Sharekhan by BNP PARIBAS

Powered by the Sharekhan 3R Research Philosophy

Stock Update

Result Update

Welspun Living Ltd

Mixed bag Q2

Textiles	Sharekhan code: WELSPUNLIV
Reco/View: Buy ↔	CMP: **Rs. 151**
	Price Target: **Rs. 189** ↓

↑ Upgrade ↔ Maintain ↓ Downgrade

3R MATRIX	+	=	-
Right Sector (RS)		✓	
Right Quality (RQ)	✓		
Right Valuation (RV)	✓		

\+ Positive = Neutral – Negative

What has changed in 3R MATRIX

	Old		New
RS		↔	
RQ		↔	
RV		↔	

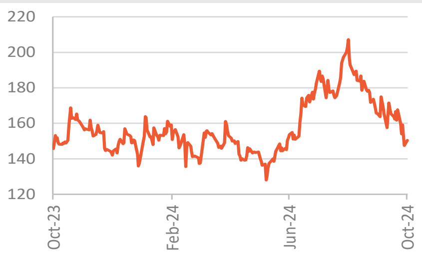
Company details

Market cap:	Rs. 14,459 cr
52-week high/low:	Rs. 213 / 123
NSE volume: (No of shares)	43.9 lakh
BSE code:	514162
NSE code:	WELSPUNLIV
Free float: (No of shares)	32.4 cr

Shareholding (%)

Promoters	66.2
FII	7.5
DII	7.7
Others	18.6

Price chart



Price performance

(%)	1m	3m	6m	12m
Absolute	-8.1	-20.6	-0.8	3.3
Relative to Sensex	-3.0	-18.9	-7.9	-22.1

Sharekhan Research, Bloomberg

Summary

- Welspun Living Limited's (WLL's) Q2FY2025 numbers were mixed, with revenue beating estimates and growing by 14.5% y-o-y to Rs. 2,873 crore, while EBITDA margin fell by 182 bps y-o-y to 12.4% and missed the mark. PAT stood flat y-o-y at Rs. 202 crore.
- Management is positive on demand outlook for the coming quarters and has maintained revenue guidance at 10-15% for FY2025 and for EBITDA margins (including other income) at 15-15.5%. WLL eyes revenue of Rs. 15,000 crore by FY2027.
- Board has approved phase-2 of capex of Rs. 709 crore to be incurred over FY2026-27 for home textile business to be funded by mix of internal accruals and debt. Net debt likely to reduce to Rs. 0-200 crore by FY2028 from Rs. 1,400-1,500 crore at FY2025-end.
- Stock trades at 20x/16x/14x its FY25E/FY26E/FY27E earnings, respectively. We maintain a Buy with a revised PT of Rs. 189.

Q1FY2025 performance was a mixed bag, as expected with revenue growing by 14.5% y-o-y to Rs. 2,873 crore (versus expectations of Rs. 2,733 crore) and EBITDA margin declining by 182 bps y-o-y to 12.4% (against expectation of 14.7%). Home textiles business reported 15.3% y-o-y revenue growth, while the flooring business saw the third consecutive quarter of muted revenue growth (up 2.9% y-o-y). Capacity utilisation improved q-o-q for bath linen and rugs and carpets in the home textile business, while it stood largely stable for the flooring business. Emerging businesses grew by 22% y-o-y. Innovation sales at Rs. 600 crore, grew by 13% y-o-y and contributed ~23% to total sales. EBITDA and PAT stood flat y-o-y at Rs. 358 crore and Rs. 202 crore, respectively. In H1FY2025, revenues grew by 15.3% y-o-y to Rs. 5,410 crore, EBITDA margins declined by 132 bps y-o-y to 12.9% and PAT grew by 6.9% y-o-y to Rs. 388 crore. Net debt at Rs. 1,832 core rose by Rs. 270 crore q-o-q due to capex spending, buyback payout and increased investment in working capital. The board has approved phase-2 of capex of Rs. 709 crore to be incurred over FY2026-27 for home textile business to be funded by mix of internal accruals and debt.

Key positives

- Home textile segment's revenue grew by 15.3% y-o-y, with exports business growing by 17%.
- Emerging businesses (domestic consumer business, branded, advanced textiles and flooring businesses) grew by 22% y-o-y.

Key negatives

- Flooring business' revenues grew by just 2.9% y-o-y.
- EBITDA margin declined by 182 bps y-o-y to 12.4%, missing estimates of 14.7%.
- Capex spending, buyback payout and higher investment on working capital led to Rs. 270 crore q-o-q rise in net debt to Rs. 1,832 crore..

Management Commentary

- WLL is witnessing a rise in buying from all major retailers in US for festive buying, while other geographies of Australia, New Zealand and Japan are also witnessing strong demand. With inflation cooling down in UK and Europe, these regions are likely pick up in coming months. India's long-term prospects are strong with India becoming an integral part of supply chain of global retailers.
- The Red Sea issue continued to impact WLL's performance in Q2 (higher impact on flooring business) as delays affected shipments to some extent leading to increased freight costs and impacting margins.
- WLL saw a 7% and 39% y-o-y growth for terry towels and bedsheets respectively, in Q2 for US, while EU, UK and RoW markets have also shown double-digit growth.
- Domestic home textiles business grew in double-digits, with Welspun brand growing by 20% y-o-y and Spaces brand is seeing strong growth in the modern trade channel.
- Flooring business was impacted by Red Sea issue resulting in muted H1, but WLL is seeing good traction for both soft and hard flooring across regions.
- The domestic flooring business has seen good traction in hospitality and commercial segment in all key markets. Revenue grew by 28% y-o-y in Q2. WLL is targeting a 5x growth in domestic market in 5 years.
- Management maintained its guidance of a 10-15% revenue growth and EBITDA margin (including other income) at 15-15.5%.
- Capex to be at Rs. 860 crore in FY2025 and Rs. 709 crore over FY2026 and FY2027. Net debt is expected to remain at Rs. 1,400-1,500 crore in FY2025 and targets to reduce net-debt to Rs. 0-200 crore by FY2028.

Revision in estimates - We have reduced our earnings estimates for FY2025E by 4% to factor in lower than earlier expected EBITDA margin due to higher freight cost owing to Red Sea issue. We have broadly maintained our earnings estimates for FY2026E. We have introduced FY2027 estimates though this note.

Our Call

View - Retain Buy with a revised PT of Rs. 189: WLL's Q2FY2025 performance was mixed with revenue beating estimates owing to gradual demand improvement across geographies, while margins lagged estimates due to the Red Sea issue. Management is optimistic about demand in the near term owing to the festive season while it would continue to be watchful about the impact of the Red Sea issue on margins. However, it is confident of long-term growth prospects due to large opportunities in the export markets and benefit from China + 1 strategy. Further, scaling up of the flooring business and capacity addition in the home textile segment will add incrementally to revenue growth and profitability in the medium term. The stock trades at 20x/16x/14x its FY2025E/FY2026E/FY2027E earnings, respectively. We maintain a Buy with a revised PT of Rs. 189.

Key Risks

Any delay in recovery in key markets, including the US and Europe, or increased input prices/logistics cost would act as key risks to our earnings estimates in the near term.

Valuation (Consolidated) Rs cr

Particulars	FY23	FY24	FY25E	FY26E	FY27E
Revenue	8,094	9,679	11,257	12,884	14,469
EBITDA margin (%)	9.3	14.5	13.3	14.1	14.2
Adjusted PAT	203	673	743	920	1,073
Adjusted EPS (Rs.)	2.0	6.9	7.6	9.5	11.0
P/E (x)	73.8	21.9	19.8	16.0	13.7
P/B (x)	3.7	3.3	2.8	2.4	2.0
EV/EBIDTA (x)	22.0	11.5	11.1	8.9	7.5
RoNW (%)	5.0	15.6	15.2	16.1	16.0
RoCE (%)	5.9	15.3	14.6	16.0	17.0

Source: Company; Sharekhan estimates

Mixed bag quarter

WLL's revenue grew by 14.5% y-o-y to Rs. 2,873 crore, beating our and average street expectation of Rs. 2,733 crore and Rs. 2,813 crore, respectively. Home textiles business revenue grew by 15.3% y-o-y, while flooring business grew by 2.9% y-o-y. Capacity utilisation improved q-o-q for bath linen and rugs and carpets in home textile business, while it stood largely stable for the flooring business. Despite the Red Sea issue and mixed global macro-economic conditions, home textile exports grew by 17% y-o-y. Emerging businesses (domestic consumer business, branded, advanced textiles and flooring businesses) grew by 22% y-o-y and contributed ~33% to total sales. Innovation sales at Rs. 600 crore, grew by 13% y-o-y and contributed ~23% to total sales. Gross margins and EBITDA margin fell by 191 bps and 182 bps y-o-y to 44.6% and 12.4%, respectively due to higher freight cost owing to the Red Sea issue. EBITDA margins came in much lower than our and street expectation of 13.7-14.7%. In Q2FY2025, home textile EBITDA margins fell by 148 bps y-o-y to 13.8%, while the flooring business EBITDA margin rose by 54 bps y-o-y to 8.8%. EBITDA and PAT stood flat y-o-y at Rs. 358 crore and Rs. 202 crore, respectively (slightly lower than our and average street expectation of Rs. 209 crore and Rs. 217 crore, respectively). In H1FY2025, revenues grew by 15.3% y-o-y to Rs. 5,410 crore, EBITDA margin fell by 132 bps y-o-y to 12.9% and PAT grew by 6.9% y-o-y to Rs. 388 crore.

In Q2FY2025 WLL incurred a capex of Rs. 286 crore majorly towards towel projects at Anjar and pillow project at US. Net debt at Rs. 1,832 core rose by Rs. 270 crore q-o-q due to capex spending, buy back payout and increased working capital investments. The board has approved phase-2 of capex of Rs. 709 crore to be incurred over FY2026-27 for home textile business to be funded by mix of internal accruals and debt.

Home textiles – Double-digit revenue growth momentum continued; margins decline y-o-y

- Revenues grew by 15.3% y-o-y to Rs. 2,713 crore, with capacity utilisation for bath linen/bed linen/rugs & carpets coming in at 96%/95%/100% versus 94%/69%/85% in Q1FY2025 and 93%/81%/98% in Q2FY2024.
- Export business grew by 17% y-o-y with EBITDA margin of 16%.
- The 'Welspun' brand continued to strengthen its leadership position and is the most widely distributed Home Textile brand in India with increasing presence through MBOs and EBOs.
- EBITDA margins fell by 148 bps y-o-y to 13.8%.

Flooring – Muted revenue growth; margins expand y-o-y

- Revenues grew by 2.9% y-o-y to Rs. 250 crore, with capacity utilisation stable q-o-q and y-o-y at 63%.
- EBITDA margins rose by 54 bps y-o-y to 8.8%.

Approved phase-2 of capex of Rs. 709 crore

The company's board has approved Phase 2 of capital expenditure of Rs. 709 crore to be incurred over next 2 years (FY2026-27) through its wholly owned subsidiary - Welspun Home Solutions Limited (WHSL) at Anjar. In this phase 2, the company would be setting up – 1) Facilities for bed linen 100,000 meters per day, which will increase the total Bed Linen capacity of the company to 400,000 meters per day (144 million Meters PA), 2) Towel looms with a capacity of 3,600 MTPA, increasing the company's Towel capacity to 100,000 MTPA and 3) Coarse Count spinning for Towels of capacity of 40 MT per day to bolster the backward integration of the company's towel facility. With the completion of this project, Anjar will be the largest home textile facility at a single location globally. The above projects would be operational by Q3FY2027. Out of the total project costs of Rs. 1,050 crore, the amount of Rs. 735 crore would be financed through debt and Rs. 315 crore would be funded from internal accruals. At full capacity utilisation, this expansion has a revenue potential of ~Rs. 1,150 crore.

Results (Consolidated) Rs cr

Particulars	Q2FY25	Q2FY24	y-o-y (%)	Q1FY25	q-o-q (%)
Total Revenue	**2,873.1**	**2,509.1**	**14.5**	**2,536.5**	**13.3**
Raw material cost	1,593.1	1,343.4	18.6	1,359.8	17.2
Employee cost	292.5	257.4	13.7	281.9	3.8
Other expenses	629.8	550.3	14.4	553.3	13.8
Total operating cost	2,515.5	2,151.1	16.9	2,195.0	14.6
EBITDA	**357.6**	**358.0**	**-0.1**	**341.5**	**4.7**
Other income	62.9	33.3	89.0	52.0	21.1
Interest & other financial cost	54.9	33.8	62.1	43.4	26.5
Depreciation	85.6	98.5	-13.1	96.8	-11.6
Profit Before Tax	**280.2**	**259.0**	**8.2**	**253.3**	**10.6**
Tax	77.9	58.7	32.7	67.4	15.5
Adjusted PAT before MI	202.2	200.2	1.0	185.9	8.8
Share of associate's net profit/(loss)	0.2	0.2	-15.0	0.1	-
Reported PAT	**202.4**	**200.4**	**1.0**	**186.0**	**8.8**
Adjusted EPS (Rs.)	2.1	2.1	2.3	1.9	10.2
			bps		Bps
GPM (%)	44.6	46.5	-191	46.4	-184
EBITDA margin (%)	12.4	14.3	-182	13.5	-102
NPM (%)	7.0	8.0	-94	7.3	-29
Tax rate (%)	27.8	22.7	513	26.6	119

Source: Company, Sharekhan Research

Business-wise revenue Rs cr

Segments	Q2FY25	Q2FY24	y-o-y %	Q1FY25	q-o-q %
Home Textile - B2B	1,749	1,535	13.9	1,645	6.3
Home Textile - branded	407	281	44.5	273	49.1
Home Textile - e-commerce	84	72	16.8	50	68.7
Total - Home Textile	**2,239**	**1,888**	**18.6**	**1,968**	**13.8**
Advance Textile	**132**	**111**	**19.1**	**117**	**13.0**
Flooring - B2B	187	199	-6.1	173	8.4
Flooring - branded	36	28	28.1	31	15.4
Total - Flooring	**223**	**227**	**-1.8**	**204**	**9.5**

Source: Company, Sharekhan Research

Business-wise operations

Particulars	Units	Capacity	Q2FY25 (Prodn.)	Utilisation (%)	Q2FY24 (prodn.)	Utilisation (%)	Q1FY25 (Prodn.)	Utilisation (%)
Home Textile								
Bath Linen	MT	90,000	21,676	96	21,012	93	21,055	94
Bed Linen	Mn mtrs	108	25.7	95	21.8	81	18.6	69
Rugs & Carpets	Mn sq mtrs	12.0	3.0	100	2.9	98	2.6	85
Advance Textile								
Spunlace	MT	27,729	4,308	62	4,452	64	4,612	67
Needle Punch	MT	3,026	395	52	389	51	376	50
Wet wipes	Mn packs	100	6.4	26	4.0	16.0	4.9	20
Flooring	**Mn sq mtrs**	**18.0**	**2.8**	**63**	**2.8**	**63**	**2.9**	**64**

Source: Company, Sharekhan Research

Outlook and Valuation

■ Sector Outlook – Global uncertainties would weigh on near-term growth; long-term prospects intact

In the past few quarters, inflation, rising interest rates, and geopolitical disturbances hit export demand and led to inventory pile-up at the retailers' end. Home-textile companies have witnessed month-on-month improvement in order booking, while the garmenting business is yet to see a demand revival. However, recent unrest in the Red Sea will hold back the recovery, especially for garment players with large exports to Europe. The unavailability of the container or a long route to supply might lead to a delay in the supply of products. Further, the recent spike in freight rate will put pressure on the margins of the textile companies in the quarters ahead. In the long term, growth prospects of the Indian textile industry are strong, aided by augmentation of capacity with value-added products, China +1 factor, the government entering into a trade agreement in various countries, incremental benefits from the PLI scheme and market share gains in export markets.

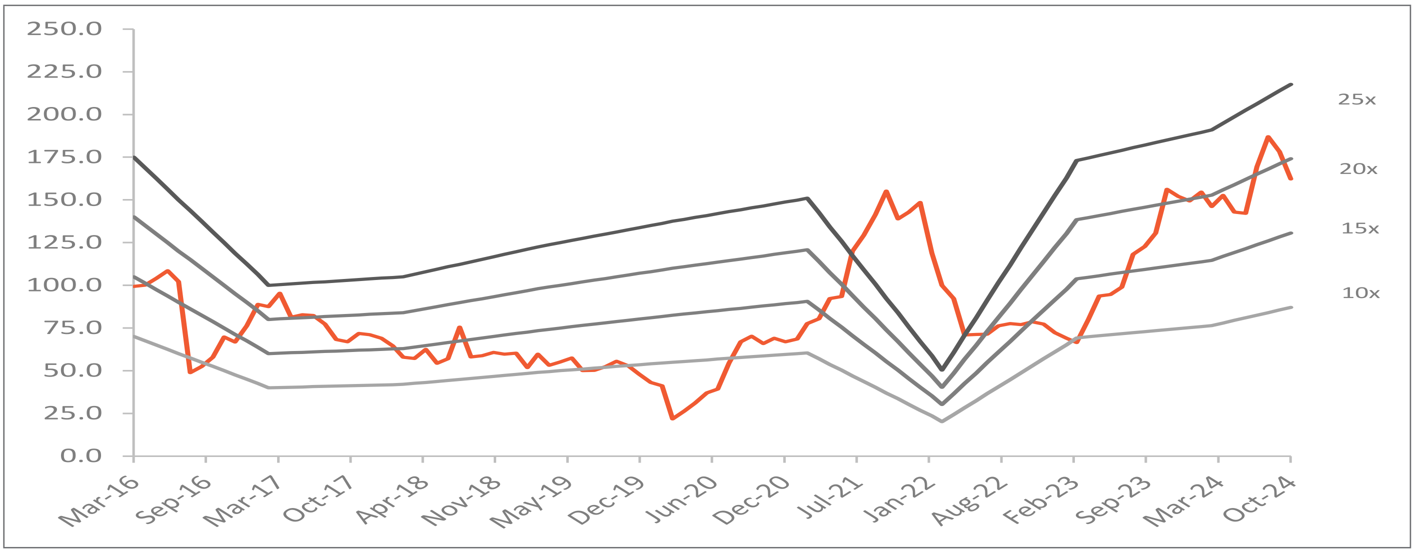
■ Company Outlook – Export market outlooks bright

WLL's management is confident of achieving a 10-12% y-o-y revenue growth in FY2025, aided by a recovery in demand in the global market and good demand in the domestic market. Consolidated EBTIDA margin target is set at 15-15.5% for FY2025. WLL aims to get closer to net-debt zero by FY2028. In the medium to long term, growth drivers include sustained good demand for home textile products in the US and a scale-up in the advanced textile, flooring, and branded businesses.

■ Valuation – Retain Buy with a revised PT of Rs. 189

WLL's Q2FY2025 performance was mixed with revenue beating estimates owing to gradual demand improvement across geographies, while margins lagged estimates due to the Red Sea issue. Management is optimistic about demand in the near term owing to the festive season while it would continue to be watchful about the impact of the Red Sea issue on margins. However, it is confident of long-term growth prospects due to large opportunities in the export markets and benefit from China + 1 strategy. Further, scaling up of the flooring business and capacity addition in the home textile segment will add incrementally to revenue growth and profitability in the medium term. The stock trades at 20x/16x/14x its FY2025E/FY2026E/FY2027E earnings, respectively. We maintain a Buy with a revised PT of Rs. 189.

One-year forward P/E (x) band



Source: Sharekhan Research

Peer Comparison

Companies	P/E (x)			EV/EBIDTA (x)			RoCE (%)		
	FY24	FY25E	FY26E	FY24	FY25E	FY26E	FY24	FY25E	FY26E
KPR Mill	38.2	32.5	26.1	25.6	20.9	17.0	20.7	22.3	24.2
Himatsingka Seide	14.2	10.7	7.2	7.3	6.9	5.8	9.8	9.8	11.7
Welspun Living	21.9	19.8	16.0	11.5	11.1	8.9	15.3	14.6	16.0

Source: Company; Sharekhan Research

About the company

WLL, part of $3.6 billion Welspun Group, is a global leader in home textiles. The company offers a wide spectrum of home and advanced/technical textile products and flooring solutions. With a distribution network in over 50 countries, WLL is the largest exporter of home textiles products from India. It is the trusted partner and preferred supplier to top global retail giants and hospitality players. WLL has the world's largest, completely vertically integrated facility for home textiles located in Vapi and Anjar in Gujarat, having annual capacity of 90,000 MT of bath linen, 108 million meters of bed linen and 12 million sq. meters of rugs and carpets, along with a flooring facility in Telangana having annual effective capacity of 18 million sq. meters.

Investment theme

WLL is one of the leading players in the global textile market with presence in over 50 counties. Expanding domestic retail presence with brands – Spaces (premium category) and Welspun (mass category), sustained growth in the licensed and owned brands, scale up of emerging businesses (advanced textile and flooring) and capacity addition in home textile will drive double-digit revenue growth for WLL in the medium term. This along with benign cotton prices and enhanced revenue mix would aid in improving profitability consistently in the near to medium term. We expect the company's revenue and PAT to clock 14% and 17% CAGR over FY2024-27E.

Key Risks

- **Decline in revenue of key exporting markets:** Any decline in the revenue of key exporting markets such as the U.S. and Europe due to any change in the trade policy, slowdown in the macro environment, or increased competition from other international players would be key risks to our earnings estimates.
- **Unfavourable currency movement:** Majority of WLL's revenue comes from export markets such as the U.S. and Europe. Hence, any adverse currency movement would act as a key risk to revenue growth.
- **Increased cotton prices:** Any significant increase in global cotton prices would act as a key risk to profitability.

Additional Data

Key management personnel

Balkrishan Goenka	Chairman
Rajesh Mandawewala	Managing Director
Dipali Goenka	Chief Executive Officer and Managing Director
Sanjay Gupta	Chief Financial Officer
Shashikant Thorat	Company Secretary and Compliance Officer

Source: Company Website

Top 10 shareholders

Sr. No.	Holder Name	Holding (%)
1	Life Insurance Corp of India	3.29
2	Bhanshali Akash	1.46
3	Vanguard Group Inc	1.23
4	Blue Diamond Properties Pvt Ltd	1.02
5	Welspun India Emp Welfare Trust	1.01
6	Welspun India Emp Weltrust	0.99
7	L&T Mutual Fund trustee Ltd	0.99
8	OekoWorld Lux SA	0.77
9	Aditya Birla Sun Life AMC Ltd	0.69
10	Dimensional Fund Advisors LP	0.67

Source: Bloomberg (Old data)

Understanding the Sharekhan 3R Matrix

Right Sector	
Positive	Strong industry fundamentals (favorable demand-supply scenario, consistent industry growth), increasing investments, higher entry barrier, and favorable government policies
Neutral	Stagnancy in the industry growth due to macro factors and lower incremental investments by Government/private companies
Negative	Unable to recover from low in the stable economic environment, adverse government policies affecting the business fundamentals and global challenges (currency headwinds and unfavorable policies implemented by global industrial institutions) and any significant increase in commodity prices affecting profitability.
Right Quality	
Positive	Sector leader, Strong management bandwidth, Strong financial track-record, Healthy Balance sheet/cash flows, differentiated product/service portfolio and Good corporate governance.
Neutral	Macro slowdown affecting near term growth profile, Untoward events such as natural calamities resulting in near term uncertainty, Company specific events such as factory shutdown, lack of positive triggers/events in near term, raw material price movement turning unfavourable
Negative	Weakening growth trend led by led by external/internal factors, reshuffling of key management personal, questionable corporate governance, high commodity prices/ weak realisation environment resulting in margin pressure and detoriating balance sheet
Right Valuation	
Positive	Strong earnings growth expectation and improving return ratios but valuations are trading at discount to industry leaders/historical average multiples, Expansion in valuation multiple due to expected outperformance amongst its peers and Industry up-cycle with conducive business environment.
Neutral	Trading at par to historical valuations and having limited scope of expansion in valuation multiples.
Negative	Trading at premium valuations but earnings outlook are weak; Emergence of roadblocks such as corporate governance issue, adverse government policies and bleak global macro environment etc warranting for lower than historical valuation multiple.

Source: Sharekhan Research

Sharekhan

by BNP PARIBAS

DISCLAIMER

This information/document has been prepared by Sharekhan Ltd. (SHAREKHAN) and is intended for use only by the person or entity to which it is addressed to. This Document may contain confidential and/or privileged material and is not for any type of circulation and any review, retransmission, or any other use is strictly prohibited. This information/ document is subject to changes without prior notice.

Recommendation in reports based on technical and derivatives analysis is based on studying charts of a stock's price movement, trading volume, outstanding positions, as opposed to focusing on a company's fundamentals and as such, may not match with a report on a company's fundamentals. However, this would only apply for information/document focused on technical and derivatives research and shall not apply to reports/documents/ information focused on fundamental research.

This information/document does not constitute an offer to sell or solicitation for the purchase or sale of any financial instrument or as an official confirmation of any transaction. Though disseminated to all customers who are due to receive the same, not all customers may receive this report at the same time. SHAREKHAN will not treat recipients as customers by virtue of their receiving this information/report.

The information contained herein is obtained from publicly available data or other sources believed to be reliable and SHAREKHAN has not independently verified the accuracy and completeness of the said data and hence it should not be relied upon as such. While we would endeavour to update the information herein on reasonable basis, SHAREKHAN, its subsidiaries and associated companies, their directors and employees ("SHAREKHAN and affiliates") are under no obligation to update or keep the information current. Also, there may be regulatory, compliance, or other reasons that may prevent SHAREKHAN and affiliates from doing so. This document is prepared for assistance only and is not intended to be and must not alone be taken as the basis for an investment decision. Recipients of this report should also be aware that past performance is not necessarily a guide to future performance and value of investments can go down as well. The user assumes the entire risk of any use made of this information. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved) and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. We do not undertake to advise you as to any change of our views. Affiliates of Sharekhan may have issued other recommendations/ reports that are inconsistent with and reach different conclusions from the information presented in this recommendations/report.

This information/recommendation/report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject SHAREKHAN and affiliates to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction.

The analyst certifies that the analyst might have dealt or traded directly or indirectly in securities of the company and that all the views expressed in this document accurately reflect his or her personal views about the subject company or companies and its or their securities and do not necessarily reflect those of SHAREKHAN. The analyst and SHAREKHAN further certifies that either he or his relatives or Sharekhan associates might have direct or indirect financial interest or might have actual or beneficial ownership of 1% or more in the securities of the company at the end of the month immediately preceding the date of publication of the research report. The analyst and SHAREKHAN encourages independence in research report/ material preparation and strives to minimize conflict in preparation of research report. The analyst and SHAREKHAN does not have any material conflict of interest or has not served as officer, director or employee or engaged in market making activity of the company. The analyst and SHAREKHAN has not been a part of the team which has managed or co-managed the public offerings of the company, and no part of the analyst's compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this document. Sharekhan Ltd or its associates or analysts have not received any compensation for investment banking, merchant banking, brokerage services or any compensation or other benefits from the subject company or from third party in the past twelve months in connection with the research report.

Either SHAREKHAN or its affiliates or its directors or employees / representatives / clients or their relatives may have position(s), make market, act as principal or engage in transactions of purchase or sell of securities, from time to time or may be materially interested in any of the securities or related securities referred to in this report and they may have used the information set forth herein before publication. SHAREKHAN may from time to time solicit from, or perform investment banking, or other services for, any company mentioned herein. Without limiting any of the foregoing, in no event shall SHAREKHAN, any of its affiliates or any third party involved in, or related to, computing or compiling the information have any liability for any damages of any kind.

Forward-looking statements (if any) are provided to allow potential investors the opportunity to understand management's beliefs and opinions in respect of the future so that they may use such beliefs and opinions as one factor in evaluating an investment. These statements are not a guarantee of future performance and undue reliance should not be placed on them. Such forward-looking statements necessarily involve known and unknown risks and uncertainties, which may cause actual performance and financial results in future periods to differ materially from any projections of future performance or result expressed or implied by such forward-looking statements. Sharekhan/its affiliates undertakes no obligation to update forward-looking statements if circumstances or management's estimates or opinions should change except as required by applicable securities laws. The reader/investors are cautioned not to place undue reliance on forward-looking statements and use their independent judgement before taking any investment decision.

Investment in securities market are subject to market risks, read all the related documents carefully before investing. The securities quoted are for illustration only and are not recommendatory. Registration granted by SEBI, and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.

Client should read the Risk Disclosure Document issued by SEBI & relevant exchanges and the T&C on www.sharekhan.com

---

Registration and Contact Details: Name of Research Analyst - Sharekhan Limited, Research Analyst Regn No.: INH000006183. CIN: - U99999MH1995PLC087498.

Registered Office: The Ruby, 18th Floor, 29 Senapati Bapat Marg, Dadar (West), Mumbai – 400 028, Maharashtra, INDIA. Tel: 022-6115000.

Correspondence/Administrative Office Address - Gigaplex IT Park, Unit No 1001, 10th Floor, Building No.9, TTC Industrial Area, Digha, Airoli-West, Navi Mumbai – 400708. Tel: 022 61169000 / 61150000, Fax No. 61169699.

Other registrations of Sharekhan Ltd.: SEBI Regn. Nos.: BSE / NSE (CASH / F&O / CD) / MCX - Commodity: INZ000171337; BSE – 748, NSE – 10733, MCX – 56125, DP: NSDL/CDSL-IN-DP-365-2018; PMS: INP000005786; Mutual Fund: ARN 20669 (date of initial registration: 03/07/2004, and valid till 02/07/2026); IRDAI Registered Corporate Agent (Composite) License No. CA0950, valid till June 13, 2027.

Compliance Officer: Ms. Binkle R. Oza; Tel: 022-62263303; email id: complianceofficer@sharekhan.com

For any complaints/grievance, email us at igc@sharekhan.com or you may even call Customer Service desk on - 022- 41523200/022-69920600.