

Indus Towers

Estimate changes

TP change

Rating change



Bloomberg	INDUSTOW IN
Equity Shares (m)	2695
M.Cap.(INRb)/(USD\$b)	390.1 / 4.8
52-Week Range (INR)	231 / 135
1, 6, 12 Rel. Per (%)	-8/-25/-35
12M Avg Val (INR M)	706

Financials & Valuations (INR b)

Y/E March	FY23	FY24E	FY25E
Net Sales	283.8	276.2	286.9
EBITDA	96.7	141.7	150.8
Adj. PAT	24.0	57.1	63.1
EBITDA Margin (%)	34.1	51.3	52.6
Adj. EPS (INR)	8.9	21.2	23.4
EPS Gr. (%)	-62.3	137.5	10.5
BV/Sh. (INR)	78.3	99.5	122.9

Ratios

Net D:E	0.2	0.0	-0.2
RoE (%)	11.1	23.8	21.0
RoCE (%)	13.0	23.9	22.4

Valuations

EV/EBITDA (x)	4.5	2.7	2.1
P/E (x)	16.3	6.9	6.2
P/BV (x)	1.9	1.5	1.2
Div. Yield (%)	0.0	0.0	0.0

Shareholding pattern (%)

As On	Mar-23	Dec-22	Mar-22
Promoter	69.0	69.0	67.5
DII	2.5	2.9	2.9
FII	26.7	26.6	28.3
Others	1.9	1.5	1.3

FII Includes depository receipts

CMP: INR145

TP: INR160 (+11%)

Neutral

Lower provisioning aids earnings

- Indus reported flat revenue and an adjusted EBITDA in-line with expectations, but PAT has been marginally impacted due to INR434m provisioning for VIL. This is much below INR53b provisioned in 9MFY23, as it has paid almost 90-100% of its billings. Weak FCF has reduced to INR13.4b for FY23 and the company has not declared any dividend.
- We expect Revenue/EBITDA CAGR of 1%/25% over FY23-25, with the risk of falling tenancies, despite the optimism around 5G-led tenancy additions. VIL's risk of survival and its weak return profile with single-digit ROCE has created uncertainty regarding the outlook for Indus Towers. Subsequently, we reiterate our Neutral rating on the stock.

Flat revenue and adj EBITDA QoQ (in line)

- Revenue were flat QoQ to INR68b (in line) in 4QFY23. Rental revenue grew 2% QoQ to INR43b, while revenue from the Energy segment declined 3% QoQ to INR25b.
- EBITDA grew 3x QoQ due to lower provisioning and savings in Power and Fuel cost. After adjusting for VIL provisions, **EBITDA were flat QoQ to INR35b (in line) with 30bp margin improvement to 51.5%**.
- From the elevated VIL provision amount of INR12.3b/ 17.7b/ 23b in 1Q/2Q/3QFY23, the provision has reduced to INR434m in 4QFY23. Cumulative provision booking for FY23 stood at INR54.5b.
- Adjusted PAT (after adjusting for VIL provisions) were INR 14.4b (in line). This is the first time, the company has not declared a dividend. In FY21/22, it had declared INR20/11 per share.**
- Account receivable reduced by INR21.9b to INR48.7b due to the provisions made for VIL of INR 54.5b for FY23.
- CFO has reduced by 13% YoY to INR 79b in FY23 due to higher receivables and tax payment. This, along with 10% increase in capex (INR32b) led to 52% reduction in FCF, post interest and lease payments. Gross/Net Debt (excluding lease) decreased INR11.3b/INR7b QoQ to INR47.1b/INR44.1b. For FY23, net debt increased by INR15.6b.

Highlights from the management commentary

- The rapid implementation and growth of 5G by the operators and expansion in rural areas should keep the need for passive telecom infrastructure high.
- Indus can generate high single-digit to lower double-digit ROCE for even single tenancy. As the loading increase, the return profile increases.
- 4QFY23 saw an improvement in VIL collection (collected 90–100% of the monthly billings). The earlier payment plan between Indus and VIL is still in effect.
- The company has not declared any dividend in FY23, owing to weak collection from VIL, leading to a decrease in FCF.

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Investors are advised to refer through important disclosures made at the last page of the Research Report.

Motilal Oswal research is available on www.motilaloswal.com/Institutional-Equities, Bloomberg, Thomson Reuters, Factset and S&P Capital.

Valuation and view

- Rollout of 5G services may drive network densification by telcos. Healthy growth in new and leaner small cells, with sharing alternatives, offers a good opportunity in the Telecom-passive infrastructure industry.
- But VIL's inability to raise capital poses the risk of survival, which in turn mars the visibility of Indus Tower, as single-tenancy operations make a limited business case for a tower sharing company. This could pose risk on the company financials by limiting the deleveraging, FCF generation, and dividend payment.
- We factor in a revenue/EBITDA CAGR of 1%/25% over FY23-25 to arrive at our TP of INR160, implying an EV/tenancy ratio of INR1.7m and an EV/EBITDA ratio of 4.1x. The absence of dividend in FY23 v/s 5% in FY22 and declining FCF yield to 3.5% dilute the recurring annuity return investment thesis. We reiterate our Neutral rating on the stock.

Quarterly Performance

Y/E March (Consolidated)	FY22				FY23				FY22	FY23	FY23E	(INR b)
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4QE			4QE	Var (%)
Revenue from operations	68	69	69	71	69	80	68	68	277	284	68	-0.6
YoY Change (%)	11.7	8.1	2.8	9.6	1.5	15.9	-2.3	-5.1	8.4	10.6	-4.5	
Total Expenditure	33	33	32	31	46	52	56	33	128	187	32	3.8
EBITDA	35	36	37	41	23	28	12	34	149	97	36	-4.6
YoY Change (%)	15.0	17.9	4.1	19.0	-35.7	-22.4	-68.6	-15.5	18.4	-26.2	-11.5	
Depreciation	13	13	13	14	13	13	14	13	53	53	14	-4.0
Interest	4	4	4	4	4	4	4	3	15	15	3	10.1
Other Income	1	1	1	1	1	1	1	1	4	4	0	138.6
PBT before EO expense	19	20	21	24	6	12	-5	19	84	33	20	-3.7
Extra-Ord expense	0	0	0	0	0	0	5	0	0	5	0	
PBT	19	20	21	24	6	12	-10	19	84	28	20	-3.7
Tax	5	5	5	6	2	3	-2	5	21	7	5	
Rate (%)	24.6	23.4	24.8	24.8	25.8	25.8	25.6	26.1	24.4	26.1	25.2	
Reported PAT	14	16	16	18	5	9	-7	14	64	20	15	-4.9
YoY Change (%)	26.3	37.8	15.5	34.1	-66.3	-44.1	-145.1	-23.5	26.8	-51.7	-19.6	

Detailed update

- EBITDA grew 3x QoQ to INR34b, due to reduced booking of VIL provision to INR434m (v/s INR 23b in 3QFY23) and savings in Power and Fuel cost (% to sales) by 90bps.
- The company reported PAT of INR14b in 4QFY23 (5% miss) and **adjusted PAT (after adjusting VIL provision) stood at INR 14.4b (2% below our estimates).**
- Account receivables reduced INR21.9b to INR48.7b. Subsequently, debtor days reduced from 93 days in FY22 to 63 days in FY23. This could be due to the provisions made for VIL of INR 53.3b for FY23.
- CFO reduced by 13% YoY to INR 79b in FY23 due to a) amount blocked in working capital and b) higher tax payment. The cash capex increased 10% YoY to INR32b, leading to 52% reduction in FCF post interest and lease liabilities payment of INR13b. Payment of dividend lead to negative cash generation for FY23. This lead to **reduction in FCF yield to ~3.5% in FY23 from ~5% in FY22.**
- Gross/Net Debt (excluding lease) decreased by INR11.3b/INR7b QoQ to INR47.1b/INR44.1b. For FY23, net debt increased by INR15.6b.

Key operating metrics

- The addition of towers, including the leaner towers, has reached an all-time high with 3,482 new towers added QoQ, taking the total count to 192,874 towers.
- The number of colocation added was 3,396 QOQ, taking the total count to 342,831 co-locations across 22 telecommunications circles in India. Excluding leaner towers, colocations net adds were 1,235 in 4QFY23.
- Exits during the quarter were 512.
- Leaner towers additions were also strong at 1,241. Revenue from leaner towers is not significantly high at this moment.
- Average sharing factor (Tenancy) has marginally reduced to 1.78x from 1.79x

Exhibit 1: Valuation on FY25

	Value (INR b)	Value (INR/sh)	Implied EV/Tenancy (INR m)	Implied EV/EBITDA (x)
Consolidated (DCF based)	621	230	1.7	4.1
Total Enterprise value	621	230	1.7	4.1
Net Debt	189	70		
Shares o/s (b)	2.7			
Fair value	432	160	1.2	3.0
CMP		145		
Upside		11%		

Source: MOFSL, Company

**Highlights from the management commentary****Key takeaways**

- The rapid implementation and growth of 5G by the operators and expansion in rural areas should keep the need for passive telecom infrastructure high.
- Indus can generate high single-digit to lower double-digit ROCE for even single tenancy. As the loading increase, the return profile increases.
- 4QFY23 saw an improvement in VIL collection (collected 90–100% of the monthly billings). The earlier payment plan between Indus and VIL is still in effect.
- The company has not declared any dividend in FY23, owing to weak collection from VIL, leading to decrease in FCF.

Detailed notes:**5G opportunity-**

- They expect that an increase in telecom carriers' rural expansion and the introduction of 5G will drive the demand for passive infrastructure.
- The deployment of 5G infrastructure and rollout of 5G services have been progressing rapidly.
- More than 140,000 5G Base Transceiver Stations (BTS) have been deployed across the country, with the average weekly run rate increasing to ~7,000 in Mar'23 from ~5,000 BTS in Dec'22.
- In order to deploy 5G assets, the company will continue to make the necessary investments, and loading has already begun. Due to the increased capacity, 5G will need more sites.
- Due to 5G loading, the revenue is expected to grow by 5% YoY.

- As per Ericsson Mobility report, the pace of global 5G subscription accelerated after the addition of 136m subscribers in Dec'22 compared to 110m subscribers in Sep'22. This number is expected to reach 5b by 2028.
- The number of commercial 5G service providers also increased to 235 in Dec'22 from 228 in Sep'22.
- The adoption of 5G services is much faster than 4G as 5G has reached 1b subscriptions two years sooner than 4G.
- With respect to India, 5G subscriptions are expected to reach 500m by 2027 with a penetration of about 40% as per the report.
- Nokia reports are projecting the data usage per subscriber to reach 46GB per user by 2027.

Capex and FCF

- Over the period of time there has been improvement in capex per tower. Capex per tower has reduced over the last 10 years.
- For single tenancy as well, they generate high single digit to lower double digit ROI. As the loading increase, the return profile increases.
- The company's FCF (reduced to INR14b) has been adversely impacted by the VIL collection delay. The absence of dividend has been a result of lower FCF.
- The development in receivables and the improvement in the WC could result in dividend payments down the road. They will anticipate the dividend payout in upcoming quarters.

VIL

- The collection from VIL has improved in this quarter (90-100% collections in this quarter).
- The revenue amounting to INR 663m and INR 770m for 3QFY23 and 4QFY23, on account of straight lining of lease rentals is not recognized in the revenue from operations, due to uncertainty of collection.
- The Government conversion of VIL debt to equity is a positive step as it leads to reduction in debt.
- The company is working on the earlier payment plan, where VIL is required to pay the dues between Jan'23 and Jul'23.

ESG

- Diesel consumption decrease 6% YoY, despite the addition in site.
- The company is working on building the solar sites and moving toward green technology to reduce the cost.
- Due to increased ESG disclosure, the company's score in the MSCI and S&P Global Sustainability Index has improved.
- Expect energy margin to improve in FY24.

Exhibit 2: Revisions to our estimates

	FY24E	FY25E
Revenue (INR b)		
Old	278.3	289.1
Actual/New	276.2	286.9
Change (%)	-0.8	-0.7
EBITDA (INR b)		
Old	147.2	154.5
Actual/New	141.7	150.8
Change (%)	-3.7	-2.4
EBITDA margin (%)		
Old	52.9	53.5
Actual/New	51.3	52.6
Change (%)	-158bps	-89bps
PAT (INR b)		
Old	62.6	67.2
Actual/New	57.1	63.1
Change (%)	-8.9	-6.1
EPS (INR)		
Old	23.2	24.9
Actual/New	21.2	23.4
Change (%)	-8.9	-6.1

Source: MOFSL, Company

Exhibit 3: KPI performance

Revenue Drivers	Q4FY22	Q3FY23	Q4FY23	YoY%	QoQ%	4QFY23E	v/s est (%)
Consolidated							
Total Towers (nos)	1,85,447	1,89,392	1,92,874	4.0	1.8	1,90,392	1.3
Total Co-locations (nos)	3,35,791	3,39,435	3,42,831	2.1	1.0	3,41,435	0.4
Average sharing factor	1.81	1.80	1.78	-1.8	-1.1	1.79	-0.7
Sharing revenue per operator per month (INR)	47,148	40,810	41,201	-12.6	1.0	41,014	0.5

Source: MOFSL, Company

Exhibit 4: Pro-forma consolidated performance (INR b)

	Q4FY22	Q3FY23	Q4FY23	YoY%	QoQ%	4QFY23E	v/s est (%)
Consolidated Revenue	71.2	67.7	67.5	-5.1	-0.2	68.0	-0.6
-Rent	47.4	41.7	42.5	-10.4	1.8	41.9	1.5
-Energy and other reimbursements	23.7	25.9	25.0	5.5	-3.4	26.1	-4.0
Operating Expenses	30.5	56.0	33.2	8.7	-40.7	32.0	3.8
Consolidated EBITDA	40.6	11.6	34.3	-15.5	195.3	36.0	-4.6
EBITDA margin (%)	57.1	17.2	50.8	-624bps	3365bps	52.9	-209bps
Depreciation and amortization	13.6	13.6	13.2	-3.3	-2.8	13.8	-4.0
EBIT	27.0	-2.0	21.1	-21.7	-1182.9	22.2	-4.9
Net finance cost	2.7	2.6	2.2	-17.4	-17.0	2.6	-14.3
Profit Before Taxes & Exceptional items	24.3	-4.6	18.9	-22.1	-512.2	19.7	-3.7
Exceptional item	0.0	4.9	0.0	NM	NM	0.0	NM
Profit Before Taxes	24.3	-9.5	18.9	-22.1	-298.9	19.7	-3.7
Tax	6.0	-2.4	4.9	-18.0	-302.6	4.9	-0.1
Effective Tax Rate (%)	24.8	25.6	26.1	131bps	49bps	25.2	93bps
Profit After Tax	18.3	-7.1	14.0	-23.5	-297.6	14.7	-4.9

Source: MOFSL, Company

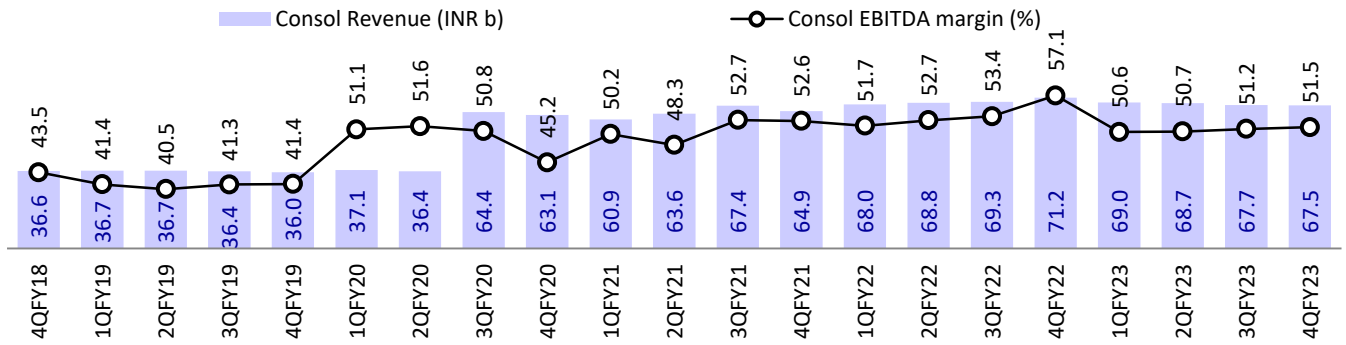
Exhibit 5: Adjusted revenue and EBITDA

INR m	4QFY22	3QFY23	4QFY23	YoY	QoQ
Consolidated revenue	71,163	67,650	67,529	-5%	0%
less: One off provision reversal and exit charges	5,473				
Adj revenue	65,690	67,650	67,529	3%	0%
Operating expenses	30,543	56,024	33,200	9%	-41%
less: VIL Provision		22,981	434		
Adj Operating expenses	30,543	33,043	32,766	7%	-1%
Reported EBITDA	40,620	11,626	34,329	-15%	195%
Adj EBITDA	35,147	34,607	34,763	-1%	0%
Adj EBITDA margin	53.5%	51.2%	51.5%	-203bp	32bp
a) Rental EBITDA	40,912	11,944	34,895	-0	192%
less: One off reversal	5,473				
add: VIL Provision		22981	434		
Adj EBITDA	35,439	34,925	35,329	-0	1%
Adj EBITDA margin	84%	84%	83%	-130bp	-53bp
b) Energy EBITDA	-292	-318	-566	1	78%
less: One off reversal					
Adj EBITDA	-292	-318	-566	NA	NA
PBT reported	24,314	-9,521	18,933	-22%	NA
Adj PBT	18,841	13,460	19,367	3%	44%
PAT reported	18,285	-7,082	13,991	-23%	NA
Adj PAT	12,812	15,899	14,425	13%	-9%

Source: MOFSL, Company

Story in charts

Exhibit 6: Consolidated adjusted revenue and EBITDA margin remain flat



* Revenue and EBITDA in 1Q-4QFY23 were adjusted after provisioning for IDEA and one-off. Similar adjustment done in Exhibit 7, 8, and 10

Exhibit 7: Adj rental revenue grew 2% QoQ

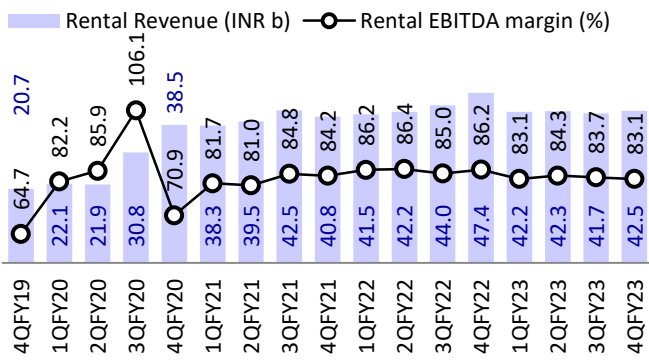


Exhibit 8: Adj. energy revenue declined 3% QoQ

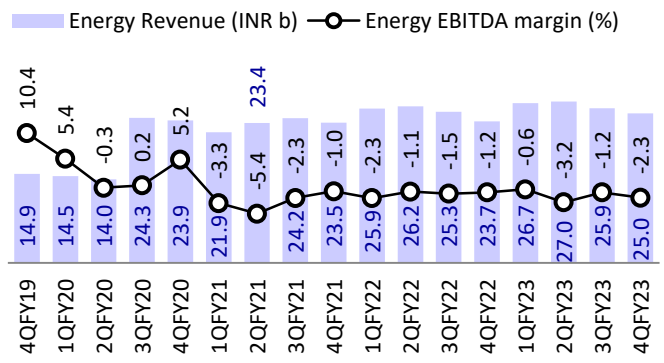


Exhibit 9: Average sharing factor remain flat QoQ

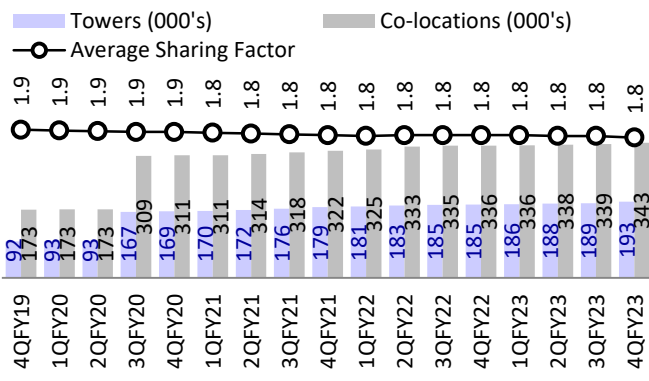


Exhibit 10: Flat sharing revenue/operator

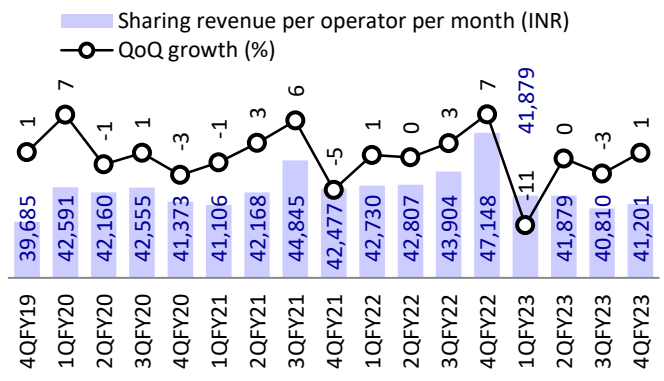
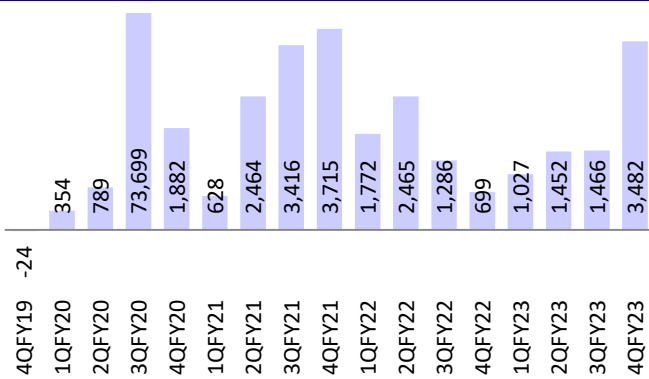
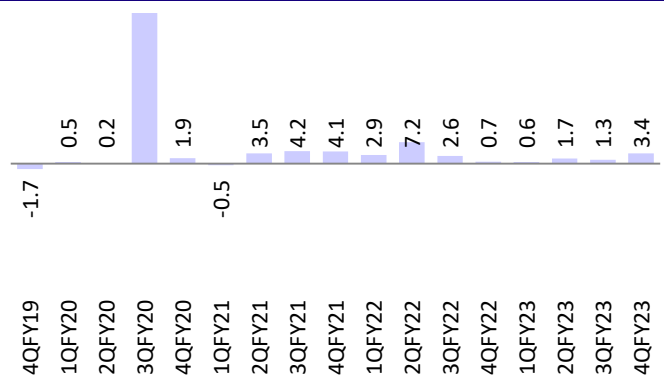


Exhibit 11: Witnesses 3,482 tower additions



Source: MOFSL, Company

Exhibit 12: Sees net tenancy additions of 3.4 ('000)



Source: MOFSL, Company

Financials and valuations

Consolidated - Income Statement

(INR m)

Y/E March	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E
Total Income from Operations	1,34,237	1,44,896	1,45,823	2,55,624	2,56,729	2,77,172	2,83,818	2,76,220	2,86,932
Change (%)	8.9	7.9	0.6	75.3	0.4	8.0	2.4	-2.7	3.9
Power and fuel	46,533	50,772	56,384	96,737	95,831	1,02,658	1,05,908	1,04,121	1,04,175
Rent	11,628	12,615	12,551	0	0	0	0	0	0
Employee benefits expenses	4,679	5,002	4,914	7,028	7,681	7,722	7,741	8,288	9,139
Other Expenses	12,428	12,706	11,962	25,991	22,248	17,785	73,483	22,098	22,772
Total Expenditure	75,268	81,095	85,811	1,29,756	1,25,760	1,28,165	1,87,132	1,34,507	1,36,087
% of Sales	56.1	56.0	58.8	50.8	49.0	46.2	65.9	48.7	47.4
EBITDA	58,969	63,801	60,012	1,25,868	1,30,969	1,49,007	96,686	1,41,713	1,50,845
Margin (%)	43.9	44.0	41.2	49.2	51.0	53.8	34.1	51.3	52.6
Depreciation	22,626	23,462	22,239	52,710	53,394	53,252	53,239	55,360	59,635
EBIT	36,343	40,339	37,773	73,158	77,575	95,755	43,447	86,353	91,210
Int. and Finance Charges	-4,414	0	-1,571	11,953	14,021	14,973	14,539	12,904	11,854
Other Income	1,455	2,423	2,034	2,777	2,983	3,525	3,613	2,854	4,954
PBT bef. EO Exp.	42,212	42,762	41,378	63,982	66,537	84,307	32,521	76,303	84,310
EO Items	0	-500	-357	0	0	0	-4,928	0	0
PBT after EO Exp.	42,212	42,262	41,021	63,982	66,537	84,307	27,593	76,303	84,310
Total Tax	14,742	17,325	16,083	13,712	16,786	20,576	7,193	19,206	21,221
Tax Rate (%)	34.9	41.0	39.2	21.4	25.2	24.4	26.1	25.2	25.2
Reported PAT	27,470	24,937	24,938	50,270	49,751	63,731	20,400	57,098	63,089
Adjusted PAT	27,470	25,232	25,155	50,270	49,751	63,731	24,043	57,098	63,089
Change (%)	22.2	-8.1	-0.3	99.8	-1.0	28.1	-62.3	137.5	10.5
Margin (%)	20.5	17.4	17.3	19.7	19.4	23.0	8.5	20.7	22.0

Consolidated - Balance Sheet

(INR m)

Y/E March	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E
Equity Share Capital	18,496	18,496	18,496	26,949	26,949	26,949	26,949	26,949	26,949
Total Reserves	1,36,369	1,51,048	1,26,749	1,50,132	1,31,821	1,94,556	1,84,146	2,41,244	3,04,333
Net Worth	1,54,865	1,69,544	1,45,245	1,77,081	1,58,770	2,21,505	2,11,095	2,68,193	3,31,282
Total Loans	22,249	22,402	29,242	76,372	69,703	54,868	47,126	32,126	10,469
Lease liabilities				1,29,275	1,34,119	1,42,392	1,44,723	1,44,723	1,44,723
Deferred Tax Liabilities	7,150	6,223	6,153	795	703	918	-19,469	-19,469	-19,469
Capital Employed	1,84,264	1,98,169	1,80,640	3,83,523	3,63,295	4,19,683	3,83,475	4,25,573	4,67,005
Gross Block	1,36,326	1,30,740	1,25,871	2,19,574	2,15,892	2,09,051	2,11,954	2,07,569	1,99,709
Net Fixed Assets	1,36,326	1,30,740	1,25,871	2,19,574	2,15,892	2,09,051	2,11,954	2,07,569	1,99,709
Capital WIP	2,568	4,066	2,485	2,928	2,736	1,787	3,546	3,546	3,546
Right of use assets				99,603	1,02,110	1,09,210	1,11,882	1,11,882	1,11,882
Total Investments	56,211	67,850	47,973	39,382	22,714	16,521	2,756	2,756	2,756
Curr. Assets, Loans&Adv.	53,350	37,207	46,167	1,01,604	1,05,985	1,43,107	1,16,117	1,61,433	2,12,166
Account Receivables	3,664	9,185	14,883	34,529	38,285	70,586	48,687	47,384	49,221
Cash and Bank Balance	22,970	759	1,371	2,825	145	9,802	224	40,820	88,109
Loans and Advances	26,716	27,263	29,913	64,250	67,555	62,719	67,206	73,230	74,837
Curr. Liability & Prov.	64,191	41,694	41,856	79,568	86,142	59,993	62,780	61,614	63,055
Account Payables	17,387	18,580	20,991	33,454	32,588	21,293	21,219	20,651	21,452
Other Current Liabilities	40,699	16,448	13,547	31,300	37,407	20,967	22,147	21,707	22,327
Provisions	6,105	6,666	7,318	14,814	16,147	17,733	19,414	19,256	19,276
Net Current Assets	-10,841	-4,487	4,311	22,036	19,843	83,114	53,337	99,820	1,49,112
Appl. of Funds	1,84,264	1,98,169	1,80,640	3,83,523	3,63,295	4,19,683	3,83,475	4,25,573	4,67,005

Financials and valuations

Ratios

Y/E March	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E
Basic (INR)									
EPS	14.9	13.6	13.6	18.7	18.5	23.6	8.9	21.2	23.4
Cash EPS	27.1	26.3	25.6	38.2	38.3	43.4	28.7	41.7	45.5
BV/Share	83.7	91.7	78.5	65.7	58.9	82.2	78.3	99.5	122.9
DPS	16.0	14.0	15.0	7.2	20.1	11.0	0.0	0.0	0.0
Payout (%)	125.0	120.5	129.1	44.8	126.4	54.0	0.0	0.0	0.0
Valuation (x)									
P/E	9.8	10.6	10.7	7.8	7.9	6.1	16.3	6.9	6.2
Cash P/E	5.4	5.5	5.7	3.8	3.8	3.3	5.1	3.5	3.2
P/BV	1.7	1.6	1.8	2.2	2.5	1.8	1.9	1.5	1.2
EV/Sales	1.6	1.5	1.7	1.7	1.7	1.5	1.5	1.4	1.1
EV/EBITDA	3.6	3.5	4.1	3.4	3.3	2.8	4.5	2.7	2.1
Dividend Yield (%)	11.0	9.6	10.3	5.0	13.9	7.6	0.0	0.0	0.0
FCF per share	10.6	9.1	1.3	20.8	28.2	23.2	17.6	24.4	28.1
Return Ratios (%)									
RoE	16.2	15.6	16.0	31.2	29.6	33.5	11.1	23.8	21.0
RoCE	13.2	13.7	13.2	27.9	25.0	29.7	13.0	23.9	22.4
RoIC	20.0	20.9	18.1	24.6	17.2	19.9	8.4	17.1	18.2
Working Capital Ratios									
Fixed Asset Turnover (x)	1.0	1.1	1.2	1.2	1.2	1.3	1.3	1.3	1.4
Asset Turnover (x)	0.7	0.7	0.8	0.7	0.7	0.7	0.7	0.6	0.6
Debtor (Days)	10	23	37	49	54	93	63	63	63
Creditor (Days)	47	47	53	48	46	28	27	27	27
Leverage Ratio (x)									
Current Ratio	0.8	0.9	1.1	1.3	1.2	2.4	1.8	2.6	3.4
Interest Cover Ratio	-8.2	NA	-24.0	6.1	5.5	6.4	3.0	6.7	7.7
Net Debt/Equity	-0.4	-0.3	-0.1	0.2	0.3	0.1	0.2	0.0	-0.2

Consolidated - Cash Flow Statement

Y/E March	FY17	FY18	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E
(INR m)									
OP/(Loss) before Tax	35,797	42,262	41,021	63,982	66,537	84,307	27,593	76,303	84,310
Depreciation	11,657	23,462	22,239	52,710	53,394	53,252	53,239	55,360	59,635
Interest & Finance Charges	365	0	-1,571	0	14,021	16,033	16,704	12,904	11,854
Direct Taxes Paid	-7,961	-17,325	-16,083	-19,768	-16,283	-19,129	-22,192	-19,206	-21,221
(Inc)/Dec in WC	-1,017	-28,565	-8,186	-21,064	-3,175	-33,897	-44,048	-5,887	-2,003
CF from Operations	38,841	19,834	37,420	75,860	1,14,494	1,00,566	31,296	1,19,475	1,32,575
Others	-10,179	16,430	-19,158	9,092	-6,930	-9,355	47,752	-2,854	-4,954
CF from Operating incl EO	28,662	36,264	18,262	84,952	1,07,564	91,211	79,048	1,16,621	1,27,621
(Inc)/Dec in FA	-9,060	-19,374	-15,789	-28,807	-31,507	-28,697	-31,681	-50,975	-51,775
Free Cash Flow	19,602	16,890	2,473	56,145	76,057	62,514	47,367	65,646	75,846
(Pur)/Sale of Investments	8,913	-11,639	19,877	-3,548	18,154	6,391	13,824	0	0
Others	-2,287	2,423	2,034	1,273	673	569	557	2,854	4,954
CF from Investments	-2,434	-28,590	6,122	-31,082	-12,680	-21,737	-17,300	-48,120	-46,821
Issue of Shares	-19,969	0	0	-24,822	37	-154	-75	0	0
Inc/(Dec) in Debt	0	154	6,840	2,338	-24,690	-55,244	-37,947	-15,000	-21,657
Interest Paid	0	0	1,571	-4,696	-3,310	-4,418	-3,666	-12,904	-11,854
Dividend Paid	-6,679	-30,038	-32,183	-30,985	-65,654	0	0	0	0
Others	0	0	0	0	0	0	-29,639	0	0
CF from Fin. Activity	-26,648	-29,885	-23,772	-58,165	-93,617	-59,816	-71,327	-27,904	-33,511
Inc/Dec of Cash	-420	-22,211	612	-4,295	1,267	9,658	-9,579	40,596	47,289
Opening Balance	20,133	19,713	-2,498	3,172	-1,123	144	9,803	224	40,820
Closing Balance	19,713	-2,498	-1,886	-1,123	144	9,802	224	40,820	88,109
Other bank balance	3,257	3,257	3,257	3,948	1	0	0	0	0
Closing balance (incl. other bank bal)	22,970	759	1,371	2,825	145	9,802	224	40,820	88,109

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NOTES

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