

KOTAK MAHINDRA BANK LIMITED | Banking

Credit growth rate best among peers; superlative NIMs

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Result and Price Analysis

Kotak Mahindra Bank (KMB) reported strong 3QFY23 results with the key pointers being: a) Strong NII (up 30.4% YoY and 10.9% QoQ) and seasonally higher provisions, b) GNPA/NNPA ratio moderation to 1.9%/0.43%, c) restructured pool inched down to ₹7.6bn (25bps of advances) v/s ₹9.9bn in the previous quarter, d) credit off-take best among large private banks with growth of 23% YoY and 5.7% sequentially, e) covid provision held at ₹4bn as of 3QFY23, provision write-back worth ₹380mn, f) the total contingent provisioning (covid + Standard + Specific) stood 0.19% of net advances, h) Total PCR (including covid, general and specific provision) stood ~87 of NPL amount, g) Headline NIM inched up 30bps QoQ to 5.47%. Moreover, stable Opex (C/I at 50.3% v/s 49.4% in 2QFY23) led to superior ROA of 2.5%. We believe the bank to further soar its profitability driven by higher growth, healthy margins, robust non-interest income and lower provisioning. We recommend BUY factoring a best in class ROA of more than 2%.

Gazing the core

NPA ratio improved further; covid provision write-back continues: The 3QFY23 witnessed a better asset quality performance as GNPA/NNPA/PCR/SMA2 stood at 1.90%/0.43%/78%/0.06% against 2.08%/0.55%/74%/0.04% in the previous quarter. The GNPA/NNPA ratio decreased because of sequentially on the back of lower slippages (₹7.4bn v/s ₹9.8bn in 2QFY23). However, upgrades and recoveries were down to ₹8.7bn (against ₹9.5bn in the previous quarter). The absolute GNPA (₹59.9bn) decreased sequentially by 3.5%. The SMA2 book stable at ₹1.9bn (6bps of loans). The total restructuring amount (covid + MSME) moderated to ₹7.7bn (0.25%) against ₹9.9bn (0.34%) in 2QFY23 out of which covid related restructuring is ~₹2.8bn and rest is MSME restructuring. The provisioning expenses stood at 1.48bn v/s ₹1.37bn in the previous quarter. Nevertheless, the bank has utilize covid provision worth ₹380mn in this quarter. covid provision continued to be held at ₹4bn and total provisions (excluding PCR) stood 0.19% of net loans.

| Key Financials (₹ mn) | FY20 | FY21 | FY22 | FY23E | FY24E |
|--------------------------|-----------|-----------|-----------|-----------|-----------|
| NII | 1,34,997 | 1,53,396 | 1,68,179 | 2,06,620 | 2,47,168 |
| Operating Profit | 1,00,208 | 1,22,147 | 1,20,509 | 1,53,405 | 1,81,546 |
| Reported Profits | 59,472 | 69,648 | 85,727 | 1,09,868 | 1,29,969 |
| Net Worth | 4,85,153 | 6,32,270 | 7,19,565 | 8,29,440 | 9,59,409 |
| Loan & Advances | 21,97,482 | 22,36,886 | 27,12,536 | 33,09,294 | 40,70,432 |
| Int. Bearing Liabilities | 30,13,138 | 30,42,507 | 33,81,512 | 38,03,527 | 44,93,529 |

| Key Ratios (%) | FY20 | FY21 | FY22 | FY23E | FY24E |
|-----------------|------|------|------|-------|-------|
| NIM's | 4.2 | 4.3 | 4.3 | 4.7 | 4.9 |
| C/I Ratio | 46.9 | 41.3 | 48.0 | 45.2 | 45.3 |
| Gross NPA Ratio | 2.3 | 3.3 | 2.3 | 1.8 | 1.8 |
| Tier 1 Ratio | 19.2 | 22.6 | 16.9 | 17.6 | 17.2 |
| Adj. RoA Ratio | 1.8 | 1.9 | 2.1 | 2.4 | 2.5 |
| Adj. RoE Ratio | 13.1 | 12.5 | 12.7 | 14.2 | 14.5 |

| | |
|---------------------------------|--------------|
| Rating | BUY |
| Current Market Price (₹) | 1,763 |
| 12 M Price Target (₹) | 2,046 |
| Potential upside (%) | 16 |

Stock Data

| | |
|---------------------------------------|--------------------|
| FV (₹) : | 5 |
| Market Cap Full (₹ bn) : | 3,498 |
| Market Cap Free Float (₹ bn) : | 2,556 |
| 52-Week High / Low (₹) : | 1,998 / 1,631 |
| 2-Year High / Low (₹) : | 2,253 / 1,626 |
| 1 Yr Avg. Dly Traded Volume (in lakh) | 32 |
| BSE Code / NSE Symbol | 500247 / KOTAKBANK |
| Bloomberg : | KMB IN |

Shareholding Pattern

| (%) | Dec-22 | Sep-22 | Jun-22 | Mar-22 |
|-----------|--------|--------|--------|--------|
| Promoter | 25.95 | 25.96 | 25.97 | 25.98 |
| FPIs | 39.24 | 39.26 | 40.55 | 40.86 |
| MFs | 9.83 | 9.93 | 8.99 | 9.26 |
| Insurance | 8.56 | 8.43 | 8.06 | 7.05 |
| Others | 16.42 | 16.42 | 16.43 | 16.85 |

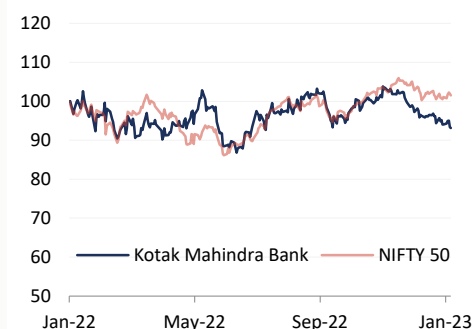
Source: BSE

Price Performance (%)

| (%) | 1M | 3M | 6M | 1YR |
|------------|-------|-------|-------|-------|
| Kotak Bank | -4.6% | -5.4% | -3.6% | -6.9% |
| Nifty 50 | -1.9% | 2.6% | 9.1% | 1.5% |

* To date / current date : January 20, 2023

Kotak Bank vs Nifty 50



Credit growth best among peers: The economic (nominal) recovery led to growth rejuvenation as the bank's net advances (~₹3.1tn) grew by 23% YoY and 5.7% sequentially. It's highest among large private sector banks reported result this quarter. Home loan & LAP (29.2% of book) will continue to be focus area and grew 3.8% sequentially. SME (7.6% of book) has grew by 4% QoQ. The bank's deposit stood at ~₹3.5tn grew by 13% YOY and 6% sequentially; CASA ratio moderated sequentially by 310bps and stood at 53.3%. The management believes the bank is structurally growing and the unsecured pocket will grow with proper underwriting process. CRAR stood at 19.66% with Tier 1 of 18.56%.

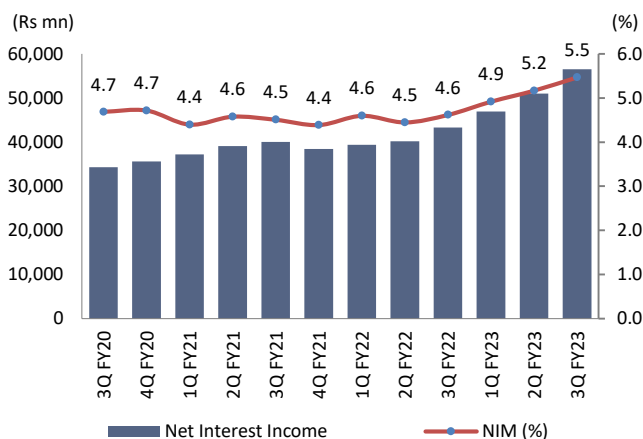
Headline NIMs up; other income grew sequentially: NIMs improvement of 30bps sequentially led to NII growth of 30.4% YoY and 10.9% QoQ. Moreover, the other income witnessed growth of 7.5% QoQ led by treasury income of ₹2.5bn. Fixed and Floating rate loans have proportion of 31% and 69% respectively. The C/I ratio stayed stable at 50.3% v/s 49.4% in the previous quarter. Healthy NII growth and stable Opex led to PPOP growth of 8% sequentially. Moreover, a higher provision has resulted in 31% YoY and 8% sequential jump in PAT. The bank reported ROA/ROE at 2.5%/14.1%.

Outlook & Valuations

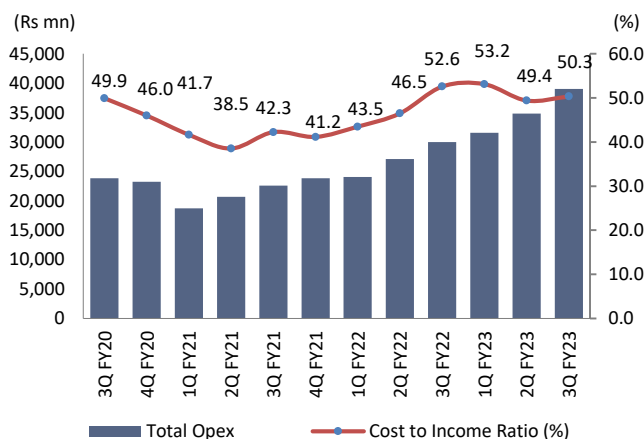
We expect KMB's loan book to grow at CAGR of ~22% over FY22-24E. At CMP of ₹1763, the stock is available at 3.7(x) standalone FY24E Adj. BVPS of ₹479. Valuing the standalone entity with 4.1x FY24E BVPS and subsidiaries valuation at ₹84; we arrive at a target price of ₹2,046. We recommend BUY with a potential upside of 16%.

Quarterly story in charts

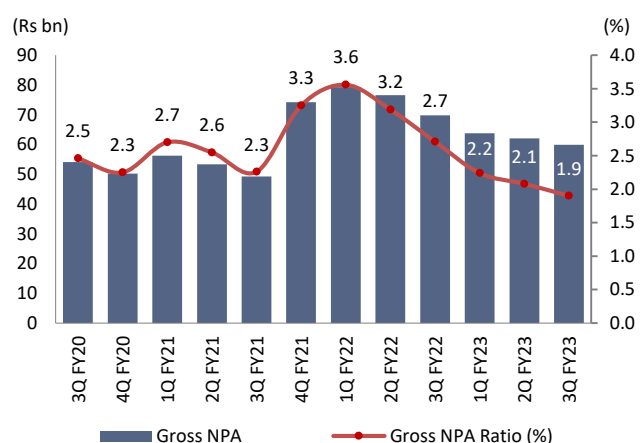
NII Trend



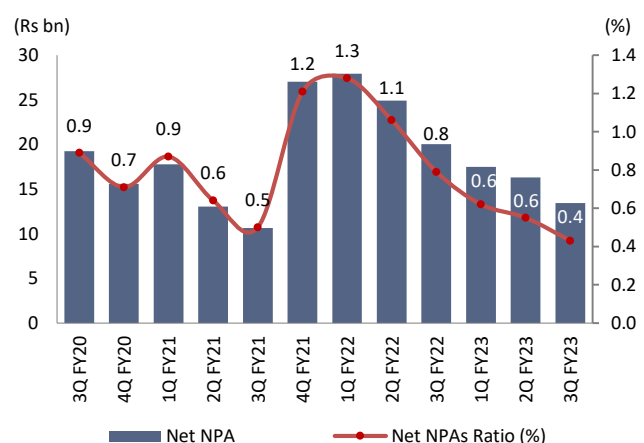
Total OPEX Trend



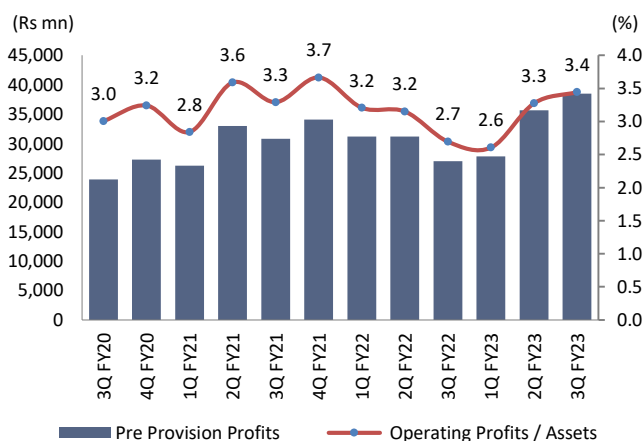
Gross NPA Trend



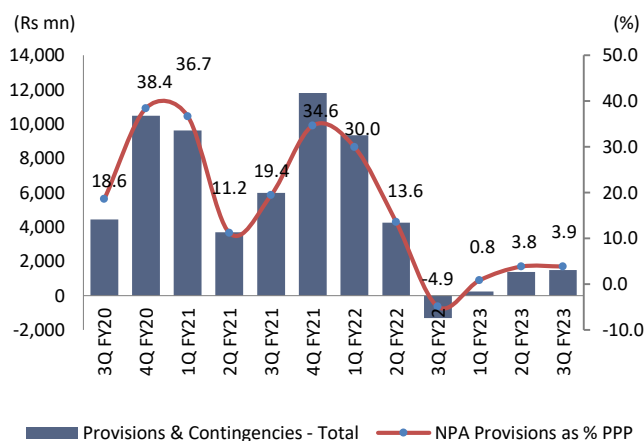
Net NPA Trend



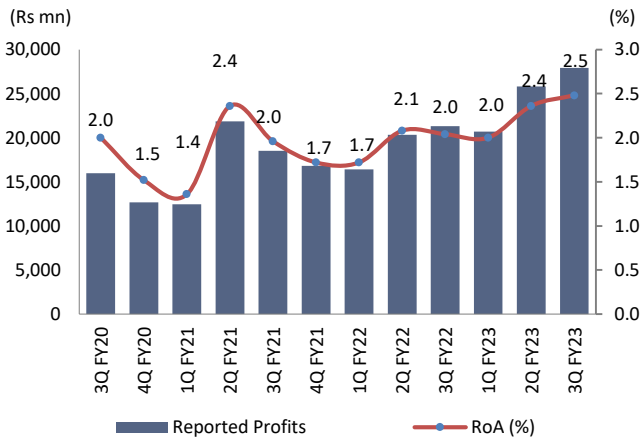
Pre Provision Profit Trend



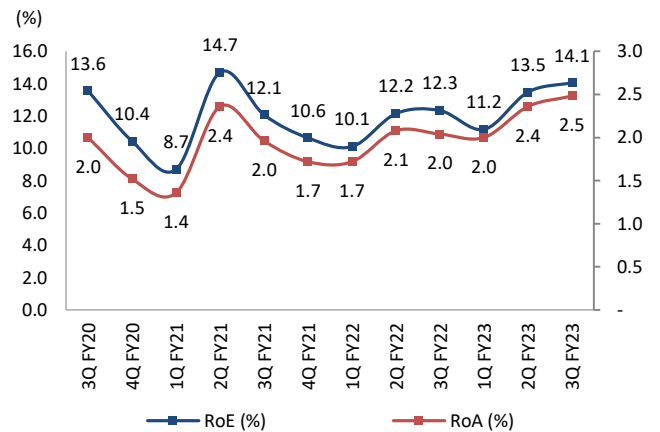
Provision Expenses Trend



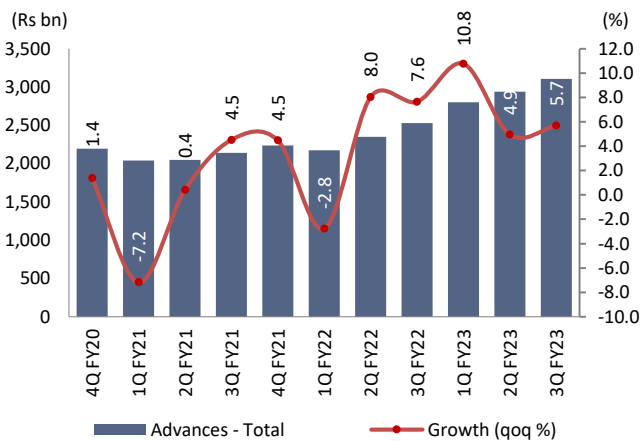
Reported Profit Trend



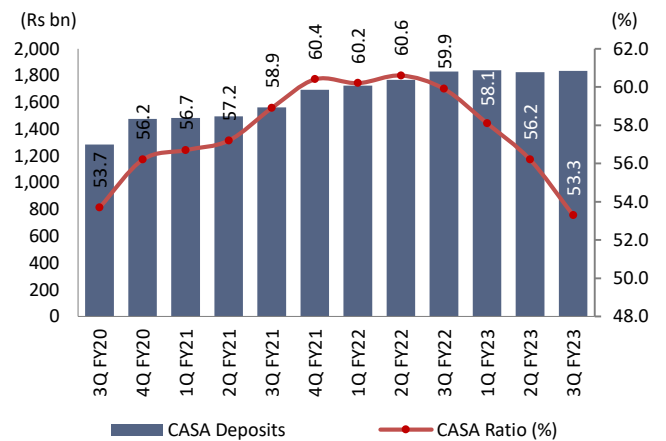
Return Ratio Trend



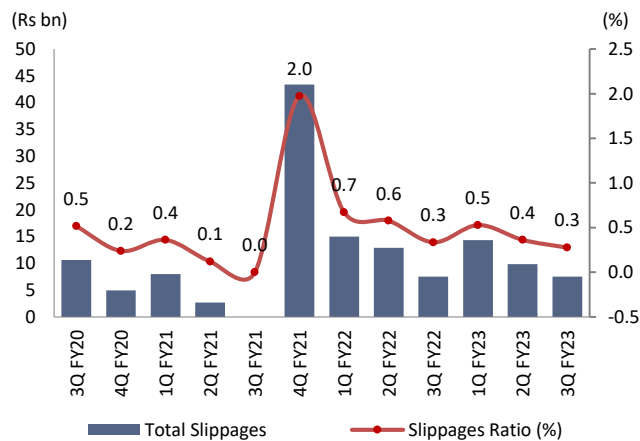
Loan Book Trend



CASA Deposit Trend



Slippages



CRAR & Tier 1 Ratio Trend

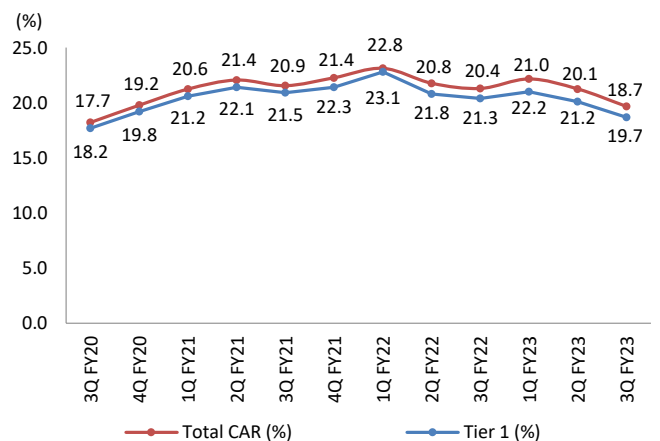


Exhibit 1 : Income Statement Analysis

| (₹ mn) | 3Q FY23 | 3Q FY22 | % yoy / bps | 2Q FY23 | % qoq / bps | FY22 | FY21 | % yoy / bps |
|------------------------------------|---------|---------|-------------|---------|-------------|----------|----------|-------------|
| Interest Inc. | 89,986 | 68,968 | 30.5 | 80,928 | 11.2 | 2,70,388 | 2,68,403 | 0.7 |
| Interest Expenses | 33,457 | 25,625 | 30.6 | 29,934 | 11.8 | 1,02,209 | 1,15,006 | (11.1) |
| Net Interest Income | 56,529 | 43,343 | 30.4 | 50,994 | 10.9 | 1,68,179 | 1,53,396 | 9.6 |
| NII to Net Operative Income | 72.9 | 76.1 | (315) | 72.3 | 62 | 72.6 | 73.8 | (117) |
| NIM (%) | 5.47 | 4.6 | 85 | 5.2 | 30 | 4.3 | 4.4 | (12) |
| Other Income - Total | 21,000 | 13,637 | 54.0 | 19,542 | 7.5 | 63,544 | 54,592 | 16.4 |
| Other Inc to Net Oper. Income (%) | 27.1 | 23.9 | 315 | 27.7 | (62) | 27.4 | 26.2 | 117 |
| Net Operating Revenue | 77,529 | 56,980 | 36.1 | 70,536 | 9.9 | 2,31,723 | 2,07,988 | 11.4 |
| Employee Expenses | 14,778 | 11,998 | 23.2 | 14,147 | 4.5 | 45,824 | 37,654 | 21.7 |
| Other Opex | 24,253 | 17,971 | 35.0 | 20,714 | 17.1 | 65,390 | 48,187 | 35.7 |
| Total Opex | 39,031 | 29,970 | 30.2 | 34,861 | 12.0 | 1,11,214 | 85,841 | 29.6 |
| Cost to Income Ratio (%) | 50.3 | 52.6 | (225) | 49.4 | 92 | 48.0 | 41.3 | 672 |
| Pre Provision Profits | 38,498 | 27,010 | 42.5 | 35,675 | 7.9 | 1,20,509 | 1,22,147 | (1.3) |
| Provisions & Contingencies - Total | 1,488 | (1,317) | (213.0) | 1,370 | 8.6 | 6,896 | 29,117 | (76.3) |
| NPA Provisions as % PPP | 3.9 | (4.9) | 874 | 3.8 | 3 | 5.7 | 23.8 | (1,812) |
| Profit Before Tax | 37,010 | 28,327 | 30.7 | 34,305 | 7.9 | 1,13,613 | 93,030 | 22.1 |
| Tax | 9,091 | 7,014 | 29.6 | 8,498 | 7.0 | 27,886 | 23,382 | 19.3 |
| Effective Tax Rate (%) | 24.6 | 24.8 | (20) | 24.8 | (21) | 24.5 | 25.1 | (59) |
| Reported Profits | 27,919 | 21,314 | 31.0 | 25,807 | 8.2 | 85,727 | 69,648 | 23.1 |
| RoA (%) | 2.5 | 2.0 | 44 | 2.4 | 12 | 2.1 | - | - |
| RoE (%) | 14.1 | 12.3 | 172 | 13.5 | 58 | 12.7 | - | - |

Source: Company, LKP Research

Exhibit 2 : Balance Sheet Analysis

| (₹ mn) | 2Q FY22 | 3Q FY22 | 4Q FY22 | 1Q FY23 | 2Q FY23 | 3Q FY23 | QoQ % / bps | YoY % / bps |
|--------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|-------------|
| Net Worth | 6,68,762 | 6,91,170 | 7,19,565 | 7,41,520 | 7,65,759 | 7,94,360 | 3.7 | 14.9 |
| RoE (%) | 12.2 | 12.3 | 15.4 | 11.2 | 13.5 | 14.1 | 58 | 172 |
| Tier 1 (%) | 20.8 | 20.4 | 21.7 | 21.0 | 20.1 | 18.7 | (144) | (174) |
| Total CAR (%) | 21.8 | 21.3 | 22.7 | 22.2 | 21.2 | 19.7 | (158) | (163) |
| Advances - Total | 23,49,650 | 25,29,350 | 27,12,536 | 28,01,710 | 29,40,232 | 31,07,340 | 5.7 | 22.9 |
| Investments | 11,08,979 | 10,58,440 | 10,05,802 | 8,91,830 | 9,88,624 | 11,22,190 | 13.5 | 6.0 |
| Total Assets | 40,84,316 | 41,81,470 | 42,94,284 | 42,47,680 | 44,19,951 | 46,47,840 | 5.2 | 11.2 |
| RoA (%) | 2.08 | 2.04 | 2.68 | 2.00 | 2.36 | 2.48 | 12 | 44 |
| Deposits | 29,17,111 | 30,52,860 | 31,16,841 | 31,64,830 | 32,52,032 | 34,46,660 | 6.0 | 12.9 |
| CASA Deposits | 17,67,590 | 18,29,180 | 18,91,340 | 18,38,910 | 18,26,100 | 18,35,790 | 0.5 | 0.4 |
| CASA Ratio (%) | 60.6 | 59.9 | 60.7 | 58.1 | 56.2 | 53.3 | (290) | (660) |
| Interest Bearing Liabilities - Total | 32,50,488 | 33,33,460 | 33,81,512 | 33,23,730 | 34,43,633 | 36,66,940 | 6.5 | 10.0 |

Source: Company, LKP Research

Exhibit 3: Funding Profile Analysis

| (₹ mn) | 2Q FY22 | 3Q FY22 | 4Q FY22 | 1Q FY23 | 2Q FY23 | 3Q FY23 | QoQ % / bps | YoY % / bps |
|---|------------------|------------------|------------------|------------------|------------------|------------------|-------------|-------------|
| Interest Bearing Liabilities - Total | 32,50,488 | 33,33,460 | 33,81,512 | 33,23,730 | 34,43,633 | 36,66,940 | 6.5 | 10.0 |
| Deposits | 29,17,111 | 30,52,860 | 31,16,841 | 31,64,830 | 32,52,032 | 34,46,660 | 6.0 | 12.9 |
| CASA Deposits | 17,67,590 | 18,29,180 | 18,91,340 | 18,38,910 | 18,26,100 | 18,35,790 | 0.5 | 0.4 |
| Saving Deposit | 12,34,790 | 12,58,210 | 12,44,720 | 12,68,290 | 12,24,480 | 11,99,780 | (2.0) | (4.6) |
| Current Deposit | 5,32,800 | 5,70,970 | 6,46,620 | 5,70,620 | 6,01,620 | 6,36,010 | 5.7 | 11.4 |
| Term Deposits | 11,49,521 | 12,23,680 | 12,25,501 | 13,25,920 | 14,25,932 | 16,10,870 | 13.0 | 31.6 |
| Borrowings | 3,28,377 | 2,75,600 | 2,59,671 | 1,53,900 | 1,86,601 | 2,15,280 | 15.4 | (21.9) |

Source: Company, LKP Research

Exhibit 4: Assets Quality Analysis

| (₹ mn) | 2Q FY22 | 3Q FY22 | 4Q FY22 | 1Q FY23 | 2Q FY23 | 3Q FY23 | QoQ % / bps | YoY % / bps |
|----------------------------------|---------|---------|---------|---------|---------|---------|-------------|-------------|
| Total Slippages | 12,900 | 7,500 | 7,360 | 14,350 | 9,830 | 7,480 | (23.9) | (0.3) |
| Slippages Ratio (%) | 0.58 | 0.34 | 0.33 | 0.53 | 0.36 | 0.28 | (9) | (6) |
| Gross NPA | 76,580 | 69,828 | 64,697 | 63,786 | 62,102 | 59,946 | (3.5) | (14.2) |
| Gross NPAs Ratio (%) | 3.19 | 2.71 | 2.34 | 2.24 | 2.08 | 1.90 | (18) | (81) |
| PCR - Calculated (%) | 67.5 | 71.3 | 73.2 | 72.6 | 73.7 | 77.6 | 382 | 626 |
| Net NPA | 24,914 | 20,035 | 17,367 | 17,493 | 16,304 | 13,448 | (17.5) | (32.9) |
| Net NPAs Ratio (%) | 1.06 | 0.79 | 0.64 | 0.62 | 0.55 | 0.43 | (12) | (36) |
| Standard Restructured | 12,620 | 13,640 | 12,050 | 10,760 | 9,940 | 7,650 | (23.0) | (43.9) |
| Std. Rest. Adv. as % of Advances | 0.5 | 0.5 | 0.44 | 0.38 | 0.34 | 0.25 | (9) | (29) |

Source: Company, LKP Research

Annual Projections

Exhibit 5: Profit and Loss Statement

| (₹ mn) | FY20 | FY21 | FY22 | FY23E | FY24E |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Int. Income | 2,69,296 | 2,68,403 | 2,70,388 | 3,28,156 | 3,87,545 |
| Interest Expenses | 1,34,299 | 1,15,006 | 1,02,209 | 1,21,536 | 1,40,377 |
| Net Interest Income | 1,34,997 | 1,53,396 | 1,68,179 | 2,06,620 | 2,47,168 |
| <i>NIM (%)</i> | <i>4.16</i> | <i>4.28</i> | <i>4.29</i> | <i>4.72</i> | <i>4.93</i> |
| Other Income - Total | 53,721 | 54,592 | 63,544 | 73,440 | 84,912 |
| Net Operating Revenue | 1,88,718 | 2,07,988 | 2,31,723 | 2,80,060 | 3,32,080 |
| Employee Exp. | 39,111 | 37,654 | 45,824 | 54,072 | 64,886 |
| Other Opex | 49,398 | 48,187 | 65,390 | 72,583 | 85,648 |
| Total Opex | 88,509 | 85,841 | 1,11,214 | 1,26,655 | 1,50,534 |
| <i>C/I Ratio (%)</i> | <i>46.90</i> | <i>41.27</i> | <i>47.99</i> | <i>45.22</i> | <i>45.33</i> |
| Pre Provision Profits | 1,00,208 | 1,22,147 | 1,20,509 | 1,53,405 | 1,81,546 |
| <i>PPP Growth (yoy %)</i> | <i>20.0</i> | <i>21.9</i> | <i>(1.3)</i> | <i>27.3</i> | <i>18.3</i> |
| Provisions & Contingencies - Total | 22,162 | 29,117 | 6,896 | 7,797 | 9,299 |
| <i>Credit Cost (As % of Op. AUM)</i> | <i>1.03</i> | <i>1.14</i> | <i>0.27</i> | <i>0.25</i> | <i>0.25</i> |
| Profit Before Tax | 78,047 | 93,030 | 1,13,613 | 1,45,608 | 1,72,247 |
| Tax | 18,575 | 23,382 | 27,886 | 35,739 | 42,278 |
| <i>Effective Tax Rate (%)</i> | <i>23.8</i> | <i>25.1</i> | <i>24.5</i> | <i>24.5</i> | <i>24.5</i> |
| Reported Profits | 59,472 | 69,648 | 85,727 | 1,09,868 | 1,29,969 |
| <i>PAT Growth (yoy %)</i> | <i>22.2</i> | <i>17.1</i> | <i>23.1</i> | <i>28.2</i> | <i>18.3</i> |

Source: Company, LKP Research

Exhibit 6: Balance Sheet

| (₹ mn) | FY20 | FY21 | FY22 | FY23E | FY24E |
|-------------------------------------|------------------|------------------|------------------|------------------|------------------|
| Equity Share Capital | 9,565 | 9,909 | 9,923 | 9,930 | 9,930 |
| Reserves (ex Revel. Reserve) | 4,75,588 | 6,22,361 | 7,09,641 | 8,19,510 | 9,49,479 |
| Net Worth - Ex Revaluation | 4,85,153 | 6,32,270 | 7,19,565 | 8,29,440 | 9,59,409 |
| Deposits | 26,28,205 | 28,01,000 | 31,16,841 | 35,05,825 | 41,41,820 |
| Borrowings | 3,79,933 | 2,36,506 | 2,59,671 | 2,92,702 | 3,46,709 |
| Interest Bearing Liabilities (₹ mn) | 30,13,138 | 30,42,507 | 33,81,512 | 38,03,527 | 44,93,529 |
| Other Lia. & Prov. | 1,04,197 | 1,60,088 | 1,92,894 | 1,46,840 | 1,82,124 |
| Total Liabilities | 36,02,517 | 38,34,886 | 42,94,284 | 47,80,120 | 56,35,375 |
| Assets | | | | | |
| Cash & Cash Equivalent | 5,32,923 | 3,96,265 | 4,29,239 | 2,81,135 | 3,31,269 |
| Investments | 7,50,515 | 10,50,992 | 10,05,802 | 10,15,860 | 10,26,019 |
| Loan & Advances (₹ mn) | 21,97,482 | 22,36,886 | 27,12,536 | 33,09,294 | 40,70,432 |
| Growth (yoy %) | 6.8 | 1.8 | 21.3 | 22.0 | 23.0 |
| Fixed Assets | 16,231 | 15,353 | 16,437 | 17,508 | 20,068 |
| Other Assets | 1,05,365 | 1,35,390 | 1,30,269 | 1,56,323 | 1,87,588 |
| Total Assets | 36,02,517 | 38,34,886 | 42,94,284 | 47,80,120 | 56,35,375 |

Source: Company, LKP Research

Exhibit 7: Per share data

| Y/E Mar | FY20 | FY21 | FY22 | FY23E | FY24E |
|-------------------------|-------|-------|-------|-------|-------|
| Face Value (₹) | 5 | 5 | 5 | 5 | 5 |
| Adjusted Share O/S (mn) | 1,913 | 1,982 | 1,985 | 1,986 | 1,986 |
| Earnings Per Share (₹) | 31.1 | 35.1 | 43.2 | 55.3 | 65.4 |
| EPS (% YoY) | 22.0 | 13.0 | 22.9 | 28.1 | 18.3 |
| P/E (x) | 56.7 | 50.2 | 40.8 | 31.9 | 26.9 |
| Book Value (₹) | 253.6 | 319.0 | 362.6 | 417.6 | 483.1 |
| BVPS (% YoY) | 14.2 | 25.8 | 13.6 | 15.2 | 15.7 |
| P/BV (x) | 7.0 | 5.5 | 4.9 | 4.2 | 3.7 |
| Adj. BV (₹) | 249.5 | 312.2 | 358.2 | 413.3 | 478.7 |
| Adj. BV (% YoY) | 14.4 | 25.1 | 14.7 | 15.4 | 15.8 |
| P/ABV (x) | 7.1 | 5.6 | 4.9 | 4.3 | 3.7 |

Source: Company, LKP Research

Exhibit 8: Detailed ROA Tree

| Y/E Mar | FY20 | FY21 | FY22 | FY23E | FY24E |
|--------------------------------------|------|------|------|-------|-------|
| Yields / Margins | | | | | |
| Yield on Advance | 9.9 | 8.4 | 7.8 | 8.4 | 8.5 |
| Yield on Funds | 8.3 | 7.5 | 6.9 | 7.5 | 7.7 |
| Cost of Funds (CoF) | 4.8 | 3.8 | 3.2 | 3.4 | 3.4 |
| Interest Spread | 3.5 | 3.7 | 3.7 | 4.1 | 4.3 |
| NIM's | 4.2 | 4.3 | 4.3 | 4.7 | 4.9 |
| Interest Income / Assets | 8.0 | 7.2 | 6.7 | 7.2 | 7.4 |
| Interest Exp. / Assets | 4.0 | 3.1 | 2.5 | 2.7 | 2.7 |
| NII / Assets | 4.0 | 4.1 | 4.1 | 4.6 | 4.7 |
| Fee Income / Assets | 1.1 | 0.9 | 1.0 | 1.0 | 1.0 |
| Other Non Core Income / Assets | 0.2 | 0.1 | 0.1 | 0.1 | 0.1 |
| Other Income / Assets | 1.6 | 1.5 | 1.6 | 1.6 | 1.6 |
| Net Operating Income / Assets | 5.6 | 5.6 | 5.7 | 6.2 | 6.4 |
| Operating Ratios | | | | | |
| NII to Net Operative Income | 71.5 | 73.8 | 72.6 | 73.8 | 74.4 |
| Other Income to Net Operative Income | 28.5 | 26.2 | 27.4 | 26.2 | 25.6 |
| Empl. Cost/Oper. Exps. | 44.2 | 43.9 | 41.2 | 42.7 | 43.1 |
| Other Op. Exps./Oper. Exps. | 55.8 | 56.1 | 58.8 | 57.3 | 56.9 |
| C/I Ratio (%) | 46.9 | 41.3 | 48.0 | 45.2 | 45.3 |
| Provisions as % PPP | 11.7 | 14.0 | 3.0 | 2.8 | 2.8 |
| Credit Cost (As % of Op. AUM) | 1.0 | 1.1 | 0.3 | 0.3 | 0.3 |
| Effective Tax Rate (%) | 23.8 | 25.1 | 24.5 | 24.5 | 24.5 |
| Employee Exp. / Assets | 1.2 | 1.0 | 1.1 | 1.2 | 1.2 |
| Other Opex/ Assets | 1.5 | 1.3 | 1.6 | 1.6 | 1.6 |
| Total Opex / Assets | 2.6 | 2.3 | 2.7 | 2.8 | 2.9 |
| Operating Profits / Assets | 3.0 | 3.3 | 3.0 | 3.4 | 3.5 |
| Exceptional Items / Assets | - | - | - | - | - |
| Op Profit ex Except Items / Assets | 3.0 | 3.3 | 3.0 | 3.4 | 3.5 |
| Provisions / Assets | 0.7 | 0.8 | 0.2 | 0.2 | 0.2 |
| Profit Before Tax / Assets | 2.3 | 2.5 | 2.8 | 3.2 | 3.3 |
| Tax Expenses / Assets | 0.6 | 0.6 | 0.7 | 0.8 | 0.8 |
| RoA | 1.8 | 1.9 | 2.1 | 2.4 | 2.5 |
| Leverage (x) | 7.4 | 6.1 | 6.0 | 5.8 | 5.9 |
| RoE | 13.1 | 12.5 | 12.7 | 14.2 | 14.5 |
| Adj. RoA | 1.8 | 1.9 | 2.1 | 2.4 | 2.5 |
| Adj. RoE | 13.1 | 12.5 | 12.7 | 14.2 | 14.5 |

Source: Company, LKP Research

Exhibit 9: Balance Sheet Ratios

| Y/E Mar | FY20 | FY21 | FY22 | FY23E | FY24E |
|--------------------------------|------|------|-------|-------|-------|
| Credit / Deposit Ratio | 83.6 | 79.9 | 87.0 | 94.4 | 98.3 |
| Incremental C/D Ratio | 38.0 | 22.8 | 150.6 | 153.4 | 119.7 |
| Investment Deposit Ratio | 28.6 | 37.5 | 32.3 | 29.0 | 24.8 |
| Dom. SLR Investment / Deposits | 23.4 | 30.5 | 26.2 | 23.5 | 20.1 |
| CASA Ratio | 56.2 | 60.5 | 60.7 | 60.7 | 60.7 |

Source: Company, LKP Research

Exhibit 10: Credit Quality

| Y/E Mar | FY20 | FY21 | FY22 | FY23E | FY24E |
|----------------------------------|--------|--------|--------|--------|--------|
| Slippage Ratio (%) | 1.7 | 2.5 | 1.9 | 1.4 | 1.3 |
| Gross NPA | 50,269 | 74,255 | 64,697 | 59,652 | 72,145 |
| Gross NPAs Ratio (%) | 2.3 | 3.3 | 2.3 | 1.8 | 1.8 |
| PCR (%) | 69.0 | 63.6 | 73.2 | 77.3 | 82.4 |
| Net NPA | 15,579 | 27,052 | 17,367 | 13,534 | 12,700 |
| Net NPAs Ratio (%) | 0.7 | 1.2 | 0.6 | 0.4 | 0.3 |
| Total Impaired Loans | 50,269 | 74,255 | 64,697 | 59,652 | 72,145 |
| Impaired Loan as % of Loan / AUM | 2.2 | 3.1 | 2.3 | 1.7 | 1.7 |
| Total Risk Reserves | 34,690 | 47,203 | 47,330 | 46,118 | 59,445 |
| Total Risk As % of Loan Book | 1.5 | 2.0 | 1.7 | 1.3 | 1.4 |

Source: Company, LKP Research

Exhibit 11: Key Assumptions & Forecasts

| Y/E Mar | FY20 | FY21 | FY22 | FY23E | FY24E |
|-------------------------------------|-----------|-----------|-----------|-----------|-----------|
| Loan & Advances (₹ mn) | 21,97,482 | 22,36,886 | 27,12,536 | 33,09,294 | 40,70,432 |
| Growth (yoy %) | | 1.8 | 21.3 | 22.0 | 23.0 |
| Interest Bearing Liabilities (₹ mn) | 30,13,138 | 30,42,507 | 33,81,512 | 38,03,527 | 44,93,529 |
| Growth (yoy %) | | 1.0 | 11.1 | 12.5 | 18.1 |
| Yield on Funds | 8.3 | 7.5 | 6.9 | 7.5 | 7.7 |
| Cost of Funds (CoF) | 4.8 | 3.8 | 3.2 | 3.4 | 3.4 |
| Interest Spread | 3.5 | 3.7 | 3.7 | 4.1 | 4.3 |
| NIM's | 4.2 | 4.3 | 4.3 | 4.7 | 4.9 |
| Other Income Growth | 16.7 | 1.6 | 16.4 | 15.6 | 15.6 |
| C/I Ratio (%) | 46.9 | 41.3 | 48.0 | 45.2 | 45.3 |
| Effective Tax Rate (%) | 23.8 | 25.1 | 24.5 | 24.5 | 24.5 |
| Return Ratios | | | | | |
| Adj. RoA | 1.8 | 1.9 | 2.1 | 2.4 | 2.5 |
| Adj. RoE | 13.1 | 12.5 | 12.7 | 14.2 | 14.5 |
| Asset Quality Metrics | | | | | |
| Credit Cost (As % of Op. AUM) | 1.0 | 1.1 | 0.3 | 0.3 | 0.3 |
| Gross NPAs Ratio (%) | 2.3 | 3.3 | 2.3 | 1.8 | 1.8 |
| Net NPAs Ratio (%) | 0.7 | 1.2 | 0.6 | 0.4 | 0.3 |

Source: Company, LKP Research

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