

04 August 2025

# India | Equity Research | Results Update

# **Tata Power**

Utilities

# Mundra PPA remains a key monitorable

Tata Power has been integrating a diverse set of businesses in its portfolio. From a conventional thermal power and integrated Mumbai distribution business, it has come a long way in building its renewable pack – a trifecta of solar manufacturing, solar EPC and RE generation. Moreover, it has turned around Odisha discoms. Its new businesses are now contributing significantly to growth. It reported a good set of results in Q1FY26 - EBITDA came in at INR  $\sim$ 36bn (+24% YoY) driven by strong show in renewable segments and Odisha discoms. Its revenue was up  $\sim$ 5% YoY to INR 175bn and adj. profit stood at INR 10.6bn (+31% YoY). However, an old issue pertaining to its Mundra thermal plant has resurfaced. Its operation under temporary arrangements on cost plus basis have been discontinued post Jun'25; it is working on a long-term agreement with PPA counterparties. Maintain **BUY** with an SoTP-based revised TP of **INR 465**.

# A good show in Q1...

Tata Power registered revenue of INR 175bn, up 5% YoY, EBITDA of INR 35.7bn (+24% YoY) and profit of INR 10.6bn. Note that base quarter numbers are adjusted for a one-off income of ~INR 1.6bn (net) in Delhi distribution.

# ...aided by renewables + Odisha discoms

The EBITDA growth was aided by incremental EBITDA from -1) Solar EPC including rooftop (INR 2bn), 2) solar module and cell manufacturing (INR 1.9bn), 3) Odisha discoms (INR 1.8bn), and 4) RE generation (INR 1.3bn). The positives were slightly moderated due to lower sales in Mumbai distribution business due to dip in power demand and lower PLFs in Maithon and Mundra plants.

### Mundra issue resurfaces

Mundra was operating under temporary arrangements on cost plus basis which hasn't been extended (last extension was valid till Jun'25). The company has taken maintenance shutdown for all the five units. It is negotiating with PPA counterparties and expects finalisation of PPA soon given the plant's attractive economics.

#### Diverse set of growth levers

Tata Power's 4.3GW solar cell and module capacity has been ramped up (produced 904MW/949MW of cells/modules in Q1). It may aid profitability, given the synergies with its solar EPC, rooftop and generation business. The company is looking to ramp-up its RE capacity and rooftop solar business. It is also executing transmission projects worth INR 125bn (INR 14bn revenue) and 2.8GW PSP.

#### **Maintain BUY**

Maintain BUY with an SoTP-based revised TP of INR 465 (INR 470 earlier).

## **Financial Summary**

| Y/E Mar'31 (INR mn) | FY24A    | FY25A    | FY26E    | FY27E    |
|---------------------|----------|----------|----------|----------|
| Net Revenue         | 6,15,423 | 6,42,681 | 7,28,672 | 8,13,194 |
| EBITDA              | 1,08,772 | 1,24,857 | 1,44,247 | 1,70,644 |
| EBITDA Margin (%)   | 17.7     | 19.4     | 19.8     | 21.0     |
| Net Profit          | 36,962   | 39,710   | 38,571   | 48,317   |
| EPS (INR)           | 11.6     | 12.4     | 12.1     | 15.1     |
| EPS % Chg YoY       | 505.9    | 52.3     | (10.7)   | 26.0     |
| P/E (x)             | 46.4     | 30.4     | 34.1     | 27.1     |
| EV/EBITDA (x)       | 13.6     | 12.4     | 11.2     | 9.3      |
| RoCE (%)            | 6.5      | 8.3      | 7.5      | 8.6      |
| RoE (%)             | 10.6     | 12.1     | 8.9      | 10.5     |

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#### **Market Data**

| Market Cap (INR)    | 1,244bn  |
|---------------------|----------|
| Market Cap (USD)    | 14,211mn |
| Bloomberg Code      | TPWR IN  |
| Reuters Code        | TTPW.BO  |
| 52-week Range (INR) | 495 /326 |
| Free Float (%)      | 52.0     |
| ADTV-3M (mn) (USD)  | 29.4     |
|                     |          |

| Price Performance (%) | 3m  | 6m  | 12m    |
|-----------------------|-----|-----|--------|
| Absolute              | 1.3 | 5.7 | (16.2) |
| Relative to Sensex    | 0.8 | 1.7 | (14.6) |

| ESG Score   | 2023 | 2024 | Change |
|-------------|------|------|--------|
| ESG score   | 72.0 | 69.5 | (2.5)  |
| Environment | 50.6 | 50.9 | 0.3    |
| Social      | 73.6 | 68.1 | (5.5)  |
| Governance  | 85.2 | 86.9 | 1.7    |

**Note** - Score ranges from 0 - 100 with a higher score indicating higher ESG disclosures.

Source: SES ESG, I-sec research

## **Previous Reports**

15-05-2025: <u>Q4FY25 results review</u> 05-02-2025: <u>Q3FY25 results review</u>



#### **Outlook** and valuation

Tata Power is emerging as an end-to-end power solutions company with presence across generation to distribution to trading and from solar manufacturing to solar utility scale and rooftop EPC.

Mundra (4.2GW) is the flagship generation capacity for the company operating on imported coal. Mundra was supposed to supply power at a fixed price. However, after change of laws and increased duties on coal from Indonesia, supplying power at fixed price has become unviable. Since then, Mundra has been unable to generate sustained cashflow for Tata Power. However, in recent times, it has been utilised under Section 11 provisions and has been paid regulated tariff on cost-plus basis. However, the extension in Section 11 was discontinued after Jun'25; the company is in discussion with PPA counterparties to finalise the long-term solution. We have accordingly factored in lower availability of the plant for projections in FY26. Finalisation of PPA for Mundra remains a monitorable.

Tata Power had set up a 4.3GW solar cell and module manufacturing plant in FY25. The manufacturing capacity has been ramped up and could aid Tata Power secure supplies for its EPC and utility scale projects, and owing to synergies, it is also expected to aid margins.

Its distribution business has some marquee license areas like Delhi and Mumbai. Its latest additions include Odisha discoms. The operating performance of Odisha discoms has improved significantly in a short span of time. Given its experience in distribution segment, parallel licensing may be a huge boost for the company to grow its customer base.

Finalisation of PPA for Mundra plant, pace of RE capacity addition, execution of PSP and transmission projects remain key monitorables going forward.

We maintain **BUY** rating on the stock with an SoTP-based revised TP of **INR 465** (INR 470 earlier).

**Key risks:** Delay in execution of RE projects, low order booking in solar EPC business, delays in resolution for Mundra plant and delay in execution of pumped storage and hydro projects.



# **Exhibit 1: SoTP valuation**

| SOTP Valuation                          | Valuation Methodology     | Details of businesses                               | INR mn    | Stake | INR/share |
|---|---------------------------|---|-----------|-------|-----------|
| Distribution                            |                           |   |           |       |           |
| Mumbai License Area                     | 2.5x regulated equity     | Regulated equity of INR 52bn                        | 147,680   | 100%  | 46        |
| Delhi Distribution                      | Book Value                | Book Value of INR 6bn                               | 42,888    | 51%   | 13        |
| Odisha DISCOM                           |                           | Regulated equity of INR 36bn by FY27E               | 55,692    | 51%   | 17        |
| Generation                              |                           |   |           |       |           |
| Maithon                                 | DCF                       | INR 10.5bn investment                               | 22,336    | 74%   | 7         |
| CPP's (IEL)                             | DCF                       | Investment of INR 6bn                               | 26,150    | 74%   | 8         |
| Dagacchu                                | DCF                       | Investment of INR 1.4bn                             | 2,686     | 26%   | 1         |
| Prayagraj                               |                           | 2xInvestment  | 20,057    | 26%   | 6         |
| Mundra UMPP                             | DCF                       | Investment of INR 66bn                              | 15,451    | 100%  | 5         |
| Transmission                            |                           |   |           |       |           |
| New bids                                |                           | 4 TBCB assets                                       | 41,084    | 100%  | 13        |
| Power Links                             | DCF                       | Investment of INR 2.3bn                             | 2,387     | 51%   | 1         |
| Resurgent – 2 transmission asset Value  |                           | 2xinvestment  | 9,296     | 26%   | 3         |
| Tax Shield                              |                           |   | 30,000    |       | 9         |
| Coal Mining                             |                           |   |           |       |           |
| Bumi Resources                          | DCF                       | KPC at DCF & Arutmin at sale value                  | 89,149    | 30%   | 28        |
| BSSR                                    |                           | Market Cap  | 11,222    | 26%   | 4         |
| Storage                                 |                           |   |           |       |           |
| Pumped storage project                  | 2.5x expected equity book | Cost of INR 130bn                                   | 84,084    | 100%  | 26        |
| Investments value                       | Comparable market cap     | Tata Projects + Tata Sons Investment (95% discount) | 40,000    | 100%  | 13        |
| Sub - Total                             |                           |   | 640,160   |       | 200       |
| Renewables                              |                           |   |           |       |           |
| Solar EPC                               |                           | 20xFY27E earnings                                   | 1,01,156  | 89%   | 32        |
| Rooftop + Electric Vehicle Charging etc |                           | 20xFY27E earnings                                   | 85,492    | 89%   | 27        |
| Solar Manufacturing                     |                           | 30xFY27E earnings                                   | 2,93,338  | 89%   | 92        |
| Tata Power Renewable                    |                           | 11xEV to EBITDA                                     | 3,56,735  | 89%   | 112       |
| Sub- Total                              |                           |   | 8,36,721  |       | 262       |
| Coordia and ITDC                        | PE                        | Investment of INR3bn in Itezhi Tezhi &              | 8,915     |       | 2.8       |
| Georgia and ITPC                        | ГС                        | INR 2bn in Georgia                                  | 0,913     |       | 2.8       |
| SOTP Value                              |                           |   | 1,485,797 |       | 465       |
| Number of shares (mn)                   |                           |   | 3,195     |       |           |

Source: I-Sec research



# Q1FY26 result conference call highlights

# Solar cell and module manufacturing business

- Cell manufacturing has been ramped up; cell production touched 904MW in Q1.
- Company sold 966MW of modules in Q1.

#### Solar EPC business

- Third party utility scale orderbook will be executed in Q2/Q3 FY26; post this, EPC business' focus will be on own RE projects and rooftop business.
- Rooftop business is growing well; monthly installations have grown to 14,000-15,000 units from ~1,000 units around Mar'24.
- The company expects substantial upside in the business with various initiatives from the central and state governments.

#### Renewables business

- Tata Power commissioned ~94MW RE capacity in Q1.
- Commissioning will substantially improve over the next three quarters and in FY27, commissioning is likely to cross 2.5GW.
- Received LoA for 88MW RTC (272MW installed capacity) project from SJVN.

### Mundra plant operations

- Mundra was operating under Section 11 which has not been extended (last extension was valid till Jun'25).
- The company has taken maintenance shutdown for all five units; some work related to FGD is underway.
- It is negotiating with PPA counterparties (Maharashtra, Gujarat, Haryana, Rajasthan and Punjab) and expects finalisation of PPA soon given its attractive economics (well positioned in merit order), post which it will restart all five units.

### Odisha distribution

- The earlier billing-related issues have been resolved.
- Nearly 25 lakh meters in last four years.
- There is further scope for improvement.

#### **New opportunities**

- The company is eyeing distribution opportunity in UP (discom privatisation).
- On possibility of stake acquisition in Resurgent platform, the company highlighted that it is under discussion.

#### **Others**

 Profit from associates and JVs was lower YoY in Q1 due to dip in profit from coal companies and losses of INR 650mn (vs. INR 80mn profit YoY) from Tata projects.



# Exhibit 2: Consolidated financial highlights (INR mn)

| Profit and Loss (INR mn)      | Q1FY25   | Q4FY25   | Q1FY26   | % ch qoq | % ch yoy |
|-------------------------------|----------|----------|----------|----------|----------|
| Net sales                     | 1,65,757 | 1,73,278 | 1,74,643 | 1%       | 5%       |
| EBIDTA                        | 28,687   | 34,775   | 35,683   | 3%       | 24%      |
| OPM (%)                       | 17.3     | 20.1     | 20.4     | 36 bps'  | 312 bps' |
| Other income                  | 2,474    | 3,511    | 3,617    | 3%       | 46%      |
| Interest                      | 11,762   | 12,132   | 12,792   | 5%       | 9%       |
| Dep & Amort                   | 9,729    | 11,163   | 11,609   | 4%       | 19%      |
| PBT                           | 9,669    | 14,991   | 14,898   | -1%      | 54%      |
| Profit from associates and JV | 2,894    | 827      | 1,296    | 57%      | -55%     |
| PAT after MI                  | 8,085    | 10,317   | 10,601   | 3%       | 31%      |
| Reported PAT                  | 9,709    | 10,428   | 10,599   | 2%       | 9%       |
| EPS                           | 2.5      | 3.2      | 3.3      | 3%       | 31%      |

Source: I-Sec research, Company data

# Exhibit 3: Standalone financial highlights (INR mn)

| Profit and Loss (INR mn) | Q1FY25 | Q4FY25 | Q1FY26 | % ch qoq | % ch yoy |
|--------------------------|--------|--------|--------|----------|----------|
| Net sales                | 54,931 | 57,332 | 51,484 | -10%     | -6%      |
| EBIDTA                   | 10,335 | 10,535 | 9,510  | -10%     | -8%      |
| OPM (%)                  | 18.8   | 18.4   | 18.5   | 10 bps'  | 34 bps   |
| Other income             | 7,650  | 2,075  | 5,207  | 151%     | -32%     |
| Interest                 | 5,488  | 5,095  | 4,974  | -2%      | -9%      |
| Dep & Amort              | 2,979  | 2,970  | 3,055  | 3%       | 3%       |
| PBT                      | 9,518  | 4,545  | 6,688  | 47%      | -30%     |
| PAT                      | 7,370  | 4,547  | 5,201  | 14%      | -29%     |
| Reported PAT             | 7,680  | 4,547  | 6,583  | 45%      | -14%     |
| EPS                      | 2.3    | 1.4    | 1.6    | 14%      | -29%     |

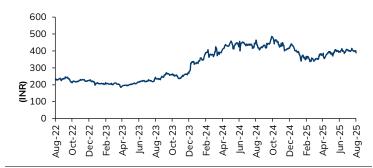
Source: I-Sec research, Company data

# **Exhibit 4: Shareholding pattern**

| %                       | Dec'24 | Mar'25 | Jun'25 |
|-------------------------|--------|--------|--------|
| Promoters               | 46.9   | 46.9   | 46.9   |
| Institutional investors | 25.4   | 25.5   | 25.3   |
| MFs and others          | 9.4    | 9.6    | 10.0   |
| FIs/Banks               | 0.9    | 1.1    | 0.1    |
| Insurance               | 5.6    | 5.4    | 5.2    |
| FIIs                    | 9.5    | 9.4    | 10.1   |
| Others                  | 27.7   | 27.6   | 27.8   |

Source: Bloomberg, I-Sec research

# **Exhibit 5: Price chart**



Source: Bloomberg, I-Sec research



# **Financial Summary**

# **Exhibit 6: Profit & Loss**

(INR mn, year ending Mar'31)

|                                    | FY24A    | FY25A    | FY26E    | FY27E     |
|------------------------------------|----------|----------|----------|-----------|
| N (C)                              | 6 45 422 | C 42 CO4 | 7 20 672 | 0.40.40.4 |
| Net Sales                          | 6,15,423 | 6,42,681 | 7,28,672 | 8,13,194  |
| Operating Expenses                 | 78,428   | 82,350   | 86,467   | 90,791    |
| EBITDA                             | 1,08,772 | 1,24,857 | 1,44,247 | 1,70,644  |
| EBITDA Margin (%)                  | 17.7     | 19.4     | 19.8     | 21.0      |
| Depreciation & Amortization        | 37,864   | 41,169   | 51,253   | 57,230    |
| EBIT                               | 70,908   | 83,688   | 92,994   | 1,13,414  |
| Interest expenditure               | 46,332   | 47,025   | 56,176   | 61,974    |
| Other Non-operating Income         | 18,234   | 15,139   | 14,768   | 12,417    |
| Recurring PBT                      | 42,810   | 51,803   | 51,586   | 63,857    |
| Profit / (Loss) from<br>Associates | 11,776   | 7,933    | 8,628    | 8,897     |
| Less: Taxes                        | 15,973   | 10,938   | 15,112   | 17,883    |
| PAT                                | 26,837   | 40,866   | 36,473   | 45,975    |
| Less: Minority Interest            | 5,839    | 7,229    | 6,530    | 6,554     |
| Extraordinaries (Net)              | 4,188    | (1,860)  | -        | -         |
| Net Income (Reported)              | 42,800   | 46,938   | 38,571   | 48,317    |
| Net Income (Adjusted)              | 36,962   | 39,710   | 38,571   | 48,317    |

Source Company data, I-Sec research

## **Exhibit 7: Balance sheet**

(INR mn, year ending Mar'31)

|                             | FY24A     | FY25A     | FY26E     | FY27E     |
|-----------------------------|-----------|-----------|-----------|-----------|
| Total Current Assets        | 4,47,433  | 4,89,923  | 4,49,235  | 5,05,538  |
| of which cash & cash eqv.   | 1,06,298  | 1,30,534  | 57,758    | 1,15,688  |
| Total Current Liabilities & | 2,79,438  | 2,96,050  | 2,82,926  | 2,95,076  |
| Provisions                  | 2,79,430  | 2,90,030  | 2,02,920  | 2,95,076  |
| Net Current Assets          | 1,67,996  | 1,93,874  | 1,66,308  | 2,10,462  |
| Investments                 | 1,48,381  | 1,50,140  | 1,50,140  | 1,50,140  |
| Net Fixed Assets            | 6,60,138  | 7,72,500  | 8,57,261  | 8,95,492  |
| ROU Assets                  | -         | -         | -         | -         |
| Capital Work-in-Progress    | 1,15,613  | 1,26,789  | 20,000    | 20,000    |
| Total Intangible Assets     | -         | -         | -         | -         |
| Other assets                | 17,575    | 16,515    | 16,515    | 16,515    |
| Deferred Tax Assets         | -         | -         | -         | -         |
| Total Assets                | 11,09,702 | 12,59,816 | 12,10,224 | 12,92,608 |
| Liabilities                 |           |           |           |           |
| Borrowings                  | 4,94,798  | 5,81,456  | 5,75,226  | 6,13,032  |
| Deferred Tax Liability      | 27,723    | 41,041    | 27,723    | 27,723    |
| provisions                  | -         | -         | -         | -         |
| other Liabilities           | 2,03,853  | 2,11,259  | 1,71,259  | 1,71,259  |
| Equity Share Capital        | 3,196     | 3,196     | 3,195     | 3,195     |
| Reserves & Surplus          | 3,20,357  | 3,55,211  | 3,86,385  | 4,26,935  |
| Total Net Worth             | 3,23,553  | 3,58,407  | 3,89,580  | 4,30,130  |
| Minority Interest           | 59,775    | 67,654    | 46,437    | 50,464    |
| Total Liabilities           | 11,09,702 | 12,59,816 | 12,10,224 | 12,92,608 |

Source Company data, I-Sec research

# **Exhibit 8: Cashflow statement**

(INR mn, year ending Mar'31)

|  | FY24A      | FY25A      | FY26E      | FY27E      |
|--|------------|------------|------------|------------|
| Operating Cashflow                     | 62,388     | 82,520     | 1,35,034   | 91,770     |
| <b>Working Capital Changes</b>         | (13,374)   | 1,642      | 45,211     | (13,777)   |
| Capital Commitments                    | 1,87,921   | 1,85,430   | (24,092)   | 95,461     |
| Free Cashflow                          | 2,50,309   | 2,67,950   | 1,10,943   | 1,87,231   |
| Other investing cashflow               | (7,828)    | 699        | -          | -          |
| Cashflow from Investing Activities     | 1,80,093   | 1,86,129   | (24,092)   | 95,461     |
| Issue of Share Capital                 | 11,034     | 10,068     | (21,218)   | 4,027      |
| Interest Cost                          | (46,332)   | (47,025)   | (56,176)   | (61,974)   |
| Inc (Dec) in Borrowings                | 5,054      | 86,658     | (6,230)    | 37,807     |
| Dividend paid                          | (6,710)    | (7,045)    | (7,397)    | (7,767)    |
| Others                                 | (2,22,790) | (2,87,069) | (92,697)   | (1,01,394) |
| Cash flow from Financing<br>Activities | (2,59,744) | (2,44,413) | (1,83,718) | (1,29,301) |
| Chg. in Cash & Bank<br>balance         | (17,263)   | 24,236     | (72,776)   | 57,930     |
| Closing cash & balance                 | 1,06,298   | 1,30,534   | 57,758     | 1,15,688   |

Source Company data, I-Sec research

# **Exhibit 9: Key ratios**

(Year ending Mar'31)

| ,                                |       |       |        |       |
|----------------------------------|-------|-------|--------|-------|
|                                  | FY24A | FY25A | FY26E  | FY27E |
| Per Share Data (INR)             |       |       |        |       |
| Reported EPS                     | 8.4   | 12.8  | 11.4   | 14.4  |
| Adjusted EPS (Diluted)           | 11.6  | 12.4  | 12.1   | 15.1  |
| Cash EPS                         | 23.4  | 25.3  | 28.1   | 33.0  |
| Dividend per share (DPS)         | 2.1   | 2.2   | 2.3    | 2.4   |
| Book Value per share (BV)        | 101.2 | 112.2 | 121.9  | 134.6 |
| Dividend Payout (%)              | 25.0  | 17.2  | 20.3   | 16.9  |
| Growth (%)                       |       |       |        |       |
| Net Sales                        | 9.8   | 4.4   | 13.4   | 11.6  |
| EBITDA                           | 26.0  | 14.8  | 15.5   | 18.3  |
| EPS (INR)                        | 505.9 | 52.3  | (10.7) | 26.0  |
| Valuation Ratios (x)             |       |       |        |       |
| P/E                              | 46.4  | 30.4  | 34.1   | 27.1  |
| P/CEPS                           | 16.6  | 15.4  | 13.8   | 11.8  |
| P/BV                             | 3.8   | 3.5   | 3.2    | 2.9   |
| EV / EBITDA                      | 13.6  | 12.4  | 11.2   | 9.3   |
| P / Sales                        | 2.0   | 1.9   | 1.7    | 1.5   |
| Dividend Yield (%)               | 0.5   | 0.6   | 0.6    | 0.6   |
| Operating Ratios                 |       |       |        |       |
| Gross Profit Margins (%)         | 30.4  | 32.2  | 31.7   | 32.1  |
| EBITDA Margins (%)               | 17.7  | 19.4  | 19.8   | 21.0  |
| Effective Tax Rate (%)           | 37.3  | 21.1  | 29.3   | 28.0  |
| Net Profit Margins (%)           | 4.4   | 6.4   | 5.0    | 5.7   |
| NWC / Total Assets (%)           | 5.6   | 5.0   | 9.0    | 7.3   |
| Net Debt / Equity (x)            | 0.7   | 8.0   | 0.9    | 1.2   |
| Net Debt / EBITDA (x)            | 2.2   | 2.4   | 2.5    | 2.9   |
| Profitability Ratios             |       |       |        |       |
| RoCE (%)                         | 6.5   | 8.3   | 7.5    | 8.6   |
| RoE (%)                          | 10.6  | 12.1  | 8.9    | 10.5  |
| RoIC (%)                         | 6.5   | 8.3   | 7.5    | 8.6   |
| Fixed Asset Turnover (x)         | 1.0   | 0.9   | 0.9    | 0.7   |
| Inventory Turnover Days          | 20    | 20    | 23     | 23    |
| Receivables Days                 | 63    | 56    | 58     | 58    |
| Payables Days                    | 58    | 81    | 60     | 58    |
| Source Company data, I-Sec resea | rch   |       |        |       |

Source Company data, I-Sec research



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#### ANALYST CERTIFICATION

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