

26 July 2024

India | Equity Research | Q1FY25 results review

## Ramco Cements

Cement

### New capex in sight amidst sector concerns

The Ramco Cements' (TRCL) cost performance in Q1FY25 was impressive with variable cost/t plunging >4% QoQ and total cost/t being 2% below our expectation. Yet, EBITDA (INR 3.19bn, down 6%YoY/23% QoQ) stood broadly in line given the disappointment across volumes (up 1.3% YoY; being 8% below our estimate) and realisations (down 1.6% QoQ vs our 1% drop estimate). Tracking the underlying weakness in cement prices, we trim FY25E EBITDA by 6%. While elevated competitive intensity may risk FY26E earnings (we have kept it unchanged as of now), TRCL's new resolve to achieve 30mtpa capacity by FY26 (from 26mtpa guided earlier) may amplify leverage concerns. In this backdrop, we see little scope to argue for an increase in valuation multiple (kept unchanged at 12x FY26E EV/EBITDA), and hence, downgrade TRCL to **HOLD** (vs Add earlier). Our revised TP stands at INR 836 (INR 845 earlier).

### Weak volume amidst weak prices

For TRCL, Q1FY25 turned out to be an unblessed quarter with low volumes, up just 1.3% YoY amidst weak prices (realisation down 1.6% QoQ/8% YoY). Against these odds, TRCL reported impressive cost performance. Its variable cost/t eased 4.2% QoQ given the benefits of low fuel prices and lead distance optimisation. Further, a tight leash on 'Other Expenses' (up just 2% YoY; down 20% QoQ) helped restrict the YoY drop in EBITDA at 6%. EBITDA/t stood at INR 733 (down 8% YoY/4% QoQ) vs our revised estimate of INR 772 for FY25E and INR 974 for FY26E. Elevated competitive intensity does pose a risk to FY26 estimates (kept unchanged as of now) even as we trim FY25E EBITDA by 6%.

### Leverage concerns amidst sectoral headwinds

TRCL has upped its ante on capacity expansion plan. While it was already pursuing capex of ~2.5mtpa (which will take its cement capacity to ~26mtpa), it now targets to scale capacity to ~30mtpa by FY26. While precise details on capex amount, locations and clinker addition are awaited, the guidance is likely to amplify its leverage concerns given – 1) the odds of continued competitive intensity and 2) TRCL's imminent plan to pursue a greenfield project in Karnataka (for which land acquisition is already underway). In this backdrop, we see limited scope to argue for an upward revision in valuation multiple. We continue to value TRCL at 12x FY26E EV/EBITDA and downgrade the stock to **HOLD** (vs Add earlier). Our revised TP stands at INR 836 (INR 845 earlier).

### Financial Summary

Y/E March (INR mn)	FY23A	FY24P	FY25E	FY26E
Net Revenue	81,353	93,498	92,705	1,05,737
EBITDA	11,911	15,525	14,861	20,700
EBITDA (%)	14.6	16.6	16.0	19.6
Net Profit	3,527	3,950	2,871	6,854
EPS (INR)	14.9	16.7	12.2	29.0
EPS % Chg YoY	(60.5)	12.0	(27.3)	138.7
P/E (x)	53.7	47.9	65.9	27.6
EV/EBITDA (x)	19.5	15.3	16.2	11.6
RoCE (%) (post-tax)	4.3	5.3	4.5	7.3
RoE (%)	5.3	5.7	4.0	8.9

#### Navin Sahadeo

navin.sahadeo@icicisecurities.com  
+91 22 6807 7622

#### Harsh Mittal

harsh.mittal@icicisecurities.com

#### Market Data

Market Cap (INR)	189bn
Market Cap (USD)	2,260mn
Bloomberg Code	TRCL IN
Reuters Code	TRCE.BO
52-week Range (INR)	1,058 / 700
Free Float (%)	54.0
ADTV-3M (mn) (USD)	12.2

Price Performance (%)	3m	6m	12m
Absolute	1.5 (17.3)	(10.8)	
Relative to Sensex	(6.2)	(30.5)	(31.4)

Earnings Revisions (%)	FY25E	FY26E
Revenue	(4.3)	(4.7)
EBITDA	(5.6)	(0.5)
EPS	(23.1)	(3.1)

#### Previous Reports

24-05-2024: [Q4FY24 results review](#)

11-02-2024: [Q3FY24 results review](#)

**Exhibit 1: Q1FY25 result review - Standalone**

(INR mn)	Q1FY25	Q1FY24	YoY (%)	Q4FY24	QoQ (%)	I-Sec	Variance
Volumes (mt)	4,36	4,30	1.3	5,49	(20.6)	4,73	(7.9)
Blended Realisation (INR/t)	4,792	5,212	(8.1)	4,869	(1.6)	4,820	(0.6)
<b>Net Sales</b>	<b>20,884</b>	<b>22,411</b>	<b>(6.8)</b>	<b>26,733</b>	<b>(21.9)</b>	<b>22,798</b>	<b>(8.4)</b>
Raw Materials	3,638	3,268	11.3	6,213	(41.5)	3,884	(6.3)
Personnel Cost	1,367	1,266	8.0	1,245	9.9	1,354	1.0
Power and Fuel cost	5,666	7,559	(25)	6,192	(8.5)	6,502	(12.9)
Freight expenses	4,638	4,577	1.3	5,940	(21.9)	5,083	(8.7)
Other Expenses	2,381	2,327	2.3	2,973	(19.9)	2,729	(12.8)
<b>Total Expenses</b>	<b>17,690</b>	<b>18,996</b>	<b>(6.9)</b>	<b>22,562</b>	<b>(21.6)</b>	<b>19,551</b>	<b>(9.5)</b>
<b>EBITDA</b>	<b>3,194</b>	<b>3,415</b>	<b>(6.5)</b>	<b>4,171</b>	<b>(23.4)</b>	<b>3,246</b>	<b>(1.6)</b>
<b>Blended EBITDA/t (INR)</b>	<b>733</b>	<b>794</b>	<b>(7.7)</b>	<b>760</b>	<b>(3.5)</b>	<b>686</b>	<b>6.8</b>
Interest	1,131	934	21.1	1,038	9.0	1,055	7.2
Depreciation	1,667	1,479	12.7	1,651	1.0	1,667	(0.0)
Other Income	85	79	7.7	140	(39.3)	125	(32.0)
<b>Recurring pre-tax income</b>	<b>482</b>	<b>1,081</b>	<b>(55.4)</b>	<b>1,623</b>	<b>(70.3)</b>	<b>649</b>	<b>(25.8)</b>
Extraordinary income/(expense)	-	-	NA	-	NA	-	NA
Taxation	127	292	(56.6)	409	(69.0)	166	(23.5)
<b>Reported Net Income</b>	<b>355</b>	<b>789</b>	<b>(55.0)</b>	<b>1,214</b>	<b>(70.8)</b>	<b>484</b>	<b>(26.6)</b>
<b>Recurring Net Income</b>	<b>355</b>	<b>789</b>	<b>(55.0)</b>	<b>1,214</b>	<b>(70.8)</b>	<b>484</b>	<b>(26.6)</b>
<b>Ratios (%)</b>							
EBITDA margin	15.3	15.2		15.6		14.2	
Net profit margin	1.7	3.5		4.5		2.1	

Source: I-Sec research, Company data;

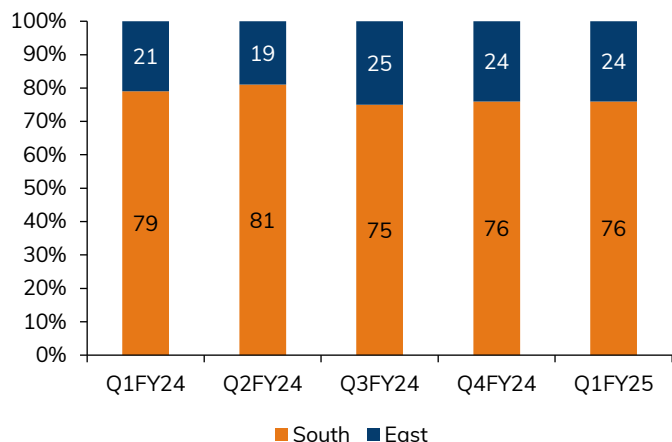
**Exhibit 2: Historical quarterly analysis on per-tonne basis**

Particulars (INR)	Q1FY24	Q2FY24	Q3FY24	Q4FY24	Q1FY25
<b>Blended realisation</b>	<b>5,212</b>	<b>5,053</b>	<b>5,272</b>	<b>4,869</b>	<b>4,792</b>
Raw materials	760	959	821	1,132	835
Power and fuel	1,758	1,358	1,386	1,128	1,300
Freight	1,064	1,025	1,075	1,082	1,064
Staff	294	300	342	227	314
Other Expenditure	541	546	658	541	546
<b>Total Cost/t</b>	<b>4,418</b>	<b>4,188</b>	<b>4,282</b>	<b>4,109</b>	<b>4,059</b>
Other operating income	-	-	-	-	0
<b>Blended EBITDA/t</b>	<b>794</b>	<b>865</b>	<b>990</b>	<b>760</b>	<b>733</b>

Source: I-Sec research, Company data

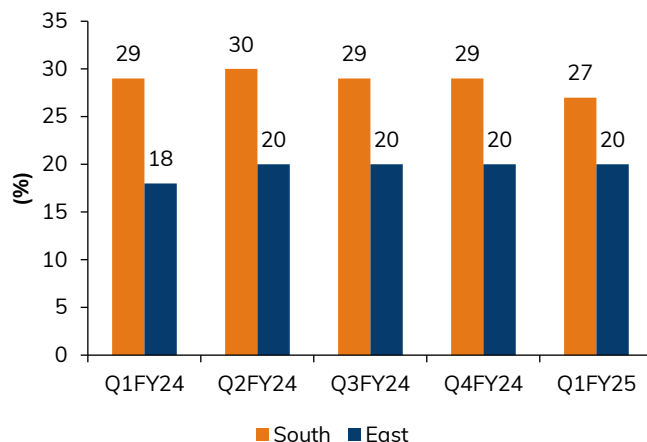
## Quarterly operating metrics

**Exhibit 3: Region-wise mix**



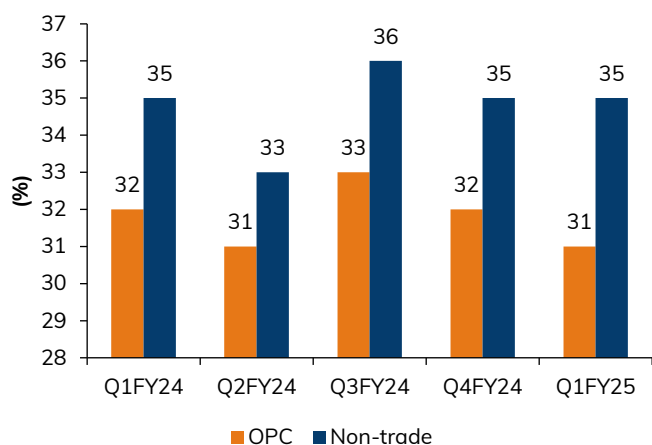
Source: I-Sec research, Company data

**Exhibit 4: Premium product contribution**



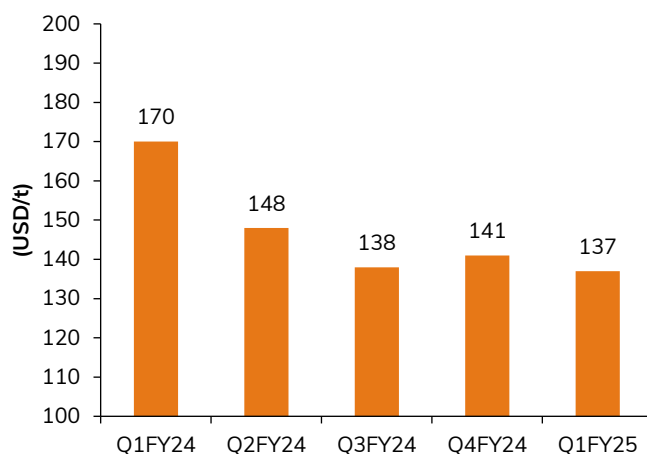
Source: I-Sec research, Company data

**Exhibit 5: Product mix**



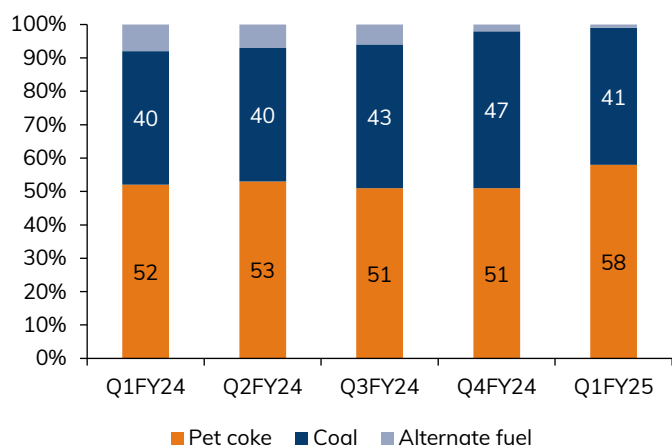
Source: I-Sec research, Company data

**Exhibit 6: Unit blended fuel consumption**



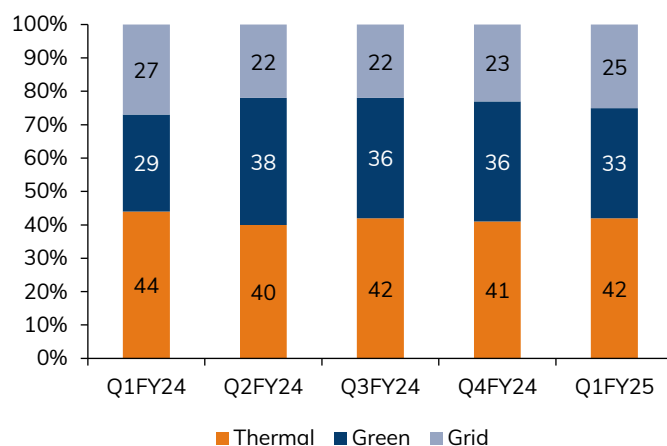
Source: I-Sec research, Company data

**Exhibit 7: Fuel mix**



Source: I-Sec research, Company data

**Exhibit 8: Power mix**



Source: I-Sec research, Company data

**Exhibit 9: Per-tonne estimates**

(INR /t)	FY21	FY22	FY23	FY24P	FY25E	FY26E
<b>Blended realisation</b>	<b>5,201</b>	<b>5,319</b>	<b>5,384</b>	<b>5,083</b>	<b>4,816</b>	<b>4,973</b>
YoY (%)	10.2	2.3	1.2	(5.6)	(5.2)	3.3
Raw material consumed	867	803	898	934	835	835
Power and fuel	797	1,252	1,780	1,389	1,292	1,262
Freight	1,028	1,095	1,072	1,062	1,064	1,081
Others	634	711	592	568	564	545
<b>Total operating expenses</b>	<b>3,729</b>	<b>4,235</b>	<b>4,643</b>	<b>4,239</b>	<b>4,044</b>	<b>4,000</b>
YoY (%)	(1.3)	13.6	9.6	(8.7)	(4.6)	(1.1)
<b>Blended EBITDA</b>	<b>1,552</b>	<b>1,158</b>	<b>796</b>	<b>844</b>	<b>772</b>	<b>974</b>
YoY (%)	53	(25.4)	(31.2)	6.0	(8.5)	26.1

Source: I-Sec research, Company data

**Exhibit 10: Performance trend and assumptions**

Particulars	FY21	FY22	FY23	FY24P	FY25E	FY26E
Capacity (mtpa)	19.7	20.7	22.0	22.9	23.9	25.4
Capacity utilisation (%)	50.7	53.5	68.0	80.4	80.6	83.7
Sales volume (mt)	10.0	11.1	15.0	18.4	19.3	21.3
YoY Growth (%)	(10.9)	11.1	34.9	23.0	4.6	10.4
Blended Realisation (INR/t)	5,201	5,319	5,384	5,083	4,816	4,973
Growth (%)	10.2	2.3	1.2	(5.6)	(5.2)	3.3

Source: I-Sec research, Company data

**Exhibit 11: Valuations based on 12x Mar'26E EV/E**

Particulars	Mar'26
Assumed EV/EBITDA multiple (x)	12.0
EBITDA (INR mn)	20,700
EV (INR mn)	2,48,396
Less: Net debt (INR mn)	50,796
M-cap of Ramco (INR mn)	1,97,601
Shares o/s (mn)	236
<b>Value per share (INR)</b>	<b>836</b>

Source: I-Sec research, Company data

**Key risks**

- Sharp increase in cement prices and/or sharp fuel cost decline are key upside risks.
- Sharp fall of cement prices and/or major surge in fuel prices are key downside risks.

**Exhibit 12: Earnings revision**

(INR mn)	FY25E			FY26E		
	Revised	Earlier	% chg	Revised	Earlier	% chg
Revenues	92,705	96,904	(4.3)	1,05,737	1,10,898	(4.7)
EBITDA	14,861	15,741	(5.6)	20,700	20,809	(0.5)
PAT	2,871	3,732	(23.1)	6,854	7,075	(3.1)

Source: I-Sec research

Exhibit 13: Shareholding pattern

%	Dec'23	Mar'24	Jun'24
Promoters	42.1	42.3	42.3
Institutional investors	40.9	39.7	38.5
MFs and others	18.4	17.8	18.3
FIs/Banks	0.0	0.0	0.0
Insurance	14.4	14.4	12.8
FIIIs	8.1	7.5	7.4
Others	17.0	18.0	19.2

Source: Bloomberg

Exhibit 14: Price chart



Source: Bloomberg

## Financial Summary

### Exhibit 15: Profit & Loss

(INR mn, year ending March)

	FY23A	FY24P	FY25E	FY26E
Net Sales	81,353	93,498	92,705	1,05,737
<b>Operating Expenses</b>	<b>56,012</b>	<b>60,793</b>	<b>61,776</b>	<b>67,291</b>
EBITDA	11,911	15,525	14,861	20,700
<b>EBITDA Margin (%)</b>	<b>14.6</b>	<b>16.6</b>	<b>16.0</b>	<b>19.6</b>
Depreciation & Amortization	5,044	6,359	6,691	6,897
EBIT	6,867	9,167	8,170	13,803
Interest expenditure	2,405	4,155	4,510	4,643
Other Non-operating Income	367	423	273	230
Recurring PBT	4,828	5,435	3,933	9,390
Profit / (Loss) from Associates	-	-	-	-
Less: Taxes	1,302	1,485	1,062	2,535
<b>PAT</b>	<b>3,527</b>	<b>3,950</b>	<b>2,871</b>	<b>6,854</b>
Less: Minority Interest	-	-	-	-
Extraordinaries (Net)	-	-	-	-
<b>Net Income (Reported)</b>	<b>3,527</b>	<b>3,950</b>	<b>2,871</b>	<b>6,854</b>
<b>Net Income (Adjusted)</b>	<b>3,527</b>	<b>3,950</b>	<b>2,871</b>	<b>6,854</b>

Source Company data, I-Sec research

### Exhibit 16: Balance sheet

(INR mn, year ending March)

	FY23A	FY24P	FY25E	FY26E
Total Current Assets	18,874	21,232	21,651	22,605
of which cash & cash eqv.	1,686	1,355	1,376	1,333
Total Current Liabilities & Provisions	22,182	29,747	29,958	30,515
<b>Net Current Assets</b>	<b>(3,308)</b>	<b>(8,515)</b>	<b>(8,307)</b>	<b>(7,910)</b>
Investments	4,575	4,575	4,575	4,575
Net Fixed Assets	98,657	1,18,298	1,25,607	1,35,710
ROU Assets	-	-	-	-
Capital Work-in-Progress	20,026	13,246	11,246	7,246
Total Intangible Assets	1,505	1,505	1,505	1,505
Other assets	1,236	1,236	1,236	1,236
Deferred Tax assets	-	-	-	-
<b>Total Assets</b>	<b>1,22,987</b>	<b>1,30,641</b>	<b>1,36,158</b>	<b>1,42,658</b>
<b>Liabilities</b>				
<b>Borrowings</b>	<b>44,876</b>	<b>49,172</b>	<b>52,172</b>	<b>52,172</b>
Deferred Tax Liability	9,285	9,285	9,285	9,285
provisions	533	533	533	533
other Liabilities	357	357	357	357
Equity Share Capital	236	236	236	236
Reserves & Surplus	67,699	71,058	73,575	80,075
<b>Total Net Worth</b>	<b>67,935</b>	<b>71,294</b>	<b>73,811</b>	<b>80,311</b>
Minority Interest	-	-	-	-
<b>Total Liabilities</b>	<b>1,22,987</b>	<b>1,30,641</b>	<b>1,36,158</b>	<b>1,42,658</b>

Source Company data, I-Sec research

### Exhibit 17: Quarterly trend

(INR mn, year ending March)

Particulars	Sep-23	Dec-23	Mar-24	Jun-24
Net Sales	23,293	21,061	26,733	20,884
% growth (YoY)	30.5	5.8	4.0	(6.8)
EBITDA	3,986	3,954	4,171	3,194
Margin %	17.1	18.8	15.6	15.3
Other Income	135	70	140	85
Extra-ordinaries	0	0	0	0
Adjusted Net Profit	1,013	934	1,214	355

Source Company data, I-Sec research

### Exhibit 18: Cashflow statement

(INR mn, year ending March)

	FY23A	FY24P	FY25E	FY26E
<b>Operating Cashflow</b>	<b>11,895</b>	<b>15,949</b>	<b>15,134</b>	<b>20,930</b>
Working Capital Changes	2,471	4,876	(186)	(440)
Capital Commitments	(17,628)	(19,220)	(12,000)	(13,000)
<b>Free Cashflow</b>	<b>31,678</b>	<b>38,559</b>	<b>25,886</b>	<b>30,954</b>
Other investing cashflow	759	-	-	-
Cashflow from Investing Activities	(16,869)	(19,220)	(12,000)	(13,000)
Issue of Share Capital	-	-	-	-
Interest Cost	(2,334)	(4,155)	(4,510)	(4,643)
Inc (Dec) in Borrowings	5,790	4,295	3,000	-
Dividend paid	(710)	(591)	(354)	(354)
Others	(1)	-	-	-
Cash flow from Financing Activities	2,745	(451)	(1,864)	(4,998)
<b>Chg. in Cash &amp; Bank balance</b>	<b>(75)</b>	<b>(331)</b>	<b>21</b>	<b>(43)</b>
Closing cash & balance	1,686	1,355	1,376	1,333

Source Company data, I-Sec research

### Exhibit 19: Key ratios

(Year ending March)

	FY23A	FY24P	FY25E	FY26E
<b>Per Share Data (INR)</b>				
Reported EPS	14.9	16.7	12.2	29.0
Adjusted EPS (Diluted)	14.9	16.7	12.2	29.0
Cash EPS	36.3	43.6	40.5	58.2
Dividend per share (DPS)	2.0	2.5	1.5	1.5
Book Value per share (BV)	287.5	301.7	312.4	339.9
Dividend Payout (%)	13.4	15.0	12.3	5.2
<b>Growth (%)</b>				
Net Sales	36.0	14.9	(0.8)	14.1
EBITDA	(7.2)	30.3	(4.3)	39.3
EPS (INR)	(60.5)	12.0	(27.3)	138.7
<b>Valuation Ratios (x)</b>				
P/E	53.7	47.9	65.9	27.6
P/CEPS	22.1	18.4	19.8	13.8
P/BV	2.8	2.7	2.6	2.4
EV / EBITDA	19.5	15.3	16.2	11.6
EV / t (USD)	132.1	126.3	122.5	115.3
Dividend Yield (%)	0.2	0.3	0.2	0.2
<b>Operating Ratios</b>				
Gross Profit Margins (%)	83.5	81.6	82.7	83.2
EBITDA Margins (%)	14.6	16.6	16.0	19.6
Effective Tax Rate (%)	27.0	27.3	27.0	27.0
Net Profit Margins (%)	4.3	4.2	3.1	6.5
NWC / Total Assets (%)	(2.7)	(6.5)	(6.1)	(5.5)
Net Debt / Equity (x)	0.6	0.7	0.7	0.6
Net Debt / EBITDA (x)	3.6	3.1	3.4	2.5
<b>Profitability Ratios</b>				
RoCE (%) (Post Tax)	4.3	5.3	4.5	7.3
RoE (%)	5.3	5.7	4.0	8.9
RoIC (%)	4.9	6.1	5.1	8.0
Fixed Asset Turnover (x)	0.9	0.9	0.8	0.8
Inventory Turnover Days	55	55	59	56
Receivables Days	18	26	34	31
Payables Days	36	48	60	56

Source Company data, I-Sec research

This report may be distributed in Singapore by ICICI Securities, Inc. (Singapore branch). Any recipients of this report in Singapore should contact ICICI Securities, Inc. (Singapore branch) in respect of any matters arising from, or in connection with, this report. The contact details of ICICI Securities, Inc. (Singapore branch) are as follows: Address: 10 Collyer Quay, #40-92 Ocean Financial Tower, Singapore - 049315, Tel: +65 6232 2451 and email: navneet\_babbar@icicisecuritiesinc.com, Rishi\_agrawal@icicisecuritiesinc.com.

"In case of eligible investors based in Japan, charges for brokerage services on execution of transactions do not in substance constitute charge for research reports and no charges are levied for providing research reports to such investors."

New I-Sec investment ratings (all ratings based on absolute return; All ratings and target price refers to 12-month performance horizon, unless mentioned otherwise)  
**BUY: >15% return; ADD: 5% to 15% return; HOLD: Negative 5% to Positive 5% return; REDUCE: Negative 5% to Negative 15% return; SELL: < negative 15% return**

## ANALYST CERTIFICATION

I/We, Navin Sahadeo, MBA; Harsh Mittal, MBA, CFA; authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report. Analysts are not registered as research analysts by FINRA and are not associated persons of the ICICI Securities Inc. It is also confirmed that above mentioned Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months and do not serve as an officer, director or employee of the companies mentioned in the report.

### Terms & conditions and other disclosures:

ICICI Securities Limited (ICICI Securities) is a full-service, integrated investment banking and is, inter alia, engaged in the business of stock brokering and distribution of financial products. Registered Office Address: ICICI Venture House, Appasaheb Marathe Marg, Prabhadevi, Mumbai - 400 025. CIN: L67120MH1995PLC086241, Tel: (91 22) 6807 7100. ICICI Securities is Sebi registered stock broker, merchant banker, investment adviser, portfolio manager, Research Analyst and Alternative Investment Fund. ICICI Securities is registered with Insurance Regulatory Development Authority of India Limited (IRDAI) as a composite corporate agent and with PFRDA as a Point of Presence. ICICI Securities Limited Research Analyst SEBI Registration Number – INH000000990. ICICI Securities Limited SEBI Registration is INZ000183631 for stock broker. ICICI Securities AIF Trust's SEBI Registration number is IN/AIF3/23-24/1292 ICICI Securities is a subsidiary of ICICI Bank which is India's largest private sector bank and has its various subsidiaries engaged in businesses of housing finance, asset management, life insurance, general insurance, venture capital fund management, etc. ("associates"), the details in respect of which are available on [www.icicibank.com](http://www.icicibank.com).

ICICI Securities is one of the leading merchant bankers/ underwriters of securities and participate in virtually all securities trading markets in India. We and our associates might have investment banking and other business relationship with a significant percentage of companies covered by our Investment Research Department. ICICI Securities and its analysts, persons reporting to analysts and their relatives are generally prohibited from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover.

Recommendation in reports based on technical and derivative analysis centre on studying charts of a stock's price movement, outstanding positions, trading volume etc as opposed to focusing on a company's fundamentals and, as such, may not match with the recommendation in fundamental reports. Investors may visit [icidirect.com](http://icidirect.com) to view the Fundamental and Technical Research Reports.

Our proprietary trading and investment businesses may make investment decisions that are inconsistent with the recommendations expressed herein.

ICICI Securities Limited has two independent equity research groups: Institutional Research and Retail Research. This report has been prepared by the Institutional Research. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the Retail Research.

The information and opinions in this report have been prepared by ICICI Securities and are subject to change without any notice. The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of ICICI Securities. While we would endeavour to update the information herein on a reasonable basis, ICICI Securities is under no obligation to update or keep the information current. Also, there may be regulatory, compliance or other reasons that may prevent ICICI Securities from doing so. Non-rated securities indicate that rating on a particular security has been suspended temporarily and such suspension is in compliance with applicable regulations and/or ICICI Securities policies, in circumstances where ICICI Securities might be acting in an advisory capacity to this company, or in certain other circumstances. This report is based on information obtained from public sources and sources believed to be reliable, but no independent verification has been made nor is its accuracy or completeness guaranteed. This report and information herein is solely for informational purpose and shall not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. ICICI Securities will not treat recipients as customers by virtue of their receiving this report. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. The recipient should independently evaluate the investment risks. The value and return on investment may vary because of changes in interest rates, foreign exchange rates or any other reason. ICICI Securities accepts no liabilities whatsoever for any loss or damage of any kind arising out of the use of this report. Past performance is not necessarily a guide to future performance. Investors are advised to see Risk Disclosure Document to understand the risks associated before investing in the securities markets. Actual results may differ materially from those set forth in projections. Forward-looking statements are not predictions and may be subject to change without notice.

ICICI Securities or its associates might have managed or co-managed public offering of securities for the subject company or might have been mandated by the subject company for any other assignment in the past twelve months.

ICICI Securities or its associates might have received any compensation from the companies mentioned in the report during the period preceding twelve months from the date of this report for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory service in a merger or specific transaction.

ICICI Securities or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the companies mentioned in the report in the past twelve months.

ICICI Securities encourages independence in research report preparation and strives to minimize conflict in preparation of research report. ICICI Securities or its associates or its analysts did not receive any compensation or other benefits from the companies mentioned in the report or third party in connection with preparation of the research report. Accordingly, neither ICICI Securities nor Research Analysts and their relatives have any material conflict of interest at the time of publication of this report.

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

ICICI Securities or its subsidiaries collectively or Research Analysts or their relatives do not own 1% or more of the equity securities of the Company mentioned in the report as of the last day of the month preceding the publication of the research report.

Since associates of ICICI Securities and ICICI Securities as a entity are engaged in various financial service businesses, they might have financial interests or actual/ beneficial ownership of one percent or more or other material conflict of interest in various companies including the subject company/companies mentioned in this report.

ICICI Securities may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report.

Neither the Research Analysts nor ICICI Securities have been engaged in market making activity for the companies mentioned in the report.

We submit that no material disciplinary action has been taken on ICICI Securities by any Regulatory Authority impacting Equity Research Analysis activities.

This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject ICICI Securities and affiliates to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction.

This report has not been prepared by ICICI Securities, Inc. However, ICICI Securities, Inc. has reviewed the report and, in so far as it includes current or historical information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed.

---

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors. None of the research recommendations promise or guarantee any assured, minimum or risk free return to the investors.

Name of the Compliance officer (Research Analyst): Mr. Atul Agrawal, Contact number: 022-40701000, E-mail Address : [complianceofficer@icicisecurities.com](mailto:complianceofficer@icicisecurities.com)

For any queries or grievances: [Mr. Bhavesh Soni](mailto:Mr. Bhavesh Soni) Email address: [headservicequality@icicidirect.com](mailto:headservicequality@icicidirect.com) Contact Number: 18601231122

---