Prabhudas Lilladher
POWERING YOUR FINANCIAL GROWTH

Voltamp Transformers (VAMP IN)

Rating: HOLD | CMP: Rs9,985 | TP: Rs10,018

May 6, 2024

Q4FY24 Result Update

☑ Change in Estimates | ☑ Target | ☑ Reco

Change in Estimates

	Current		Previous	
	FY25E	FY26E	FY25E	FY26E
Rating	HOLD		UNDER REVIEW	
Target Price	10,018		-	
Sales (Rs. m)	18,997	21,828	18,388	21,001
% Chng.	*3.3*	*3.9*		
EBITDA (Rs. m)	3,229	3,794	3,219	3,692
% Chng.	*0.3*	*2.7*		
EPS (Rs.)	289.2	333.9	279.4	315.6
% Chng.	*3.5*	*5.8*		

Key Financials - Standalone

Y/e Mar	FY23	FY24	FY25E	FY26E
Sales (Rs. m)	13,851	16,162	18,997	21,828
EBITDA (Rs. m)	2,309	3,223	3,229	3,794
Margin (%)	*16.7*	*19.9*	*17.0*	*17.4*
PAT (Rs. m)	1,999	3,074	2,926	3,379
EPS (Rs.)	197.6	303.8	289.2	333.9
Gr. (%)	*50.5*	*53.7*	*(4.8)*	*15.5*
DPS (Rs.)	60.0	90.0	86.8	100.2
Yield (%)	*0.6*	*0.9*	*0.9*	*1.0*
RoE (%)	*19.5*	*25.0*	*20.1*	*20.1*
RoCE (%)	*21.6*	*25.2*	*21.3*	*21.6*
EV/Sales (x)	7.2	6.2	5.3	4.6
EV/EBITDA (x)	43.4	31.2	31.1	26.4
PE (x)	50.5	32.9	34.5	29.9
P/BV (x)	9.1	7.5	6.5	5.6

Key Data — VOTL.BO | VAMP IN

52-W High / Low	Rs.11,002 / Rs.2,872
Sensex / Nifty	73,878 / 22,476
Market Cap	Rs.101bn/ $ 1,211m
Shares Outstanding	10m
3M Avg. Daily Value	Rs.332.52m

Shareholding Pattern (%)

Promoter's	38.00
Foreign	24.84
Domestic Institution	26.88
Public & Others	10.28
Promoter Pledge (Rs bn)	-

Stock Performance (%)

	1M	6M	12M
Absolute	2.0	90.1	245.8
Relative	2.0	65.6	186.4

Amit Anwani
amitanwani@plindia.com | 91-22-66322250

Shirom Kapur
shiromkapur@plindia.com | 91-22-66322344

Decent Q4; long-term outlook remains strong

Quick Pointers:

- FY24 order inflows grew 37% YoY to Rs18.6bn (15,284 MVA). Order book stands at Rs8.4bn (7,839 MVA).
- Sales volume grew 12.4%/10.0% YoY to 4,105/13,070 MVA in Q4FY24/FY24.

We revise our FY25/26E EPS estimates by +3.5%/5.8% factoring in strong demand outlook and healthy expected volume growth. Voltamp Transformers (VAMP) reported mixed quarterly performance with revenue growth of 14.6% YoY and EBITDA margin contraction of 112bps YoY to 20.0%. Demand momentum is likely to sustain on the back of strong public & private capex. Although near-term order booking may be slow due to ongoing elections and rising commodity prices, the enquiry pipeline remains healthy across sectors such as Data Centers, Steel, Metals & Mining, Commercial Real Estate, Green Energy, Oil & Gas, etc. However, with rising competitive intensity, margins are expected to normalize at lower than current levels going forward. The company's large installed base of over ~80,000 transformers will aid growth in the its high-margin service business.

We remain positive on VAMP considering its 1) strong market position in industrial transformers, 2) healthy demand momentum, 3) debt-free balance sheet, 4) consistent free cash flow generation, and 5) growing high-margin service business. The stock is currently trading at a P/E of 34.5x/29.9x FY25/26E. We roll forward to FY26E and re-assign a 'HOLD' rating with a TP of Rs10,018, valuing it at a P/E of 30x FY26E on account of a robust long-term demand outlook.

Healthy revenue growth but margins decline; other income aids profitability: Revenue rose 14.6% YoY to Rs5.0bn (PLe: Rs5.3bn), with sales volume growing 12.4% YoY to 4,105 MVA. Gross margin expanded by 129bps YoY to 29.9% (PLe: 30.0%). EBITDA grew 8.5% YoY to Rs1.0bn (PLe: Rs1.1bn). EBITDA margin declined by 112bps YoY to 20.0% (PLe: 20.9%) on the back of a sharp jump in employee costs (+82.6% YoY to Rs167mn) and higher other expenses (+39.4% YoY to Rs335mn). PAT grew 22.2% YoY to Rs935mn (PLe: Rs836mn, aided by higher other income at Rs232mn (vs Rs108mn in Q4FY23) and a lower effective tax rate at 21.7% (vs 24.1% in Q4FY23).

Healthy order inflows of Rs18.6bn (15,284 MVA) in FY24: Order inflows came in at Rs4.7bn (3,550 MVA) during the quarter and Rs18.6bn (15,284 MVA) for the full year. Demand pipeline remains strong across sectors such as Data Centers, Steel, Metals & Mining, Commercial Real Estate, Green Energy, Oil & Gas, etc. driven by renewable energy transition and rising public & private capex. Near-term order booking will be slow due to rising commodity prices and ongoing elections.

Exhibit 1: Healthy revenue growth and higher other income aid bottom line growth, despite fall in EBITDA margin

Y/e March (Rs mn)	Q4FY23	Q1FY24	Q2FY24	Q3FY24	Q4FY24	YoY gr. (%)	QoQ gr. (%)	FY24	FY23	YoY gr. (%)
Revenue	**4,399**	**3,222**	**3,814**	**4,085**	**5,042**	***14.6***	***23.4***	**16,162**	**13,851**	***16.7***
Total Revenue	**4,399**	**3,222**	**3,814**	**4,085**	**5,042**	***14.6***	***23.4***	**16,162**	**13,851**	***16.7***
Expenditure	**3,470**	**2,742**	**3,126**	**3,036**	**4,034**	***16.2***	***32.9***	**12,939**	**11,542**	***12.1***
as % of sales	*78.9*	*85.1*	*82.0*	*74.3*	*80.0*			*80.1*	*83.3*	
Consumption of RM	3,139	2,356	2,696	2,719	3,532	*12.5*	*29.9*	11,303	10,327	*9.5*
as % of sales	*71.4*	*73.1*	*70.7*	*66.6*	*70.1*			*69.9*	*74.6*	
Employee Cost	91	118	135	119	167	*82.6*	*40.3*	539	401	*34.2*
as % of sales	*2.1*	*3.7*	*3.5*	*2.9*	*3.3*			*3.3*	*2.9*	
Other expenditure	240	268	296	198	335	*39.4*	*68.7*	1,097	814	*34.7*
as % of sales	*5.5*	*8.3*	*7.8*	*4.9*	*6.6*			*6.8*	*5.9*	
EBITDA	**928**	**480**	**688**	**1,048**	**1,007**	***8.5***	***(3.9)***	**3,223**	**2,309**	***39.6***
Depreciation	26	23	27	30	33	*29.8*	*13.1*	114	97	*17.3*
EBIT	**902**	**457**	**660**	**1,019**	**974**	***7.9***	***(4.4)***	**3,110**	**2,212**	***40.6***
Other Income	108	230	179	248	232	*114.6*	*(6.3)*	890	401	*122.0*
Interest	2	2	3	3	13	*444.2*	*342.0*	21	9	*133.8*
Extra ordinary items	-	-	-	-	-	-	-	-	-	-
PBT	**1,008**	**685**	**836**	**1,264**	**1,194**	***18.4***	***(5.5)***	**3,979**	**2,604**	***52.8***
Total Tax	243	177	152	318	259	*6.5*	*(18.7)*	905	604	*49.8*
Reported PAT	**766**	**508**	**684**	**946**	**935**	***22.2***	***(1.1)***	**3,074**	**1,999**	***53.7***
Adjusted PAT	**766**	**508**	**684**	**946**	**935**	***22.2***	***(1.1)***	**3,074**	**1,999**	***53.7***
Adjusted EPS	**75.7**	**50.2**	**67.6**	**93.5**	**92.4**	***22.2***	***(1.1)***	**303.8**	**197.6**	***53.7***
Margins (%)	**Q4FY23**	**Q1FY24**	**Q2FY24**	**Q3FY24**	**Q4FY24**	***bps***	***bps***	**FY24**	**FY23**	***bps***
Gross	28.6	26.9	29.3	33.4	29.9	*129*	*(350)*	30.1	25.4	*462*
EBITDA	21.1	14.9	18.0	25.7	20.0	*(112)*	*(568)*	19.9	16.7	*328*
EBIT	20.5	14.2	17.3	24.9	19.3	*(120)*	*(562)*	19.2	16.0	*327*
EBT	22.9	21.2	21.9	30.9	23.7	*75*	*(726)*	24.6	18.8	*582*
PAT	17.4	15.8	17.9	23.2	18.6	*114*	*(461)*	19.0	14.4	*458*
Effective Tax rate	24.1	25.8	18.2	25.1	21.7	*(242)*	*(349)*	22.7	23.2	*(46)*

Source: Company, PL

Financials

Income Statement (Rs m)

Y/e Mar	FY23	FY24	FY25E	FY26E
Net Revenues	**13,851**	**16,162**	**18,997**	**21,828**
YoY gr. (%)	*22.9*	*16.7*	*17.5*	*14.9*
Cost of Goods Sold	10,327	11,303	13,868	15,891
Gross Profit	3,524	4,859	5,129	5,937
Margin (%)	*25.4*	*30.1*	*27.0*	*27.2*
Employee Cost	401	539	608	677
Other Expenses	368	507	589	677
EBITDA	**2,309**	**3,223**	**3,229**	**3,794**
YoY gr. (%)	*66.1*	*39.6*	*0.2*	*17.5*
Margin (%)	*16.7*	*19.9*	*17.0*	*17.4*
Depreciation and Amortization	97	114	128	164
EBIT	**2,212**	**3,110**	**3,102**	**3,630**
Margin (%)	*16.0*	*19.2*	*16.3*	*16.6*
Net Interest	9	21	12	14
Other Income	401	890	760	829
Profit Before Tax	**2,604**	**3,979**	**3,849**	**4,445**
Margin (%)	*18.8*	*24.6*	*20.3*	*20.4*
Total Tax	604	905	924	1,067
Effective tax rate (%)	*23.2*	*22.7*	*24.0*	*24.0*
Profit after tax	**1,999**	**3,074**	**2,926**	**3,379**
Minority interest	-	-	-	-
Share Profit from Associate	-	-	-	-
Adjusted PAT	**1,999**	**3,074**	**2,926**	**3,379**
YoY gr. (%)	*50.5*	*53.7*	*(4.8)*	*15.5*
Margin (%)	*14.4*	*19.0*	*15.4*	*15.5*
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	**1,999**	**3,074**	**2,926**	**3,379**
YoY gr. (%)	*50.5*	*53.7*	*(4.8)*	*15.5*
Margin (%)	*14.4*	*19.0*	*15.4*	*15.5*
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	1,999	3,074	2,926	3,379
Equity Shares O/s (m)	**10**	**10**	**10**	**10**
EPS (Rs)	**197.6**	**303.8**	**289.2**	**333.9**

Source: Company Data, PL Research

Balance Sheet Abstract (Rs m)

Y/e Mar	FY23	FY24	FY25E	FY26E
Non-Current Assets				
Gross Block	**1,131**	**1,337**	**1,484**	**2,407**
Tangibles	1,131	1,337	1,484	2,407
Intangibles	-	-	-	-
Acc: Dep / Amortization	**461**	**575**	**702**	**866**
Tangibles	461	575	702	866
Intangibles	-	-	-	-
Net fixed assets	**670**	**762**	**782**	**1,541**
Tangibles	670	762	782	1,541
Intangibles	-	-	-	-
Capital Work In Progress	6	11	764	441
Goodwill	-	-	-	-
Non-Current Investments	6,513	8,921	9,145	10,490
Net Deferred tax assets	(17)	(57)	(57)	(57)
Other Non-Current Assets	38	56	66	76
Current Assets				
Investments	672	313	313	313
Inventories	1,748	2,262	2,706	3,110
Trade receivables	2,264	2,388	2,967	3,409
Cash & Bank Balance	179	294	367	411
Other Current Assets	70	93	95	109
Total Assets	**12,225**	**15,211**	**17,304**	**20,002**
Equity				
Equity Share Capital	101	101	101	101
Other Equity	10,971	13,435	15,450	17,951
Total Networth	**11,072**	**13,536**	**15,551**	**18,052**
Non-Current Liabilities				
Long Term borrowings	-	17	17	17
Provisions	-	-	-	-
Other non current liabilities	-	-	-	-
Current Liabilities				
ST Debt / Current of LT Debt	-	16	16	16
Trade payables	30	85	78	90
Other current liabilities	1,107	1,501	1,586	1,771
Total Equity & Liabilities	**12,225**	**15,211**	**17,304**	**20,002**

Source: Company Data, PL Research

Cash Flow (Rs m)

Y/e Mar	FY23	FY24	FY25E	FY26E
PBT	2,604	3,979	3,849	4,445
Add. Depreciation	97	114	128	164
Add. Interest	9	21	12	14
Less Financial Other Income	401	890	760	829
Add. Other	(347)	(849)	(760)	(829)
Op. profit before WC changes	2,363	3,264	3,229	3,794
Net Changes-WC	(68)	(237)	(946)	(679)
Direct tax	616	865	924	1,067
Net cash from Op. activities	**1,679**	**2,163**	**1,359**	**2,048**
Capital expenditures	(74)	(177)	(900)	(600)
Interest / Dividend Income	157	170	760	829
Others	(1,355)	(1,408)	(224)	(1,342)
Net Cash from Invt. activities	**(1,272)**	**(1,414)**	**(364)**	**(1,112)**
Issue of share cap. / premium	-	-	-	-
Debt changes	-	(9)	-	-
Dividend paid	(354)	(607)	(911)	(878)
Interest paid	(9)	(18)	(12)	(14)
Others	-	-	-	-
Net cash from Fin. activities	**(363)**	**(633)**	**(923)**	**(892)**
Net change in cash	**44**	**115**	**72**	**44**
Free Cash Flow	1,687	2,179	1,359	2,048

Source: Company Data, PL Research

Key Financial Metrics

Y/e Mar	FY23	FY24	FY25E	FY26E
Per Share(Rs)				
EPS	197.6	303.8	289.2	333.9
CEPS	207.2	315.0	301.8	350.1
BVPS	1,094.4	1,337.9	1,537.1	1,784.3
FCF	166.8	215.4	134.3	202.4
DPS	60.0	90.0	86.8	100.2
Return Ratio(%)				
RoCE	21.6	25.2	21.3	21.6
ROIC	18.1	20.5	17.0	17.1
RoE	19.5	25.0	20.1	20.1
Balance Sheet				
Net Debt : Equity (x)	(0.1)	0.0	0.0	0.0
Net Working Capital (Days)	105	103	108	108
Valuation(x)				
PER	50.5	32.9	34.5	29.9
P/B	9.1	7.5	6.5	5.6
P/CEPS	48.2	31.7	33.1	28.5
EV/EBITDA	43.4	31.2	31.1	26.4
EV/Sales	7.2	6.2	5.3	4.6
Dividend Yield (%)	0.6	0.9	0.9	1.0

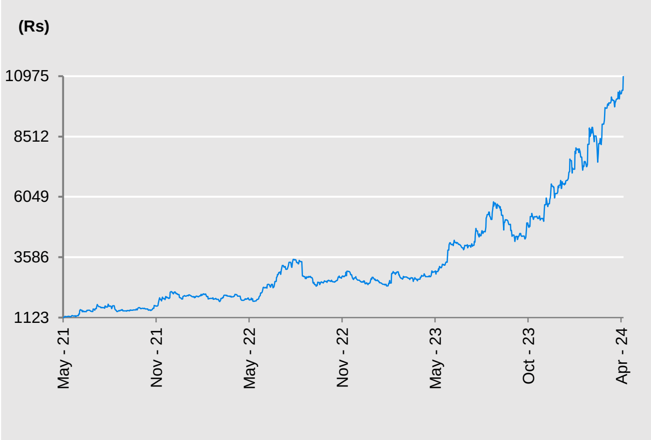
Source: Company Data, PL Research

Quarterly Financials (Rs m)

Y/e Mar	Q1FY24	Q2FY24	Q3FY24	Q4FY24
Net Revenue	**3,222**	**3,814**	**4,085**	**5,042**
YoY gr. (%)	*19.3*	*20.1*	*14.3*	*14.6*
Raw Material Expenses	2,356	2,696	2,719	3,532
Gross Profit	866	1,118	1,366	1,509
Margin (%)	*26.9*	*29.3*	*33.4*	*29.9*
EBITDA	**480**	**688**	**1,048**	**1,007**
YoY gr. (%)	*32.3*	*48.3*	*89.2*	*8.5*
Margin (%)	*14.9*	*18.0*	*25.7*	*20.0*
Depreciation / Depletion	23	27	30	33
EBIT	**457**	**660**	**1,019**	**974**
Margin (%)	*14.2*	*17.3*	*24.9*	*19.3*
Net Interest	2	3	3	13
Other Income	230	179	248	232
Profit before Tax	**685**	**836**	**1,264**	**1,194**
Margin (%)	*21.2*	*21.9*	*30.9*	*23.7*
Total Tax	177	152	318	259
Effective tax rate (%)	*25.8*	*18.2*	*25.1*	*21.7*
Profit after Tax	**508**	**684**	**946**	**935**
Minority interest	-	-	-	-
Share Profit from Associates	-	-	-	-
Adjusted PAT	**508**	**684**	**946**	**935**
YoY gr. (%)	*90.3*	*49.0*	*86.4*	*22.2*
Margin (%)	*15.8*	*17.9*	*23.2*	*18.6*
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	**508**	**684**	**946**	**935**
YoY gr. (%)	*90.3*	*49.0*	*86.4*	*22.2*
Margin (%)	*15.8*	*17.9*	*23.2*	*18.6*
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	**508**	**684**	**946**	**935**
Avg. Shares O/s (m)	10	10	10	10
EPS (Rs)	**50.3**	**67.8**	**93.7**	**92.6**

Source: Company Data, PL Research

Price Chart



Recommendation History

No.	Date	Rating	TP (Rs.)	Share Price (Rs.)
1	12-Apr-24	UR	-	10,000
2	30-Jan-24	Hold	7,619	7,910
3	09-Jan-24	Hold	5,079	6,538
4	28-Oct-23	Hold	5,079	4,989
5	05-Oct-23	Hold	4,611	4,413
6	09-Aug-23	Hold	4,611	4,802
7	06-Jul-23	Hold	3,961	4,069
8	27-May-23	Hold	3,961	3,871

Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	ABB India	Accumulate	5,331	6,645
2	Apar Industries	Accumulate	6,564	7,153
3	BEML	BUY	3,345	3,465
4	Bharat Electronics	Hold	182	229
5	BHEL	UR	-	263
6	Carborundum Universal	BUY	1,347	1,273
7	Cummins India	Hold	2,480	3,001
8	Engineers India	Hold	257	223
9	GE T&D India	UR	-	930
10	Grindwell Norton	Accumulate	2,512	2,075
11	Harsha Engineers International	Accumulate	441	412
12	Hindustan Aeronautics	Hold	2,787	3,565
13	Kalpataru Projects International	BUY	1,025	1,194
14	KEC International	Hold	686	765
15	Larsen & Toubro	BUY	4,071	3,753
16	Praj Industries	BUY	636	520
17	Siemens	Accumulate	4,617	5,570
18	Thermax	UR	-	4,550
19	Triveni Turbine	BUY	532	555
20	Voltamp Transformers	UR	-	10,000

PL's Recommendation Nomenclature (Absolute Performance)

Buy	:	> 15%
Accumulate	:	5% to 15%
Hold	:	+5% to -5%
Reduce	:	-5% to -15%
Sell	:	< -15%
Not Rated (NR)	:	No specific call on the stock
Under Review (UR)	:	Rating likely to change shortly

ANALYST CERTIFICATION

(Indian Clients)

We/I, Mr. Amit Anwani- MBA (Finance), Mr. Shirom Kapur- BSc, Passed CFA Level III Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

(US Clients)

The research analysts, with respect to each issuer and its securities covered by them in this research report, certify that: All of the views expressed in this research report accurately reflect his or her or their personal views about all of the issuers and their securities; and No part of his or her or their compensation was, is or will be directly related to the specific recommendation or views expressed in this research report.

DISCLAIMER

Indian Clients

Prabhudas Lilladher Pvt. Ltd, Mumbai, India (hereinafter referred to as “PL”) is engaged in the business of Stock Broking, Portfolio Manager, Depository Participant and distribution for third party financial products. PL is a subsidiary of Prabhudas Lilladher Advisory Services Pvt Ltd. which has its various subsidiaries engaged in business of commodity broking, investment banking, financial services (margin funding) and distribution of third party financial/other products, details in respect of which are available at www.plindia.com.

This document has been prepared by the Research Division of PL and is meant for use by the recipient only as information and is not for circulation. This document is not to be reported or copied or made available to others without prior permission of PL. It should not be considered or taken as an offer to sell or a solicitation to buy or sell any security.

The information contained in this report has been obtained from sources that are considered to be reliable. However, PL has not independently verified the accuracy or completeness of the same. Neither PL nor any of its affiliates, its directors or its employees accepts any responsibility of whatsoever nature for the information, statements and opinion given, made available or expressed herein or for any omission therein.

Recipients of this report should be aware that past performance is not necessarily a guide to future performance and value of investments can go down as well. The suitability or otherwise of any investments will depend upon the recipient's particular circumstances and, in case of doubt, advice should be sought from an independent expert/advisor.

Either PL or its affiliates or its directors or its employees or its representatives or its clients or their relatives may have position(s), make market, act as principal or engage in transactions of securities of companies referred to in this report and they may have used the research material prior to publication.

PL may from time to time solicit or perform investment banking or other services for any company mentioned in this document.

PL is a registered with SEBI under the SEBI (Research Analysts) Regulation, 2014 and having registration number INH000000271.

PL submits that no material disciplinary action has been taken on us by any Regulatory Authority impacting Equity Research Analysis activities.

PL or its research analysts or its associates or his relatives do not have any financial interest in the subject company.

PL or its research analysts or its associates or his relatives do not have actual/beneficial ownership of one per cent or more securities of the subject company at the end of the month immediately preceding the date of publication of the research report.

PL or its research analysts or its associates or his relatives do not have any material conflict of interest at the time of publication of the research report.

PL or its associates might have received compensation from the subject company in the past twelve months.

PL or its associates might have managed or co-managed public offering of securities for the subject company in the past twelve months or mandated by the subject company for any other assignment in the past twelve months.

PL or its associates might have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months.

PL or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months

PL or its associates might have received any compensation or other benefits from the subject company or third party in connection with the research report.

PL encourages independence in research report preparation and strives to minimize conflict in preparation of research report. PL or its analysts did not receive any compensation or other benefits from the subject Company or third party in connection with the preparation of the research report. PL or its Research Analysts do not have any material conflict of interest at the time of publication of this report.

It is confirmed that Mr. Amit Anwani- MBA (Finance), Mr. Shirom Kapur- BSc, Passed CFA Level III Research Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

The Research analysts for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

The research analysts for this report has not served as an officer, director or employee of the subject company PL or its research analysts have not engaged in market making activity for the subject company

Our sales people, traders, and other professionals or affiliates may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest.

PL and its associates, their directors and employees may (a) from time to time, have a long or short position in, and buy or sell the securities of the subject company or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company or act as an advisor or lender/borrower to the subject company or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.

US Clients

This research report is a product of Prabhudas Lilladher Pvt. Ltd., which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by Prabhudas Lilladher Pvt. Ltd. only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Prabhudas Lilladher Pvt. Ltd. has entered into an agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo").

Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

Prabhudas Lilladher Pvt. Ltd.

3rd Floor, Sadhana House, 570, P. B. Marg, Worli, Mumbai-400 018, India | Tel: (91 22) 6632 2222 Fax: (91 22) 6632 2209

www.plindia.com

Amnish Aggarwal

Digitally signed by Amnish Aggarwal
DN: c=IN, st=Maharashtra,
2.5.4.20=21151ea12dd366d1ac370cb42343ee44b6e851c37bdbac5f86aa4ff3e6948487,
postalCode=400018, street=570,SADHNA HOUSE,PB MARG,WORLI,Mumbai,Maharashtra-400018,
pseudonym=5359cd84fad1bdb19c658b8fa14b58ef,
serialNumber=7a6f13691881d5a8af6353865a61b48b7040e72f4a1bf53182e368b3ca14a5e4, ou=NA,
o=PRABHUDAS LILLADHER PRIVATE LIMITED, cn=Amnish Aggarwal
Date: 2024.05.06 07:52:41 +05'30'