BUY

IndusInd Bank

ASIAMONEY BROKERS POLL - 2023 Emkay Research VOTE HERE



Healthy growth, steady margins; retain BUY

BFSI - Banks > Result Update > July 18, 2023

IndusInd Bank (IIB) reported largely in-line PAT at Rs21.2bn (up 30% YoY)/RoA at 1.8%, led by healthy credit growth/NII and lower LLP, as the bank continued to utilize the contingent buffer of up to Rs2bn during 1Q; the buffer now stands at Rs17bn/0.6% of loans. Amid decelerating margins across banks (ex-HDFCB), IIB retained NIM at ~4.3% in 1Q. Going ahead, Bank targets accelerating its retailization strategy, which should keep margins/core-profitability healthy. Asset quality too is on the mend which, coupled with healthy PCR/contingent buffer, should lead to moderation in LLP and thus drive-up RoA/RoE to 1.8-1.9%/16-18% over FY24-26E.

We believe that concerns around the MD's shorter-tenure are largely behind, while stock performance will hereon track the improving growth (>20%), asset quality and RoA/RoE trajectory. Despite the recent run-up in the stock, IIB is trading at reasonable valuations — 1.6x its FY25E ABV. We value the stock at 2x Jun-25E ABV and revise the TP to Rs1,800/share (vs Rs1,600). We retain BUY on the stock.

IndusInd Bank: Financial Snapshot (Standalone)									
Y/E Mar (Rs mn)	FY22	FY23	FY24E	FY25E	FY26E				
Net profit	46,111	74,431	90,887	111,270	140,150				
Loan growth (%)	12.4	21.3	20.2	23.2	23.0				
NII growth (%)	10.9	17.3	17.2	16.4	22.7				
NIM (%)	4.2	4.4	4.4	4.3	4.3				
PPOP growth (%)	9.5	12.3	14.6	17.5	26.1				
Adj. EPS (Rs)	59.5	95.9	117.1	143.4	180.6				
Adj. EPS growth (%)	62.3	61.2	22.1	22.4	26.0				
Adj. BV (INR)	584.8	647.4	739.2	852.0	995.4				
Adj. BVPS growth (%)	8.6	10.7	14.2	15.3	16.8				
RoA (%)	1.2	1.7	1.8	1.9	1.9				
RoE (%)	10.2	14.6	15.6	16.7	18.1				
P/E (x)	23.4	14.5	11.9	9.7	7.7				
P/ABV (x)	2.4	2.1	1.9	1.6	1.4				

Source: Company, Emkay Research

Healthy growth, steady margins; focus on retailisation of assets/liability to continue

Overall credit growth was strong at 22% YoY/4% QoQ, mainly due to broad-based growth in the retail, SME/BB and corporate segments. Within Retail, the vehicle financing portfolio logged healthy growth, while the MFI book declined due to seasonal factors. Despite the 30bps QoQ rise in CoF, the bank managed to report steady margin at \sim 4.3% vs the dipping trend seen in other banks (ex-HDFCB). Management retains its broad growth guidance range of 18-23% for FY24 and plans focusing on retailization of assets/liability, which should help sustain healthy margin/core-profitability. Within Retail, the bank would look at expanding the share of the secured portfolio via mortgages including affordable housing.

Asset quality holds up well, after a slip up in 4Q

Fresh slippages moderated from 4Q to Rs13.8bn/2.2% of loans which, coupled with a higher w-off, led to a slight decline in the GNPA ratio to 1.9%. The restructured pool has moderated to 0.7% from 0.8% in 4Q, while the bank estimates the RSA pool to wind up in 1HFY24. IIB has further utilized the contingency provision of Rs2bn (Rs2.9bn in 4Q), with the outstanding now at Rs17bn/0.6% of loans, including provisions on the Vodafone FB exposure. With asset quality on the mend and Bank carrying healthy specific PCR/contingent buffer, we expect LLP to moderate to 1.4% in FY24E and so support RoA.

We retain BUY

We believe concerns around the MD's shorter-tenure are largely behind, while the stock performance will hereon track the improving growth (>20%), asset quality and RoA/RoE trajectory (1.8-1.9%/16-18% over FY24-26E). Despite the recent run-up in the stock, IIB is trading at reasonable valuations of 1.6x its FY25E ABV. We value the stock at 2x Jun-25E ABV and revise the TP to Rs1,800/share (vs Rs1,600). The bank is well capitalized, but promoters are keen to infuse capital and increase stake from the current 15% to 26%, at an opportune time; this should be BV-accretive. **Key Risk:** Slower than expected credit growth/asset quality deterioration, on weak macros.

TARGET PRICE (Rs): 1,800

Target Price - 12M	Jun-24
Change in TP (%)	12.5
Current Reco.	BUY
Previous Reco.	BUY
Upside/(Downside) (%)	29.5
CMP (18-Jul-23) (Rs)	1,390.3

Stock Data	Ticker
52-week High (Rs)	1,414
52-week Low (Rs)	816
Shares outstanding (mn)	776.0
Market-cap (Rs bn)	1,079
Market-cap (USD mn)	13,152
Net-debt, FY24E (Rs mn)	NA
ADTV-3M (mn shares)	4
ADTV-3M (Rs mn)	4,456.5
ADTV-3M (USD mn)	54.3
Free float (%)	84.0
Nifty-50	19,749
INR/USD	82.0
Shareholding, Jun-23	
Promoters (%)	14.0
FPIs/MFs (%)	35.9/22.7

Price Performance								
(%)	1M	3M	12M					
Absolute	5.8	21.2	63.4					
Rel. to Nifty	0.9	8.4	34.6					



Anand Dama

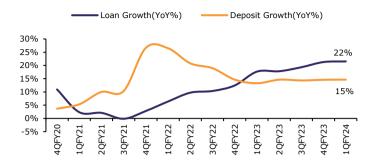
anand.dama@emkayglobal.com +91 22 6624 2480

Dixit Sankharva

dixit.sankharva@emkayglobal.com +91 22 6612 1281

Story in Charts

Exhibit 1: Credit growth improved to 21%; Bank guides for credit growth of 18-23% in FY24



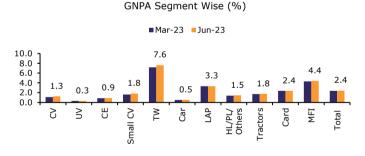
Source: Company, Emkay Research

Exhibit 3: Gross slippages moderated due to reduction in slippages from the MFI portfolio, while VF saw some increase...



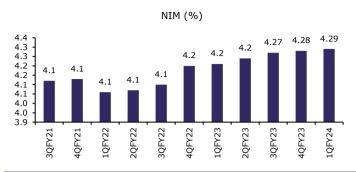
Source: Company, Emkay Research

Exhibit 5: Stress increase among the VF and LAP portfolios, while cards and MFI remain moderate



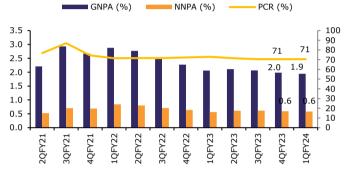
Source: Company, Emkay Research

Exhibit 2: Margins remain flattish in 10, supported by repricing on the asset front as well as active management of liability



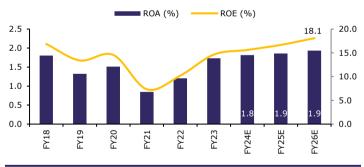
Source: Company, Emkay Research

Exhibit 4: ...but better recoveries/growth led to moderation in **GNPA** ratio



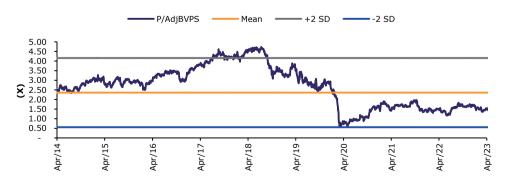
Source: Company, Emkay Research

Exhibit 6: Accelerating growth and lower LLP to drive up return ratios



Source: Company, Emkay Research

Exhibit 7: The stock currently trades at 1.7x - One-year forward ABV



Source: Bloomberg, Emkay Research

Exhibit 8: Actual vs. Estimates (Q1FY23)

(Rs mn)	Actuals	Esti	imates	Var	iation	Comments
		Consensus	Emkay	Consensus		
Net income	70,769	70,603	67,782	0%	4%	Flattish margins and in-line other income led in-line numbers
PPOP	38,315	38,163	38,862	0%	-1%	Largely in-line opex led to an in-line PPoP
PAT	21,244	21,076	20,804	1%	2%	In-line provisions led to largely in-line PAT

Source: Company, Emkay Research

Exhibit 9: Quarterly Summary

(Rs mn)	1QFY23	2QFY23	3QFY23	4QFY23	1QFY24	YoY (%)	QoQ (%)	FY23A	FY24E	YoY (%)
Interest Earned	81,818	87,080	94,574	100,207	107,297	31	7	363,679	455,383	25
Interest Exp	40,565	44,060	49,621	53,513	58,625	45	10	187,758	249,251	33
Net Interest Income	41,253	43,021	44,954	46,695	48,671	18	4	175,921	206,132	17
Global NIMs (reported)	4.21	4.24	4.27	4.28	4.29	8bps	1bps	4.37	4.41	3bps
Non-interest Income	19,315	20,112	20,765	21,536	22,098	14	3	81,728	95,078	16
Operating Expenses	26,261	27,689	28,854	30,656	32,455	24	6	113,459	135,959	20
Pre Provisioning Profit	34,307	35,444	36,864	37,575	38,315	12	2	144,190	165,251	15
Provision & Contingencies	12,510	11,411	10,647	10,301	9,916	-21	-4	44,868	43,745	-3
PBT	21,797	24,033	26,217	27,275	28,399	30	4	99,321	121,506	22
Income Tax Expense	5,487	5,981	6,582	6,841	7,155	30	5	24,891	30,620	23
Net Profit/(Loss)	16,310	18,052	19,635	20,434	21,244	30	4	74,431	90,887	22
Gross NPA (%)	2.35	2.11	2.06	1.98	1.94	-41bps	-4bps	1.98	1.81	-17bps
Net NPA (%)	0.67	0.61	0.62	0.59	0.58	-9bps	-1bps	0.59	0.55	-4bps
Deposits (Rs in bn)	3,027	3,155	3,253	3,361	3,470	15	3	3,361	4,001	19
Net Advances (Rs in bn)	2,480	2,601	2,728	2,899	3,013	22	4	2,899	3,484	20

Source: Company, Emkay Research

Exhibit 10: Revision in estimates

V/E May (Da may)		FY24E			FY25E			FY26E	
Y/E Mar (Rs mn)	Earlier	Revised	Change	Earlier	Revised	Change	Earlier	Revised	Change
Net income	299,290	301,209	0.6%	352,671	353,964	0.4%	430,428	432,768	0.5%
PPOP	164,985	165,251	0.2%	194,840	194,152	-0.4%	244,801	244,764	0.0%
PAT	89,192	90,887	1.9%	111,784	111,270	-0.5%	139,804	140,150	0.2%
EPS (Rs)	115.0	117.1	1.9%	144.1	143.4	-0.5%	180.2	180.6	0.2%
BV (Rs)	754.7	756.7	0.3%	869.7	871.1	0.2%	1016.5	1018.3	0.2%

Source: Company, Emkay Research

Exhibit 11: Key assumptions

	FY23A	FY24E	FY25E	FY26E
Loan Growth (%)	21.3	20.2	23.2	23.0
Deposit Growth (%)	14.5	19.0	23.1	22.5
NIM (%)	4.4	4.4	4.3	4.3
GNPA (%)	2.0	1.8	1.6	1.6
Credit Cost (%)	1.8	1.4	1.2	1.2

Source: Emkay Research

Exhibit 12: Key ratios and trends

Exhibit 12: Key ratios and tre	1QFY22	2QFY22	3QFY22	40FY22	1QFY23	2QFY23	3QFY23	40FY23	1QFY24
Loans (Rs bn)	2,107	2,208	2,286	2,391	2,480	2,601	2,728	2,899	3,013
growth YoY (%)	6.4	9.7	10.4	12.4	17.7	17.8	19.3	21.3	21.5
growth QoQ (%)	(0.9)	4.8	3.5	4.6	3.7	4.9	4.9	6.3	3.9
Composition (%)	(3.5)								
- Large Corporate	21.2	22.8	23.5	25.2	25.1	26.4	26.1	25.6	25.6
- SME/Business Banking	28.0	27.0	27.6	25.6	25.9	25.2	25.2	25.4	25.6
- Retail	50.8	50.1	48.9	49.2	48.9	48.4	48.7	49.0	48.8
Liability Profile									
Deposits (Rs bn)	2,672	2,753	2,845	2,933	3,027	3,155	3,253	3,361	3,470
growth YoY (%)	26.5	20.8	19.0	14.6	13.3	14.6	14.3	14.6	14.6
growth QoQ (%)	4.4	3.0	3.3	3.1	3.2	4.2	3.1	3.3	3.3
CASA (%)	42.0	42.1	42.1	42.7	43.1	42.3	41.9	40.1	39.9
CA (%)	12.1	11.8	11.7	12.4	11.6	14.0	15.4	15.1	14.2
SA (%)	29.9	30.3	30.4	30.3	31.5	28.3	26.6	25.0	25.7
No. of Branches	2,015	2,015	2,103	2,265	2,286	2,320	2,384	2,606	2,606
Yield on Advances (%)	11.75	11.66	11.36	11.29	11.39	11.51	11.75	12.02	12.24
Cost of Deposits (%)	4.97	4.85	4.66	4.60	4.79	5.10	5.47	5.81	6.12
NIM (%)	4.06	4.07	4.10	4.20	4.21	4.24	4.27	4.28	4.29
Asset Quality									
GNPA (%)	2.9	2.8	2.5	2.3	2.4	2.1	2.1	2.0	2.0
NNPA (%)	0.8	0.8	0.7	0.6	0.7	0.6	0.6	0.6	0.6
PCR (%)	71.6	71.6	71.7	72.3	72.0	71.5	70.6	70.6	70.6
Slippages (Rs mn)	27,620	26,580	25,980	20,880	22,500	15,720	14,670	16,030	13,760
Corporate (Rs mn)	4,210	2,520	560	3,460	6,020	1,790	1,190	2,640	430
Consumer (Rs mn)	23,420	24,060	25,420	17,420	16,480	13,930	13,480	13,390	13,330
Slippages (%)	5.6	5.3	5.0	3.9	4.3	2.8	2.6	2.7	2.2
CAR (%)	17.6	17.4	18.1	18.4	18.1	18.0	18.0	17.9	18.4
Tier I (%)	16.9	16.7	16.4	16.8	16.6	16.4	16.5	16.4	16.9
ROE Decomposition (%)									
NII	3.9	3.9	3.9	4.0	4.1	4.1	4.1	4.1	4.2
Other Income	1.4	1.6	1.6	1.7	1.8	1.8	1.8	1.8	1.8
Opex	2.4	2.4	2.4	2.5	2.6	2.6	2.7	2.7	2.8
PPOP	3.5	3.4	3.4	3.4	3.4	3.4	3.4	3.3	3.3
Provisioning Cost	2.0	1.8	1.7	1.5	1.2	1.1	1.0	0.9	0.9
PBT	1.5	1.6	1.7	1.9	2.1	2.3	2.4	2.4	2.5
Tax	0.4	0.4	0.4	0.5	0.5	0.6	0.6	0.6	0.6
ROA	1.1	1.2	1.3	1.4	1.6	1.7	1.8	1.8	1.8
Leverage (x)	8.4	8.4	8.4	8.4	8.3	8.3	8.4	8.4	8.2
ROE	9.2	10.2	10.8	11.8	13.4	14.4	15.1	15.2	15.2

Source: Company, Emkay Research

IndusInd Bank: Standalone Financials and Valuations

Profit & Loss					
Y/E Mar (Rs mn)	FY22	FY23	FY24E	FY25E	FY26E
Interest Income	308,224	363,679	455,383	536,973	646,231
Interest Expense	158,216	187,758	249,251	296,946	351,832
Net interest income	150,008	175,921	206,132	240,028	294,398
NII growth (%)	10.9	17.3	17.2	16.4	22.7
Other income	73,970	81,728	95,078	113,937	138,370
Total Income	223,979	257,649	301,209	353,964	432,768
Operating expenses	95,593	113,459	135,959	159,812	188,004
PPOP	128,386	144,190	165,251	194,152	244,764
PPOP growth (%)	9.5	12.3	14.6	17.5	26.1
Core PPOP	122,454	140,631	160,802	188,146	239,362
Provisions & contingencies	66,650	44,868	43,745	45,395	57,397
PBT	61,736	99,321	121,506	148,757	187,367
Extraordinary items	0	0	0	0	0
Tax expense	15,625	24,891	30,620	37,487	47,216
Minority interest	0	0	0	0	0
Income from JV/Associates	0	0	0	0	0
Reported PAT	46,111	74,431	90,887	111,270	140,150
PAT growth (%)	62.6	61.4	22.1	22.4	26.0
Adjusted PAT	46,111	74,431	90,887	111,270	140,150
Diluted EPS (Rs)	62.0	95.8	117.0	143.3	180.4
Diluted EPS growth (%)	55.1	54.7	22.1	22.4	26.0
DPS (Rs)	8.5	15.0	18.0	22.5	25.0
Dividend payout (%)	14.3	15.6	15.4	15.7	13.8
Effective tax rate (%)	25.3	25.1	25.2	25.2	25.2
Net interest margins (%)	4.2	4.4	4.4	4.3	4.3
Cost-income ratio (%)	42.7	44.0	45.1	45.1	43.4
Shares outstanding (mn)	774.7	775.9	776.0	776.0	776.0

Source: Company, Emkay Research

Asset quality and oth	er metrics	;			
Y/E Mar (Rs mn)	FY22	FY23	FY24E	FY25E	FY26E
Asset quality					
Gross NPLs	55,171.5	58,271.5	63,917.0	69,819.3	83,431.6
Net NPLs	15,298.3	17,152.2	19,175.1	20,945.8	25,029.5
GNPA ratio (%)	2.3	2.0	1.8	1.6	1.6
NNPA ratio (%)	0.6	0.6	0.6	0.5	0.5
Provision coverage (%)	72.3	70.6	70.0	70.0	70.0
Gross slippages	101,028.7	68,920.0	70,568.4	73,779.3	90,748.5
Gross slippage ratio (%)	4.2	2.3	2.0	1.7	1.7
LLP ratio (%)	2.7	1.8	1.4	1.2	1.2
NNPA to networth (%)	3.0	2.9	2.9	2.7	2.8
Capital adequacy					
Total CAR (%)	18.4	17.9	17.1	16.4	15.7
Tier-1 (%)	16.8	16.4	15.8	15.2	14.6
CET-1 (%)	16.8	16.4	15.8	15.2	14.6
RWA-to-Total Assets (%)	73.4	78.4	79.5	79.5	79.6
Miscellaneous					
Total income growth (%)	7.5	16.5	23.6	18.2	20.5
Opex growth (%)	14.3	18.7	19.8	17.5	17.6
Core PPOP growth (%)	19.6	14.8	14.3	17.0	27.2
PPOP margin (%)	3.4	3.4	3.3	3.2	3.4
PAT/PPOP (%)	35.9	51.6	55.0	57.3	57.3
LLP-to-Core PPOP (%)	54.4	31.9	27.2	24.1	24.0
Yield on advances (%)	11.2	11.4	12.0	11.8	11.6
Cost of funds (%)	4.9	5.2	5.9	5.9	5.8

Source: Company, Emkay Research

Balance Sheet					
Y/E Mar (Rs mn)	FY22	FY23	FY24E	FY25E	FY26E
Share capital	7,747	7,759	7,760	7,760	7,760
Reserves & surplus	469,065	542,287	619,064	712,740	833,359
Net worth	476,812	550,046	626,824	720,500	841,119
Deposits	2,936,813	3,361,202	4,001,196	4,924,122	6,030,351
Borrowings	473,232	490,112	535,034	584,147	663,234
Interest bearing liab.	3,410,046	3,851,314	4,536,230	5,508,270	6,693,585
Other liabilities & prov.	132,889	177,006	266,452	311,886	412,564
Total liabilities & equity	4,019,746	4,578,366	5,429,505	6,540,656	7,947,268
Net advances	2,390,515	2,899,237	3,483,678	4,291,083	5,279,744
Investments	709,708	830,757	972,376	1,129,141	1,377,368
Cash, other balances	682,745	567,768	635,072	716,075	803,230
Interest earning assets	3,782,968	4,297,761	5,091,126	6,136,299	7,460,342
Fixed assets	18,487	20,789	23,284	26,078	29,207
Other assets	218,291	259,816	315,095	378,278	457,718
Total assets	4,019,746	4,578,366	5,429,505	6,540,656	7,947,268
BVPS (Rs)	599.3	663.0	756.7	871.1	1,018.3
Adj. BVPS (INR)	584.8	647.4	739.2	852.0	995.4
Gross advances	2,430,389	2,940,350	3,528,420	4,339,956	5,338,146
Credit to deposit (%)	81.4	86.3	87.1	87.1	87.6
CASA ratio (%)	42.8	40.1	38.1	38.1	38.4
Cost of deposits (%)	4.5	4.9	5.8	5.8	5.6
Loans-to-Assets (%)	59.5	63.3	64.2	65.6	66.4
Net advances growth (%)	12.4	21.3	20.2	23.2	23.0
Deposit growth (%)	14.6	14.5	19.0	23.1	22.5
Book value growth (%)	8.4	10.6	14.1	15.1	16.9

Source: Company, Emkay Research

Valuations and key Ratios							
Y/E Mar	FY22	FY23	FY24E	FY25E	FY26E		
P/E (x)	23.4	14.5	11.9	9.7	7.7		
P/B (x)	2.4	2.1	1.9	1.6	1.4		
P/ABV (x)	2.4	2.1	1.9	1.6	1.4		
P/PPOP (x)	8.4	7.5	6.5	5.6	4.4		
Dividend yield (%)	0.6	1.1	1.3	1.6	1.8		
DuPont-RoE split (%)							
NII/avg assets	3.9	4.1	4.1	4.0	4.1		
Other income	1.9	1.9	1.9	1.9	1.9		
Fee income	1.2	1.2	1.3	1.3	1.4		
Opex	2.5	2.6	2.7	2.7	2.6		
PPOP	3.4	3.4	3.3	3.2	3.4		
Core PPOP	3.2	3.3	3.2	3.1	3.3		
Provisions	1.7	1.0	0.9	0.8	0.8		
Tax expense	0.4	0.6	0.6	0.6	0.7		
RoA (%)	1.2	1.7	1.8	1.9	1.9		
Leverage ratio (x)	8.5	8.4	8.6	9.0	9.3		
RoE (%)	10.2	14.6	15.6	16.7	18.1		
Quarterly data							
Rs mn, Y/E Mar	Q1FY23	Q2FY23	Q3FY23	Q4FY23	Q1FY24		
NII	41,253	43,021	44,954	46,695	48,671		
NIM (%)	4.2	4.2	4.3	4.3	4.3		
PPOP	34,307	35,444	36,864	37,575	38,315		
PAT	16,310	18,052	19,635	20,434	21,244		
EPS (Rs)	21.05	23.29	25.34	26.34	27.38		

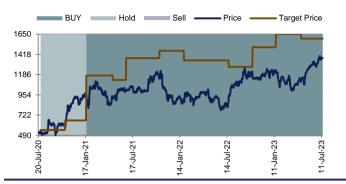
Source: Company, Emkay Research

RECOMMENDATION HISTORY - DETAILS

Date	CMP (INR)	TP (INR)	Rating	Analyst
25-Apr-23	1,122	1,600	Buy	Anand Dama
09-Mar-23	1,170	1,650	Buy	Anand Dama
18-Jan-23	1,223	1,650	Buy	Anand Dama
20-Oct-22	1,160	1,500	Buy	Anand Dama
04-Oct-22	1,219	1,275	Buy	Anand Dama
28-Jul-22	1,018	1,275	Buy	Anand Dama
21-Jul-22	948	1,275	Buy	Anand Dama
01-May-22	979	1,350	Buy	Anand Dama
30-Jan-22	904	1,350	Buy	Anand Dama
07-Nov-21	1,189	1,460	Buy	Anand Dama
28-Oct-21	1,176	1,460	Buy	Anand Dama
05-Oct-21	1,169	1,375	Buy	Anand Dama
28-Jul-21	993	1,375	Buy	Anand Dama
22-Jun-21	1,000	1,375	Buy	Anand Dama
02-May-21	935	1,125	Buy	Anand Dama
30-Jan-21	846	1,175	Buy	Anand Dama
20-Jan-21	948	1,175	Buy	Anand Dama
31-Oct-20	586	660	Hold	Anand Dama
29-Sep-20	536	550	Hold	Anand Dama
29-Jul-20	551	550	Hold	Anand Dama

Source: Company, Emkay Research

RECOMMENDATION HISTORY - TREND



Source: Bloomberg, Company, Emkay Research

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Ratings	Expected Return within the next 12-18 months.	
BUY	Over 15%	
HOLD	Between -5% to 15%	
SELL	Below -5%	

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7th Floor, The Ruby, Senapati Bapat Marg, Dadar - West, Mumbai - 400028. India Tel: +91 22 66121212 Fax: +91 22 66121299 Web: www.emkayglobal.com

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