

November 8, 2024

## Q2FY25 Result Update

☑ Change in Estimates | ☑ Target | ■ Reco

### Change in Estimates

	Current		Previous	
	FY26E	FY27E	FY26E	FY27E
<b>Rating</b>	<b>ACCUMULATE</b>		<b>ACCUMULATE</b>	
<b>Target Price</b>	<b>161</b>		<b>181</b>	
Sales (Rs bn)	2,822	3,041	2,833	3,057
% Chng.	(0.4)	(0.5)		
EBITDA (Rs bn)	420	486	446	518
% Chng.	(5.9)	(6.1)		
EPS (Rs.)	14.8	19.8	16.6	21.8
% Chng.	(11.3)	(9.2)		

### Key Financials - Consolidated

Y/e Mar	FY24	FY25E	FY26E	FY27E
Sales (Rs. bn)	2,292	2,392	2,822	3,041
EBITDA (Rs. bn)	223	287	420	486
Margin (%)	9.7	12.0	14.9	16.0
PAT (Rs. bn)	30	87	184	247
EPS (Rs.)	2.4	7.0	14.8	19.8
Gr. (%)	(66.4)	190.6	112.1	34.4
DPS (Rs.)	2.9	3.9	3.9	4.3
Yield (%)	1.9	2.6	2.6	2.9
RoE (%)	3.1	9.2	17.8	20.6
RoCE (%)	7.0	10.5	17.1	19.3
EV/Sales (x)	1.1	1.1	0.9	0.8
EV/EBITDA (x)	11.7	9.4	6.4	5.3
PE (x)	63.1	21.7	10.2	7.6
P/BV (x)	2.0	1.9	1.7	1.4

### Key Data

TISC.BO | TATA IN

52-W High / Low	Rs.185 / Rs.118
Sensex / Nifty	79,542 / 24,199
Market Cap	Rs.1,884bn / \$ 22,334m
Shares Outstanding	12,483m
3M Avg. Daily Value	Rs.7068.48m

### Shareholding Pattern (%)

Promoter's	33.19
Foreign	19.95
Domestic Institution	22.84
Public & Others	24.02
Promoter Pledge (Rs bn)	-

### Stock Performance (%)

	1M	6M	12M
Absolute	(8.2)	(8.1)	26.2
Relative	(6.4)	(15.1)	3.0

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## Weak pricing to negate volume benefits

### Quick Pointers:

- Recently commissioned KPO-II BF is in the ramp-up phase and expected to touch full utilization by Q4F25 from current ~50%
- For Q3FY25, Tata Steel expects NSR to decline by Rs2,000/t in India, GBP70/t at TSN, and GBP55/t at TSUK due to the weak pricing environment

**Tata Steel (TATA) delivered better-than-expected cons operating performance on the back of sturdy India (TSI) EBITDA. TSI delivered strong 6% YoY volume growth amid a seasonally weak quarter. Average NSR fell 5% QoQ due to weak steel pricing. Excluding Rs4bn one off in other expenses, EBITDA/t at Rs12,176 was better than PLe. TSE EBITDA loss widened QoQ to USD75/t due to subdued demand dynamics and stock build-up at TSUK. Going forward, fixed cost at TSUK is expected to decline by GBP100/t over the next 2 quarters, and TSN/TSI volume growth would improve as both furnaces are being ramped up. Recently commissioned KPO-II furnace is being ramped up well; it is expected to touch full utilization by Q4F25 from current ~50%. TSI expects incremental ~1.1mt/3.5mt/5mt in FY25/26/27 from KPO-II and savings of Rs3k-4k/t on full ramp-up. As only 20% of KPO capex is pending to be spent and new projects are in the approval stage, capex intensity would be lower than in the past 2 years, and the mgmt would focus on deleveraging plans. As part of the next phase of capacity expansion in India, work has started at Ludhiana 1mtpa EAF and 4mtpa NINL expansion.**

**We cut FY26E/27E EBITDA estimates by 6% each considering lower steel pricing. We expect EBITDA CAGR of 30% over FY24-27E on the back of KPO volume ramp-up and TSE turnaround. At CMP, the stock is trading at 6.4x/5.3x EV of FY26E/FY27E EBITDA. We maintain 'Accumulate' rating with revised TP of Rs161 (earlier Rs181) valuing at 6x EV of Sep'26E TSI EBITDA.**

- TSI revenue affected by decline in NSR:** TSI sales volume grew 6% YoY to 5.1mt (3% QoQ) in a seasonally weak quarter. Average realization declined 5% QoQ to Rs63,528/t (~10% YoY; PLe Rs64,051/t) resulting in revenue de-growth of 2% QoQ to Rs324bn. Export volumes grew 15% YoY to 0.23mt (~5% of volumes). Going forward, exports to TSUK would increase on full ramp-up of KPO facility as the mgmt targets to export 1mt substrate from KPO and 0.7mt from TSN to TSUK.
- EBITDA aided by strong TSI:** Cons EBITDA grew 44% YoY to Rs61.4bn (-8% QoQ; PLe Rs53.4bn) on strong India operating performance. TSI EBITDA declined 10% YoY to Rs62bn (-8% QoQ; PLe Rs58bn) as the impact of weak NSR was compensated by lower RM costs and other expenses. RM cost increased 6% QoQ to Rs27,283/t, while other expenses declined 11% QoQ to Rs20,266/t on lower royalty rates and taxes. Staff costs decreased 12% QoQ to Rs3,804/t. As a result, EBITDA/t declined 11% QoQ to Rs12,176/t (PLe of Rs11,350/t).

- TSE turnaround by 1HFY26:** TSE EBITDA losses further widened to USD75/t vs loss of USD28/t QoQ (loss of USD169/t YoY). Avg realization declined 1% QoQ to USD1,155/t, while sales volumes declined 1% QoQ to 2.13mt on better volumes from TSN. TSN sales volumes grew 2% QoQ (aided by volumes to TSUK), while NSR declined 6% QoQ to GBP864/t due to falling steel prices. TSN EBITDA/t declined to GBP15/t from GBP29/t QoQ on account of higher emission costs, consumables and bulk gas related costs. TSUK volumes declined 7% QoQ to 0.63mt on subdued demand dynamics. EBITDA loss was at GBP232/t. However over next 2 quarters, fixed costs at TSUK to reduce by GBP100/t while higher volumes from TSN should aid TSE turnaround.

## Q2FY25 Conference Call Highlights:

- Exports share stood at 10% of total sales of Q2FY25.
- KPO-II blast furnace is being ramped up, and will produce 15kt per day by Q4FY25 from current 7.5kt per day. Steel volumes from KPO-II will be ~1.1mt/3.5-4mt/5mt in FY25/26/27.
- Annealing line at CRM is in progress and expected to be commissioned by Q3FY25. Two galvanizing lines are expected to come up in Mar'25 and Jun'25.
- TATA has received approvals for the amalgamation of Indian Steel and Wire Products Ltd. The standalone financial statements for Q2FY25 reflect the merger and past periods have been restated as applicable.
- Equipment orders for the 0.85mtpa EAF plant in Ludhiana have been placed, and select orders have started arriving. The plant is expected to be ready by 2026.
- TATA is also setting up a 0.5mtpa mill in Gamharia, Jamshedpur, in its downstream facility for supplying high-end forging requirement for 2W industry.
- Working capital turned negative during the quarter due to Rs8.5bn release of inventory and Rs10bn of debtor.
- For Q3FY25, the management expects NSR to decline by Rs2,000/t in India, GBP70/t in the Netherlands, and GBP55/t in the UK. Coking coal costs are expected to drop by USD20/t in India and USD10/t in TSN; iron ore costs are also set to decline by USD10/t for TSN.
- Fixed costs at TSUK are expected to reduce by GBP100/t over the next 2 quarters. KPO cost is expected to come down by Rs3,000-4,000/t once fully ramped up.
- TATA has taken price hike in Oct'24 in both long and flat products.
- Out of the allotted capex of Rs270bn for KPO-II, TATA has already spent ~Rs200bn.
- Water charges of Rs4bn paid earlier to Jharkhand government were reversed in other expenses.
- TATA has kept GBP150-160mn as redundancy provisions over the next 3 quarters.

- Capex for the quarter stood at Rs48bn. Capex for FY26 is expected to be relatively lower as no immediate projects are planned post KPO-II commissioning.
- A public hearing is scheduled for approval of expansion at NINL to 10mtpa. The first phase will increase NINL's capacity from 1mtpa to 5mtpa.

**Exhibit 1: Q2FY25 Consolidated Result Overview**

Y/e March (Rs bn)	2QFY25	2QFY24	YoY gr. (%)	2QFY25E	% Var.	1QFY25	QoQ gr. (%)	1HFY25	1HFY24	YoY gr. (%)
<b>Net Sales</b>	<b>539.0</b>	<b>556.8</b>	<b>(3.2)</b>	<b>542.6</b>	<b>(0.7)</b>	<b>547.7</b>	<b>(1.6)</b>	<b>1,086.8</b>	<b>1,151.7</b>	<b>(5.6)</b>
Raw Material	239.4	259.0	(7.6)	206.0	16.2	224.2	6.8	463.7	533.8	(13.1)
% of Net Sales	44.4	46.5		38.0		40.9		42.7	46.3	
Staff Costs	63.3	59.2	6.9	65.6	(3.5)	64.7	(2.2)	127.9	118.4	8.0
% of Net Sales	11.7	10.6		12.1		11.8		11.8	10.3	
Other Expenses	174.9	195.9	(10.7)	217.6	(19.6)	191.9	(8.8)	366.8	405.1	(9.5)
% of Net Sales	32.5	35.2		40.1		35.0		33.8	35.2	
Total Expenditure	477.6	514.1	(7.1)	489.2	(2.4)	480.8	(0.7)	958	1,057	(9.4)
<b>EBITDA</b>	<b>61.4</b>	<b>42.7</b>	<b>43.9</b>	<b>53.4</b>	<b>15.0</b>	<b>66.9</b>	<b>(8.3)</b>	<b>128.4</b>	<b>94.4</b>	<b>35.9</b>
Margin (%)	11.4	7.7		9.8		12.2		11.8	8.2	
Depreciation	26.0	24.8	4.7	26.4	(1.8)	25.4	2.4	51.3	48.9	4.9
Other income	6.0	2.3	162.3	1.1	432.3	2.6	130.3	8.6	14.1	(38.9)
<b>EBIT</b>	<b>41.4</b>	<b>20.2</b>	<b>105.5</b>	<b>28.1</b>	<b>47.4</b>	<b>44.2</b>	<b>(6.2)</b>	<b>85.6</b>	<b>59.5</b>	<b>43.8</b>
Interest	19.7	19.6	0.6	18.0	9.3	17.8	11.0	37.5	37.8	(1.0)
<b>PBT</b>	<b>21.7</b>	<b>0.6</b>	<b>3,722.8</b>	<b>10.1</b>	<b>115.6</b>	<b>26.4</b>	<b>(17.8)</b>	<b>48.1</b>	<b>21.7</b>	<b>121.8</b>
Extraordinary income/(expense)	0.2	(69.0)	NA	-	NA	(3.6)	NA	(3.4)	(68.9)	(95.1)
<b>PBT (After EO)</b>	<b>21.9</b>	<b>(68.4)</b>	<b>(132)</b>	<b>10.1</b>	<b>117</b>	<b>22.8</b>	<b>(4.1)</b>	<b>44.7</b>	<b>(47.2)</b>	<b>NA</b>
Tax	14.1	(2.3)	(716)	8.2	71	14.6	(3.6)	28.6	11.0	159.8
% PBT	64.2	3.3		81.5		63.8		64.0	-23.4	
<b>Reported PAT</b>	<b>7.8</b>	<b>(66.1)</b>	<b>(112)</b>	<b>1.9</b>	<b>321</b>	<b>8.3</b>	<b>NA</b>	<b>16.1</b>	<b>(58.2)</b>	<b>NA</b>
Minority interest	(0.7)	(3.15)	NA	(0.3)	119	(0.41)	82	(1.16)	(4.24)	(72.7)
Share of profit/(loss) of associates	(0.3)	1.0	(124.8)	1.0	(124.5)	0.9	NA	0.7	(1.7)	(139.8)
<b>Net Profit attributable to shareholders</b>	<b>8.3</b>	<b>(62.0)</b>	<b>(113)</b>	<b>3.2</b>	<b>157</b>	<b>9.6</b>	<b>NA</b>	<b>17.9</b>	<b>(55.6)</b>	<b>NA</b>
<b>Adjusted Net Profit attributable to shareholders</b>	<b>8.3</b>	<b>4.7</b>	<b>74.9</b>	<b>3.2</b>	<b>155.0</b>	<b>10.9</b>	<b>(24.1)</b>	<b>19.2</b>	<b>11.0</b>	<b>73.9</b>

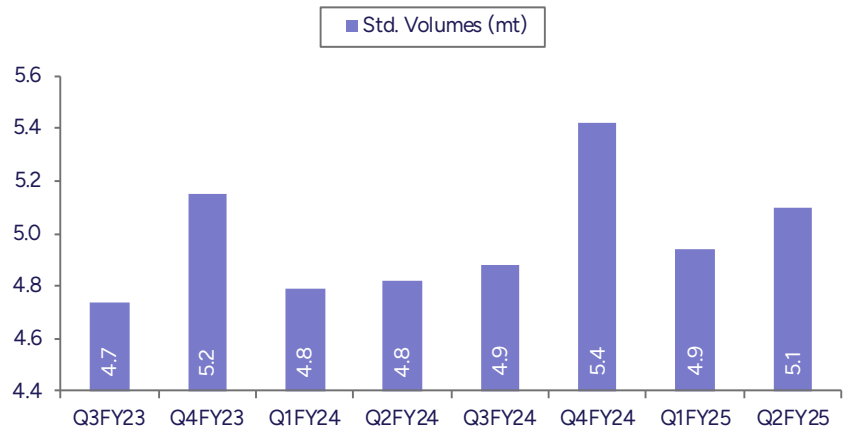
Source: Company, PL

**Exhibit 2: Operating Performance**

Y/e March	2QFY25	2QFY24	YoY gr. (%)	2QFY25E	% Var.	1QFY25	QoQ gr. (%)	1HFY25	1HFY24	YoY gr. (%)
<b>Indian Operations</b>										
Volume (mt)	5.1	4.8	5.8	5.1	-	4.9	3.2	10.0	9.6	4.5
Revenue (Rs bn)	324.0	341.9	(5.2)	326.7	(0.8)	329.6	(1.7)	653.6	688.8	(5.1)
EBITDA (Rs bn)	62.1	68.7	(9.6)	57.9	7.3	67.7	(8.3)	129.8	134.8	(3.7)
Realization (Rs/t)	63,528	70,924	(10.4)	64,051	(0.8)	66,720	(4.8)	65,099	71,673	(9.2)
EBITDA (Rs/t)	12,176	14,248	(14.5)	11,350	7.3	13,711	(11.2)	12,931	14,029	(7.8)
<b>Europe operations (TSUK +TSN)</b>										
Volume (mt)	2.1	1.8	17.7	2.2	(3.6)	2.2	(0.9)	5.7	3.8	51.1
Revenue (USD mn)	2,461	2,461	0.0	2,659	(7.5)	2,515	(2.1)	7,364	5,056	45.6
EBITDA (USD mn)	(161)	(305.3)	NA	(171)	(6.0)	(60.3)	NA	(841)	(496)	NA
Realization/t (USD)	1,155	1,359	(15.0)	1,203	(4.0)	1,170	(1.2)	1,283	1,330	(3.6)
EBITDA/t (USD)	(75)	(169)	NA	(77)	(2.5)	(28)	NA	(146)	(131)	NA

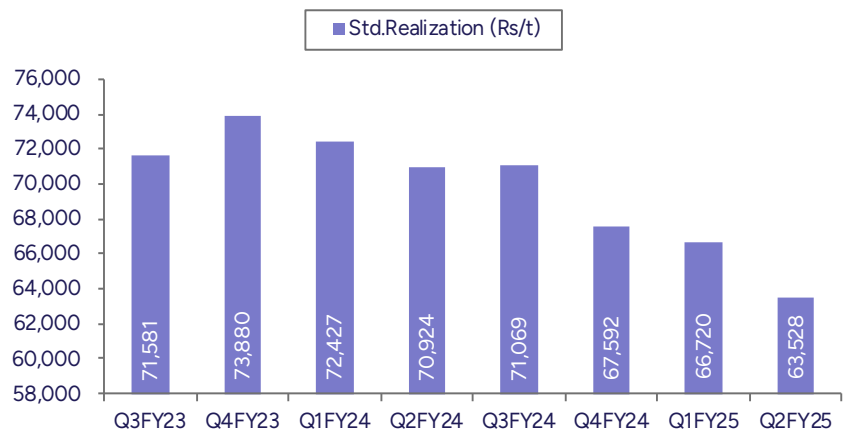
Source: Company, PL

**Exhibit 3: TSI volumes grew 6% YoY despite monsoon season**



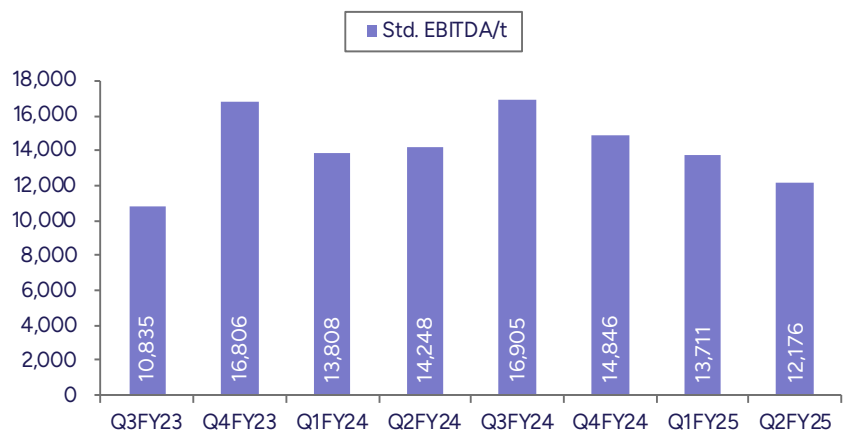
Source: Company, PL

**Exhibit 4: TSI realization declined 5% QoQ on falling steel prices**



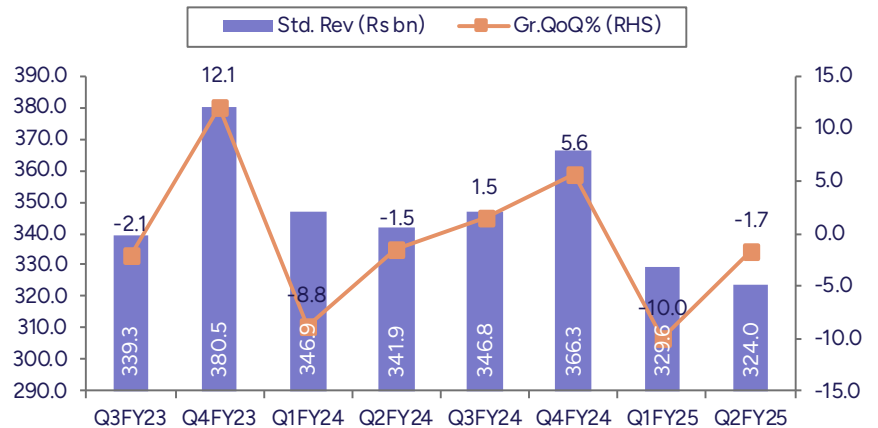
Source: Company, PL

**Exhibit 5: TSI EBITDA/t declined 11% QoQ on weak NSR**



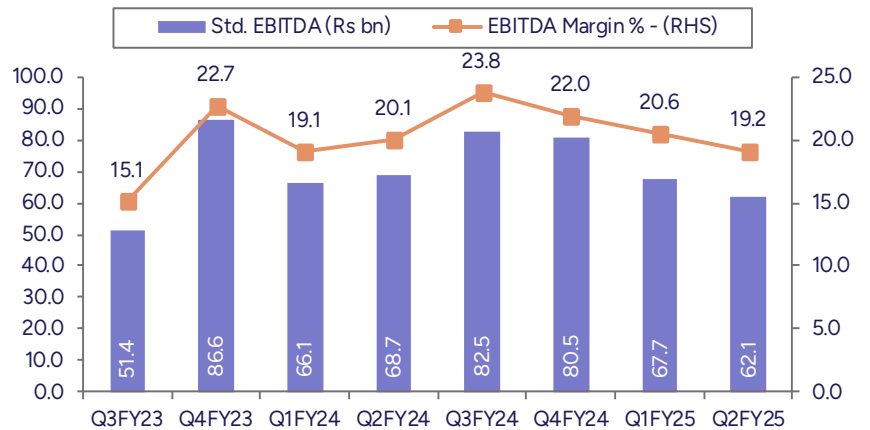
Source: Company, PL

**Exhibit 6: Std revenue declined 5% QoQ on weak pricing amid monsoon**



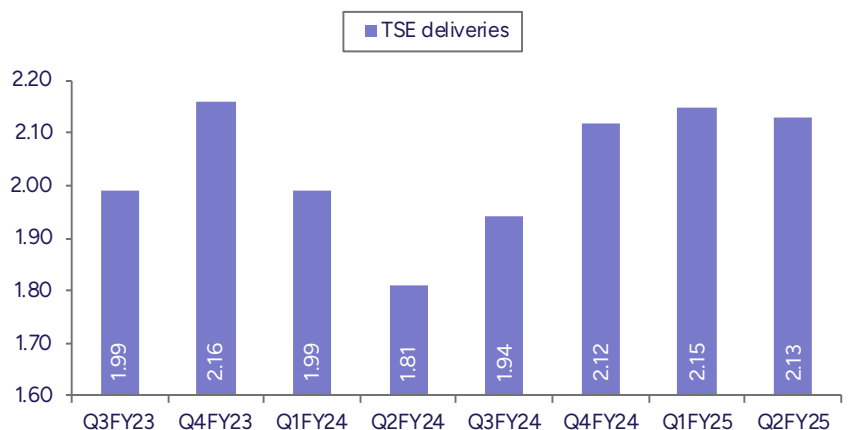
Source: Company, PL

**Exhibit 7: EBITDA margins aided by higher operating leverage**



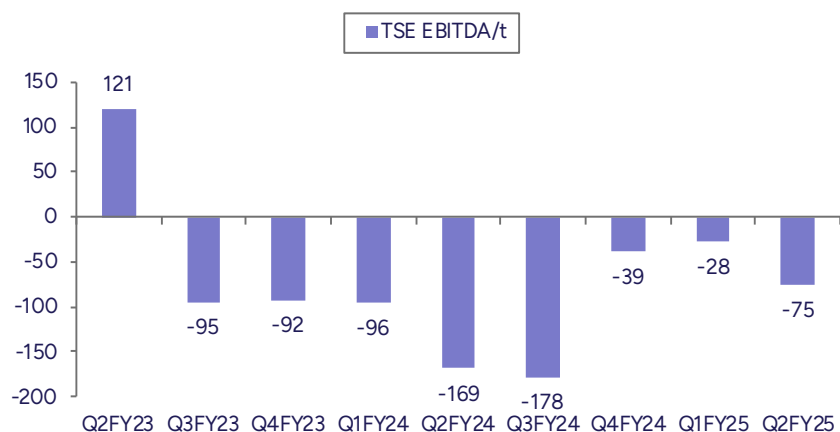
Source: Company, PL

**Exhibit 8: TSE volumes grew 18% YoY aided by Netherlands performance**



Source: Company, PL

**Exhibit 9: TSE EBITDA loss widened further QoQ (USD/t)**



Source: Company, PL

**Exhibit 10: Valuation Summary**

Figures in Rs bn	EV/EBITDA (Sep-26E)	EBITDA (Rs bn)	Value (Rs bn)
Indian operations	6.0	395	2,373
Other domestic operations	6.0	13	78
Tata steel Europe	6.0	39	232
South East Asean operations	5.0	6	32
<b>Total EV</b>			<b>2,715</b>
Debt			811
Cash			27
Net debt			783
<b>Shareholder's value</b>			<b>1,932</b>
<b>Value per share</b>			<b>161</b>

Source: PL

## Financials

### Income Statement (Rs bn)

Y/e Mar	FY24	FY25E	FY26E	FY27E
<b>Net Revenues</b>	<b>2,292</b>	<b>2,392</b>	<b>2,822</b>	<b>3,041</b>
YoY gr. (%)	(5.8)	4.4	18.0	7.7
Cost of Goods Sold	1,019	980	1,089	1,126
Gross Profit	1,273	1,412	1,733	1,915
Margin (%)	55.5	59.0	61.4	63.0
Employee Cost	245	262	299	318
Other Expenses	804	863	1,015	1,112
<b>EBITDA</b>	<b>223</b>	<b>287</b>	<b>420</b>	<b>486</b>
YoY gr. (%)	(30.9)	28.9	45.9	15.8
Margin (%)	9.7	12.0	14.9	16.0
Depreciation and Amortization	99	103	109	115
<b>EBIT</b>	<b>124</b>	<b>184</b>	<b>311</b>	<b>371</b>
Margin (%)	5.4	7.7	11.0	12.2
Net Interest	75	80	75	60
Other Income	18	21	22	22
<b>Profit Before Tax</b>	<b>(11)</b>	<b>122</b>	<b>258</b>	<b>333</b>
Margin (%)	(0.5)	5.1	9.2	11.0
Total Tax	38	49	84	97
Effective tax rate (%)	(345.5)	39.8	32.6	29.0
<b>Profit after tax</b>	<b>(49)</b>	<b>74</b>	<b>174</b>	<b>236</b>
Minority interest	(5)	(8)	(7)	(8)
Share Profit from Associate	(1)	4	4	4
<b>Adjusted PAT</b>	<b>30</b>	<b>87</b>	<b>184</b>	<b>247</b>
YoY gr. (%)	(65.7)	190.6	112.1	34.4
Margin (%)	1.3	3.6	6.5	8.1
Extra Ord. Income / (Exp)	(74)	(2)	-	-
<b>Reported PAT</b>	<b>(44)</b>	<b>85</b>	<b>184</b>	<b>247</b>
YoY gr. (%)	(150.7)	(290.9)	117.2	34.4
Margin (%)	(1.9)	3.5	6.5	8.1
Other Comprehensive Income	-	-	-	-
Total Comprehensive Income	(44)	85	184	247
<b>Equity Shares O/s (bn)</b>	<b>12</b>	<b>12</b>	<b>12</b>	<b>12</b>
<b>EPS (Rs)</b>	<b>2.4</b>	<b>7.0</b>	<b>14.8</b>	<b>19.8</b>

Source: Company Data, PL Research

### Balance Sheet Abstract (Rs bn)

Y/e Mar	FY24	FY25E	FY26E	FY27E
<b>Non-Current Assets</b>				
<b>Gross Block</b>	<b>2,522</b>	<b>2,630</b>	<b>2,795</b>	<b>2,967</b>
Tangibles	2,522	2,630	2,795	2,967
Intangibles	-	-	-	-
<b>Acc: Dep / Amortization</b>	<b>1,091</b>	<b>1,194</b>	<b>1,302</b>	<b>1,418</b>
Tangibles	1,091	1,194	1,302	1,418
Intangibles	-	-	-	-
<b>Net fixed assets</b>	<b>1,431</b>	<b>1,436</b>	<b>1,493</b>	<b>1,550</b>
Tangibles	1,431	1,436	1,493	1,550
Intangibles	-	-	-	-
Capital Work In Progress	354	409	409	409
Goodwill	57	57	57	57
Non-Current Investments	75	78	82	85
Net Deferred tax assets	(89)	(91)	(94)	(97)
Other Non-Current Assets	71	71	71	71
<b>Current Assets</b>				
Investments	7	7	7	7
Inventories	492	505	595	642
Trade receivables	63	131	155	167
Cash & Bank Balance	87	(21)	(38)	(9)
Other Current Assets	43	48	53	58
<b>Total Assets</b>	<b>2,734</b>	<b>2,778</b>	<b>2,940</b>	<b>3,094</b>
<b>Equity</b>				
Equity Share Capital	12	12	12	12
Other Equity	908	956	1,091	1,290
<b>Total Networth</b>	<b>920</b>	<b>968</b>	<b>1,104</b>	<b>1,302</b>
<b>Non-Current Liabilities</b>				
Long Term borrowings	816	816	756	676
Provisions	54	54	54	54
Other non current liabilities	111	96	81	66
<b>Current Liabilities</b>				
ST Debt / Current of LT Debt	-	-	-	-
Trade payables	354	376	439	471
Other current liabilities	330	324	367	389
<b>Total Equity &amp; Liabilities</b>	<b>2,734</b>	<b>2,778</b>	<b>2,940</b>	<b>3,094</b>

Source: Company Data, PL Research



### Cash Flow (Rs bn)

Y/e Mar	FY24	FY25E	FY26E	FY27E
PBT	(11)	126	258	333
Add. Depreciation	99	103	109	115
Add. Interest	75	80	75	60
Less Financial Other Income	18	21	22	22
Add. Other	60	(9)	(6)	(7)
Op. profit before WC changes	222	300	435	502
Net Changes-WC	34	(86)	(29)	(25)
Direct tax	(53)	(47)	(81)	(93)
<b>Net cash from Op. activities</b>	<b>203</b>	<b>167</b>	<b>325</b>	<b>383</b>
Capital expenditures	(176)	(163)	(165)	(172)
Interest / Dividend Income	7	6	6	7
Others	27	-	-	-
<b>Net Cash from Invst. activities</b>	<b>(143)</b>	<b>(158)</b>	<b>(159)</b>	<b>(166)</b>
Issue of share cap. / premium	-	-	-	-
Debt changes	12	-	(60)	(80)
Dividend paid	(44)	(37)	(49)	(49)
Interest paid	(81)	(80)	(75)	(60)
Others	2	-	-	-
<b>Net cash from Fin. activities</b>	<b>(111)</b>	<b>(117)</b>	<b>(183)</b>	<b>(189)</b>
<b>Net change in cash</b>	<b>(50)</b>	<b>(107)</b>	<b>(17)</b>	<b>29</b>
Free Cash Flow	21	4	160	211

Source: Company Data, PL Research

### Key Financial Metrics

Y/e Mar	FY24	FY25E	FY26E	FY27E
<b>Per Share(Rs)</b>				
EPS	2.4	7.0	14.8	19.8
CEPS	10.3	15.2	23.5	29.1
BVPS	73.8	77.6	88.5	104.4
FCF	1.7	0.3	12.8	16.9
DPS	2.9	3.9	3.9	4.3
<b>Return Ratio(%)</b>				
RoCE	7.0	10.5	17.1	19.3
ROIC	33.0	6.3	11.3	13.7
RoE	3.1	9.2	17.8	20.6
<b>Balance Sheet</b>				
Net Debt : Equity (x)	0.8	0.9	0.7	0.5
Net Working Capital (Days)	32	40	40	40
<b>Valuation(x)</b>				
PER	63.1	21.7	10.2	7.6
P/B	2.0	1.9	1.7	1.4
P/CEPS	10.3	15.2	23.5	29.1
EV/EBITDA	11.7	9.4	6.4	5.3
EV/Sales	1.1	1.1	0.9	0.8
Dividend Yield (%)	1.9	2.6	2.6	2.9

Source: Company Data, PL Research

### Quarterly Financials (Rs bn)

Y/e Mar	Q3FY24	Q4FY24	Q1FY25	Q2FY25
<b>Net Revenue</b>	<b>553</b>	<b>587</b>	<b>548</b>	<b>539</b>
YoY gr. (%)	(3.1)	(6.8)	(7.9)	(3.2)
Raw Material Expenses	224	261	224	239
Gross Profit	329	326	323	300
Margin (%)	59.4	55.5	59.1	55.6
<b>EBITDA</b>	<b>63</b>	<b>66</b>	<b>67</b>	<b>61</b>
YoY gr. (%)	54.7	(8.6)	29.4	43.9
Margin (%)	11.3	11.2	12.2	11.4
Depreciation / Depletion	24	26	25	26
<b>EBIT</b>	<b>38</b>	<b>40</b>	<b>42</b>	<b>35</b>
Margin (%)	6.9	6.9	7.6	6.6
Net Interest	19	18	18	20
Other Income	2	2	3	6
<b>Profit before Tax</b>	<b>19</b>	<b>18</b>	<b>23</b>	<b>22</b>
Margin (%)	3.4	3.0	4.2	4.1
Total Tax	14	13	15	14
Effective tax rate (%)	75.8	70.8	63.8	64.2
<b>Profit after Tax</b>	<b>4</b>	<b>5</b>	<b>8</b>	<b>8</b>
Minority interest	-	(1)	-	(1)
Share Profit from Associates	1	-	1	-
<b>Adjusted PAT</b>	<b>6</b>	<b>8</b>	<b>11</b>	<b>8</b>
YoY gr. (%)	(161.8)	(53.8)	73.2	74.9
Margin (%)	1.1	1.3	2.0	1.5
Extra Ord. Income / (Exp)	-	-	-	-
<b>Reported PAT</b>	<b>5</b>	<b>6</b>	<b>10</b>	<b>8</b>
YoY gr. (%)	(123.2)	(64.1)	51.4	(113.5)
Margin (%)	0.9	1.0	1.8	1.5
Other Comprehensive Income	-	-	-	-
<b>Total Comprehensive Income</b>	<b>5</b>	<b>6</b>	<b>10</b>	<b>8</b>
Avg. Shares O/s (bn)	-	-	-	-
<b>EPS (Rs)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>

Source: Company Data, PL Research

### Key Operating Metrics

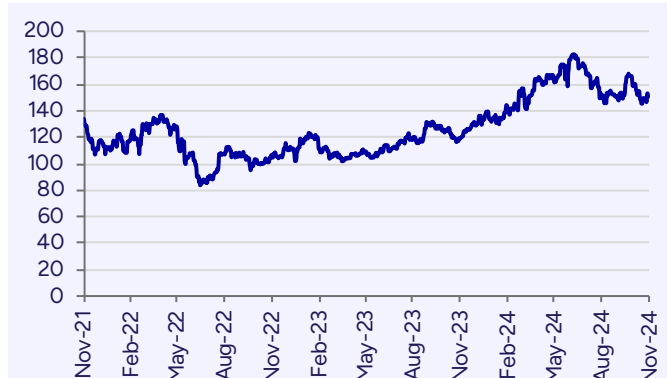
Y/e Mar	FY24	FY25E	FY26E	FY27E
Sales volume India (mt)	20	22	24	25
Real./t - India (Rs)	70,812	66,064	68,259	69,744
EBITDA/t- India (Rs)	14,984	14,047	15,479	16,440
Sales volume TSE (mt)	8	8	10	10
Real./t-TSE (USD)	1,254	1,150	1,200	1,250
EBITDA/Tonne-TSE (USD)	(117)	(15)	30	60

Source: Company Data, PL Research



**Price Chart**

**Recommendation History**



No.	Date	Rating	TP (Rs.)	Share Price (Rs.)
1	07-Oct-24	Accumulate	181	167
2	02-Aug-24	Accumulate	175	163
3	07-Jul-24	Accumulate	186	175
4	31-May-24	Accumulate	172	164
5	12-Apr-24	Accumulate	170	165
6	26-Jan-24	Accumulate	137	134
7	05-Jan-24	Accumulate	140	134

**Analyst Coverage Universe**

Sr. No.	Company Name	Rating	TP (Rs)	Share Price (Rs)
1	ACC	BUY	3,262	2,238
2	Ambuja Cement	BUY	708	569
3	Dalmia Bharat	Accumulate	2,073	1,831
4	Hindalco Industries	BUY	847	748
5	Jindal Stainless	Accumulate	814	740
6	Jindal Steel & Power	Accumulate	1,090	1,021
7	JSW Steel	Accumulate	1,014	944
8	National Aluminium Co.	Sell	186	220
9	NMDC	Accumulate	266	237
10	Nuvoco Vistas Corporation	Accumulate	372	342
11	Shree Cement	Accumulate	27,481	26,034
12	Steel Authority of India	Reduce	131	139
13	Tata Steel	Accumulate	181	167
14	Ultratech Cement	Accumulate	12,401	10,869

**PL's Recommendation Nomenclature (Absolute Performance)**

<b>Buy</b>	: > 15%
<b>Accumulate</b>	: 5% to 15%
<b>Hold</b>	: +5% to -5%
<b>Reduce</b>	: -5% to -15%
<b>Sell</b>	: < -15%
<b>Not Rated (NR)</b>	: No specific call on the stock
<b>Under Review (UR)</b>	: Rating likely to change shortly

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