02 April 2025

India | Equity Research | Company Update

#### **Hindalco Industries**

Metals & Mining

## Ushering in a new era of growth

We attended Hindalco Industries' (HNDL) Investor Day. Key points: 1) Long-term capacity growth aspirations in India; 2) focus on value-added products dovetailing with domestic requirements; 3) speciality alumina likely to be the next growth vertical; 4) targeting long-term steady state EBITDA for Novelis at USD 600/te; and 5) enough balance sheet headroom to follow prudent capital allocation. Taking cognisance of long-term growth opportunities in India business, we raise valuation multiple for India business to 6x (earlier 5.5x). That said, we also raise capex for FY26/27E, in line with management's guidance. All in all, our revised TP works out to INR 765 (earlier INR 730) on blended EV/EBITDA of 6.3x (earlier 6x) FY27E EBITDA. Maintain **BUY**.

#### **Targeting growth**

In next couple of years, we see HNDL targeting capacity expansion, profitability improvement and cost reduction at both Novelis and India operations. Key points: 1) Resources securitisation to result in EBITDA/te improvement of USD 200; 2) downstream focus in domestic operations likely to result in 4x EBITDA by FY30 compared to FY24; 3) speciality alumina to be the next growth vector with new-age products; and 4) operating leverage, cost optimisation and higher recycling could push EBITDA/te at >USD 600 for Novelis in long term. Going ahead, we believe various initiatives would start getting reflected in financials beyond FY27, primarily when captive coal blocks in India get operationalised and Bay Minette project at Novelis completes.

#### Prudent capital allocation framework

In near term, we expect capex to increase as the company focuses on both upstream and downstream expansion in India and completion of Bay Minette project. Over the next three years, we expect capex of INR 320-400bn for India operations and USD 3bn for Novelis. However, key capital allocation priorities include: 1) Target leverage of 2x on consolidated basis- India: 1.5x and Novelis: 2.5x; 2) USD 10bn of growth capex currently under execution; and 3) 8-10% of free cashflow post maintenance capex and working capital needs. With India operations in net cash position and Novelis to start debt reduction post FY28, we see enough headroom for the company to pursue growth opportunities.

## **Financial Summary**

Y/E March (INR mn)	FY24A	FY25E	FY26E	FY27E
Net Revenue	21,59,620	26,82,044	28,57,736	29,35,950
EBITDA	2,38,720	3,08,158	3,31,785	3,30,234
EBITDA Margin (%)	11.1	11.5	11.6	11.2
Net Profit	1,01,550	1,45,125	1,59,763	1,47,280
EPS (INR)	45.6	65.2	71.7	66.1
EPS % Chg YoY	0.8	43.2	10.1	(7.8)
P/E (x)	14.6	10.2	9.3	10.0
EV/EBITDA (x)	7.6	5.8	5.3	5.5
RoCE (%)	7.5	9.8	9.9	8.7
RoE (%)	10.9	13.7	13.4	11.0

#### **Amit Dixit**

amit.dixit@icicisecurities.com +91 22 6807 7289

#### **Mohit Lohia**

mohit.lohia@icicisecurities.com

#### **Pritish Urumkar**

Pritish.urumkar@icicisecurities.com

#### **Market Data**

Market Cap (INR)	1,492bn
Market Cap (USD)	17,438mn
Bloomberg Code	HNDL IN
Reuters Code	HALC.BO
52-week Range (INR)	773 /558
Free Float (%)	65.0
ADTV-3M (mn) (USD)	45.1

Price Performance (%)	3m	6m	12m
Absolute	11.9	(12.8)	16.7
Relative to Sensex	15.1	(3.1)	14.0

ESG Score	2023	2024	Change
ESG score	62.6	64.7	-2.1
Environment	44.7	53.2	-8.5
Social	61.2	65.8	-4.6
Governance	76	75.8	0.2

**Note** - Score ranges from 0 - 100 with a higher score indicating higher ESG disclosures.

Source: SES ESG, I-sec research

#### **Previous Reports**

15-02-2025: <u>Q3FY25 results review</u> 11-02-2025: <u>Q3FY25 Novelis results</u>



## Outlook: On growth path

Over the next five years, we see Hindalco getting future-ready with focus on capacity expansion at both downstream and upstream operations in India and Novelis, cost optimisation programme and higher contribution from new-age products. While capex is expected to increase, we believe earnings would be robust enough to maintain consolidated net debt/EBITDA at <2x. Taking cognisance of growth opportunities in India in the long term and better profitability beyond FY27E, we raise EV/EBITDA multiple for India business to 6x (earlier 5.5x). That said, we also raise capex for FY26/27E, in line with management's guidance. All in all, our revised TP works out to INR 765 (earlier INR 730) on blended EV/EBITDA of 6.3x (earlier 6x) FY27E EBITDA. Maintain BUY.

## Key risks

- Sharp drop in LME Al or metal premium.
- Lower-than-expected spreads at Novelis.
- Slower-than-expected ramp up of Indian downstream capacity.



# India operations: Two-pronged target

HNDL's strategic imperatives in India include: 1) Double down upstream aluminium and copper capacities; 2) targets 4x EBITDA from downstream operations by FY30 compared to FY24 levels.

Management expects aluminium consumption at 8% CAGR overall while downstream demand at 9% CAGR over the next 10 years. Hence, management is focusing on strengthening both downstream and upstream operations in next three years.

Exhibit 1: India aluminium industry consumption

(Kte)	FY25E	FY30E	FY35E	CAGR(%)
Domestic Demand	5,501	8,205	11,373	8%
Primary	3,025	4,445	5,957	
Secondary	2,476	3,760	5,416	
Downstream Demand	1,718	2,572	3,908	9%
Extrusion	763	1,253	2,049	
Rolled	955	1,319	1,859	

Source: Company data, I-Sec research

All the industries currently served by the company are expected to show 7-8% CAGR over the next 10 years. Hence, management is targeting capacity across all value streams- upstream and downstream aluminium and speciality alumina.

Exhibit 2: India aluminium industry consumption – by industry

	FY25E	FY35E	CAGR(%)	Applications
Building & Construction	460	944	8%	Façade, Formwork, Roofing, Hardware, etc.
Packaging	420	806	7%	Foils (Flexible, Pharmaceutical, Household Foils, Semi-Rigid Containers), Closures / Caps and Beverage Cans
Transport / Auto	1,831	3,747	7%	Engine castings, Auto Fin / Clad, Cylinder Blocks, Alloy Wheels, Steering Wheels, CMS, etc.
Others	2,789	5,826	8%	Wire, Frames and Mounting Structures for Solar Modules, Cables / Conductors, Lugs, Heat Sinks, Transformers, Consumer Durable, etc.

Source: Company data, I-Sec research

In case of copper, management is targeting to spread across the value chain and increase its exposure in downstream business. Currently, TC/RC margins are at historically lower level of USc 5-7/lb, hence, value chain up to copper cathode level may not be profitable. Going ahead, management expects TC/RC margins to rebound to historical average of USc 16-18/lb as higher copper concentrate supply comes on board; however, by then certain copper refining capacities might be curtailed as they would become unviable in light of low TC/RC margins.

Refined copper consumption in India is expected to grow by 8% CAGR through to FY35 with various sectors likely to show 8-9% growth.

**Exhibit 3: Refined copper consumption** 

(Kte)	FY25E	FY35E	CAGR(%)
Consumption	1,129	2,540	8%

Source: Company data, I-Sec research



#### Exhibit 4: Refined copper consumption - by industry

	FY25E	FY35E	CAGR(%)	Applications
Transport	180	384	8%	Electric Motors, Batteries, Inverters, Wiring and Charging Infrastructure
New Age Lifestyle	167	356	8%	Copper Tubes in ACs, Refrigerators, Wiring Systems, Micro Processors and Copper Alloys, etc.
Urbanisation and Smart Cities	396	927	9%	Wires and Cables, Pipes, Tubing, and Smart Systems
Reliable Clean Energy Infra	111	271	9%	Renewable Energy Systems, T&D Systems, and Hydro / Thermal Power Systems
IoT Enabled Industry	141	307	8%	Electrical Motors and Sensors, Electronics and Cables
Others	134	295	8%	Kitchenware / Cookware, Copper Films / Sheets, Copper Alloy Articles

Source: I-Sec research, Company data

Speciality alumina is a new emerging area where the company is focusing on more than doubling its capacity by converting Muri refinery to speciality alumina refinery.

The demand for speciality alumina in domestic market is expected to increase by 8%-2x global market with batteries, electronics and defence as the primary growth areas. In batteries, domestic CAGR over the next 10 years is expected to be 30% compared to global 20%. Similarly in electronics, domestic demand could grow by 21% CAGR over the next 10 years compared to just 10% CAGR for global.

#### Exhibit 5: Specialty alumina global consumption

(Kte)	FY25E	FY35E	CAGR(%)
Consumption	8,996	13,062	4%

Source: Company data, I-Sec research

#### Exhibit 6: Specialty alumina global consumption – by industry

	FY25E	FY35E	CAGR(%)	Applications
Flame Retardants	672	1,203	6%	Wire & Cables, Electrical & Electronics, Transport and Building & constructions
Advanced Ceramics and Catalyst	546	1,179	8%	Automotive (Brake pad, Sparkplug, etc.), Defence, Chemical, Petrochemical, and Medical
Refractories	2,100	3,109	4%	Steel Industry, Cement, Glass
Batteries	45	279	20%	Renewable Energy Systems, T&D Systems, and Hydro / Thermal Power Systems
Electronics	315	817	10%	Electrical Motors and Sensors, Electronics and Cables
Standard Ceramics	1,470	2,394	5%	Kitchenware / Cookware, Copper Films / Sheets, Copper Alloy Articles

Source: I-Sec research, Company data

#### **Exhibit 7: Specialty alumina domestic consumption**

(Kte)	FY25E	FY35E	CAGR(%)
Consumption	730	1,586	8%

Source: Company data, I-Sec research

#### Exhibit 8: Specialty alumina domestic consumption – by industry

	FY25E	FY35E	CAGR(%	Applications
Flame Retardants	47	191	15%	Wire & Cables, Electrical & Electronics, Transport and Building & constructions
Advanced Ceramics and Catalyst	36	112	12%	Automotive (Brake pad, Sparkplug, etc.), Defence, Chemical, Petrochemical, and Medical
Refractories	292	757	10%	Steel Industry, Cement, Glass
Batteries	1	14	30%	Renewable Energy Systems, T&D Systems, and Hydro / Thermal Power Systems
Electronics	1	7	21%	Electrical Motors and Sensors, Electronics and Cables
Standard Ceramics	75	147	7%	Kitchenware / Cookware, Copper Films / Sheets, Copper Alloy Articles

Source: I-Sec research, Company data

Hence, ongoing capex projects are on both upstream and downstream sides in aluminium and copper.



#### **Exhibit 9: Expansion projects**

Strong Platform		Investments Underway	Investments Under Evaluation
Aluminium Upstream	Fully integrated operations	Aditya <b>180 KTPA</b> smelter expansion with RE	Brownfield Smelter expansion at Aditya and Mahan: <b>540 KTPA</b>
	First quartile position in global cost curve	Resource Security: Captive energy source  Aditya Alumina Refinery Phase 1: <b>850 KTPA</b> with bauxite tie-up from OMC	Low carbon energy sources
	Captive bauxite mines		Aluminium recycling in India
	More than 100% recycling of bauxite residue (excluding Utkal)		Brownfield Alumina Refinery Expansion of additional <b>850 KTPA</b>
Aluminium Downstream	Leading downstream player Unique advantage of upstream	<b>170 KTPA</b> FRP expansion at Aditya	Battery Enclosures expansion
	integration	Investment in finishing assets (Battery Foil, Coating Lines)	Branded portfolio under 'Eternia' in Doors, Windows, Facades, Modular Kitchen
	State of the art Extrusion and FRP plants		

Source: I-Sec research, Company data

The total investment in projects under execution is likely to be USD 5bn over the next three years, of which about INR 70bn has already been incurred. Management expects capex in FY26 to be INR 70bn and peak in FY27 at INR 150-160bn as various expansion projects, particularly aluminium get underway.

## Exhibit 10: India- key projects under execution

Projects	Plant/Region	Capacity (Kte)	Estimated Investments	Status / Estimated
Flojects	Fiditi/Region	cupacity (Rte)	(USD mn)	Commissioning
Aluminium Upstream			2,030.0	
Aditya Alumina Greenfield Project	Rayagada	850.0	840.0	FY28
2 Aluminium Smelter Expansion	Aditya	180.0	1,120.0	FY28
Green Energy Projects (RTC) and 400 KV Lines: (Equity Investment Under Group Captive)	Aditya / Mahan	200 MW	70.0	FY26/27
Coal Mines			445.0	
Chakla	Odisha	4.5 MTPA	225.0	FY26
Meenakshi	Jharkhand	10-12 MTPA	220.0	FY29
Aluminium Downstream			710.0	
FRP Casting and Cold Rolling	Aditya / Hirakud	170.0	450.0	Q1FY26
Coasted AC Fins (Under PLI Schemes)	Taloja	26.0	50.0	Q1FY26
Extrusions: Die Manufacturing	Silvassa	5000 nos	25.0	Commissioned
Aluminium Bicycle Parts	Chakan, Pune	26.0	50.0	FY26
Battery Foil Mill	Aditya	24.0	100.0	FY26
Battery Enclosures	Pune	6.5	25.0	Commissioned
Copper Upstream				
Copper Smelter	Gujarat	300.0	1,130.0	FY29
Copper and E-waste Recycling	Gujarat	50.0	290.0	FY26
Continuous Copper Cast Rods	Gujarat	300.0	60.0	FY26
Copper Infra Projects	Dahej	NA	155.0	FY29
Copper Downstream				
IGT	Vadodara	22.5	65.0	Commissioned
Copper battery foil	Gujarat	11.5	240.0	FY28
Specialty Alumina				
Precipitate Hydrate	Belagavi	20.0	35.0	Q1FY26
White Fused Alumina	Aditya	60.0	30.0	FY27

Source: I-Sec research, Company data

The additional EBITDA/te from domestic operations is expected to get the significant lift up from captive coal, due to commencement from FY27.



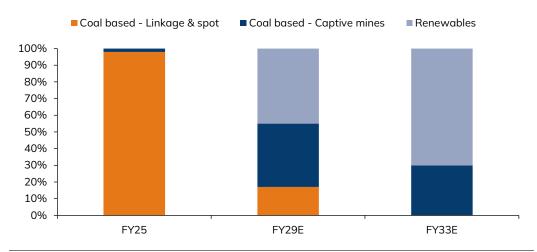
Exhibit 11: Cost advantages from capacity expansion across streams

Capacity	Current capacity	Under execution	Post ramp up	Additional EBITDA (USD/te)	Driver
Primary Aluminium capacity (ktpa)	1,340	180	1,520	200	Resource security
Copper shipments (ktpa)	506	350	856	100	Premium products
Aluminium downstream capacity (ktpa)	430	170	600	120	Premium products
Speciality Alumina (ktpa)	414	585	1,000	50	Premium products

Source: I-Sec research, Company data

At India-aluminium operations, captive coal may account for 35-40% of the total requirement by FY29E. By FY33E, almost 70% of the total coal requirement (on enhanced capacity) would be met by captive sources. This would be enabled by the ramp up of Chakla and Meenakshi mines.

Exhibit 12: Coal security at India-aluminium operations

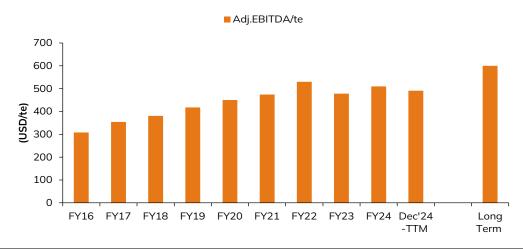




# Novelis: Eyeing USD 600/te plus EBITDA in long term

Novelis has undergone transformation from USD 305/te of EBITDA in FY16 to USD 500/te by FY24. This was on the account of product mix- shift towards auto grade steel and volume uptick. While volume uptick stood at mere 2% CAGR during this period, the major driver for EBITDA/te improvement was better product mix.

Exhibit 13: Novelis' EBITDA/te over the years



Source: I-Sec research, Company data

Now, the management is targeting EBITDA/te of >USD 600 from Novelis in the long term led by: 1) Operating leverage from scale, pricing and product mix; 2) operating efficiencies; and 3) increasing recycling inputs.

#### Operating leverage from scale, pricing and product mix

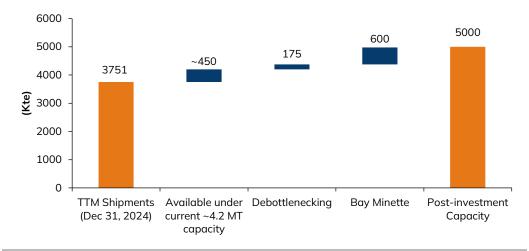
Current global capacity utilisation at 90% requires investments to support the likely market growth. Demand and shipments growth is likely to lead to scale benefits as business model is inherently fixed cost heavy- almost 66% of cost is fixed.

Currently, debottlenecking projects are underway at existing plants to unlock capacity and drive operating leverage with high returns. Novelis expanded capacity by 100ktpa in Brazil in the past at USD 1,650/te of cost, resulting in payback period of less than 2 years. Currently, the key projects underway are:

- Logan, US: 80ktpa capacity for automotive and beverage can markets likely to be commissioned in Q1FY26 at a cost of USD 2,000/te.
- Oswego, UK: 65ktpa capacity for automotive and speciality markets, set to be commissioned by FY26 at an estimated cost of USD 2,000/te.
- Pinda, Brazil: 30ktpa of beverage can capacity, likely to be commissioned in FY26 at a cost of USD 1,500/te.



Exhibit 14: Capacity roll up



Source: I-Sec research, Company data

#### Bay Minette project could yield EBITDA/te of >USD 1,000/te

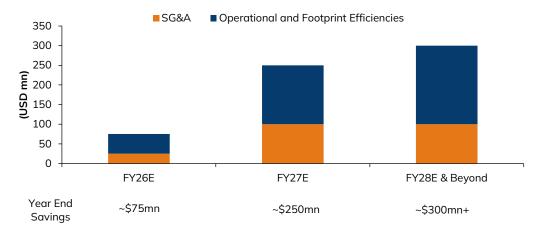
Based on the already contracted capacity of 420kte, management expects Bay Minette project to yield EBITDA/te of >USD 1,000/te. Currently, 85% of engineering is complete; hence, there is no scope of cost escalation. Of the total estimated capex of USD 4.1bn, almost USD 1.5bn has been spent until FY25 and the remaining will be spent over the next three years. The plant may be ready for commissioning by H2CY26E.

There is scope to double the capacity at Bay Minette at an investment of USD 1,500/te, which would make the project in entirety, significantly value accretive.

#### Targeted initiatives to lower cost

Management is targeting to lower the fixed cost by USD 300mn annually, of which USD 100mn would be towards SG&A and USD 200mn for operational efficiencies. Management is focusing on shutting down obsolete capacities. For instance, two plants, one at Richmond, US, producing 30kt of CR sheets and the other one at Fairmont, West Virginia, producing heat exchanger sheets do not fit in the overall product strategy and hence are being shut down. That said, management is targeting on full utilisation of automotive finishing line in China as it fits with the overall product strategy.

**Exhibit 15: Cost-reduction initiatives** 

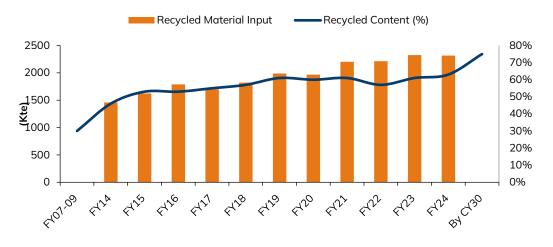




#### Increasing recycling content

Novelis' recycled content more than doubled in the last 15 years and is an important enabler for reducing cost. Besides, scrap sourcing being local in nature is also not vulnerable to the impact of tariffs. Management is targeting to increase the recycling content to 75% by CY30 from current level of 63%.

Exhibit 16: Recycling trend at Novelis



Source: I-Sec research, Company data

## **Project status at Novelis**

Bulk of investment projects at Novelis, announced earlier as a part of USD 5bn capex plan, are either complete or may be completed during FY26E. Bay Minette forms the bulk of the investment and is likely to complete by H2CY26E.

Exhibit 17: USD 5bn could be invested over the next three years

Location	Primary Markets Supported	Rolling Cpacity (Kte)	Estimated Investments (USD mn)	Status / Estimated Commissioning
Oswego, US	Specialties, Auto	65	130	Phase 1 complete in FY24; Phase 2 est. FY26
Guthrie, US	Auto		365	Commissioned FY25
Bay Minette, US	Can, Auto	600	4,100	FY27
Logan, US	Can, Auto	80	150	FY26
UAL, South Korea	All		50	Commissioned FY25
Yeongju, South Korea	Can	50	20	Commissioned FY24
Pinda, Brazil	Can	30	50	Phase 1 complete in FY24; Phase 2 est. FY26
Latchford, UK	Can		90	FY27
			~USD 5bn	



# Looking beyond the current investments

HNDL's transformation journey over the past 10 years has been two pronged:

- Between FY14-21, the company built scale by commissioning 360ktpa each Aditya and Mahan greenfield smelters and 1.5mtpa Utkal Alumina refinery and strengthened its balance sheet from FY14-21. At Novelis, Autolines were commissioned resulting in significant growth in profitability.
- Between FY21-FY25, the company expanded horizons led by acquisitions, primarily Aleris. On organic front, the company forayed increasingly into downstream capacity in India.

#### **Exhibit 18:** Transformation journey

Building Scale (FY14-21)	Expanding Horizons (FY21-25)
Commissioned Large Projects (Aditya, Mahan & Utkal)	Organic and Inorganic investments in downstream Inorganic: Aleris, Kuppam and Ryker Organic: Silvassa Extrusion, Battery Enclosure, Chakan and Aditya FRP)
Debt Reduction and Balance Sheet strengthening	Resilience during the Covid period
Holistic Framework towards ESG	Cost efficient debottlenecking
Scaling up Recycling and Automotive Sheet	

Source: I-Sec research, Company data

As a result, EBITDA and EPS showed significant increase between FY14 and FY25 (ttm). RoE in FY25 (ttm) at 11.9% was 2x FY14. Leverage came down sharply from 6.6x in FY14 to 1.3x in FY25.

#### **Exhibit 19: Performance drivers**

(INR mn)	FY14	FY25 TTM
EBITDA	93,030	3,24,010
EPS (INR)	10.9	62.5
RoE (%)	5.7	11.9
Net Debt/EBITDA (x)	6.6	1.3

Source: I-Sec research, Company data

In our view, beyond the currently envisaged investments, the company is already evaluating projects in India, including further brownfield expansion of aluminium capacity at Aditya and Mahan. On downstream front, doubling of capacity by another 170ktpa is also under evaluation. Similarly, various value-added products in copper and speciality alumina divisions are being planned.

At Novelis, while the scope of inorganic expansion is limited, management might consider doubling the capacity at Bay Minette once the 600ktpa capacity is ramped up fully.

#### **Exhibit 20: India growth summary**

Current Capacity / Shipments (Kte)	Key Projects Under Execution	Key Projects Under Evaluation	Total Capacity (KTPA)
1,340	Aditya Smelter Expansion: 180 KT	Aditya Smelter Expansion: 180 KT Mahan Expansion: 360 KT	>2000
3,740	Aditya Refinery: 850 KT	Aditya Refinery: 850 KT	>5500
430	Aditya FRP Phase 2A: 170 KT	FRP Expansion: 170 KT Extrusion and Others: 30 KT	>800
506	Copper Smelter: 300 KT Inner Grove Tubes: 25 KT Recycling: 50 KT	Copper Smelter: 300 KT Inner Grove Tubes: 25 KT Recycling: 150 KT	>1200
414	Precipitate Hydrate: 20 KT White Fused Alumina: 60 KT Various value-added products	Various Value-added products (White Fused, Precipitate Hydrate, Tabular and Others)	>1000



# **Prudent capital allocation strategy**

The annual cash generation at India and Novelis is ~USD 1bn each. While India operations have net cash position, net debt/EBITDA at Novelis is 2.9x. We believe the capex increase in near term in India can be adequately supported by the cashflow generated at India operations. Peak capex is expected at INR 140-150bn in FY27E.

At Novelis, the capex is likely to taper off post FY27E and the company could be on deleveraging path from FY28E.

Exhibit 21: Sufficient balance sheet strength to pursue growth

	India	Novelis	Consolidated
Annual cash generation	~\$1Bn	~\$1Bn	~\$2Bn
Net Debt/EBITDA	(0.12)x	2.9x	1.33x

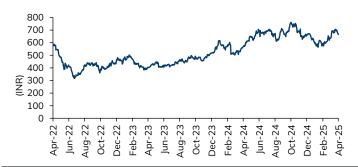
Source: I-Sec research, Company data

**Exhibit 22: Shareholding pattern** 

%	Jun'24	Sep'24	Dec'24
Promoters	34.6	34.6	34.6
Institutional investors	55.5	56.7	57.1
MFs and others	13.2	12.9	13.3
Fls/Banks	1.1	2.2	2.4
Insurance	9.6	8.7	8.5
FIIs	31.6	32.9	32.9
Others	9.9	8.7	8.3

Source: Bloomberg, I-Sec research

**Exhibit 23: Price chart** 



Source: Bloomberg, I-Sec research



# **Financial Summary**

#### Exhibit 24: Profit & Loss

(INR mn, year ending March)

	FY24A	FY25E	FY26E	FY27E
N + C	24 50 620	20.02.044	20 57 726	20.25.050
Net Sales	21,59,620		28,57,736	
Operating Expenses	19,20,900	23,73,885	25,25,952	26,05,715
EBITDA	2,38,720	3,08,158	3,31,785	3,30,234
EBITDA Margin (%)	11.1	11.5	11.6	11.2
Depreciation & Amortization	75,210	81,879	88,394	97,674
EBIT	1,63,510	2,26,279	2,43,390	2,32,560
Interest expenditure	38,580	34,822	34,920	34,550
Other Non-operating Income	14,960	8,789	11,972	5,209
Recurring PBT	1,39,890	2,00,245	2,20,442	2,03,219
Profit / (Loss) from	_	_	_	_
Associates				
Less: Taxes	38,570	55,120	60,680	55,939
PAT	1,01,320	1,45,125	1,59,763	1,47,280
Less: Minority Interest	-	-	-	-
Extraordinaries (Net)	-	-	-	-
Net Income (Reported) Net Income (Adjusted)	1,01,550 1,01,550			

Source Company data, I-Sec research

## Exhibit 25: Balance sheet

(INR mn, year ending March)

	FY24A	FY25E	FY26E	FY27E
Total Current Assets	8,23,430	8,44,799	8,88,508	8,43,276
of which cash & cash eqv.	1,44,370	71,318	1,09,003	28,943
Total Current Liabilities &	4.01.040	F F0 042	F 77 0C2	E 02 1 4E
Provisions	4,81,940	5,58,043	5,77,963	5,92,145
Net Current Assets	3,41,490	2,86,756	3,10,545	2,51,131
Investments	1,21,720	1,21,720	1,21,720	1,21,720
Net Fixed Assets	7,71,510	8,21,418	8,61,760	9,47,454
ROU Assets	-	-	-	-
Capital Work-in-Progress	1,46,430	2,57,473	3,66,737	5,01,368
Total Intangible Assets	3,23,360	3,23,360	3,23,360	3,23,360
Other assets	1,32,550	1,32,550	1,32,550	1,32,550
Deferred Tax Assets	-	-	-	-
Total Assets	18,37,130	19,43,347	21,16,741	22,77,653
Liabilities				
Borrowings	5,99,830	5,99,830	5,99,830	5,99,830
Deferred Tax Liability	93,440	93,440	93,440	93,440
provisions	62,350	62,350	62,350	62,350
other Liabilities	19,940	19,940	19,940	19,940
Equity Share Capital	2,220	2,220	2,220	2,220
Reserves & Surplus	10,59,240	11,65,457	13,38,851	14,99,763
Total Net Worth	10,61,460	11,67,677	13,41,071	15,01,983
Minority Interest	110	110	110	110
Total Liabilities	18,37,130	19,43,347	21,16,741	22,77,653

Source Company data, I-Sec research

## **Exhibit 26: Cashflow statement**

(INR mn, year ending March)

	FY24A	FY25E	FY26E	FY27E
Operating Cashflow	2,40,560	2,43,509	2,96,973	2,58,859
<b>Working Capital Changes</b>	(7,310)	(73,438)	(46,784)	(76,585)
Capital Commitments	(1,56,780)	(2,42,830)	(2,38,000)	(3,18,000)
Free Cashflow	83,780	679	58,973	(59,141)
Other investing cashflow	14,020	(4,843)	(4,843)	(4,843)
Cashflow from Investing Activities	(1,42,760)	(2,47,673)	(2,42,843)	(3,22,843)
Issue of Share Capital	-	-	-	-
Interest Cost	(39,120)	(34,822)	(34,920)	(34,550)
Inc (Dec) in Borrowings	(36,900)	-	-	-
Dividend paid	(6,670)	(7,795)	(7,795)	(7,795)
Others	(25,480)	-	-	-
Cash flow from Financing Activities	(1,08,170)	(42,618)	(42,715)	(42,346)
Chg. in Cash & Bank balance	(10,370)	(46,782)	11,414	(1,06,330)
Closing cash & balance	1,18,010	71,318	1,09,003	28,943

Source Company data, I-Sec research

#### **Exhibit 27:** Key ratios

(Year ending March)

, ,				
	FY24A	FY25E	FY26E	FY27E
Per Share Data (INR)				
Reported EPS	45.5	65.2	71.7	66.1
Adjusted EPS (Diluted)	45.6	65.2	71.7	66.1
Cash EPS	79.4	101.9	111.4	110.0
Dividend per share (DPS)	3.5	3.5	3.5	3.5
Book Value per share (BV)	476.6	524.3	602.1	674.4
Dividend Payout (%)	7.7	5.4	4.9	5.3
Growth (%)				
Net Sales	(3.2)	24.2	6.6	2.7
EBITDA	5.3	29.1	7.7	(0.5)
EPS (INR)	0.8	43.2	10.1	(7.8)
Valuation Ratios (x)				
P/E	14.6	10.2	9.3	10.0
P/CEPS	8.4	6.5	6.0	6.0
P/BV	1.4	1.3	1.1	1.0
EV / EBITDA	7.6	5.8	5.3	5.5
P / Sales	0.7	0.6	0.5	0.5
Dividend Yield (%)	0.5	0.5	0.5	0.5
Operating Ratios				
Gross Profit Margins (%)	38.0	34.2	33.1	32.9
EBITDA Margins (%)	11.1	11.5	11.6	11.2
Effective Tax Rate (%)	27.6	27.5	27.5	27.5
Net Profit Margins (%)	4.7	5.4	5.6	5.0
NWC / Total Assets (%)	-	-	-	-
Net Debt / Equity (x)	0.3	0.3	0.3	0.3
Net Debt / EBITDA (x)	1.4	1.3	1.1	1.4
Profitability Ratios				
RoCE (%)	7.5	9.8	9.9	8.7
RoE (%)	10.9	13.7	13.4	11.0
RoIC (%)	9.0	11.3	11.3	9.7
Fixed Asset Turnover (x)	-	-	-	-
Inventory Turnover Days	70	72	67	64
Receivables Days	28	31	29	28
Payables Days	59	65	63	59
Source Company data. I-Sec resea	ırch			

Source Company data, I-Sec research



This report may be distributed in Singapore by ICICI Securities, Inc. (Singapore branch). Any recipients of this report in Singapore should contact ICICI Securities, Inc. (Singapore branch) in respect of any matters arising from, or in connection with, this report. The contact details of ICICI Securities, Inc. (Singapore branch) are as follows: Address: 10 Collyer Quay, #40-92 Ocean Financial Tower, Singapore - 049315, Tel: +65 6232 2451 and email: navneet\_babbar@icicisecuritiesinc.com, Rishi\_agrawal@icicisecuritiesinc.com and Kadambari\_balachandran@icicisecuritiesinc.com.

"In case of eligible investors based in Japan, charges for brokerage services on execution of transactions do not in substance constitute charge for research reports and no charges are levied for providing research reports to such investors."

New I-Sec investment ratings (all ratings based on absolute return; All ratings and target price refers to 12-month performance horizon, unless mentioned otherwise) BUY: >15% return; ADD: 5% to 15% return; HOLD: Negative 5% to Positive 5% return; REDUCE: Negative 5% to Negative 15% return; SELL: < negative 15% return

#### ANALYST CERTIFICATION

I/We, Amit Dixit, PGDM, B.Tech; Mohit Lohia, CA; Pritish Urumkar, MBATech (Finance); authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report. Analysts are not registered as research analysts by FINRA and are not associated persons of the ICICI Securities Inc. It is also confirmed that above mentioned Analysts of this report have not received any compensation from the companies mentioned in the report in the preceding twelve months and do not serve as an officer, director or employee of the companies mentioned in the report.

#### Terms & conditions and other disclosures:

ICICI Securities Limited (ICICI Securities) is a full-service, integrated investment banking and is, inter alia, engaged in the business of stock brokering and distribution of financial products. Registered Office Address: ICICI Venture House, Appasaheb Marathe Marg, Prabhadevi, Mumbai - 400 025. CIN: L67120MH1995PLC086241, Tel: (91 22) 6807 7100. ICICI Securities is Sebi registered stock broker, merchant banker, investment adviser, portfolio manager, Research Analyst and Alternative Investment Fund. ICICI Securities is registered with Insurance Regulatory Development Authority of India Limited (IRDAI) as a composite corporate agent and with PFRDA as a Point of Presence. ICICI Securities Limited Research Analyst SEBI Registration Number – INH000000990. ICICI Securities Limited SEBI Registration is INZ000183631 for stock broker. ICICI Securities AIF Trust's SEBI Registration number is IN/AIF3/23-24/1292 ICICI Securities is a subsidiary of ICICI Bank which is India's largest private sector bank and has its various subsidieries engaged in businesses of housing finance, asset management, life insurance, general insurance, venture capital fund management, etc. ("associates"), the details in respect of which are available on <a href="https://www.icicibank.com">www.icicibank.com</a>.

ICICI Securities is one of the leading merchant bankers/ underwriters of securities and participate in virtually all securities trading markets in India. We and our associates might have investment banking and other business relationship with a significant percentage of companies covered by our Investment Research Department. ICICI Securities and its analysts, persons reporting to analysts and their relatives are generally prohibited from maintaining a financial interest in the securities or derivatives of any companies that the analysts cover.

Recommendation in reports based on technical and derivative analysis centre on studying charts of a stock's price movement, outstanding positions, trading volume etc as opposed to focusing on a company's fundamentals and, as such, may not match with the recommendation in fundamental reports. Investors may visit icicidirect.com to view the Fundamental and Technical Research Reports.

Our proprietary trading and investment businesses may make investment decisions that are inconsistent with the recommendations expressed herein.

ICICI Securities Limited has two independent equity research groups: Institutional Research and Retail Research. This report has been prepared by the Institutional Research. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the Retail Research.

The information and opinions in this report have been prepared by ICICI Securities and are subject to change without any notice. The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of ICICI Securities. While we would endeavour to update the information herein on a reasonable basis, ICICI Securities is under no obligation to update or keep the information current. Also, there may be regulatory, compliance or other reasons that may prevent ICICI Securities from doing so. Non-rated securities indicate that rating on a particular security has been suspended temporarily and such suspension is in compliance with applicable regulations and/or ICICI Securities policies, in circumstances where ICICI Securities might be acting in an advisory capacity to this company, or in certain other circumstances. This report is based on information obtained from public sources and sources believed to be reliable, but no independent verification has been made nor is its accuracy or completeness guaranteed. This report and information herein is solely for informational purpose and shall not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. ICICI Securities will not treat recipients as customers by virtue of their receiving this report. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. The recipient should independently evaluate the investment risks. The value and return on investment may vary because of changes in interest rates, foreign exchange rates or any other reason. ICICI Securities accepts no liabilities whatsoever for any loss or damage of any kind arising out of the use of this report. Past performance is not necessarily a guide to future performance. Investors are advised to see Risk Disclosure Document to understand the risks associated before investing in the securities markets. Actual results may differ materially from those set forth in projections. Forward-looking statements are not predictions and may be subject to change without notice.

ICICI Securities or its associates might have managed or co-managed public offering of securities for the subject company or might have been mandated by the subject company for any other assignment in the past twelve months.

ICICI Securities or its associates might have received any compensation from the companies mentioned in the report during the period preceding twelve months from the date of this report for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory service in a merger or specific transaction.

ICICI Securities or its associates might have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the companies mentioned in the report in the past twelve months.

ICICI Securities encourages independence in research report preparation and strives to minimize conflict in preparation of research report. ICICI Securities or its analysts did not receive any compensation or other benefits from the companies mentioned in the report or third party in connection with preparation of the research report. Accordingly, neither ICICI Securities nor Research Analysts and their relatives have any material conflict of interest at the time of publication of this report.

Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions.

ICICI Securities or its subsidiaries collectively or Research Analysts or their relatives do not own 1% or more of the equity securities of the Company mentioned in the report as of the last day of the month preceding the publication of the research report.

Since associates of ICICI Securities and ICICI Securities as a entity are engaged in various financial service businesses, they might have financial interests or actual/beneficial ownership of one percent or more or other material conflict of interest in various companies including the subject company/companies mentioned in this report.

ICICI Securities may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report. Neither the Research Analysts nor ICICI Securities have been engaged in market making activity for the companies mentioned in the report.

We submit that no material disciplinary action has been taken on ICICI Securities by any Regulatory Authority impacting Equity Research Analysis activities.

This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject ICICI Securities and affiliates to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction.

This report has not been prepared by ICICI Securities, Inc. However, ICICI Securities, Inc. has reviewed the report and, in so far as it includes current or historical information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed.



# Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors. None of the research recommendations promise or guarantee any assured, minimum or risk free return to the investors.

 $Name of the Compliance of ficer (Research Analyst): Mr. Atul Agrawal, Contact number: 022-40701000, \ \textbf{E-mail Address}: \underline{compliance of ficer@icicisecurities.com}$ 

For any queries or grievances: Mr. Bhavesh Soni Email address: headservicequality@icicidirect.com Contact Number: 18601231122