

16 October 2024

India | Equity Research | Q2FY25 results review

## PVR Inox

Media

### In line Q2FY25, all eyes on Q3FY25 now

PVR Inox's occupancy reverted to ~26% in Q2FY25 despite a very weak content pipeline. Management has guided for significant improvement in Q3FY25. In fact, management called out that moviegoer excitement levels are now back to pre-Covid peaks and lower number of movie releases are the only hindrance to occupancy levels reverting to >30% levels. Given the pipeline in Q3FY25, management is hopeful of replicating the success of Q2FY24, which is in line with our thesis ([link](#)). We believe capex intensity may also reduce as a proportion of revenue from FY26 as PVR plans to open 15% screens on FOCO model, 35-50% on asset-light model and rest on structured lease model. Net debt declined by INR 1.4bn in H1FY25. Monetisation of assets is also on track and may help in deleveraging further. Re-iterate **BUY**.

### Q2FY25 performance review

Revenue was INR 16.2bn (up 36.2% QoQ/down 18.9% YoY), 6.3% higher than our estimates. Adjusted EBITDA was INR 1.8bn (I-Sec estimate: INR 1.7bn). Net loss was INR 121mn. Ticketing revenue grew 41.1% QoQ to INR 8.4bn. F&B revenue grew ~30.2% QoQ to INR 5.2bn. Ad revenue grew 17.0% QoQ to INR 1.1bn.

Admits increased 27.6% QoQ to 38.8mn in Q2FY25. There was also a sequential increase of 540bps to 25.7% in occupancy. Average ticket price grew to INR 257, down 6.9% YoY (up 9.4% QoQ) and F&B spend per head was INR 134 (up 1.5% QoQ/flat YoY).

### Management commentary

Management emphasised that high-quality content is the key driver of cinema attendance, as evidenced by the strong performance of both new and old movie re-releases. It also expressed confidence that Q3 will be the best quarter of FY25 led by strong content line up, and remains optimistic on H2FY25. Management believes there is significant room for growth in occupancy as the number of quality content releases is expected to increase in CY25 compared to CY23 and CY24. It further highlighted that in Q2FY25, with 25.7% occupancy, it achieved an EBITDA margin of ~13%. As occupancy levels rise, EBITDA margin is expected to improve further led by operating leverage.

### Financial Summary

Y/E March (INR mn)	FY24A	FY25E	FY26E	FY27E
Net Revenue	61,071	70,529	80,867	91,775
EBITDA	18,101	21,510	26,092	30,676
EBITDA Margin (%)	29.6	30.5	32.3	33.4
Net Profit	(320)	3,004	4,984	7,084
EPS (INR)	(3.3)	30.7	50.9	72.3
EPS % Chg YoY	-	-	65.9	42.1
P/E (x)	-	52.9	31.9	22.4
EV/EBITDA (x)	23.9	18.7	13.4	5.0
RoCE (%)	0.2	4.2	6.4	8.1
RoE (%)	(0.4)	3.9	5.9	7.3

#### Abhisek Banerjee

abhisek.banerjee@icicisecurities.com  
+91 22 6807 7574

#### Jayram Shetty

jayram.shetty@icicisecurities.com

#### Market Data

Market Cap (INR)	159bn
Market Cap (USD)	1,895mn
Bloomberg Code	PVRINOX IN
Reuters Code	PVRL.BO
52-week Range (INR)	1,830 /1,204
Free Float (%)	72.0
ADTV-3M (mn) (USD)	9.4

Price Performance (%)	3m	6m	12m
Absolute	11.0	16.1	(7.5)
Relative to Sensex	9.6	4.6	(31.0)

#### Previous Reports

13-09-2024: [Company Update](#)

23-07-2024: [Q1FY25 results concall](#)

Management is also taking proactive steps to control fixed costs, particularly rentals. For underperforming properties or those located in poorly performing malls, it is renegotiating rental agreements with developers. Management has guided for capex of INR 4-5bn in FY26, with focus on allocating more capital for renovating high-value, high-performing properties. Additionally, it stated that free cashflow generated after meeting capex requirements will be directed towards debt reduction.

Regarding expansion in Southern India, management noted the rapid development of shopping malls and centres in smaller cities. The company is engaging with developers of these centres to establish theatres. In most cases, developers contribute a substantial portion of the capex and receive returns through rent or revenue-sharing arrangements. The company plans to open 80-120 screens in FY26, with approximately 15% of these screens under FOCO model, 35-50% under asset-light model, and the remainder under structured lease agreements.

On the topic of re-releasing movies, management explained that this initiative is profitable on a variable cost basis, helping the company recover some fixed costs and drive footfalls during lean periods (~6% of Q2FY25 admissions). Screen hire charges for re-releases are lower compared to new films, and while the average ticket price (ATP) is also lower, gross margins are high. Management also provided updates on food business. It plans to open a food court in partnership with Devyani International by Dec'24 and is working with Zomato and Swiggy on improving the food delivery business model. It mentioned SPH (spend per head) has remained flat and did not rise due to Cinema Lovers Day, which caused ~10% of the month's total footfall to concentrate on a single day, impacting SPH. However, the management is confident that SPH will increase significantly next year.

### **Content pipeline for Q3FY25**

#### **Notable releases in Q3FY25**

Hindi: Bhool Bhulaiyaa 3, Singham Again, Chaava (Maddock), Baby John (Maddock).

English: Venom, Gladiator 2, Mufasa: The Lion King, The Lord of The Rings (2024).

Regional: Pushpa 2, Vettaiyan, Kanguva, Thandel, Devara: Part 1 (spillover).

### **Valuation and risks**

We maintain our target price of INR 2,250 valuing the company at multiple of 16x adj. EBITDA (1-year forward).

Key risks: Lower-than-expected performance of upcoming movies and merger synergies not playing out as expected.

**Exhibit 1: PVR result review**

INR mn	Q2FY24	Q1FY25	Q2FY25	QoQ (%)	YoY (%)	2QFY25E	Diff
<b>Revenue</b>	<b>19,999</b>	<b>11,907</b>	<b>16,221</b>	<b>36.2</b>	<b>(18.9)</b>	<b>15,263</b>	<b>6.3</b>
Cost of goods sold	6,498	3,456	4,587	32.7	(29)	4,426	3.6
<b>Gross Profit</b>	<b>13,501</b>	<b>8,451</b>	<b>11,634</b>	<b>37.7</b>	<b>(14)</b>	<b>10,837</b>	<b>7.4</b>
% Gross profit margin	67.5	71.0	71.7			71.0	
Employee Cost	1,679	1,643	1,773	7.9	5.6	1,643	7.9
% of revenue	8.4	13.8	10.9			10.8	1.5
Other expenses	4,754	4,293	5,068	18.1	6.6	4,336	16.9
% of revenue	23.8	36.1	31.2			28.4	10.0
<b>Total expenses</b>	<b>6,433</b>	<b>5,936</b>	<b>6,841</b>	<b>15.2</b>	<b>6</b>	<b>5,979</b>	<b>14.4</b>
<b>EBITDA</b>	<b>7,068</b>	<b>2,515</b>	<b>4,793</b>	<b>90.6</b>	<b>(32)</b>	<b>4,858</b>	<b>(1.3)</b>
EBITDA margin (%)	35.3	21.1	29.5			31.8	
<b>Adj EBITDA</b>	<b>4,276</b>	<b>(378)</b>	<b>1,871</b>	<b>NA</b>	<b>(56)</b>	<b>1,738</b>	<b>7.7</b>
EBITDA margin (%)	21.4	(3.2)	11.5			11.4	
Depreciation	3,086	3,142	3,294	4.8	7	3,200	2.9
<b>EBIT</b>	<b>3,982</b>	<b>(627)</b>	<b>1,499</b>	<b>NA</b>	<b>(62)</b>	<b>1,658</b>	<b>(9.6)</b>
EBIT margin (%)	19.9	(5.3)	9.2			10.9	
Other income	238	287	418	45.6	76	287	45.6
Finance cost	2,003	2,041	2,064	1.1	3	1,914	7.9
<b>PBT</b>	<b>2,217</b>	<b>(2,381)</b>	<b>(147)</b>	<b>(93.8)</b>	<b>NA</b>	<b>31</b>	<b>NA</b>
Tax expenses	555	(591)	(26)	(95.6)	NA	8	NA
ETR (%)	25.0	24.8	17.7			25.4	
<b>PAT</b>	<b>1,663</b>	<b>(1,790)</b>	<b>(121)</b>	<b>(93.2)</b>	<b>NA</b>	<b>26</b>	
Net profit margin (%)	8.3	(15.0)	(0.7)			0.2	
<b>EPS</b>	<b>16.9</b>	<b>(13.2)</b>	<b>(1.2)</b>	<b>(90.9)</b>	<b>(107.1)</b>	<b>0.3</b>	<b>NA</b>

Source: I-Sec research

**Exhibit 2: Movie exhibition**

INR mn	Q2FY24	Q1FY25	Q2FY25	QoQ (%)	YoY (%)
<b>Seat Capacity</b>	<b>150</b>	<b>150</b>	<b>151</b>	<b>0.8</b>	<b>0.8</b>
Occupancy (%)	32.3	20.3	25.70		
<b>Admits (mn)</b>	<b>48.4</b>	<b>30.4</b>	<b>38.8</b>	<b>27.6</b>	<b>(19.8)</b>
ATP (Rs)	276	235	257	9.4	(6.9)
Gross ticket revenue	13358	7144	9972	39.6	(25.4)
Taxes	2165.4	1209	1595.6		
Tax rate (%)	19.3	20.4	19.0		
<b>Ticket revenue</b>	<b>11,193</b>	<b>5,935</b>	<b>8,376</b>	<b>41.1</b>	<b>(25.2)</b>
<b>Gross profit</b>	<b>6,239</b>	<b>3,484</b>	<b>5,119</b>	<b>46.9</b>	<b>(18.0)</b>
Gross profit margin (%)	55.7	58.7	61.1		

Source: I-Sec research, Company data

**Exhibit 3: Food & beverage**

INR mn	Q2FY24	Q1FY25	Q2FY25	QoQ (%)	YoY (%)
<b>Spend per head (Rs)</b>	<b>136</b>	<b>134</b>	<b>136</b>	<b>1.5</b>	<b>-</b>
SPH to ATP ratio (%)	49.3	57.0	52.9		
<b>Gross F&amp;B revenue</b>	<b>6,582</b>	<b>4,074</b>	<b>5,277</b>	<b>29.5</b>	<b>(19.8)</b>
Taxes	170	56	45		
Tax rate (%)	2.7	1.4	0.9		
<b>F&amp;B revenue</b>	<b>6,412</b>	<b>4,018</b>	<b>5,232</b>	<b>30.2</b>	<b>(18.4)</b>
COGS	1,544	1,005	1,330		
<b>Gross profit</b>	<b>4,868</b>	<b>3,013</b>	<b>3,902</b>	<b>29.5</b>	<b>(19.8)</b>
Gross profit margin (%)	75.9	75.0	74.6		

Source: I-Sec research, Company data

**Exhibit 4: Cost break up**

(in INR mn)	Q2FY24	Q1FY25	Q2FY25	QoQ (%)	YoY (%)
<b>Variable Cost</b>					
FHC(%)	46.4	44.2	44.9	70bps	(146bps)
COGS(%)	23.7	24.5	25	50bps	(130bps)
<b>Fixed Cost</b>					
Rent	3,129	3029	3,128	3.3%	0.0%
CAM	836	891	909	2.0%	8.7%
Personnel	1679	1643	1,773	7.9%	5.6%
Electricity & Water utilities	1,117	1066	1,092	2.4%	-2.2%
Other expenses	1,907	1779	1,884	5.9%	-1.2%
Movie distribution charges	557	421	977	132.1%	75.4%
<b>Total fixed expenses</b>	<b>9,225</b>	<b>8829</b>	<b>9,763</b>		

Source: I-Sec research, Company data

**Exhibit 5: Shareholding pattern**

%	Dec'23	Mar'24	Jun'24
Promoters	27.8	27.8	27.8
Institutional investors	61.1	57.0	56.9
MFs and others	33.9	35.2	34.0
FIs/Banks	0.5	0.5	0.0
Insurance	4.3	4.2	4.0
FIIIs	22.4	17.6	18.9
Others	11.1	15.2	15.3

Source: Bloomberg

**Exhibit 6: Price chart**

Source: Bloomberg

## Financial Summary

### Exhibit 7: Profit & Loss

(INR mn, year ending March)

	FY24A	FY25E	FY26E	FY27E
<b>Net Sales</b>	<b>61,071</b>	<b>70,529</b>	<b>80,867</b>	<b>91,775</b>
Operating Expenses	23,863	26,768	29,249	32,174
<b>EBITDA</b>	<b>18,101</b>	<b>21,510</b>	<b>26,092</b>	<b>30,676</b>
EBITDA Margin (%)	29.6	30.5	32.3	33.4
Depreciation & Amortization	12,193	10,756	11,996	13,267
EBIT	5,908	10,754	14,096	17,408
Interest expenditure	7,913	8,478	9,345	10,039
Other Non-operating Income	1,566	1,723	1,895	2,084
<b>Recurring PBT</b>	<b>(439)</b>	<b>3,998</b>	<b>6,646</b>	<b>9,453</b>
<b>Profit / (Loss) from Associates</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Less: Taxes	(112)	1,008	1,675	2,382
PAT	(327)	2,991	4,971	7,071
Less: Minority Interest	7	13	13	13
Extraordinaries (Net)	-	-	-	-
<b>Net Income (Reported)</b>	<b>(327)</b>	<b>2,991</b>	<b>4,971</b>	<b>7,071</b>
<b>Net Income (Adjusted)</b>	<b>(320)</b>	<b>3,004</b>	<b>4,984</b>	<b>7,084</b>

Source Company data, I-Sec research

### Exhibit 8: Balance sheet

(INR mn, year ending March)

	FY24A	FY25E	FY26E	FY27E
<b>Total Current Assets</b>	<b>9,778</b>	<b>12,952</b>	<b>19,420</b>	<b>29,320</b>
of which cash & cash eqv.	4,038	6,323	11,820	20,694
<b>Total Current Liabilities &amp; Provisions</b>	<b>11,007</b>	<b>12,727</b>	<b>14,606</b>	<b>16,590</b>
<b>Net Current Assets</b>	<b>(1,229)</b>	<b>225</b>	<b>4,814</b>	<b>12,730</b>
Investments	161	161	161	161
<b>Net Fixed Assets</b>	<b>31,056</b>	<b>34,351</b>	<b>37,945</b>	<b>41,870</b>
ROU Assets	54,917	54,917	54,917	54,917
Capital Work-in-Progress	2,464	2,464	2,464	2,464
<b>Total Intangible Assets</b>	<b>58,808</b>	<b>58,808</b>	<b>58,808</b>	<b>58,808</b>
Other assets	1,806	2,086	2,391	2,714
Deferred Tax Assets	4,908	4,908	4,908	4,908
<b>Total Assets</b>	<b>1,57,197</b>	<b>1,62,893</b>	<b>1,72,110</b>	<b>1,85,043</b>
<b>Liabilities</b>				
<b>Borrowings</b>	<b>17,177</b>	<b>16,177</b>	<b>15,177</b>	<b>14,177</b>
<b>Deferred Tax Liability</b>	<b>123</b>	<b>123</b>	<b>123</b>	<b>123</b>
provisions	141	148	155	163
other Liabilities	666	769	882	1,001
Equity Share Capital	981	980	980	980
Reserves & Surplus	72,251	78,838	88,935	1,02,742
<b>Total Net Worth</b>	<b>73,232</b>	<b>79,818</b>	<b>89,915</b>	<b>1,03,721</b>
Minority Interest	-	-	-	-
<b>Total Liabilities</b>	<b>1,57,197</b>	<b>1,62,893</b>	<b>1,72,110</b>	<b>1,85,043</b>

Source Company data, I-Sec research

### Exhibit 9: Quarterly trend

(INR mn, year ending March)

	Dec-24	Mar-24	Jun-24	Sep-24
<b>Net Sales</b>	<b>15459</b>	<b>12564</b>	<b>11907</b>	<b>15,263</b>
% growth (YOY)	64	10	(9)	(18.9)
<b>EBITDA</b>	<b>4,724</b>	<b>2,784</b>	<b>2,515</b>	<b>4,793</b>
Margin %	30.6	22.2	21.1	29.5
Other Income	588	491	287	418
Extraordinaries	-	-	-	-
<b>Adjusted Net Profit</b>	<b>128</b>	<b>(1,297)</b>	<b>(1,790)</b>	<b>(121)</b>

Source Company data, I-Sec research

### Exhibit 10: Cashflow statement

(INR mn, year ending March)

	FY24A	FY25E	FY26E	FY27E
<b>Operating Cashflow</b>	<b>19,790</b>	<b>20,509</b>	<b>24,424</b>	<b>28,300</b>
Working Capital Changes	890	(6)	(6)	(7)
Capital Commitments	(6,269)	(6,978)	(7,676)	(8,444)
<b>Free Cashflow</b>	<b>26,059</b>	<b>27,488</b>	<b>32,100</b>	<b>36,744</b>
<b>Other investing cashflow</b>	<b>3</b>	<b>1,723</b>	<b>1,895</b>	<b>2,084</b>
Cashflow from Investing Activities	(6,266)	(5,256)	(5,781)	(6,360)
Issue of Share Capital	188	-	-	-
Interest Cost	(1,792)	(1,668)	(1,724)	(1,614)
Inc (Dec) in Borrowings	-	-	-	-
Dividend paid	-	-	-	-
Others	(11,321)	(1,000)	(1,000)	(1,000)
Cash flow from Financing Activities	(12,925)	(15,288)	(16,840)	(18,214)
<b>Chg. in Cash &amp; Bank balance</b>	<b>599</b>	<b>(34)</b>	<b>1,803</b>	<b>3,726</b>
Closing cash & balance	3,918	3,884	5,686	9,412

Source Company data, I-Sec research

### Exhibit 11: Key ratios

(Year ending March)

	FY24A	FY25E	FY26E	FY27E
<b>Per Share Data (INR)</b>				
Reported EPS	(3.3)	30.7	50.9	72.3
Adjusted EPS (Diluted)	(3.3)	30.7	50.9	72.3
Cash EPS	121.0	140.4	173.3	207.7
Dividend per share (DPS)	-	-	-	-
Book Value per share (BV)	746.5	814.7	917.8	1,058.7
Dividend Payout (%)	-	-	-	-
<b>Growth (%)</b>				
Net Sales	62.8	15.5	14.7	0.1
EBITDA	72.8	18.8	21.3	17.6
EPS (INR)	-	-	65.9	42.1
<b>Valuation Ratios (x)</b>				
P/E	-	52.9	31.9	22.4
P/CEPS	13.4	11.5	9.4	7.8
P/BV	2.2	2.0	1.8	1.5
EV / EBITDA	23.9	18.7	13.4	5.0
P / Sales	2.6	2.3	2.0	1.7
Dividend Yield (%)	-	-	-	-
<b>Operating Ratios</b>				
Gross Profit Margins (%)	68.7	68.5	68.4	68.5
EBITDA Margins (%)	29.6	30.5	32.3	33.4
Effective Tax Rate (%)	25.5	25.2	25.2	25.2
Net Profit Margins (%)	(0.5)	4.2	6.1	7.7
NWC / Total Assets (%)	-	-	-	-
Net Debt / Equity (x)	5.3	5.9	6.9	8.3
Net Debt / EBITDA (x)	7.4	8.9	8.8	8.9
<b>Profitability Ratios</b>				
RoCE (%)	0.2	4.2	6.4	8.1
RoE (%)	(0.4)	3.9	5.9	7.3
RoC (%)	0.2	3.4	5.3	13.1
Fixed Asset Turnover (x)	1.9	2.0	2.1	2.2
Inventory Turnover Days	17	15	15	15
Receivables Days	30	35	57	88
Payables Days	30	26	26	26

Source Company data, I-Sec research

This report may be distributed in Singapore by ICICI Securities, Inc. (Singapore branch). Any recipients of this report in Singapore should contact ICICI Securities, Inc. (Singapore branch) in respect of any matters arising from, or in connection with, this report. The contact details of ICICI Securities, Inc. (Singapore branch) are as follows: Address: 10 Collyer Quay, #40-92 Ocean Financial Tower, Singapore - 049315, Tel: +65 6232 2451 and email: navneet\_babbar@icicisecuritiesinc.com, Rishi\_agrawal@icicisecuritiesinc.com.

"In case of eligible investors based in Japan, charges for brokerage services on execution of transactions do not in substance constitute charge for research reports and no charges are levied for providing research reports to such investors."

New I-Sec investment ratings (all ratings based on absolute return; All ratings and target price refers to 12-month performance horizon, unless mentioned otherwise)  
**BUY: >15% return; ADD: 5% to 15% return; HOLD: Negative 5% to Positive 5% return; REDUCE: Negative 5% to Negative 15% return; SELL: < negative 15% return**

## ANALYST CERTIFICATION

I/We, Abhisek Banerjee, MBA; Jayram Shetty, CA; authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report. Analysts are not registered as research analysts by FINRA and are not associated persons of the ICICI Securities Inc. It is also confirmed that above mentioned Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months and do not serve as an officer, director or employee of the companies mentioned in the report.

### Terms & conditions and other disclosures:

ICICI Securities Limited (ICICI Securities) is a full-service, integrated investment banking and is, inter alia, engaged in the business of stock brokering and distribution of financial products. Registered Office Address: ICICI Venture House, Appasaheb Marathe Marg, Prabhadevi, Mumbai - 400 025. CIN: L67120MH1995PLC086241, Tel: (91 22) 6807 7100. ICICI Securities is Sebi registered stock broker, merchant banker, investment adviser, portfolio manager, Research Analyst and Alternative Investment Fund. ICICI Securities is registered with Insurance Regulatory Development Authority of India Limited (IRDAI) as a composite corporate agent and with PFRDA as a Point of Presence. ICICI Securities Limited Research Analyst SEBI Registration Number – INH000000990. ICICI Securities Limited SEBI Registration is INZ000183631 for stock broker. ICICI Securities AIF Trust's SEBI Registration number is IN/AIF3/23-24/1292 ICICI Securities is a subsidiary of ICICI Bank which is India's largest private sector bank and has its various subsidiaries engaged in businesses of housing finance, asset management, life insurance, general insurance, venture capital fund management, etc. ("associates"), the details in respect of which are available on [www.icicibank.com](http://www.icicibank.com).

ICICI Securities is one of the leading merchant bankers/ underwriters of securities and participate in virtually all securities trading markets in India. We and our associates might have investment banking and other business relationship with a significant percentage of companies covered by our Investment Research Department. ICICI Securities and its analysts, persons reporting to analysts and their relatives are generally prohibited from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover.

Recommendation in reports based on technical and derivative analysis centre on studying charts of a stock's price movement, outstanding positions, trading volume etc as opposed to focusing on a company's fundamentals and, as such, may not match with the recommendation in fundamental reports. Investors may visit [icidirect.com](http://icidirect.com) to view the Fundamental and Technical Research Reports.

Our proprietary trading and investment businesses may make investment decisions that are inconsistent with the recommendations expressed herein.

ICICI Securities Limited has two independent equity research groups: Institutional Research and Retail Research. This report has been prepared by the Institutional Research. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the Retail Research.

The information and opinions in this report have been prepared by ICICI Securities and are subject to change without any notice. The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of ICICI Securities. While we would endeavour to update the information herein on a reasonable basis, ICICI Securities is under no obligation to update or keep the information current. Also, there may be regulatory, compliance or other reasons that may prevent ICICI Securities from doing so. Non-rated securities indicate that rating on a particular security has been suspended temporarily and such suspension is in compliance with applicable regulations and/or ICICI Securities policies, in circumstances where ICICI Securities might be acting in an advisory capacity to this company, or in certain other circumstances. This report is based on information obtained from public sources and sources believed to be reliable, but no independent verification has been made nor is its accuracy or completeness guaranteed. This report and information herein is solely for informational purpose and shall not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. ICICI Securities will not treat recipients as customers by virtue of their receiving this report. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. The recipient should independently evaluate the investment risks. The value and return on investment may vary because of changes in interest rates, foreign exchange rates or any other reason. ICICI Securities accepts no liabilities whatsoever for any loss or damage of any kind arising out of the use of this report. Past performance is not necessarily a guide to future performance. Investors are advised to see Risk Disclosure Document to understand the risks associated before investing in the securities markets. Actual results may differ materially from those set forth in projections. Forward-looking statements are not predictions and may be subject to change without notice.

ICICI Securities or its associates might have managed or co-managed public offering of securities for the subject company or might have been mandated by the subject company for any other assignment in the past twelve months.

ICICI Securities or its associates might have received any compensation from the companies mentioned in the report during the period preceding twelve months from the date of this report for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory service in a merger or specific transaction.

ICICI Securities or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the companies mentioned in the report in the past twelve months.

ICICI Securities encourages independence in research report preparation and strives to minimize conflict in preparation of research report. ICICI Securities or its associates or its analysts did not receive any compensation or other benefits from the companies mentioned in the report or third party in connection with preparation of the research report. Accordingly, neither ICICI Securities nor Research Analysts and their relatives have any material conflict of interest at the time of publication of this report.

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

ICICI Securities or its subsidiaries collectively or Research Analysts or their relatives do not own 1% or more of the equity securities of the Company mentioned in the report as of the last day of the month preceding the publication of the research report.

Since associates of ICICI Securities and ICICI Securities as a entity are engaged in various financial service businesses, they might have financial interests or actual/ beneficial ownership of one percent or more or other material conflict of interest in various companies including the subject company/companies mentioned in this report.

ICICI Securities may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report.

Neither the Research Analysts nor ICICI Securities have been engaged in market making activity for the companies mentioned in the report.

We submit that no material disciplinary action has been taken on ICICI Securities by any Regulatory Authority impacting Equity Research Analysis activities.

This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject ICICI Securities and affiliates to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction.

This report has not been prepared by ICICI Securities, Inc. However, ICICI Securities, Inc. has reviewed the report and, in so far as it includes current or historical information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors. None of the research recommendations promise or guarantee any assured, minimum or risk free return to the investors.

Name of the Compliance officer (Research Analyst): Mr. Atul Agrawal, Contact number: 022-40701000, **E-mail Address** : [complianceofficer@icicisecurities.com](mailto:complianceofficer@icicisecurities.com)

For any queries or grievances: [Mr. Bhavesh Soni](#) Email address: [headsservicequality@icicidirect.com](mailto:headsservicequality@icicidirect.com) Contact Number: 18601231122

---