

July 31, 2023

RESULT REPORT Q1 FY24 | Information Technology

# Emudhra Ltd

## Expansion of the Enterprise business in foreign markets continue to drive business growth

### Result Synopsis

Emudhra (EMUDHRA) reported mixed financial performance for the quarter. The sequential revenue growth and EBITDA margin for the quarter was slightly below estimates. It reported sequential revenue growth of 3.8% QoQ, led by Trust Services (down 1.9% QoQ) and Enterprise solutions (up 6.3% QoQ). The Enterprise segment continues to maintain robust growth trajectory led by strong traction in Middle East, the US and APAC. The international revenue mix continues to increase led by the expansion of Enterprise business in foreign markets. The pricing pressure in the Trust services business is largely over and the segment is expected to resume normal growth from Q2FY24. EBITDA margin for the quarter declined by 113 bps QoQ to 29.8% for the quarter on account of higher operational expenses incurred in expanding its presence in the foreign markets of the US and Europe.

The demand environment remains strong led by rising digitalization across sectors. We expect Enterprise segment to grow faster than Trust Services, driving the overall growth of the company. Its strong portfolio of enterprise solutions and deep relationships with system integrators should help to drive the Enterprise business. The EBITDA margin is expected to improve in medium term going ahead led by positive operating leverage. We estimate revenue CAGR of 43.5% over FY23-25E with average EBITDA margin of 33.5%. We maintain our BUY rating on the stock with revised target price of Rs 552/share at 33x on FY25E EPS. The stock trades at PER of 42.8x/27.0x on FY24E/FY25E EPS

### Result Highlights

- Reported revenue of Rs 797.5mn (up 3.8% QoQ, up 52.7% YoY). The sequential growth was led by 6.3% QoQ increase in Enterprise business, while its Trust Services revenue was down 1.9% QoQ.
- EBITDA margin declined by 113 bps QoQ to 29.8% for the quarter, led by higher operating expenses (up 22.2% QoQ to Rs 177 mn).
- Enterprise Revenue split between India and International is 25:75. Enterprise revenue split between Cyber Security and Paperless is 71:29
- Trust service revenue split between channel and retail is 52:48.
- PAT increased by 3.6% QoQ to Rs 163.7mn, led by lower tax expenses (down 25.8% QoQ).

### Exhibit 1: Actual vs estimates

Rs mn	Actual	Estimate		% Variation	
		YES Sec	Consensus	YES Sec	Consensus
Sales	798	822	NA	-2.9%	NA
EBITDA	238	266	NA	-10.5%	NA
EBITDA Margin (%)	29.82%	32.36%	NA	-254 bps	NA
Adjusted PAT	156	175	NA	-10.9%	NA

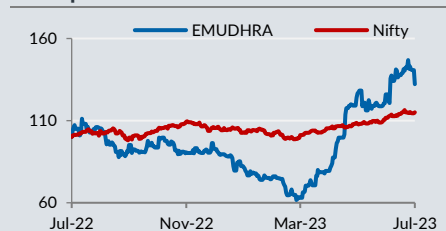
Source: Company, YES Sec

Reco	: <b>BUY</b>
CMP	: Rs 451
Target Price	: Rs 552
Potential Return	: + 22%

### Stock data (as on July 31, 2023)

Nifty	19,754
52 Week h/l (Rs)	511 / 207
Market cap (Rs/USD mn)	37490 / 456
Outstanding Shares (mn)	78
6m Avg t/o (Rs mn):	60
Div yield (%):	0.3
Bloomberg code:	EMUDHRA IN
NSE code:	EMUDHRA

### Stock performance



	1M	3M	1Y
Absolute return	4.9%	66.6%	32.2%

### Shareholding pattern (As of Jun'23 end)

Promoter	57.7%
FII+DII	14.1%
Others	28.2%

### Δ in stance

(1-Yr)	New	Old
Rating	BUY	BUY
Target Price	552	437

### Δ in earnings estimates

	FY24E	FY25E
EPS (New)	10.6	16.7
EPS (Old)	12.2	18.2
%Change	-13.5%	-8.1%

### Financial Summary

(Rs mn)	FY23	FY24E	FY25E
Net Revenue	2,488	3,598	5,120
YoY Growth	36.2%	44.7%	42.3%
EBITDA	873	1,162	1,777
YoY Growth	29.0%	33.1%	52.9%
PAT	617	816	1,306
YoY Growth	49.0%	32.3%	60.1%
ROE	22.7%	19.2%	25.6%
EPS	7.8	10.6	16.7
P/E	57.7	42.8	27.0
BV	50	59	72
EV/EBITDA	39.8	29.8	19.4

### PIYUSH PANDEY

Lead Analyst

piyush.pandey@ysil.in

+91 22 68850521



PARTH GHIYA, Associate

## Exhibit 2: Quarterly snapshot Console: Sequential dip in margin during the quarter

Particulars(Rs mn)	Q1FY23	Q2FY23	Q3FY23	Q4FY23	Q1FY24	YoY	QoQ
Revenue from operations	522.2	584.9	612.4	768.1	797.5	52.7%	3.8%
EBITDA	205.8	217.5	212.3	237.6	237.7	15.5%	0.0%
EBITDA Margin	39.4%	37.2%	34.7%	30.9%	29.8%	-960 bps	-113bps
Depreciation & Amortisation expenses	39.4	39.7	39.9	39.4	47.1	19.5%	19.5%
EBIT	166.3	177.8	172.4	198.2	190.6	14.6%	-3.8%
EBIT Margin	31.9%	30.4%	28.1%	25.8%	23.9%	-795bps	-190bps
Other Income net	6.0	13.8	11.4	21.7	9.8	63.5%	-54.8%
Finance Costs	9.6	4.4	3.8	16.0	2.6	-73.1%	-83.8%
PBT	162.7	187.1	180.1	203.9	197.8	21.6%	-3.0%
Total Tax Expenses	25.6	22.4	27.9	45.9	34.1	33.4%	-25.8%
Profit / Loss for the period	137.1	164.7	152.1	158.0	163.7	19.4%	3.6%
Minority Interest	-1.7	-1.7	-1.1	-0.3	8.0	-560.1%	-2844.8%
PAT after MI	138.9	166.4	153.2	158.3	155.8	12.2%	-1.6%

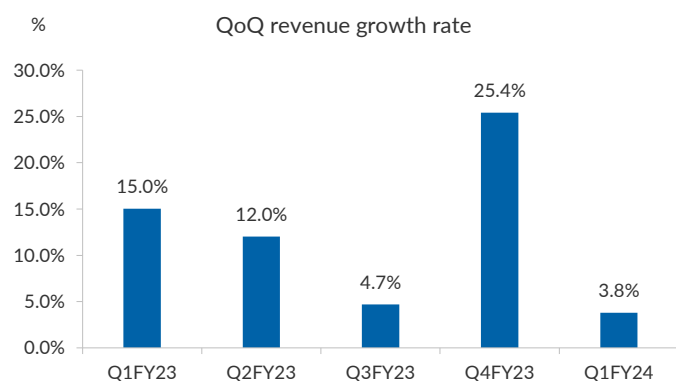
Source: Company, YES Sec

## KEY CON-CALL HIGHLIGHTS

- Price decrease in DSC segment has bottomed out and price stability is visible through channel partners. Uptick is expected in Q2FY24.
- Revenue growth was led by international enterprise segments. Large deals were signed in international geographies like US and Saudi Arabia.
- Emudhra completed acquisition of Ikon Tech LLC in the last week of June 2023.
- Won a few e-sign deals with banking clients: thereby enabling paperless solutions.
- Q1 is seasonally weaker quarter for government projects, and this led to decrease in Indian Enterprise Business.
- M-signer is now available as extension on Google and Microsoft, thus enabling users for digital paperless signature.
- Emudhra Emsigner is now listed on AWS platform; thereby providing wider visibility and cross selling through partnership opportunity.
- Margins have almost bottomed out and the dip was on account of expenses related to expansion strategy of Enterprise business and uptick is expected in the coming quarters.
- Cash Balance at the end of March 2023 stood at ~Rs 120cr and post-acquisition of Ikon Tech for ~Rs 50cr, the net cash balance for June 2023 stood at ~Rs 70cr.

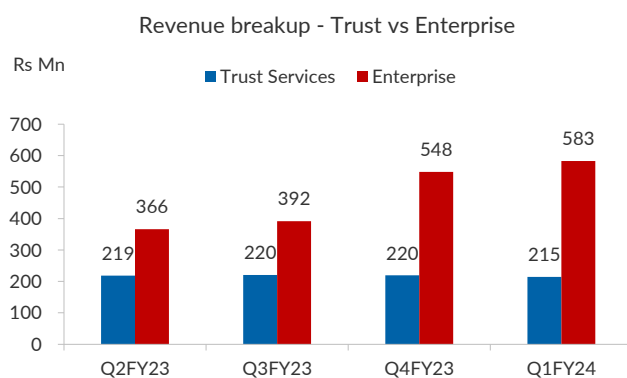
## STORY IN CHARTS

**Exhibit 3: Revenue Growth in the quarter was led by Enterprise Business Solutions**



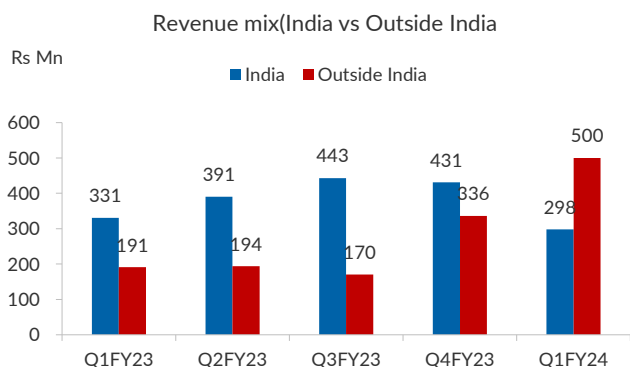
Source: Company, YES Sec

**Exhibit 4: Enterprise business is major contributor to revenue**



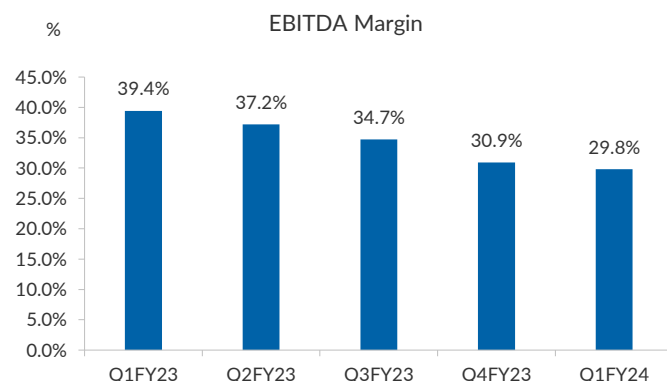
Source: Company, YES Sec

**Exhibit 5: International business maintained strong sequential growth in the quarter**



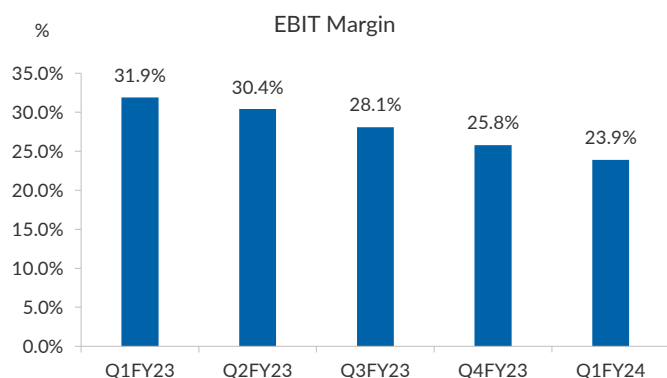
Source: Company, YES Sec

**Exhibit 6: Sequential dip in EBITDA margin due to higher operational cost**



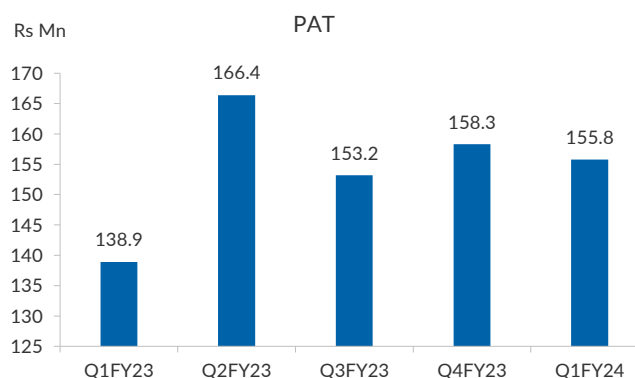
Source: Company, YES Sec

**Exhibit 7: EBIT margin declined sequentially**



Source: Company, YES Sec

**Exhibit 8: PAT(after MI) remained robust for the quarter**



Source: Company, YES Sec

## FINANCIALS

### Exhibit 9: Balance Sheet

Balance sheet(Rs mn)	FY 2020	FY 2021	FY2022	FY 2023	FY 2024E	FY 2025E
Property, plant and equipment [PPE]	150	657	659	915	1,074	1,046
Capital work-in-progress	405	45	249	366	0	0
Intangible assets[some of the assets may get regrouped into PPE]	423	455	591	727	381	309
Right-of-Use Assets	0	134	105	85	42	21
Investments	1	138	0	0	0	0
Other non-current assets	16	37	79	24	16	12
Total Non-current assets	994	1,466	1,683	2,116	1,514	1,388
Inventories	15	7	21	10	10	10
Investments	1	1	0	209	0	0
Trade receivables	234	149	442	672	621	884
Cash and cash equivalents with company	92	77	133	670	703	738
Loan	31	31	31	0	0	0
Other financial assets	169	188	282	921	2,208	3,140
Total current assets	541	453	909	2,483	3,543	4,773
<b>Total assets</b>	<b>1,535</b>	<b>1,919</b>	<b>2,591</b>	<b>4,599</b>	<b>5,057</b>	<b>6,161</b>
Equity share capital	351	351	351	375	375	375
Other equity	478	723	1,177	3,541	4,202	5,247
Non-controlling intersts	41	93	13	8	15	15
Total equity	870	1,166	1,541	3,924	4,591	5,637
Borrowings	269	221	198	0	0	0
Lease Liabilities	0	128	103	62	37	22
Deferred tax liabilities (Net)	16	14	18	26	27	28
Provision	22	33	27	28	0	0
Other non-current liabilities	16	15	3	0	0	0
Total Non-current liabilities	324	410	349	115	64	51
Borrowings	125	87	346	157	0	0
Lease Liabilities	0	26	24	35	36	38
Trade payables	78	35	144	182	169	229
Other financial liabilities	37	66	29	58	60	63
Provision	61	93	44	40	42	44
Other current liabilities	40	36	114	90	94	99
Total current liabilities	342	343	701	560	401	473
Total liabilities	665	753	1,050	675	466	524
<b>Total equity and liabilities</b>	<b>1,535</b>	<b>1,919</b>	<b>2,591</b>	<b>4,599</b>	<b>5,057</b>	<b>6,161</b>

Source: Company, YES Sec

## Exhibit 10: Income Statement

(Rs mn)	FY 2020	FY 2021	FY2022	FY 2023	FY 2024E	FY 2025E
Revenue	1,164.5	1,315.9	1,826.4	2,487.6	3,598.5	5,119.9
Operating expenses	130.9	129.1	119.9	300.6	746.2	994.4
Cost of goods sold	246.8	187.1	297.1	298.7	166.6	198.1
Employee benefit expenses	292.2	417.1	468.2	643.6	902.5	1,280.0
Other expenses	175.2	183.4	264.2	371.7	621.4	870.4
EBITDA	319.4	399.3	677.0	873.1	1,161.9	1,777.0
Depreciation	86.0	87.7	130.7	158.5	196.2	235.9
EBIT	233.4	311.6	546.3	714.6	965.7	1,541.1
Interest paid	6.7	8.4	52.7	33.9	10.4	10.6
Other income	3.5	8.6	11.0	53.0	67.8	102.5
Exceptional Items	0.0	0.0	0.0	0.0	0.0	0.0
PBT	230.2	311.8	504.6	733.8	1,023.0	1,633.0
Tax	45.8	58.2	93.2	121.8	199.1	326.6
PAT for the year	184.4	253.6	411.4	611.9	823.9	1,306.4
Minority interest	17.7	79.0	-2.7	-4.8	8.0	0.0
PAT attributable to shareholders	166.7	174.6	414.1	616.7	815.9	1,306.4
EPS	2.4	3.2	5.3	7.8	10.6	16.7

Source: Company, YES Sec

## Exhibit 11: Cash Flow Statement

Cash Flow(Rs mn)	FY 2020	FY 2021	FY2022	FY 2023	FY 2024E	FY 2025E
Profit before tax	230.2	311.8	504.6	733.8	1,023.0	1,633.0
Adjustments to reconcile profit/(loss) before tax to net cash flows:	-	-	-	-	-	-
Depreciation and amortisation expense	86.0	87.7	130.7	158.5	196.2	235.9
Working capital changes	(40.1)	42.9	(316.3)	(423.6)	(1,258.2)	(1,117.8)
Others	(3.0)	(4.6)	(57.7)	17.7	-	-
Income taxes refund/(paid)	(40.8)	(28.3)	(45.3)	(150.7)	(199.1)	(326.6)
Net Cash flow from operating Activities (A)	232.4	409.4	216.0	335.6	(238.1)	424.4
Purchase of PPE/intangible assets,net	(228.5)	(206.0)	(467.1)	(620.6)	398.7	(114.5)
Goodwill con solidation	(51.9)	(1.1)	-	-	-	-
Others	(6.6)	(263.7)	90.1	(446.6)	-	-
Net cash used in investing activities (B)	(287.0)	(470.8)	(377.0)	(1,067.2)	398.7	(114.5)
Dividend payout	-	-	(2.7)	(94.8)	(163.2)	(261.3)
Others including fresh issue of securities	123.1	46.6	162.5	1,369.7	36.2	(13.5)
Net cash used in financing activities(C)	123.1	46.6	159.8	1,274.9	(127.0)	(274.8)
Impact from foreign exchange difference on translation(D)	-	-	6.6	44.0	-	-
Net increase in cash and cash equivalents(E=A+B+C+D)	68.6	(14.7)	5.4	587.2	33.6	35.2
Cash and cash equivalents at the beginning of the financial year E)	23.3	91.9	77.1	82.5	669.7	703.3
Cash and cash equivalents at the end of the year (D+E) (Refer Note 6C)	91.9	77.1	82.5	669.7	703.3	738.5

Source: Company, YES Sec

## Exhibit 12: Ratio Analysis

Y/e March 31 Growth(%)	FY 2020	FY 2021	FY2022	FY2023	FY 2024E	FY 2025E
Revenue Growth	14.6%	13.0%	38.8%	36.2%	44.7%	42.3%
EBITDA Growth	(0.9)%	25.0%	69.6%	29.0%	33.1%	52.9%
EBIT Growth	(1.6)%	33.5%	75.3%	30.8%	35.1%	59.6%
Net Profit Growth	(5.6)%	4.8%	137.1%	49.0%	32.3%	60.1%
Profitability Ratios(%)						
EBITDA Margin	27.4%	30.3%	37.1%	35.1%	32.3%	34.7%
EBIT margin	20.0%	23.7%	29.9%	28.7%	26.8%	30.1%
Net Profit margin	14.3%	13.3%	22.7%	24.8%	22.7%	25.5%
RoE	21.1%	18.4%	31.8%	22.7%	19.2%	25.6%
RoCE	16.0%	16.8%	23.6%	18.0%	16.6%	22.3%
Liquidity Ratios						
Net debt/Equity (x)	0.3x	0.2x	0.3x	(0.1)x	(0.2)x	-0.1x
Current ratio (x)	1.6x	1.3x	1.3x	4.4x	8.8x	10.1x
Valuation Ratios						
PER(x)	NA	NA	NA	57.7	42.8	27.0
Price/Book(x)	NA	NA	NA	9.0	7.7	6.3
EV/EBITDA(x)	NA	NA	NA	39.8	29.8	19.4

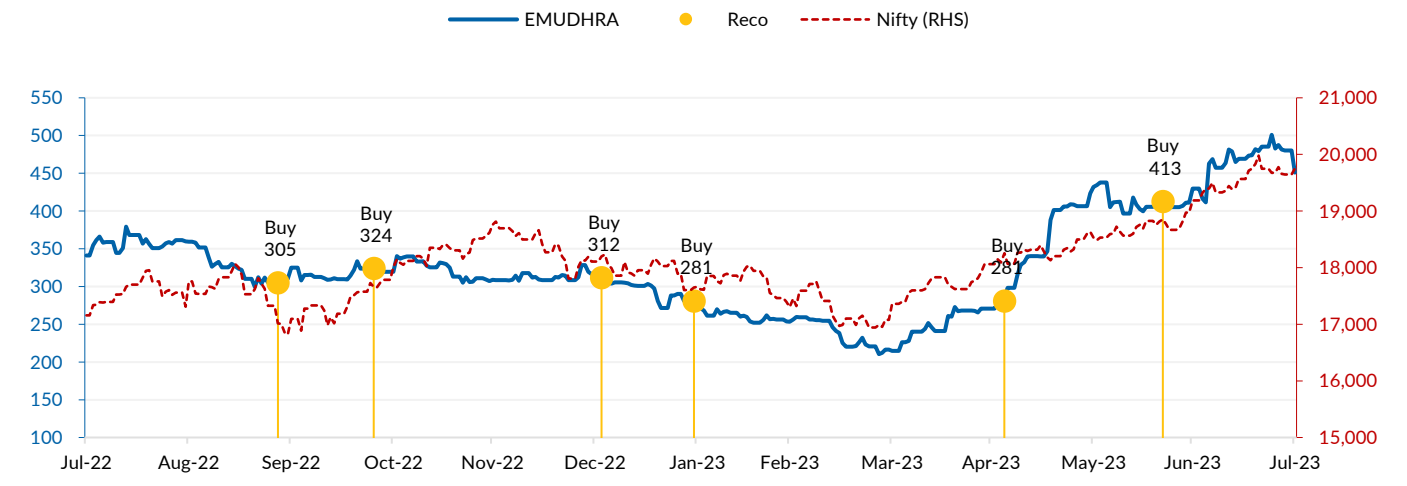
Source: Company, YES Sec

## Exhibit 13: Dupont Analysis

Dupont Analysis	FY 2020	FY 2021	FY2022	FY2023	FY 2024E	FY 2025E
Net margin(%)	14.3%	13.3%	22.7%	24.8%	22.7%	25.5%
Asset turnover (x)	0.9x	0.8x	0.8x	0.7x	0.7x	0.9x
Leverage factor (x)	1.7x	1.8x	1.7x	1.3x	1.1x	1.1x
Return on Equity(%)	21.1%	18.4%	31.8%	22.7%	19.2%	25.6%

Source: Company, YES Sec

## Recommendation Tracker



## DISCLAIMER

Investments in securities market are subject to market risks, read all the related documents carefully before investing.

The information and opinions in this report have been prepared by YSL and are subject to change without any notice. The report and information contained herein are strictly confidential and meant solely for the intended recipient and may not be altered in any way, transmitted to, copied or redistributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of YSL.

The information and opinions contained in the research report have been compiled or arrived at from sources believed to be reliable and have not been independently verified and no guarantee, representation of warranty, express or implied, is made as to their accuracy, completeness, authenticity or validity. No information or opinions expressed constitute an offer, or an invitation to make an offer, to buy or sell any securities or any derivative instruments related to such securities. Investments in securities are subject to market risk. The value and return on investment may vary because of changes in interest rates, foreign exchange rates or any other reason. Investors should note that each security's price or value may rise or fall and, accordingly, investors may even receive amounts which are less than originally invested. The investor is advised to take into consideration all risk factors including their own financial condition, suitability to risk return profile and the like, and take independent professional and/or tax advice before investing. Opinions expressed are our current opinions as of the date appearing on this report. Investor should understand that statements regarding future prospects may not materialize and are of general nature which may not be specifically suitable to any particular investor. Past performance may not necessarily be an indicator of future performance. Actual results may differ materially from those set forth in projections.

Technical Analysis reports focus on studying the price movement and trading turnover charts of securities or its derivatives, as opposed to focussing on a company's fundamentals and opinions, as such, may not match with reports published on a company's fundamentals.

YSL, its research analysts, directors, officers, employees and associates accept no liabilities for any loss or damage of any kind arising out of the use of this report. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject YSL and associates to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all

jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction.

YES Securities (India) Limited distributes research and engages in other approved or allowable activities with respect to U.S. Institutional Investors through SEC 15a-6 rules and regulations under an exclusive chaperone arrangement with Brasil Plural Securities LLC. The views and sentiments expressed in this research report and any findings thereof accurately reflect YES Securities (India) Limited analyst's truthful views about the subject securities and or issuers discussed herein. YES Securities (India) Limited is not registered as a broker-dealer under the Securities Exchange Act of 1934, as amended (the "Exchange Act") and is not a member of the Securities Investor Protection Corporation ("SIPC"). Brasil Plural Securities LLC is registered as a broker-dealer under the Exchange Act and is a member of SIPC. For questions or additional information, please contact Gil Aikins (gil.aikins@brasilplural.com) or call +1 212 388 5600.

This Research Report is the product of YES Securities (India) Limited. YES Securities (India) Limited is the employer of the research analyst(s) who has prepared the research report. YES Securities (India) Limited is the employer of the YES Securities (India) Limited Representative who is responsible for the report, are responsible for the content of the YES Securities (India) Limited Research Report; any material conflicts of interest of YES Securities (India) Limited in relation to the issuer(s) or securities discussed in the YES Securities (India) Limited Research Report. This YES Securities (India) Limited Research Report is distributed in the United States through Brasil Plural Securities LLC (BPS). The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and is/ are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account. This report is intended for distribution by YES Securities (India) Limited only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a-6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person or entity. Transactions in securities discussed in this research report should be effected through Brasil Plural Securities LLC (BPS) or another U.S. registered broker dealer/Entity as informed by YES Securities (India) Limited from time to time.

### YES Securities (India) Limited

**Registered Address:** 2<sup>nd</sup> Floor, North Side, YES BANK House,  
Off Western Express Highway, Santacruz East,  
Mumbai - 400 055, Maharashtra, India.

**Correspondence Address:** 4<sup>th</sup> Floor, AFL House,  
Lok Bharti Complex, Marol Maroshi Road, Andheri East,  
Mumbai - 400059, Maharashtra, India.

☎ +91 22 68850521 | ✉ research@ysil.in  
Website: www.yesinvest.in

**Registration Nos.:** CIN: U74992MH2013PLC240971 | SEBI Single  
Registration No.: NSE, BSE, MCX & NCDEX : INZ000185632 | Member  
Code: BSE - 6538, NSE - 14914, MCX - 56355 & NCDEX - 1289 | CDSL &  
NSDL: IN-DP-653-2021 | MERCHANT BANKER: INM000012227 |  
RESEARCH ANALYST: INH000002376 | INVESTMENT ADVISER:  
INA000007331 | Sponsor and Investment Manager to YSL Alternates  
Alpha Plus Fund (CAT III AIF) SEBI Registration No.: IN/AIF/20-21/0818 |  
AMFI ARN Code - 94338.

**Details of Compliance Officer:** Name: Aditya Goenka,  
**Email id:** compliance@ysil.in, **Contact No:** 022- 65078127 (Extn: 718127)

**Grievances Redressal Cell:** customer.service@ysil.in/igc@ysil.in



## DISCLOSURE OF INTEREST

Name of the Research Analyst : Piyush Pandey, Parth Ghiya

The analyst hereby certifies that opinion expressed in this research report accurately reflect his or her personal opinion about the subject securities and no part of his or her compensation was, is or will be directly or indirectly related to the specific recommendation and opinion expressed in this research report.

Sr. No.	Particulars	Yes/No
1	Research Analyst or his/her relative's or YSL's financial interest in the subject company(ies)	No
2	Research Analyst or his/her relative or YSL's actual/beneficial ownership of 1% or more securities of the subject company(ies) at the end of the month immediately preceding the date of publication of the Research Report	No
3	Research Analyst or his/her relative or YSL has any other material conflict of interest at the time of publication of the Research Report	No
4	Research Analyst has served as an officer, director or employee of the subject company(ies)	No
5	YSL has received any compensation from the subject company in the past twelve months	No
6	YSL has received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months	No
7	YSL has received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months	No
8	YSL has received any compensation or other benefits from the subject company or third party in connection with the research report	No
9	YSL has managed or co-managed public offering of securities for the subject company in the past twelve months	No
10	Research Analyst or YSL has been engaged in market making activity for the subject company(ies)	No

Since YSL and its associates are engaged in various businesses in the financial services industry, they may have financial interest or may have received compensation for investment banking or merchant banking or brokerage services or for any other product or services of whatsoever nature from the subject company(ies) in the past twelve months or associates of YSL may have managed or co-managed public offering of securities in the past twelve months of the subject company(ies) whose securities are discussed herein.

Associates of YSL may have actual/beneficial ownership of 1% or more and/or other material conflict of interest in the securities discussed herein.

Analyst  
Signature

Analyst  
Signature

## RECOMMENDATION PARAMETERS FOR FUNDAMENTAL REPORTS

Analysts assign ratings to the stocks according to the expected upside/downside relative to the current market price and the estimated target price. Depending on the expected returns, the recommendations are categorized as mentioned below. The performance horizon is 12 to 18 months unless specified and the target price is defined as the analysts' valuation for a stock. No benchmark is applicable to the ratings mentioned in this report.

**BUY:** Upside greater than 20% over 12 months

**ADD:** Upside between 10% to 20% over 12 months

**NEUTRAL:** Upside between 0% to 10% over 12 months

**REDUCE:** Downside between 0% to -10% over 12 months

**SELL:** Downside greater than -10% over 12 months

**NOT RATED / UNDER REVIEW**

## ABOUT YES SECURITIES (INDIA) LIMITED

YES Securities (India) Limited ("YSL") is a wholly owned subsidiary of YES BANK LIMITED. YSL is a Securities and Exchange Board of India (SEBI) registered Stock broker holding membership of National Stock Exchange (NSE), Bombay Stock Exchange (BSE), Multi Commodity Exchange (MCX) & National Commodity & Derivatives Exchange (NCDEX). YSL is also a SEBI-registered Category I Merchant Banker, Investment Adviser and Research Analyst. YSL is also a Sponsor and Investment Manager of Alternate Investment Fund - Category III (YSL Alternates) and AMFI registered Mutual Fund Distributor. The Company is also a registered Depository Participant with CDSL and NSDL. YSL offers, inter alia, trading/investment in equity and other financial products along with various value added services. We hereby declare that there are no disciplinary actions taken against YSL by SEBI/Stock Exchanges.