

October 30, 2023

Q2FY24 Result Update

☑ Change in Estimates | ☑ Target | ■ Reco

Change in Estimates

	Current		Previous	
	FY24E	FY25E	FY24E	FY25E
Rating	HOLD		HOLD	
Target Price	1,065		1,056	
Sales (Rs.bn)	57	52	55	53
% Chng.	3.5	(1.7)		
EBITDA (Rs.bn)	18	13	17	14
% Chng.	3.2	(2.0)		
EPS (Rs.)	122.5	88.7	115.5	88.0
% Chng.	6.1	0.9		

Key Financials - Standalone

Y/e Mar	FY23	FY24E	FY25E	FY26E
Sales (Rs. bn)	63	57	52	53
EBITDA (Rs. bn)	12	18	13	13
Margin (%)	18.8	30.8	25.5	25.3
PAT (Rs. bn)	8	12	9	9
EPS (Rs.)	80.0	122.5	88.7	88.7
Gr. (%)	32.3	53.2	(27.6)	(0.1)
DPS (Rs.)	26.0	49.0	35.5	35.5
Yield (%)	2.6	4.8	3.5	3.5
RoE (%)	20.4	26.9	17.1	15.5
RoCE (%)	24.5	32.9	20.5	18.3
EV/Sales (x)	1.6	1.7	1.8	1.7
EV/EBITDA (x)	8.3	5.5	7.1	6.8
PE (x)	12.7	8.3	11.4	11.4
P/BV (x)	2.4	2.1	1.9	1.7

Key Data

MGAS.BO | MAHGL IN

52-W High / Low	Rs.1,152 / Rs.811
Sensex / Nifty	64,113 / 19,141
Market Cap	Rs.100bn/ \$ 1,204m
Shares Outstanding	99m
3M Avg. Daily Value	Rs.722.1m

Shareholding Pattern (%)

Promoter's	32.50
Foreign	30.51
Domestic Institution	16.10
Public & Others	20.89
Promoter Pledge (Rs bn)	-

Stock Performance (%)

	1M	6M	12M
Absolute	(1.3)	0.6	18.6
Relative	1.3	(4.1)	10.9

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Mahanagar Gas (MAHGL IN)

Rating: HOLD | CMP: Rs1,015 | TP: Rs1,065

Volume growth to remain muted

Quick Pointers:

- EBITDA/scm continued to remain strong at Rs 14.6/scm in Q2FY24
- For H1FY24, EBITDA/PAT stands at Rs 10/7.1 bn, up 86%/103% YoY

MAHGL reported an EBITDA of Rs 4.8 bn in Q2FY24, down 8% QoQ and below PLe of Rs 5bn. PAT came in at Rs 3.4 bn, down 8% QoQ in line with estimates. Total volumes grew 5% QoQ to 3.6 mmscmd aided by growth in CNG and industrial PNG volumes. Total volume growth remains at 3% YoY. Although the company is taking few initiatives to rope in consumers, we believe the effect may not be significant. Hence, we build in a muted volume growth of 2% CAGR over FY24-26. We expect cost pressure as a result of the initiatives and build an EBITDA/scm of Rs13.5/10/10/scm over FY24/FY25/FY26. The stock is currently trading at 8.3x P/E and 5.5x EV/EBITDA. We maintain Hold rating on the stock with a target price of Rs 1,065 based on 12x FY26 P/E.

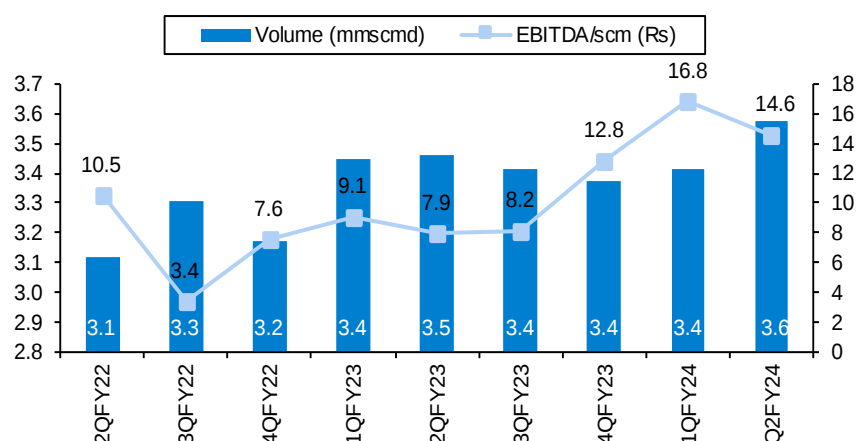
- Marginal volume growth:** Gas sales volume stood at 3.6 mmscmd, up 5% QoQ, aided by a 15% QoQ growth in industrial/commercial volumes which came in at 0.5 mmscmd. Domestic PNG sales at 0.5 mmscmd were down 1% QoQ. Total PNG sales at 1 mmscmd were up 7% QoQ. CNG volume at 2.6 mmscmd were up 4%. On a YoY basis, CNG volumes grew 2% while PNG volumes grew 8%. Going ahead we estimate a growth of 2% CAGR over FY24-26 to 3.7 mmscmd in FY26E.
- Margins decline sequentially:** Gross margin for Q2 was Rs 20.4/scm, down ~Rs2/scm QoQ. EBITDA at Rs 4.8 bn was down 8% QoQ due to higher expenses. EBITDA/scm came in at Rs 14.6/scm, down by Rs 2.2/scm QoQ, below PLe of Rs 15.5/scm. Going ahead domestic gas prices have been capped at US\$6.5/mmBtu while spot LNG prices have risen to ~US\$18/mmBtu owing to the approaching winter season. Factoring this in we estimate a EBITDA/scm of Rs 13.5/scm for FY24E and Rs10/scm for FY25E and FY26E.
- Conference call Highlights:** **1)** 43,051 D-PNG connections were added taking the total number of households connections to 2.25 mn. Total pipeline length stands at 6,653 km. 7 CNG stations were added taking the total to 319 stations. 128 comm/ind customers were added taking the total to 4639 customers. **2)** In Raigad GA, household connections stand at 70,650. 32 CNG stations were operational and total pipeline length stands at 393 km.**3)** The management has maintained its volume growth guidance at 6%. **4)** EBITDA/scm guidance stands at Rs10-12/scm for next 2-3 quarters. **5)** Sourcing mix is as follows: APM- 2.7 mmscmd, term contracts (Henry Hub, Brent linked RIL contract, HPHT)- 0.8 mmscmd, there was negligible Spot LNG sourcing. **6)** Capex incurred in H1FY24 is Rs 3bn, while FY24 guidance stands at Rs 7-8bn

Exhibit 1: MGL Quarterly and Half Yearly Income Statement

(Rs bn)	Q2FY24	Q1FY24	QoQ gr.	Q2FY23	YoY gr.	H1FY24	H1FY23	YoY gr.
Revenue	15.7	15.4	2.2%	15.6	0.5%	31.1	30.2	3.0%
YoY Change (%)	0.5	5.7		88.2				
Total Expenditure	10.9	10.2	7.4%	13.1	-16.6%	21.1	24.8	-14.9%
EBITDA	4.8	5.2	-8.1%	2.5	89.4%	10.0	5.4	85.8%
EBITDA/SCM	14.6	16.8		7.9				
Margins (%)	30.5	33.9		16.2		32.2	17.8	
Depreciation	0.7	0.6	6.0%	0.6	19.4%	1.3	1.1	17.5%
Interest	0.0	0.0	-1.6%	0.0	0.0%	0.0	0.0	4.6%
PBT	4.5	5.0	-8.3%	2.2	105.3%	9.5	4.7	101.8%
Tax	1.2	1.3	-9.0%	0.6	102.2%	2.4	1.2	99.8%
Rate (%)	25.5	25.7		25.9		25.6	25.8	
Reported PAT	3	3.7	-8.1%	1.6	106.4%	7.1	3.5	102.5%
YoY Change (%)	25.1	116.4		-19.7				
Margins (%)	21.5	24.0		10.5				

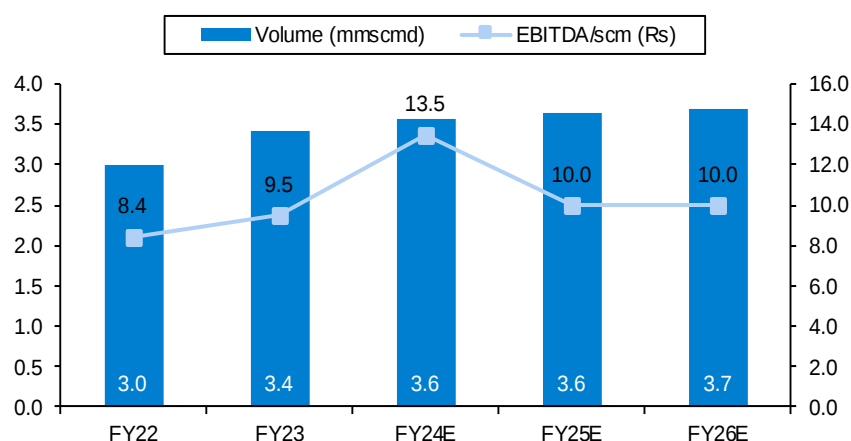
Source: Company, PL

Exhibit 2: Margins continue to remain healthy



Source: Company, PL

Exhibit 3: EBITDA/scm anticipated at Rs10/scm going ahead



Source: Company, PL

Financials

Income Statement (Rs bn)

Y/e Mar	FY23	FY24E	FY25E	FY26E
Net Revenues	63	57	52	53
YoY gr. (%)	76.9	(9.7)	(8.3)	2.0
Cost of Goods Sold	44	32	31	32
Gross Profit	19	25	21	21
Margin (%)	26.9	39.4	36.3	36.6
Employee Cost	1	1	1	1
Other Expenses	6	6	6	7
EBITDA	12	18	13	13
YoY gr. (%)	28.1	48.0	(24.2)	1.4
Margin (%)	18.8	30.8	25.5	25.3
Depreciation and Amortization	2	3	3	3
EBIT	10	15	11	10
Margin (%)	15.1	26.1	20.2	19.5
Net Interest	0	0	0	0
Other Income	1	1	1	1
Profit Before Tax	11	16	12	12
Margin (%)	16.8	28.4	22.5	22.0
Total Tax	3	4	3	3
Effective tax rate (%)	25.2	25.2	25.2	25.2
Profit after tax	8	12	9	9
Minority interest	-	-	-	-
Share Profit from Associate	-	-	-	-
Adjusted PAT	8	12	9	9
YoY gr. (%)	32.3	53.2	(27.6)	(0.1)
Margin (%)	12.5	21.3	16.8	16.5
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	8	12	9	9
YoY gr. (%)	32.3	53.2	(27.6)	(0.1)
Margin (%)	12.5	21.3	16.8	16.5
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	8	12	9	9
Equity Shares O/s (m)	0	0	0	0
EPS (Rs)	80.0	122.5	88.7	88.7

Source: Company Data, PL Research

Balance Sheet Abstract (Rs bn)

Y/e Mar	FY23	FY24E	FY25E	FY26E
Non-Current Assets				
Gross Block	40	49	55	62
Tangibles	40	49	55	62
Intangibles	-	-	-	-
Acc: Dep / Amortization	12	14	17	20
Tangibles	12	14	17	20
Intangibles	-	-	-	-
Net fixed assets	28	34	38	41
Tangibles	28	34	38	41
Intangibles	-	-	-	-
Capital Work In Progress	7	4	4	4
Goodwill	-	-	-	-
Non-Current Investments	15	15	15	15
Net Deferred tax assets	(2)	(2)	(2)	(2)
Other Non-Current Assets	-	-	-	-
Current Assets				
Investments	-	-	-	-
Inventories	0	0	0	0
Trade receivables	3	3	2	2
Cash & Bank Balance	2	5	6	9
Other Current Assets	-	-	-	-
Total Assets	60	66	70	75
Equity				
Equity Share Capital	1	1	1	1
Other Equity	40	48	53	58
Total Network	41	49	54	59
Non-Current Liabilities				
Long Term borrowings	0	0	0	0
Provisions	-	-	-	-
Other non current liabilities	-	-	-	-
Current Liabilities				
ST Debt / Current of LT Debt	-	-	-	-
Trade payables	3	2	2	3
Other current liabilities	13	12	11	11
Total Equity & Liabilities	60	66	70	75

Source: Company Data, PL Research



Cash Flow (Rs bn)

Y/e Mar	FY23	FY24E	FY25E	FY26E
PBT	11	16	12	12
Add. Depreciation	2	3	3	3
Add. Interest	0	0	0	0
Less Financial Other Income	1	1	1	1
Add. Other	(1)	(1)	(1)	(1)
Op. profit before WC changes	12	18	13	13
Net Changes-WC	0	(1)	0	0
Direct tax	(3)	(4)	(3)	(3)
Net cash from Op. activities	10	12	10	11
Capital expenditures	(7)	(6)	(6)	(6)
Interest / Dividend Income	0	-	-	-
Others	0	1	1	1
Net Cash from Invt. activities	(6)	(5)	(5)	(5)
Issue of share cap. / premium	-	-	-	-
Debt changes	-	-	-	-
Dividend paid	(3)	(5)	(4)	(4)
Interest paid	-	0	0	0
Others	0	-	-	-
Net cash from Fin. activities	(3)	(5)	(4)	(4)
Net change in cash	0	3	1	2
Free Cash Flow	3	6	4	5

Source: Company Data, PL Research

Quarterly Financials (Rs bn)

Y/e Mar	Q3FY23	Q4FY23	Q1FY24	Q2FY24
Net Revenue	17	16	15	16
YoY gr. (%)	62.6	48.2	5.7	0.5
Raw Material Expenses	12	10	8	9
Gross Profit	4	6	7	7
Margin (%)	25.8	35.3	45.1	42.8
EBITDA	3	4	5	5
YoY gr. (%)	148.4	80.9	82.5	89.4
Margin (%)	15.3	24.2	33.9	30.5
Depreciation / Depletion	1	1	1	1
EBIT	2	3	5	4
Margin (%)	11.8	20.2	29.9	26.3
Net Interest	-	-	-	-
Other Income	-	-	-	-
Profit before Tax	2	4	5	5
Margin (%)	13.6	22.2	32.2	28.9
Total Tax	1	1	1	1
Effective tax rate (%)	24.3	24.8	25.7	25.5
Profit after Tax	2	3	4	3
Minority interest	-	-	-	-
Share Profit from Associates	-	-	-	-
Adjusted PAT	2	3	4	3
YoY gr. (%)	203.0	104.0	98.9	106.4
Margin (%)	10.3	16.7	24.0	21.5
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	2	3	4	3
YoY gr. (%)	203.0	104.0	98.9	106.4
Margin (%)	10.3	16.7	24.0	21.5
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	2	3	4	3
Avg. Shares O/s (m)	-	-	-	-
EPS (Rs)	17.4	27.2	37.3	34.3

Source: Company Data, PL Research

Key Financial Metrics

Y/e Mar	FY23	FY24E	FY25E	FY26E
Per Share(Rs)				
EPS	80.0	122.5	88.7	88.7
CEPS	103.4	149.5	116.7	120.0
BVPS	418.5	492.0	545.3	598.5
FCF	26.0	62.2	38.4	46.8
DPS	26.0	49.0	35.5	35.5
Return Ratio(%)				
RoCE	24.5	32.9	20.5	18.3
ROIC	16.4	24.5	16.6	15.6
RoE	20.4	26.9	17.1	15.5
Balance Sheet				
Net Debt : Equity (x)	(0.1)	(0.1)	(0.1)	(0.1)
Net Working Capital (Days)	1	4	3	3
Valuation(x)				
PER	12.7	8.3	11.4	11.4
P/B	2.4	2.1	1.9	1.7
P/CEPS	9.8	6.8	8.7	8.5
EV/EBITDA	8.3	5.5	7.1	6.8
EV/Sales	1.6	1.7	1.8	1.7
Dividend Yield (%)	2.6	4.8	3.5	3.5

Source: Company Data, PL Research

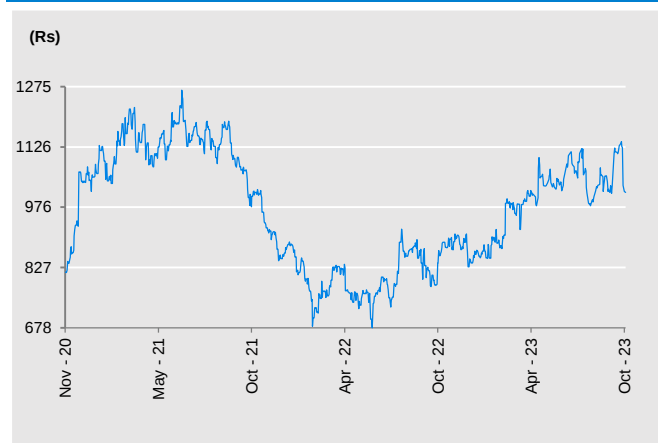
Key Operating Metrics

Y/e Mar	FY23	FY24E	FY25E	FY26E
Sales Volume (mmscmd)	3	4	4	4
EBITDA (Rs/scm)	9	13	10	10

Source: Company Data, PL Research

Price Chart

Recommendation History



No.	Date	Rating	TP (Rs.)	Share Price (Rs.)
1	06-Oct-23	Hold	1,056	1,114
2	04-Aug-23	Hold	1,056	1,056
3	04-Jul-23	BUY	1,260	1,084
4	09-May-23	BUY	1,260	1,074
5	06-Apr-23	BUY	1,103	958
6	03-Feb-23	BUY	1,103	850
7	03-Jan-23	BUY	1,103	845
8	14-Nov-22	BUY	1,103	876

Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	Aarti Industries	Hold	472	489
2	Bayer Cropscience	Accumulate	4,720	5,270
3	Bharat Petroleum Corporation	Hold	353	347
4	Bharti Airtel	Accumulate	936	926
5	Clean Science and Technology	Hold	1,418	1,410
6	Deepak Nitrite	Reduce	1,854	2,125
7	Dhanuka Agritech	BUY	950	854
8	Fine Organic Industries	Hold	4,710	4,921
9	GAIL (India)	BUY	136	125
10	Godrej Agrovet	Hold	420	515
11	Gujarat Fluorochemicals	Accumulate	3,230	2,846
12	Gujarat Gas	Accumulate	480	425
13	Gujarat State Petronet	BUY	327	290
14	Hindustan Petroleum Corporation	Hold	263	258
15	Indian Oil Corporation	Hold	97	90
16	Indraprastha Gas	Hold	539	460
17	Insecticides India	Accumulate	550	514
18	Jubilant Ingrevia	Hold	462	484
19	Laxmi Organic Industries	Reduce	220	254
20	Mahanagar Gas	Hold	1,056	1,114
21	Manglore Refinery & Petrochemicals	Hold	94	96
22	Navin Fluorine International	Accumulate	4,128	3,719
23	NOCIL	Hold	228	226
24	Oil & Natural Gas Corporation	BUY	202	181
25	Oil India	BUY	341	296
26	P.I. Industries	BUY	4,850	3,421
27	Petronet LNG	BUY	225	230
28	Rallis India	Reduce	190	217
29	Reliance Industries	BUY	2,618	2,266

PL's Recommendation Nomenclature (Absolute Performance)

Buy	: > 15%
Accumulate	: 5% to 15%
Hold	: +5% to -5%
Reduce	: -5% to -15%
Sell	: < -15%
Not Rated (NR)	: No specific call on the stock
Under Review (UR)	: Rating likely to change shortly

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