

11 May 2024

India | Equity Research | Q4FY24 results review

Hindustan Petroleum Corporation

Oil & Gas

A record year, transformation of scale and scope remains on track

Hindustan Petroleum (HPCL) reported recurring standalone EBITDA/PAT of INR 48bn/INR 28.4bn in Q4FY24, implying EBITDA was flat YoY/ PAT declined 11.8%. FY24 EBITDA/PAT of INR 238.5bn/INR 139.5bn (vs. EBITDA loss of INR 131bn/net loss of INR 146bn), however, reflects significantly better refining/marketing performance in FY24 vs. the weakness observed in FY23. A USD 7/bbl YoY dip in GRMs (driven by lower Russian crude discounts) hurt Q4 earnings. The pain was aggravated by inventory loss of INR 6bn in marketing. That said, FY25–27E will likely be stronger, driven by: 1) higher and more complex refining capacity; 2) stronger GRMs; 3) petchem volumes; and 4) steady marketing margins. The stock's valuation of 4.5x FY26E EPS/4.8x EV/EBITDA is quite attractive. Retain BUY with a TP of INR 635.

Q4 GRMs disappoint; prospects to improve sharply

Refinery throughput stood at 5.8mt with FY24 utilisation at ~103%. GRMs of USD 7/bbl (including USD 1/bbl inventory gain) dipped USD 1.5 per bbl QoQ/USD 7 per bbl YoY. A build of unsold intermediate stock led to lower GRMs in the quarter; but its liquidation in Q1FY25 should help recoup the USD 1.5/bbl loss caused by the same in Q4. Additionally, with most units (except for bottom upgradation unit) at Vizag already commissioned and the Rajasthan refinery on course for likely commissioning between H2FY25E and FY26E, we see refining and petchem margins rising materially over the next two years. Volumes in Marketing were robust – domestic sales growing 8% YoY to 11.8mt and overall volumes growing 11% YoY to 12.3mt. Blended marketing margins, at INR 6,673/t, saw a sharp 20% YoY uptick.

Margin mix to change; trends continue to point north

We see the following factors enabling sustained earnings improvement over FY24–26E: 1) Stronger margins. 2) Targeted investments in improving scale and complexity of downstream business. 3) Diversification that is aligned to margin improvement. 4) Improving leverage. The completion of Vizag expansion and the imminent commissioning of the Rajasthan refinery may add to some much-needed petchem output to the traditional refined product yield for HPCL. Management has guided to complete the Vizag expansion by H2FY25E and Rajasthan's by H2FY25–FY26E, which will allow FY26–27E to likely see a step change in scale and scope of business.

Financial Summary

Y/E March (INR Mn)	FY24A	FY25E	FY26E	FY27E
Net Revenue	43,38,565	47,37,878	49,99,486	52,42,169
EBITDA	2,49,278	2,31,794	2,68,705	2,92,889
EBITDA %	5.7	4.9	5.4	5.6
Net Profit	1,60,146	1,27,946	1,58,312	1,71,531
EPS (INR)	112.9	90.2	111.6	120.9
EPS % Chg YoY	(329.4)	(20.1)	23.7	8.3
P/E (x)	4.4	5.6	4.5	4.1
EV/EBITDA (x)	5.3	5.8	4.8	4.2
RoCE (Pre-tax) (%)	17.9	14.0	14.3	13.3
RoE (%)	40.4	24.7	25.3	22.9

Probal Sen

probal.sen@icicisecurities.com
+91 22 6807 7274

Hardik Solanki

solanki.hardik@icicisecurities.com

Market Data

Market Cap (INR)	711bn
Market Cap (USD)	8,510mn
Bloomberg Code	HPCL IN
Reuters Code	HPCL.BO
52-week Range (INR)	595 /239
Free Float (%)	45.0
ADTV-3M (mn) (USD)	52.9

Price Performance (%)	3m	6m	12m
Absolute	(1.8)	67.6	96.1
Relative to Sensex	(2.9)	55.9	78.9

Earnings Revisions (%)	FY25E	FY26E
Revenue	6.9	7.0
EBITDA	0.9	6.8
EPS	(5.1)	2.9

Previous Reports

11-04-2024: [Company Update](#)

15-03-2024: [Company Update](#)

Reiterate BUY – minor changes to estimates

HPCL's stock price has risen sharply over the last six months. Even so, at its current price, valuation stands at just 4.5x FY26E PER and 4.8x FY26E EV/EBITDA. This is in contrast to the lows of negative 7.8x PER and negative 16.5x EV/EBITDA that it hit during FY23, when the company reported a material loss of INR 69.8bn for the year. We believe, at these valuations, HPCL is still at an attractive level and does not fully reflect the structural changes in scale and the company's potential earnings profile over the next three years. We appreciate the stabilisation challenges for both Vizag and Rajasthan and build in more conservative GRM estimates for margins and throughput, driving some downgrades to FY25E EPS while FY26E EPS sees a small upgrade due to higher marketing volume assumptions and lower debt.

Our valuation for the company, at 5.2–5.3x average of FY26E EV/EBITDA for the refining and marketing businesses – with listed investments valued at CMP – delivers a target price of INR 635 (unchanged), a material ~27% upside from CMP. Reiterate **BUY**.

Upside risks: 1) Faster-than-expected revival in benchmark GRMs; 2) recovery in petchem price realisations; 3) stronger retail fuel margins; and 4) valuation of associated businesses (CGDs, renewables etc.) coming into Street's estimates.

Downside risks: 1) Execution delays and longer stabilisation time of expanded capacity; 2) prolonged downturn in both refining and petchem cycles; 3) adverse promoter (read government) intervention in retail fuel pricing.

Conference call takeaways

Operational Performance

- Singapore GRM dipped in Q4FY24, on a YoY-basis amid softer product cracks and discounts in opportunity crude (Russian) cooling. Also, intermediate stock build-up, valued at cost in Q4FY24 (USD1.5/bbl impact), will be liquidated in Q1FY25, helping recoup the losses
- On inventory, HPCL reported refinery inventory gain of INR 3.6bn; and marketing inventory loss of INR6bn.
- During the year, refinery's performance improved with lower fuel loss vs. FY23.
- New revenue streams for the next five years (FY26–31) would stem from petchem, biofuel and natural gas. In the city gas segment, the company has 25 operational GAs (Geographical Areas) (out of 27 GAs) in 18 states. HPCL Renewable and Green Energy Limited, a subsidiary of HPCL, is now operational.
- HMEL reported EBITDA profit of INR 75bn. HMEL reported GRMs of USD 17–18/bbl for FY24 with net debt of INR 340bn, as on Mar'24.
- HPCL's long term debt stands at INR 436bn vs. INR 497bn in FY23. It has repaid INR 60bn of this debt during the year and its debt/equity stands at 1.06. Short term debt stands at INR 600bn vs. INR 645bn in FY23.

Capex and refinery timelines

- Capex guidance for FY25 stands at INR 180bn with refining estimated at INR 50bn, marketing at INR 65bn, corporate capex at INR 7bn and INR 56bn towards equity contribution (includes Rajasthan equity contribution and green energy). Capex would range between INR 150bn–180bn p.a. for the next few years.
- In FY24, HPCL incurred capex of INR 142bn, funded almost entirely by internal accruals.

- With regard to the Rajasthan refinery, certain units have commenced operations with an overall physical completion status of >90%. Management expects the refinery to be broadly operational by Q4FY25, with the Petrochemical units to be operational by FY26E
- As per management, with a previously guided GRM expectation of >USD 20/bbl integrated margin, the project can earn an IRR of >12%, even on revised cost. Cumulative equity investment in the Rajasthan refinery as on date is INR 147bn.
- In the Vizag refinery, except the bottom-upgradation unit, all other units are in commission. Post-commissioning of bottom-upgradation unit, Vizag's operational capacity should move from 13.7mmt to 15mmt, with GRM benefit at full operation guided at ~USD2/bbl
- HPCL plans to invest ~INR 12–15bn annually (towards CGDs), which it intends to increase as they get into new GAs. It has 328 CNG stations with natural gas volume of 0.4mmt in sales and positive EBITDA contribution.

Lubes

- In lubes, the company has to do three things towards the eventual unlocking of value from this segment – get the required regulatory approvals, unbundle assets and then execute the unlocking transaction.
- The company has 36–37% market share in the lubes segment within the OMCs; with overall industry market share estimated at ~22%.
- HPCL plans to add lubes units at its Mumbai refinery – to produce group-three lubricants.
- In the lubricant business, lubes sales were at 650TMT with healthy margins – reported EBITDA of INR 10bn. 100% of Lubes is produced in-house. The company has blending plants which operates at >90%utilisation.

Chhara terminal

- Chhara terminal was to be commissioned in Apr'24 ; however, due to rough seas – climate issue – cargo could not be unloaded. The terminal is now expected to be commissioned in Oct'24.
- The company is in advanced discussion with potential customers for capacity booking at the terminal. HPCL has already booked capacity for refinery and marketing requirements (internal consumption). The terminal is expected to achieve 2–2.5mmt capacity utilization in the next two–three years.
- Pipeline connection from Chhara terminal to its gas grid is ready.

Sourcing Mix

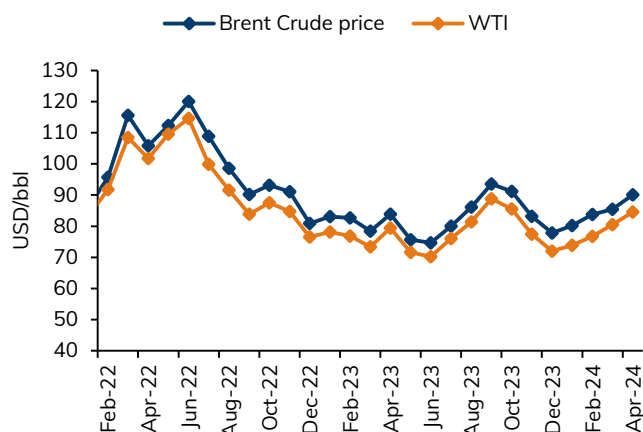
- The company imports 30–40% Russian oil out of its total crude imports on DES-basis.
- Venezuelan oil is NIL – the oil is low on API and high on TAN, thus, not feasible for HPCL's refineries. West African crude arrives every one–two months at Vizag. Share of spot crude has grown with the share of long -term crude reducing gradually in the last few years.

Exhibit 1: Q4FY24 result snapshot

INR mn	Q4FY24	Q4FY23	YoY chg %	Q3FY24	QoQ chg %	FY24	FY23	YoY chg %
Sales	11,45,569	10,79,278	6.1	11,13,063	2.9	43,25,352	43,47,860	(0.5)
EBITDA	48,038	47,986	0.1	21,636	122.0	2,38,493	(1,31,392)	
Adj PAT	28,427	32,226	(11.8)	5,290	437.4	1,39,532	(1,45,910)	
Reported PAT	28,427	32,226	(11.8)	5,290	437.4	1,46,938	(89,740)	
Adj EPS	20.0	22.7	(11.8)	3.7	437.4	103.6	(63.3)	
Depreciation	16,113	10,442	54.3	13,378	20.4	55,524	43,300	28.2
Interest	7,340	5,226	40.5	6,141	19.5	25,157	21,319	18.0
Employee expense	8,894	8,010	11.0	8,413	5.7	34,224	29,628	15.5
Other Income	8,536	11,600	(26.4)	5,564	53.4	23,822	20,691	15.1
Marketing Inventory gain (loss) (estimated)*	(6,000)	(7,758)		1,000	(700.0)	(2,528)	(3,404)	(25.8)
Forex gain (loss)	360	1,430		360		(1,610)	(18,080)	
Average GRM(USD/bbl)	7.0	14.0	(50.4)	8.5	(18.1)	9.1	12.1	(25.0)

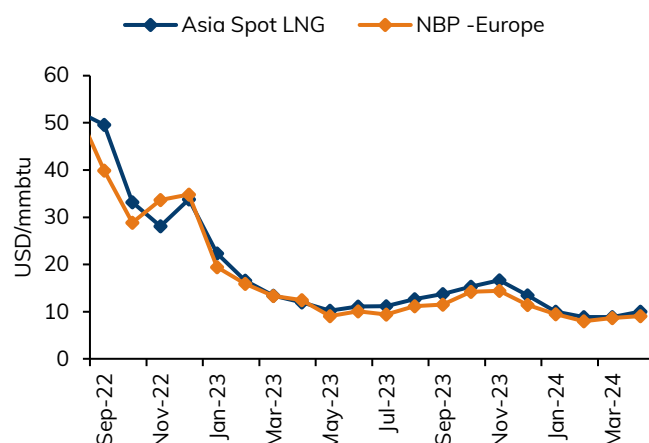
Source: Company data, I-Sec research * Estimated for Q3FY24 and Q3FY23

Exhibit 2: Crude prices are increasing



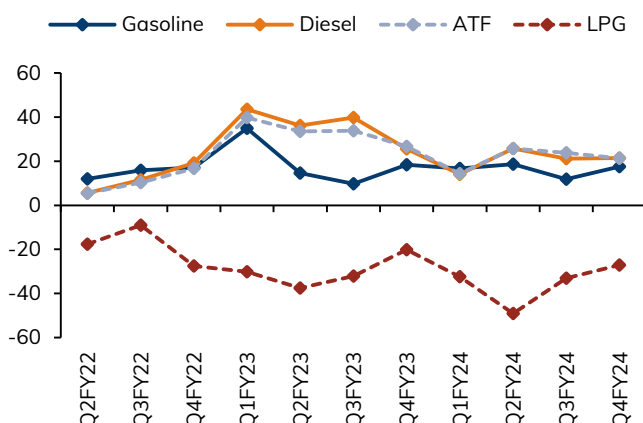
Source: Bloomberg, I-Sec research

Exhibit 3: But global LNG prices are moderating



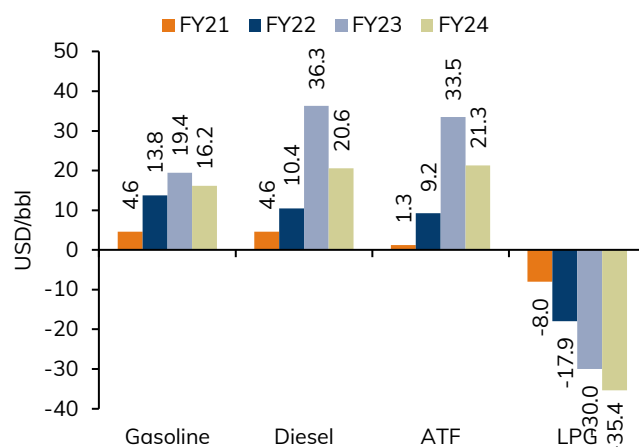
Source: Bloomberg, I-Sec research

Exhibit 4: Diesel, LPG and petrol spreads improved in Q4FY24

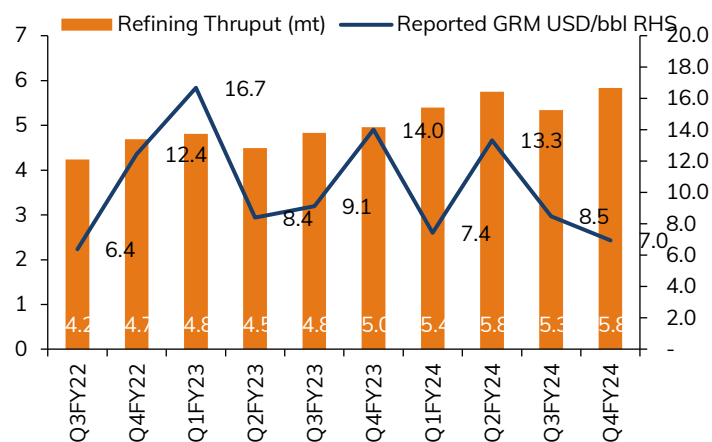


Source: Company data, I-Sec research

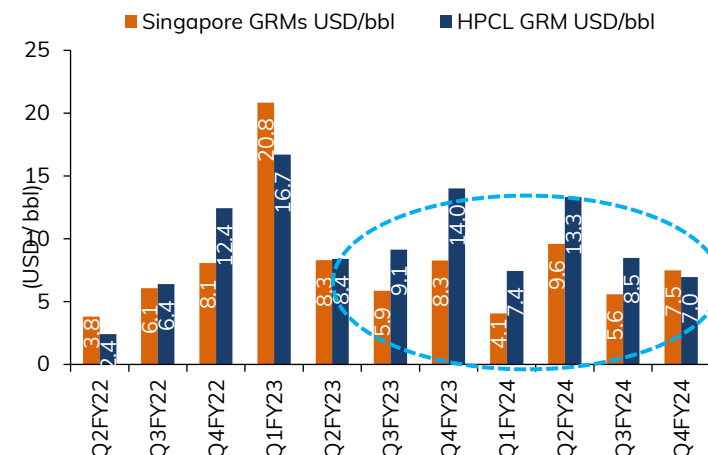
Exhibit 5: Product cracks remain at elevated level in FY24



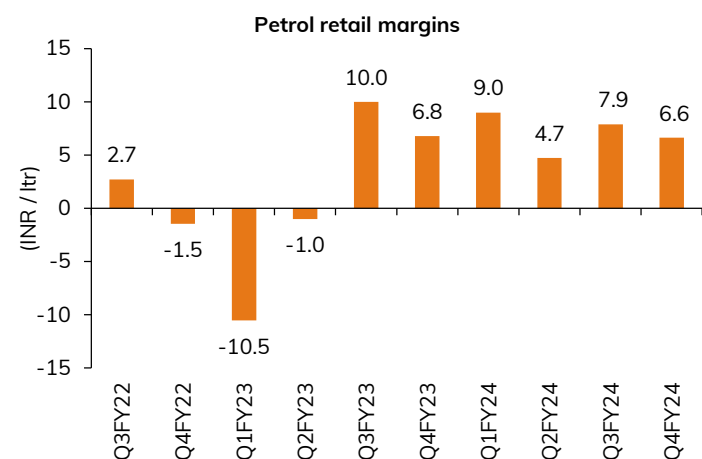
Source: Company data, I-Sec research

Exhibit 6: Q4FY24 GRMs declined QoQ and YoY

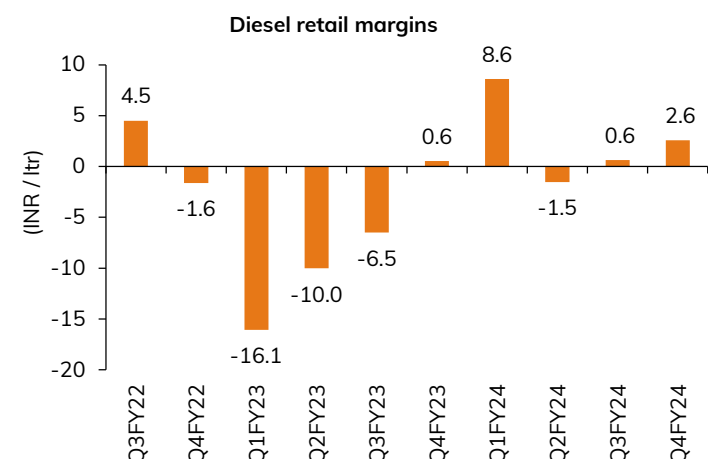
Source: Company data, I-Sec research

Exhibit 7: Premium to Singapore GRMs

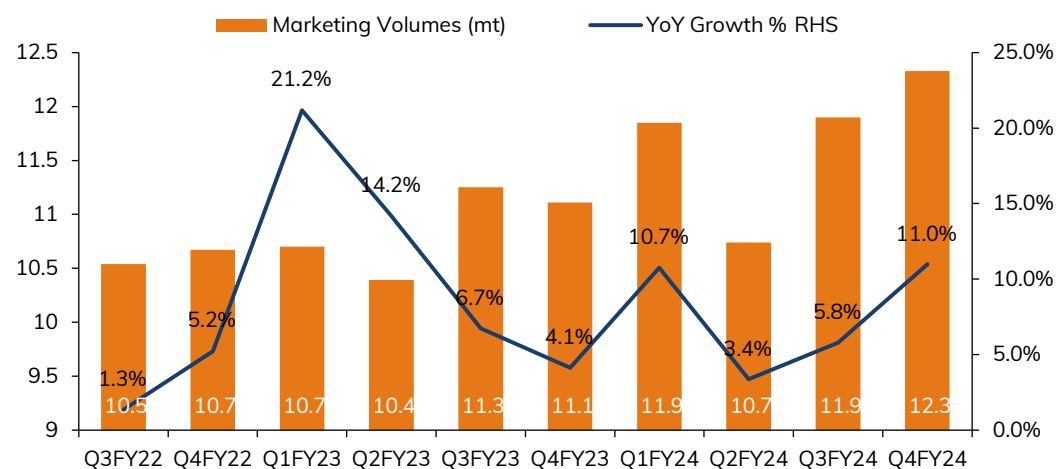
Source: Company data, I-Sec research

Exhibit 8: Petrol retail margin improved in Q4FY24

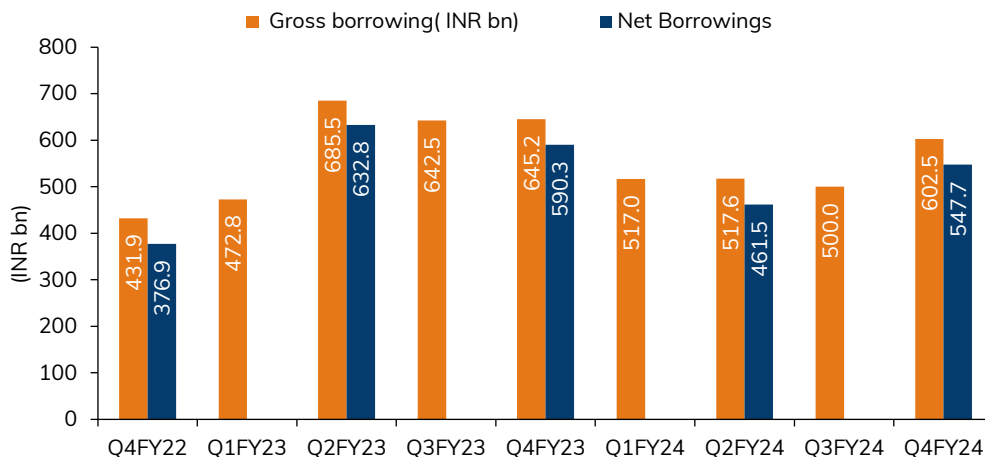
Source: Company data, I-Sec research

Exhibit 9: Diesel retail margin also improved in Q4FY24

Source: Company data, I-Sec research

Exhibit 10: Strong marketing volumes YoY and QoQ

Source: Company data, I-Sec research

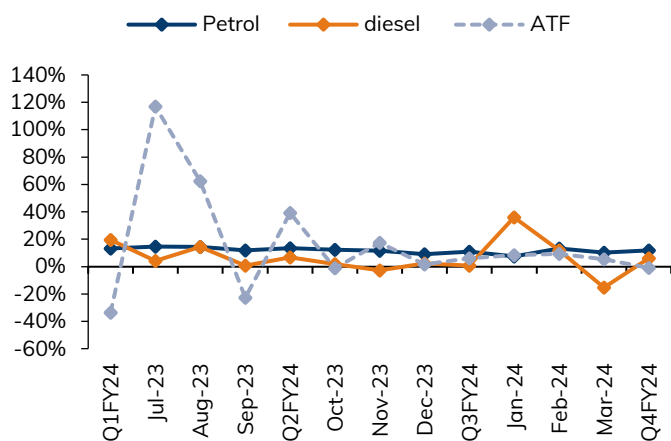
Exhibit 11: Net borrowings reduced in last four quarters (INR bn)

Source: Company data, I-Sec research

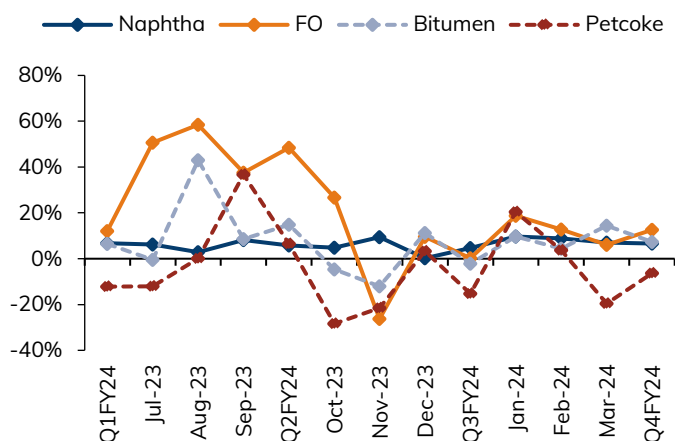
Exhibit 12: Gross margin trends in Q4FY24

INR mn	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q2FY24	Q3FY24	Q4FY24
Gross Margins	-17,507	64,774	99,339	1,40,910	1,29,697	75,706	1,05,107
Inventory gains	-20,000	1,500	-7,758	-9,528	12,000	1,000	-6,000
Net under-recovery	-	-	-	-	-	-	-
Adj Earnings	2,493	63,274	1,07,097	1,50,438	1,17,697	74,706	1,11,107
Refining earnings	21,942	26,490	41,749	24,108	46,256	27,559	24,603
Pipeline margins	3,595	3,796	3,985	4,219	3,985	4,362	4,225
Marketing earnings	-23,043	32,988	61,364	1,22,111	67,456	42,786	82,279
Marketing margin (INR/mt)	-2,218	2,932	5,523	10,305	6,281	3,595	6,673
Marketing margin (USD/bbl)	-3.8	4.9	9.2	17.2	10.4	5.9	11.0

Source: Company data, I-Sec research

Exhibit 13: Transport fuel demand growth remained strong in Q4

Source: Company data, I-Sec research

Exhibit 14: Industrial fuel demand growth trends

Source: Company data, I-Sec research

Exhibit 15: Refining capacity of HPCL + JVs to rise by 16.2mt over FY23-28E

Refinery Capacity Additions (MTPA)	FY22-23	FY27-28	Capacity Addition
MR (Mumbai)	9.5	9.5	0
VR (Visakhapatnam)	8.3	15	6.7
HMEL (JV)	11.3	11.8	0.5
HRRL (Rajasthan)	-	9	9
Total	29.1	45.3	16.2

Source: Company data, I-Sec research

Exhibit 16: Refinery expansion status and project cost

Project	Physical Progress	Project Cost (USD bn)
MR Expansion (7.5 to 9.5 MMTA)	Commissioned	0.6
VR Modernisation (8.3 to 15.0 MMTA)	Bottom upgradation of 1.3mmt is pending	3.2
HRRL – 9 MMTA Green Field Refinery Petrochemical complex	72%	8.8

Source: Company data, I-Sec research

Exhibit 17: Capacity expansion to earn 9–10% pre-tax RoCE

		HRRL (Rajasthan Refinery)	Vizag*	Total
Capex	USD mn	8,800	3,200	12,000
Capacity	MMT	9.0	6.7	16
GRM	USD/bbl	20.5	11.0	32
Gross Refinery margin	USD mn	1,352	540	1,893
Less Opex	USD mn	165	123	288
EBITDA	USD mn	1,187	417	1,605
Depreciation	USD mn	352	128	480
EBIT	USD mn	835	289	1,125
RoCE Pre-tax		9.5%	9.0%	9.4%

* Expansion of Vizag facility, from 8.3 to 15MMT

Source: Company data, I-Sec research

Exhibit 18: Petrochemical diversification boosts margin compared to traditional refinery margin potential

		HRRL (Rajasthan Refinery)	Vizag	Total
Petchem	MMT	2.4	0.15	2.55
Gross Margin	USD/t	365	365	365
Gross Margin	USD mn	876	55	931
vs. Traditional Refinery Product				
GRM	USD/bbl	10	10	10
Gross Margin	USD mn	176	11	187
Additional Gross margin due to Petchem	USD mn	700	44	744

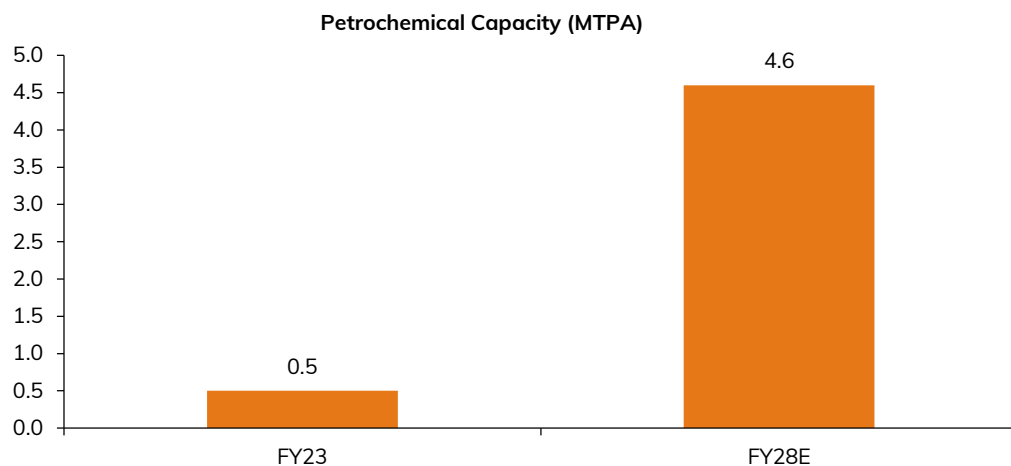
Source: Company data, I-Sec research

Exhibit 19: HPCL's Rajasthan refinery capacity and product yield – a one of its kind configuration for Indian downstream projects

Rajasthan Refinery	
Feed	MTPA
Rajasthan Crude	1.5
Imported Crude	7.5
	MTPA
Refinery process unit	9
Petchem unit	4
	KTPA
Products	
PP	1073
LLDPE	479
HDPE	479
Butadiene	146
Benzene	134
Toulene	104
MS	995
HSD	4035
Sulphur	157
Total	7602

Source: Elite petrochemical conference, HPCL, I-Sec research

Petchem capacity at HPCL's Rajasthan Refinery Ltd (JVC) would be ~2.4 MMTA, while HMEL added 1.2 MMTA of polymer dual feed cracker. HPCL started marketing of petrochemical under the brand 'HP Durapol' and reported 15.2TMT sales in FY23–24 (up to Oct'23).

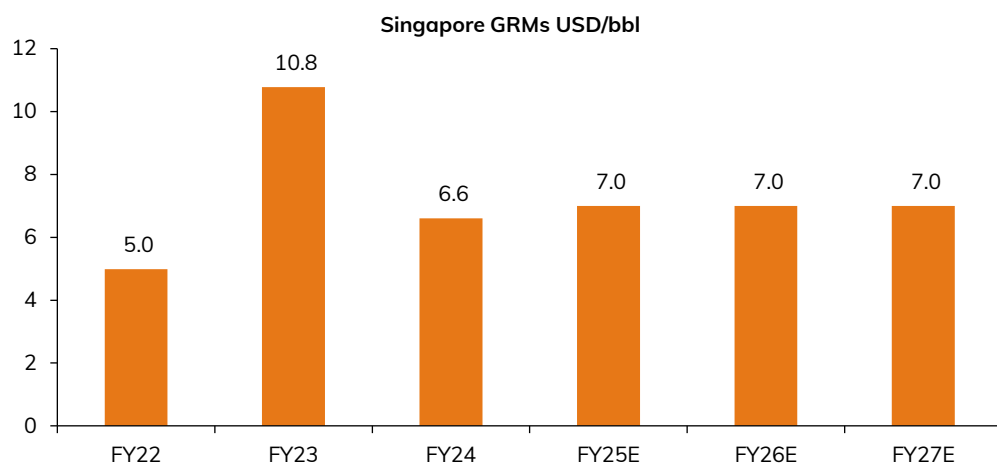
Exhibit 20: Petrochemical capacity to increase by 4.1MMT over FY23–28E


Source: Company data, I-Sec research

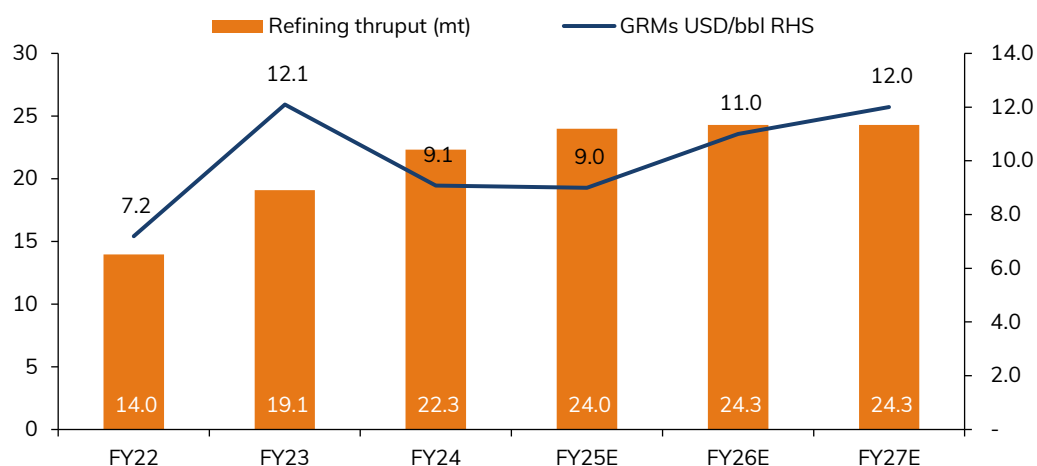
Exhibit 21: Investments in last five years across segments has been material

Area of Value Chain	Investment (INR bn)	Investment (USD bn)
Refining Capacity Expansions	310	3.8
Expansion of Pipeline Network	85	1.0
LPG Plants / POL Depots / Capacity Augmentations	58	0.7
Expansion of CGD Network	20	0.2
Enhancing Biofuels & Renewable capacities	10	0.1
Expanding Customer touch points	140	1.7
Others (R&D, Digital Transformation etc.)	100	1.2
Equity Investment in JVs & Subsidiaries	17	0.2
Total	740	8.9

Source: Company data, I-Sec research

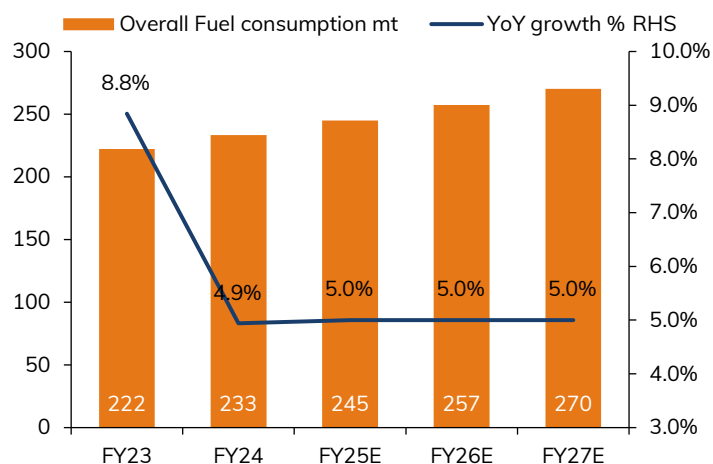
Exhibit 22: Singapore GRM estimates for FY22–27E

Source: Company data, I-Sec research

Exhibit 23: GRM estimates and throughput for HPCL to improve over FY22–27E

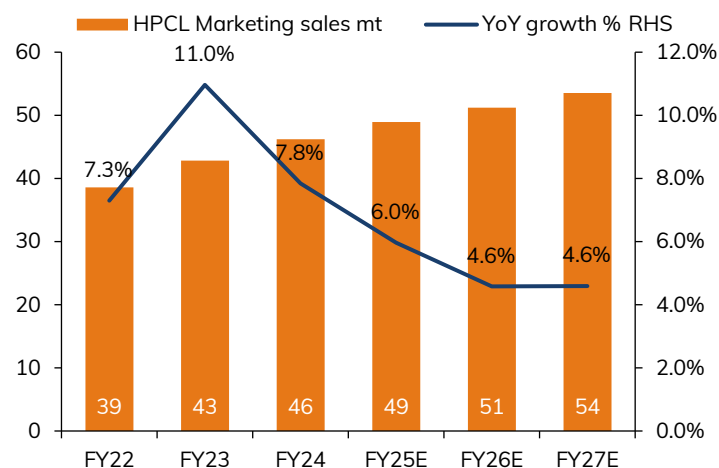
Source: Company data, I-Sec research

Exhibit 24: India fuel consumption growth trends



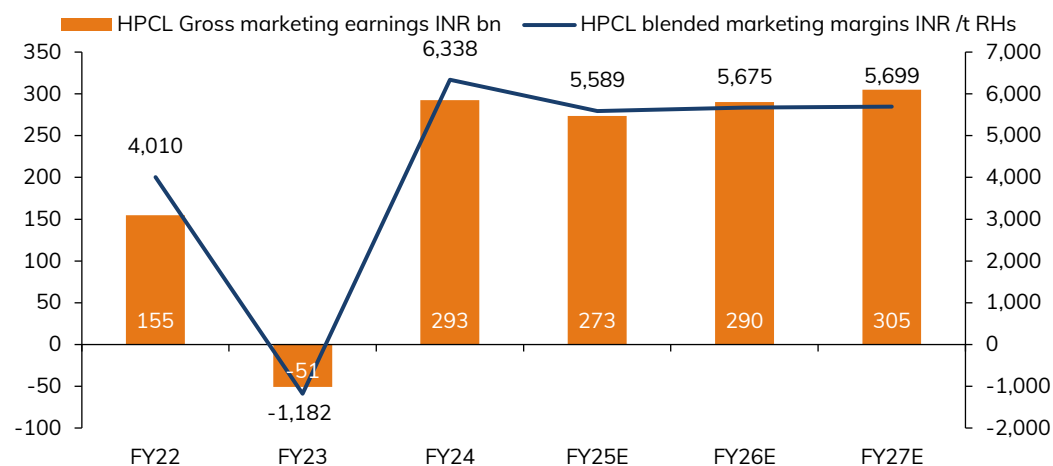
Source: Company data, I-Sec research

Exhibit 25: HPCL fuel consumption growth estimates for FY25-27E



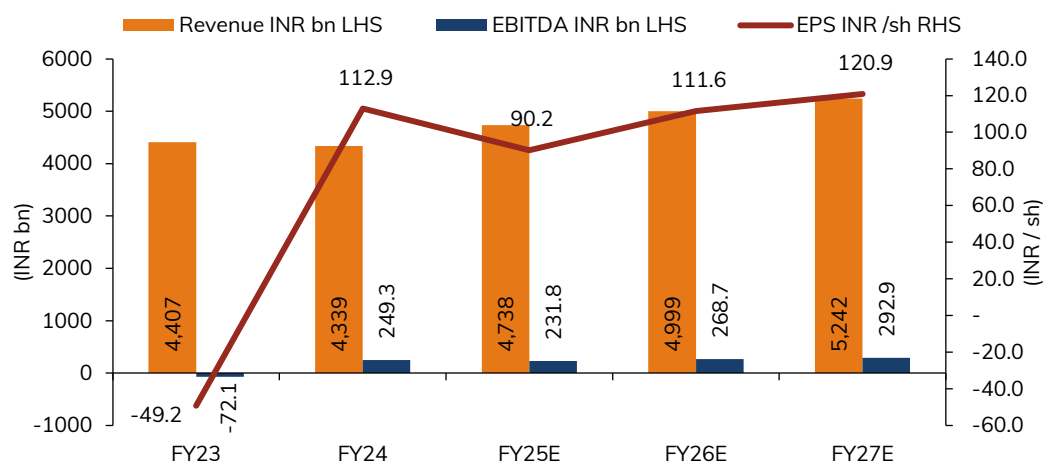
Source: Company data, I-Sec research

Exhibit 26: We expect marketing margins to recover in FY25-27E

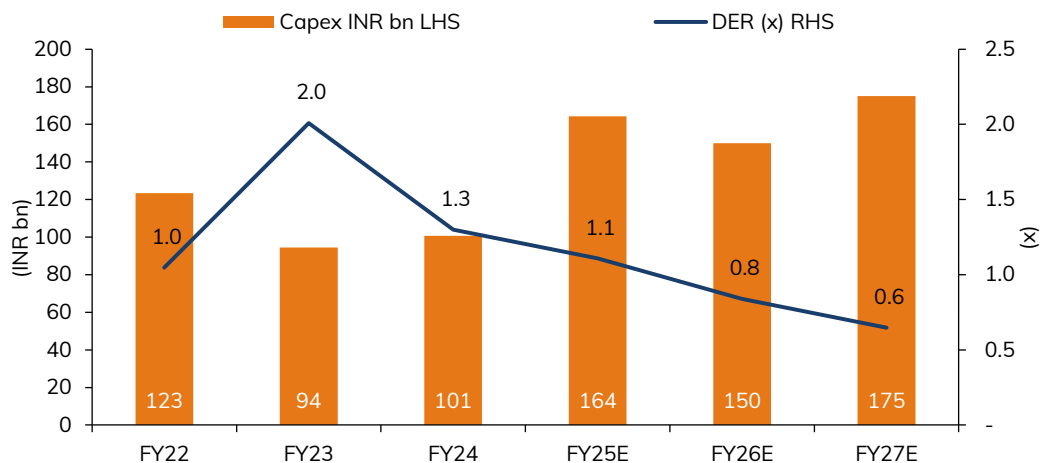


Source: Company data, I-Sec research

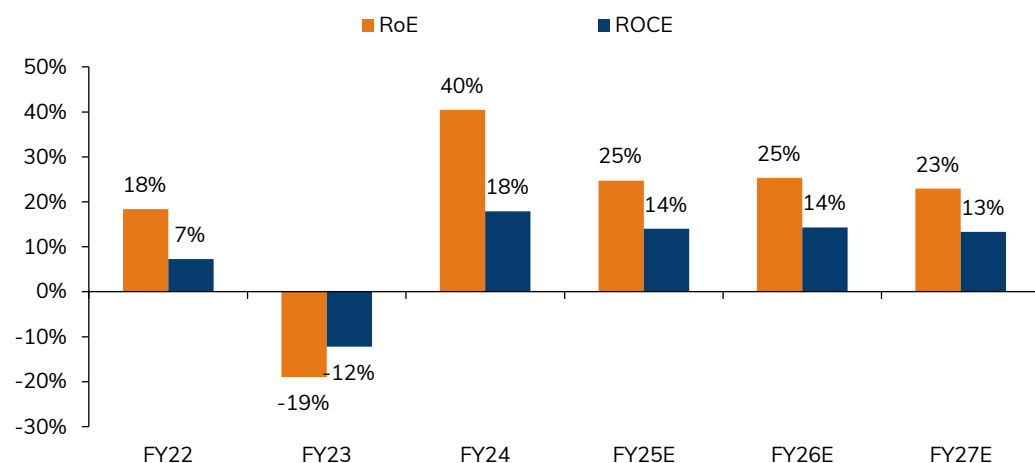
Exhibit 27: We expect earnings to improve over FY25-27E



Source: Company data, I-Sec research

Exhibit 28: Capex to remain high, but DER may reduce over FY25–27E

Source: Company data, I-Sec research

Exhibit 29: Return ratios to follow earnings trajectory and capex trends

Source: Company data, I-Sec research

Valuation remains at a comfortable level

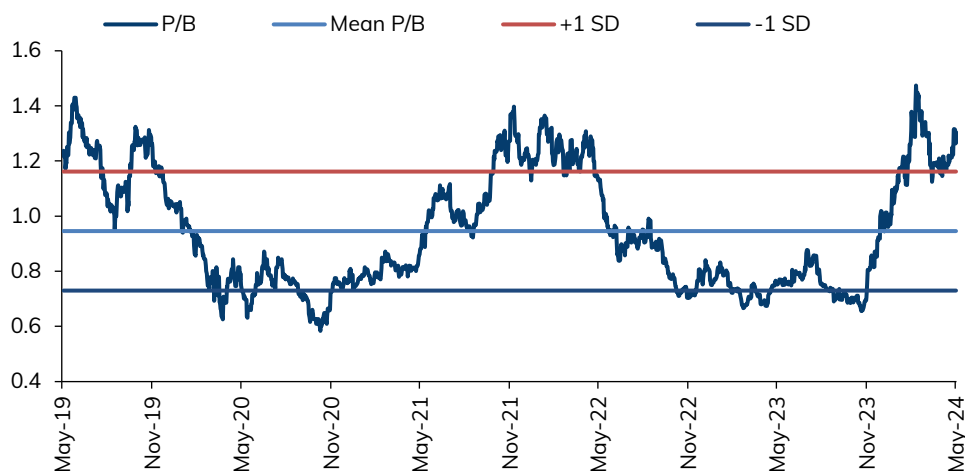
Given the improvement in GRMs, recovery in marketing margins along with Rajasthan (9mmt) and Vizag (expansion by 7mmt) refineries coming on stream over FY24–25, we believe current valuations of just 4.5x FY26E P/E and 4.8x FY26E EV/EBITDA are favourable. We assign 5.2x EV/EBITDA multiple to FY26E EBITDA to arrive at our enterprise value. Maintain **BUY** with a target price of INR 635.

Exhibit 30: Valuation summary

INR mn	FY26E
EV	12,15,661
Mcap	7,16,367
Debt	7,02,838
Cash & Cash Eqv.	76,570
Market value of investments and oil bonds	1,26,974
EBITDA	2,68,705
EV at EBITDA of 5.0x	13,99,953
Less Net Debt	6,26,268
Add Investments	1,26,974
Equity value	9,00,659
Target Price (INR/sh)	635
CMP	501
Upside	27%

Source: Company data, I-Sec research

Exhibit 31: HPCL's P/B trading on higher band



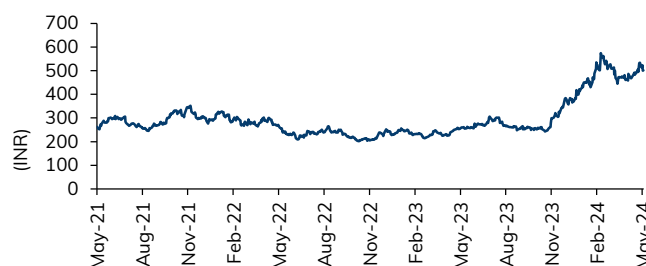
Source: Company data, I-Sec research

Exhibit 32: Shareholding pattern

%	Sep'23	Dec'23	Mar'24
Promoters	54.9	54.9	54.9
Institutional investors	35.9	35.5	36.0
MFs and other	14.3	14.1	15.0
FIs/ Banks	-	-	-
Insurance Cos.	7.9	6.6	6.7
FIIIs	13.7	14.8	14.3
Others	9.2	9.6	9.1

Source: Bloomberg, I-Sec research

Exhibit 33: Price chart



Source: Bloomberg, I-Sec research

Financial Summary

Exhibit 34: Profit & Loss

(INR mn, year ending March)

	FY24A	FY25E	FY26E	FY27E
Net Sales	43,38,565	47,37,878	49,99,486	52,42,169
EBITDA	2,49,278	2,31,794	2,68,705	2,92,889
EBITDA Margin (%)	5.7	4.9	5.4	5.6
Depreciation & Amortization	55,964	63,493	71,893	80,293
EBIT	1,93,314	1,68,301	1,96,812	2,12,597
Interest expenditure	25,560	20,545	22,525	25,405
Other Non-operating Income	19,169	15,027	20,980	26,682
PBT	1,86,923	1,62,783	1,95,267	2,13,873
Profit / (Loss) from Associates	18,080	6,135	12,194	11,489
Less: Taxes	44,857	40,972	49,149	53,832
PAT	1,42,066	1,21,810	1,46,118	1,60,041
Less: Minority Interest	-	-	-	-
Net Income (Reported)	1,60,146	1,27,946	1,58,312	1,71,531
Extraordinaries (Net)	-	-	-	-
Recurring Net Income	1,60,146	1,27,946	1,58,312	1,71,531

Source Company data, I-Sec research

Exhibit 35: Balance sheet

(INR mn, year ending March)

	FY24A	FY25E	FY26E	FY27E
Total Current Assets	4,76,689	5,11,002	6,72,641	8,22,300
of which cash & bank	4,734	24,743	1,73,570	3,16,119
Total Current Liabilities & Provisions	6,12,470	6,15,554	6,40,565	6,60,284
Net Current Assets	(1,35,781)	(1,04,551)	32,075	1,62,016
Other Non Current Assets	-	-	-	-
Net Fixed Assets	7,97,626	9,49,133	10,52,241	11,46,948
Other Fixed Assets	-	-	-	-
Capital Work in Progress	2,00,778	1,50,000	1,25,000	1,25,000
Non Investment	3,00,927	3,00,927	3,00,927	3,00,927
Current Investment	51,827	51,827	51,827	51,827
Deferred Tax Assets	-	-	-	-
Total Assets	12,15,377	13,47,336	15,62,070	17,86,718
Liabilities				
Borrowings	6,66,838	7,02,838	7,98,838	8,94,838
Deferred Tax Liability	-	-	-	-
Lease Liability	-	-	-	-
Other Liabilities	79,325	79,325	79,325	79,325
Equity Share Capital	14,189	14,189	14,189	14,189
Reserves & Surplus	4,55,024	5,50,983	6,69,717	7,98,365
Total Net Worth	4,69,214	5,65,173	6,83,907	8,12,555
Minority Interest	-	-	-	-
Total Liabilities	12,15,377	13,47,336	15,62,070	17,86,718

Source Company data, I-Sec research

Exhibit 36: Quarterly trend

(INR mn, year ending March)

	Jun-23	Sep-23	Dec-23	Mar-24
Net Sales	1,40,910	1,29,697	75,706	1,05,107
% growth (YOY)	-9,528	12,000	1,000	-6,000
EBITDA	-	-	-	-
Margin %	1,50,438	1,17,697	74,706	1,11,107
Other Income	24,108	46,256	27,559	24,603
Extraordinaries	4,219	3,985	4,362	4,225
Adjusted Net Profit	1,22,111	67,456	42,786	82,279

Source Company data, I-Sec research

Exhibit 37: Cashflow statement

(INR mn, year ending March)

	FY24A	FY25E	FY26E	FY27E
Cash Flow from operation before working Capital	2,69,072	2,31,794	2,68,705	2,92,889
Working Capital Changes	(27,718)	(11,221)	12,200	12,609
Tax	(2,835)	(40,972)	(49,149)	(53,832)
Operating Cashflow	2,38,519	1,79,600	2,31,756	2,51,666
Capital Commitments	(99,458)	(1,64,222)	(1,50,000)	(1,75,000)
Free Cashflow	1,39,061	15,378	81,756	76,666
Others CFI	20,500	21,162	33,173	38,171
Cashflow from Investing Activities	(78,958)	(1,43,060)	(1,16,827)	(1,36,829)
Inc (Dec) in Borrowings	(99,549)	36,000	96,000	96,000
Interest Cost	(40,696)	(20,545)	(22,525)	(25,405)
Others	(21,305)	(31,986)	(39,578)	(42,883)
Cash flow from Financing Activities	(1,61,550)	(16,532)	33,897	27,712
Chg. in Cash & Bank balance	(1,990)	20,009	1,48,827	1,42,549
Closing cash & balance	4,734	24,743	1,73,570	3,16,119

Source Company data, I-Sec research

Exhibit 38: Key ratios

(Year ending March)

	FY24A	FY25E	FY26E	FY27E
Per Share Data (INR)				
Recurring EPS	112.9	90.2	111.6	120.9
Diluted EPS	112.9	90.2	111.6	120.9
Recurring Cash EPS	152.3	135.0	162.3	177.5
Dividend per share (DPS)	31.5	22.5	27.9	30.2
Book Value per share (BV)	330.8	398.4	482.1	572.8
Dividend Payout (%)	27.9	25.0	25.0	25.0
Growth (%)				
Net Sales	(1.6)	9.2	5.5	4.9
EBITDA	(445.9)	(7.0)	15.9	9.0
EPS	(329.4)	(20.1)	23.7	8.3
Valuation Ratios (x)				
P/E	4.4	5.6	4.5	4.1
P/CEPS	3.3	3.7	3.1	2.8
P/BV	1.5	1.3	1.0	0.9
EV / EBITDA	5.3	5.8	4.8	4.2
EV / Operating Income	6.2	7.3	5.9	5.2
Dividend Yield (%)	0.1	0.0	0.1	0.1
Operating Ratios				
EBITDA Margins (%)	5.7	4.9	5.4	5.6
Effective Tax Rate (%)	24.0	25.2	25.2	25.2
Net Profit Margins (%)	3.7	2.7	3.2	3.3
NWC / Total Assets (%)	(11.2)	(7.8)	2.1	9.1
Fixed Asset Turnover (x)	4.2	3.9	3.5	3.3
Working Capital Days	13.7	14.8	13.9	13.0
Net Debt / Equity %	130.1	110.8	83.8	64.8
Profitability Ratios				
RoCE (%)	13.6	10.5	10.7	10.0
RoCE (Pre-tax) (%)	17.9	14.0	14.3	13.3
RoE (%)	40.4	24.7	25.3	22.9

Source Company data, I-Sec research

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Name of the Compliance officer (Research Analyst): Mr. Atul Agrawal, Contact number: 022-40701000, **E-mail Address** : complianceofficer@icicisecurities.com

For any queries or grievances: [Mr. Prabodh Avadhoot](mailto:Mr.Prabodh.Avadhoot) Email address: headservicequality@icicidirect.com Contact Number: 18601231122
