b>93.7</b>	<b>98.4</b>	<b>106.3</b>	<b>114.8</b>
Other Assets	717.3	818.5	759.8	734.1	648.4	672.4	738.9	812.6
<b>Total Assets</b>	<b>8,791.9</b>	<b>9,644.6</b>	<b>10,983.7</b>	<b>12,304.3</b>	<b>14,113.0</b>	<b>15,770.1</b>	<b>18,352.2</b>	<b>21,365.6</b>
<b>Asset Quality</b>								
GNPA	540.6	462.9	414.5	414.6	339.1	303.0	312.8	336.1
NNPA	278.9	135.8	100.5	92.5	70.6	52.2	54.2	54.5
GNPA Ratio (%)	10.0	7.5	6.1	5.4	3.8	2.9	2.5	2.3
NNPA Ratio (%)	5.4	2.3	1.6	1.3	0.8	0.5	0.5	0.4
Slippage Ratio (%)	6.1	2.0	2.2	2.3	2.4	2.0	2.0	1.9
Credit Cost (%)	3.5	3.6	2.3	2.4	1.1	0.6	0.6	0.6
PCR (Excl. Technical write off) (%)	48.4	70.7	75.7	77.7	79.2	82.8	82.7	83.8

## Financials and valuations

### Ratios

Y/E March	FY18	FY19	FY20	FY21	FY22	FY23E	FY24E	FY25E
<b>Yield and Cost Ratios (%)</b>								
<b>Avg. Yield - Earning Assets</b>	<b>7.7</b>	<b>7.9</b>	<b>8.2</b>	<b>7.6</b>	<b>7.3</b>	<b>8.1</b>	<b>8.4</b>	<b>8.4</b>
Avg. Yield on loans	8.4	8.7	9.3	8.3	8.0	8.9	9.3	9.1
Avg. Yield on Investments	6.3	6.2	6.4	6.2	5.5	6.6	6.8	7.1
<b>Avg. Cost-Int. Bear. Liab.</b>	<b>4.6</b>	<b>4.7</b>	<b>4.7</b>	<b>4.1</b>	<b>3.5</b>	<b>3.9</b>	<b>4.5</b>	<b>4.5</b>
Avg. Cost of Deposits	4.5	4.4	4.6	3.9	3.3	3.7	4.4	4.3
<b>Interest Spread</b>	<b>3.0</b>	<b>3.3</b>	<b>3.5</b>	<b>3.5</b>	<b>3.7</b>	<b>4.2</b>	<b>3.9</b>	<b>3.9</b>
<b>Net Interest Margin</b>	<b>3.2</b>	<b>3.4</b>	<b>3.7</b>	<b>3.7</b>	<b>4.0</b>	<b>4.5</b>	<b>4.4</b>	<b>4.4</b>

### Capitalisation Ratios (%)

CAR	17.9	16.5	15.8	18.9	18.9	18.7	18.4	18.2
Tier I	15.6	14.7	14.4	17.8	18.0	17.9	17.8	17.7
Tier II	2.3	1.7	1.4	1.1	0.9	0.7	0.6	0.6

### Business and Efficiency Ratios (%)

Loan/Deposit Ratio	91.3	89.8	83.7	78.7	80.7	87.3	88.8	89.6
CASA Ratio %	51.7	49.6	45.1	46.3	48.7	44.4	43.6	44.1
Cost/Assets	1.8	1.9	2.0	1.8	1.9	2.0	2.0	2.0
Cost/Total Income	38.8	43.6	43.5	37.2	40.5	39.4	40.0	39.7
Cost/Core Income	45.3	45.0	45.0	40.8	41.0	39.6	40.1	39.9
Int. Expended/Int. Earned	58.1	57.4	55.5	50.7	45.0	43.6	47.8	47.5
Other Inc./Net Income	43.1	34.9	33.1	32.7	28.1	24.4	25.5	25.8
Emp. Cost/Op. Exp.	37.7	37.6	38.3	37.5	36.2	36.6	36.3	36.1

### Valuation

	FY18	FY19	FY20	FY21	FY22	FY23E	FY24E	FY25E
RoE (%)	6.8	3.2	7.3	12.6	15.0	17.8	17.1	17.0
Core RoE (%)	7.6	3.6	8.0	13.6	15.9	18.6	17.7	17.5
RoA (%)	0.8	0.4	0.8	1.4	1.8	2.2	2.2	2.2
RoRWA (%)	1.0	0.5	1.0	1.9	2.6	3.1	3.0	2.9
Standalone ABV	115	136	151	187	223	270	320	378
ABV Growth (%)	-4.0	17.5	11.6	23.8	19.2	20.8	18.6	18.3
Adjusted Price-ABV (x)	<b>6.1</b>	<b>5.2</b>	<b>4.7</b>	<b>3.8</b>	<b>3.2</b>	<b>2.6</b>	<b>2.2</b>	<b>1.9</b>
Consol Book Value (INR)	172	177	190	228	262	306	358	421
BV Growth (%)	-4.2	3.0	7.2	19.9	15.0	16.6	17.2	17.7
Price-Consol BV (x)	<b>5.1</b>	<b>4.9</b>	<b>4.6</b>	<b>3.8</b>	<b>3.3</b>	<b>2.8</b>	<b>2.4</b>	<b>2.1</b>
EPS (INR)	11.1	5.2	12.3	24.2	33.7	46.7	52.8	61.6
EPS Growth (%)	-34.3	-52.8	135.0	97.0	39.2	38.8	13.1	16.7
Adj. Price-Earnings (x)	<b>63.7</b>	<b>134.9</b>	<b>57.4</b>	<b>29.1</b>	<b>20.9</b>	<b>15.1</b>	<b>13.3</b>	<b>11.4</b>

NOTES

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Investment Rating	Expected return (over 12-month)
BUY	>=15%
SELL	< - 10%
NEUTRAL	< - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

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