

October 19, 2023

# **Q2FY24 Result Update**

☑ Change in Estimates | ☑ Target | ■ Reco

# **Change in Estimates**

	Cur	rent	Pre	vious
	FY24E	FY25E	FY24E	FY25E
Rating	В	UY	Е	BUY
Target Price	1,	620	1,	530
NII (Rs. m)	2,06,921	2,34,265	2,00,143	2,28,281
% Chng.	3.4	2.6		
Op. Profit (Rs. m)	1,59,078	1,81,000	1,58,680	1,82,774
% Chng.	0.1	(1.0)		
EPS (Rs.)	113.0	128.5	111.8	126.5
% Chna.	1.1	1.6		

# **Key Financials - Standalone**

Y/e Mar	FY23	FY24E	FY25E	FY26E
NII (Rs m)	1,75,921	2,06,921	2,34,265	2,74,823
Op. Profit (Rs m)	1,43,465	1,59,078	1,81,000	2,14,148
PAT (Rs m)	73,897	87,833	1,05,392	1,27,511
EPS (Rs.)	90.1	113.0	128.5	155.5
Gr. (%)	54.5	25.5	13.7	21.0
DPS (Rs.)	8.0	11.9	13.5	16.3
Yield (%)	0.6	0.8	0.9	1.1
NIM (%)	4.4	4.5	4.4	4.4
RoAE (%)	14.5	15.1	15.8	16.6
RoAA (%)	1.7	1.8	1.9	1.9
P/BV (x)	2.1	1.8	1.6	1.4
P/ABV (x)	2.2	1.8	1.7	1.5
PE (x)	15.8	12.6	11.1	9.1
CAR (%)	17.9	17.6	17.5	17.5

Key Data	INBK.BO   IIB IN
52-W High / Low	Rs.1,476 / Rs.990
Sensex / Nifty	65,877 / 19,671
Market Cap	Rs.1,104bn/ \$ 13,255m
Shares Outstanding	777m
3M Avg. Daily Value	Rs.3915.61m

#### **Shareholding Pattern (%)**

Promoter's	16.47
Foreign	41.48
Domestic Institution	28.66
Public & Others	13.39
Promoter Pledge (Rs bn)	75.93

#### Stock Performance (%)

	1M	6M	12M
Absolute	(2.5)	23.8	16.1
Relative	-	12.3	3.9

#### Gaurav Jani

gauravjani@plindia.com | 91-22-66322235

#### **Anant Dumbhare**

anantdumbhare@plindia.com | 91-22-66322257

# **IndusInd Bank (IIB IN)**

Rating: BUY | CMP: Rs1,420 | TP: Rs1,620

# Liability accretion and opex to be watched

#### **Quick Pointers:**

- Core PAT beat of 2.8% led by better NII and lower provisions.
- Retail deposit share improving but opex to remain elevated.

IIB saw a steady quarter; NII was 3.6% ahead of PLe that was offset by lower fees and higher opex (+7.1% QoQ). Superior NIM (21bps beat) was a function of (1) growth in higher yielding segments and (2) better LDR. Share of RTD continues to enhance and touched ~44%. Growth of 18-20% for FY24 can be achieved, but sustaining the same over medium term would depend on strong liability accretion. Hence we are factoring a ~17% loan CAGR over FY24-26E. Asset quality was stable; bank would like to increase buffer provisions by Rs3bn in near term which would take the reserve to ~58bps. Stock is valued at 1.7x for 1.9% RoA (FY25/26E) and levers for further re-rating are (1) strong liability accretion (2) reduction in cost to income and (3) creation of buffer provisions with decline in credit costs. We maintain multiple at 1.8x but as we roll forward to Sep'25, out TP increases to Rs1620 from Rs1530. Retain BUY.

- Stable quarter; better NII offset by higher opex, steady asset quality: NII was ahead at Rs50.8bn (PLe Rs49.0bn) mainly led by better NIM at 4.8% (PLe 4.6%) that was driven by better investment yield and lower funding cost. Credit growth was 21.3% YoY while deposit accretion was 14.0% YoY. CASA ratio declined by 60bps QoQ to 39.3%. Other income was a bit lower at Rs22.8bn (PLe Rs23.14bn) mainly driven by weaker fees. Opex was a miss at Rs34.8bn (PLe 33.4bn) due to both staff cost and other opex. PPoP at Rs38.8bn was largely in-line while core PPoP at Rs37.2bn was 1.4% below PLe. Asset quality was stable and broadly as expected; GNPA/NNPA was 1.93%/0.57% while net slippages were a tad lower. Provisions were a lesser at Rs9.7bn (PLe Rs11bn). PAT was higher at Rs21.8bn (PLe Rs20.8bn).
- Growth guidance for FY24E maintained at 18-20%: Loan accretion QoQ was mainly led by CFD (+6.7%); corporate growth was softer at 2.0% while <Rs5bn turnover segment is seeing good traction. VF grew by a healthy 4.7% QoQ and 22.2% YoY with strong disbursals in CV, UV, cars and 3W whereas demand was muted in tractors and 2W. Bank expects credit flow to be higher in H2FY24 led by festive demand and further improvement in asset quality. MFI saw a pick-up (+7% QoQ) driven by customer addition (0.9mn added in Q2FY24). Active customer base stood at 8.7mn. Bank expects MFI demand to increase in H2FY24. Overall growth guidance of 18-20% for FY24 has been maintained. On liabilities, share of retail TD as per LCR continues to enhance and inched up to 43.6% (vs 41.2% a year ago).</p>
- NIM further enhanced, aim to increase buffer provisions: NIM improved by 8bps QoQ due to (1) credit flow led by higher yielding segments of vehicle financing and MFI and (2) increase in LDR by 86bps to 87.7%. Hence over the medium term liability accretion would remain a key driver to sustained loan growth. On asset quality, while net slippages were controlled, gross slippages saw a blip led by VF and CCB (1 account of Rs1.69bn slipped). Bank utilized contingent provisions of Rs18.1bn (~57bps) in last 6 quarters and current balance is ~48bps. Target is to strengthen buffer provisions by Rs3bn which would be effected in H2FY24 taking the total reserve to ~58bps.

October 19, 2023



All growth was	higher at	100/	VoV
NII growth was	nignei at	1070	101

Other Income grew by 13.5% YoY led by higher fee income (+13.2% YoY).

Opex grew 24.5% YoY due to higher staff cost and other expense.

Provisions came lower at Rs9.7bn.

Deposits continue to grow at 14% YoY driven by higher TD growth of 20% YoY

NIM increased 8bps QoQ to 4.8% led by better yields on advances.

Slippages were lower at Rs12.5bn, while PCR stable at 70.6%

CASA ratio declined at 39.3%.

Exhibit 1: PAT beat at Rs.21.8bn (+2.7% QoQ/22.1% YoY)

Financial Statement (Rs mn)	Q2FY24	Q2FY23	YoY gr. (%)	Q1FY24	QoQ gr. (%)
Interest Income	112,478	87,080	29.2	107,297	4.8
Interest Expense	61,711	44,060	40.1	58,625	5.3
Net interest income (NII)	50,767	43,021	18.0	48,671	4.3
Treasury income	1,618	1,390	16.4	908	78.2
Fee income	21,200	18,720	13.2	21,190	0.0
Other income	22,818	20,108	13.5	22,098	3.3
Total income	73,585	63,129	16.6	70,769	4.0
Operating expenses	34,776	27,932	24.5	32,468	7.1
-Staff expenses	9,566	7,347	30.2	8,629	10.9
-Other expenses	25,210	20,585	22.5	23,839	5.7
Operating profit	38,809	35,197	10.3	38,301	1.3
Core operating profit	37,191	33,807	10.0	37,393	(0.5)
Total provisions	9,738	11,411	(14.7)	9,916	(1.8)
Profit before tax	29,071	23,786	22.2	28,385	2.4
Tax	7,256	5,919	22.6	7,149	1.5
Profit after tax	21,815	17,867	22.1	21,236	2.7
Deposits (Rs bn)	3,598	3,155	14.0	3,470	3.7
Advances (Rs bn)	3,155	2,601	21.3	3,013	4.7
Profitability ratios					
RoAA	1.9	1.8	12	1.9	-
RoAE	15.3	14.5	88	15.2	9
NIM (calc.)	4.8	4.6	23	4.7	8
Yield on Advances	9.7	8.7	104	9.6	9
Cost of Deposits	6.4	5.1	125	6.1	23
Asset Quality ratios					
Gross NPL (Rs m)	61,642	55,671	10.7	59,411	3.8
Net NPL (Rs m)	18,138	15,840	14.5	17,469	3.8
Gross NPL ratio	1.9	2.1	(18)	1.9	(2)
Net NPL ratio	0.6	0.6	(3)	0.6	(0)
Coverage ratio	70.6	71.5	(97)	70.6	(2)
Business & Other Ratios					
Low-cost deposit mix	39.3	42.3	(301)	39.9	(58)
Cost-income ratio	47.3	44.2	301	45.9	138
Non int. inc / total income	31.0	31.9	(84)	31.2	(22)
Credit deposit ratio	87.7	82.4	524	86.8	86
CAR	18.2	18.0	19	18.4	(20)
Tier-I	16.8	16.4	31	16.9	(15)

Source: Company, PL



# **Q2FY24 Concall Highlights**

### **Assets/Liabilities**

- Corporate Banking segment grew by 18%YoY/3% QoQ led by small corporate group (+18%QoQ) while growth in large and mid-corporates stood at 2% QoQ. Growth has been robust in <Rs5bn turnover segment. A & above rated customers stood at 77%. Average rating in the corporate segment improved to 2.57% vs 2.65% in Q2FY23. Focus would be on building a granular & diverse book. Out of the entire corporate book 2/3rd was EBLR linked and 1/3rd was MCLR linked.
- Vehicle Finance grew at 22%YoY/5% QoQ with strong disbursements in CV, UV, cars and 3W segment whereas there was muted demand in tractors and 2W. Going forward, management expects loan growth and disbursal growth to be higher led by festive demand with improvement in asset quality.
- MFI grew by 16% YoY/7% QoQ driven by consistent customer addition. Active customer base stood at 8.7mn with 0.9mn new customers added in Q2FY24. Loan book through BFIL stood at Rs392.75bn while liability mobilized stood at Rs24.85bn growing 50% YoY. Merchant acquiring business under Bharat Super shop grew by 83% YoY to Rs49.04bn on the back of strong demand are growth opportunities. Management believes MFI business to pick up later in the year and aspires to become micro banker from micro financer.
- Diamond and jewelry book declined 10% QoQ on account of global challenges leading to working capital utilization running down. Global trend of delinquency in unorganized or lab grown diamond manufacturers would not impact bank.
- Consumer banking business witnessed robust growth of 31% YoY/8% QoQ MSME book grew by 23% YoY/4% QoQ and remains the focus segment as it still remains underpenetrated. Majority of new MSME acquisitions are granular and <20mn.</p>
- Other retail loans showed a broad based growth with secured portfolio up 5% QoQ and unsecured by 10% QoQ. Credit card growth was driven by new card additions and highest ever quarterly spends of Rs220.6bn in the quarter. Home loan book is Rs10bn. Bank to remain cautious on unsecured consumption spends and would grow the book at gradual pace.
- Deposits growth were robust at 14% YoY/4% QoQ majorly driven by retail deposit growth, which is bank's key focus. SA deposits grew by 3% QoQ whereas CA deposits grew slightly by 1% QoQ with overall CASA reducing marginally at 39.3%. NR deposit market share improved to 3.3% as per last available data. Retail deposit share improved to 43.7%.
- Management reiterated loan growth guidance for 18-20% in FY24, focus would be on faster growth of liabilities book and suggested H2FY24 to be better than H1FY24.



#### Fees/NIMs/Branches

- NIM at 4.29% was flattish QoQ. Management expects ~10-20bps increase in cost of deposits in Q2 post which it could decline. Margin guidance continues to be ~4.2-4.3% as yield compression in corporate book would be offset by decline in cost of deposits.
- Other income grew by 13% YoY/ 3% QoQ while core fee income ex-trading fee grew 30%. Share of retail fees improved to 74%.
- Growth in opex was mainly led by expansion activities, employee addition, marketing expenditure and tech spends. C/I would remain elevated at 47.3% for Q2FY24 and may come down to ~41-43% in FY25 led by new lines of business like merchant banking, mortgage business, affordable housing.
- Focus on digital initiatives continue with the launch of INDIE app, which witnessed 1.8mn app installs and 0.4mn customer base. Indus mobile registered monthly active bas growth of 30% YoY.

# **Asset Quality**

- GNPA and NNPA were down QoQ at 1.93% and 0.57% respectively. Retail slippages came at Rs12.51mn v/s slippages of Rs13.33bn in Q1FY24 and are expected to further decrease in H2FY24. Corporate gross slippages stood at Rs2.14bn led by one big account to the tune of Rs1.69bn. Vehicle finance gross slippages increased by 13bps QoQ to 0.64% in Q2FY24 whereas MFI net slippages reduced to Rs1.8bn in Q2FY24 from Rs.3.1bn in Q1FY24. The 30-90 DPD book improved to 1.94% vs 2.36% in Q1FY24.
- Restructuring book stood at Rs17bn or 0.54% of loans declining from Rs19bn or 0.7% of loans in Q1FY24. VF restructured book stood at Rs9.1bn vs Rs.11.8bn in Q1FY24.
- Provisions PCR stable at 71%. Bank utilized contingent provisions of Rs18.08bn in last 6 quarters. Endeavor would be to keep credit cost in the range of 110-130bps and increase contingent provisions by Rs3bn in FY24.
- SMA1+2 book was at 0.26% vs 0.33% in Q1FY24of loan book. Net SR book decreased to 0.34% of loan book vs 0.44% QoQ. Bank has made additional provisions to the tune of ~Rs1.46bn provisions for Security Receipt book this quarter. SR net of provision stood at Rs13.3bn for the quarter.



UV, Cars, Tractors, CV and Car Loans see strong growth; while 2W and tractor growth remain muted QoQ.

Credit Card business continues to deliver with 33.3% YoY

MFI witnessed improvement and grew by 16% YoY/7.4% QoQ

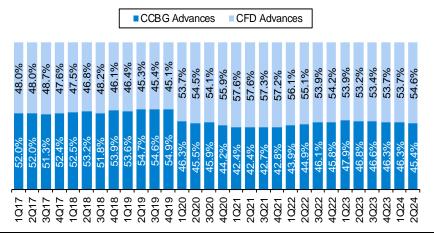
Corporate book saw good growth at 17.6% YoY particularly from small corp.

Exhibit 2: Corporate and CFD grow strong at +20% YoY

Loan Book mix	Q2FY24	Q2FY23	YoY gr. (%)	Q1FY24	QoQ gr. (%)
CV Loans	308,790	253,400	21.9	293,200	5.3
UV Loans	107,290	74,670	43.7	98,130	9.3
3W/Small CV	37,730	31,960	18.1	35,610	6.0
2W Loans	48,040	43,340	10.8	47,780	0.5
Car Loans	117,840	93,260	26.4	111,100	6.1
Tractors	95,800	86,110	11.3	95,160	0.7
Equipment Financing	105,020	88,930	18.1	102,340	2.6
Credit Card	94,620	70,980	33.3	89,780	5.4
LAP	101,810	92,480	10.1	99,530	2.3
Others	208,790	127,200	64.1	178,290	17.1
MFI	343,630	296,170	16.0	319,810	7.4
BBG	153640	125120	22.8	148070	3.8
Consumer Finance (incl BBG)	1,723,000	1,383,620	24.5	1,618,800	6.4
Corporate Finance	1,431,540	1,217,660	17.6	1,394,370	2.7
Loan Mix					
Vehicle Finance	26.0%	25.8%	0.2	26.0%	(7)
Non-Vehicle Consumer	28.6%	27.4%	1.2	27.7%	96
Consumer Finance	54.6%	53.2%	1.4	53.7%	89
Corporate Finance	45.4%	46.8%	(1.4)	46.3%	N.A.

Source: Company, PL Research; Note - BBG reclassified in Consumer Fin

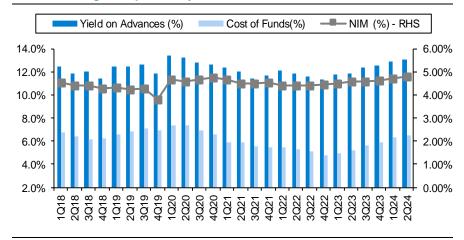
Exhibit 3: CCBG: CFD mix remains stable at 45:55



Source: Company, PL Research

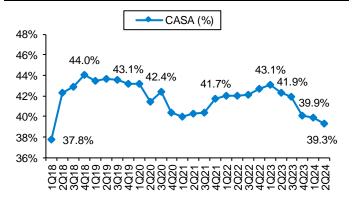


Exhibit 4: Margins improve as yields increase faster than CoF



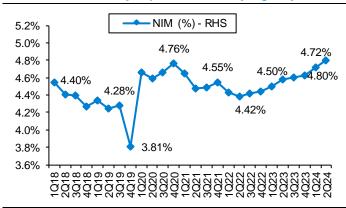
Source: Company, PL Research

Exhibit 5: CASA further declines to 39.3%



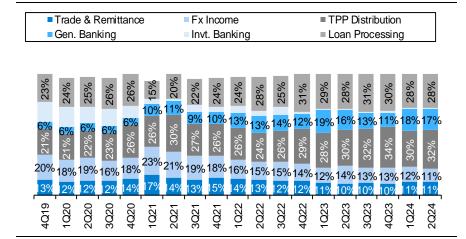
Source: Company, PL

Exhibit 6: NIM rises by 8bps to 4.8% led by higher yields



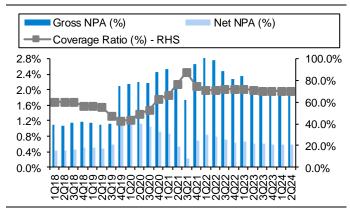
Source: Company, PL Note - Not comparable due to merger

Exhibit 7: TPP distribution share increased to 32%



Source: Company, PL Research

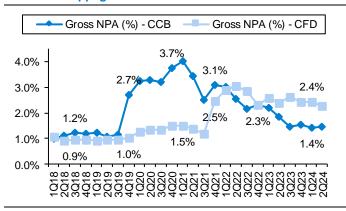
Exhibit 8: GNPA/NNPA remains stable at 1.93%/0.57%



Source: Company, PL

Note-2Q/3Q21 on reported basis

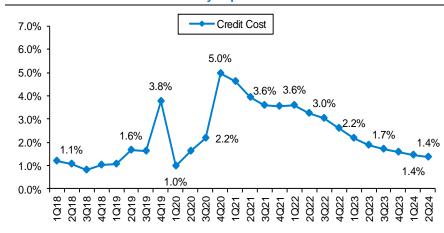
Exhibit 9: Slippages ratio were lower at 2.27%



Source: Company, PL

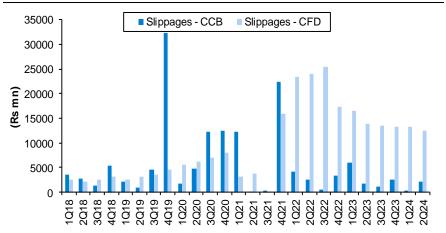
Note-2Q/3Q21 on reported basis

Exhibit 10: Credit cost decreases by 9bps to 1.35%



Source: Company, PL

Exhibit 11: Retail slippages falling led by vehicle finance and MFI



Source: Company, PL Research

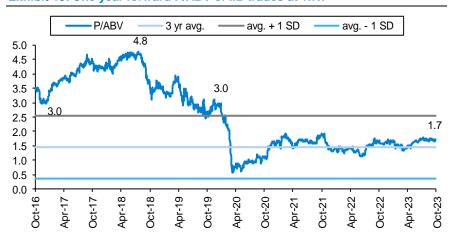


Exhibit 12: ROEs to improve on core earnings performance & lower provision

RoE decomposition (%)	FY19	FY20	FY21	FY22	FY23	FY24E	FY25E	FY26E
Interest income	9.6	9.7	8.7	8.1	8.5	9.5	9.2	9.1
Interest expenses	5.5	5.6	4.6	4.1	4.4	5.2	5.1	5.0
Net interest income	4.1	4.1	4.0	3.9	4.1	4.2	4.1	4.1
Other Inc. from operations	2.3	2.3	2.0	1.9	1.9	1.9	1.9	1.9
Total income	6.4	6.4	6.0	5.9	6.0	6.1	6.0	6.1
Employee expenses	0.9	0.7	0.7	0.7	0.7	0.8	0.7	0.7
Other operating expenses	1.9	2.0	1.8	1.8	1.9	2.1	2.1	2.1
Operating profit	3.7	3.6	3.5	3.4	3.3	3.2	3.2	3.2
Tax	0.8	0.6	0.3	0.4	0.6	0.6	0.6	0.6
Loan loss provisions	1.2	1.6	2.4	1.7	1.0	0.8	0.7	0.7
RoAA	1.6	1.5	8.0	1.2	1.7	1.8	1.9	1.9
RoAE	15.0	13.6	7.3	10.2	14.5	15.1	15.8	16.6

Source: Company, PL Research

Exhibit 13: One year forward P/ABV of IIB trades at 1.7x



Source: Company, PL



Income Statement (Rs. m)					Quarterly Financials (Rs. m)				
Y/e Mar	FY23	FY24E	FY25E	FY26E	Y/e Mar	Q3FY23	Q4FY23	Q1FY24	Q2FY24
Int. Earned from Adv.	2,99,445	3,87,024	4,42,447	5,09,512	Interest Income	94,574	1,00,207	1,07,297	1,12,478
Int. Earned from invt.	46,916	61,943	66,497	76,337	Interest Expenses	49,621	53,513	58,625	61,711
Others	2,895	2,698	3,940	4,617	Net Interest Income	44,954	46,695	48,671	50,767
Total Interest Income	3,63,679	4,63,803	5,24,375	6,04,625	YoY growth (%)	18.5	17.2	18.0	18.0
Interest Expenses	1,87,758	2,56,882	2,90,110	3,29,803	CEB	19,410	20,870	21,190	21,200
Net Interest Income	1,75,921	2,06,921	2,34,265	2,74,823	Treasury	13,410	20,070	21,130	21,200
Growth(%)	17.3	17.6	13.2	17.3	Non Interest Income	20,763	21,505	22,098	22,818
Non Interest Income	81,664	92,114	1,06,859	1,27,549	Total Income	1,15,338	1,21,712	1,29,394	1,35,295
Net Total Income	2,57,585	2,99,035	3,41,124	4,02,371	Employee Expenses	7,992	8,363	8,629	9,566
Growth(%)	16.5	24.8	13.5	16.0	Other expenses	20,921	22,310	23,839	25,210
Employee Expenses	30,305	38,196	42,079	47,544	Operating Expenses	28,913	30,672	32,468	34,776
Other Expenses	80,080	1,01,761	1,18,045	1,40,680	Operating Profit	36,804	37,528	38,301	38,809
Operating Expenses	1,14,120	1,39,957	1,60,124	1,88,223	YoY growth (%)	14.8	12.7	12.9	10.3
Operating Profit	1,43,465	1,59,078	1,81,000	2,14,148	Core Operating Profits	35,444	36,858	37,393	37,191
Growth(%)	11.7	10.9	13.8	18.3	NPA Provision	-	-	-	-
NPA Provision	38,856	21,378	18,921	21,109	Others Provisions	10,647	10,301	9,916	9,738
Total Provisions	44,868	41,654	40,102	43,678	Total Provisions	10,647	10,301	9,916	9,738
PBT	98,596	1,17,424	1,40,898	1,70,470	Profit Before Tax	26,157	27,227	28,385	29,071
Tax Provision	24,699	29,591	35,506	42,958	Tax	6,565	6,822	7,149	7,256
Effective tax rate (%)	25.1	25.2	25.2	25.2	PAT	19,592	20,405	21,236	21,815
PAT	73,897	87,833	1,05,392	1,27,511	YoY growth (%)	68.7	49.9	32.5	22.1
Growth(%)	60.3	18.9	20.0	21.0	Deposits	32,52,780	33,64,381	34,70,470	35,97,865
					YoY growth (%)	14.3	14.6	14.6	14.0
Balance Sheet (Rs. m)					Advances	27,27,540	28,99,237	30,13,170	31,54,541
Y/e Mar	FY23	FY24E	FY25E	FY26E	YoY growth (%)	19.3	21.3	21.5	21.3
Face value	10	10	10	10					
No. of equity shares	820	777	820	820	Key Ratios				
Equity	8,202	7,771	8,202	8,202	Y/e Mar	FY23	FY24E	FY25E	FY26E
Networth	5,46,217	6,24,163	7,13,719	8,27,842	CMP (Rs)	1,420	1,420	1,420	1,420
Growth(%)	14.5	14.3	14.3	16.0	EPS (Rs)	90.1	113.0	128.5	155.5
Adj. Networth to NNPAs	17,150	19,267	22,340	25,612	Book Value (Rs)	662		866	1,006
Deposits	33,64,381	38,85,420	45,24,292	52,94,187	Adj. BV (Rs)	641	775	839	974
Growth(%)	14.6	15.5	16.4	17.0	P/E (x)	15.8		11.1	9.1
CASA Deposits	13,50,463	14,76,460	17,18,776	20,29,379	P/BV (x)	2.1		1.6	1.4
% of total deposits	40.1	38.0	38.0	38.3	P/ABV (x)	2.2		1.7	1.5
Total Liabilities	45,78,041	52,29,135	61,24,140	71,58,948	DPS (Rs)	8.0		13.5	16.3
Net Advances	28,99,237	34,58,024	40,47,433	47,37,263	Dividend Payout Ratio (%)	8.9		10.5	10.5
Growth(%)	21.3	19.3	17.0	17.0	Dividend Yield (%)	0.6	0.8	0.9	1.1
Investments	8,31,162	10,10,209	11,34,693	13,27,782	Efficiency				
Total Assets	45,78,041	52,29,135	61,24,140	71,58,948	Y/e Mar	FY23	FY24E	FY25E	FY26E
Growth (%)	13.9	14.2	17.1	16.9	Cost-Income Ratio (%)	44.3	46.8		46.8
Asset Quality					C-D Ratio (%)	86.2	89.0		
Y/e Mar	FY23	FY24E	FY25E	FY26E	Business per Emp. (Rs m)	164	174		
Gross NPAs (Rs m)	58,263	66,643	77,428	88,515	Profit per Emp. (Rs lacs)	19	21	24	27
Net NPAs (Rs m)	17,150	19,267	22,340	25,612	Business per Branch (Rs m)	2,404	2,493		2,767
Gr. NPAs to Gross Adv.(%)	1.9	1.9	1.8	1.8	Profit per Branch (Rs m)	28	30		
Net NPAs to Net Adv. (%)	0.6	0.5	0.5	0.5					
NPA Coverage %	70.6	71.1	71.1	71.1	Du-Pont				
	7 0.0				Y/e Mar	FY23	FY24E	FY25E	FY26E
Profitability (%)					NII	4.09	4.22	4.13	4.14
Y/e Mar	FY23	FY24E	FY25E	FY26E	Total Income	5.99	6.10	6.01	6.06
NIM	4.4	4.5	4.4	4.4	Operating Expenses	2.65	2.85	2.82	2.83
	1.7	1.8	1.9	1.9	PP <sub>0</sub> P	3.34	3.24	3.19	3.22
RoAA				166	Tarata and Adams	1.04	0.05	0.74	0.66
ROAE	14.5	15.1	15.8	16.6	Total provisions	1.04	0.85	0.71	0.00
	14.5 16.4	15.1 16.2	15.8 15.9	15.9	RoAA	1.72	1.79	1.86	1.92





### **Analyst Coverage Universe**

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	AAVAS Financiers	Hold	1,560	1,726
2	Axis Bank	BUY	1,170	1,001
3	Bank of Baroda	BUY	235	215
4	Can Fin Homes	BUY	900	774
5	City Union Bank	Accumulate	160	129
6	DCB Bank	BUY	150	123
7	Federal Bank	BUY	180	149
8	HDFC Asset Management Company	BUY	3,000	2,757
9	HDFC Bank	BUY	2,025	1,530
10	ICICI Bank	BUY	1,180	945
11	IndusInd Bank	BUY	1,530	1,435
12	Kotak Mahindra Bank	BUY	2,250	1,744
13	LIC Housing Finance	Hold	430	468
14	State Bank of India	BUY	770	594
15	UTI Asset Management Company	BUY	900	787

# PL's Recommendation Nomenclature (Absolute Performance)

 Buy
 : > 15%

 Accumulate
 : 5% to 15%

 Hold
 : +5% to -5%

 Reduce
 : -5% to -15%

 Sell
 : < -15%</td>

Not Rated (NR) : No specific call on the stock Under Review (UR) : Rating likely to change shortly



### **ANALYST CERTIFICATION**

#### (Indian Clients)

We/l, Mr. Gaurav Jani- CA, CFA Level 2, Mr. Anant Dumbhare- PGDM - Finance Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

#### (US Clients

The research analysts, with respect to each issuer and its securities covered by them in this research report, certify that: All of the views expressed in this research report accurately reflect his or her or their personal views about all of the issuers and their securities; and No part of his or her or their compensation was, is or will be directly related to the specific recommendation or views expressed in this research report.

#### **DISCLAIMER**

#### **Indian Clients**

Prabhudas Lilladher Pvt. Ltd, Mumbai, India (hereinafter referred to as "PL") is engaged in the business of Stock Broking, Portfolio Manager, Depository Participant and distribution for third party financial products. PL is a subsidiary of Prabhudas Lilladher Advisory Services Pvt Ltd. which has its various subsidiaries engaged in business of commodity broking, investment banking, financial services (margin funding) and distribution of third party financial/other products, details in respect of which are available at www.plindia.com.

This document has been prepared by the Research Division of PL and is meant for use by the recipient only as information and is not for circulation. This document is not to be reported or copied or made available to others without prior permission of PL. It should not be considered or taken as an offer to sell or a solicitation to buy or sell any security.

The information contained in this report has been obtained from sources that are considered to be reliable. However, PL has not independently verified the accuracy or completeness of the same. Neither PL nor any of its affiliates, its directors or its employees accepts any responsibility of whatsoever nature for the information, statements and opinion given, made available or expressed herein or for any omission therein.

Recipients of this report should be aware that past performance is not necessarily a guide to future performance and value of investments can go down as well. The suitability or otherwise of any investments will depend upon the recipient's particular circumstances and, in case of doubt, advice should be sought from an independent expert/advisor.

Either PL or its affiliates or its directors or its employees or its representatives or its clients or their relatives may have position(s), make market, act as principal or engage in transactions of securities of companies referred to in this report and they may have used the research material prior to publication.

PL may from time to time solicit or perform investment banking or other services for any company mentioned in this document.

PL is a registered with SEBI under the SEBI (Research Analysts) Regulation, 2014 and having registration number INH000000271.

PL submits that no material disciplinary action has been taken on us by any Regulatory Authority impacting Equity Research Analysis activities.

PL or its research analysts or its associates or his relatives do not have any financial interest in the subject company.

PL or its research analysts or its associates or his relatives do not have actual/beneficial ownership of one per cent or more securities of the subject company at the end of the month immediately preceding the date of publication of the research report.

PL or its research analysts or its associates or his relatives do not have any material conflict of interest at the time of publication of the research report.

PL or its associates might have received compensation from the subject company in the past twelve months

PL or its associates might have managed or co-managed public offering of securities for the subject company in the past twelve months or mandated by the subject company for any other assignment in the past twelve months.

PL or its associates might have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months.

PL or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months

PL or its associates might have received any compensation or other benefits from the subject company or third party in connection with the research report.

PL encourages independence in research report preparation and strives to minimize conflict in preparation of research report. PL or its analysts did not receive any compensation or other benefits from the subject Company or third party in connection with the preparation of the research report. PL or its Research Analysts do not have any material conflict of interest at the time of publication of this report.

It is confirmed that Mr. Gaurav Jani- CA, CFA Level 2, Mr. Anant Dumbhare- PGDM - Finance Research Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

The Research analysts for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

The research analysts for this report has not served as an officer, director or employee of the subject company PL or its research analysts have not engaged in market making activity for the subject company

Our sales people, traders, and other professionals or affiliates may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest.

PL and its associates, their directors and employees may (a) from time to time, have a long or short position in, and buy or sell the securities of the subject company or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company or act as an advisor or lender/borrower to the subject company or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.

## **US Clients**

This research report is a product of Prabhudas Lilladher Pvt. Ltd., which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by Prabhudas Lilladher Pvt. Ltd. only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Prabhudas Lilladher Pvt. Ltd. has entered into an agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo").

Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

#### Prabhudas Lilladher Pvt. Ltd.

3rd Floor, Sadhana House, 570, P. B. Marg, Worli, Mumbai-400 018, India | Tel: (91 22) 6632 2222 Fax: (91 22) 6632 2209 www.plindia.com

October 19, 2023