

Dr Reddy's Labs

Neutral

Estimate change	—
TP change	1
Rating change	←

Bloomberg	DRRD IN
Equity Shares (m)	167
M.Cap.(INRb)/(USDb)	1043.8 / 12.5
52-Week Range (INR)	6506 / 4383
1, 6, 12 Rel. Per (%)	2/1/3
12M Avg Val (INR M)	2531

Financials & Valuations (INR b)

	- \	- /	
Y/E MARCH	FY24	FY25E	FY26E
Sales	279.2	306.4	340.8
EBITDA	78.4	83.6	90.0
Adj. PAT	52.8	54.0	56.5
EBITDA Margin (%)	28.1	27.3	26.4
Cons. Adj. EPS (INR)	317.1	323.9	339.1
EPS Gr. (%)	29.6	2.1	4.7
BV/Sh. (INR)	1,684	1,983	2,297
Ratios			
Net D:E	-0.3	-0.5	-0.6
RoE (%)	20.7	17.7	15.9
RoCE (%)	18.3	16.5	15.5
Payout (%)	7.8	7.7	7.4
Valuations			
P/E (x)	19.7	19.3	18.5
EV/EBITDA (x)	12.4	11.0	9.9
Div. Yield (%)	0.3	0.3	0.3
FCF Yield (%)	1.8	4.8	4.6
EV/Sales (x)	3.5	3.0	2.6
-			

Shareholding pattern (%)

Mar-24	Dec-23	Mar-23
26.7	26.7	26.7
18.3	18.7	23.1
44.7	44.1	38.8
10.4	10.6	11.5
	26.7 18.3 44.7	26.7 26.7 18.3 18.7 44.7 44.1

FII Includes depository receipts

US/India drive earnings growth

CMP: INR6,258

Efforts underway to address regulatory concerns of BLA-Rituximab

Dr. Reddy's Lab (DRRD) delivered 4QFY24 revenue in line with our estimate. However, EBITDA was lower than expected due to higher SGA expenses and R&D spending. In addition to US generics/branded generics segments, DRRD is enhancing its offering through JVs/partnerships/acquisitions in nutraceuticals, vaccine, women's health and dietary supplement space.

TP: INR6,070 (-3%)

- We maintain our earnings estimates for FY25/FY26. We value DRRD on SOTP basis (22x 12M forward earnings for base business and INR90 per share for g-Revlimid) to arrive at a TP of INR6,070.
- After delivering 30% YoY earnings growth in FY24, we expect earnings growth to moderate to a 3.5% CAGR over FY24-26, partly due to a gradual build-up of market share of g-Revlimid. The investment in JV with Nestle and in biosimilar segment should give commercial benefits after FY26.
- We believe that the valuation adequately factors in the upside in earnings.
 Maintain Neutral rating on the stock.

Higher share of niche products improves margins on YoY basis

- 4QFY24 revenues grew 17.4% YoY to INR70.8b (est. INR70.6b). Sequentially, sales declined 2%.
- US sales grew 28.8% YoY to INR32.6b (~USD393m; 46% of sales). Europe sales rose 5% YoY to INR5.2b (7% of sales). India sales increased 10.5% YoY to INR11.3b (16% of Sales). Emerging markets sales grew 9% YoY to INR12b (17% of sales), led by new product launches, offset by unfavorable forex. PSAI sales grew 5.5% YoY to INR8.2b (12% of sales).
- Gross margin expanded by 330bp YoY to 58.6%. Global generics/PSAI gross margins expanded 60bp/130bp on YoY basis for 4QYF24.
- EBITDA margin expanded7 310bp YoY to 24.9% (our est: 27.4%). Lower SG&A (-60bp YoY as % of sales) was offset by higher R&D spend (+80bp YoY as % of sales).
- EBITDA grew by 34% YoY to INR17.7b (est. of INR19b). R&D expenses stood at INR6.9b (9.7% of sales).
- PAT of INR12.9b (our est. INR12.2b), up 60% YoY.
- In FY24, revenue/EBITDA/PAT grew 16%/26%/32% YoY to INR279b/INR78b/INR54b.

Highlights from the management commentary

- DRRD intends to launch 20+ products in the US generics segment in FY25.
- The meaningful benefit from the biosimilar segment will be seen in FY27, as DRRD will focus on products wherein it would be in the first wave of launches.
- DRRD received a complete response letter (CRL) for its biologic application related to Rituximab. DRRD expects to address the issues highlighted by USFDA and expects subsequent approval over the next 6-9 months.

Tushar Manudhane - Research Analyst (Tushar.Manudhane@MotilalOswal.com)

Quarterly Performance -	IFRS											(INRb)
V/F Moush		FY2	3			FY2	4		FY23	FY24	4QE	Est. %
Y/E March —	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q				Var.
Sales	49.9	63.1	67.7	60.3	67.4	68.8	72.1	70.8	240.9	279.2	70.5	0.4
YoY Change (%)	1.3	9.4	27.3	15.6	35.2	9.1	6.6	17.4	13.5	15.9	16.9	
Total Expenditure	39.5	45.0	47.1	47.1	46.9	48.8	51.9	53.2	178.8	200.8	51.2	
EBITDA	10.3	18.0	20.6	13.2	20.5	20.0	20.3	17.7	62.1	78.4	19.3	-8.6
YoY Change (%)	14.5	35.0	71.1	25.4	97.8	10.7	-1.3	34.0	38.3	26.2	46.6	
Margins (%)	20.7	28.6	30.4	21.9	30.3	29.0	28.1	24.9	25.8	28.1	27.4	
Amortization	3.1	3.2	3.3	3.2	3.6	3.8	3.9	3.5	12.7	14.8	3.9	
EBIT	7.3	14.9	17.3	10.0	16.9	16.1	16.4	14.1	49.5	63.5	15.4	
YoY Change (%)	19.1	43.5	91.2	32.2	131.5	8.3	-5.1	41.3	49.4	28.5	54.4	
Margins (%)	14.6	23.6	25.5	16.6	25.0	23.4	22.7	19.9	20.5	22.8	21.9	
Other Income	2.8	0.3	0.2	1.2	1.1	1.6	2.0	1.7	4.5	6.4	1.3	
PBT before EO expenses	10.1	15.2	17.5	11.2	18.0	17.7	18.4	15.8	53.9	69.9	16.7	-5.1
One-off income/(expense)	4.5	0.9	-1.1	2.1	0.5	1.4	-0.1	0.2	6.4	2.0	0.0	
Profit before Tax	14.7	16.1	16.3	13.3	18.5	19.1	18.3	16.0	60.4	71.9	16.7	-4.0
PBT after EO Expenses	14.6	16.1	16.3	13.3	18.5	19.1	18.3	16.0	60.4	71.9	16.7	
Tax	2.8	5.0	3.9	3.7	4.4	4.3	4.5	2.9	15.3	16.2	4.4	
Rate (%)	19.0	30.9	23.7	27.6	24.0	22.7	24.5	18.4	25.3	22.5	26.6	
Reported Profit	11.9	11.1	12.5	9.6	14.0	14.8	13.8	13.1	45.1	55.7	12.2	6.7
Adjusted PAT	8.2	11.4	13.1	8.1	13.7	13.3	13.8	12.1	40.8	52.8	12.2	-1.0
YoY Change (%)	43.6	14.9	84.2	23.7	66.6	16.5	5.1	50.1	39.3	29.6	51.7	
Margins (%)	16.4	18.1	19.4	13.4	20.3	19.3	19.1	17.1	16.9	18.9	17.4	

E: MOFSL Estimates

Y/E March	FY23				FY24				FY24	FY24	
INRm	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q			4QE
North America	17.8	28.0	30.6	25.3	32.0	31.7	33.5	32.6	101.7	129.9	33.1
YoY Change (%)	2.4	48.1	63.9	26.8	79.5	13.2	9.6	28.8	35.8	27.7	30.6
Europe	4.1	4.2	4.3	5.0	5.1	5.3	5.0	5.2	17.6	20.5	5.0
YoY Change (%)	3.7	1.5	6.0	11.6	22.5	25.9	15.5	5.0	5.8	16.5	1.1
India	11.0	11.5	11.3	10.2	11.5	11.9	11.8	11.3	44.0	46.4	11.1
YoY Change (%)	4.2	0.9	9.8	9.6	3.9	3.1	4.7	10.5	5.9	5.4	8.6
Russia & Others CIS	5.1	8.1	9.1	7.5	7.6	8.0	8.2	7.2	29.8	30.9	8.3
YoY Change (%)	3.5	2.7	28.2	1.0	49.8	-1.2	-9.9	-4.0	8.6	3.8	11.2
Others	4.0	4.1	4.0	3.6	4.0	4.2	4.6	4.9	15.7	17.7	4.5
YoY Change (%)	-6.5	-18.6	-10.0	29.5	-0.1	2.2	15.9	34.3	-4.7	12.8	22.9
PSAI	7.1	6.4	7.8	7.8	6.7	7.0	7.8	8.2	29.1	29.8	7.6
YoY Change (%)	-6.0	-23.1	6.7	3.0	-5.4	9.3	1.0	5.5	-5.4	2.5	-2.8
Cost Break-up											
COGS (% of Sales)	49.0	42.4	40.8	44.7	41.3	41.3	41.5	41.4	43.9	41.4	42.2
SG&A (% of Sales)	21.5	21.3	21.7	24.5	21.0	21.7	22.7	23.9	22.3	22.3	22.6
R&D Expenses(% of Sales)	8.7	7.7	7.1	8.9	7.4	7.9	7.7	9.7	8.0	8.2	7.8
Gross Margins(%)	51.0	57.6	59.2	55.3	58.7	58.7	58.5	58.6	56.1	58.6	57.8
EBITDA Margins(%)	20.7	28.6	30.4	21.9	30.3	29.0	28.1	24.9	25.8	28.1	27.4
EBIT Margins(%)	14.6	23.6	25.5	16.6	25.0	23.4	22.7	19.9	20.5	22.8	21.9



Management call highlights

- SGA expenses would be 23-23.5% of sales in FY25. R&D spending would be 8.5-9% of sales in FY25.
- The commercial benefit from JV with Nestle is expected FY26/FY27 onward.
- DRRD expects the approval for Rituximab for the UK market in the near term.
- The company launched 3/13 products in DF segment in 4QFY24/FY24.
- It filed 9/17 ANDAs in 4QFY24/FY24 for the US market.
- DRRD forayed into the consumer health market of the UK, with the launch of allergy medication, Histallay.
- Increase in inventory QoQ is to maintain the business continuity considering the geopolitical situation.
- DRRD expects ETR of 24-25% in FY25.

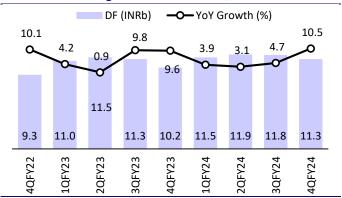
Key exhibits

Exhibit 1: In CC terms, NA sales grew ~26% YoY in 4QFY24



Source: MOFSL, Company

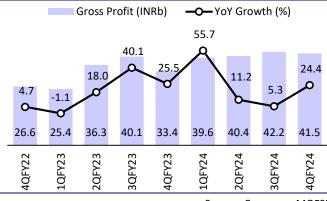
Exhibit 2: DF sales grew 10.5% YoY in 4QFY24



Source: MOFSL, Company

—O— YoY Growth (%)

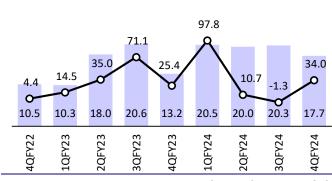
Exhibit 3: Gross profit increased 24.4% YoY in 4QFY24



Source: Company, MOFSL

Exhibit 4: EBITDA increased by 34% YoY in 4QFY24

EBITDA (INRb)



Source: Company, MOFSL

R&D Cost (INRb) -O-R&D as a % of sales (%) 9.7 8.9 8.7 8.3 7.9 7.7 7.7 7.4 7.1 4.3 4.3 4.9 4.8 5.4 5.0 5.4 5.6 6.9 1QFY23 4QFY22 2QFY23 4QFY23 1QFY24 2QFY24 4QFY24 3QFY24

Exhibit 5: R&D expenses as a proportion of sales increased to 9.7% in 4QFY24

Source: MOFSL, Company

Expect moderation in earnings growth over FY24-26 Complex pipeline build-up ongoing for US market

- In FY24, DRRD's NA sales posted a robust 26% YoY growth to USD1.6b. This was driven by increased market share in the base portfolio, integration of Mayne portfolio and higher volume off-take of differentiated products. Moreover, the reduced intensity of price erosion also aided growth.
- Having launched 21 new products in the US during FY24, DRRD remains on track to sustain the launch momentum.
- There are 81 ANDAs and four NDAs under the 505(b)(2) route awaiting approval. Of these ANDAs, 50 are Para IVs, and 24 have the potential to secure the 'First to File' status.
- Over FY24-26, we expect the US segment to report an 11% sales CAGR to ~INR160b (USD2b).

Divestment of brands impacted growth in DF for FY24

- In FY24, India sales witnessed a modest growth rate of 5% YoY to INR46.4b. The growth was driven by strong performance in Gastro/Pain/Derma/Anti-diabetic, offset by a decline in Cardiac and respiratory therapy.
- Volume decline as well as divestment of brands impacted the performance during FY24.
- DRRD is focusing on launching new products in India along with some inlicensing and partnership opportunities.
- We expect a sales CAGR of 11% to reach INR57b over FY24-26.

The EM segment to witness a gradual recovery

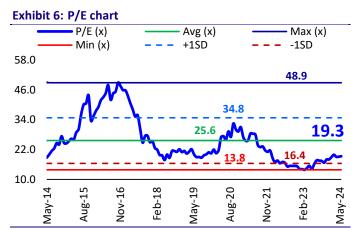
- In FY24, EM sales grew 4% YoY to INR30.9b. The growth in the segment is attributable to new product launches and market share expansion, partially offset by unfavorable forex.
- Having said this, the Russia business witnessed lower growth due to the high base of the last year in addition to the adverse currency impact. However, this was partly offset by robust performance in other markets, new launches, and favorable currency movement.
- We expect a sales CAGR of 11% to reach INR38b over FY24-26.

PSAI segment: Volume/new launches to aid growth

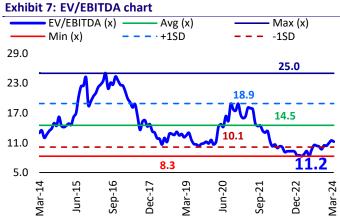
- In FY24, the PSAI segment's revenue grew at a meager 2.5% YoY to INR29.8b. This was due to the base portfolio witnessing price erosion.
- However, the PSAI segment witnessed a gross margin expansion of 420bp YoY to 17%. This was led by an improvement in the product mix.
- With inventory rationalization largely done at industry level, we expect the PSAI business to post an 8% sales CAGR to INR34.7b over FY24-26.

Maintain Neutral

- We maintain our earnings estimates for FY25/FY26. We value DRRD on SOTP basis (22x 12M forward earnings for base business and INR90 per share for g-Revlimid) to arrive at a TP of INR6,070.
- After delivering 30% YoY earnings growth in FY24, we expect earnings growth to moderate to a 3.5% CAGR over FY24-26, partly due to a gradual build-up of market share of g-Revlimid. The investment in JV with Nestle and in biosimilar segment should drive commercial benefits after FY26.
- We believe that the valuation adequately factors in the upside in earnings.
 Maintain Neutral rating on the stock.



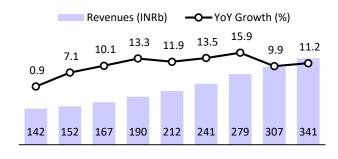
Source: MOFSL, Company, Bloomberg



Source: MOFSL, Company, Bloomberg

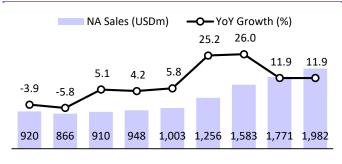
Story in charts

Exhibit 8: Expect sales CAGR of ~11% over FY24-26



FY18 FY19 FY20 FY21 FY22 FY23 FY24 FY25E FY26E

Exhibit 9: NA sales to report ~12% CAGR over FY24–26



FY18 FY19 FY20 FY21 FY22 FY23 FY24 FY25E FY26E

Exhibit 10: DF sales to exhibit 11% CAGR over FY24-26



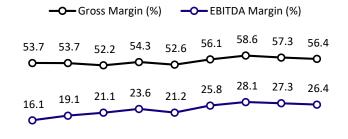
FY18 FY19 FY20 FY21 FY22 FY23 FY24 FY25E FY26E

Exhibit 11: PSAI to post 8% sales CAGR over FY24-26



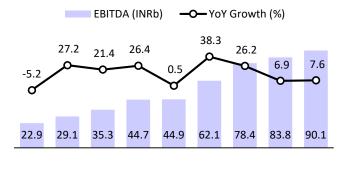
FY18 FY19 FY20 FY21 FY22 FY23 FY24 FY25E FY26E

Exhibit 12: EBITDA margin to contract 170bp over FY24-26



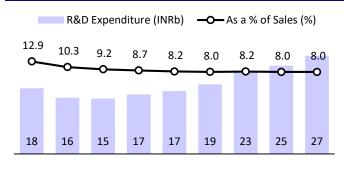
FY18 FY19 FY20 FY21 FY22 FY23 FY24 FY25E FY26E

Exhibit 13: Expect EBITDA CAGR of ~7% over FY24-26



FY18 FY19 FY20 FY21 FY22 FY23 FY24 FY25E FY26E

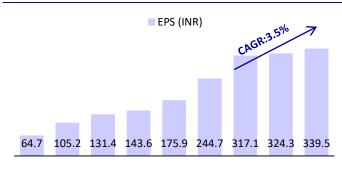
Exhibit 14: R&D expense to settle at ~8% of sales by FY26



FY18 FY19 FY20 FY21 FY22 FY23 FY24 FY25E FY26E

Source: Company, MOFSL

Exhibit 15: Expect EPS CAGR of 3.5% over FY24-26



FY18 FY19 FY20 FY21 FY22 FY23 FY24 FY25E FY26E

Source: Company, MOFSL

Financials and valuations

Income Statement								(INR b)
Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E
Net Sales	152	167	190	212	241	279	306	341
Change (%)	7.1	10.1	13.3	11.9	13.5	15.9	9.8	11.2
Total Expenditure	123	132	145	167	179	201	223	251
EBITDA	29	35	45	45	62	78	84	90
Change (%)	27.2	21.4	26.4	0.5	38.3	26.2	6.7	7.5
Margin (%)	19.1	21.1	23.6	21.2	25.8	28.1	27.3	26.4
Depreciation & Amort.	12	12	13	12	13	15	16	18
EBIT	17	23	32	33	49	64	68	72
Net Interest Exp	1	1	-2	-2	-3	-3	-1	0
One-off (Gains)/Losses	-2	8	8	6	-5	0	0	0
PBT before EO Expense	18	14	26	29	58	67	69	72
Change (%)	56.5	14.7	35.9	10.5	39.5	29.6	1.3	4.7
PBT after EO Expense	18	14	26	29	58	67	69	72
Tax	4	-1	9	9	15	16	17	18
Tax Rate (%)	20.5	-10.3	35.5	30.3	26.5	24.1	24.5	24.4
Reported PAT	19	19	18	24	44	54	54	56
Adjusted Net Profit	17	22	24	29	41	53	54	56
Change (%)	62.6	24.9	9.3	22.8	39.3	29.6	2.1	4.7
Margin (%)	11.5	13.0	12.6	13.8	16.9	18.9	17.6	16.6

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FY19	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E
1	1	1	1	1	1	1	1
139	155	176	190	230	280	329	382
140	156	176	191	231	281	330	383
34	18	29	34	13	20	19	18
-4	-12	-10	-13	-6	-10	-10	-10
171	162	195	212	238	291	339	391
115	126	144	161	178	203	200	209
62	74	87	99	111	126	142	142
54	52	57	62	66	77	58	66
31	33	33	38	62	81	81	81
47	32	41	32	35	41	41	41
88	103	125	152	151	177	234	288
34	35	45	51	49	64	59	71
40	52	50	67	72	80	94	104
2	2	15	15	6	7	54	81
13	14	15	19	24	26	28	31
50	58	60	72	77	86	75	86
14	15	18	26	26	31	26	31
36	43	42	47	50	55	49	55
39	45	65	79	74	91	159	202
171	162	195	212	238	291	339	391
	1 139 140 34 -4 171 115 62 54 31 47 88 34 40 2 13 50 14 36 39	1 1 139 155 140 156 34 18 -4 -12 171 162 115 126 62 74 54 52 31 33 47 32 88 103 34 35 40 52 2 2 2 13 14 50 58 14 15 36 43 39 45	1 1 1 139 155 176 140 156 176 34 18 29 -4 -12 -10 171 162 195 115 126 144 62 74 87 54 52 57 31 33 33 47 32 41 88 103 125 34 35 45 40 52 50 2 2 15 13 14 15 50 58 60 14 15 18 36 43 42 39 45 65	1 1 1 1 139 155 176 190 140 156 176 191 34 18 29 34 -4 -12 -10 -13 171 162 195 212 115 126 144 161 62 74 87 99 54 52 57 62 31 33 33 38 47 32 41 32 88 103 125 152 34 35 45 51 40 52 50 67 2 2 15 15 13 14 15 19 50 58 60 72 14 15 18 26 36 43 42 47 39 45 65 79	1 1 1 1 1 139 155 176 190 230 140 156 176 191 231 34 18 29 34 13 -4 -12 -10 -13 -6 171 162 195 212 238 115 126 144 161 178 62 74 87 99 111 54 52 57 62 66 31 33 33 38 62 47 32 41 32 35 88 103 125 152 151 34 35 45 51 49 40 52 50 67 72 2 2 15 15 6 13 14 15 19 24 50 58 60 72 77 14 15 18 26 26 36 43 <	1 1 1 1 1 1 139 155 176 190 230 280 140 156 176 191 231 281 34 18 29 34 13 20 -4 -12 -10 -13 -6 -10 171 162 195 212 238 291 115 126 144 161 178 203 62 74 87 99 111 126 54 52 57 62 66 77 31 33 33 38 62 81 47 32 41 32 35 41 88 103 125 152 151 177 34 35 45 51 49 64 40 52 50 67 72 80 2 2 15 15 6 7 13 14 15 19 24	1 1

Financials and valuations

Ratios								
Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E
Basic (INR)								
EPS	105.2	131.4	143.6	175.9	244.7	317.1	323.9	339.1
Cash EPS	177.3	206.5	220.7	246.9	320.8	406.2	419.5	445.5
BV/Share	844.8	939.7	1,062.8	1,145.0	1,386.5	1,684.0	1,982.6	2,296.6
DPS	20.0	23.6	25.0	20.4	20.4	21.4	21.4	21.4
Payout (%)	21.3	23.5	26.8	16.9	9.0	7.8	7.7	7.4
Valuation (x)								
P/E	59.5	47.6	43.6	35.6	25.6	19.7	19.3	18.5
PEG (x)	1.0	1.9	4.7	1.6	0.7	0.7	9.0	3.9
Cash P/E	35.3	30.3	28.4	25.3	19.5	15.4	14.9	14.0
P/BV	7.4	6.7	5.9	5.5	4.5	3.7	3.2	2.7
EV/Sales	6.8	6.1	5.4	4.8	4.1	3.5	3.0	2.6
EV/EBITDA	35.7	28.9	22.8	22.7	15.8	12.4	11.0	9.9
Dividend Yield (%)	0.3	0.4	0.4	0.3	0.3	0.3	0.3	0.3
Return Ratios (%)								
ROIC	10.8	21.9	17.0	18.0	23.1	27.4	26.4	26.7
RoE	13.1	14.7	14.3	16.0	19.3	20.7	17.7	15.9
RoCE	8.9	17.4	11.8	12.3	15.9	18.3	16.5	15.5
Working Capital Ratios								
Fixed Asset Turnover (x)	1.4	1.4	1.4	1.4	1.4	1.5	1.5	1.7
Debtor (Days)	97	100	98	100	106	100	104	106
Inventory (Days)	75	75	77	83	75	73	73	70
Payable (Days)	32	32	32	38	39	38	34	31
Leverage Ratio								
Current Ratio (x)	1.8	1.8	2.1	2.1	2.0	2.1	3.1	3.3
Net Debt/Equity (x)	0.0	-0.1	-0.2	-0.2	-0.3	-0.3	-0.5	-0.6
Cash Flow Statement						_		
Y/E March	FY19	FY20	FY21	FY22	FY23	FY24	FY25E	FY26E
Op. Profit/(Loss) before Tax	22	26	35	39	54	70	71	74
Depreciation	12	12	13	12	13	15	16	18
Interest/Dividends Recd.	-6	5	6	3	-7	-3	-2	-2
Direct Taxes Paid	-4	1	-9	-9	-15	-16	-17	-18
(Inc)/Dec in WC	1	-6	-7	-15	-4	-16	-21	-15
CF from Operations	25	38						-13
EO Expense		30	38	30	40	50	47	
	0	0	-6	30 -5	40 0	50		57
CF from Operations	0 29						47	57 0
CF from Operations (inc)/dec in FA		0	-6	-5	0	0	47 0	57 0 57
	29	0 39	-6 44	-5 34	0 40	0 50	47 0 47	57 0 57 -9
(inc)/dec in FA	29 -9	0 39 5	-6 44 -27	-5 34 -8	0 40 -20	0 50 -31	47 0 47 3	57 0 57 -9 48
(inc)/dec in FA Free Cash Flow	29 -9 16	0 39 5 43	-6 44 -27 11	-5 34 -8 22	0 40 -20 20	0 50 -31 19	47 0 47 3 50	57 0 57 -9 48 0
(inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments	29 -9 16 3	0 39 5 43 -2	-6 44 -27 11 0	-5 34 -8 22 -5	0 40 -20 20 -24	0 50 -31 19 -19	47 0 47 3 50	57 0 57 -9 48 0
(inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments Others	29 -9 16 3 -2	0 39 5 43 -2	-6 44 -27 11 0	-5 34 -8 22 -5 -13	0 40 -20 20 -24	0 50 -31 19 -19	47 0 47 3 50 0	57 0 57 -9 48 0 0
(inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments	29 -9 16 3 -2 -8	0 39 5 43 -2 -7	-6 44 -27 11 0 0	-5 34 -8 22 -5 -13	0 40 -20 20 -24 0	0 50 -31 19 -19 0	47 0 47 3 50 0 0	57 0 57 -9 48 0 0 -9
(inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Change in net worth	29 -9 16 3 -2 -8	0 39 5 43 -2 -7 -5	-6 44 -27 11 0 0 -27	-5 34 -8 22 -5 -13 -26	0 40 -20 20 -24 0 -44	0 50 -31 19 -19 0 -50	47 0 47 3 50 0 0 3	57 0 57 -9 48 0 0 -9
(inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Change in net worth (Inc)/Dec in Debt	29 -9 16 3 -2 -8 0	0 39 5 43 -2 -7 -5 1	-6 44 -27 11 0 0 -27 2 12	-5 34 -8 22 -5 -13 -26 -5 4	0 40 -20 20 -24 0 -44 0	0 50 -31 19 -19 0 -50	47 0 47 3 50 0 0 3 0 -1	57 0 57 -9 48 0 0 -9 0 -1
(inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Change in net worth (Inc)/Dec in Debt Other Items	29 -9 16 3 -2 -8 0 -17	0 39 5 43 -2 -7 -5 1 -16 -5	-6 44 -27 11 0 0 -27 2 12 -13	-5 34 -8 22 -5 -13 -26 -5 4	0 40 -20 20 -24 0 -44 0 -20 1	0 50 -31 19 -19 0 -50 0 7	47 0 47 3 50 0 0 3 0 -1 2	57 0 57 -9 48 0 0 -9 0 -1 -9
(inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Change in net worth (Inc)/Dec in Debt Other Items Dividend Paid	29 -9 16 3 -2 -8 0 -17 -1	0 39 5 43 -2 -7 -5 1 -16 -5 -5	-6 44 -27 11 0 0 -27 2 12 -13	-5 34 -8 22 -5 -13 -26 -5 4 9	0 40 -20 20 -24 0 -44 0 -20 1	0 50 -31 19 -19 0 -50 0 7 2 -4	47 0 47 3 50 0 0 3 0 -1 2 -4	57 0 57 -9 48 0 0 -9 0 -1 -9 -4
(inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Change in net worth (Inc)/Dec in Debt Other Items Dividend Paid CF from Fin. Activity Inc/Dec of Cash	29 -9 16 3 -2 -8 0 -17 -1 -4 -21	0 39 5 43 -2 -7 -5 1 -16 -5 -5 -5	-6 44 -27 11 0 0 -27 2 12 -13 -5 -5 13	-5 34 -8 22 -5 -13 -26 -5 4 9 -4 4 12	0 40 -20 20 -24 0 -44 0 -20 1 -4 -23 -27	0 50 -31 19 -19 0 -50 0 7 2 -4	47 0 47 3 50 0 0 3 0 -1 2 -4	57 0 57 -9 48 0 0 -9 0 -1 -9 -4 -14 35
(inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Change in net worth (Inc)/Dec in Debt Other Items Dividend Paid CF from Fin. Activity Inc/Dec of Cash Add: Beginning Balance	29 -9 16 3 -2 -8 0 -17 -1 -4 -21 0 3	0 39 5 43 -2 -7 -5 1 -16 -5 -5 -25 8	-6 44 -27 11 0 0 -27 2 12 -13 -5 -5 13	-5 34 -8 22 -5 -13 -26 -5 4 9 -4 4 12	0 40 -20 20 -24 0 -44 0 -20 1 -4 -23 -27	0 50 -31 19 -19 0 -50 0 7 2 -4 4 4 6	47 0 47 3 50 0 0 3 0 -1 2 -4 -3	57 0 57 -9 48 0 0 -9 0 -1 -9 -4 -14 35
(inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Change in net worth (Inc)/Dec in Debt Other Items Dividend Paid CF from Fin. Activity Inc/Dec of Cash Add: Beginning Balance Closing Balance	29 -9 16 3 -2 -8 0 -17 -1 -4 -21	0 39 5 43 -2 -7 -5 1 -16 -5 -5 -25	-6 44 -27 11 0 0 -27 2 12 -13 -5 -5 13	-5 34 -8 22 -5 -13 -26 -5 4 9 -4 4 12	0 40 -20 20 -24 0 -44 0 -20 1 -4 -23 -27	0 50 -31 19 -19 0 -50 0 7 2 -4 4	47 0 47 3 50 0 0 3 0 -1 2 -4 -3 47	57 0 57 -9 48 0 0 -9 0 -1 -9 -4 -14 35 54
(inc)/dec in FA Free Cash Flow (Pur)/Sale of Investments Others CF from Investments Change in net worth (Inc)/Dec in Debt Other Items Dividend Paid CF from Fin. Activity Inc/Dec of Cash Add: Beginning Balance	29 -9 16 3 -2 -8 0 -17 -1 -4 -21 0 3 2	0 39 5 43 -2 -7 -5 1 -16 -5 -5 -25 8 2 11	-6 44 -27 11 0 0 -27 2 12 -13 -5 -5 13 2	-5 34 -8 22 -5 -13 -26 -5 4 9 -4 4 12 15 27	0 40 -20 20 -24 0 -44 0 -20 1 -4 -23 -27 15 -12	0 50 -31 19 -19 0 -50 0 7 2 -4 4 4 6 10	47 0 47 3 50 0 0 3 0 -1 2 -4 -3 47 7	-13 57 0 57 -9 48 0 0 -9 0 -1 -9 -4 -14 35 54 89 0

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