

# JSW Energy

Estimate change



TP change



Rating change



**CMP: INR671**

**TP: INR900 (+34%)**

**BUY**

## EBITDA miss but capacity ramp-up plans on track

- JSW Energy (JSWE) reported 2QFY25 EBITDA of INR16.8b, below our estimate of INR19.3b. While net generation was up 14% YoY, EBITDA was negatively affected by lower merchant spreads and a one-time tariff impact from the hydro business. Adjusted 2Q PAT was 20% above our estimate at INR8.5b (est. INR7b, +19% YoY), mainly due to higher other income and a lower tax rate.
- The management maintained its full-year capex guidance of INR150b and highlighted that locked-in capacity stands at 19.2GW and only 3.5GW capacity is awaiting PPA. JSWE also highlighted that transmission and land-related visibility has been achieved for 80% of the pipeline, which has secured PPAs. JSWE remains confident of achieving timely completion of the RE project pipeline.
- Considering its strong operational performance and market position, **we reiterate our BUY rating on the stock with a TP of INR900**, valuing JSWE's core business at 15x Dec'26E EBITDA.

## EBITDA miss amid lower merchant spreads, one-time costs

### ■ Consolidated:

- JSWE reported consolidated 2Q revenue at INR32b (+5% YoY), which was 8% below our estimate of INR35b.
- Adjusted 2Q PAT was 20% above our estimate at INR8.5b (est. INR7b, +19% YoY) mainly due to higher other income and a lower tax rate.
- Consolidated EBITDA margin stood at 52% with EBITDA of INR16.8b, which was 13% lower than our est. of INR19.3b (-1% YoY).
- Receivables on DSO basis improved to 70 days.
- The company's project pipeline (entirely RE) stands at 5.8GW, with PPA yet to be signed for 3.5GW.

### ■ Standalone:

- JSWE reported standalone 2Q PAT of INR2.8b (+50% YoY, 13%QoQ).
- Revenue dipped 15% YoY/8% QoQ to INR9.6b.
- EBITDA margin stood at 25% with EBITDA of INR2.4b (- 37% YoY and 33% QoQ).

### ■ Operational:

- The company reported a 14% YoY increase in net generation to 9.8BUs. This growth was primarily driven by enhanced hydro generation, the addition of new wind capacity, and an increase in thermal generation.
- RE generation increased by 14% YoY to 5Bus, largely aided by wind and hydro generation, which rose 37% and 5%, respectively.
- Additionally, long-term PPA generation increased by 9% YoY.
- The company commissioned 204MW of wind capacity, further expanding its RE portfolio.

|                       |               |
|-----------------------|---------------|
| Bloomberg             | JSW IN        |
| Equity Shares (m)     | 1748          |
| M.Cap.(INRb)/(USDb)   | 1172.8 / 13.9 |
| 52-Week Range (INR)   | 805 / 348     |
| 1, 6, 12 Rel. Per (%) | -9/3/52       |
| 12M Avg Val (INR M)   | 2316          |

### Financials & Valuations (INR b)

| Y/E March      | FY24  | FY25E | FY26E |
|----------------|-------|-------|-------|
| Sales          | 114.9 | 151.9 | 170.7 |
| EBITDA         | 53.8  | 79.6  | 95.2  |
| Adj. PAT       | 17.2  | 31.0  | 37.4  |
| Adj. EPS (INR) | 10.5  | 18.9  | 22.8  |
| EPS Gr. (%)    | 24.2  | 80.0  | 20.6  |
| BV/Sh.(INR)    | 127.0 | 143.0 | 162.6 |

### Ratios

|            |      |      |      |
|------------|------|------|------|
| Net D:E    | 1.2  | 1.4  | 1.5  |
| RoE (%)    | 8.7  | 14.0 | 14.9 |
| RoCE (%)   | 7.7  | 9.6  | 9.9  |
| Payout (%) | 19.0 | 14.3 | 13.2 |

### Valuations

|                |      |      |      |
|----------------|------|------|------|
| P/E (x)        | 50.4 | 35.4 | 29.4 |
| P/BV (x)       | 4.2  | 4.7  | 4.1  |
| EV/EBITDA (x)  | 21.0 | 18.0 | 15.7 |
| Div. Yield (%) | 0.4  | 0.4  | 0.4  |
| FCF Yield (%)  | -4.2 | -6.5 | -5.0 |

### Shareholding pattern (%)

| As On    | Sep-24 | Jun-24 | Sep-23 |
|----------|--------|--------|--------|
| Promoter | 69.3   | 69.3   | 73.4   |
| DII      | 9.8    | 9.2    | 9.9    |
| FII      | 15.1   | 15.6   | 8.6    |
| Others   | 5.8    | 5.9    | 8.1    |

FII Includes depository receipts

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**Investors are advised to refer through important disclosures made at the last page of the Research Report.**

Motilal Oswal research is available on [www.motilaloswal.com/Institutional-Equities](http://www.motilaloswal.com/Institutional-Equities), Bloomberg, Thomson Reuters, Factset and S&P Capital.

**Key highlights from the management commentary**

- JSWE now boasts a locked-in capacity of 19.2GW after winning RE bids of 3.7GW in 2QFY25.
- New PPAs of 3.8GW capacity were signed in 2Q, representing two-thirds of project wins in CY24.
- Construction of its 1GWh battery project remains on track for completion by Jun'25.
- Net generation in 2Q was up 14% YoY, with long-term PPA generation rising 9% YoY.
- Underlying EBITDA was up 4% YoY despite lower short-term sales.
- Sustainable net debt-to-EBITDA ratio (excluding CWIP) stood at 2.2x as of Sep'24 end.
- The target to reach 10GW in operational capacity was revised to FY25 end (from end CY24 earlier).
- 3.5GW of capacity, which is in the pipeline, is awaiting PPA; of this, ~ 1.3GW is awaiting PPA from JSW group entities, which are likely to be awarded by FY25 end.
- 350MW Utkal plant has stabilized now and generated 467m units in 2QFY25.
- EBITDA (excluding other income) was down 12% YoY, impacted by lower merchant spreads as peak power demand waned amid seasonality.

**Valuation and view**

- We value JSWE's core business at 15x Dec'26E EBITDA, reflecting its strong operational performance and market position (FY27 EBITDA discounted for three months at 9%).
- The stake in JSW Steel is valued at a 25% discount to the current market price, acknowledging the strategic significance of this holding while incorporating a conservative valuation approach.
- By aggregating the values from these different components, the total equity value of JSWE was determined, leading to a TP of INR900/share.

**Consolidated performance**

(INR m)

| Y/E March                    | FY24          |               |               |               | FY25          |               |               |               | FY24            | FY25E           | FY25E         | Var.        |
|------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|-----------------|-----------------|---------------|-------------|
|                              | 1Q            | 2Q            | 3Q            | 4Q            | 1Q            | 2Q            | 3QE           | 4QE           |                 |                 | 2QE           | %           |
| <b>Net Sales</b>             | <b>29,279</b> | <b>30,894</b> | <b>25,428</b> | <b>27,559</b> | <b>28,795</b> | <b>32,377</b> | <b>43,080</b> | <b>47,615</b> | <b>1,13,159</b> | <b>1,51,867</b> | <b>35,162</b> | <b>-8%</b>  |
| YoY Change (%)               | -3.3          | 29.4          | 13.1          | 3.2           | -1.7          | 4.8           | 69.4          | 72.8          | 9.5             | 34.2            | 13.8          |             |
| <b>EBITDA</b>                | <b>12,221</b> | <b>17,104</b> | <b>11,108</b> | <b>11,685</b> | <b>14,177</b> | <b>16,849</b> | <b>21,878</b> | <b>26,740</b> | <b>52,118</b>   | <b>79,644</b>   | <b>19,306</b> | <b>-13%</b> |
| Margin (%)                   | 41.7          | 55.4          | 43.7          | 42.4          | 49.2          | 52.0          | 50.8          | 56.2          | 46.1            | 52.4            | 54.9          |             |
| Depreciation                 | 3,979         | 4,087         | 4,001         | 4,267         | 3,755         | 3,918         | 5,790         | 7,077         | 16,334          | 20,539          | 5,562         | <b>-30%</b> |
| Interest                     | 4,857         | 5,137         | 5,208         | 5,332         | 5,111         | 5,183         | 6,644         | 6,916         | 20,534          | 23,854          | 5,608         | <b>-8%</b>  |
| Other Income                 | 854           | 1,279         | 1,186         | 1,235         | 1,632         | 2,217         | 1,253         | 1,253         | 4,554           | 6,355           | 1,006         | <b>120%</b> |
| <b>PBT before EO expense</b> | <b>4,238</b>  | <b>9,159</b>  | <b>3,086</b>  | <b>3,321</b>  | <b>6,944</b>  | <b>9,965</b>  | <b>10,696</b> | <b>14,000</b> | <b>19,804</b>   | <b>41,606</b>   | <b>9,143</b>  |             |
| Extra-Ord income/(exp.)      | 0             | 1,700         | 0             | 0             | 0             | 0             | 0             | 0             | 1,700           | 0               | 0             |             |
| <b>PBT</b>                   | <b>4,238</b>  | <b>10,859</b> | <b>3,086</b>  | <b>3,321</b>  | <b>6,944</b>  | <b>9,965</b>  | <b>10,696</b> | <b>14,000</b> | <b>21,504</b>   | <b>41,606</b>   | <b>9,143</b>  | <b>9%</b>   |
| Tax                          | 1,356         | 2,351         | 779           | -64           | 1,641         | 1,282         | 2,825         | 4,238         | 4,423           | 9,985           | 2,078         | <b>-38%</b> |
| Rate (%)                     | 32.0          | 21.6          | 25.3          | -1.9          | 23.6          | 12.9          | 26.4          | 30.3          | 20.6            | 24.0            | 22.7          |             |
| Minority Interest            | 5             | 66            | 9             | -61           | 124           | 235           | 245           | 245           | 19              | 850             | 4.9           |             |
| Share of JV & associates     | 21            | 59            | 16            | 69            | 38            | 84            | 66            | 66            | 165             | 255             | 41            |             |
| <b>Reported PAT</b>          | <b>2,904</b>  | <b>8,568</b>  | <b>2,322</b>  | <b>3,453</b>  | <b>5,342</b>  | <b>8,768</b>  | <b>7,937</b>  | <b>9,829</b>  | <b>17,247</b>   | <b>31,875</b>   | <b>7,106</b>  | <b>23%</b>  |
| <b>Adj PAT</b>               | <b>2,899</b>  | <b>7,170</b>  | <b>2,313</b>  | <b>3,513</b>  | <b>5,218</b>  | <b>8,533</b>  | <b>7,692</b>  | <b>9,583</b>  | <b>15,896</b>   | <b>31,025</b>   | <b>7,106</b>  | <b>20%</b>  |
| YoY Change (%)               | -25.3         | 57.0          | 23.9          | 24.6          | 80.0          | 19.0          | 232.5         | 172.8         | 21.0            | 95.2            | -1.8          |             |
| Margin (%)                   | 9.9           | 23.2          | 9.1           | 12.7          | 18.1          | 26.4          | 17.9          | 20.1          | 14.0            | 20.4            | 20.2          |             |

## JSWE SoTP valuation

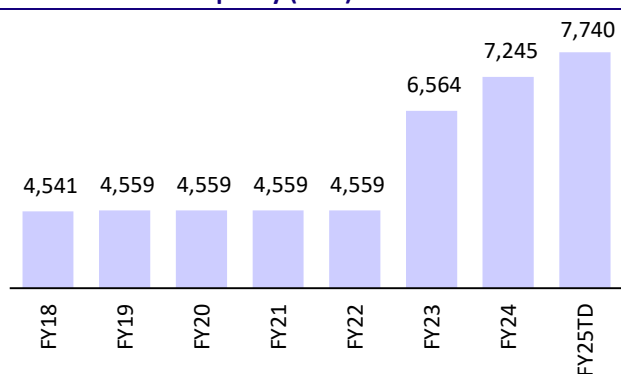
| Particulars               | Units            | Amount           |
|---------------------------|------------------|------------------|
| Core EBITDA - Dec-26      | INR m            | 1,27,504         |
| Valuation multiple        | (x)              | 15               |
| EV                        | INR m            | 19,69,930        |
| Less: Net Debt            | INR m            | 5,42,886         |
| <b>Market cap</b>         | <b>INR m</b>     | <b>14,27,045</b> |
| JSW Steel stake*          | INR m            | 50,236           |
| <b>Total Equity value</b> | <b>INR m</b>     | <b>14,77,280</b> |
| <b>Target price</b>       | <b>INR/Share</b> | <b>900</b>       |
| CMP                       | INR/share        | 671              |

\*At 25% discount

Source: MOFSL

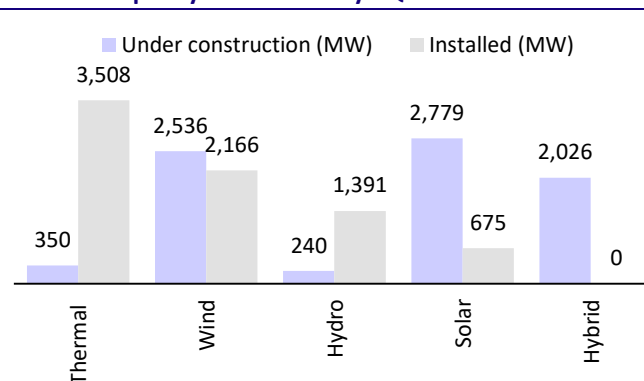
## Story in charts – 2QFY25

Exhibit 1: Installed capacity (MW)



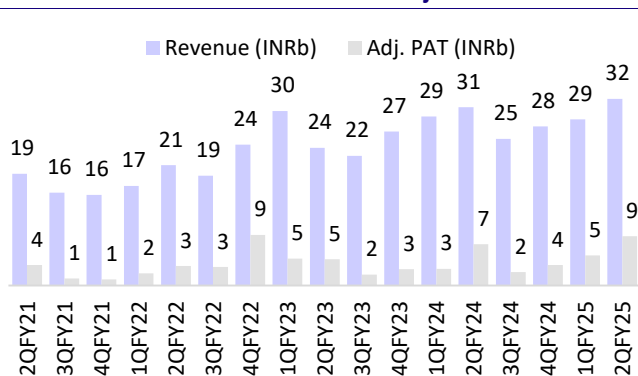
Source: Company, MOFSL

Exhibit 2: Capacity breakdown by 2QFY25 end



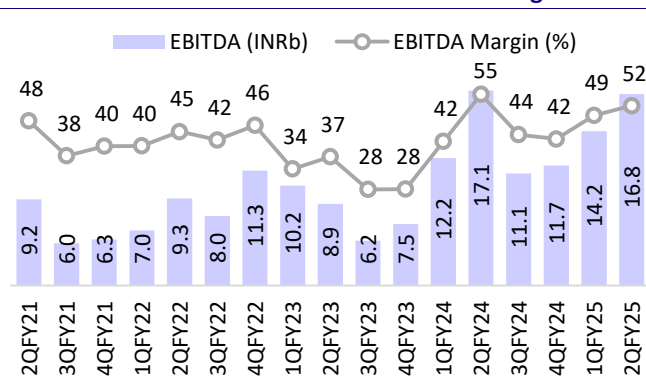
Source: Company, MOFSL

Exhibit 3: Consolidated revenue and adj. PAT



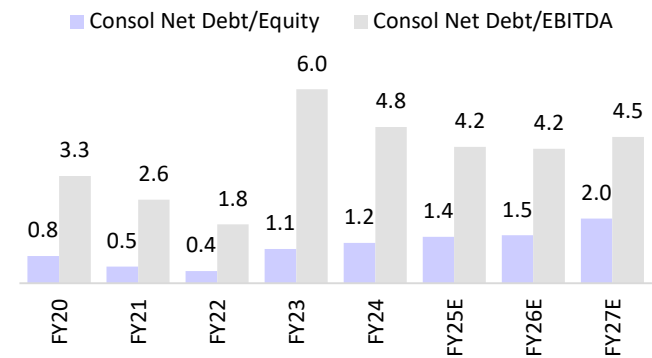
Source: Company, MOFSL

Exhibit 4: Consolidated EBITDA and EBITDA margin



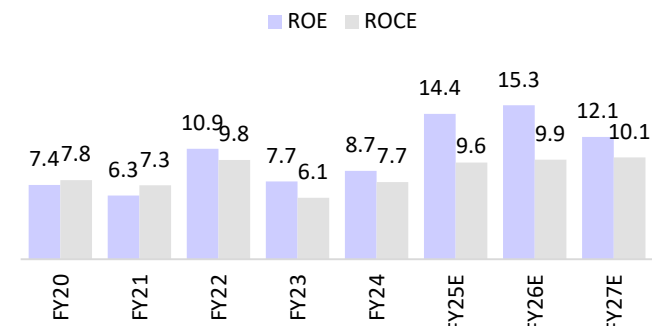
Source: Company, MOFSL

Exhibit 5: Consol. net debt/equity and net debt/EBITDA



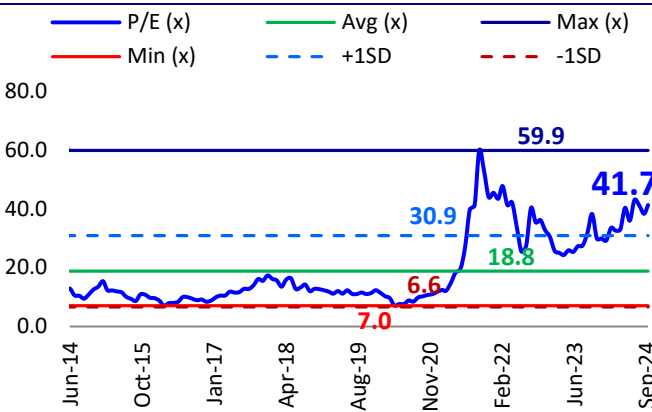
Source: Company, MOFSL

Exhibit 6: Consol. ROE and ROCE



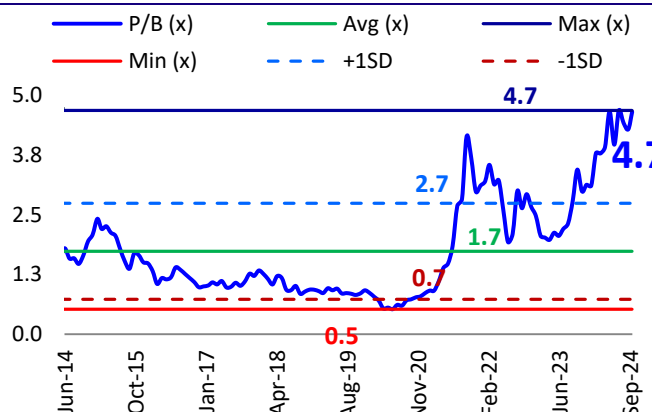
Source: Company, MOFSL

Exhibit 7: JSWE 1-yr FWD PE



Source: Company, MOFSL

Exhibit 8: JSWE 1-yr FWD PB



Source: Company, MOFSL

## Financials and valuations

### Consolidated Income Statement

(INR m)

| Y/E March            | FY23            | FY24            | FY25E           | FY26E           | FY27E           |
|----------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net Sales</b>     | <b>1,03,318</b> | <b>1,14,859</b> | <b>1,51,867</b> | <b>1,70,685</b> | <b>2,10,176</b> |
| Change (%)           | 26.5            | 11.2            | 32.2            | 12.4            | 23.1            |
| Total Expenses       | 70,500          | 61,041          | 72,223          | 75,530          | 79,804          |
| Gross Profit         | 43,945          | 67,789          | 97,228          | 1,13,287        | 1,50,353        |
| <b>EBITDA</b>        | <b>32,818</b>   | <b>53,818</b>   | <b>79,644</b>   | <b>95,155</b>   | <b>1,30,372</b> |
| % of Net Sales       | 31.8            | 46.9            | 52.4            | 55.7            | 62.0            |
| Depreciation         | 11,692          | 16,334          | 20,539          | 24,151          | 42,773          |
| <b>EBIT</b>          | <b>21,126</b>   | <b>37,484</b>   | <b>59,105</b>   | <b>71,004</b>   | <b>87,599</b>   |
| Net Interest         | 8,443           | 20,534          | 23,854          | 27,354          | 48,998          |
| Other income         | 5,352           | 4,554           | 6,355           | 6,355           | 6,355           |
| <b>PBT before EO</b> | <b>18,036</b>   | <b>21,504</b>   | <b>41,606</b>   | <b>50,005</b>   | <b>44,956</b>   |
| EO expense           | -1,200          | 0               | 0               | 0               | 0               |
| <b>PBT after EO</b>  | <b>19,236</b>   | <b>21,504</b>   | <b>41,606</b>   | <b>50,005</b>   | <b>44,956</b>   |
| Tax                  | 4,627           | 4,423           | 9,985           | 12,001          | 11,239          |
| Rate (%)             | 24.1            | 20.6            | 24.0            | 24.0            | 25.0            |
| JV                   | 192.9           | 165.1           | 255.0           | 255.0           | 255.0           |
| <b>Reported PAT</b>  | <b>14,801</b>   | <b>17,247</b>   | <b>31,875</b>   | <b>38,259</b>   | <b>33,972</b>   |
| Minority             | 24              | 19              | 850             | 850             | 850             |
| <b>Adjusted PAT</b>  | <b>13,866</b>   | <b>17,227</b>   | <b>31,025</b>   | <b>37,409</b>   | <b>33,122</b>   |
| Change (%)           | -19.8           | 24.2            | 80.1            | 20.6            | -11.5           |

### Consolidated Balance Sheet

(INR m)

|                                    | FY23            | FY24            | FY25E           | FY26E           | FY27E           |
|------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Share Capital                      | 16,405          | 16,412          | 16,412          | 16,412          | 16,412          |
| Reserves                           | 1,69,883        | 1,91,905        | 2,18,248        | 2,50,482        | 2,78,429        |
| <b>Net Worth</b>                   | <b>1,86,288</b> | <b>2,08,317</b> | <b>2,34,660</b> | <b>2,66,894</b> | <b>2,94,841</b> |
| Minority Interest                  | 1,054           | 1,825           | 2,675           | 3,525           | 4,375           |
| Total Loans                        | 2,48,172        | 3,13,266        | 3,68,266        | 4,13,266        | 6,18,266        |
| Deferred Tax Liability             | 10,784          | 13,390          | 15,886          | 18,886          | 22,033          |
| <b>Capital Employed</b>            | <b>4,46,298</b> | <b>5,36,798</b> | <b>6,21,487</b> | <b>7,02,571</b> | <b>9,39,515</b> |
| Gross Block                        | 3,29,615        | 3,85,207        | 5,13,646        | 5,43,249        | 7,72,852        |
| Less: Accum. Deprn.                | 85,809          | 1,02,143        | 1,22,682        | 1,46,833        | 1,89,606        |
| <b>Net Fixed Assets</b>            | <b>2,43,807</b> | <b>2,83,064</b> | <b>3,90,964</b> | <b>3,96,416</b> | <b>5,83,246</b> |
| Capital WIP                        | 47,795          | 1,02,851        | 1,04,412        | 1,99,809        | 2,45,206        |
| Goodwill                           | 6,485           | 6,398           | 6,398           | 6,398           | 6,398           |
| Investments                        | 49,616          | 59,458          | 59,458          | 59,458          | 59,458          |
| <b>Curr. Assets</b>                | <b>1,39,714</b> | <b>1,30,920</b> | <b>1,11,435</b> | <b>96,328</b>   | <b>1,09,334</b> |
| Inventories                        | 9,871           | 8,307           | 9,986           | 10,288          | 10,365          |
| Account Receivables                | 16,314          | 10,205          | 10,402          | 9,353           | 11,516          |
| Cash and Bank Balance              | 50,850          | 52,957          | 31,595          | 17,236          | 28,001          |
| Others                             | 62,679          | 59,452          | 59,452          | 59,452          | 59,452          |
| <b>Curr. Liability &amp; Prov.</b> | <b>41,119</b>   | <b>45,893</b>   | <b>51,180</b>   | <b>55,838</b>   | <b>64,127</b>   |
| Account Payables                   | 12,741          | 13,437          | 18,723          | 23,381          | 31,670          |
| Provisions & Others                | 28,378          | 32,456          | 32,456          | 32,456          | 32,456          |
| <b>Net Curr. Assets</b>            | <b>98,595</b>   | <b>85,028</b>   | <b>60,256</b>   | <b>40,491</b>   | <b>45,208</b>   |
| <b>Appl. of Funds</b>              | <b>4,46,298</b> | <b>5,36,798</b> | <b>6,21,487</b> | <b>7,02,571</b> | <b>9,39,515</b> |

## Financials and valuations

### Ratios

|                                 | FY23       | FY24        | FY25E       | FY26E       | FY27E       |
|---------------------------------|------------|-------------|-------------|-------------|-------------|
| <b>Basic (INR)</b>              |            |             |             |             |             |
| <b>EPS</b>                      | <b>8.5</b> | <b>10.5</b> | <b>18.9</b> | <b>22.8</b> | <b>20.2</b> |
| Cash EPS                        | 15.6       | 20.5        | 31.4        | 37.5        | 46.2        |
| BV/Share                        | 113.6      | 127.0       | 143.0       | 162.6       | 179.7       |
| DPS                             | 2.0        | 2.0         | 2.7         | 3.0         | 3.0         |
| Payout (%)                      | 23.7       | 19.0        | 14.3        | 13.2        | 14.9        |
| Dividend yield (%)              | 0.8        | 0.4         | 0.4         | 0.4         | 0.4         |
| <b>Valuation (x)</b>            |            |             |             |             |             |
| P/E                             | 28.3       | 50.4        | 35.4        | 29.4        | 33.2        |
| Cash P/E                        | 15.3       | 25.9        | 21.3        | 17.9        | 14.5        |
| P/BV                            | 2.1        | 4.2         | 4.7         | 4.1         | 3.7         |
| EV/EBITDA                       | 18.0       | 21.0        | 18.0        | 15.7        | 13.0        |
| Dividend Yield (%)              | 0.8        | 0.4         | 0.4         | 0.4         | 0.4         |
| FCF (pre-interest) to EV (%)    | -3.7       | -1.6        | -3.8        | -2.2        | 0.8         |
| <b>Return Ratios (%)</b>        |            |             |             |             |             |
| RoE                             | 7.7        | 8.7         | 14.0        | 14.9        | 11.8        |
| RoCE (post-tax)                 | 6.1        | 7.7         | 9.6         | 9.9         | 10.1        |
| RoIC (post-tax)                 | 7.0        | 9.8         | 12.2        | 12.9        | 12.9        |
| <b>Working Capital Ratios</b>   |            |             |             |             |             |
| Fixed Asset Turnover (x)        | 0.4        | 0.4         | 0.4         | 0.4         | 0.4         |
| Asset Turnover (x)              | 0.2        | 0.2         | 0.2         | 0.2         | 0.2         |
| Debtor (Days)                   | 58         | 32          | 25          | 20          | 20          |
| Inventory (Days)                | 35         | 26          | 24          | 22          | 18          |
| Working Capital Turnover (Days) |            |             |             |             |             |
| <b>Leverage Ratio (x)</b>       |            |             |             |             |             |
| Net Debt/EBITDA                 | 6.0        | 4.8         | 4.2         | 4.2         | 4.5         |
| Debt/Equity                     | 1.1        | 1.2         | 1.4         | 1.5         | 2.0         |

### Consolidated Cash Flow Statement

|                                     | FY23           | FY24           | FY25E            | FY26E            | FY27E            |
|-------------------------------------|----------------|----------------|------------------|------------------|------------------|
| <b>(INR m)</b>                      |                |                |                  |                  |                  |
| <b>EBITDA</b>                       | <b>32,818</b>  | <b>53,818</b>  | <b>79,644</b>    | <b>95,155</b>    | <b>1,30,372</b>  |
| FX gain/loss                        | 0              | 0              | 0                | 0                | 0                |
| WC                                  | -11,336        | 10,085         | 3,411            | 5,405            | 6,048            |
| Others                              | 2,833          | 2,290          | 0                | 0                | 0                |
| Direct taxes (net)                  | -3,473         | -3,857         | -7,489           | -9,001           | -8,092           |
| <b>CF from Op. Activity</b>         | <b>20,843</b>  | <b>62,336</b>  | <b>75,565</b>    | <b>91,559</b>    | <b>1,28,328</b>  |
| Capex                               | -42,363        | -80,328        | -1,30,000        | -1,25,000        | -1,15,000        |
| <b>FCFF</b>                         | <b>-21,520</b> | <b>-17,991</b> | <b>-54,435</b>   | <b>-33,441</b>   | <b>13,328</b>    |
| Interest income                     | 2,342          | 1,894          | 0                | 0                | 0                |
| Others                              | -30,074        | -4,743         | 6,355            | 6,355            | 6,355            |
| <b>CF from Inv. Activity</b>        | <b>-70,095</b> | <b>-83,177</b> | <b>-1,23,645</b> | <b>-1,18,645</b> | <b>-1,08,645</b> |
| Share capital                       | 24             | 0              | 0                | 0                | 0                |
| Borrowings                          | 87,278         | -1,77,098      | 55,000           | 45,000           | 45,000           |
| Finance cost                        | -10,758        | -23,082        | -23,854          | -27,354          | -48,998          |
| Dividend                            | -3,288         | -3,468         | -4,428           | -4,920           | -4,920           |
| Others                              | 1,581          | 2,26,596       | 0                | 0                | 0                |
| <b>CF from Fin. Activity</b>        | <b>74,838</b>  | <b>22,947</b>  | <b>26,718</b>    | <b>12,726</b>    | <b>-8,918</b>    |
| <b>(Inc)/Dec in Cash</b>            | <b>25,586</b>  | <b>2,106</b>   | <b>-21,361</b>   | <b>-14,360</b>   | <b>10,765</b>    |
| Opening balance                     | 25,265         | 50,850         | 52,957           | 31,595           | 17,236           |
| <b>Closing balance (as per B/S)</b> | <b>50,850</b>  | <b>52,957</b>  | <b>31,595</b>    | <b>17,236</b>    | <b>28,001</b>    |

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| Explanation of Investment Rating |                                                                                              |
|----------------------------------|----------------------------------------------------------------------------------------------|
| Investment Rating                | Expected return (over 12-month)                                                              |
| BUY                              | >=15%                                                                                        |
| SELL                             | < - 10%                                                                                      |
| NEUTRAL                          | > - 10 % to 15%                                                                              |
| UNDER REVIEW                     | Rating may undergo a change                                                                  |
| NOT RATED                        | We have forward looking estimates for the stock but we refrain from assigning recommendation |

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