

ENDURANCE TECHNOLOGIES LIMITED

Execution on Track, Europe Outperformance & EV Order Wins Strengthen Outlook

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Endurance Technologies reported consolidated revenue of ₹29.6 bn in Q4FY25, reflecting a growth of 10.4% YoY and 3.6% QoQ, driven by a favourable and improving product mix. On a standalone basis, the company posted revenue of ₹22.69 bn, marking an 8.4% YoY increase, outperforming the 2W industry's growth of 5.3%. Additionally, the company booked incentives amounting to ₹0.38 bn during the quarter. The European business delivered robust performance with revenue of ₹7.28 bn, registering strong growth of 18.3% despite a 1.9% decline in EU PV sales, supported by new business wins. Maxwell also contributed significantly, reporting revenue of ₹0.21 bn—a 97% YoY growth—driven by strong volumes from a key customer. Consolidated EBITDA stood at ₹4.2 bn with an EBITDA margin of 14.3%, a slight decline of 25 bps YoY. PBT was ₹3 bn, with a PBT margin of 10.2%, supported by lower interest costs. Adjusted PAT for the quarter was ₹2.3 bn.

In FY25, Maxwell reported a total income of ₹0.70 bn, reflecting a YoY growth of 10.9%. Endurance Technologies demonstrated strong EBITDA performance across business segments. On a standalone basis, the company achieved an EBITDA of ₹12 bn in FY25, marking a 15.3% growth. Consolidated EBITDA also saw an impressive rise of 18.0%, reaching ₹16 bn in FY25 with margin standing at 13.4% with improvement of 40 bps over the last year. The European operations contributed ₹4.64 bn to the EBITDA in FY25, registering a 22.2% increase. Notably, the company stated that EBITDA in Europe would have been higher by approximately 20 bps if metal prices had remained at FY24 levels. Maxwell's EBITDA improved to a negative ₹67 mn in FY25, showing a recovery from the negative ₹118 mn recorded in FY24.

Strengthening Growth through Capacity Expansion, Diversified Orders and Innovation

The company is undertaking significant strategic initiatives, including the development of a state-of-the-art, modular, and automated lithium-ion battery pack manufacturing facility near Pune, leveraging proprietary technology and Maxwell's expertise to serve the EV and renewable energy markets, with commercial production targeted for January 2026. Substantial CAPEX is planned in FY26E to complete key projects such as the Shendra plant, expected to drive stronger revenue and profitability in the coming years. In FY25, the company secured ₹11.99 bn in orders (excluding Bajaj Auto) in its India business, including a ₹3 bn order from a leading OEM for e-scooter battery packs, with cumulative India EV segment orders since FY22 exceeding ₹10 bn. Key clients include Honda, Royal Enfield, Hero MotoCorp and Ather Energy.

Key Financials	FY 23	FY 24	FY 25	FY 26E	FY 27E
Total sales (₹ bn)	88.0	102.4	115.6	124.9	134.6
EBITDA margins (%)	11.8%	13.0%	13.4%	13.4%	13.7%
PAT margins (%)	5.4%	6.6%	7.1%	7.5%	7.8%
EPS (₹)	34.8	48.4	58.6	66.2	74.6
P/E (x)	59.9	42.2	35.6	30.8	27.4
P/BV (x)	6.5	5.8	5.0	4.4	3.9
EV/EBITDA (x)	27.7	21.6	18.6	17.0	15.9
ROE (%)	10.9%	13.7%	14.4%	14.4%	14.3%
ROCE (%)	12.6%	15.1%	15.7%	16.0%	16.2%

ACCUMULATE

Current Market Price (₹)	2,214
12M Price Target (₹)	2,386
Potential Return (%)	8

Stock Data

Sector	:	Auto Components
Face Value (₹)	:	10
Total MCap (₹ bn)	:	309
Free Float MCap (₹ bn)	:	77
52-Week High / Low (₹)	:	3,061 / 1,675
BSE Code / NSE Symbol	:	ENDURANCE / 540153
Bloomberg	:	ENDU IN
Sensex / Nifty	:	82,331 / 25,020

Shareholding Pattern

(%)	Mar-25	Dec-24	Sep-24	Jun-24
Promoter	75.00	75.00	75.00	75.00
FPIs	12.36	11.50	9.54	8.66
MFs	6.32	7.09	7.93	8.56
Insurance	4.28	4.28	4.81	5.04
Others	2.04	2.13	2.72	2.74

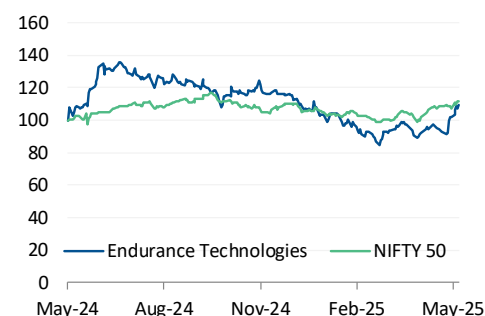
Source: BSE

Price Performance

(%)	1M	3M	6M	1YR
Endurance	14.2%	19.2%	-6.8%	9.3%
Nifty 50	6.8%	9.1%	6.3%	11.7%

* To date / current date : May 16, 2025

Endurance vs Nifty 50



The new alloy wheel plant with a capacity of 3.6 million wheels annually is set to begin production in Q2FY26, targeting margin alignment through automation. In Europe, €40.2 mn in orders were booked in FY25, including business with BMW, Volkswagen, Rolls-Royce, and Jaguar Land Rover, along with new wins in pumps and electronic components via Maxwell Energy. A suspension R&D facility is nearing completion to support OEM co-development, while the Shendra and Chakan plants, aided by European subsidiary Ingineia, are being automated. The aluminum forging plant relocation to Waluj is expected to be completed by Q4FY26. The Indian aftermarket business also saw strong progress, with a revamped strategy and 29% export growth in FY25.

Our View & Outlook

Endurance Technologies' Q4FY25 performance was broadly in line with expectations, with strong momentum in the European business despite industry headwinds, reflecting its robust market positioning and execution capabilities. The company maintained healthy market share across key product categories and continued to expand its portfolio, supported by strong order wins and new product introductions. Domestic performance outpaced industry growth, aided by an improved product mix and operational efficiency. Looking ahead, we expect Revenue, EBITDA, and PBT to grow at a CAGR of 7.9%, 8.9%, and 12.1% respectively over FY25–FY27E, driven by a diversified portfolio, growth exceeding industry trends, a strengthening order book, and timely execution of capacity expansion plans. We maintain our **ACCUMULATE** rating with a revised TP of ₹2,386, based on 32x FY27E EPS of ₹74.6.

Quarterly Financial Snapshot (Consolidated)

YE Mar (₹ mn)	Q4 FY25	Q3 FY25	% QoQ	Q4 FY24	% YoY
Net sales	29,635	28,592	3.6%	26,848	10.4%
Raw material costs	16,620	16,320	1.8%	15,313	8.5%
Employee costs	2,637	2,515	4.9%	2,268	16.3%
Other expenses	6,153	6,031	2.0%	5,373	14.5%
EBITDA	4,225	3,725	13.4%	3,894	8.5%
EBITDA margins %	14.3%	13.0%	123bps	14.5%	-25bps
Other income	346	219	57.9%	265	30.5%
Depreciation	1,424	1,364	4.4%	1,283	11.0%
Interest expenses	125	115	8.6%	129	-3.0%
PBT	3,022	2,466	22.6%	2,748	10.0%
Tax	692	622	11.3%	647	7.1%
Adj. PAT	2,330	1,844	26.4%	2,101	10.9%
Adj EPS	17	13	26.4%	15	10.9%
Exceptional items	-122	0	-	0	-
Reported PAT	2,452	1,844	33.0%	2,101	16.7%

Source: Company, LKP Research

Key Takeaways from Q4FY25 Con-Call

Strategic Initiatives & Acquisitions

- A lithium-ion battery pack facility is coming up near Pune, with SOP in January 2026, leveraging Maxwell's in-house technology.
- ₹3 bn order secured in April 2025 from a major OEM for EV battery packs.
- Maxwell stake raised to 61.5%, with accelerated purchase of the remaining 38.5% in progress.
- Stepha acquisition (60% stake) adds 2 plants in Germany; remaining 40% to be acquired in 5 years.
- Received eligibility for Maharashtra PSI 2019 incentives.

R&D and Technology Development

- Advanced suspension R&D facility nearing completion.
- Signed technical collaboration with a Korean partner for 4W suspension.
- Ingineia (European subsidiary) driving automation at AURIC Shendra.

Product & Segment Focus

- Aggressive 4W expansion across castings, brakes, alloy wheels, drive shafts, and electronics.
- Two new plants in AURIC (Shendra & Bidkin): Shendra 4W casting plant SOP: Sept 2025 (orders from Mahindra EVs + global EV OEMs). Bidkin alloy wheel plant SOP: Q2FY26, with 3.6 mn annual capacity.
- FY25 India orders heavily skewed toward 4W and EV segments.
- European wins include orders from BMW, VW, Rolls-Royce, and JLR; non-auto wins via Maxwell.
- Notable wins in suspension, braking, and transmission segments across leading OEMs.
- Developing solar damper assemblies for global solar giants—marking a strong non-auto foray.
- Embedded electronics business includes IoT and motor controllers with SOPs in late FY26E.

Manufacturing & Operations

- Capacity expansion across brakes, alloy wheels, forgings, and castings.
- New capacity being added in Shendra, Bidkin, Chakan, and Waluj.
- Full automation at Chakan machining line.
- Aluminium forging plant being shifted to a larger location at Waluj (SOP in Q4FY26).
- Efficient utilization of existing capacity helping boost returns.

Income Statement

(₹ mn)	FY24	FY25	FY26E	FY27E
Total Revenues	1,02,409	1,15,608	1,24,881	1,34,582
Raw Material Cost	60,506	66,031	73,588	79,101
Employee Cost	8,799	10,073	10,516	11,393
Other Exp	19,824	23,993	24,088	25,689
EBITDA	13,280	15,511	16,690	18,399
EBITDA Margin(%)	13.0%	13.4%	13.4%	13.7%
Other Income	856	1,170	940	990
Depreciation	4,740	5,387	5,229	5,488
EBIT	8,540	10,124	11,460	12,911
EBIT Margin(%)	8.3%	8.8%	9.2%	9.6%
Interest	427	468	305	300
PBT	8,970	10,825	12,095	13,601
PBT Margin(%)	8.8%	9.4%	9.7%	10.1%
Tax	2,164	2,584	2,785	3,113
PAT	6,806	8,068	9,311	10,487
PAT Margins (%)	6.6%	7.0%	7.5%	7.8%
Exceptional items	0	-122	0	0
Adj PAT	6,806	8,242	9,311	10,487
Adj PAT Margins (%)	6.6%	7.1%	7.5%	7.8%

Key Ratios

YE Mar	FY24	FY25	FY26E	FY27E
Per Share Data (₹)				
Adj. EPS	48.4	58.6	66.2	74.6
CEPS	82.1	96.9	103.4	113.6
BVPS	353.9	406.5	460.6	521.5
DPS	8.9	10.7	12.1	13.6
Growth Ratios(%)				
Total revenues	16.3%	12.9%	8.0%	7.8%
EBITDA	28.2%	16.8%	7.6%	10.2%
PAT	38.9%	18.5%	15.4%	12.6%
EPS Growth	38.9%	18.5%	15.4%	12.6%
Valuation Ratios (X)				
PE	42.2	35.6	30.8	27.4
P/CEPS	24.9	21.1	19.8	18.0
P/BV	5.8	5.0	4.4	3.9
EV/Sales	2.8	2.5	2.3	2.2
EV/EBITDA	21.6	18.6	17.0	15.9
Operating Ratios (Days)				
Inventory days	52.6	51.8	52.0	53.0
Receivable Days	45.0	44.8	45.0	46.0
Payables day	57.2	62.3	60.0	61.0
Net Debt/Equity (x)	0.10	0.10	0.08	0.07
Profitability Ratios (%)				
ROCE	15.1%	15.7%	16.0%	16.2%
ROE	13.7%	14.4%	14.4%	14.3%
Dividend payout	18.3%	18.3%	18.3%	18.3%

Balance Sheet

(₹ mn)	FY24	FY25	FY26E	FY27E
Equity and Liabilities				
Equity Share Capital	1,407	1,407	1,407	1,407
Reserves & Surplus	48,368	55,768	63,374	71,943
Total Networth	49,774	57,174	64,781	73,349
Total debt	4,803	5,946	5,446	4,946
Net Deferred Tax	144	134	134	134
Long term provisions	1,761	1,221	1,221	1,221
Current Liab & Prov				
Trade payables	16,045	19,743	12,097	13,220
Short term provisions	2,118	1,599	1,599	1,599
Other current liabilities	4,211	5,577	5,577	5,577
Total current liab and privs	22,374	26,918	19,272	20,395
Total Equity & Liabilities	78,857	91,393	90,854	1,00,045
Assets				
Net block	31,337	36,125	38,895	40,407
Capital WIP	1,567	2,902	2,902	2,902
Other non current assets	3,063	1,943	1,943	1,943
Total fixed assets	40,958	45,453	48,223	49,735
Cash and Bank	5,047	10,189	4,548	9,661
Inventories	8,722	9,364	10,484	11,486
Trade receivables	12,624	14,186	15,396	16,961
Loan, Advances & others	3,750	4,322	4,322	4,322
Other current assets	7,651	7,879	7,879	7,879
Total current Assets	37,794	45,940	42,630	50,310
Total Assets	78,857	91,393	90,854	1,00,045

Cash Flow

(₹ mn)	FY24	FY25	FY26E	FY27E
PBT	8,969	10,947	12,095	13,601
Depreciation	4,740	5,387	5,229	5,488
Interest	418	460	0	0
Chng in working capital	(803)	1,424	(9,977)	(1,444)
Tax paid	(2,194)	(2,168)	(2,785)	(3,113)
Other operating activities	(560)	0	0	0
Cash flow from operations (a)	10,571	15,317	4,563	14,532
Capital expenditure	(8,348)	(10,693)	(8,000)	(7,000)
Chng in investments	31	92	0	0
Other investing activities	(9,452)	(10,127)	(8,000)	(7,000)
Cash flow from investing (b)	1,119	5,190	(3,437)	7,532
Free cash flow (a+b)	2,513	1,381	(500)	(500)
Inc/dec in borrowings	(985)	(1,196)	(1,704)	(1,919)
Dividend paid (incl. tax)	(324)	(367)	0	0
Interest paid	2,170	4,898	(5,640)	5,113
Cash flow from financing (c)	2,877	5,047	10,189	4,548
Net chng in cash (a+b+c)	5,047	10,189	4,548	9,661
Closing cash & cash equivalents	5,047	10,189	4,548	9,661

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