Prabhudas Lilladher
POWERING YOUR FINANCIAL GROWTH

Indraprastha Gas (IGL IN)

Rating: SELL | CMP: Rs541 | TP: Rs374

July 29, 2024

Q1FY25 Result Update

☑ Change in Estimates | ■ Target | ■ Reco

Change in Estimates

	Current		Previous	
	FY25E	FY26E	FY25E	FY26E
Rating	SELL		SELL	
Target Price	374		374	
Sales (Rs. bn)	143	153	143	153
% Chng.	-	-		
EBITDA (Rs. bn)	23	25	23	25
% Chng.	*0.9*	-		
EPS (Rs.)	22.8	24.1	22.6	24.1
% Chng.	*1.0*	-		

Key Financials - Standalone

Y/e Mar	FY23	FY24	FY25E	FY26E
Sales (Rs. bn)	141	140	143	153
EBITDA (Rs. bn)	20	24	23	25
Margin (%)	*14.3*	*16.9*	*16.2*	*16.1*
PAT (Rs. bn)	14	18	16	17
EPS (Rs.)	20.6	25.4	22.8	24.1
Gr. (%)	*9.9*	*22.8*	*(10.0)*	*5.8*
DPS (Rs.)	13.0	9.0	7.7	8.2
Yield (%)	*2.4*	*1.7*	*1.4*	*1.5*
RoE (%)	*20.6*	*22.7*	*17.6*	*16.6*
RoCE (%)	*23.7*	*25.0*	*21.0*	*19.9*
EV/Sales (x)	2.5	2.5	2.5	2.3
EV/EBITDA (x)	17.4	15.1	15.2	14.3
PE (x)	26.2	21.3	23.7	22.4
P/BV (x)	5.3	4.4	3.9	3.5

Key Data

Key Data	IGAS.BO | IGL IN
52-W High / Low	Rs.554 / Rs.376
Sensex / Nifty	81,333 / 24,835
Market Cap	Rs.378bn/ $ 4,519m
Shares Outstanding	700m
3M Avg. Daily Value	Rs.1914.3m

Shareholding Pattern (%)

Promoter's	45.00
Foreign	16.16
Domestic Institution	25.10
Public & Others	13.74
Promoter Pledge (Rs bn)	-

Stock Performance (%)

	1M	6M	12M
Absolute	13.8	33.4	15.1
Relative	10.1	16.0	(5.6)

Swarnendu Bhushan
swarnendubhushan@plindia.com | 91-22-66322260

Payal Shah
payalshah@plindia.com |

Muted volume growth

Quick Pointers:

- D-PNG volume grew 16% YoY, while ind/comm customers grew 6% YoY.
- Delhi accounts for 70% of total volume. Vehicle conversions stood at 16,000 in Q1.

Indraprastha Gas (IGL) reported better-than-expected Q1 results with EBITDA at Rs5.8bn (up 11.3% QoQ, PLe: Rs4.8bn) and PAT at Rs4bn (up 5% QoQ, PLe: Rs3.2bn). EBITDA/scm came in at Rs7.4, up 13% QoQ, due to lower employee and other expenses. However, sales volume saw a muted growth of 5.3% YoY (down 1% QoQ). Going ahead, we build in a conservative volume growth CAGR of 6% over FY24-26E with an EBITDA/scm of Rs7.1/Rs7 for FY25/26E. The stock is currently trading at 23.5x/22.2x FY25/26 EPS. We maintain 'SELL' rating with a TP of Rs374 based on 14x FY26E standalone EPS and adding the value of investments.

- **Operating performance improves sequentially:** Gross margin/scm came in at Rs13.2, flat QoQ. Employee cost and other expenses declined 23.1% and 10.8%, respectively. EBITDA came in at Rs5.8bn, up 11.3% QoQ, with an EBITDA/scm of Rs7.4, above our estimate of Rs5.8. PAT grew 5% QoQ to Rs4bn. On a YoY basis, EBITDA/PAT declined 9%/8% on account of higher gas cost and other expenses. Going ahead, we estimate an EBITDA/scm of Rs7.1/Rs7 in FY25/26E.

- **Volume grows 5.3% YoY:** Total sales volume came in below our estimates at ~8.6mmscmd, up 5.3% YoY (PLe: ~9mmscmd). Volume growth across Delhi/UP/Haryana was 1%/14%/12% YoY. Rajasthan grew over 100% YoY (owing to a small base). CNG volume grew 4.7% YoY to ~6.5mmscmd (PLe: 6.5mmscmd). The company expects DTC volume to completely go away by FY26. PNG volume increased by 7.4% YoY to 2.2mmscmd (PLe: 2.4mmscmd). On a QoQ basis, CNG volume grew marginally by ~1%, while PNG volume fell 7.4%. IGL expects some benefit from the launch of Bajaj Auto's CNG 2-wheelers in Delhi. The company has guided for an exit volume of 9.5mmscmd for FY25; however, we build in a conservative volume growth of 6% CAGR over FY24-26E to 9.6mmscmd.

- **Concall Highlights: 1)** Capex guidance for FY25 is Rs17-18bn; capex incurred in Q1 stands at Rs3bn. **2)** IGL plans to set up 90 CNG stations (Delhi:10-12 stations, balance in other GAs), and add 3,27,000 D-PNG connections and 2,000 ind/comm customers in FY25. **3)** APM allocation stood at 62%, while RLNG was 38%. **4)** IGL plans to set up 10 CBG plants in the JV mode. Capex for one CBG plant would be Rs300-350mn. **5)** Current LNG sales volume is 4-5kg/day. IGL plans to add 5-6 stations in FY25. By FY26, this segment should contribute significantly, and margins would be better than CNG.

Exhibit 1: Quarterly Financials

Y/e March (Rs bn)	Q1 FY25	Q4 FY24	QoQ gr.	Q1 FY25E	% Var	Q1 FY24	YoY gr.
Net Sales	**35.2**	**36.0**	***-2.1%***	**36.3**	***-3.1%***	**34.1**	***3.3%***
YoY change (%)	*-2.7*	*6.7*		*-4.3*		*-99.8*	
Raw Material Cost	24.8	25.5	*-2.8%*	26.2	*-5.3%*	23.3	*6.3%*
Employee Expense	0.5	0.7	*-23.1%*	0.7	*-23.7%*	0.5	*-0.3%*
Other expenses	4.1	4.6	*-10.8%*	4.7	*-12.7%*	3.8	*7.0%*
EBITDA	**5.8**	**5.2**	***11.3%***	**4.8**	***21.4%***	**6.4**	***-9.4%***
EBITDA (Rs/scm)	*7.4*	*6.6*	*12.5%*	*5.8*	*27.4%*	*8.6*	*-14.0%*
Depreciation	1.1	1.1	*3.2%*	1.0	*8.9%*	1.0	*15.5%*
Interest	0.0	0.0	*-13.3%*	0.0	*-4.6%*	0.0	*-6.8%*
Other Income	0.7	1.1	*-33.6%*	0.6	*22.7%*	0.5	*59.2%*
PBT	**5.4**	**5.2**	***3.7%***	**4.3**	***24.8%***	**5.9**	***-8.3%***
Tax	1.4	1.4	*0.5%*	1.1	*25.8%*	1.5	*-7.9%*
Rate (%)	*25.4*	*26.2*		*25.2*		*25.3*	
PAT	**4.0**	**3.8**	***4.9%***	**3.2**	***24.4%***	**4.4**	***-8.4%***
EPS (Rs)	**5.7**	**5.5**	***4.9%***	**4.6**	***24.4%***	**6.3**	***-8.4%***

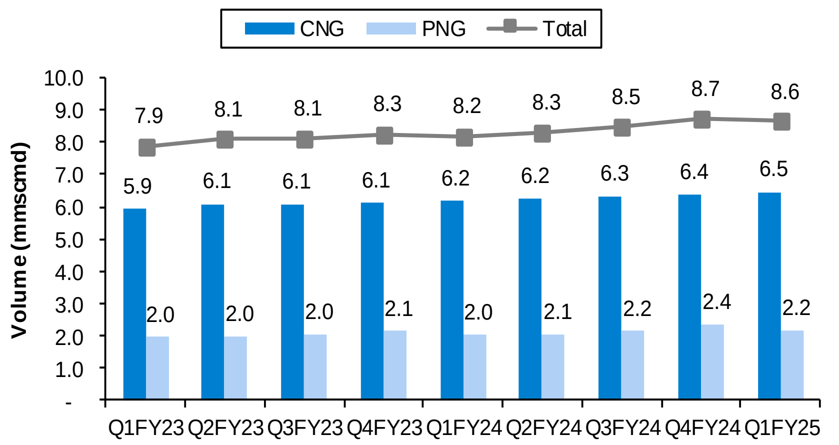
Source: Company, PL

Exhibit 2: PNG volume grew 7.4% YoY in Q1

Gas Volumes (mmscmd)	Q1 FY25	Q4 FY24	QoQ gr.	Q1 FY25E	% Var	Q1 FY24	YoY gr.
CNG	6.5	6.4	*1.3%*	6.5	*-0.3%*	6.2	*4.7%*
PNG	2.2	2.4	*-7.4%*	2.5	*-12.4%*	2.0	*7.4%*
Total	**8.6**	**8.7**	***-1.0%***	**8.96**	***-3.7%***	**8.2**	***5.3%***

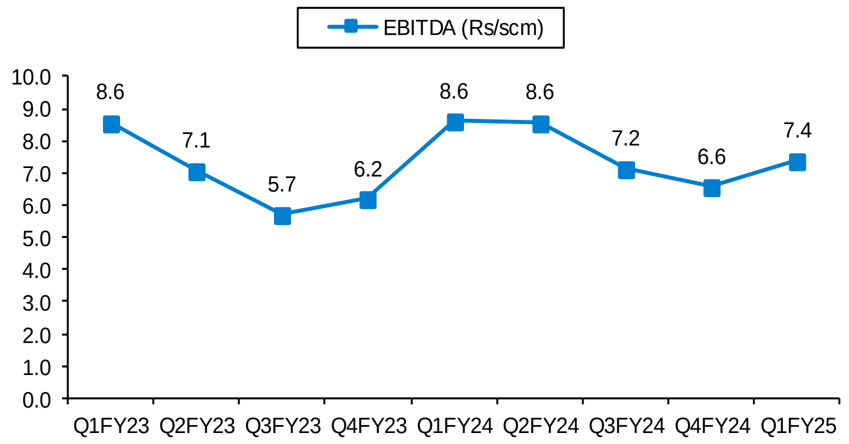
Source: Company, PL

Exhibit 3: Total volume grew 5% YoY



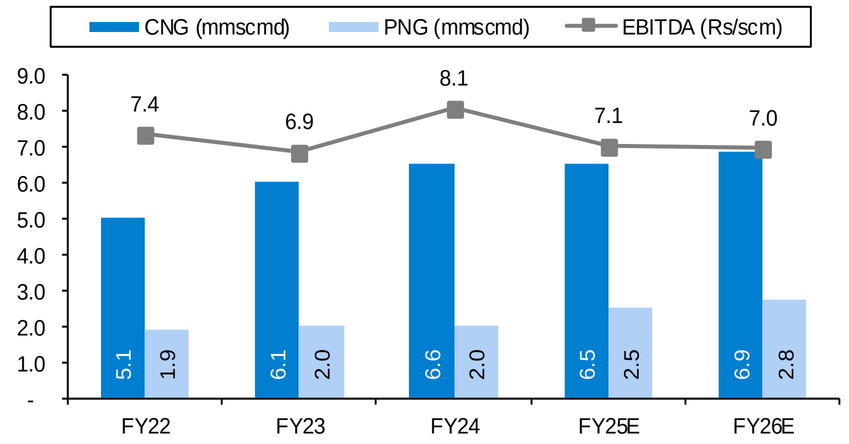
Source: Company, PL

Exhibit 4: EBITDA/scm improved by Rs0.8 QoQ



Source: Company, PL

Exhibit 5: EBITDA/scm estimated at Rs7.1/Rs7 in FY25/26E



Source: Company, PL

Financials

Income Statement (Rs bn)

Y/e Mar	FY23	FY24	FY25E	FY26E
Net Revenues	**141**	**140**	**143**	**153**
YoY gr. (%)	*83.3*	*(0.9)*	*2.3*	*6.5*
Cost of Goods Sold	104	98	99	107
Gross Profit	37	42	45	46
Margin (%)	*26.2*	*29.9*	*31.1*	*30.0*
Employee Cost	2	2	3	3
Other Expenses	15	16	19	18
EBITDA	**20**	**24**	**23**	**25**
YoY gr. (%)	*7.7*	*16.9*	*(1.7)*	*5.5*
Margin (%)	*14.3*	*16.9*	*16.2*	*16.1*
Depreciation and Amortization	4	4	4	4
EBIT	**17**	**20**	**19**	**20**
Margin (%)	*11.8*	*14.0*	*13.3*	*13.2*
Net Interest	0	0	0	0
Other Income	3	4	2	2
Profit Before Tax	**19**	**23**	**21**	**23**
Margin (%)	*13.6*	*16.5*	*14.9*	*14.8*
Total Tax	5	5	5	6
Effective tax rate (%)	*25.0*	*23.1*	*25.2*	*25.2*
Profit after tax	**14**	**18**	**16**	**17**
Minority interest	-	-	-	-
Share Profit from Associate	-	-	-	-
Adjusted PAT	**14**	**18**	**16**	**17**
YoY gr. (%)	*9.9*	*22.8*	*(10.0)*	*5.8*
Margin (%)	*10.2*	*12.7*	*11.2*	*11.1*
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	**14**	**18**	**16**	**17**
YoY gr. (%)	*9.9*	*22.8*	*(10.0)*	*5.8*
Margin (%)	*10.2*	*12.7*	*11.2*	*11.1*
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	14	18	16	17
Equity Shares O/s (bn)	**1**	**1**	**1**	**1**
EPS (Rs)	**20.6**	**25.4**	**22.8**	**24.1**

Source: Company Data, PL Research

Balance Sheet Abstract (Rs bn)

Y/e Mar	FY23	FY24	FY25E	FY26E
Non-Current Assets				
Gross Block	**86**	**99**	**108**	**117**
Tangibles	86	99	108	117
Intangibles	-	-	-	-
Acc: Dep / Amortization	**31**	**35**	**40**	**44**
Tangibles	31	35	40	44
Intangibles	-	-	-	-
Net fixed assets	**55**	**64**	**69**	**73**
Tangibles	55	64	69	73
Intangibles	-	-	-	-
Capital Work In Progress	14	14	20	26
Goodwill	-	-	-	-
Non-Current Investments	9	14	14	14
Net Deferred tax assets	(3)	(4)	(4)	(4)
Other Non-Current Assets	-	-	-	-
Current Assets				
Investments	-	-	-	-
Inventories	0	1	0	1
Trade receivables	9	10	9	10
Cash & Bank Balance	26	21	25	28
Other Current Assets	3	7	7	7
Total Assets	**118**	**131**	**145**	**159**
Equity				
Equity Share Capital	1	1	1	1
Other Equity	69	84	95	106
Total Networth	**71**	**86**	**96**	**107**
Non-Current Liabilities				
Long Term borrowings	-	-	-	-
Provisions	-	-	-	-
Other non current liabilities	-	-	-	-
Current Liabilities				
ST Debt / Current of LT Debt	-	-	-	-
Trade payables	-	-	-	-
Other current liabilities	44	42	45	48
Total Equity & Liabilities	**118**	**131**	**145**	**159**

Source: Company Data, PL Research

Cash Flow (Rs bn)

Y/e Mar	FY23	FY24	FY25E	FY26E
PBT	19	23	21	23
Add. Depreciation	4	4	4	4
Add. Interest	0	0	0	0
Less Financial Other Income	3	4	2	2
Add. Other	(2)	(3)	-	-
Op. profit before WC changes	21	24	26	27
Net Changes-WC	6	(4)	4	2
Direct tax	(5)	(5)	(5)	(6)
Net cash from Op. activities	**22**	**15**	**24**	**23**
Capital expenditures	(12)	(12)	(15)	(15)
Interest / Dividend Income	-	-	-	-
Others	4	1	-	-
Net Cash from Invt. activities	**(8)**	**(11)**	**(15)**	**(15)**
Issue of share cap. / premium	-	-	-	-
Debt changes	-	-	-	-
Dividend paid	(13)	(3)	(5)	(6)
Interest paid	-	-	0	0
Others	(1)	(1)	-	-
Net cash from Fin. activities	**(14)**	**(3)**	**(5)**	**(6)**
Net change in cash	**0**	**1**	**4**	**2**
Free Cash Flow	10	3	9	8

Source: Company Data, PL Research

Quarterly Financials (Rs bn)

Y/e Mar	Q2FY24	Q3FY24	Q4FY24	Q1FY25
Net Revenue	**35**	**36**	**36**	**35**
YoY gr. (%)	*(2.7)*	*(4.3)*	*(2.3)*	*3.3*
Raw Material Expenses	24	25	26	25
Gross Profit	11	10	10	10
Margin (%)	*31.2*	*28.3*	*29.0*	*29.5*
EBITDA	**7**	**6**	**5**	**6**
YoY gr. (%)	*24.6*	*30.7*	*13.4*	*(9.4)*
Margin (%)	*19.0*	*15.8*	*14.5*	*16.5*
Depreciation / Depletion	1	1	1	1
EBIT	**6**	**5**	**4**	**5**
Margin (%)	*16.1*	*12.9*	*11.5*	*13.3*
Net Interest	-	-	-	-
Other Income	1	1	1	1
Profit before Tax	**7**	**5**	**5**	**5**
Margin (%)	*19.9*	*14.6*	*14.4*	*15.3*
Total Tax	2	1	1	1
Effective tax rate (%)	*22.0*	*23.9*	*26.2*	*25.4*
Profit after Tax	**5**	**4**	**4**	**4**
Minority interest	-	-	-	-
Share Profit from Associates	-	-	-	-
Adjusted PAT	**5**	**4**	**4**	**4**
YoY gr. (%)	*28.6*	*41.5*	*16.1*	*(8.4)*
Margin (%)	*15.5*	*11.1*	*10.6*	*11.4*
Extra Ord. Income / (Exp)	-	-	-	-
Reported PAT	**5**	**4**	**4**	**4**
YoY gr. (%)	*28.6*	*41.5*	*16.1*	*(8.4)*
Margin (%)	*15.5*	*11.1*	*10.6*	*11.4*
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	**5**	**4**	**4**	**4**
Avg. Shares O/s (bn)	1	1	1	1
EPS (Rs)	**7.6**	**5.6**	**5.5**	**5.7**

Source: Company Data, PL Research

Key Financial Metrics

Y/e Mar	FY23	FY24	FY25E	FY26E
Per Share(Rs)				
EPS	20.6	25.4	22.8	24.1
CEPS	25.8	31.3	28.8	30.3
BVPS	101.2	122.2	137.3	153.3
FCF	14.4	4.8	13.5	11.8
DPS	13.0	9.0	7.7	8.2
Return Ratio(%)				
RoCE	23.7	25.0	21.0	19.9
ROIC	18.2	17.8	16.0	15.5
RoE	20.6	22.7	17.6	16.6
Balance Sheet				
Net Debt : Equity (x)	(0.4)	(0.3)	(0.3)	(0.3)
Net Working Capital (Days)	-	-	-	-
Valuation(x)				
PER	26.2	21.3	23.7	22.4
P/B	5.3	4.4	3.9	3.5
P/CEPS	20.9	17.3	18.8	17.8
EV/EBITDA	17.4	15.1	15.2	14.3
EV/Sales	2.5	2.5	2.5	2.3
Dividend Yield (%)	2.4	1.7	1.4	1.5

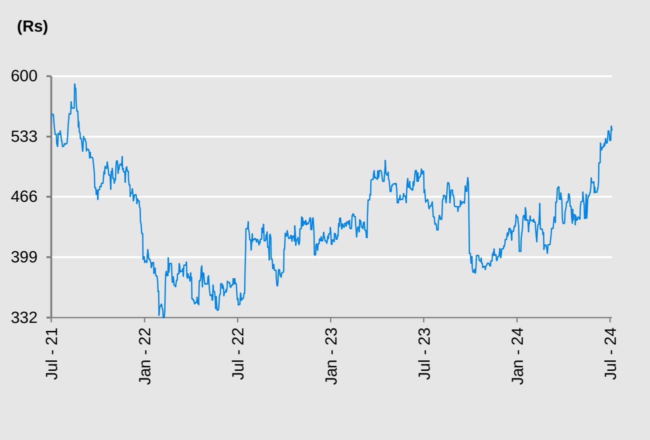
Source: Company Data, PL Research

Key Operating Metrics

Y/e Mar	FY23	FY24	FY25E	FY26E
Total Volume (mmscmd)	8.1	8.6	9.1	9.6
EBITDA (Rs/scm)	6.9	8.1	7.1	7.0

Source: Company Data, PL Research

Price Chart



Recommendation History

No.	Date	Rating	TP (Rs.)	Share Price (Rs.)
1	07-Jul-24	Sell	374	522
2	08-May-24	Sell	368	452
3	09-Apr-24	Sell	383	475
4	31-Mar-24	Reduce	382	425
5	27-Jan-24	Hold	382	405
6	08-Jan-24	Hold	416	431
7	03-Nov-23	Hold	406	390
8	06-Oct-23	Hold	539	460

Analyst Coverage Universe

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	Aarti Industries	Reduce	634	718
2	Ashok Leyland	Accumulate	249	230
3	Bajaj Auto	Accumulate	10,326	9,718
4	Bharat Forge	Hold	1,615	1,672
5	Bharat Petroleum Corporation	Reduce	269	302
6	Bharti Airtel	Accumulate	1,618	1,430
7	CEAT	Accumulate	2,992	2,667
8	Clean Science and Technology	Hold	1,489	1,482
9	Deepak Nitrite	Reduce	2,268	2,677
10	Divgi Torqtransfer Systems	Accumulate	831	742
11	Eicher Motors	BUY	5,335	4,737
12	Endurance Technologies	Hold	2,664	2,735
13	Exide Industries	Hold	559	568
14	Fine Organic Industries	Accumulate	5,685	5,337
15	GAIL (India)	Sell	170	223
16	Gujarat Fluorochemicals	Reduce	2,775	3,250
17	Gujarat Gas	Accumulate	623	645
18	Gujarat State Petronet	BUY	409	311
19	Hero Motocorp	Accumulate	5,914	5,558
20	Hindustan Petroleum Corporation	Sell	280	332
21	Indian Oil Corporation	Reduce	151	171
22	Indraprastha Gas	Sell	374	522
23	Jubilant Ingrevia	Hold	592	586
24	Laxmi Organic Industries	Sell	206	264
25	Mahanagar Gas	Sell	1,303	1,685
26	Mahindra & Mahindra	BUY	3,250	2,881
27	Mangalore Refinery & Petrochemicals	Sell	135	218
28	Maruti Suzuki	BUY	14,432	12,104
29	Navin Fluorine International	Accumulate	3,883	3,659

PL's Recommendation Nomenclature (Absolute Performance)

Buy : > 15%
Accumulate : 5% to 15%
Hold : +5% to -5%
Reduce : -5% to -15%
Sell : < -15%
Not Rated (NR) : No specific call on the stock
Under Review (UR) : Rating likely to change shortly

ANALYST CERTIFICATION

(Indian Clients)

We/I, Mr. Swarnendu Bhushan- IIT, MBA Finance, Ms. Payal Shah- MMS-Finance Research Analysts, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

(US Clients)

The research analysts, with respect to each issuer and its securities covered by them in this research report, certify that: All of the views expressed in this research report accurately reflect his or her or their personal views about all of the issuers and their securities; and No part of his or her or their compensation was, is or will be directly related to the specific recommendation or views expressed in this research report.

DISCLAIMER

Indian Clients

Prabhudas Lilladher Pvt. Ltd, Mumbai, India (hereinafter referred to as “PL”) is engaged in the business of Stock Broking, Portfolio Manager, Depository Participant and distribution for third party financial products. PL is a subsidiary of Prabhudas Lilladher Advisory Services Pvt Ltd. which has its various subsidiaries engaged in business of commodity broking, investment banking, financial services (margin funding) and distribution of third party financial/other products, details in respect of which are available at www.plindia.com.

This document has been prepared by the Research Division of PL and is meant for use by the recipient only as information and is not for circulation. This document is not to be reported or copied or made available to others without prior permission of PL. It should not be considered or taken as an offer to sell or a solicitation to buy or sell any security.

The information contained in this report has been obtained from sources that are considered to be reliable. However, PL has not independently verified the accuracy or completeness of the same. Neither PL nor any of its affiliates, its directors or its employees accepts any responsibility of whatsoever nature for the information, statements and opinion given, made available or expressed herein or for any omission therein.

Recipients of this report should be aware that past performance is not necessarily a guide to future performance and value of investments can go down as well. The suitability or otherwise of any investments will depend upon the recipient's particular circumstances and, in case of doubt, advice should be sought from an independent expert/advisor.

Either PL or its affiliates or its directors or its employees or its representatives or its clients or their relatives may have position(s), make market, act as principal or engage in transactions of securities of companies referred to in this report and they may have used the research material prior to publication.

PL may from time to time solicit or perform investment banking or other services for any company mentioned in this document.

PL is a registered with SEBI under the SEBI (Research Analysts) Regulation, 2014 and having registration number INH000000271.

PL submits that no material disciplinary action has been taken on us by any Regulatory Authority impacting Equity Research Analysis activities.

PL or its research analysts or its associates or his relatives do not have any financial interest in the subject company.

PL or its research analysts or its associates or his relatives do not have actual/beneficial ownership of one per cent or more securities of the subject company at the end of the month immediately preceding the date of publication of the research report.

PL or its research analysts or its associates or his relatives do not have any material conflict of interest at the time of publication of the research report.

PL or its associates might have received compensation from the subject company in the past twelve months.

PL or its associates might have managed or co-managed public offering of securities for the subject company in the past twelve months or mandated by the subject company for any other assignment in the past twelve months.

PL or its associates might have received any compensation for investment banking or merchant banking or brokerage services from the subject company in the past twelve months.

PL or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past twelve months

PL or its associates might have received any compensation or other benefits from the subject company or third party in connection with the research report.

PL encourages independence in research report preparation and strives to minimize conflict in preparation of research report. PL or its analysts did not receive any compensation or other benefits from the subject Company or third party in connection with the preparation of the research report. PL or its Research Analysts do not have any material conflict of interest at the time of publication of this report.

It is confirmed that Mr. Swarnendu Bhushan- IIT, MBA Finance, Ms. Payal Shah- MMS-Finance Research Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

The Research analysts for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

The research analysts for this report has not served as an officer, director or employee of the subject company PL or its research analysts have not engaged in market making activity for the subject company

Our sales people, traders, and other professionals or affiliates may provide oral or written market commentary or trading strategies to our clients that reflect opinions that are contrary to the opinions expressed herein, and our proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest.

PL and its associates, their directors and employees may (a) from time to time, have a long or short position in, and buy or sell the securities of the subject company or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company or act as an advisor or lender/borrower to the subject company or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.

US Clients

This research report is a product of Prabhudas Lilladher Pvt. Ltd., which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by Prabhudas Lilladher Pvt. Ltd. only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, Prabhudas Lilladher Pvt. Ltd. has entered into an agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo").

Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

Prabhudas Lilladher Pvt. Ltd.

3rd Floor, Sadhana House, 570, P. B. Marg, Worli, Mumbai-400 018, India | Tel: (91 22) 6632 2222 Fax: (91 22) 6632 2209

www.plindia.com

Amnish Aggarwal

Digitally signed by Amnish Aggarwal
DN: c=IN, st=Maharashtra, 2.5.4.20=21151ea12dd366d1ac370cb42343ee44b6e851c37bdbac5f86aa4ff3e6948487, postalCode=400018, street=570,SADHNA HOUSE,PB MARG,WORLI,Mumbai,Maharashtra-400018, pseudonym=5359cd84fad1bdb19c658b8fa14b58ef, serialNumber=7a6f13691881d5a8af6353865a61b48b7040e72f4a1bf53182e368b3ca14a5e4, ou=NA, o=PRABHUDAS LILLADHER PRIVATE LIMITED, cn=Amnish Aggarwal
Date: 2024.07.29 08:37:37 +05'30'